News Release

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PRESS RELEASE

Cummins India Limited (CIL) Sales for Q4 2013–14 down 15%, Net Profit Before Tax (excluding exceptional items and sale of investments) down 13% compared to same period last year. CIL sales for the year ended March, 31 2014 down 14%, Net Profit Before Tax (excluding exceptional items and sale of investments) down 13%. Recommends final dividend of Rs. 8 per share of Rs. 2 (400% of share capital) aggregating to Rs. 13 per share of Rs 2 each (650% of share capital) for the year ended March, 31 2014.

Pune, India: In their meeting held today, the Board of Directors of Cummins India Limited took on record the audited annual financial results for the year and the un-audited results for the quarter ended March 31, 2014.

Net sales of the Company for the quarter ended March 31, 2014 at Rs. 956 crores, represented a drop of 15% as compared to the same period last year, and a drop of 4% over the preceding quarter. Net profit before tax (excluding exceptional items and sale of investments) at Rs. 187 crores represented a 13% decline as compared to the same period last year, and 10% decline as compared to the preceding quarter.

For the year ended March 31, 2014, net sales of the Company were Rs. 3,899 crores, a drop of 14% over the last year. Net profit before tax (excluding exceptional items and sale of investments) was Rs.818 crores, representing a 13% decrease over the last year.

Anant J. Talaulicar, Chairman & Managing Director, Cummins India Limited, said, "The Company's performance for the year ended March 31, 2014 was impacted by a continued slowdown in the domestic market. Power Generation sales declined due to low demand for capital goods while Industrial sales were flat due to Industrial OEM's exporting more equipment out of India. I am happy to relay that our team has executed our value engineering and cost reduction program very well utilizing our time tested Six Sigma approach. This was instrumental in our being able to maintain our profitability.

Even as the macro-economic conditions remain challenging in the short and medium term, we are confident about our long-term growth prospects based on our market leadership, technology strength, customer support and people talent."

About Cummins India Limited

Cummins India Limited, headquartered in Pune since 1962, is the country's leading manufacturer of diesel and natural gas engines for power generation, industrial and automotive markets.

About Cummins Group in India

Cummins in India, a power leader, is a group of complementary business units that design, manufacture, distribute and service engines and related technologies, including fuel systems, air handling, filtration, emission solutions and electrical power generation systems. Its technology and pioneering initiatives are bringing innovative solutions and dependable services at the best possible value to users across the country. Its high performance outlook is based on customer focus, integrity and capability of its people. Part of the US $17 billion Cummins Inc., Cummins in India is a Group of eight legal entities across 200 locations in the country with a combined turnover of Rs. 9,834 crores in 2013 and employing close to 9,000 individuals.