



January 13, 2025

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai- 400 001

National Stock Exchange of India Limited
Exchange Plaza
Plot no. C/1, G- Block
Bandra -Kurla Complex
Bandra (East), Mumbai-400 051

Scrip Code - **533137**

Trading Symbol- **DEN**

Dear Sir(s),

Sub: Investors' Presentation

Please find enclosed Investors' Presentation on Unaudited Financial Results (Standalone and Consolidated) for the quarter ended December 31, 2024, for your record.

Thanking you,

Yours faithfully,

For **DEN NETWORKS LIMITED**

Hema Kumari
Company Secretary & Compliance Officer

Encl: As above

DEN Networks Limited

CIN: L92490MH2007PLC344765

Corp. Office: 236, Okhla Industrial Estate, Phase-III, New Delhi-110 020

Landline: +91 11 40522200 || Facsimile: +91 11 40522203 || E-mail: den@denonline.in || www.dennetworks.com

Regd. Office: Unit No.116, First Floor, C Wing Bldg. No.2 Kailas Industrial Complex L.B.S Marg Park Site
Vikhroli(W), Mumbai, Mumbai City, Maharashtra, India, 400 079

Landline: +91 22 25170178 || E-mail: den@denonline.in || Website: www.dennetworks.com

DEN Networks Limited

Investor Update

Q3 FY24-25

13th January 2025



The information in the presentation may contain “forward-looking statements” which are statements that refer to expectations and plans for the future and include, without limitation, statements regarding DEN’s future results of operations, financial condition or business prospects as well as other statements based on projections, estimates and assumptions. In some cases, these statements can be identified by terms such as “expect,” “intend,” “plan,” “believe,” “estimate,” “may,” “will,” “should” and comparable words (including the negative of such words). These forward-looking statements, reflect the current expectations and plans of the directors and management of DEN, which may not materialize or may change.

These forward-looking statements are not guarantees of future performance and you are cautioned not to place undue reliance on these statements. DEN undertakes no obligation to update any forward-looking statements, whether as a result of new information or any subsequent change, development or event. All forward-looking statements in above are qualified by reference to this paragraph.

S. No	Particulars
1.	<u>Business Overview</u>
2.	<u>Business Highlights</u>
3.	<u>Consolidated - Financial Highlights</u>
4.	<u>Consolidated Balance Sheet</u>
5.	<u>Contact Information</u>

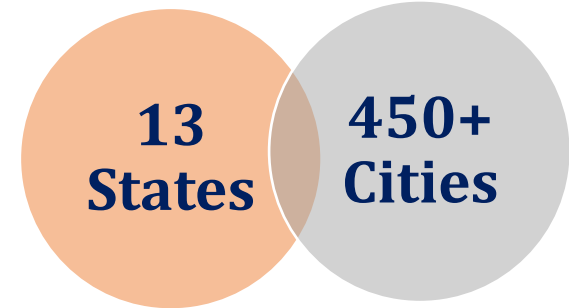


Business Overview

Decorative wavy lines in shades of green, yellow, and orange flow across the bottom of the slide.

Cable Business

- ❖ Incorporated in 2007 and having registered office in the State of Maharashtra, Den Networks is a leading Cable TV Distribution company in the country with a wide gamut of services.
- ❖ DEN's Cable operations covers over **450+ cities/towns** across **13 key states** (Delhi, Uttar Pradesh, Karnataka, Maharashtra, Gujarat, Rajasthan, Haryana, Kerala, West Bengal, Jharkhand, Bihar, Madhya Pradesh and Uttarakhand) in India.



Broadband Business

- ❖ DEN Broadband Limited was incorporated in 2011. The Company is having its registered office in New Delhi.
- ❖ The Company holds Unified License and is wholly owned subsidiary of DEN Networks Limited.



Business Highlights

Key Highlights Q3 FY24-25



Zero Gross Debt



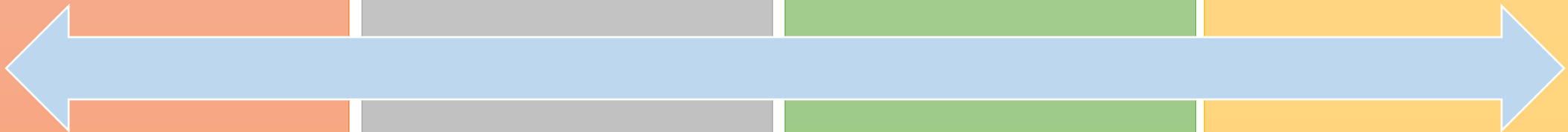
Healthy Cash
balances of Rs.
3,089 crores



PAT stands at
Rs. 42 crores



96% online
Collection
including
subsidiaries



Financial Highlights: Q3 FY24-25



**Consolidated
Total Revenue
at
Rs.261 Cr**

**Consolidated
EBITDA
at
Rs.28 Cr**

**Consolidated
PAT
at
Rs.42 Cr**

**Cash & Cash
Equivalents
at
Rs. 3,089 Cr**

Consolidated Financial Highlights

Consolidated Financial Highlights



Particulars (INR Crore)	Q3' FY 24-25	Q2' FY 24-25	Q3' FY 23-24	Q3' FY 24-25 V/s Q2' FY 24-25	Q3' FY 24-25 V/s Q3' FY 23-24
Subscription	114	121	141	(6%)	(20%)
Placement/ Marketing Income	140	110	117	27%	19%
Other operating Income	3	11	7	(76%)	(60%)
Activation Income	4	6	7	(35%)	(45%)
Revenue	261	249	273	5%	(4%)
Content Cost	159	140	154	13%	3%
Personnel Cost	20	21	19	(3%)	9%
Other Opex	54	60	60	(11%)	(11%)
Provision for doubtful debts/ Advances	0	0	(1)		
Total Cost	233	221	232	5%	0%
EBIDTA	28	28	41	(1%)	(32%)
<i>EBIDTA %</i>	11%	11%	15%		
Dep & Amort	26	27	28		
Finance Costs	1	1	1		
Other Income	55	69	51		
Share of profit / (loss) of associates	(0)	(0)	(1)		
PBT	55	69	62	(19%)	(10%)
Income Tax	2	3	0		
Deferred Tax	12	15	14		
PAT	42	52	48	(19%)	(12%)
Other Comprehensive Income	0	0	0		
TCI	42	52	48	(19%)	(12%)

Consolidated Balance Sheet



Particulars (INR Crore)	31-12-24	30-09-24
Share Capital	477	477
Reserves & Surplus	3,080	3,040
Net Worth	3,557	3,517
Minority Interest	44	42
Deffered Revenue	47	48
Trade Payables	314	306
Other Liabilities	146	152
Total Equity & Liabilities	4,108	4,065
Fixed Assets, Net	330	336
Capital work-in-progress	15	21
Goodwil on Consolidation	153	153
Fixed Assets	498	510
Non-Current Investment	63	63
Trade Receivables	219	191
Cash & Cash Equivalents	3,089	3,050
Other Assets	239	251
Total Assets	4,108	4,065

Thank You

Hema Kumari

InvestorRelations@DenOnline.in

+91 11 4052 2200

DEN Networks Ltd.

(CIN No. L92490MH2007PLC344765)