

Ref. No.: DAM/SE/031/2025-26

Date: November 6, 2025

To,

BSE Limited National Stock Exchange of India

P.J. Towers, Dalal Street, Exchange Plaza, Plot No. C-1, G Block, Mumbai – 400 001 Exchange Plaza, Plot No. C-1, G Block, Bandra Kurla Complex, Bandra (East),

Mumbai – 400 051

Scrip Code: 544316 NSE Symbol: DAMCAPITAL

Subject: Investor / Analyst presentation on financial results for the quarter and half year ended September 30, 2025.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the investor / analyst presentation with respect to financial results for quarter and half year ended September 30, 2025.

We request you to kindly take the above on your record.

Thank you.

Yours faithfully,

For **DAM Capital Advisors Limited** 

Sonal Katariya
Company Secretary & Compliance Officer
Membership No.: A44446

Encl.: As Above.







**Merchant Banking** 

**Institutional Equities** 

# **DAM Capital Advisors Limited**

**Investor Presentation** 

for the quarter and half-year ended 30<sup>th</sup> September 2025

### **Performance Snapshot - Q2FY26**

Total income: INR 107 Cr vs. INR 63 Cr in Q2FY25 (+69% Y-o-Y)

Profit after tax: INR 52 Cr vs. INR 22 Cr in Q2FY25 (+141% Y-o-Y)



Executed 12 ECM transactions in Q2 FY26, raising INR 13,600+ Cr including 9 IPOs capturing 18%\* IPO market share

21 IPOs in pipeline#; mandated for several QIPs and advisory transactions

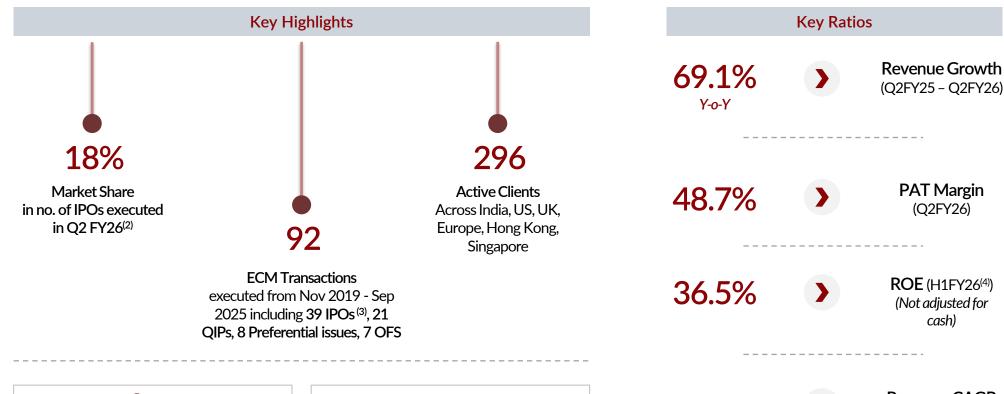
Net Cash<sup>a</sup> available as on 30<sup>th</sup> September 2025: INR 287 Cr vs. INR 184 Cr in Q2FY25

92 ECM transactions executed from Nov' 2019 to Sep' 2025 raising INR 1,57,000+ Cr

Note: As per Consolidated Financial Statements; \*Market share in terms of number of IPOs; # Pipeline is defined wherein DRHP has been filed, or Engagement Letter is signed as on 30th September 2025; \*Net cash available is the sum of cash & cash equivalents, bank balances other than cash, investments, trade receivables, current tax assets (net), other financial assets, lease deposits subtracted with provisions, other payables, other non-financial liabilities and borrowings



## DAM Capital - India's Fastest-growing Merchant Bank<sup>(1)</sup>



Debt-free structure with high operational efficiency and low capital risk



Minimal capital requirements ensuring high ROE

38.3%

Revenue CAGR (FY22 - FY25)

Revenue Growth

**PAT Margin** 

(Q2FY26)

**ROE** (H1FY26<sup>(4)</sup>)

(Not adjusted for

cash)

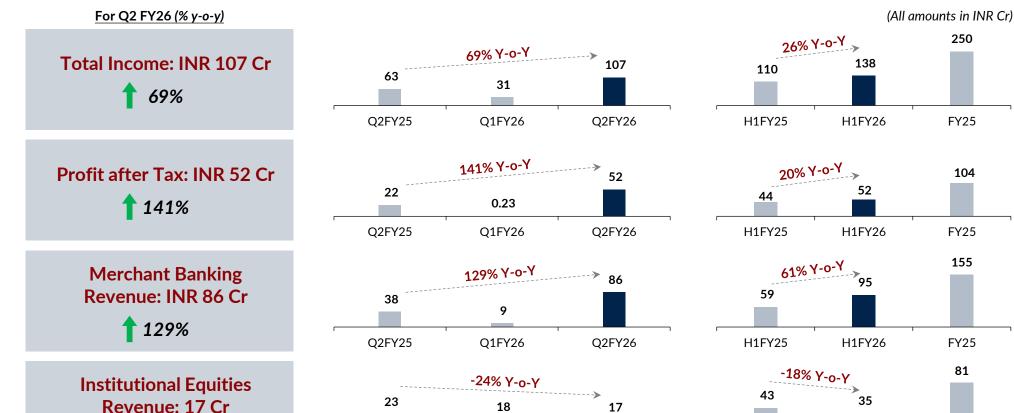
68.0%

**PAT CAGR** (FY22 - FY25)

Note: As per Consolidated Financial Statements | (1) In terms of Revenue as per CRISIL; (2) Market share in terms of number of IPOs. DAM Capital executed 9 out of the 50 IPOs in Q2 FY26; (3) includes 1 REIT; (4) ROE for H1FY26 has been annualised



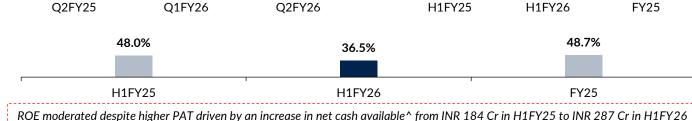
### Financial Highlights - Q2FY26 and H1FY26

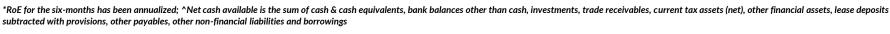


Return on Equity (RoE\* %): 36.5%

24%

(Not adjusted for cash)







250

104

155

81

### Financial and Operating Highlights: Q2FY26 and H1FY26

Particulars	Q2FY26	Q1FY26	Q2FY25
Financial performance indicators: (All amounts in INR Cr)	1 1 1 1 1 1		
Total Income	107.0	30.9	63.3
Merchant Banking Revenue	86.1	9.1	37.6
Merchant Banking Revenue as a % of Total Income (1)	80.5%	29.5%	59.3%
Broking Revenue	17.3	18.0	23.0
Broking Revenue as a % of Total Income (1)	16.2%	58.4%	36.3%
Revenue per employee <sup>(2)</sup>	0.82	0.24	0.53
Employee Cost	25.4 <sup>*</sup>	17.4	24.9
Employee Cost as % of Total Income <sup>(3)</sup>	23.7%	56.3%	39.3%
Profit After Tax	52.2	0.23	21.7
PAT Margin % <sup>(4)</sup>	48.7%	0.8%	34.2%
Return on Equity % <sup>(5)</sup>	-	-	-
Operating performance indicators:			
Total Number of Employees	131	129	120
Number of Capital market issuances advised (IPO, QIP, OFS, REITs, Rights Issue, Buyback, Open Offer)	11	2	3
Number of Stocks Covered by Research	210	206	162
Number of Sectors Covered by Research	24	24	20

H1FY26	H1FY25	FY25	FY24	FY23
137.9	109.6	250.2	182.0	85.0
95.3	59.2	155.2	122.4	51.0
69.1%	54.1%	62.0%	67.2%	60.0%
35.4	43.3	81.1	51.5	30.4
25.6%	39.5%	32.4%	28.3%	35.8%
1.05	0.91	2.00	1.64	0.85
42.8	38.5	85.5	65.3	53.5
31.0%	35.2%	34.2%	35.9%	62.9%
52.4	43.8	103.8	70.5	8.7
38.0%	40.0%	41.5%	38.8%	10.2%
36.5%	48.0%	48.7%	54.7%	9.5%
131	120	125	111	100
13	6	14	21	13
210	162	197	168	153
24	20	23	19	20

#### Notes:

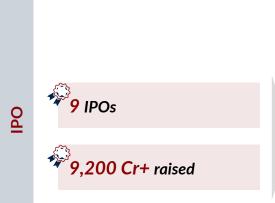
- 1. Merchant Banking Revenue includes Merchant Banking segment and Broking Revenue includes stock broking segment as per the segment reporting in restated financials and % is computed on Total Income
- 2. Revenue per employee for the quarters have not been annualised
- 3. Employee Cost as % of Total Income is calculated as Employee Benefit expense / Total Income
- 4. PAT Margin is calculated as PAT / Total Income
- 5. Return on Equity is calculated as PAT / Average Total Equity. RoE for RoE has not been computed for the quarters
- Data is taken on a consolidated basis



<sup>\*</sup> Employee cost for Q2FY26 has increased 46% QoQ on account of provisioning for variable pay (not present in Q1FY26)

### **H1FY26 - DAM Capital Transactions**

14 transactions with total fundraise of INR 14,500+ Cr in H1FY26















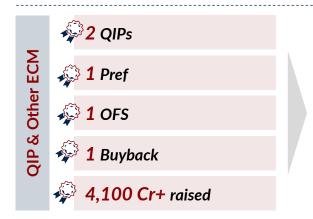
**BRLM** 







**EURO PRATIK** 







SYRMA









Sole Banker

### Robust IPO Pipeline - 21 IPOs in Pipeline

#### **DAM Capital IPO Pipeline**

- 21 IPOs in Pipeline 3 new IPOs added to the pipeline in Q2 FY26
  - \$\bigsip 13 IPOs where DAM Capital is the Left Lead Banker^
  - **7 Sole Banker** IPOs
- IPO pipeline across sectors:

Sectors	No. of Transactions
Consumer Durables	3
Services	3
Information Technology	2
Construction & Construction Materials	2
Automobile and Auto Components	2
Transport Services	1
Realty	1
Healthcare Services	1
Other Utilities	1
Industrial Manufacturing	1
Chemicals	1
Capital Goods	1
Agricultural Food & other Products	1
Metals & Mining	1

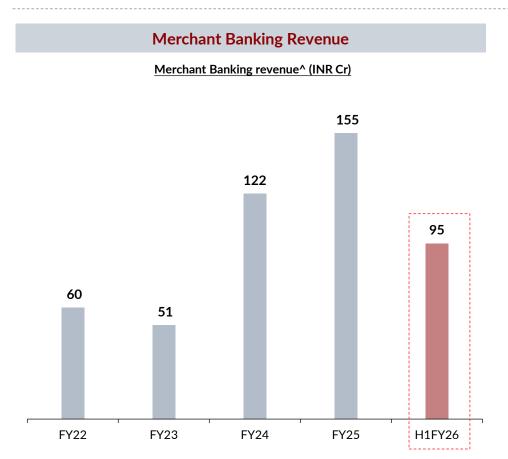
<sup>\*</sup>Pipeline is defined wherein DRHP has been filed, or Engagement Letter is signed as on 30<sup>th</sup> September 2025 ^Left Lead IPOs include Sole Banker IPOs

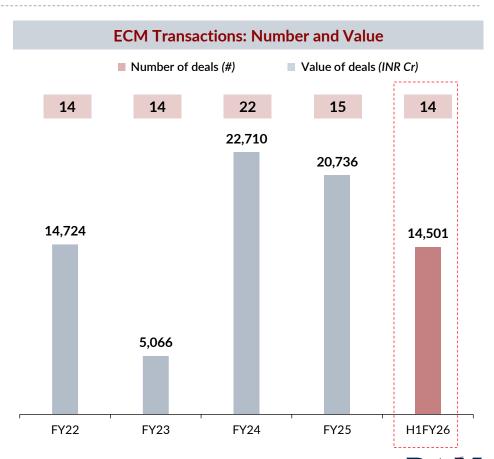


### Merchant Banking Segment Overview - November 2019 till date\*

92 ECM Transactions (IPOs, QIPs and Preferential Issue, Buyback, Open Offer, OFS, REIT)

Advisory transactions including M&A, PE & structured finance advisory







<sup>\*11-</sup>Nov-2019 was the date of Acquisition of IDFC Securities

<sup>^</sup> Investment banking segment revenue as per the Consolidated Segment reporting

### **Strong Execution Track Record across Sectors**

92 ECM Transactions amounting to INR 1,57,000+ Cr

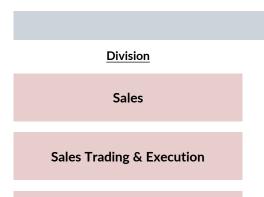
Industries	No. of ECM Transactions*	Transaction Value* (INR Cr)	Companies^
Financial Services	16	25,271	INDIAN RAHIWAY CORPORATION  ANANDRATHI  MobiKwik  Capital Small Finance Bank   Indiabulis Housing Finance Ba
Capital Goods	13	13,263	EXAMPLES TECHNOLOGY SYRMA C SAATVIK SUIT ABUTUA STATE
Pharma & Healthcare	10	6,971	WOCKHARDT WINE Glenmark LIFE SCIENCES Proofee for Krsnad More of the Annothing for the Annothing for Krsnad More of the Annothing for the Annothing fo
Construction and Construction Materials	8	15,083	AFCONS STERLING & WILSON Cement ENGINEERING
Consumer Services	7	12,380	Damart GO COLORS! ixigo Entero yota ~ MUFTI
Services	5	7,140	Infrastructure CMS spiceJet Sicup Enterprises
Consumer Durables	5	2,916	METRO GOULD PRATIK GILLING CORES
Chemicals	4	1,965	aether Thirumalai Chemicals Ltd
Information Technology	4	1,961	MapmyIndia aurionpro &
Textiles	4	1,223	Sanathan Textiles Welspun <sup>®</sup> LIVING
Realty	3	5,920	MINDSPACE  LANGE TRAIL LEADER  LANGE TRAIL LEA
Others	13	63,087	Reliance USANTS HR SAIL WALLER WALLER COMMANDER CHE MEDIA NETWORK

<sup>\*</sup>ECM Transactions include IPOs, QIPs and Preferential Issue, Buyback, Open Offer, OFS, REIT since acquisition (Acquisition date is 11-Nov-2019); ^Select transaction logos

H1 FY26 transactions



### **Institutional Equities Segment Overview (1/2)**

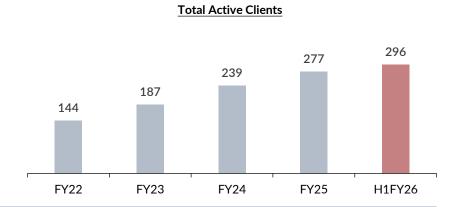


**Corporate Access** 

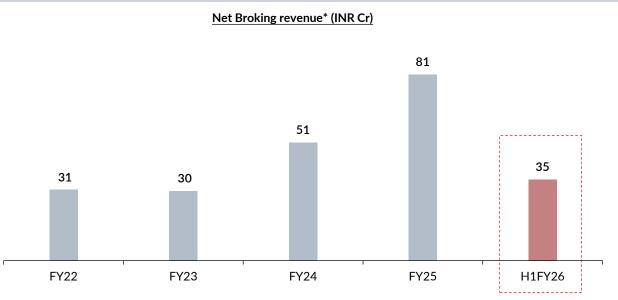
### **Institutional Broking**

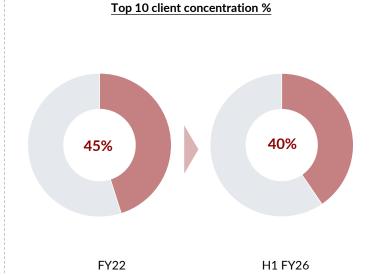
33 Member Broking Team
(with average work experience of 23+ years) servicing

India, USA, UK, Europe, Hong Kong, Singapore, Middle East



#### **Key Highlights**





Note: As per Consolidated Financial Statements
\*Stock Broking segment revenue as per the Consolidated Segment reporting



### **Institutional Equities Segment Overview (2/2)**

#### **Research Stocks and Sectors**

33

### Member Research Team

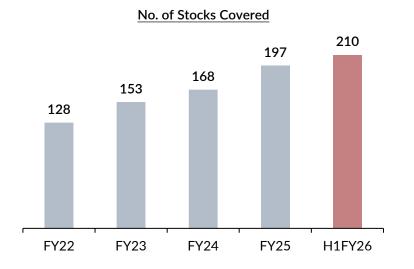
(Including 12 lead analysts with average work experience 14+ years)

Market Cap Bracket *	Research Universe
< 5,000 Cr	22
5,000 - 20,000 Cr	56
20,000 - 50,000 Cr	43
50,000 - 1,00,000 Cr	34
1,00,000 - 5,00,000 Cr	44
> 5,00,000 Cr	11
Total	210

24

#### **Sectors Covered**

(as on September 30, 2025)



#### **High Conviction Research**







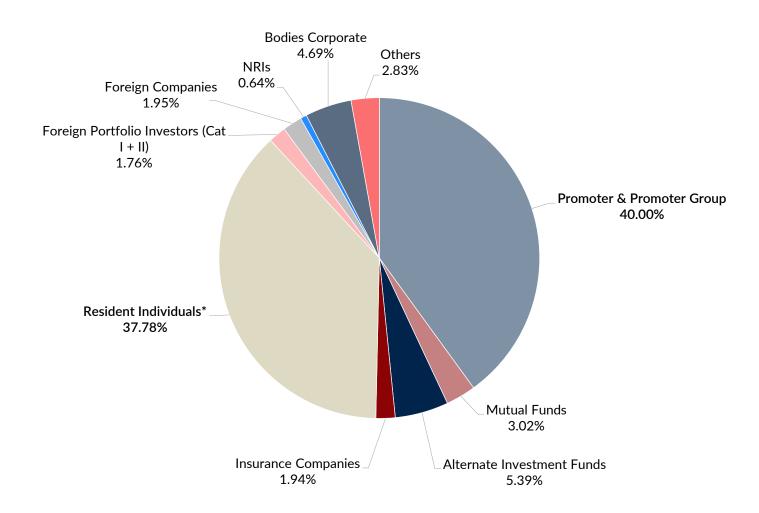


Source: Market Cap as per BSE
\* Market Cap as on 27th October 2025



### **Shareholding Pattern**

#### Holding % as on 30th September 2025



Source: BSE



<sup>\*</sup> Resident individuals include individuals holding nominal share capital up to Rs. 2 lakhs and holding nominal share capital in excess of Rs. 2 lakhs

### Distinguished & highly experienced Board



Mr. MV Nair Chairperson and Independent Director

- Serves on the Board of Kfin Technologies Limited, Transunion India Data Analytics
   Solutions and Franklin Templeton Asset Management amongst others
- Ex-Chairman and MD of Union Bank of India and Dena Bank.
- Served on the board of Stock Holding Corporation of India, Encore Asset Reconstruction Company, GIFT SEZ, Transunion CIBIL Limited etc
- Advisor to WestBridge Advisors, Mountain Managers, GrowX Venture Fund
- Ex-Chairman of the Indian Banks' Association & RBI's advisory committee on priority sector lending



Mr. Natarajan Srinivasan Independent Director

- Serves on the Board of Coromandel International Ltd, Coromandel Technology Ltd, 3P Investment Managers Pvt. Ltd, CG Semi Pvt Ltd., and Dhaksha Unmanned Systems Pvt Ltd.
- Served on the board of prominent Cholamandalam group companies, Tamil Nadu Water Investment Company, CAMS, CG Power, New Tirupur Area Development Corporationn, Godrej Agrovet and NACL Industries



Mr. Balram Singh Yadav Independent Director

- Ex-MD of Godrej Agrovet Ltd and Godrej Foods Ltd (formerly known as Godrej Tyson Foods Ltd).
- He began his career with the Godrej group in 1990 and over the years has handled various roles across businesses and regions.
- Served on the Board of Astec Lifesciences, Creamline Dairy Products, Behram Chemicals Ltd amongst others



Ms. Nithya Easwaran Independent Director

- She is a Whole Time Director on the board of Multiples Alternate Asset Management and has been previously associated with CITIBANK N.A.
- Serves on the board of Zerodha AMC,
   Acko, Shubham Housing, Kogta
   Financial, TI Clean Mobility, Niyo
   Solutions Inc. amongst others



Mr. Rajendra Prabhakar Chitale Independent Director

- Managing partner of 'M.P Chitale & Co' and 'Chitale & Co.' and serves on the board of Everest Industries and Chitale Advisory Services
- Served on the board of NSE Clearing, Clearing Corporation of India, SIDBI, NSE of India, Reliance Capital, Reliance Nippon Life Insurance Company and Reliance Insurance Company
- He has served as a member of the Insurance Advisory Committee of the IRDAI, the FSLRC, and the IEPF Committee



Mr. Dharmesh Anil Mehta

Managing Director and Chief Executive Officer

- Over 25 years of work experience in capital markets across products, sectors and geographies.
- He was Managing Director-Equities in ENAM Securities
- Post the acquisition of ENAM Securities by Axis Bank, in 2015 he undertook the role as the MD and CEO of Axis Capital



Mr. Jateen Madhukar Doshi
Executive Director

- He oversees institutional equities division comprising of broking and research functions.
- He was an Executive Director in ENAM Securities.
- After Axis Bank's acquisition of ENAM Securities, transitioned to Axis Capital in as an Executive Director



### Financial Statements: Consolidated Statement of Profit & Loss Account

Particulars (All amounts in INR Cr )	Quarter ended			Half year ended		Year Ended	
	30 Sep 2025	30 Jun 2025	30 Sep 2024	30 Sep 2025	30 Sep 2024	31 Mar 2025	
Revenue from operations							
a) Interest Income	3.6	3.7	2.7	7.4	5.3	12.1	
b) Fees and commission Income	103.4	27.1	60.6	130.5	102.5	236.3	
Total revenue from operations	107.0	30.8	63.3	137.9	107.8	248.4	
a) Other income	0.0	0.0	0.0	0.0	1.8	1.9	
Total income (I+II)	107.0	30.9	63.3	137.9	109.6	250.2	
Expenses							
Finance costs	2.2	2.2	0.3	4.5	0.7	2.5	
Fees and commission expenses	2.3	2.1	1.8	4.4	3.5	7.0	
Employee benefit expenses	25.4	17.4	24.9	42.8	38.5	85.5	
Depreciation and amortisation expense	3.7	3.4	1.5	7.0	3.1	7.0	
Other expenses	3.4	5.4	2.8	8.8	5.2	11.3	
Total expenses	37.1	30.4	31.3	67.5	51.0	113.2	
Profit /(loss) before tax (III - IV)	70.0	0.4	32.0	70.4	58.6	137.0	
Tax expense:							
- Current tax	18.3	0.5	10.4	18.8	14.9	32.3	
- Deferred tax	-0.4	-0.3	-0.1	-0.8	-0.1	0.9	
Total tax expense	17.8	0.2	10.4	18.1	14.8	33.2	
Profit /(loss) for the period/year (V - VI)	52.2	0.2	21.7	52.4	43.8	103.8	
Other comprehensive income							
a) Items that will not be reclassified to profit and loss							
(i) Remeasurements of post-employment benefit obligations	-0.5	-0.1	-0.5	-0.6	-0.5	-0.2	
(ii) Income tax relating to the above	0.1	0.0	0.1	0.2	0.1	0.1	
(iii) Exchange diff. on translating the financial statements of a foreign operation	0.2	0.0	0.0	0.2	0.0	0.2	
Other comprehensive income/(loss) for the period/year	-0.2	-0.1	-0.4	-0.2	-0.4	0.0	
Total comprehensive income /(loss) for the period/year (VII - VIII)	52.0	0.2	21.3	52.1	43.4	103.8	
Earnings per equity share (FV Rs 2/- each) (not annualised for interim period)							
- Basic (Rs.)	7.4	0.03	3.1	7.4	6.2	14.7	
- Diluted (Rs.)	7.4	0.03	3.1	7.4	6.2	14.7	

Note: As per Consolidated Financial Statements

### **Financial Statements: Consolidated Balance sheet**

Particulars (All amounts in INR Cr )	As at September 30, 2025	As at March 31, 2025
ASSETS		
Financial Assets		
Cash and cash equivalents	32.0	98.7
Bank balances other than cash and cash equivalents	204.1	144.9
Receivables		
(i) Trade receivables	94.1	24.8
(ii) Other receivables	0.6	0.8
Investments	5.2	5.3
Other Financial Assets	30.5	8.6
Non-Financial Assets		
Current tax assets (net)	6.8	6.8
Deferred tax assets (net)	1.9	1.2
Property, plant and equipment	103.0	93.6
Capital work-in progress	-	12.1
Other Intangible assets	0.5	0.3
Other non-financial assets	4.3	3.6
Total Assets (A)	483.0	400.6
LIABILITIES AND EQUITY		
Financial Liabilities		
Trade payables		
(i) total outstanding dues of micro enterprises and small enterprises	0.0	0.0
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	45.7	0.2
Borrowings (Other than Debt Securities)	4.0	3.9
Other Financial liabilities	83.9	85.6
Non-Financial Liabilities		
Current tax liabilities (net)	13.8	-
Provisions	14.0	40.9
Other non-financial liabilities	11.6	6.1
EQUITY		
Equity Share Capital	14.1	14.1
Other Equity	295.7	249.8
Total Liabilities and Equity	483.0	400.6

Note: As per Consolidated Financial Statements







**Merchant Banking** 

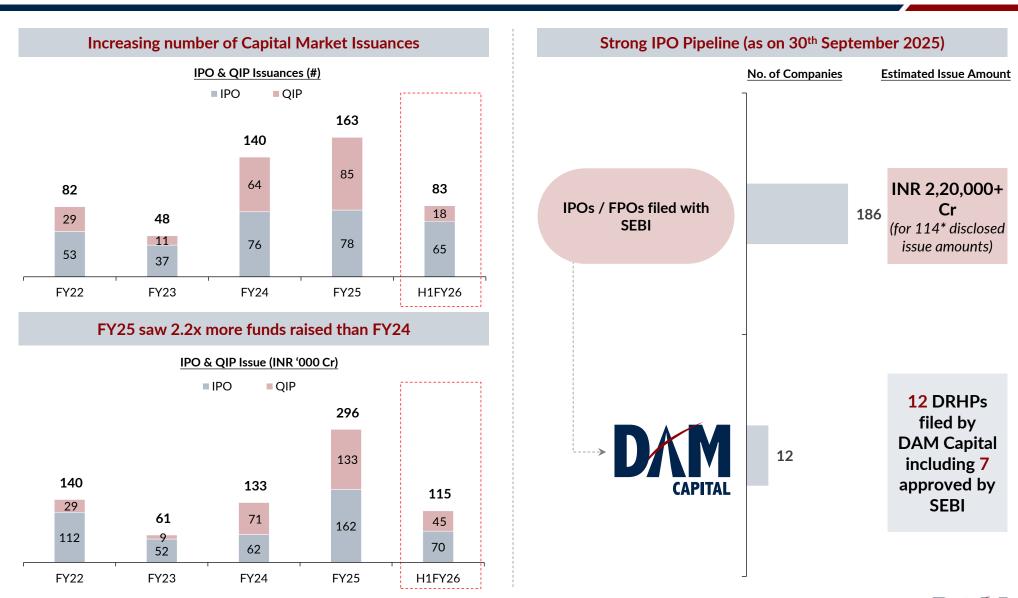
**Capital Markets** 

**Institutional Equities** 

**Industry Overview** 

### **Merchant Banking Industry Overview**

Q2 FY26 has seen a rapid pickup in capital market activity with 59 IPO and QIP issuances



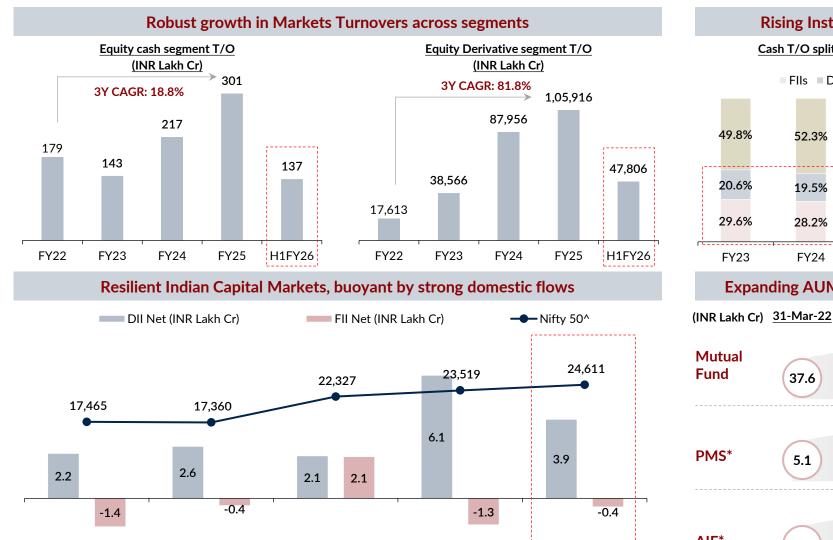
Source: Prime Database



<sup>\*186</sup> Mainboard IPO filings include 72 filings with undisclosed issue amounts; ^Mainboard DRHPs filed as of 30th September 2025

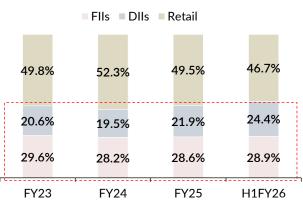
### **Institutional Equities Industry Overview**

Strong institutional participation with growing AUM



**Rising Institutional Share** 

Cash T/O split among participants



#### **Expanding AUM across institutions**

30-Sep-25

37.6

2.0x

75.6

5.1

1.8x

9.2

AIF\*

2.8

2.0x

5.7

Source: NSE, BSE, AMFI, SEBI

FY22

FY24



FY23

H1FY26

FY25

<sup>\*</sup> Total PMS Equity AUM as of Aug-25 and AIF Investments as of 30-Jun-25; ^ Nifty 50 as on last working day of respective periods



### **Merchant Banking**

#### **Institutional Equities**

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#### **DAM Capital Advisors Limited**

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