



Corporate Office: 1401-1411, 14th Floor, Logix City Center,
Sector-32, Noida-201301 (U.P.)
Tel.: 0120- 6013232

14th November, 2022

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, <u>Mumbai – 400 001</u> Scrip Code: 519588	National Stock Exchange of India Ltd. (NSE) Exchange Plaza, Bandra Kurla Complex, Bandra (E), <u>Mumbai – 400 051</u> Symbol: DFMFOODS
--	---

Dear Sir/Madam,

Sub: Investor Release

Please find enclosed herewith an Investor Release on the Unaudited Financial Results for the quarter and half year ended 30th September, 2022.

Thanking you.

Yours faithfully,
For DFM Foods Limited

RAJU
SINGH
TOMER
(R. S. Tomer)
Company Secretary

Digitally signed
by RAJU SINGH
TOMER
Date: 2022.11.14
21:16:36 +05'30'

Encl: As above



Q2 FY 23 Highlights

Q2 Revenue grew 13.1% QoQ, supported by company's continued investments in brand building and Go-to-Market initiatives.

Noida, November 14, 2022: The Board of Directors, at its meeting held on November 14, 2022 approved the results of the Company for the quarter ended 30th September, 2022. Revenue for the quarter stood at Rs. 165.0 Cr, growing 13.1% on QoQ basis.

Commenting on the Quarter results, Company's Managing Director & CEO Lagan Shastri said

DFM grew revenues 13.1% QoQ, while the extruded market grew by 3.7% over the same period. The company gained 20 bps share QoQ in the extruded market in focus geographies, driven by continued investments in marketing and go to market initiatives. Material Margins (excluding new categories) improved QoQ by 410 bps to 40.2% of revenues.

About DFM Foods Ltd.:

DFM Foods Limited, the initiator of packaged snack foods in the Indian market, is engaged in the business of manufacturing, selling, and marketing of packaged foods and has been a leader in the space for over 30 years. The company is listed on the National Stock Exchange (NSE) and BSE Ltd (BSE), and markets its products under the brand names of "CRAX", "CURLS", "NATKHAT" and "FRITTS". The product portfolio comprises of Corn Rings, Corn Puffs, Wheat Puffs, Cheese Balls, Corn and Potato Sticks, Potato Chips and traditional Namkeens, sold through an extensive distribution network. The company has state of the art processing units located at Ghaziabad, Greater Noida with a strong focus on revenue and distribution, innovative marketing and new product development.

For further information please contact:

Mr. Raju Singh Tomer
DFM FOODS LTD.
Tel: + 0120-6013232
Email: raju.tomer@dfmfoods.com