**DLF Limited**
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Tel. : (+91-11) 23719300, 42102030
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DLF
BUILDING INDIA

August 30, 2016

| To, | To, |
|---|---|
| The General Manager<br>Dept. of Corporate Services<br>**Bombay Stock Exchange Limited**<br>P.J. Tower, Dalal Street,<br>Mumbai 400 001<br>Email:corp.relations@bseindia.com | The Vice-President<br>**National Stock Exchange of India Limited**<br>Exchange Plaza,<br>Bandra Kurla Complex, Bandra (E),<br>Mumbai-400051<br>Email:cmlist@nse.co.in |

Dear Sir,

Sub: **Analysts Presentation Q-1/2017**

In continuation of our intimation dated 29th August, 2016 on analyst call, we are forwarding herewith "DLF–Analysts Presentation Q1/2017" for your kind information and record please.

Thanking you,

Yours faithfully,
for **DLF LTD.**

**Subhash Setia**
Company Secretary

**Encl. As above**

For any clarifications, please contact:-
1. Mr. Subhash Setia – 09873718989/setia-subhash@dlf.in
2. Mr. Raju Paul – 09999333687 / paul-raju@dlf.in

# Q1 FY17 Analyst Presentation

## August 29, 2016

# SAFE HARBOUR

This presentation contains certain forward looking statements concerning DLF's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition , economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.

# General Business Update

**DevCo:**

- Sales muted in Q1 in various micro markets, including DLF5; conditions in New Gurgaon and ROI remain same as last quarter
  - Price increases in Camellias in April 2016 have impacted bookings in Q1
- Focus on completing legacy projects thereby fulfilling customer commitments; most getting completed within FY17
- The Company continues to sell from the existing live projects; create finished stock in existing launched projects, ready to be sold when the demand scenario improves

**RentCo:**

- Office: The current uptick on rentals continues; however new leasing momentum is impacted as it has virtually NIL inventory at most places.
- Given the above, the company is following a strategy to aggregate leasing in favour of 'higher value', large and high credit customers.
  - Pace of execution picks up at the new office project – Cyber Park, ~ 1.6 msf , which is located at a "prime" site just opposite Oberoi & Trident Hotels, Gurgaon
  - Construction of additional blocks at Chennai SEZ project initiated within Q2
- Retail Malls:
  - Mall of India, NOIDA, a ~2msf destination mall, which was officially opened in April 2016, with around 95% leasing ; retailers experience better than expected sales momentum;
  - All other retail malls in the DLF portfolio continue to perform well with average 95% occupancy
    - The finishing of Emporio, Chanakyapuri, a luxury mall, has commenced; targeted soft launch in Q4 FY17

# DCCDL CCPS Transaction Update...

- The Information Memorandum was circulated to the investors in April 2016.
- Multiple bids from Sovereign Funds and Global Private Equity firms received in June 2016.
  - All bidders aligned to create a platform partnership on a long term basis to own and develop commercial assets, and acquire assets inorganically in the marketplace
- The Company has shortlisted bidders and allowed access to the Virtual Data Room and Vendor Diligence Reports
- The Company expects to receive binding, updated bids in the form of marked up Shareholder Agreement once the short-listed bidders complete their due diligence.
- The transaction shall be subject to regulatory approval, if any
- The conclusion of the transaction will be an important step to create two 'pure plays' – a DevCo business with a nominal net debt, 100% owned by DLF and an independent RentCo business in which DLF shall have a 60% stake

# Business Performance….

# Business Performance – Q1 FY 2017

- **DevCo:**
  - **Gross sales booking of Rs 470 crore in existing projects ; cancellation in legacy projects Rs 265 crore resulting in overall net sales booking of Rs 205 crore**
    - DLF 5 Gurgaon – Gross Sales Rs 260 crore
    - New Gurgaon – Gross Sales Rs 90 crore
    - Delhi / Rest of India – Gross Sales Rs 120 crore
  - **Project Completions – 3.63 msf & approx. 1 msf suspended**
  - **Project under Construction : 26 msf**

- **RentCo:**
  - **Gross leasing is 0.86 msf renewed at higher rate than budgeted rates & lease expiry of 0.91 msf during Q1FY17 . Leasing offtake also being affected by virtually Nil inventory in most of the places.**
  - **The focus is to aggregate terminations and release at a higher value to 'high value, high creditworthy' large customers, thereby improving portfolio quality**
  - **Project under Construction : 1.7 msf**

# Leased Assets Across India – DLF Group

| Cities/Projects | | Leasable Area (msf) | % leased |
|---|---|---|---|
| | | | |
| Gurgaon | | | |
| DLF Cyber City Developer * | Office | 10.59 | 94.18 |
| Others | Office | 0.62 | 100.00 |
| | | | |
| DAL ( SEZ's ) | Office | 13.42 | 96.05 |
| Kolkata/Chandigarh | Office | 2.93 | 85.22 |
| | | | |
| Delhi (Corporate Office) | Office | 0.17 | 84.46 |
| | | | |
| Malls | | | |
| Delhi | Retail | 1.59 | 87.36 |
| Noida | Retail | 1.97 | 94.67 |
| Chandigarh | Retail | 0.19 | 90.13 |
| * Includes Collaborator area. | | | |
| | | | |

*During FY17, Annuity Revenue to grow to ~ Rs 2700 crore; exit run rate of ~Rs 3,000 crore*

# Live Projects Across India

| Projects | Size (msf) | Sold till Q1-16-17 (msf) | Expected Completion by Mar-2017 |
|---|---|---|---|
| | | | |
| **Legacy** | | | |
| Capital Greens* | 2.82 | 2.82 | ✓ |
| GK King's Court | 0.23 | 0.22 | ✓ |
| Kochi* | 1.16 | 0.90 | |
| Banglore* | 3.26 | 3.18 | ✓ |
| Corporate Greens # | 0.00 | 0.00 | |
| Hyderabad | 3.44 | 2.76 | ✓ |
| Panchkula* | 2.01 | 1.53 | ✓ |
| Shimla | 0.07 | 0.06 | ✓ |
| Kasauli | 0.57 | 0.23 | ✓ |
| | **13.56** | **11.71** | |
| **New Projects** | | | |
| SkyCourt | 1.25 | 0.97 | |
| Ultima | 2.18 | 0.87 | |
| Regal Garden | 1.03 | 0.89 | ✓ |
| Primus | 1.24 | 1.22 | ✓ |
| Crest | 2.61 | 1.25 | |
| Camillias | 3.55 | 1.61 | |
| My Pad Lucknow | 0.57 | 0.34 | |
| | ***12.43*** | ***7.16*** | |

**** Area handed over is excluded from total size # Suspended***

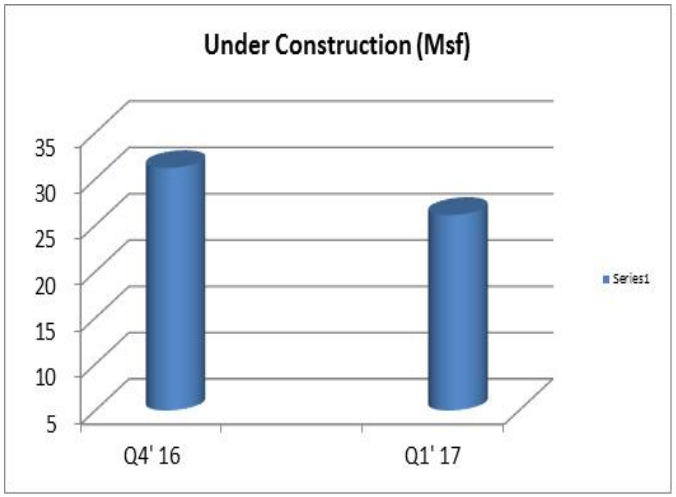
# Our Development Potential

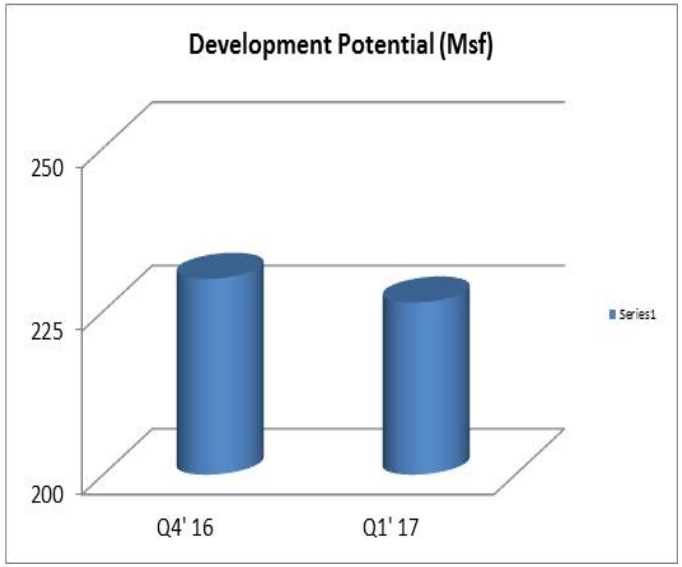
| Land Bank as on 30th June 2016 | | | |
|---|---|---|---|
| Cities | Development Business | Lease Business | Total |
| | Development Potential (msf) | | |
| Gurgaon | 104 | 26 | 130 |
| Bangaluru | 29 | 0 | 29 |
| Delhi Metropolitan Region | 14 | 3 | 17 |
| Chennai | 14 | 5 | 20 |
| Hyderabad | 14 | 1 | 15 |
| Chandigarh Tri-City | 17 | 0 | 17 |
| Kolkata | 3 | 2 | 4 |
| Other Indian Cities | 29 | 9 | 38 |
| **Total** | **225** | **46** | **271** |

- "The Development Potential is the Best estimate as per the Current Zoning plans on Land owned by the company/Group companies, or lands for which the Company has entered into arrangements with third parties including Joint Development/Joint Venture Agreements/Other Arrangements for Economic Development of said lands owned by such third parties. ***Some of these arrangements include making residual payments to the Land Owners before the development potential can be fully exploited.***"
- Bangalore Potential – expected reduction post Resimmo/Clogs transaction.

# DevCo Q1 FY17

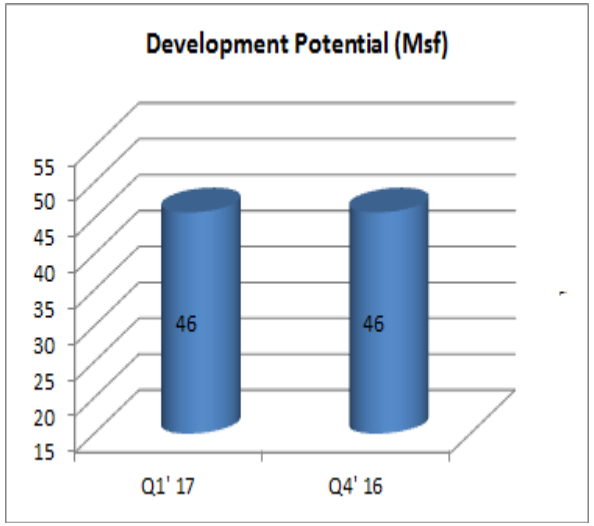
| Particulars | Total msf | | |
|---|---|---|---|
| | Q1-17 | Q4- 16 | Q1– 16 |
| **Sales Status** | | | |
| Opening Balance | 25.54 | 28.78 | 36.70 |
| Add:- Sale Booked During the Qty | (0.03) | 0.52 | 0.16 |
| Less : Completion | (3.63) | (3.75) | (1.21) |
| Closing Balance | 21.88 | 25.54 | 35.65 |
| **Under Construction** | | | |
| Opening Balance | 31.18 | 34.93 | 43.47 |
| New Launches / Additions / Suspended | (1.45) | 0.00 | 0.00 |
| Less:- Completion | (3.63) | (3.75) | (1.21) |
| Closing Balance | 26.10 | 31.18 | 42.26 |

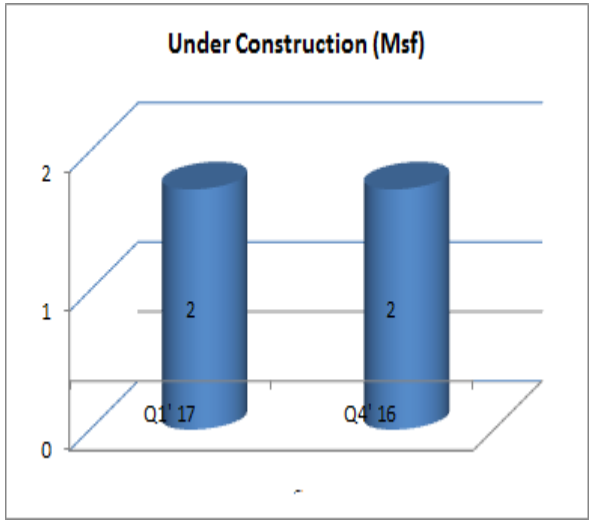


# RentCo Q1 FY16

| Particulars | Total msf | | |
|---|---|---|---|
| | Q1-17 | Q4- 16 | Q1– 16 |
| **Lease Status** | | | |
| Opening Balance # | 29.60 | 29.20 | 27.11 |
| Add:- Lease Booked During the Qtr | 0.86 | 1.15 | 0.60 |
| Less :- Termination | (0.91) | (0.75) | (0.39) |
| Less :- Sold / Adjustment | - | - | - |
| Closing Balance | 29.54 | 29.60 | 27.32 |
| **Under Construction** | | | |
| Opening Balance | 1.73 | 1.73 | 1.96 |
| New Launches / Additions | 0.00 | 0.00 | 0.00 |
| Less:- Handed over | (0.00) | (0.00) | (0.00) |
| Less :- Suspension/Adju | - | - | - |
| Closing Balance | 1.73 | 1.73 | 1.96 |



# Summary Financials….

# Consolidated P&L

| | | Q1 FY17 (Reviewed) | | Q4 FY16 (Reviewed) | | Q1 FY16 (Unaudited) | | Q1 FY16 (Reviewed) | |
|---|---|---|---|---|---|---|---|---|---|
| | | Ind AS | | IGAAP | | Ind AS | | IGAAP | |
| Sl.No. | Consolidated Financials | Rs. Crs. | Percentage of Total Revenue | Rs. Crs. | Percentage of Total Revenue | Rs. Crs. | Percentage of Total Revenue | Rs. Crs. | Percentage of Total Revenue |
| A) | | | | | | | | | |
| 1 | Sales and Other Receipts | 1,867 | | 2,336 | | 2,389 | | 2,231 | |
| | Other Income | 158 | | 160 | | 131 | | 114 | |
| | | | | | | | | | |
| | **Total Income(A1+A2)** | **2,026** | **100%** | **2,496** | **100%** | **2,520** | **100%** | **2,346** | **100%** |
| | | | | | | | | | |
| B) | Total Expenditure(B1+B2+B3) | 1,123 | 55 | 1,461 | 59 | 1,520 | 60 | 1,404 | 60 |
| 1 | Construction Cost | 897 | 44 | 1,023 | 41 | 1,264 | 50 | 1,151 | 49 |
| 2 | Staff cost | 74 | 4 | 74 | 3 | 69 | 3 | 71 | 3 |
| 3 | Other Expenditure | 152 | 7 | 364 | 15 | 186 | 7 | 182 | 8 |
| | | | | | | | | | |
| **C)** | **EBITDA (D/A1)** | **903** | **45** | **1,035** | **41** | **1,000** | **40** | **942** | **40** |
| | | | | | | | | | |
| **D)** | **EBIDTA ( Margin)** | | **45%** | | **41%** | | **40%** | | **40%** |
| E) | Financial charges | 748 | 37 | 633 | 25 | 622 | 25 | 604 | 26 |
| F) | Depreciation | 146 | 7 | 152 | 6 | 132 | 5 | 136 | 6 |
| | | | | | | | | | |
| **G)** | **Profit/loss before exceptional items** | **9** | **0** | **250** | **10** | **246** | **10** | **201** | **9** |
| H) | Exceptional items - (net) * | 329 | 16 | (1) | 0 | (48) | -2 | (48) | -2 |
| **I)** | **Profit/loss before taxes and after exceptional items** | **338** | **17** | **249** | **10** | **199** | **8** | **154** | **7** |
| J) | Taxes expense | 55 | 3 | 100 | 4 | 43 | 2 | 31 | 1 |
| K) | Extraordinary Items | - | - | - | - | - | - | | |
| L) | Prior period expense/(income) (net) | - | - | 12 | 0 | 0 | 0 | 0 | 0 |
| **M)** | **Net Profit after Taxes before Minority Interest** | **283** | **14** | **137** | **5** | **155** | **6** | **122** | **5** |
| | | | | | | | | | |
| N) | Minority Interest | (0) | (0) | 3 | 0 | 0 | 0 | 3 | 0 |
| O) | Profit/(losss) of Associates | (21) | (1) | (8) | 0 | (30) | -1 | (4) | 0 |
| | | | | | | | | | |
| **P)** | **Net Profit** | **261** | **13** | **132** | **5** | **126** | **5** | **122** | **5** |
| Q) | Other Comprehensive income /(loss) (net of tax) | (0) | (0) | - | - | (0) | (0) | - | - |
| **R)** | **Total Comprehensive income** | **261** | **13** | **132** | **5** | **126** | **5** | **122** | **5** |

* Exceptional Item - include one time profit of Rs 372 crs from DT Cinema Sales & Rs 43 crs Chennai IT Park Loss

# Key changes from IGAAP to Ind AS

- **Revenue Recognition of Developed Properties**
  - Front ended recognition of Rebate & Compensation
  - Higher threshold for Sales recognition and Sales cancellation
- **Impact on Lease Income Straight lining**
  - Security Deposit treatment
  - Recognition of Financial Assets & Loans
  - Fair value of Financial instruments & Investments
  - Dividend accounting
  - Changes in consolidation policy
- Tax impact of above
- **Net Impact of Opening Net Worth ~ (Rs 2,500) crore**
- Balance Sheet to be released with September'16 Accounts
- Balance Sheet as at 31st Mar-16 [ Audited as per IndAS ] will be released along with 31st Mar-17 [ Audited as per IndAS ]

# Liquidity Update – Consolidated Net Debt

| Net Debt Position | Q4 16 | Q1 17 | Q1 17 | Net Change |
|---|---|---|---|---|
| | IGAAP | IGAAP | INDAS | IGAAP |
| Opening Gross Debt | 25416 | 26893 | 25623 | |
| Less : Repayment during the Qtr | -932 | -774 | -774 | |
| Add : New Loans | 2409 | 1360 | 1360 | |
| Gross Debt as per Balance Sheet | 26893 | 27479 | 26209 | |
| Less : Equity shown as Debt / JV Co Debt | 1270 | 1270 | 4 | |
| Less : Ind As Impact | | | 363 | |
| Gross Debt ( Net of Equity shown as Debt / JV Co Debt ) | 25623 | 26209 | 25842 | |
| Gross Debt Position ( Net of Equity shown as Debt / JV Co Debt ) | 25623 | 26209 | 25842 | |
| Less : Cash in hand | -3421 | -3722 | -3722 | |
| **Net Debt Position *** | **22202** | **22487** | **22120** | **285** |

Impact of INDAS

JVCo - no consolidation, hence Rs 1266 crs reduced from Gross Debt

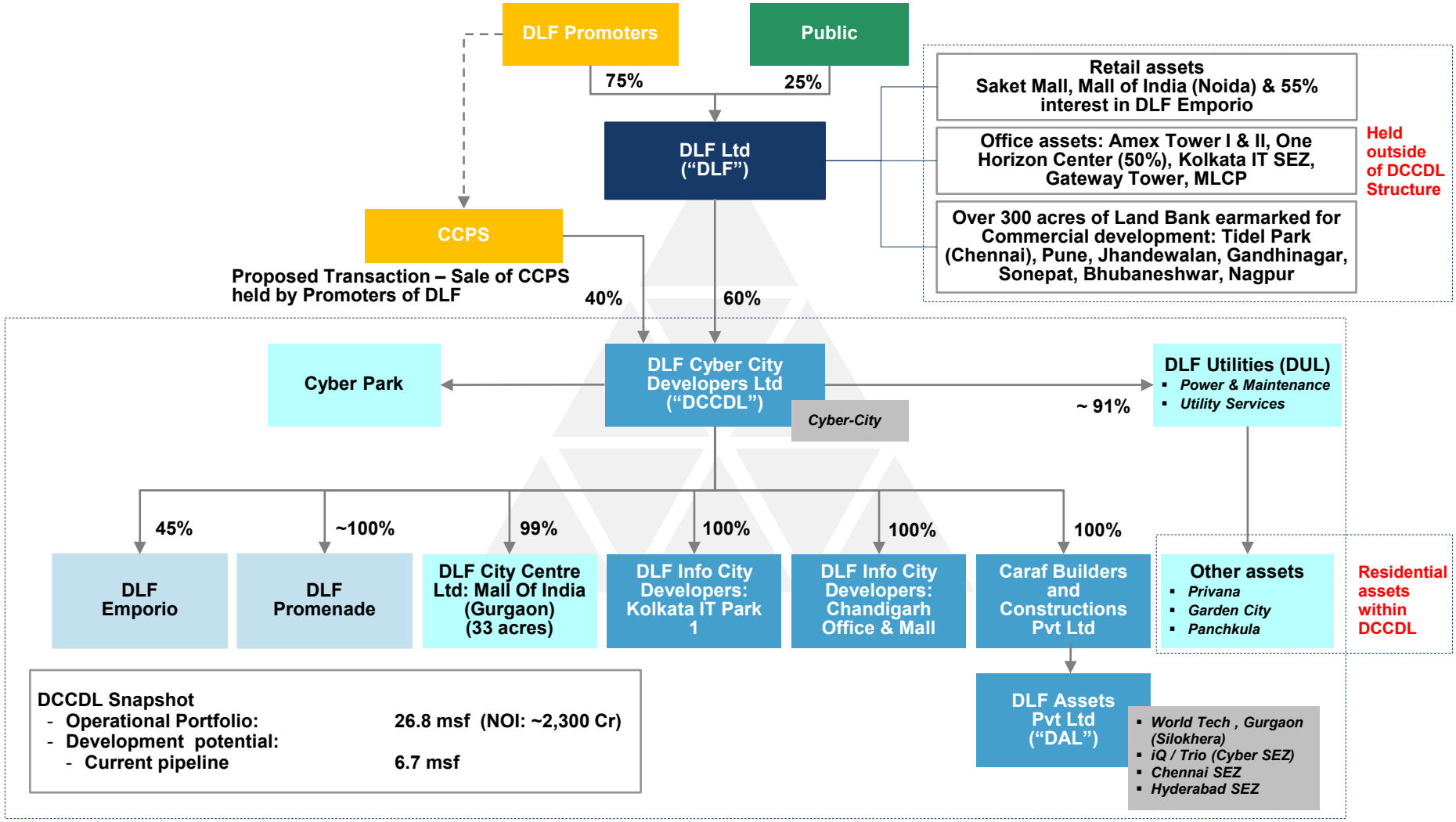
Loss on Reinstatement & Recognition of Swap derivative - approx. Rs 223 crs

Reinstatement of Amortized fee - approx. Rs (586) crs

Net Ind AS impact - Rs 363 crs [ i.e. Rs 586 crs less Rs 223 crs ]

# DCCDL’s Rental Business

# DCCDL Holding Structure



# Leased Assets Across India – DCCDL Consolidated

| DCCDL Leasing Performance as on 30th June-2016 | | | | | | | |
|---|---|---|---|---|---|---|---|
| DCCDL Structure | Total Area Lacs sqft | Area Leased Lacs sqft | % Leased | Rental fy-2015-16 | Rental Q1 FY17 | Run Rate Rs. Crs. as on 1 April-16 | Run Rate Rs. Crs. as on 1 July-16 |
| **DAL - SEZ** | | | | | | | |
| Hyderabad | 29.1 | 29.1 | 100% | 801.4 | 202.7 | 157.0 | 154.8 |
| Cyber City SEZ | 28.9 | 27.7 | 96% | | | 237.4 | 233.1 |
| Silokhera SEZ | 19.4 | 12.8 | 66% | | | 83.8 | 86.2 |
| Chennai | 56.7 | 59.3 | 104% | | | 393.8 | 387.3 |
| **Total - DAL SEZ** | **134.2** | **128.9** | **96%** | **801.4** | **202.7** | **871.8** | **861.4** |
| | | | | | | | |
| Cyber Non SEZ | 105.9 | 99.7 | 94% | 954.8 | 243.7 | 977.3 | 1,000.1 |
| Kolkata IT Park 10 Acres | 12.9 | 9.7 | 75% | 57.7 | 14.0 | 56.4 | 48.5 |
| Chandigarh IT Park | 8.4 | 7.7 | 92% | 35.7 | 9.4 | 39.1 | 40.2 |
| **Total - Office** | **261.3** | **246.0** | **94%** | **1,849.7** | **469.8** | **1,944.7** | **1,950.3** |
| **Retail Mall** | | | | | | | |
| Emporio | 3.1 | 3.1 | 100% | 116.6 | 29.8 | 121.1 | 123.0 |
| Promenade | 4.6 | 4.5 | 98% | 84.7 | 22.3 | 78.4 | 84.0 |
| **Total - Retail** | **7.7** | **7.6** | **99%** | **201.2** | **52.0** | **199.4** | **207.0** |
| | | | | | | | |
| **Total - Rental** | **269.0** | **253.6** | **94%** | **2,051.0** | **521.9** | **2,144.1** | **2,157.3** |
| | | | | | | | |
| Utilities | | | | 130.0 | 63.5 | 165.0 | 166.0 |
| Maintenance | | | | 81.5 | 33.0 | 85.0 | 90.0 |
| DT Cinema | | | | 30.0 | - | | |
| **Total** | | | | **2,292.5** | **618.3** | **2,394.1** | **2,413.3** |

# DCCDL Consolidated Profitability

| CONSOLIDATED PROFITABILITY - DLF CYBER CITY DEVELOPER LTD | | | | |
|---|---|---|---|---|
| Profitability | June-16 Unaudited | Mar-16 Audited | Sept-15 Unaudited | Mar-15 Audited |
| | | | | All figures in Rs Crs |
| | Ind AS | IGAAP | IGAAP | IGAAP |
| Sales & Other Income | 1,011 | 3,643 | 1,848 | 3,467 |
| Operating Expenses | 297 | 1,285 | 661 | 1,317 |
| Staff Cost | 22 | 89 | 44 | 95 |
| EBIDTA | 691 | 2,269 | 1,144 | 2,055 |
| EBIDTA % | 68% | 62% | 62% | 59% |
| Finance Charges | 326 | 782 | 319 | 561 |
| Depreciation, Amortisation & impairment | 105 | 433 | 218 | 425 |
| PBT | 260 | 1,053 | 607 | 1,069 |
| Exceptional Items | 328 | (32) | (15) | (38) |
| PBT | 588 | 1,022 | 591 | 1,031 |
| Tax | 97 | 138 | 74 | 118 |
| PAT | 491 | 883 | 517 | 912 |
| Minority Interest | 1 | 38 | 20 | 47 |
| Prior Period | - | (0) | 0 | - |
| **PAT** | **492** | **921** | **537** | **959** |
| | | | | |
| Note: Minority interest including share of profit in associates | | | | |
| Minority Interest (loss) | 8 | (3) | (3) | (17) |
| Share of Profit in associates | (9) | (35) | (17) | (30) |
| | (1) | (38) | (20) | (47) |

# DCCDL Net Debt Q1FY17

| Company Name | Loan received | | | | | Loans given to DLF Group | Net DCCDL Debt | Net Receivables/ (Payables) | | | Cash and bank balances | Net Debt |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Loan from Bank/NBFC/ Debentures | INDAS Adjustment | Loan as per INDAS | Loan from DLF Group | Total DCCDL Debt | | | Receivables from DLF Group | Payable to DLF Group | Net receivables to DLF Group | | |
| All figures in Rs Lacs | A | | | B | C=A+B | D | E=C-D | F | G | H=F-G | I | J=E-H-I |
| DCCDL | 4,82,251 | 13,094 | 4,69,157 | 139 | 4,69,296 | 1,79,317 | 2,89,978 | 13,374 | 2,245 | 11,129 | 26342.21 | 2,52,507 |
| DAL | 4,59,535 | 4,795 | 4,54,740 | - | 4,54,740 | 35,750 | 4,18,990 | 1,31,125 | 85,230 | 45,895 | 14820.52 | 3,58,274 |
| DUL | 1,28,355 | 7,483 | 1,20,871 | 24,835 | 1,45,707 | - | 1,45,707 | 8,632 | 18,118 | (9,486) | 37285.87 | 1,17,907 |
| CARAF | - | - | | - | - | - | - | - | | - | 610.97 | (611) |
| Kolkata | 30,688 | 36 | 30,652 | - | 30,652 | 28,156 | 2,496 | 2,859 | | 2,859 | 1323.63 | (1,686) |
| Chandigarh | 6,459 | 17 | 6,442 | - | 6,442 | - | 6,442 | - | 3 | (3) | 730.46 | 5,714 |
| Promenade | 37,500 | 1,061 | 36,439 | - | 36,439 | - | 36,439 | - | 109 | (109) | 1374.23 | 35,174 |
| City Centre | - | - | | 693 | 693 | - | 693 | - | 64 | (64) | 37.37 | 720 |
| Hycintia | - | | | - | - | - | - | - | 750 | (750) | 2.29 | 747 |
| Ariadne | - | | | 250 | 250 | 250 | - | 24 | 4,702 | (4,678) | 1.31 | 4,677 |
| DLF Energy | - | | | | - | - | - | - | | - | 526.66 | (527) |
| **Cyber Consol** | **11,44,788** | **26,487** | **11,18,300** | **25,918** | **11,44,218** | **2,43,474** | **9,00,744** | **1,56,014** | **1,11,221** | **44,793** | **83055.52** | **7,72,896** |
| Emporio | 52,500 | 1,475 | 51,025 | - | 51,025 | 52,397 | (1,372) | 7,681 | 396 | 7,285 | 1772.08 | (10,430) |
| DCCDL + Emporio | 11,97,288 | 27,963 | 11,69,325 | 25,918 | 11,95,243 | 2,95,871 | 8,99,372 | 1,63,695 | 1,11,616 | 52,078 | 84,828 | 7,62,466 |

# DLF's Office Platform

## Overview – Office Asset Portfolio

**Cybercity, Gurgaon**
- Area: 132.2 acres
- TLA: 13.3msf[1]
- Includes Cyber Hub (0.4msf)
- Cybercity has transformed into the CBD of NCR region attracting top multinational corporates

**World Tech Park, Gurgaon**
- Area: 37.0 acres
- TLA: 2.0msf
- Only integrated work space on NH8, Gurgaon

**Other Assets(Gurgaon)**
- Amex Towers (I & II)
  - TLA: 0.5mm
- One Horizon Centre
  - TLA: 0.8msf[4]
- Gateway Tower
  - TLA: 0.1msf

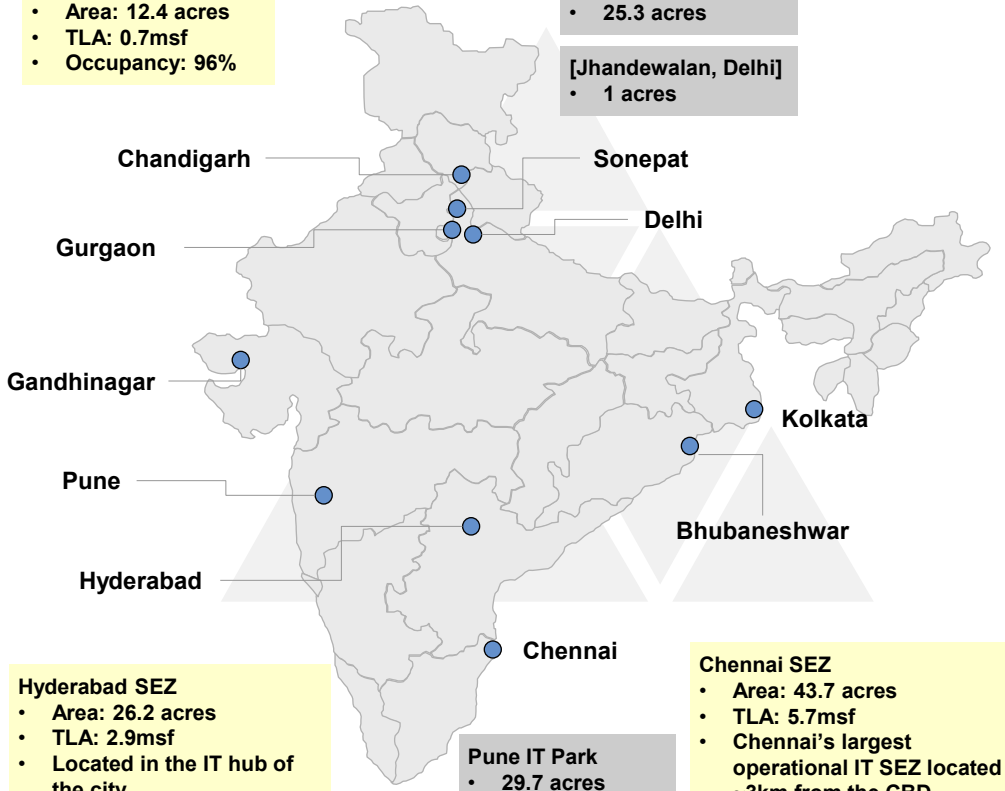
**[Gandhinagar]**
- 25 acres

**Nagpur IT Park**
- 140.2 acres

**Chandigarh IT Park**
- Area: 12.4 acres
- TLA: 0.7msf
- Occupancy: 96%

**[Sonepat]**
- 25.3 acres

**[Jhandewalan, Delhi]**
- 1 acres




**Kolkata Park 1**
- Area: 10.0 acres
- TLA: 1.3msf
- Strategically located IT SEZ

**Kolkata Park 2**
- Area: 25.9 acres
- TLA: 1.0msf

**Tidel Park, Chennai**
- 26.6 acres

**[Bhubaneshwar]**
- 54 acres

**Hyderabad SEZ**
- Area: 26.2 acres
- TLA: 2.9msf
- Located in the IT hub of the city

**Pune IT Park**
- 29.7 acres

**Chennai SEZ**
- Area: 43.7 acres
- TLA: 5.7msf
- Chennai's largest operational IT SEZ located ~3km from the CBD

DCCDL assets

Other assets

Source: Company information; TLA – Total Lettable Area; Note: Occupancy and TLA as of Sep-15

[1] Including SEZ TLA and entertainment area (Cyber Hub); [2] Multiple project commissioning dates within asset; [4] Excluding area sold to third party

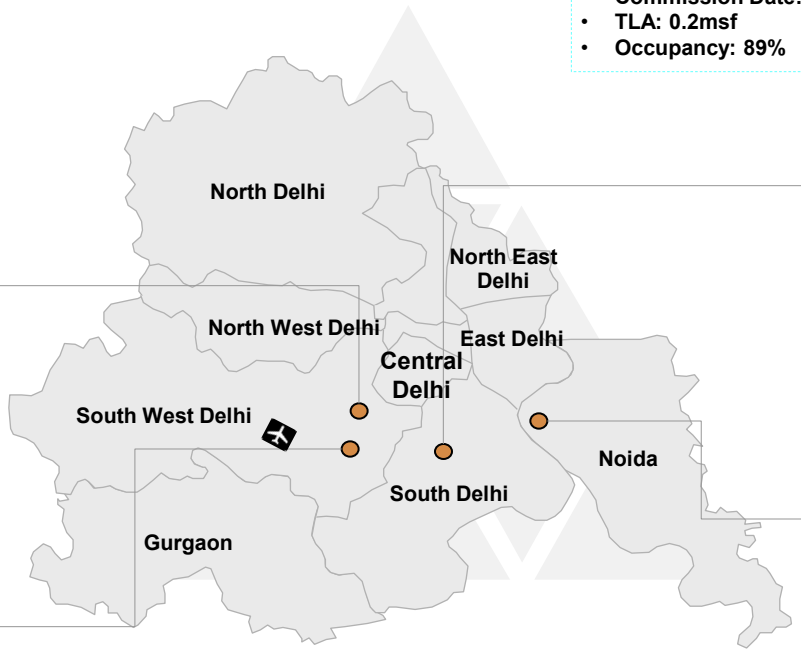
# DLF's Retail Mall Platform

## DCCDL has a Portfolio of Leading Malls in India

### Overview – Retail Asset Portfolio

**CityCentre**
- Location: Chandigarh
- Commission Date: May' 08
- TLA: 0.2msf
- Occupancy: 89%

**DLF Emporio[3]**
- Location: Vasant Kunj, Delhi
- Commission Date: Aug' 08
- TLA: 0.3msf
- Occupancy: 99%




**DLF Place**
- Location: Saket, Delhi
- Commission Date: Nov' 08
- TLA: 0.5msf
- Occupancy: 79%

**DLF Promenade**
- Location: Vasant Kunj, Delhi
- Commission Date: Jan' 09
- TLA: 0.5msf
- Occupancy: 95%

**Mall of India. Noida**
- Location: Noida, NCR[2]
- Commission Date: 2016
- TLA: 2.0msf

Source: Company information
Note: CityCentre is part Chandigarh IT Park; Occupancy as of Sep-15
[2] National Capital Region; [3] DCCDL owns ~45% in DLF Emporio

# DCCDL – Overview of Key Buildings within CyberCity, Gurgaon

DLF Cybercity
India's Largest Integrated Business District

**Building 10**
- TLA: 2.2msf
- Design by renowned architect, Hafeez Contractor
- Spectacular complex with futuristic amenities

**Epitome (Building 5)**
- TLA: 2.0msf
- Designed by renowned architect, Hafeez Contractor
- Iconic Building over 10.6 acres with 40MW captive gas power plant

**Innov8 (Building 8)**
- TLA: 1.6msf

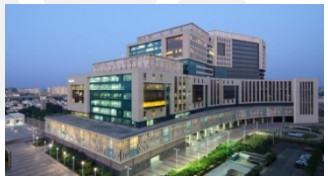
**Building 9 A & B**
- TLA: 1.5msf
- Elegant 16 floor mirror image twin towers

**Infinity Tower**
- TLA: 1.3msf
- Design by renowned architect, Hafeez Contractor

**Cyber Greens**
- TLA: 0.9msf
- Design by renowned architect – Mohit Gujral; DLF's first project with amenities and breakout areas

**Building 7A & 7B**
- TLA: 0.4msf

**Ericsson Forum**
- TLA: 0.2msf
- Represents Ericsson's Indian corporate office



**iQ SEZ (Building 14)**
- TLA: 2.0msf
- Aesthetically designed architectural wonder with modern and well planned work spaces

**Trio SEZ (Building 6)**
- TLA: 0.9msf
- One of the premier emerging technology centers in the country

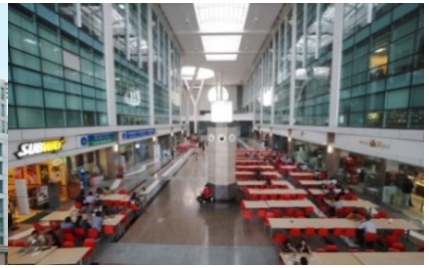
SEZ Projects – Notified IT SEZ covered as part of DLF Assets Ltd.

Source: Company information; TLA – Total Lettable Area

# DCCDL – Overview of Key Buildings within DLF Assets Ltd.

**DLF Chennai SEZ**

- **TLA: 5.7msf**



**DLF Hyderabad SEZ**

- **TLA: 2.9msf**
- **Design by renowned architect – Mohit Gujral; DLF's first project with amenities and breakout areas**

**iQ SEZ (Building 14)**

- **TLA: 2.0msf**
- **Aesthetically designed architectural wonder with modern and well planned work spaces**

**DLF World Tech Park**

- **TLA: 2.0msf**
- **Destination of choice for corporates in Gurgaon**

**Trio SEZ (Building 6)**

- **TLA: 0.9msf**
- **One of the premier emerging technology centers in the country**

**Source:** **Company information; TLA – Total Lettable Area**

# DCCDL – Overview of Key Developments in Kolkata

IT Park Kolkata

## Project Statistics

| | |
|---|---|
| Location | Kolkata |
| OC Date | May '11 – Jun '12 |
| Total Lettable Area[1] | 1.3msf |
| No. of floors | Block A: Ground + 12 + Basement 1<br>Block B: Ground + 9 + Basement 1<br>Block C: Ground + 15 + Basement 1<br>Block D: Ground + 11 + Basement 1<br>Block E: Ground + 3 + Basement 1 |
| Architect | Mohit Gujral |
| Main contractor | DLF – LOR |
| Car parking | 1,072 |
| Occupancy[1] | 75% |

[1] **As of September 30, 2015**

**NSCB Airport**
**Distance: 10km**
**Travel Time: ~15min**

**Chitpur Railway Station**
**Distance: 11km**
**Travel Time: ~20min**

**Bus Terminus**
**Distance: 1km**
**Travel Time: ~5min**

## Location

# DCCDL – Overview of Chandigarh IT Park

IT Park Chandigarh

## Project Statistics

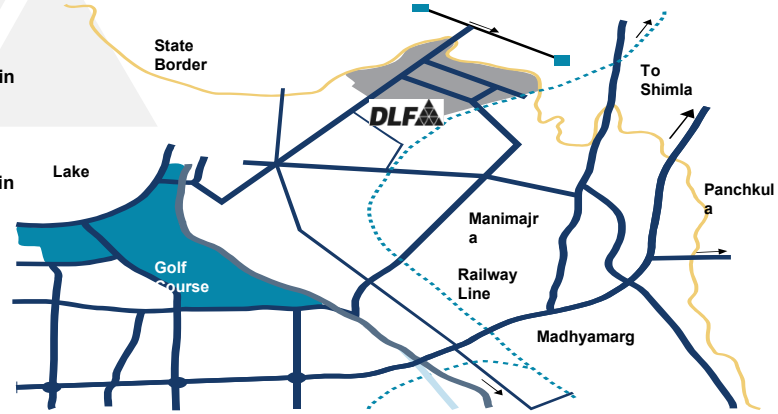
| | |
|---|---|
| Location | Chandigarh |
| OC Date | Oct '05 |
| Total Lettable Area[1] | 0.7msf |
| No. of floors | Ground + 3 + Basement 1 |
| Architect | Design Plus |
| Main contractor | J.J.Ram and B.L.Gupta |
| Car parking | 669 |
| Occupancy[1] | 96% |

[1] As of September 30, 2015
Source: Company information

## Location

**Airport**
**Distance: 10km**
**Travel Time: ~20min**

**Chandigarh Railway Station**
**Distance: 6km**
**Travel Time: ~10min**



# Thank You