

To,  
The Manager,  
Listing & Compliance Department,  
National Stock Exchange of India Limited  
Exchange Plaza, 5th Floor, Plot No. C/1,  
G Block, Bandra Kurla Complex, Bandra,  
Mumbai – 400051.

**Date: June 04, 2026**

Dear Sir/Madam,

**Sub: Intimation under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”) – Investor Presentation.**

**REF: SCRIP CODE: DELTIC**

Pursuant to the provisions of Regulation 30 of the SEBI Listing Regulation, we are enclosing herewith a copy of the Investor Presentation on Audited Standalone & Consolidated Financial Results of the **DELTA AUTOCORP LIMITED** for the half year and year ended March 31, 2026.

This Presentation is also being uploaded on the Company’s website at <https://deltic.co/pages/investor-center>

Kindly take the same on your record.

Thanking you,  
**For, DELTA AUTOCORP LIMITED**

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**ANKIT AGARWAL**  
**MANAGING DIRECTOR**  
**DIN: 03289175**



**DELTA**

# **Delta Autocorp Limited**

**H2 & FY26  
INVESTOR PRESENTATION**



# Safe Harbor



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# About

Delta Autocorp Limited ("the Company"), established in 2016, specializes in manufacturing 2W & 3W electric vehicles (EVs).

Operating under the brand name "Deltic", the Company offers a wide range of e-scooters, e-rickshaws, and e-garbage disposal vans and e-loaders catering to diverse needs of the Indian consumer.

In the interest of longevity, cost efficiency, and customer safety the company is transitioning to Lithium Ferro Phosphate (LFP) batteries from Nickel-Manganese-Cobalt (NMC) batteries.



Our Manufacturing facility of E-scooters and E-rickshaws is **ISO 14001:2015, 45001:2018 and 9001:2015** certified



All our major components are from **OEM** suppliers having international presence



**Led by IIT IIM technocrats** pioneering the Indian electric mobility space



More than **310** strong distribution network spread across **23** states & Uts



Vehicles are tested and approved by national agencies like **ICAT and CIRT**

# Deltic is an electric mobility company manufacturing and selling stylish 2Ws and rugged 3Ws for Bharat



## Product Focused Execution

Expanding our EV portfolio with a diversified scooter lineup and planned L5 category entry, supported by an in-house design studio and seasoned talent from leading EV OEMs to accelerate innovation-driven growth.



## Consistent Performance

Profitable for the last 7 financial years



## The Company has Sold

14073 Electric 2-Wheeler and 3-Wheeler Units EVs in FY26



## Diverse Portfolio

Comprehensive EV portfolio across scooters and L3/L5 three-wheelers, catering to a wide spectrum of customer segments and use cases from entry-level to family mobility supported by strong OEM engineering expertise.

# Company Timeline



**2016**

-Registration of 'Limited Liability Partnership', "M/s Delta Autocorp LLP" with registrar of companies, Kolkata

**2017**

-Launch of one of the first E-rickshaws with a mileage of 150\*+ KMs

**2018**

-Started E-scooter project

**2020**

-New model of Electric Scooter launched  
-Launch of Electric Garbage Van

**2021**

-Two facelift models of E-Rickshaw launched

**2022**

-New model of Electric Scooter launched

**2023**

-Two High-speed scooters launched  
-Conversion of Liability Partnership into Private Limited Company "Delta Autocorp Pvt. Ltd."

**2024**

-Conversion of company from Private Limited to Public Limited Company

**2025**

-Got Listed on NSE Emerge Platform  
-Supplied 2,400+ Garbage Carts to Assam Government

**2026**

-Expanded RTO-Product Portfolio & L5 Presence with L5 Garbage Van and Deltic Airavat L5 Loader, introduced Passenger L5 Deltic Express  
-Built In-House Design & Engineering capability for NPD



# E3W (L3 Category) – Diverse range of products



Passenger

## STAR

One of India's first 5 lead battery e-rickshaw with best-in-class mileage of 150\*+ km/charge



## VISTA

Rugged, heavy-duty, and robust e-rickshaw with superior mileage of 120\*+ km/charge



Loader

## VAYU

Higher load capacity, heavy-duty built, and e-loader with superior pickup.

Mileage of 125\* KMs



Garbage Disposal

## GARBO

High mileage, high performance, e-waste disposal van with auto hydraulics and high torque.

Mileage: 100\* KMs



# E3W (L5 Category) – Diverse range of products (New 3W Launches)



Deltic E3W portfolio upgraded to Auto-shape L5 category

Passenger

## EXPRESS

A 6+1 Seater E-rickshaw which is safer, stronger and more comfortable



Loader

## AIRAVAT

Robust 500+ kg Load Capacity Aligned with Bharat Market Requirements



Garbage Disposal

## L5 GARBO

Engineered to Meet Swachha Bharat Needs with Enhanced Value Proposition & Feature Set



# E2W – Diverse range of products



DEVELOPING SUPERIOR PRODUCTS BY SOLVING KEY CUSTOMER PROBLEMS

## DRIXX

A nimble & stylish, entry level, super easy to ride, available in LFP and VRLA variants. Range: 70\* km+/charge (KMPC)



## LEGION

A muscular 12" scooter which appeals to the youth and family as well. Mileage of up to 70-100\* KMPC



## ZGS

Sporty, feature packed, high-speed e-Scooter with a zippy 2000 Watt motor. Mileage of 70\* KMPC



## TRENTO

Top of the line, flagship, high speed e-Scooter with powerful 3000 Watt motor. Mileage of 75\* KMPC



# NEW PRODUCTS IN 2026 (L5 - RTO MODELS)



**LIDO**



**JETSTER**



**INFINIA**



**CROSSBERG**



# Key Differentiators



- | Minimum turning radius (2.3m)
- | 13 tank CED paint process
- | 6-leaf heavy suspension
- | Well-balanced body design
- | Double bonded chassis

- | Higher mileage with Lead acid battery (Exide & Eastman)
- | One of the largest leg-space
- | Made out of Steel (Cold Rolled)
- | High torque motor for climbing inclined surfaces



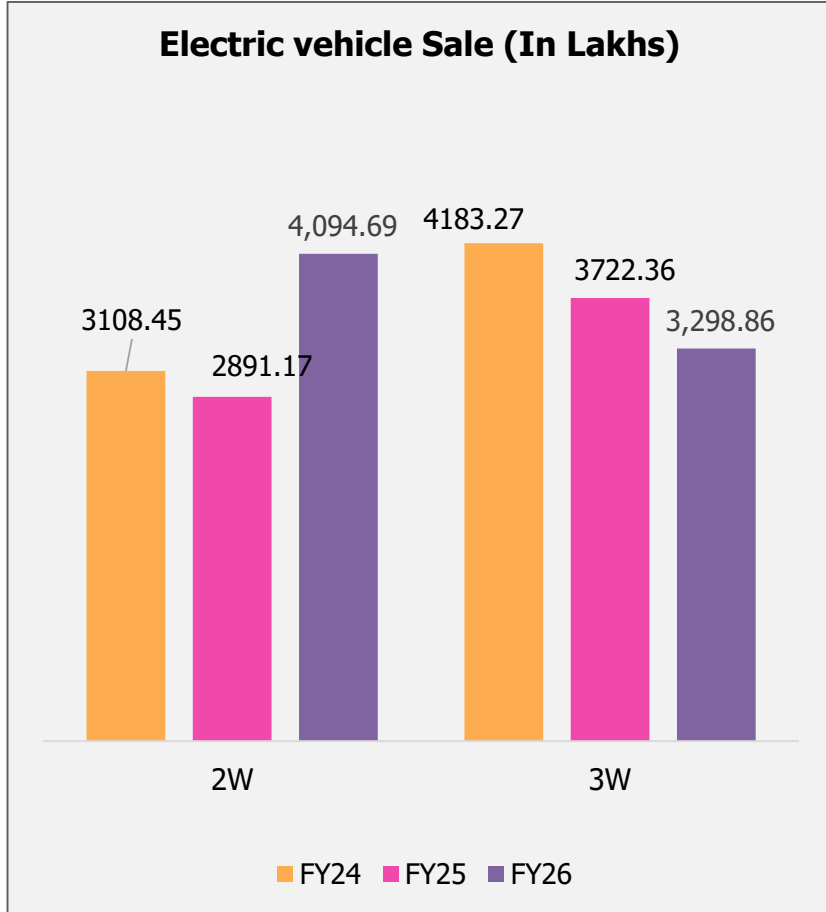
- | Fire-safe LFP batteries
- | Wireless fuse-based converter
- | High water-wading design
- | Large seat for 2.5 pax— full scooter

- | Robust build quality— 4mm ABS
- | PU paints which prevents fading
- | Gotion cells (Used worldwide)
- | Large footboard to carry gas cylinder/water bottle etc.
- | Firesafe Teflon coated wire

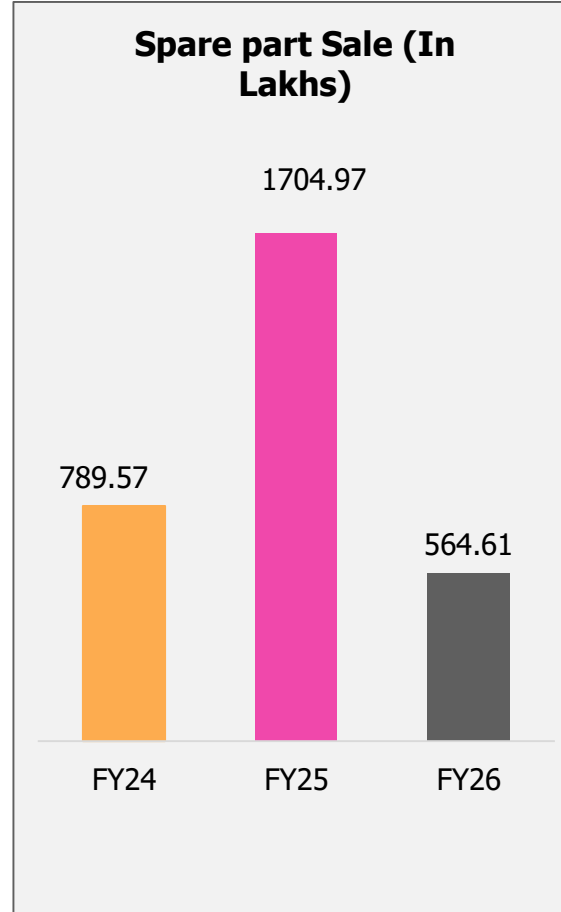
# Revenue Bifurcation

Company have aimed to meet the demand for premium yet affordable electric vehicles (EVs) in tier-2 and tier-3 towns by offering premium-looking scooters and e-rickshaws with essential features at affordable prices.

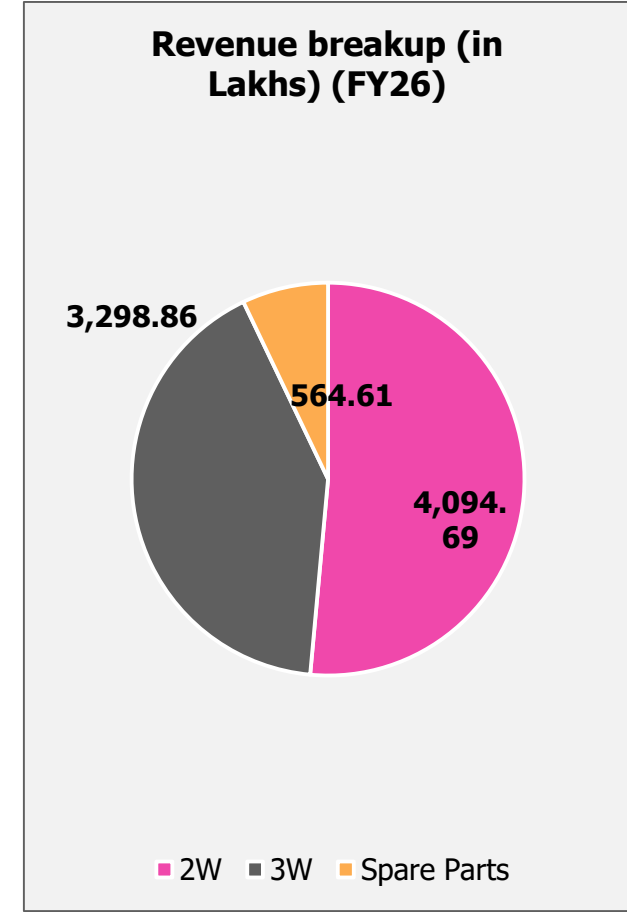
**Electric vehicle Sale (In Lakhs)**



**Spare part Sale (In Lakhs)**



**Revenue breakup (in Lakhs) (FY26)**

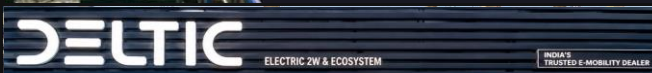
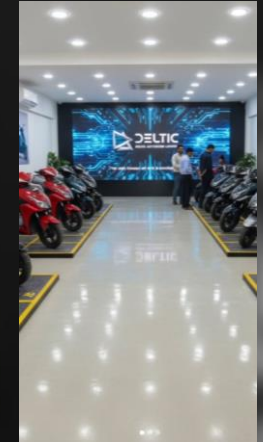


# Manufacturing Unit



# Earning Dealer Goodwill and Premium interior of Outlets

We have a well-oiled CX engine— Each dealer & customer is called by the Dealer Relationship & CX team respectively for delight & keeping them up-to-date with policies & good-practices



# Happy Customer Moments





## VISION

To become a global brand rooted in India with products that are trend-setting, cost-effective, inspire post-sales trust, and adhere to practically over gimmicks with customer obsession and even help you save/earn more.

## MISSION

To become the 1<sup>st</sup> choice in E2W and E3W space in India by leveraging our product offerings, reliability, trust and service support.

## VALUES

Velocity, Innovation, Integrity, Passion, Respect for all, and Customer obsession.

## BRAND SOCIAL RESPONSIBILITY

Doing our bit in reducing India's Fossil fuel dependency by replacing IC engine vehicles with clean EV solutions. Taking the Make in India initiative ahead in the world.

# Founders



## **ANKIT AGARWAL**

FOUNDER | Chairman & Managing Director

MBA from S.P.JAIN

Bachelor of Engineering from Visvesvaraya Technological University, Belagavi

Deltic, is his brainchild, he has grown the company from ground up for the past 7 years. He is a serial entrepreneur and has been instrumental in co-founding couple of companies all throughout his career.

He started his career as Business Analyst at UBS, along with that he actively involved in making financial model and doing valuations of various companies while as UBS. Further, he has 14 years of experience in Valuation, Financial Model, dealing in business of Electric Vehicles, Logistics, Real estate etc.

Ankit has also been awarded with the prestigious 'Rajasthan Gaurav' award from the Governor of Rajasthan, and 40 under 40 by "Energetica India Magazine"



## **PRIYANKA AGARWAL**

CO-FOUNDER | CFO and Whole Time Director

BA in MATH from DU

Certificate in Actuarial Technique from Institute of Actuaries of India

Priyanka is the Wholetime Director, CFO and Pro moter of our company. She holds a degree in Bachelor of Arts in Mathematics and Certificate in Actuarial Technique from Institute of Actuaries of India. She has more than 14 years of experience in Finance, Risk Consultancy, H.R & Management. She started her career as Business Analyst in Evalueserve. After that she was working at WNS Global Services Private Limited as Junior Analyst and Consultant at Mercer Consulting (India) Private Limited.

# Independent Directors and Advisors to the Company



**SANWARMALL AGARWALLA**  
NON-EXECUTIVE DIRECTOR &  
PROMOTER

M.B.B.S. from Assam Medical College,  
Dibrugarh

Diploma Gynecology and Obstetrics –  
Guwahati Medical College

aged 72 years, is the Non Executive Director  
and Promoter of our company. He holds a  
degree of

M.B.B.S. from Assam Medical College,  
Dibrugarh and Diploma in Gynecology  
and Obstetrics from Gauwhati Medical College.

He has more than 45 years of  
experience in medical & health care.  
Further, he's founder of Nursing  
home Situated in Nagaland



**KISHORE KANDA**  
INDEPENDENT DIRECTOR

MBA from S.P.JAIN  
B.TECH from University of Mysore

Kishore , is the Independent Director of our  
company. He holds a degree of Bachelor of  
Engineering (in Computer Science &  
Engineering) from the University of Mysore &  
MBA at SP Jain, India & Singapore. He has a  
career spanning 20 years with experience in  
Data Analytics, Media measurement,  
Marketing, branding, CRM, consumer connect,  
strategy, research, Predictive modelling &  
advanced analytics



**VIKAS JAIN**  
INDEPENDENT DIRECTOR

Master's of Science telecommunication -  
University of Maryland

Bachelor's in Electronics and Communication  
- Visvesvaraya Technological University, Belagavi

aged 40 years, is the Independent Director of our  
company. His academic background includes a Master's  
of Science telecommunication from the University of  
Maryland and a Bachelor's in Electronics and  
Communication from RVCE, Bengaluru. He has a career  
spanning more than 10 years with experience in  
software industry and in building a robust anti-  
counterfeiting ecosystem in India



## Retail Network Expansion

- Opened 3rd Company-Owned, Company-Operated (COCO) showroom in Dhanbad, Jharkhand.
- Expansion strengthens direct-to-customer retail strategy and enhances customer experience.
- This outlet too showcases complete EV portfolio including scooters and three-wheelers.



## Product Expansion & Innovation

- Expanded the Company's product portfolio through the launch of the Airavat L5 electric loader, Deltic Express L5 passenger vehicle in the electric three wheeler segment and Crossberg, Infinia, Lido, Jetster in the electric two wheeler segment, while completing multiple homologations and advancing the development pipeline through enhanced in-house design and engineering capabilities.



## In-House Design & Product Development

- Established fully integrated in-house Design Studio and enhanced New Product Development (NPD) function.
- Focused on proprietary design IP, scalable innovation, and long-term product differentiation.
- Expanded team includes talent from established EV players like Revolt Motors, Okaya EV, and Blinq Mobility.



## Strengthening Commercial EV Portfolio

- Introduced “Deltic Express” – 6-seater L5 passenger electric vehicle for commercial mobility segment.
- Vehicle offers:
  - Up to 50% higher earning potential per trip
  - Reinforced chassis & tuned suspension
  - Improved passenger comfort & safety features.
- Positioned 30–35% lower than traditional auto models to improve affordability and adoption.



## **ANKIT AGARWAL**

FOUNDER | Chairman & Managing Director

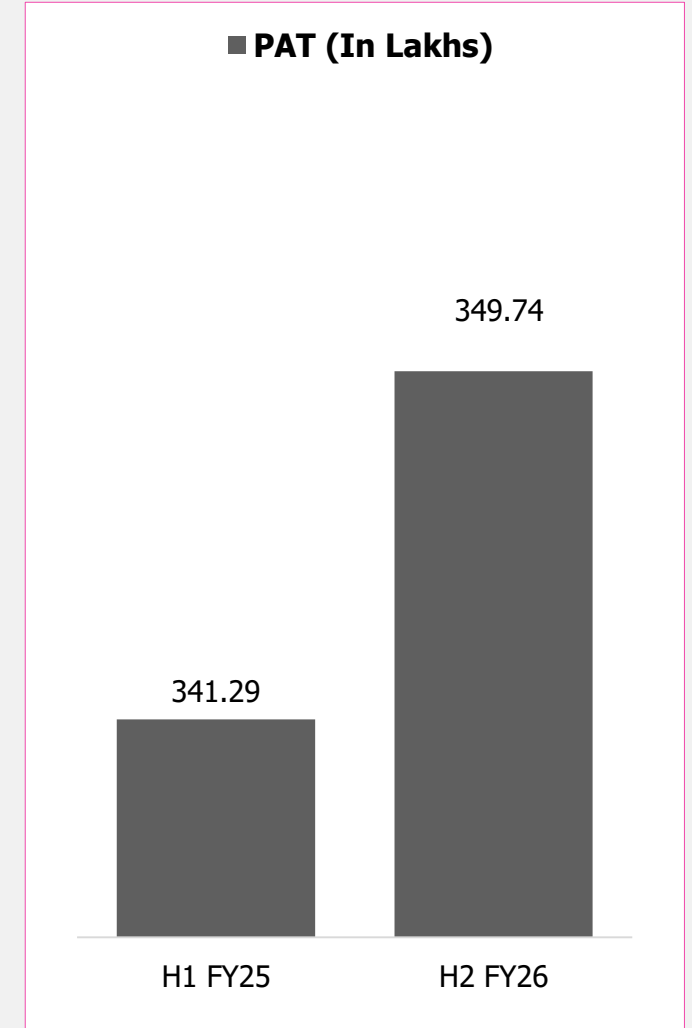
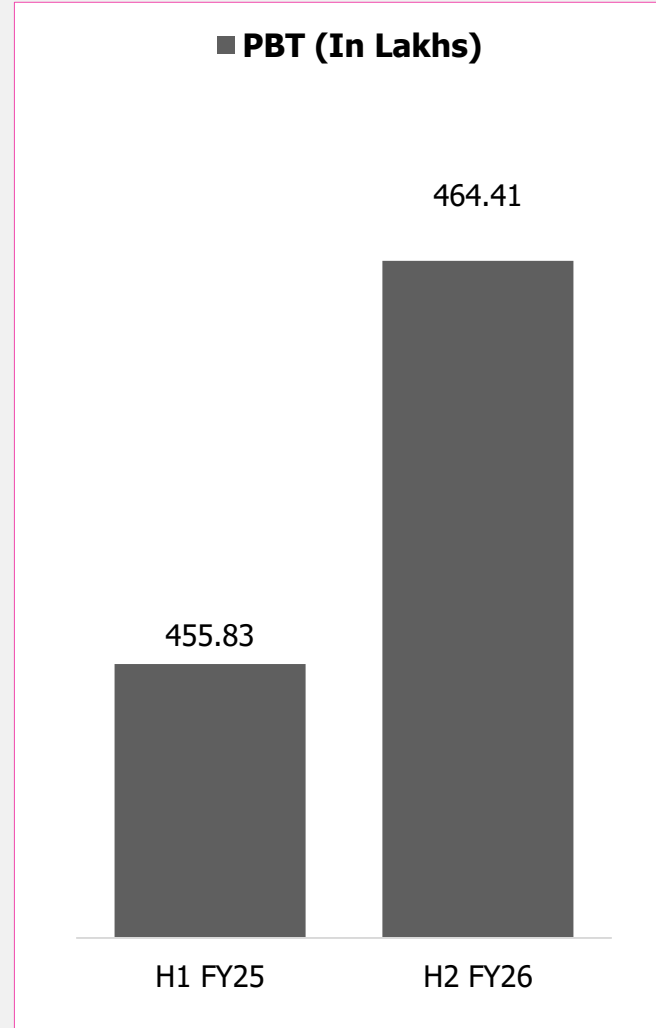
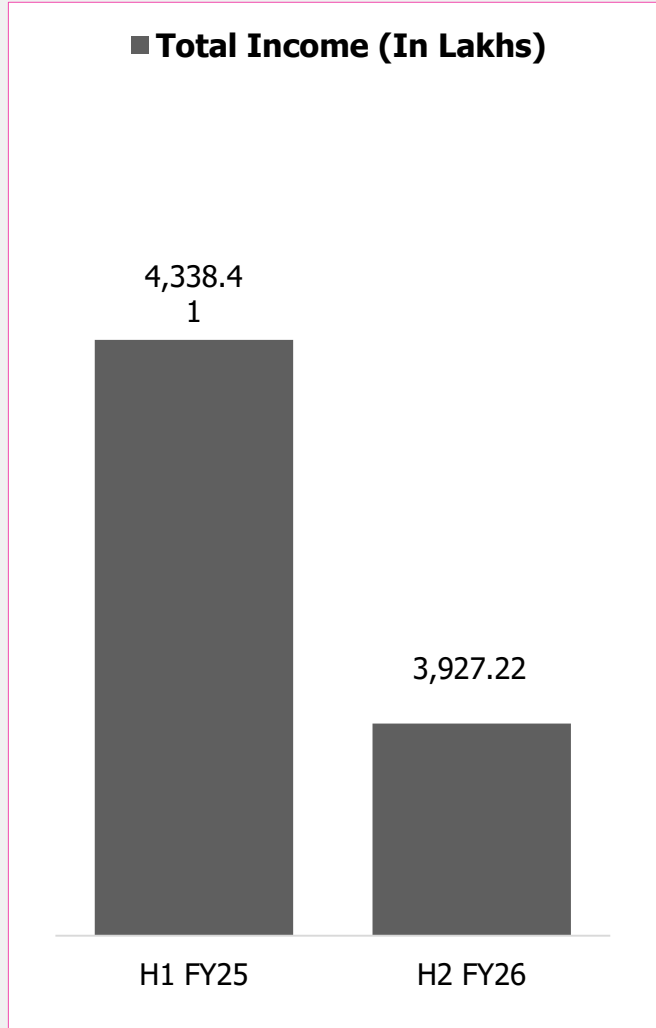
“FY26 was a year of further strengthening the foundation of business across multiple dimensions.

Alongside maintaining profitability, we focused on improving operating efficiency, expanding our product portfolio, strengthening engineering capabilities, and deepening our retail presence across key markets. These efforts included new product launches, multiple new-product homologations, investments in design and R&D teams and facilities, and continued enhancement of our execution capabilities.

We believe enduring businesses are built through consistent improvements in products, processes, and people. Our responsibility remains to strengthen the organization, support our partners and execute with discipline. The investments and initiatives undertaken during the year reflect this long-term approach.

As electric mobility adoption continues to evolve across India, our focus remains on building a stronger business, delivering reliable mobility solutions and pursuing sustainable growth through consistent execution.”

# H2 FY26 Performance Highlights



# H2 FY26 Profit and Loss Statement



In Lakhs

Particulars (In ₹ Lakhs)	H2 FY26	H1 FY26
Revenue from operations	3,752.87	4,205.29
Other income	174.34	133.12
<b>Total income</b>	<b>3,927.22</b>	<b>4,338.41</b>
<b>Expenses</b>		
Cost of Raw Material Consumed	2,688.10	3,043.89
Change in Inventories of Finished Goods & Work in Progress and Stock-In-Trade	3.16	(52.63)
Employee Benefits Expense	192.80	210.44
Finance Costs	1.73	2.38
Depreciation and Amortization Expense	15.25	14.66
Other Expenses	597.83	663.84
<b>Total Expenses</b>	<b>3,498.86</b>	<b>3,882.58</b>
<b>Profit /(Loss) before tax</b>	<b>428.35</b>	<b>455.83</b>
Prior period expenses/(income)	(36.06)	-
<b>Profit before tax</b>	<b>464.41</b>	<b>455.83</b>
<b>Tax Expense</b>		
Current tax	116.89	114.73
Deferred tax	(2.22)	(0.19)
<b>Profit for the period</b>	<b>349.74</b>	<b>341.29</b>

# Profit and Loss Statement



In Lakhs

Particulars (₹ in Lakhs)	FY26	FY25
Revenue from Operations	7,958.16	8,318.51
Other Income	307.47	82.05
<b>TOTAL INCOME</b>	<b>8,265.63</b>	<b>8,400.56</b>
EXPENSES		
Cost of raw material consumed	5,731.99	6,179.61
Changes in inventories of Finished goods and Work in progress	(49.47)	(20.62)
Employee benefits expense	403.24	410.66
Finance costs	4.11	21.30
Depreciation and amortization expense	29.90	28.55
Other expenses	1,261.67	649.74
<b>Total Expenses</b>	<b>7,381.45</b>	<b>1,131.32</b>
<b>Profit before tax</b>	<b>884.18</b>	<b>294.55</b>
Current Tax	231.62	-
Deferred Tax	(2.41)	(3.19)
<b>Profit after tax</b>	<b>691.03</b>	<b>839.96</b>

# Balance Sheet



In Lakhs

Particulars (₹ in Lakhs)	FY26	FY25
<b>EQUITY AND LIABILITIES</b>		
<b>Shareholder's Funds</b>		
a. Share Capital	1,528.97	1528.97
d. Reserves and Surplus	6,497.02	5776.79
Networth	<b>8,025.99</b>	<b>7305.76</b>
<b>Non - Current Liabilities</b>		
a. Long-term Borrowings	-	-
b. Other Long-term Liabilities	193.32	219.04
c. Long-term Provisions	38.67	35.58
Total Non Current Liabilities	231.99	254.62
<b>Current Liabilities</b>		
a. Short Term Borrowings	135.42	387.22
b. Trade Payables		
i) Total outstanding dues of micro enterprises and small enterprises	401.34	149.24
ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	-	236.97
c. Other Current liabilities	143.43	153.96
d. Short Term Provisions	2.44	2.25
Total Current Liabilities	<b>682.63</b>	<b>929.64</b>
<b>Total Equity And Liabilities</b>	<b>8,940.59</b>	<b>8,490.02</b>

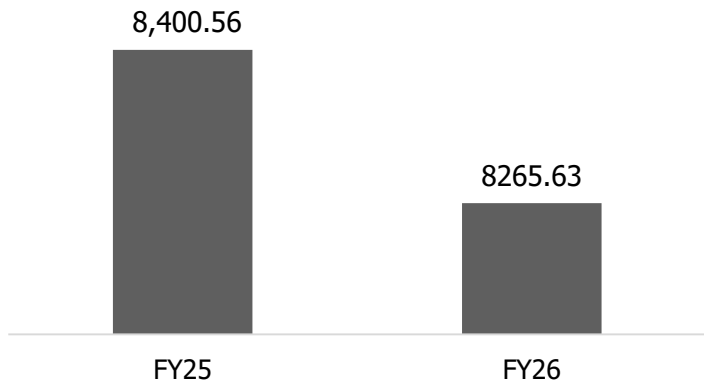
Particulars (₹ in Lakhs)	FY26	F25
<b>ASSETS</b>		
<b>Non-Current Assets</b>		
a. Property, Plant & Equipment and Intangible Assets		
- Property, Plant & Equipment	96.06	80.84
- Intangible Assets	12.11	16.14
-Intangible Assets Under Development	460.55	290.60
Non Current Investment	50 00	-
b. Deferred Tax Assets	14.34	11.93
d. Other Non-current assets	15.94	14.36
Total Non Current Assets	<b>649.01</b>	<b>413.87</b>
<b>Current Assets</b>		
a. Inventories	2,188.10	1825.89
b. Trade Receivables	1,245.61	1660.54
c. Cash and Bank Balance	3,665.05	3278.11
d. Short-term loan and advances	1,170.73	1255.82
e. Other current assets	22.09	55.79
Total Current Assets	8,291.58	8,076.15
<b>Total Assets</b>	<b>8,940.59</b>	<b>8,490.02</b>

# Key Ratios



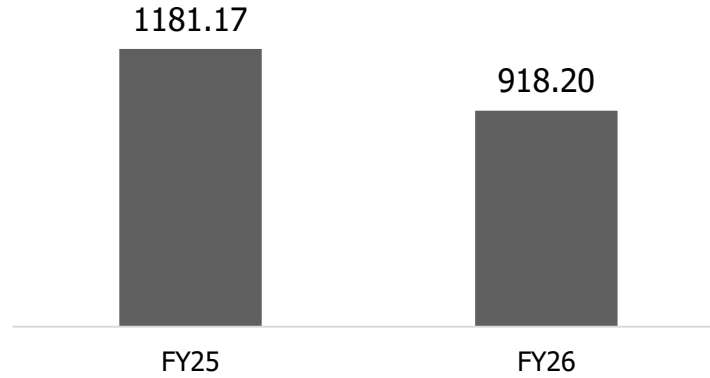
## Total Income

In Lakhs



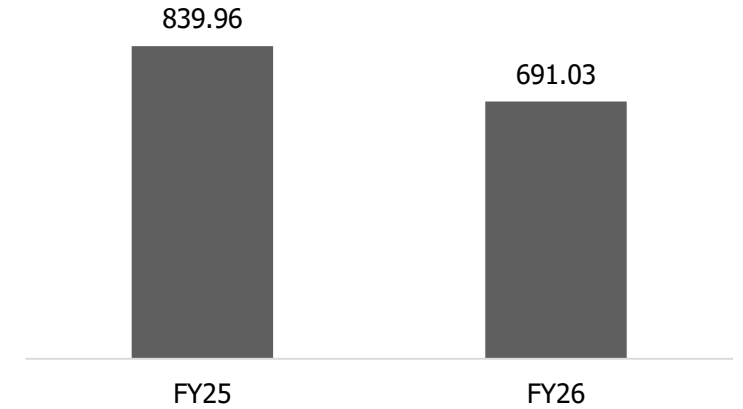
## EBITDA

In Lakhs



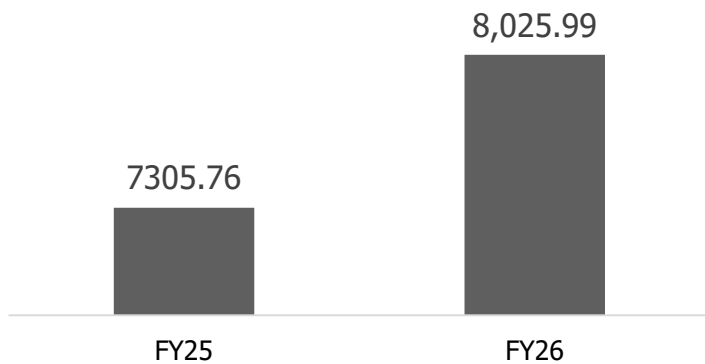
## PAT

In Lakhs



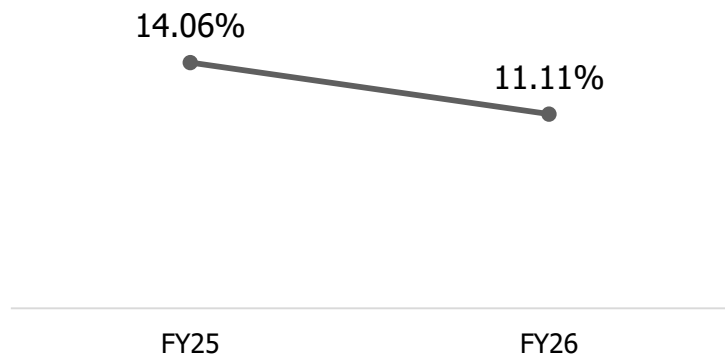
## Net Worth

In Lakhs



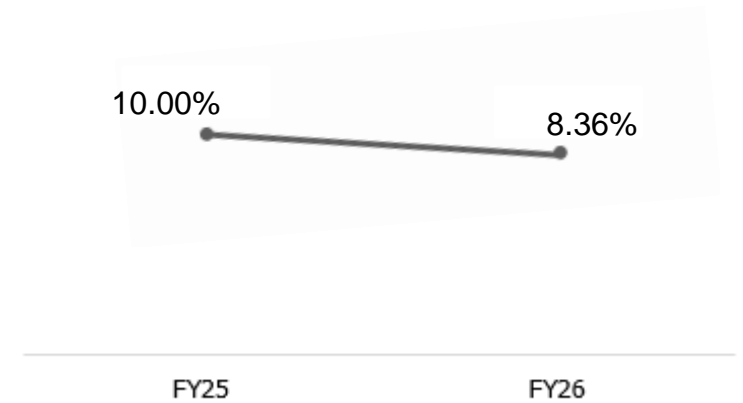
## EBITDA Margin

In %



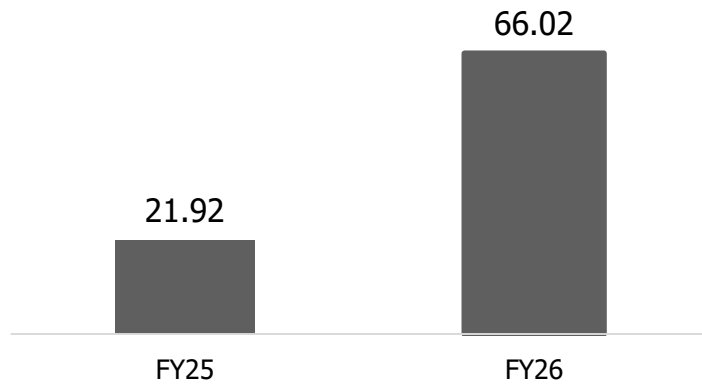
## PAT Margin

In %

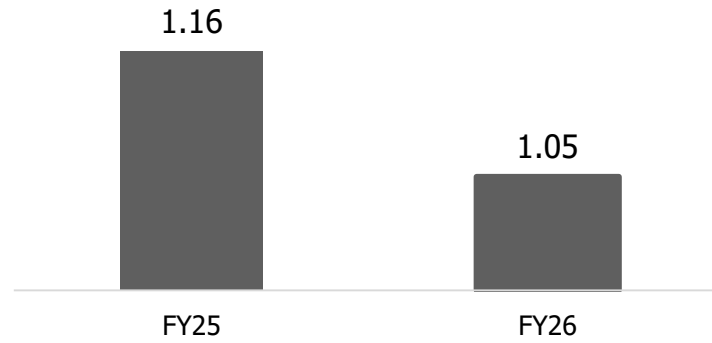


# Key Ratios

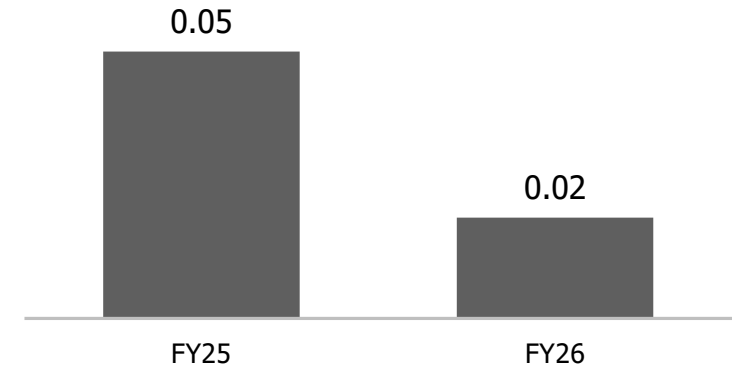
**Total Asset to Debt ratio** In Times



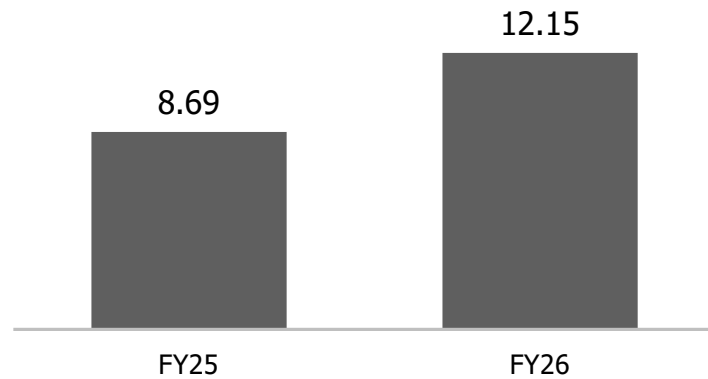
**Working Capital Turnover Ratio** In Times



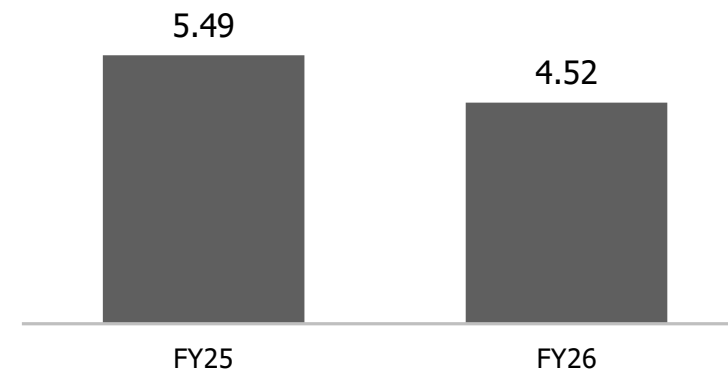
**Debt to Equity** In Times



**Current Ratio** In Times



**Earnings Per Share** In ₹



# Investment Highlights



## Operationally Strong

- 2 manufacturing plants in Bagpat, Uttar Pradesh and West Bengal with a total area of over 1,00,000 Sq.Ft.
- Well-Diversified Revenue Mix Driven by B2G, B2B, and Channel Sales



## Market Disrupter

- Capturing the whitespace in the 2W mass premium market with a premium yet accessible product



## Bharat Focus *(an untapped market)*

- Aggressively focusing on tier-II & tier-III towns of India
- Amongst the recognised brands in East India
- Strategically scaling dealer presence every quarter



## Customer Centric DNA

- All products are driven by unique consumer insights Deltic has amassed since inception



## A-Team

- Experienced Promoters from prestigious institutions and are known for their expertise in EV
- Engineering focused A-team with 10x mindset (from OEMs like Okaya, Revolt, Blinq, Baaz)



## Versatile

- First company amongst the listed peers which is into both 2W & 3W EV offering products for different target segments
- Uniquely positioned to cater diverse EV mobility market

## Sales CAGR

**36.71%**  
(FY 21- 26)

**56.74%**  
2W Sales growth  
(FY21-26)

**22.83%**  
3W Sales growth  
(FY21-26)

# Business Strategies for Growth



## Our Strategies

01

### **New Product Launches:**

Launch of new-generation electric two-wheelers and three-wheelers with enhanced design, features, and customer appeal to drive growth and market share.

02

### **Government & Institutional Business:**

Expanding participation in government, municipal, and institutional procurement programs to accelerate growth in the EV commercial mobility segment.

03

### **Brand & Market Expansion:**

Strengthening brand visibility through focused marketing initiatives and strategic customer engagement programs.

04

**Retail & Distribution Growth:** Expanding dealer network, scaling COCO operations, and enhancing field sales capabilities to deepen market penetration and improve customer reach.

05

**Network Expansion:** Targeting the addition of approximately 140 high-quality dealer partners during FY27 to strengthen market presence, enhance customer reach, and drive sustainable growth across key regions.



# Announcement of Deltic's Fourth COCO Outlet

A Strategic Leap in Retail Integration



**Location:**  
Deoghar, Jharkhand  
(near West Bengal Factory)



**Inauguration Date:**  
~June 15th, 2026



## Company-Owned, Company-Operated (COCO) Model launching:

- a 2,300 sq. ft. Company-Owned Company-Operated (COCO) showroom in Deoghar through Electrofine Motors, strengthening Delta's direct retail presence in a high-footfall market.
- Strategically located just 105 km from the Rupnarayanpur manufacturing facility, the showroom enhances inventory responsiveness, after-sales support, customer engagement, and serves as a scalable model for future COCO-led retail expansion.

### Launch Highlights



• **All Scooter models, and L3 + L5 electric 3-wheelers,** available to serve nearby sub-dealers



• **All Deltic models** on display



• **Servicing and warranty** hub



• **Strategically located in a major religious hub, attracting substantial year-round footfall and commercial activity.**

# Deltic x RAPIDO

Powering Profitable, Sustainable Mobility



Enables Deltic EV buyers to earn from Day 1 via RAPIDO's ride-hailing platform

DELTA is the one of the first **brand that partnered with RAPIDO**

DELTA customers onboard RAPIDO **at no cost**

Eliminates idle wait-time for e-rickshaw drivers; ensures **daily passenger demand**

Electric scooter riders can **register as RAPIDO CAPTAINS** for delivery & transport income



## Partnership Impact

- **Creates Employment:** Thousands of DELTA drivers would benefit from reliable income streams
- **Boosts Sales Volume:** Dealers gain a strong **value proposition for new buyers**
- **Enhances Financing Access:** EVs now have a **predictable revenue stream**, reducing loan risk
- **Dealer Advantage:** Stronger conversion at point of sale with RAPIDO income pitch



**RAPIDO:**

Active in **150+ cities**

**100M+ rides** completed



**DELTA:**

Presence in **23+ states**

**305+ dealers** nationwide

# Thank You



## Company

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## Investor Relations Advisors

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