Avenue Supermarts Limited
Plot No. B-72 & B-72A, Wagle Industrial Estate, Thane (West), Maharashtra, India - 400 604
Tel.: 91 22 33400500 • e-mail: info@dmartindia.com • Website: www.dmartindia.com

24th July, 2026

To,

BSE Limited
Corporate Services Department
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai – 400 001

National Stock Exchange of India Ltd.
Corporate Communications Department
"Exchange Plaza", 5th Floor,
Bandra – Kurla Complex, Bandra (East),
Mumbai – 400 051

BSE Scrip Code: 540376

NSE Scrip Symbol: DMART

Sub: Presentation for Analyst/ Investor Meet 2026

Dear Sir/ Madam,

With reference to the letter dated 21st July, 2026 intimating the Analyst/ Investor Meet and one-on-one meetings scheduled on 28th July, 2026 and 29th July, 2026, please find enclosed herewith presentation for the said meetings.

The Presentation is also available on website of the Company https://www.dmartindia.com/investor-relationship.

Kindly take the same on record.

Thanking You,
For **Avenue Supermarts Limited**

Ashu Gupta
Digitally signed by Ashu Gupta
Date: 2026.07.24 18:58:11 +05'30'

Ashu Gupta
Company Secretary & Compliance Officer

Encl: as above

Corporate Presentation

DMart

Daily Discounts Daily Savings

Fiscal 2026

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Table of Contents

1 Business Overview

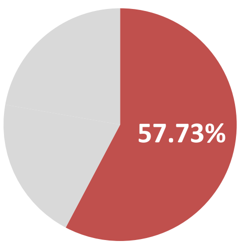
DMart
Daily Discounts Daily Savings

Key Product Categories

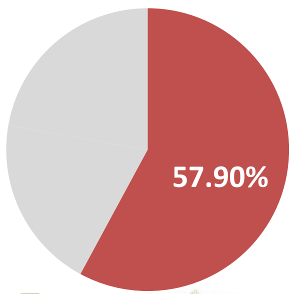
Foods

Share of Revenue

FY25



FY26

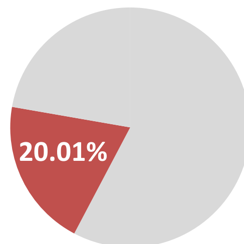


- Groceries
- Dairy
- Staples
- Snacks
- Frozen Products
- Processed Foods
- Beverages and Confectionery
- Fruits & Vegetables
- Cooking Oils

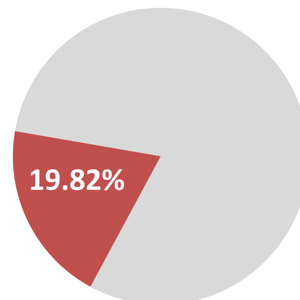
Non-Foods (FMCG)

Share of Revenue

FY25



FY26

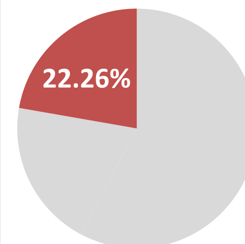


- Home Care
- Personal Care
- Toiletries
- Other over the counter products

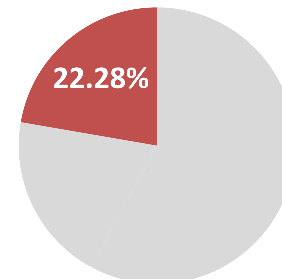
General Merchandise & Apparel

Share of Revenue

FY25

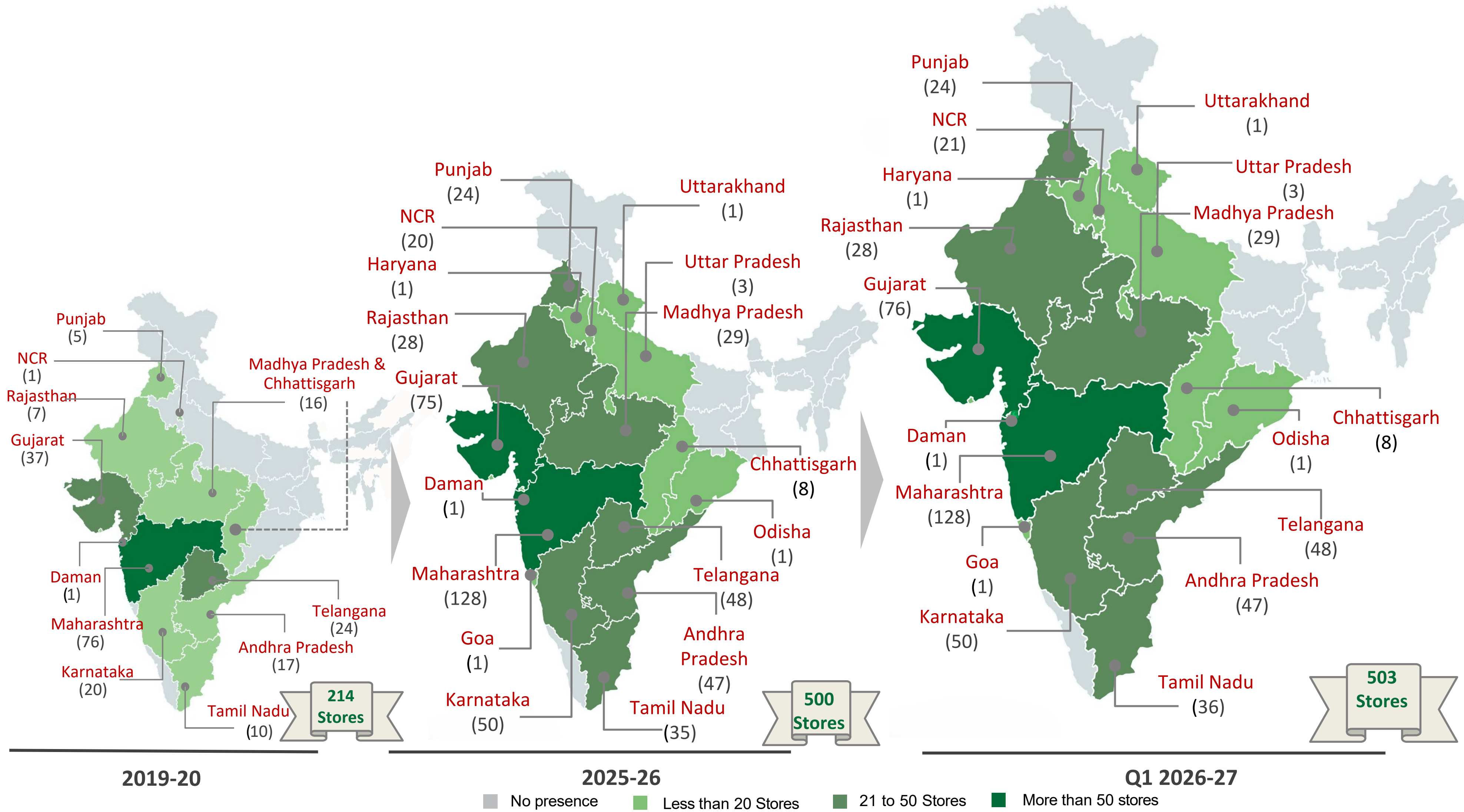


FY26



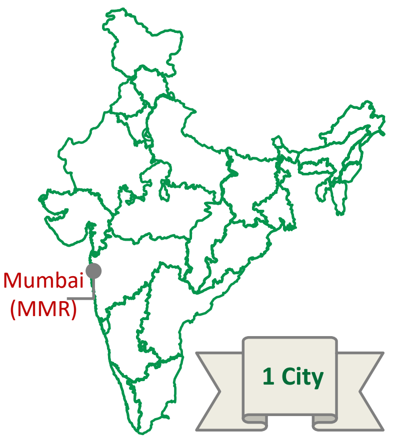
- Bed & Bath
- Toys & Games
- Crockery
- Plastic Goods
- Garments
- Footwear
- Home Appliances

Cluster Based Expansion Strategy Continues

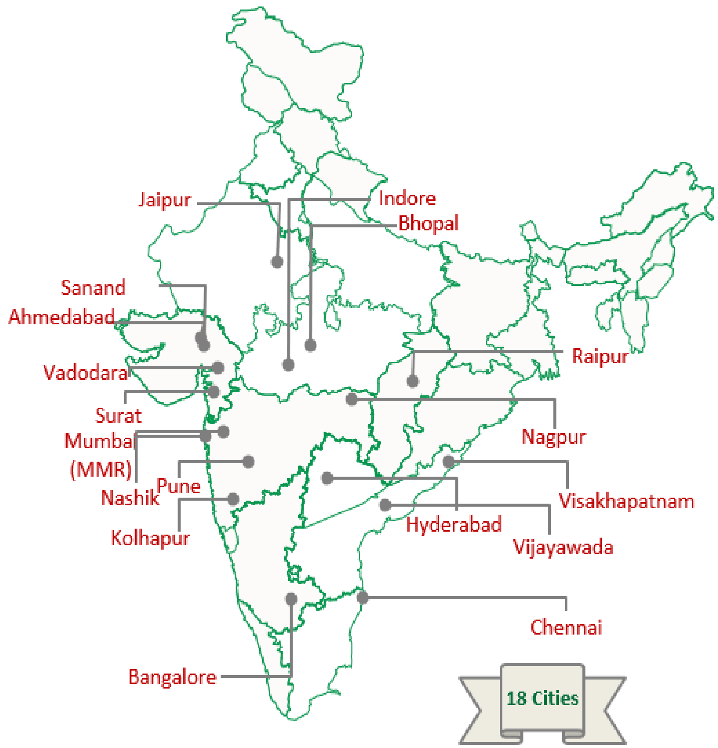


Numbers in bracket represent stores in that particular state.

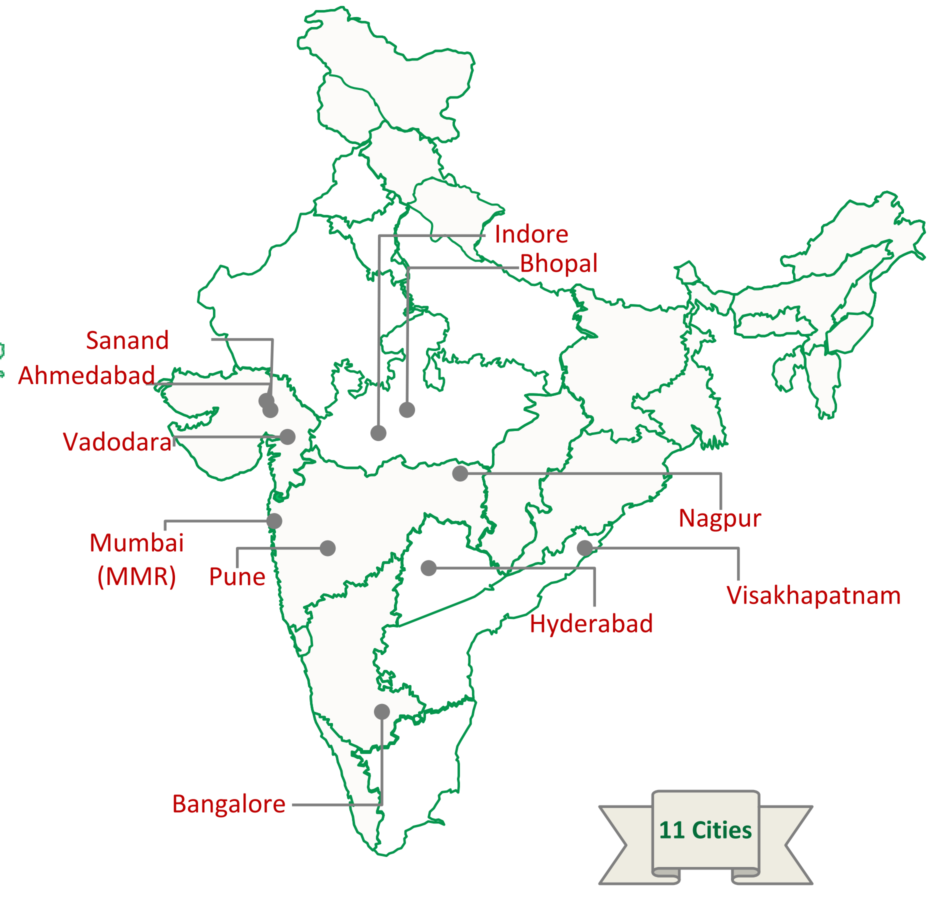
DMart Ready – Focus only on Key large towns



2019-20

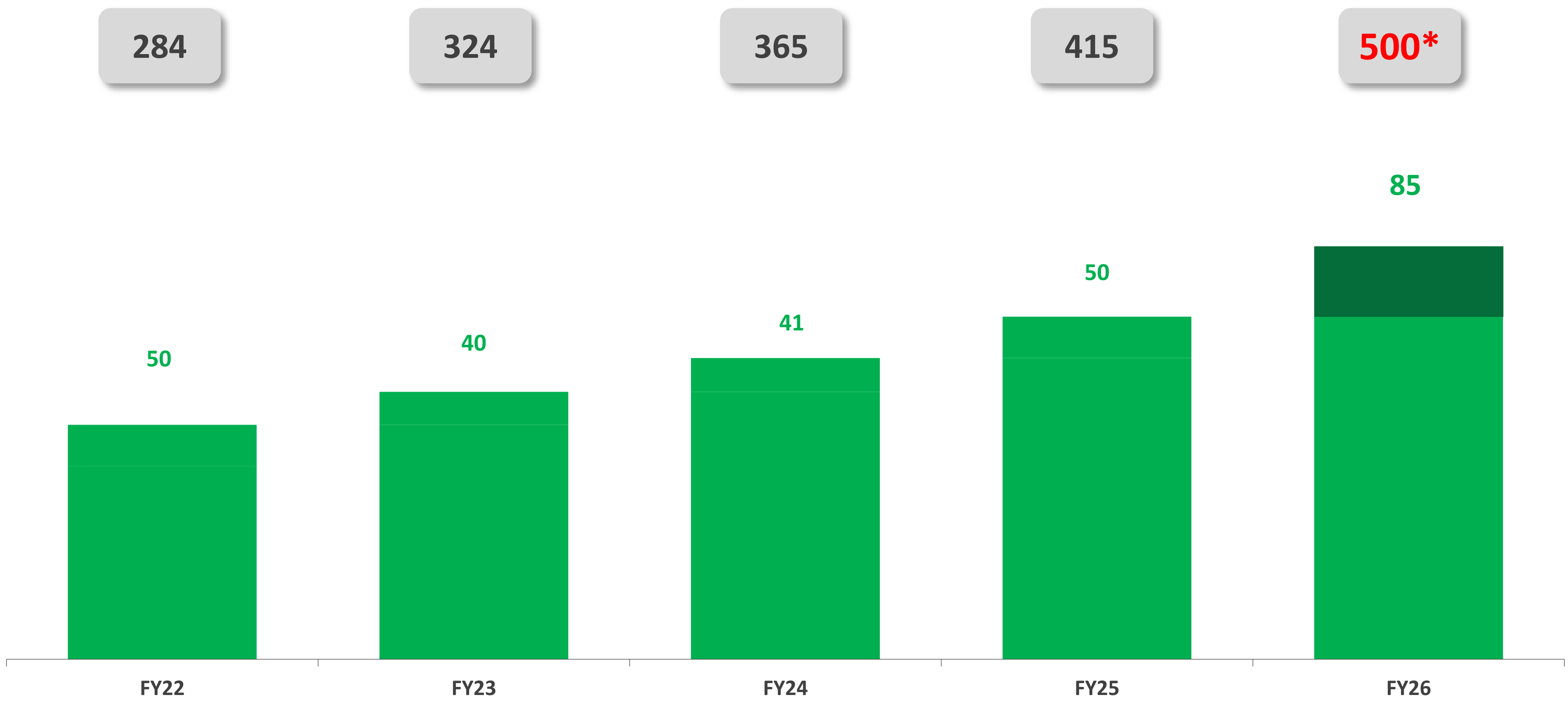


2025-26



Q1 2026-27

Year Wise Store Additions

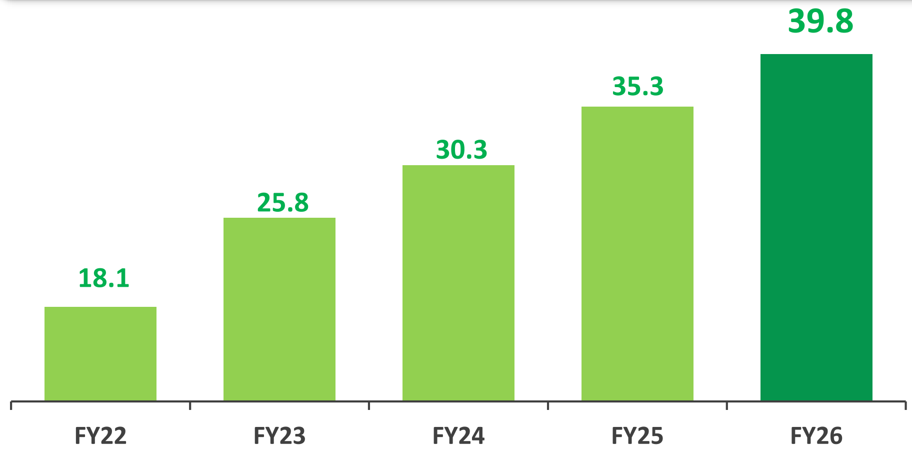


**** Sanpada Store at Navi Mumbai currently closed for customers due to reconstruction is included in 500***

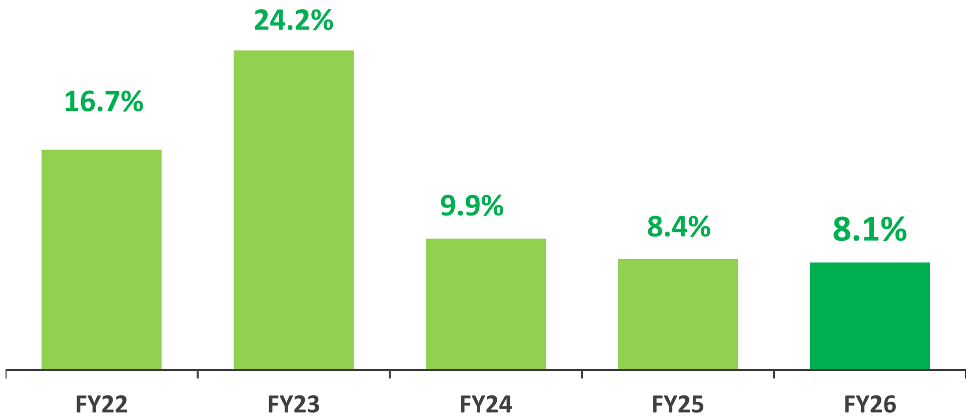
2 Operating & Financial Summary

Operating & Financial Summary

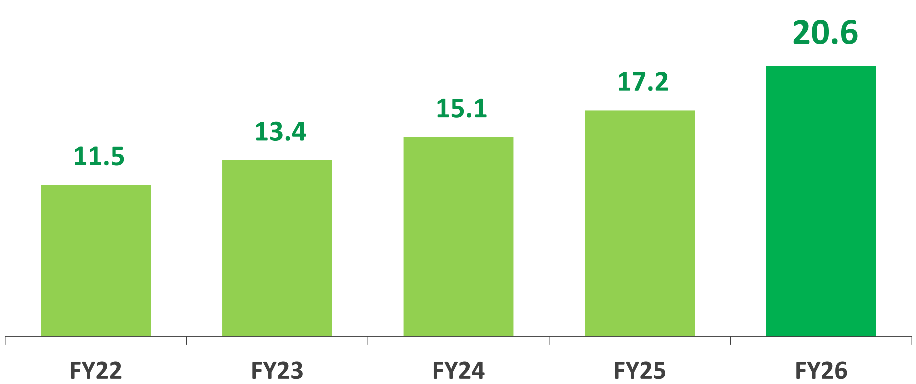
Total Bills Cuts (in Crs)



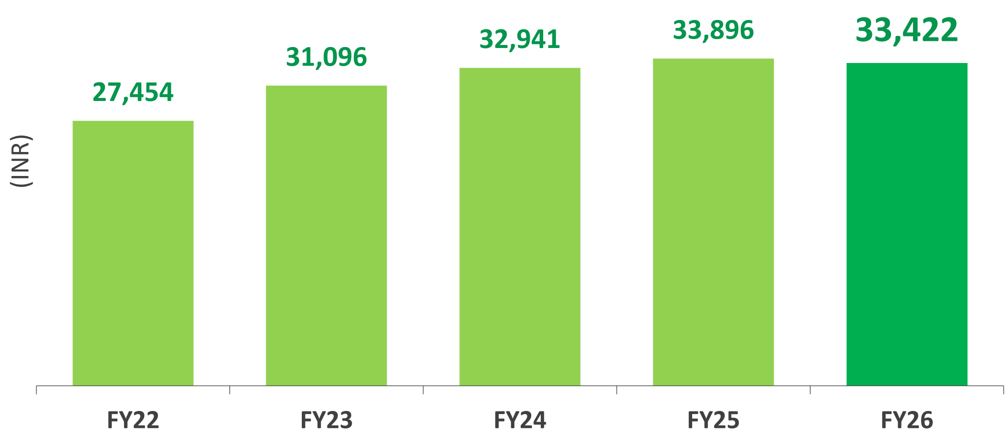
Like For Like Growth (24 Months)*



Retail Business Area at Fiscal End (in mn' sqft)



Revenue from Sales per Retail Business Area sq ft#

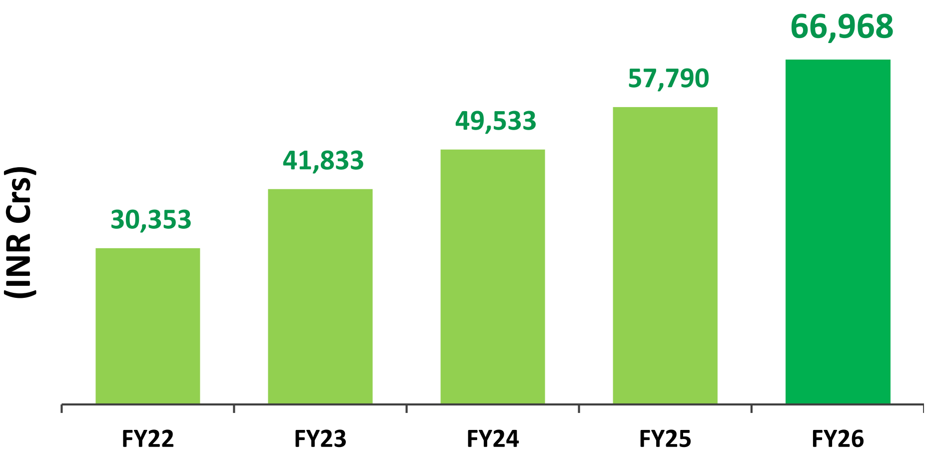


**: LFL growth means the growth in revenue from sales of same stores which have been operational for at least 24 months at the end of a Fiscal Year*

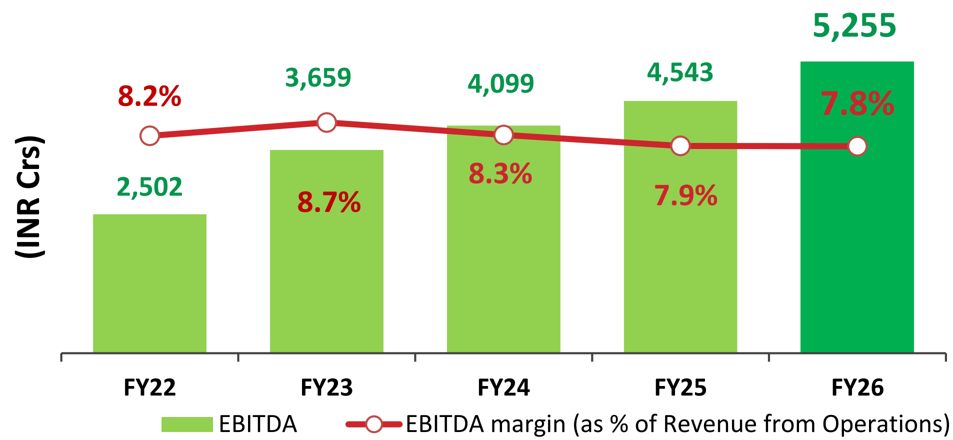
#: Annualized revenue from sales calculated on the basis of 365 days in a year (on standalone basis) divided by Retail Business Area at the end of Fiscal Year

Operating & Financial Summary (Cont'd.)

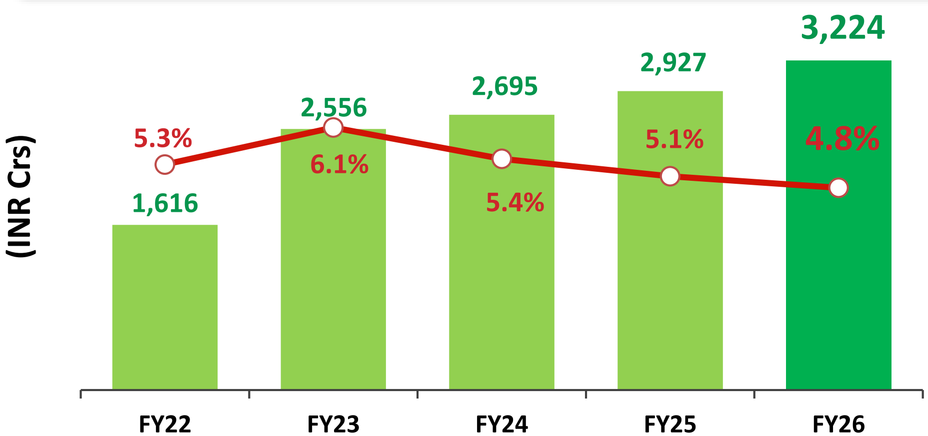
Revenue from Operations



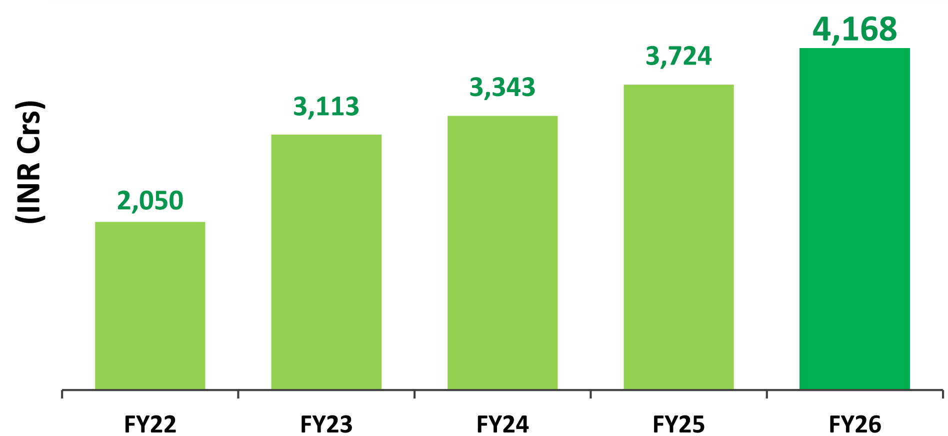
EBITDA^ & EBITDA Margin



PAT & PAT margin*



Net Cash flow from Operations ~



^ EBITDA = Profit / (Loss) pre Tax + Depr and Amortisation + Finance Costs - Other Income

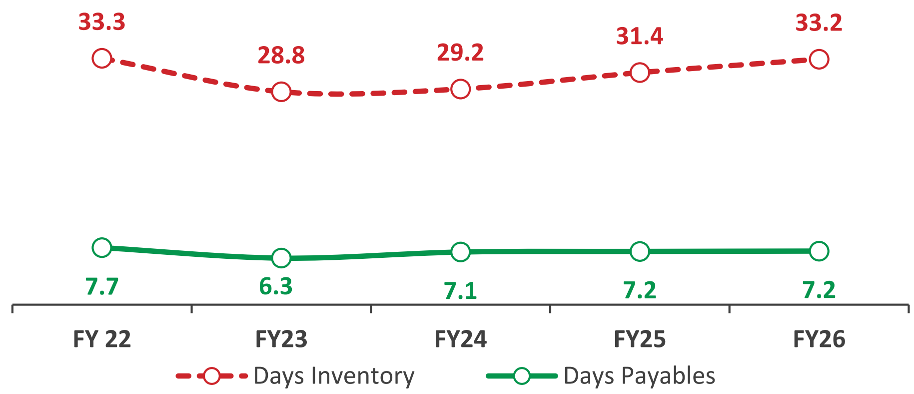
 # Revenue from operations is including other operating income and excluding other income

~ Net Cash Flow from Operations = PAT+ Depreciation + Deferred Tax

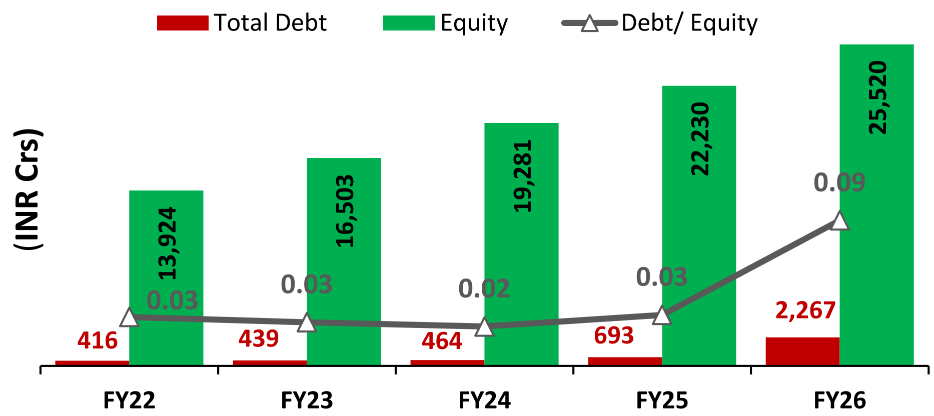
**PAT and PAT margin for FY23 and FY25 not comparable with prior periods , due to one-off tax benefit of Rs 138.8 Crs and 36.0 Crs respectively*

Operating & Financial Summary (Cont'd.)

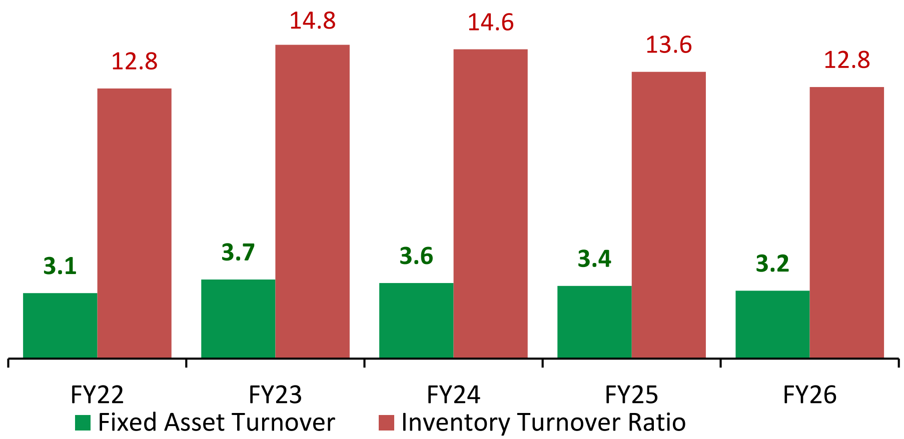
Days Inventory & Days Payables



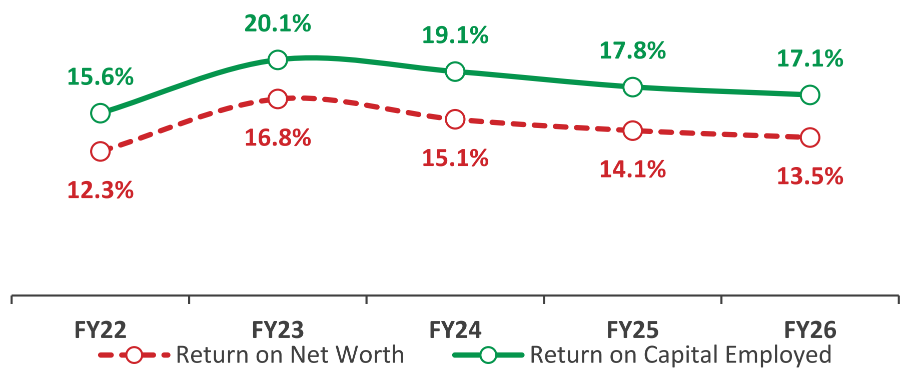
Debt and Equity



Fixed Asset* and Inventory Turnover^ Ratio



Return on Net Worth # and Return on Capital Employed



** Fixed Asset Turnover = Revenue from Operations/Total Fixed Assets (incl ROU Assets per Ind AS 116)*
^ Inventory Turnover Ratio = Revenue from Operations/Average Inventory
*Days Inventory = (Average Inventory / COGS)*365 ; Days Payables = (Average Payables / COGS)*365*

Debt = Short + Long Term borrowings + Current portion of LT Debt + Lease Liab (per Ind AS 116)
Return on Net Worth = Net profit after tax / Average Net Worth
Return on Capital Employed = EBIT / (Avg Debt + Avg Equity – Avg Cash – Avg Current Investment)
 # RoNW for FY23 and FY25 not comparable with prior periods, due to one-off tax benefit of Rs. 138.8 Crs and 36 Crs respectively

Key Financials – Avenue Supermarts Limited
Standalone and Consolidated Abridged Profit and loss Account For YE 31 March 2026

Standalone

Rs Crs	YE Mar 2026	YE Mar 2025	YE Mar 26/25
Sales	**66,968**	**57,790**	*15.9%*
Tot Inc	**67,096**	**57,964**	*15.8%*
COGS	**57,391**	**49,616**	*15.7%*
GC	***14.30%***	***14.14%***	*16 bps*
Empl Exp	**1,352**	**1,013**	*33.5%*
% of Tot Inc	***2.02%***	***1.75%***	*27 bps*
Other Exp	**2,969**	**2,618**	*13.4%*
% of Tot Inc	***4.43%***	***4.52%***	*-9 bps*
EBITDA	**5,255**	**4,543**	*15.7%*
EBITDA %	***7.85%***	***7.86%***	*-1 bps*
Fin Costs	**130**	**58**	*125.0%*
Dep & Amort	**935**	**776**	*20.5%*
PBT	**4,319**	**3,883**	*11.2%*
PBT %	***6.44%***	***6.70%***	*-26 bps*
Tax (A+B)	**1,095**	**956**	*14.5%*
Current tax (A)	1,095	992	*10.3%*
Related to earlier years (B)	-	-36	
PAT	**3,224**	**2,927**	*10.1%*
PAT %	***4.81%***	***5.06%***	*-25 bps*
PAT excl tax gain	**3,224**	**2,891**	*11.5%*
PAT excl tax gain %	***4.81%***	***4.99%***	*-18 bps*

Consolidated

Rs Crs	YE Mar 2026	YE Mar 2025	YE Mar 26/25
Sales	**68,821**	**59,358**	*15.9%*
Tot Inc	**68,895**	**59,482**	*15.8%*
COGS	**58,460**	**50,552**	*15.6%*
GC	***15.06%***	***14.84%***	*22 bps*
Empl Exp	**1,541**	**1,166**	*32.2%*
% of Tot Inc	***2.24%***	***1.96%***	*28 bps*
Other Exp	**3,633**	**3,153**	*15.2%*
% of Tot Inc	***5.27%***	***5.30%***	*-3 bps*
EBITDA	**5,187**	**4,487**	*15.6%*
EBITDA %	***7.54%***	***7.56%***	*-2 bps*
Fin Costs	**142**	**69**	*104.5%*
Dep & Amort	**1,037**	**870**	*19.3%*
PBT	**4,082**	**3,673**	*11.1%*
PBT %	***5.92%***	***6.17%***	*-25 bps*
Tax (A+B)	**1,112**	**965**	*15.2%*
Current tax (A)	1,111	1,001	*11.0%*
Related to earlier years (B)	0	-36	
PAT	**2,970**	**2,707**	*9.7%*
PAT %	***4.31%***	***4.55%***	*-24 bps*
PAT excl tax gain/loss	**2,970**	**2,671**	*11.2%*
PAT excl tax gain %	***4.31%***	***4.49%***	*-18 bps*

Financials of Key Subsidiaries

Avenue E-Commerce Limited

Rs. Crs	YE Mar 2026	YE Mar 2025	YE Mar 26/25
Sales	4,094	3,502	*16.9%*
Tot Inc	4,096	3,507	*16.8%*
COGS	3,587	3,069	*16.9%*
GC	***12.37%***	***12.37%***	*0 bps*
Empl Exp	130	111	*17.8%*
% of Tot Inc	***3.18%***	***3.16%***	*3 bps*
Other Exp	561	451	*24.3%*
% of Tot Inc	***13.69%***	***12.87%***	*82 bps*
EBITDA	(185)	(129)	*-43.5%*
EBITDA %	***-4.52%***	***-3.68%***	*-84 bps*
Fin Costs	16	16	*-3.1%*
Dep & Amort	109	107	*1.6%*
PBT	(307)	(247)	*-23.9%*
PBT %	***-7.48%***	***-7.05%***	*-43 bps*
Tax	-	-	*0.0%*
PAT	(307)	(247)	*-23.9%*
PAT %	***-7.48%***	***-7.05%***	*-43 bps*

Align Retail Trades Private Limited

Rs. Crs	YE Mar 2026	YE Mar 2025	YE Mar 26/25
Sales	3,871	3,322	*16.5%*
Tot Inc	3,874	3,324	*16.5%*
COGS	3,721	3,199	*16.3%*
GC	***3.89%***	***3.71%***	*19 bps*
Empl Exp	29	22	*30.8%*
% of Tot Inc	***0.74%***	***0.66%***	*8 bps*
Other Exp	50	42	*19.0%*
% of Tot Inc	***1.30%***	***1.27%***	*3 bps*
EBITDA	72	59	*21.6%*
EBITDA %	***1.86%***	***1.78%***	*8 bps*
Fin Costs	0	0	*-62.5%*
Dep & Amort	12	10	*17.7%*
PBT	62	50	*23.5%*
PBT %	***1.60%***	***1.51%***	*9 bps*
Tax	15	13	*22.6%*
PAT	46	38	*23.8%*
PAT %	***1.20%***	***1.13%***	*7 bps*

Avenue Food Plaza Private Limited

Rs. Crs	YE Mar 2026	YE Mar 2025	YE Mar 26/25
Sales	307	226	*35.5%*
Tot Inc	308	227	*35.2%*
COGS	182	149	*22.5%*
GC	***40.66%***	***34.36%***	*630 bps*
Empl Exp	22	14	*60.8%*
% of Tot Inc	***7.07%***	***5.95%***	*112 bps*
Other Exp	74	63	*18.0%*
% of Tot Inc	***24.04%***	***27.54%***	*-351 bps*
EBITDA	29	2	*1680.1%*
EBITDA %	***9.48%***	***0.72%***	*876 bps*
Fin Costs	1	2	*-49.7%*
Dep & Amort	18	14	*33.1%*
PBT	11	(13)	*186.2%*
PBT %	***3.54%***	***-5.56%***	*910 bps*
Tax	2	(3)	*150.7%*
PAT	9	(10)	*197.2%*
PAT %	***3.05%***	***-4.25%***	*730 bps*

Thank you!