



February 7th, 2025

To,
The Manager
Listing Department,
National Stock Exchange Limited,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai – 400051

Scrip Code: DELAPLEX

Sub.: Business Update for the Quarter Ended December 31, 2024.

Dear Sir / Madam,

With reference to the above-mentioned subject, we are pleased to enclose herewith the Company's Business Update for the Quarter ended December 31, 2024.

This is for your information and record.

Thanking you, Yours faithfully

For DELAPLEX LIMITED

CS Manishraj Bhatt
Company Secretary cum Compliance Officer
Mem No: A63754
Date: 07/02/2025
Place: Nagpur



BUSINESS UPDATE

February 7th, 2025

Delaplex Limited is pleased to announce its unaudited financial results for the nine months ended December 31st, 2024.

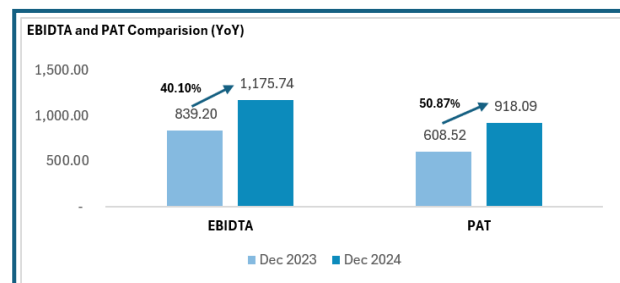
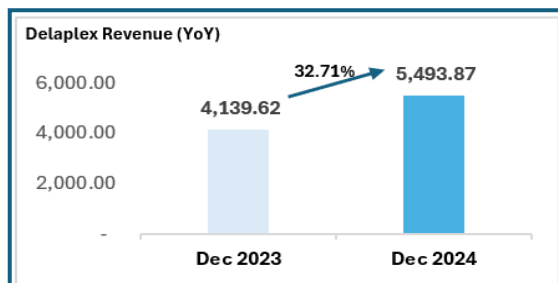
Revenue of 54.93 cr up by 32.71%

EBIDTA of 11.75 cr up by 40.10%

PAT at 9.18cr up by 31.58% YoY

Highlights:

Revenue Growth: The company achieved revenue growth of approx. 33% YoY, reaching consolidated revenue of **INR 5,493.87 Lakhs and PAT of INR 918.10 Lakhs** for the period 1st April to 31st Dec 2024 compared to consolidated revenue of INR 4139.6 lakhs and PAT of INR 608.52 Lakhs.



(INR in Lakhs)

Our strong growth for the period ended Dec 2024 was driven by strategic expansion efforts, including the addition of a UK subsidiary through our intermediate holding company, Delaplex Software UK Limited, which now owns Blueberry Systems Limited and its subsidiaries.

Additionally, our direct sales initiatives have enhanced our market presence, further strengthening our global footprint and revenue potential

India Regd. Office - #554/31, Utkarsh Nagar, Near K.T. Nagar, Katol Road, Nagpur 440013 (MS) INDIA.

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Drivers of Growth:

- **Strategic Acquisition in the UK:** Expansion through the addition of Blueberry Systems Limited under our holding company, delaPlex Software UK Limited, strengthening our presence in the UK and European markets.
- **Brand Strength & Industry Expertise:** Our established reputation, deep domain expertise, and proven track record continue to attract high-value clients and opportunities.
- **Leveraging Strong Industry Connections:** The acquisition and organic growth efforts have enabled access to an extensive network of industry leaders, fostering new business opportunities.
- **Expansion Through Direct Sales & Partnerships:** Focused sales initiatives and strategic partnerships have helped us enhance market penetration, unlocking new revenue streams and driving sustainable growth.

Commenting on the performance, Mr Nitin Sachdeva, Managing Director said that:

“The period ended Dec 2024 results for FY 2024-2025 marks another milestone for Delaplex Limited, showcasing our commitment to innovation and operational excellence. We have achieved a growth of **32.71% YoY in revenue this quarter end.**”

Mr. Nitin Sachdeva further highlighted the company’s focus on technological innovation and client-centric solutions, stating: "Our consistent growth is a testament to our robust portfolio, which includes cutting-edge solutions and our expertise in integrating advanced technologies like AI, ML, and IoT.

“The recent expansion of partnerships and acquisition, especially in the space of workforce management and bespoke software development, underscores our strategic agility and long-term vision. We are confident about **achieving revenue growth targets of over 25-30% YoY** and expanding our global footprint further. This month also marks a significant milestone — the first anniversary of Delaplex Limited as a listed entity on NSE Emerge Platform. This past year has been a transformative journey, marked by strong growth, strategic expansion, and unwavering commitment to value creation. We are grateful for the trust and confidence of our investors, employees, and partners, whose support has been instrumental in our success.”

Way Forward Strategies:

- Razor-sharp focus to increase domestic as well as global sales for following domains –
 - Supply Chain with special focus on Workforce Management, Warehouse Management
 - Bespoke Development Services
 - Warehouse Automations & Robotics
 - Strategic Consulting
- Expansion into High-Growth & High margin markets, with increased presence in –
 - UK & Euro Zone via our UK Subsidiaries
 - Southeast Asia and Middle East via our India Companies

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- Increasing Market Reach:
 - From our last acquire, we have onboarded inside sales and marketing associates which will help us improve our social media presence
 - Improved brand visibility by continuing to participate in important industry events
- Strengthening Relations with Existing Clients through:
 - Complimentary service offerings and
 - Improved Support
 - Consult them to identify and solve additional business pain points

About Delaplex Limited:

- A global leader in Supply Chain led IT development services company, recognized for delivering cutting-edge technology solutions across diverse industries.
- Proud presence in 3 continents, with a strong operational footprint and partnerships with world-renowned organizations.
- Experts in developing integrated solutions for supply chain optimization, cloud migrations and integrating advanced technologies like IoT, AI, and ML to revolutionize business workflows and enhance productivity.
- Key strategic partner for multiple industry leaders including Blue Yonder, Microsoft, AWS, Verint, driving global transformation in supply chain management and bespoke software development.

With over a decade-and-a-half years of excellence, Delaplex Limited has established itself as a trusted advisor and execution partner for organizations seeking transformative digital growth.

Our unwavering commitment to quality and innovation with customers at our focus enables us to deliver exceptional value to our stakeholders, ensuring sustainable development and long-term success.

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