



To,
The Manager
Listing Department,
National Stock Exchange Limited,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai – 400051

Scrip Code: DELAPLEX

Subject: Investor Presentation for Standalone and Consolidated unaudited Financial Results for the half year ended September 30, 2025.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor presentation to analysts/investors on the Standalone and Consolidated unaudited Financial Results for the half year ended September 30, 2025.

There were certain typographical error in slides which have now been rectified.

This is for your information and record.

Kindly acknowledge the receipt of the same.

Thanking you,
Yours faithfully,

For DELAPLEX LIMITED

CS Manishraj Bhatt
Company Secretary cum Compliance Officer
Mem No: A63754



BUSINESS TECHNOLOGY CONSULTANCY AND SERVICES FIRM

Enabling businesses to
excel, adapt, and thrive.

Investor Presentation

November 2025

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1) About Delaplex

- Company Overview
- Global Presence
- How We Work
- Leadership Team
- Milestones
- Media Presence
- Growth Drivers and Strengths



3) Financial Highlights

- Key Financial Highlights
- Financial Performance
- Key Historical Financial Highlights
- Historical Financial Performance



2) Business Highlights & Growth

- Management Comment
- Understanding the Industry
- Understanding the Data Centre Market
- Our Core Services and Offerings
- Centers of Excellence
- DelaOne- Empaneled as a System Integrator
- Recent developments & Growth Strategy
- Driving Innovation Through AI
- Delivering solutions across sectors
- Strategic alliances
- Tech Stack



4) Outlook

- Way Ahead

About Delaplex

Company Overview

Helping businesses achieve lasting success.

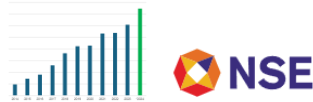
17+ Years Technology Expertise



Headquarters: Atlanta, GA
Europe: London, UK
Dev Centers: Bangalore, Pune, Hyderabad, & Nagpur



Growth: Over 20% revenue CAGR since 2014
NSE IPO: Feb 2024



Users include Mid-Market to Fortune 1000 Clients



Over 95- 98% Customer Satisfaction



Exceptional Services & Customer Retention



High Employee Satisfaction & Retention



Associates across USA, UK and India

Highly Skilled Experienced Workforce



82% of Associates Have 5+ Years of Experience

Flexible & Adaptive Multi Shore Delivery Model



Delaplex delivers seamless and efficient global services through a flexible, adaptive multi-shore model.

Certified, Compliant, Best Practices & Standards



Awards



Clutch Awards for Excellence



Awarded Top 10 Brands to Look Out for in Q1 2025' in India

Key Financial Highlights H1 FY26 (Rs. Mn.)

- YoY Income Rs. 390 Mn. - up 5%
- YoY EBITDA Rs.92 Mn. - up 13%
- YoY PAT Rs. 72 Mn. - up 13%

Empowered by a Global Network of Talented Professionals

Locations

Total: 350+ Associates

- ➔ North America
- ➔ India
- ➔ England
- ➔ Mexico





Core Values

- ➔ **Honesty:** Truthfulness cultivates cohesive, impactful results.
- ➔ **Trust:** Building trusting relationships ensures genuine results.
- ➔ **Dedication:** Exceeding expectations achieves meaningful results.
- ➔ **Integrity:** Upholding integrity ensures truly valuable results.

Indian Leadership Team

India Leadership - Delaplex Ltd.



Nitin Sachdeva
CHAIRMAN & MANAGING DIRECTOR



Manish Sachdeva
DIRECTOR & GLOBAL CEO



Deepak Jajoo
CHIEF FINANCIAL OFFICER



Dr. Rizwan Ahmed
CHIEF TECHNOLOGY OFFICER

Celestia Crew Consultancy



Vikas Porwal
GLOBAL SUPPLY CHAIN LEADER



Akash Saraiya
DIRECTOR CELESTIA CREW



Elduri Hari Pratap
VP STRATEGIC CONSULTING



Amit Yadav
TECHNOLOGY HEAD
DEVELOPMENT SERVICES



Prashant Bokade
TECHNOLOGY HEAD
STORE OPERATIONS & EXECUTION



Vivek Bhalla
PRACTICE HEAD
STORE EXECUTION



Vaibhav Srivastav
TECHNOLOGY HEAD
CLOUD SERVICES



Pravin Verma
TECHNOLOGY HEAD
DEVELOPMENT SERVICES



Reshma Kasurde
SR MANAGER
PMO & CUSTOMER SUCCESS



Avinash Mohabe
TECHNOLOGY HEAD
SENIOR SOLUTIONS ARCHITECT



Ravi Kachhawaha
TECHNOLOGY HEAD
UX & FRONTEND TECHNOLOGIES



Amit Bhajni
MANAGER
PEOPLE & PROCESSES

Global Leadership Team

U.S. Leadership

(Delaplex Inc.)



Manish Sachdeva
CHIEF EXECUTIVE OFFICER



Heidi Spencer
CHIEF OPERATIONS OFFICER



Mansell McCord
GENERAL COUNSEL



Nitin Sachdeva
PRESIDENT



Marty Reynolds
SALES CONSULTANT



Ben Taylor
VP IMPLEMENTATIONS



Brian Sisley
CHIEF FINANCIAL OFFICER

U.K. Leadership

(Blueberry Systems Limited)



Bruce How
EVP STRATEGIC ACCOUNTS

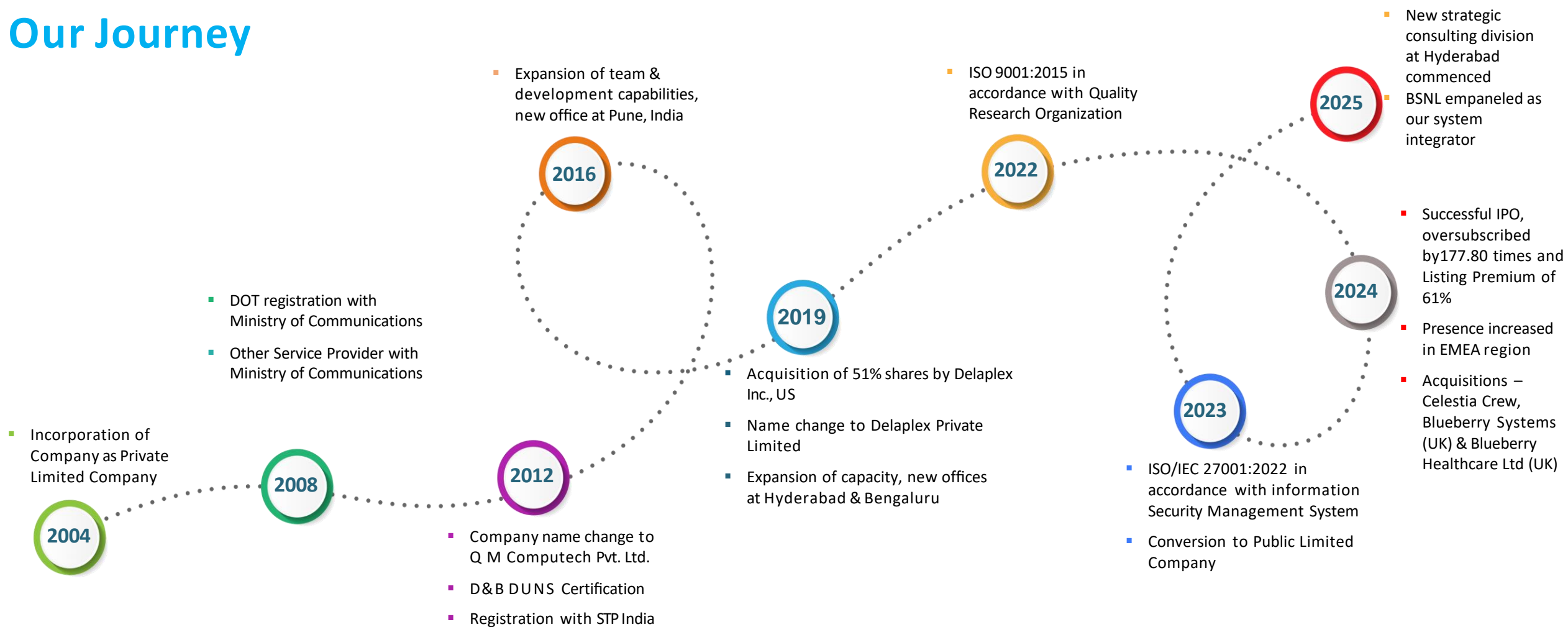


Joy Peerwala
COO - BLUEBERRY



Sam Williams
ACCOUNT EXECUTIVE

Our Journey





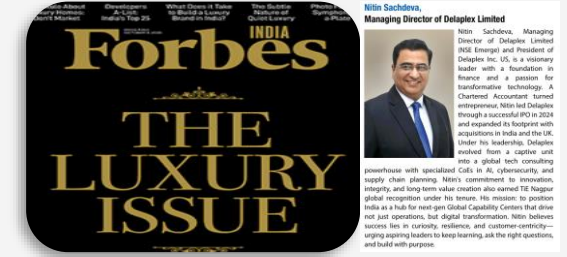
Nitin Sachdeva, our President and MD, has been recognized by *India Today* as one of the 'Top 5 Inspiring & Successful Indian Personalities', reflecting his visionary leadership in finance, technology and digital transformation.



Celestia Crew Consultancy Delivers Successful UKG Pro WFM Training for Colgate-Palmolive (India) Ltd and receives positive response



Delaplex's VP of Strategic Sales, Lindsay Evenson, spotlighted smarter labor strategies at BY ICON 2025, showcasing the company's leadership in supply chain innovation.



Nitin Sachdeva, featured in *Forbes* as a visionary leader, has led Delaplex's 2024 IPO, global expansion and AI-cybersecurity focus, shaping it into a world-class digital transformation powerhouse.



Blueberry participating in Med-tech Expo showcasing its commitment towards healthcare innovation



Delaplex's MD, Nitin Sachdeva, joined IPS officer Lohit Matani at a VIA session to empower MSMEs with actionable cybercrime protection strategies—highlighting tech-law synergy for digital resilience.



Delaplex MD Nitin Sachdeva joins industry leaders at Advantage Vidarbha 2025 to chart a roadmap for unleashing Nagpur's IT potential..

Growth Drivers & Strengths



Business Highlights & Growth

Management Comment



Nitin Sachdeva

Managing Director Delaplex Limited

President Delaplex Inc,

H1 FY26 at Delaplex, had a prime focus towards excelling in cloud, data and AI-led solutions. We delivered consolidated revenue of ₹390 Mn, EBITDA of ₹92 Mn and PAT of ₹72 Mn, driven by deeper relationships with key US clients, early traction in UK and EMEA via the Blueberry acquisition, and a sharper focus on higher-value services. Our core services mix remained stable, while our end-to-end AI-led solutioning, Micro Data Center business contributed 16% of revenue, reinforcing our positioning as a technology-led partner rather than a conventional IT services vendor.

Blueberry Systems contributed ~₹92.1 Mn in revenue and ~₹23.5 Mn in PAT, along with AI-enabled low-code platforms and access to UK and European markets. We are realizing synergies between our Supply Chain domain Centers of Excellence (CoEs) and the Celestia acquisition. We also strengthened our ecosystem through a strategic MoU with BSNL to build an asset-light, edge-ready Micro Data Centre platform on its pan-India network.

Looking ahead, we are optimistic about H2 FY26, which typically contributes 55–60% of annual revenues versus 40–45% in H1, in line with global client budget cycles. Growth will be led by scaling our Data Center and solutions business as multiple paid POCs with PSUs and enterprises convert into full-scale projects. Our focus remains on deepening our presence in UK, Europe, MENA and the US, accelerating commercialization of our AI-enabled platforms and low-code accelerators, scaling the Edge Micro Data Centre platform with BSNL, and driving synergies and cross-sell from acquisitions while maintaining disciplined, profitable growth and creating sustainable value for all stakeholders.

Understanding the Industry Landscape

The Indian IT industry is expected to grow by 5.1 per cent to \$282.6 billion in FY25, up from the 4 per cent growth in FY24.

Indian tech SMEs are projected to contribute 6–7% of the country's tech sector revenues in FY25, amounting to approximately \$17–18 billion

Digital services within the tech SME sector are growing 1.4 times faster than traditional IT services. This includes areas like AI, analytics, and cloud engineering.

Global IT Services Spend



Understanding the Data Centre Market

Growth Drivers –



Cloud Adoption &
Hyperscale Expansion



Data Explosion &
Digital Services



Emergence of
AI and High-
Performance
Computing



Government
Policies and Data
Sovereignty



Digital
Transformation of
Enterprises

India's data centre market is expected to grow at 16.6% CAGR from 2025 to 2030 making it one of the highest-growth country markets. In fact, **India is expected to be the fastest-growing DC market through 2030**

India data Centre Market

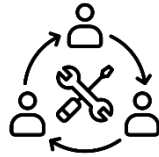


Our Core Services and Offerings



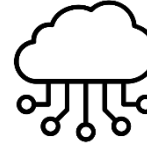
Software Development Services

- Product Development
- Testing (Quality Assurance)
- IT Consulting and Services



Supply Chain Management

- Workforce Management
- Store Operations
- Warehouse Management
- Logistics and Distribution



Cloud

- Cloud Consulting & Engineering services expertise
- Cloud Migration and Managed Services



Data Science and AI

- AI/ML Services
- Data Management Services

Enterprise Center of Excellence

Software Development Service



- Product Development - Providing support at every stage of the software development cycle—creation, design, and build—through onshore, offshore, or onsite models
- Testing (Quality Assurance) - Providing specialised testing services, optimising testing cycle, and re-engineering services
- IT Consulting and Services - Providing strategic IT consulting and operational support to optimize client IT infrastructure, enhance business processes, and ensure seamless technology integration.

**350+**

Team Members

**32+**

Specific Skillsets

**17+**

Years of Smiling Clients

DelaPlex leverages Mobile, Web, Analytics, IoT, Social and Cloud technologies to develop custom software applications and products for a broad range of industries, including Retail, Hospitality, Broadcast Media, Financial Services, Healthcare, and Software & Technology.

Supply Chain Management

Logistics & Distribution



Advanced logistics and distribution solutions, including real-time tracking, route optimization, resource allocation, and inventory platform support, to enhance your supply chain efficiency.

Store Operations



Develops solutions to streamline store operations services, including inventory control, workforce optimization, and streamlined systems ensuring seamless interaction and alignment across operations

Warehouse Management



Offering inventory optimization, space utilization, operational efficiency, order accuracy real-time visibility and tracking

Workforce Management



Provide workforce management solutions that optimize scheduling, improve productivity, ensure compliance, control costs, and enhance employee engagement through data-driven insights and strategic planning



- Cloud Consulting & Engineering services expertise – Offers strategic consulting and specialized engineering to design and build scalable, secure, and cost-effective cloud infrastructures tailored to client needs.
- Cloud Migration and Managed Services- Seamless transitions to the cloud and provide continuous managed services for ongoing optimization, monitoring, and support of cloud environments.

Our extensive expertise and partnerships with cloud providers



Data Science and AI



Data
Engineering



Predictive Analytics



Business
Intelligence



Data Monetization



Data Modernization

Data Management Services



Building and maintaining robust data foundations through comprehensive data engineering, modernization, and DataOps, ensuring data quality and accessibility for strategic insights.

AI/ML Services



Leveraging advanced Artificial Intelligence and Machine Learning to deliver predictive insights, automate complex processes, and develop intelligent, data-driven solutions.



AI/ML
Services

Enterprise Centers of Excellence

Highly Specialized Knowledge Hubs

Access to experts with:

- Niche skills
- Resources
- Tools

Providing in-depth solutions that are:

- Adaptable
- Scalable
- Precise
- Accurate
- Timely



Empaneled as System Integrator: A Step Forward in Technological Integration

Strategic partnership with Bharat Sanchar Nigam Limited (BSNL) to develop and deploy edge-ready Micro Data Centres across its pan-India telecom network.

DelaOne Micro Data Centers provide secure, scalable, high-performance solutions, offering dedicated resources and the flexibility of a virtual server without the complexities of managing physical hardware

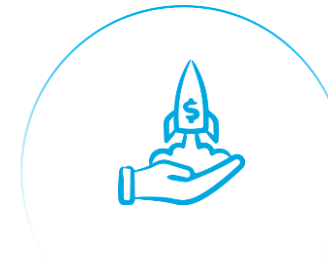
Advantages of DelaOne Micro Data Centers

- Cost-Effective
- Flexibility and Control
- Scalability on Demand
- Simplified Management
- Expert Support

DelaOne Micro data Centers is Ideal For



MNCs And
Enterprises



Startups and
entrepreneurs



IT Companies & New tech
Business



E-commerce
Business



PSUs and Govt



MSME

DelaOne MICRO DATA CENTRES

How DelaOne Micro Data Centers Help:

- Host Your Virtual Private Servers Easily deploy and manage your websites, web applications, and online services.
- Establish Your Business Development Host your own email infrastructure with full control.
- Host Your Virtual Work Stations Get the performance and reliability needed for your online store.

Integrate Micro Data Center Infrastructure

Cooling System

2.5kW – 40kW precision cooling in Rack / Top / Row mount type

Monitoring System

Collecting, displaying, and reporting system status, locally and remotely

Security System

3-in-1 access control (Pin / Fingerprint / RFID)
Video monitoring system

Power Distribution

Rack mount power distribution, metering, and management for all the power lines



Fire System

Fire extinguisher and early detection system

Rack System

Fully insulated standard 19-inch rack system

UPS System

3kVA – 100kVA rack mount modular UPS system protecting power continuity

Battery System

7Ah – 200Ah battery modules supporting user-defined backup time

Recent developments and Growth Strategy



Tech Partnerships

Technology edge: Ongoing upskilling and cross-skilling in AI and other next-gen tech to stay ahead

Strategic Partnership:
Partnered with a California-headquartered global IT firm to deliver cutting-edge Modern Data Management solutions.



Acquisitions & Synergies

Acquired Celestia Crew Consultancy, a Bengaluru-based WFM & HRMS consulting firm, enhancing Delaplex Limited's offerings and product mix to support revenue growth

Established a new consulting division in Hyderabad to accelerate services-delivery growth.



Partnership with BSNL – Micro Data Centers

Partnered with BSNL (June 2025) to launch India's first Integrated Micro Data Center services in the Telangana circle, marking Delaplex's entry into digital infrastructure and edge computing under a PPP model.



New Geographies

Incorporated Delaplex Software Limited (UK) and acquired a UK-based developer, establishing an EMEA footprint and driving synergies.



Retain, strengthen and grow customer base

We maintain a lean team by blending experienced professionals with dynamic young talent, delivering exceptional value and strong financial results. Recent successes include a new Oil & Gas order and a System Integrator partnership with BSNL.

Driving Innovation Through AI



Expertise: Specialization in AI/ML, application modernization, and data analytics



Business Impact: Enhanced decision-making, operational efficiency, and new revenue streams.

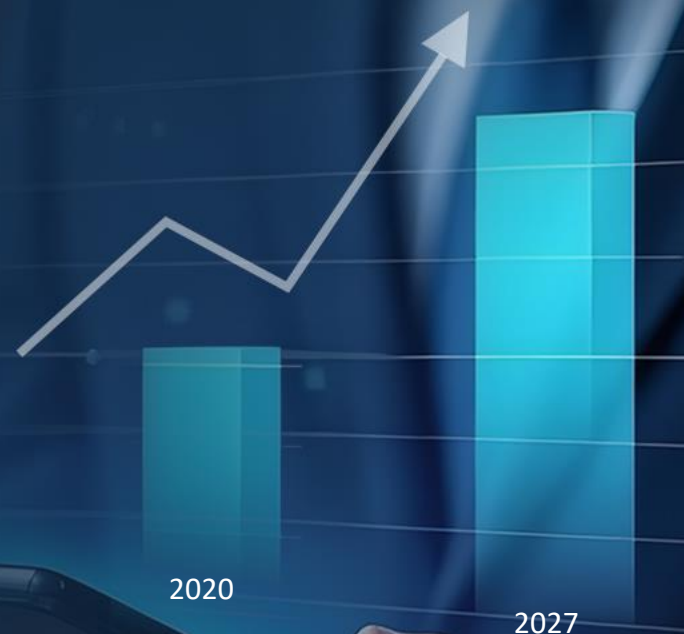


Proven Results: Delivered robust, cloud-based behavioral analytics platforms for global clients



Opportunity: Positioned to capitalize on the growing demand for AI integration among Indian SMEs

AI market expected to reach \$17 billion from 2020 to 2027, with a CAGR of 25–35%.



“Leveraging AI and advanced analytics, delaPlex empowers organizations to unlock actionable insights, automate processes, and accelerate digital transformation



Strategic Partnership with Cycle Works

Driving AI, ML & IoT integration to transform warehouse, workforce, logistics, and store operations. Enhancing Testing-as-a-Service and accelerating product development through smarter, faster, and more reliable systems.

Delivering Solutions Across Sectors



Supply chain and
logistics



Retail



Healthcare



Broadcast and
New Media



Fintech



Technology & IT enabled
services



F & B / CRSs



Telecommunications



Manufacturing
(leveraging enterprise solutions &
partner tech)



Ed-Tech

Delivering Impact Industry-Wide

Delivering Value and Innovation for Industry Leaders

Technology and Consulting:

- Global IT consulting firms and enterprise solution providers.
- Industry leaders in business transformation and innovation.

Retail and Consumer Goods:

- The largest specialty retailer in the U.S.
- Top grocery chains and convenience store operators.

Energy and Logistics:

- Global leaders in energy and supply chain logistics.
- Proactive innovators in workforce management solutions.

Enterprise Software and SaaS:







- Trailblazers in enterprise SaaS platforms for workforce and retail management.
- Next-generation startups revolutionizing enterprise systems.



Driving Success Through Collaborative Alliances

With 17+ years of expertise, Delaplex Limited is a trusted partner for organizations driving digital transformation.

Strategic Partnership & Alliances

-  • **Blue Yonder (formerly JDA):** Partner Advantage member, providing deep expertise to implement, train, and support the Blue Yonder suite for supply chain excellence.
-  • **Microsoft:** Gold Partner, leveraging Microsoft technologies to develop, deploy, and maintain world-class enterprise solutions.
-  • **Oracle:** Gold member of the Oracle Partner Network, utilizing its database and Java technology expertise for enterprise solutions across various industries.
-  • **IBM:** Strategic partner for delivering cutting-edge solutions by integrating IBM's advanced technologies like AI, hybrid cloud, and cybersecurity with Delaplex's agile development.
-  • **AWS Partner Network (APN):** An APN Select Consulting Partner, focused on building solutions and services that leverage Amazon Web Services.
-  • **ISTQB (International Software Testing Qualifications Board):** A Gold-certified company, demonstrating high proficiency and expertise in software testing based on ISTQB competencies.

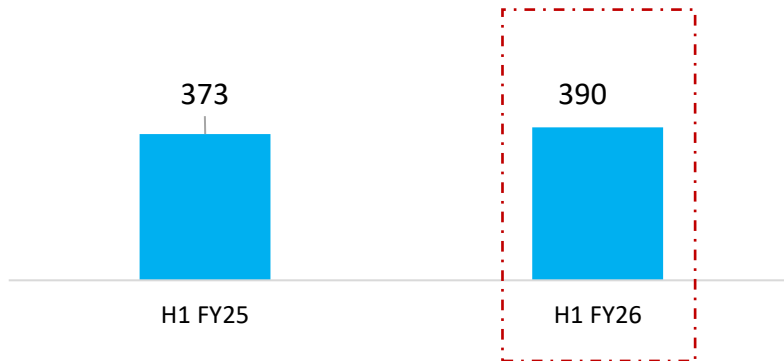
Tech Stack



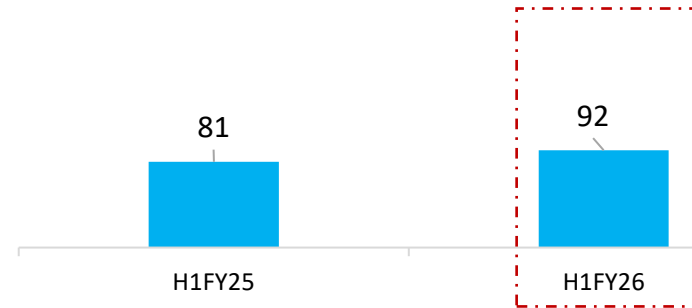
Financial Highlights

Financial Highlights H1FY26

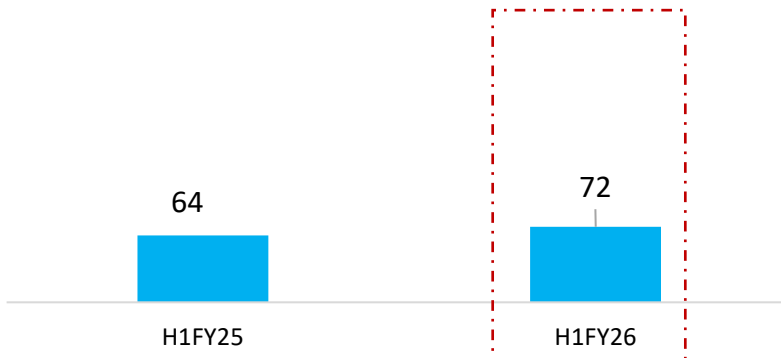
Total Income (INR Mn)



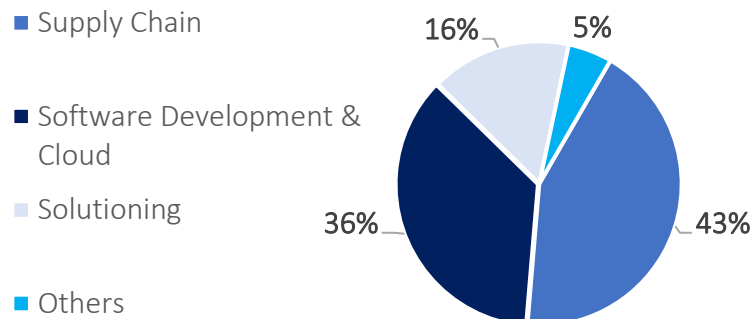
EBITDA (INR Mn)



PAT (INR Mn)

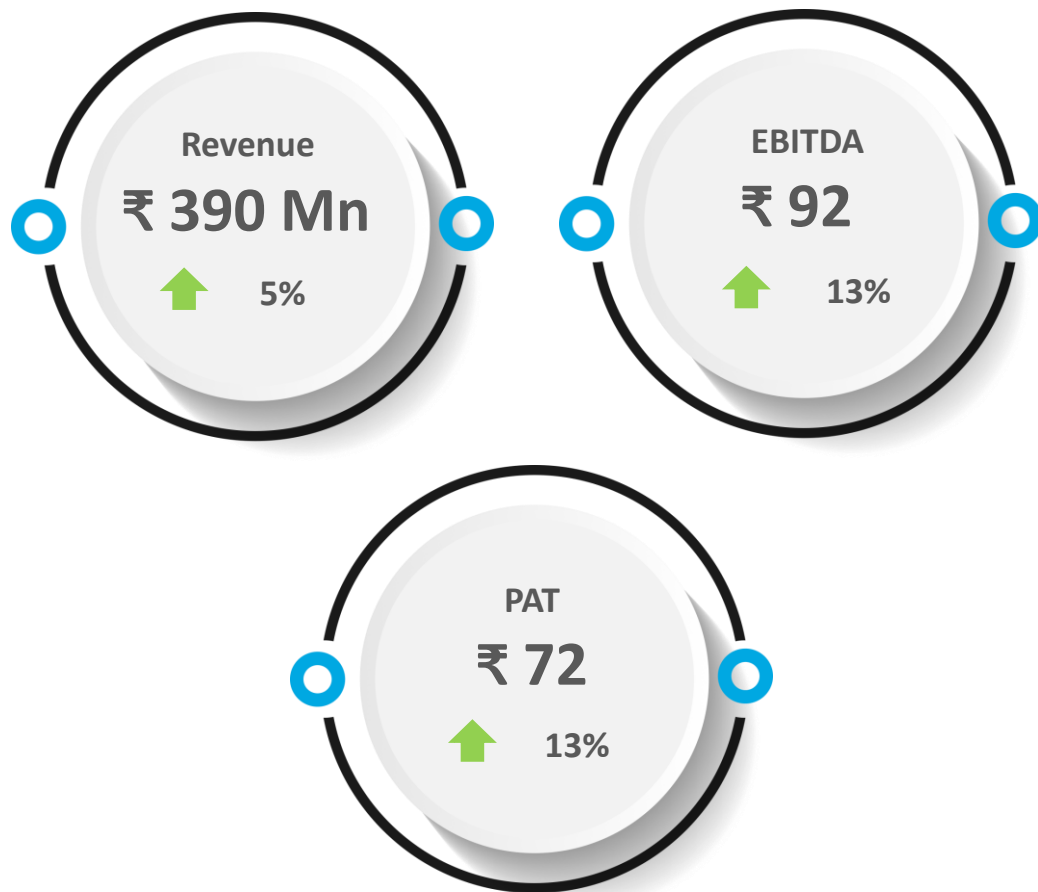


Revenue Break-Up *



- H1 FY26 total income rose 5% YoY to ₹390 Mn from ₹373 Mn in H1 FY25.
 - Driven by EMEA expansion after acquiring Blueberry Systems
 - Launch of our Hyderabad-based strategic consulting division and
 - Early gains from BSNL-related initiatives.
- EBITDA grew 13% YoY to ₹92 Mn (vs ₹81 Mn), with the margin rising 172 bps to 23.5% boosted by –
 - Cost optimizations ,
 - A stronger focus on high-margin AI-driven work, and
 - Premium end-to-end solution offerings.
- PAT rose 13% to ₹72 Mn (from ₹64 Mn), with PAT margin up 132 bps to 18.4%, highlighting
 - Our revenue growth
 - Improved operational efficiency and
 - A disciplined focus on high-value, high-margin services.

Financial Performance- H1 FY26

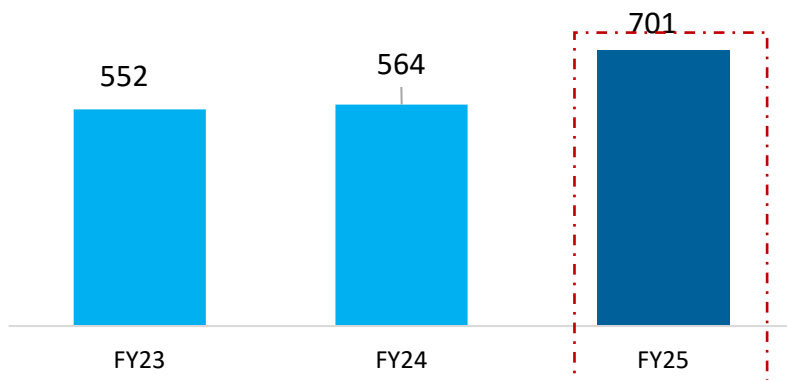


(INR Mn)	H1 FY26	H1 FY25	Y-o-Y
Total Income	390.34	372.65	4.7%
Total Expense	298.51	291.39	2.4%
EBITDA	91.83	81.27	13.0%
EBITDA Margins (%)	23.5%	21.8%	172bps
Depreciation	2.50	1.87	
Finance cost	0.37	0.12	
PBT	88.96	79.27	12.2%
Tax	16.96	15.47	
PAT	72.00	63.80	12.8%
PAT Margins (%)	18.4%	17.1%	132bps
Basic EPS (INR)	7.92	7.00	

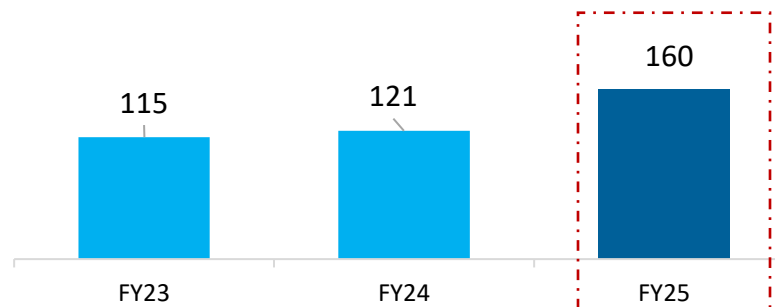
Key Historical Financial Highlights

Domestic sales contributed 26.42% to total revenue, with a strong 46% YoY growth in FY25, reflecting our focus on expanding presence in the domestic market.

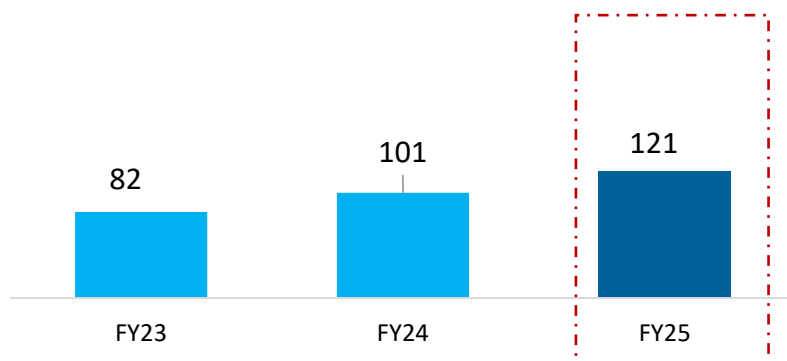
Total Income (INR Mn)



EBITDA (INR Mn)



PAT (INR Mn)

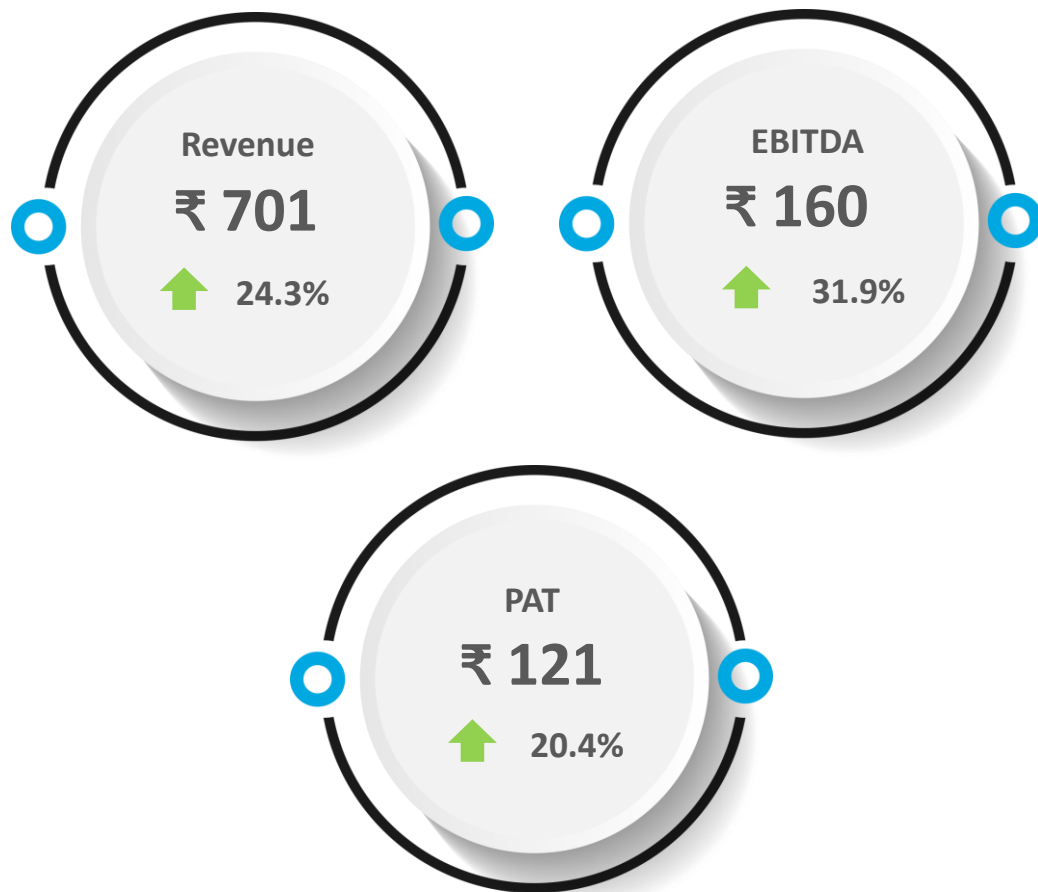


Total Income stood at INR 701 Mn in FY25 as against INR 564 Mn in FY24 driven by strategic acquisitions of Celestia Crew and Blueberry Systems.

EBITDA for the FY25 stood at INR 160 Mn as against INR 121 Mn FY24 supported by enhanced operational efficiency, cross-skilling, and cost optimization.

FY25 PAT stood at INR 121 Mn against PAT of INR 101 Mn in FY24.

Historical Financial Performance



(INR Mn)	FY25	FY24	Y-o-Y
Total Income	701.02	564.01	24.3%
Total Expense	541.38	443.01	22.1%
EBITDA	159.63	121.00	31.9%
EBITDA Margins (%)	22.8%	21.5%	130bps
Depreciation	3.57	3.47	
Finance cost	0.36	0.07	
PBT	155.70	117.47	32.5%
Tax	34.30	16.67	
PAT	121.40	100.79	20.4%
PAT Margins (%)	17.3%	17.8%	(50bps)
Basic EPS (INR)	13.33	13.26	

Outlook

Our Way Ahead

**Market Expansion:**

Targeting Europe, the Middle East and Africa region for service roll-out.



Innovation: Launch of new AI-driven solutions, enhancing product offerings and customer experience.

**Increasing Market Research:**

Improved brand visibility by continuing to participate in important industry events



Talent Acquisition: Expansion of the talented professionals to drive product research and innovation.

**Focus to increase sales:**

Razor-sharp focus to increase domestic as well as global sales

**Business Wins:**

Added BSNL as a major client with multiple projects underway, including recent strategic wins across key verticals

**Employee Upskilling:**

Invested in AI/ML certifications, and skill development programs to upskill the workforce.

Thank You

For further information, please contact

Delaplex Ltd.

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<https://delaplex.in/>

AdfactorsPR Pvt. Ltd.

Ms. Wamika Arora

Wamika.arora@adfactorspr.com

Ms. Ashama Rajawat

ashama.rajawat@adfactorspr.com