



Crompton Greaves Consumer Electricals Limited

Registered & Corporate Office:

05GBD, Godrej Business District, Pirojshanagar,
LBS Road, Vikhroli (West), Mumbai 400 079, Maharashtra, India

Tel: +91 73045 75254

W: www.crompton.co.in CIN: L31900MH2015PLC262254

Date: October 16, 2026

To, BSE Limited ("BSE"), Corporate Relationship Department, 2 nd Floor, New Trading Ring, P.J. Towers, Dalal Street, Mumbai – 400 001.	To, National Stock Exchange of India Limited ("NSE") Exchange Plaza, 5 th Floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051
BSE Scrip Code: 539876	NSE Symbol: CROMPTON
ISIN: INE299U01018	ISIN: INE299U01018
Our Reference: 102/2026-27	Our Reference: 102/2026-27

Dear Sir/Madam,

Sub: Investor Presentation

This is in continuation of our earlier letter regarding outcome of Board Meeting dated October 16, 2026, wherein the Company had approved the unaudited financial results (Standalone and Consolidated) for the quarter and half year ended September 30, 2026.

In this regard, please find enclosed herewith an Investor Presentation for the same.

You are requested to take the same on your record.

Thanking you,

For Crompton Greaves Consumer Electricals Limited

Kaleeswaran
Arunachalam

Digitally signed by Kaleeswaran
Arunachalam
DN: cn=Kaleeswaran Arunachalam c=IN
o=Personal
Reason: I am the author of this document
Location:
Date: 2026-10-16 14:24+05:30

Kaleeswaran Arunachalam
Chief Financial Officer

Encl: as above

Investor Presentation

Q2 FY27

October 16th, 2026

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Crompton in a Snapshot



**LEGACY**

85+
Years of Legacy



**HOUSEHOLD REACH**

1 in 3 Homes
Crompton Presence



**CORE LEADERSHIP**

#1
Fans, Residential Pumps



**EMERGING LEADERSHIP**

Top 3 Player
Lighting, Water Heaters and Kitchen Appliances

**RETAIL STRENGTH**

2.75 Lakh+
Retailers



**SERVICE STRENGTH**

1300+
Service centers



**R&D**

16
Granted Patents

**MANUFACTURING**

7
Manufacturing units

**REVENUE (Rs. Cr)**

8,096 **4,498**
FY26 H1 FY27

**CASHFLOW (Rs. Cr)**

> 500
Net Cash flow from annual operations – consistently

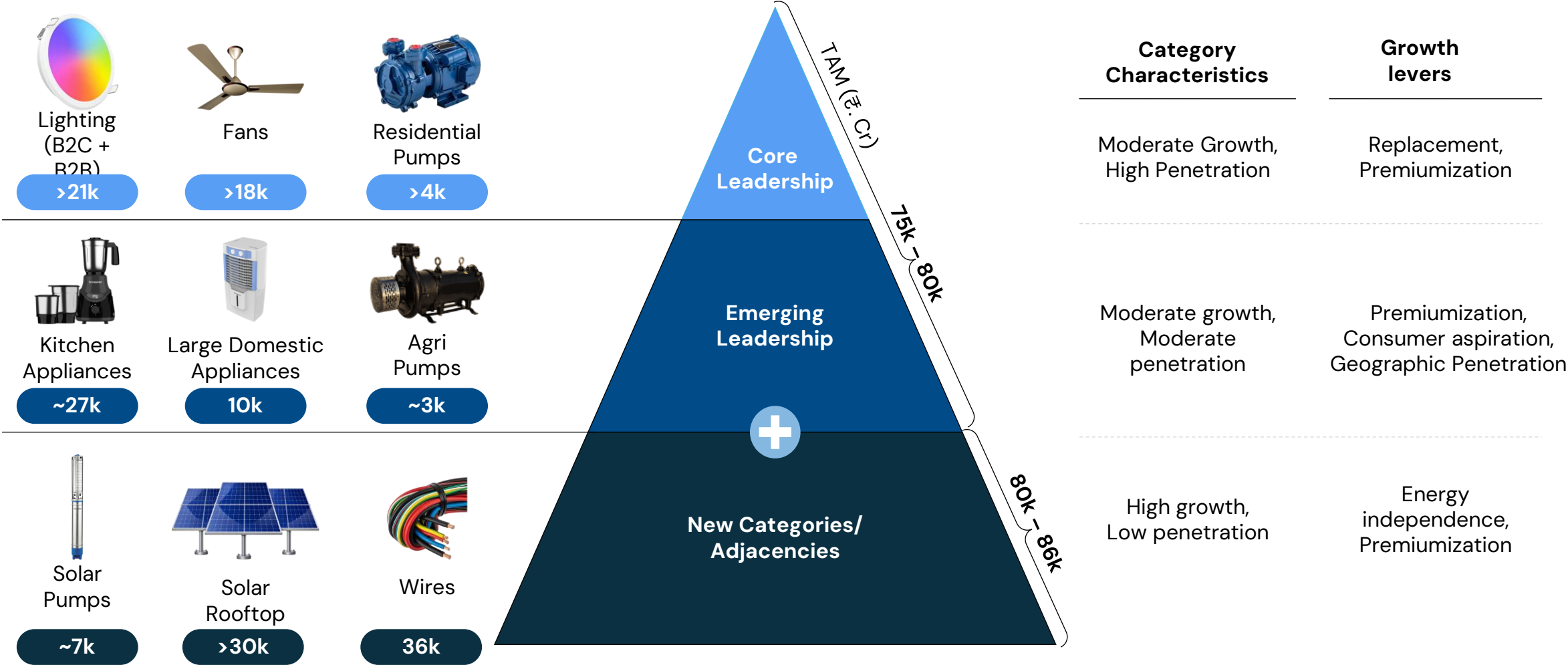
**CAPITAL EFFICIENCY**

24.1%*
ROCE – H1 FY27 Annualised
*(including intangibles)

**BALANCE SHEET**

Debt Free

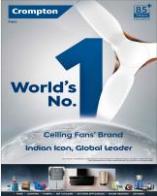
Unlocking Rs 160K Cr TAM opportunity: Accelerating growth levers in core, emerging businesses and building in-roads into new categories



Journey across categories: Strong track record of entering and scaling up in new products to achieve leadership position



World's No.1 Ceiling Fan's Brand



World's No.1
Ceiling Fan's Brand
Indian Icon, Global leader



India No.1
Fans

#3 Brand in Lighting



INDIA'S TRUSTED BRAND FOR 85+ YEARS



Lighting

#1 in Residential Pumps



Residential Pumps



Agriculture Pumps

Resi Agri

Top 2 Brand in Water Heaters



Top 2 in Water Heaters
Amongst top Brands Air Coolers in E Commerce



LDA

Top 3 Brand in Small Kitchen Appliances



TOP 5 in India TOP 3 in India
Progressed from Top 5 to Top 3 in India

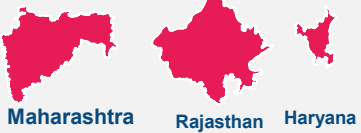


Kitchen

Among Fastest growing players



Growing Solar Rooftop Installations



Solar Pumps Presence
Maharashtra Rajasthan Haryana

Solar Pumps & Rooftops

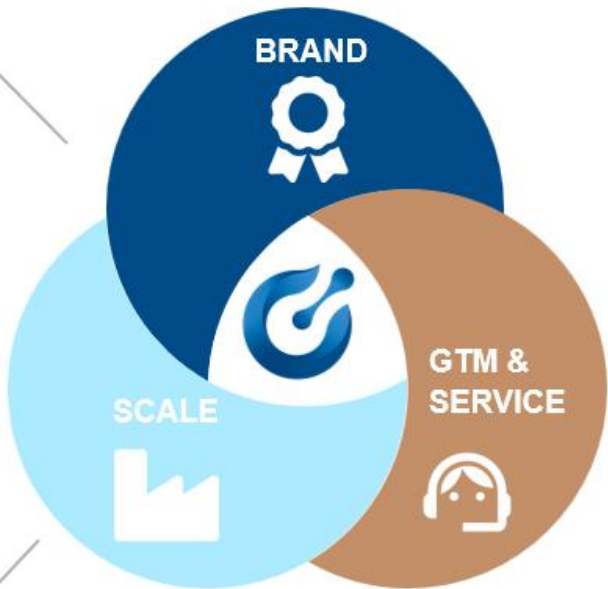


Brand, Service & GTM: Strengthening legacy moats through stepped up front-ended investments



Trust
Reliability

10 Crore+
products sold yearly
7 manufacturing units



Underpinned by
Innovation
Converting consumer insights
into product innovation

2.75 lakh+
retailers
1300+
Authorized Service
centers

Outcomes achieved on the back
of these strengths

- Strengthening leadership in core categories
- Gaining market share in emerging categories
- Scale driving Operating leverage leading to industry leading profitability
- Entry into new high TAM categories

Strengthening the brand through refreshed brand identity



stands for **Consumer, Customer, Care, Connectivity** and **Crompton** - highlighting the brand's commitment to consumer centric innovation and connected living experiences

The graceful **upward curve** conveys the brand's commitment to responsibility and continuous elevation



The infinity reflects Crompton's journey of going beyond boundaries while continuously ascending towards innovation

Amazing, Every Day is Crompton's brand promise - a commitment to transform the ordinary rhythm of daily life into something extraordinary through thoughtful innovation and unwavering dependability.



The **'i'** echoes the Wi-Fi symbol, representing Crompton's commitment to connected ecosystems and intelligent, IoT-enabled solutions.

The **'E'** is inspired by the electrical plug and the power Button symbol - a homage to Crompton's 85+ year electrical heritage and its core identity rooted in powering Indian homes



**Crompton's
sonic identity**



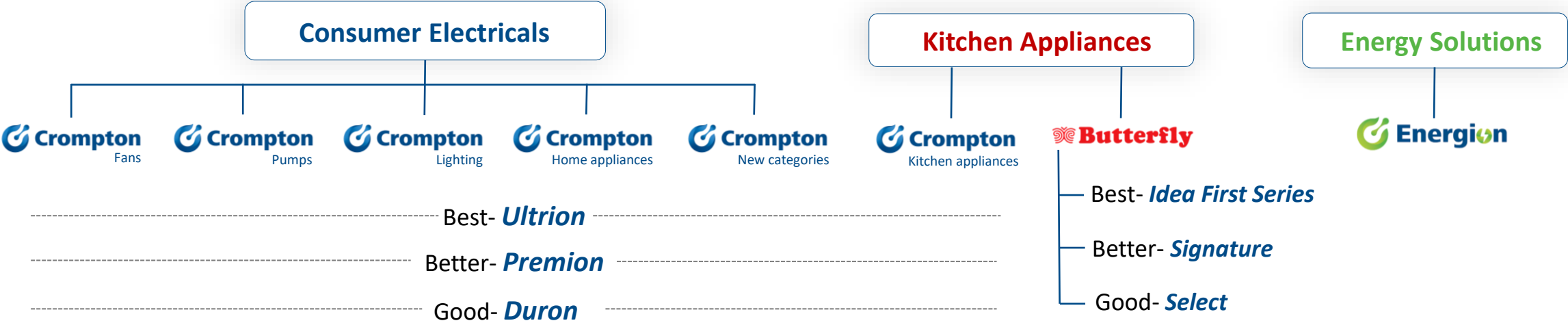
MOGOscape



MOGO



Brand Architecture – Crompton Greaves Consumer Electricals Limited



Crompton Services



Strategic investments driving market expansion, service excellence & partner engagement



01 GTM Transformation

Winning at point of purchase



Accelerated Shopper activation

Sales Force Effectiveness through Digitalization

INITIATIVE ROADMAP

Secondary Focus → Assortment drive → Premiumization

Reach Expansion – Parivaar Secondary

Deepen coverage across priority top retail outlets



TOP RETAIL OUTLET COVERAGE

FROM 41% in Q1 → TO 62% in Q2

▲ 240 bps

Significant increase in WD
Wider reach → deeper market penetration

02 After-Sales Service

Service as a differentiator, complementing sales excellence



STRENGTHENING THE FOUNDATION

Acing Up Digital Strength
<180 sec call handling time

Capability Development
~35k man-hours training

+ Shift in operational mindset

Faster Service Delivery | H1 R24 TAT resolution – 70%

Better Customer Experience | H1 CSAT Score - 4.45/5.0

Influencer Engagement

Vision — Building the most trusted partner growth platform



Faster Rewards

quicker partner payouts



Better App Experience

smoother app navigation



More Ways to Earn

expansion into Wires category



Investment in innovation translating to *industry first outcomes*



Innovation vectors	Design led innovation Technology forward	Technology forward Design led innovation Smart & Connected	Technology forward	Smart & Connected Technology forward
Key differentiator	Unique fluidic design	World's first residential CDI technology	India's first 5 star cooktop	Unique smart pump controller
Recent product launches	 Fluido Series	 Water Biofier	 Renz Pro Cooktop	 Intellisense SmartPro Pump Controller
Recognition	 reddot winner 2025  GERMAN DESIGN AWARD WINNER 2026	 • 3 global patents for its CDI* purification technology  GERMAN DESIGN AWARD WINNER 2026	 GOLDEN PEACOCK AWARDS WINNER Eco-Innovation 2026	 Category creating innovation in smart panels, setting industry benchmark



CDI* - Capacitive Deionization

Update on 3-year Ambition



Business metrics

Revenue growth

FY29 checkpoint

~13-14% CAGR

Q2FY27

18.2%

Smart & connected mix

~15%

~14%

Share of new businesses

~14-15%

~10%

Financial metrics

Exit EBITDA margin

11%-12%

On-track

Cash payout ratio#

~35% Dividend &/or Buyback

On-track

Capex guidance

Annual run rate of about Rs 120 Cr*

On-track

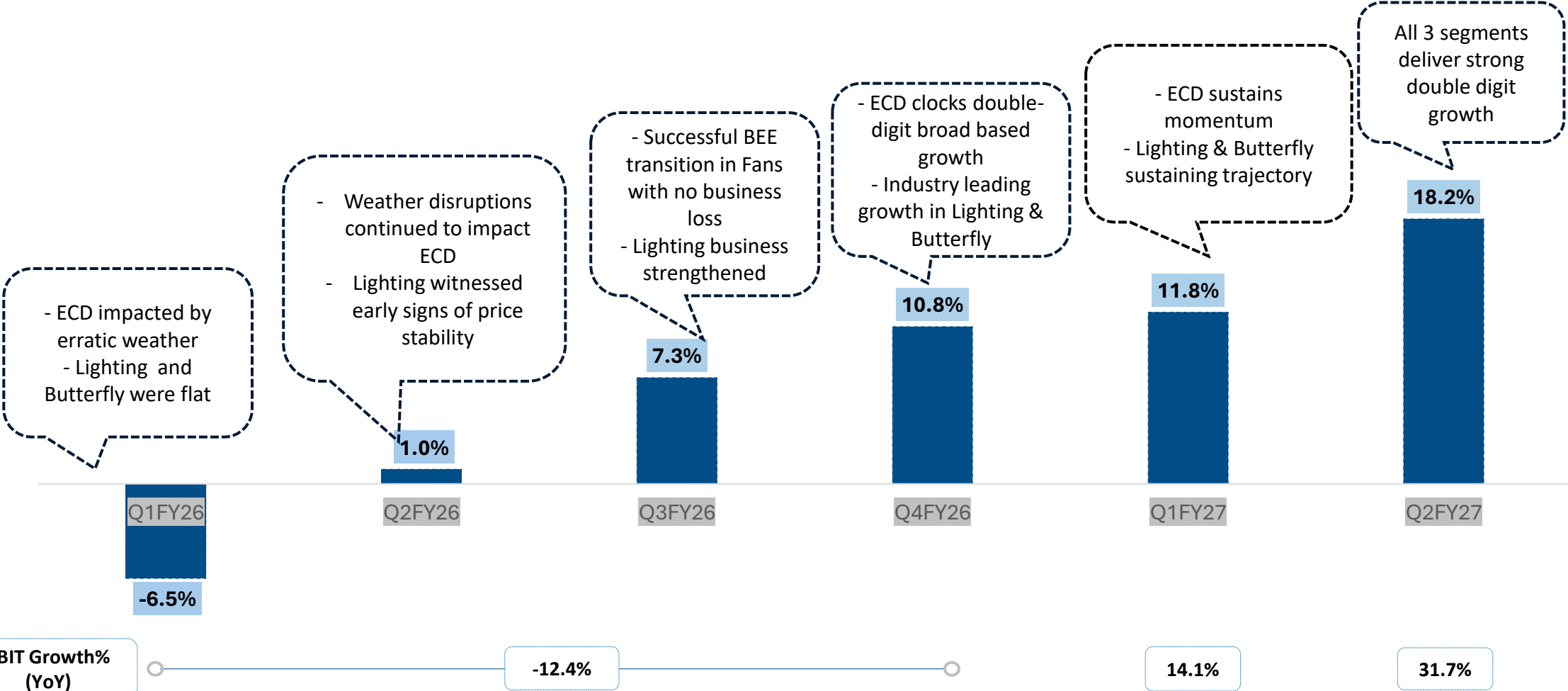
*Excluding the Greenfield capex

Quarterly Updates

Double digit revenue growth momentum continues



Consolidated revenue growth YoY %

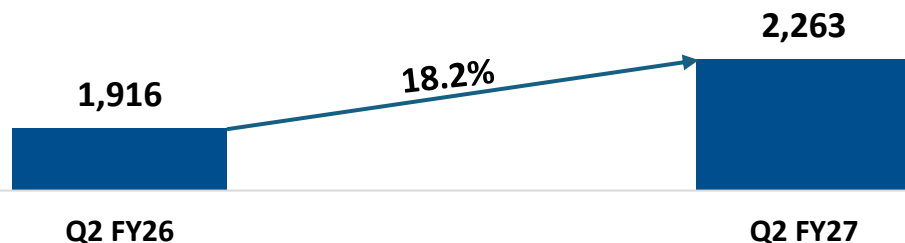


Q2FY27 Highlights (Consolidated) – Third consecutive quarter of double-digit growth with profits growing ahead of the revenue

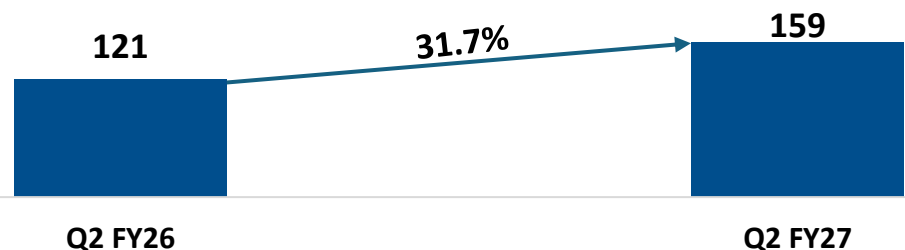


Performance

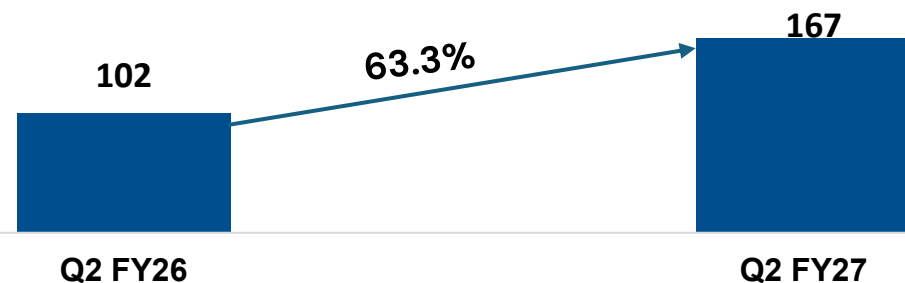
Consolidated Revenue (Rs. Cr)



Consolidated EBIT (Rs. Cr) & Growth %



Consolidated PBT (Rs. Cr) & Growth %



Q2 FY27 Highlights

Q2 Operational Highlights

- Registered double-digit revenue growth across all the segments
- Delivered a double-digit growth in general trade led by South and West
- Highest ever quarterly export sales achieved
- E-commerce subdued; balancing growth and profitability
- Supply chain disruptions which impacted us in Q1 have since been normalized; we have appropriately stepped-up inventory levels
- Commodity inflation continued to drive input cost pressure

Q2 Financial Highlights

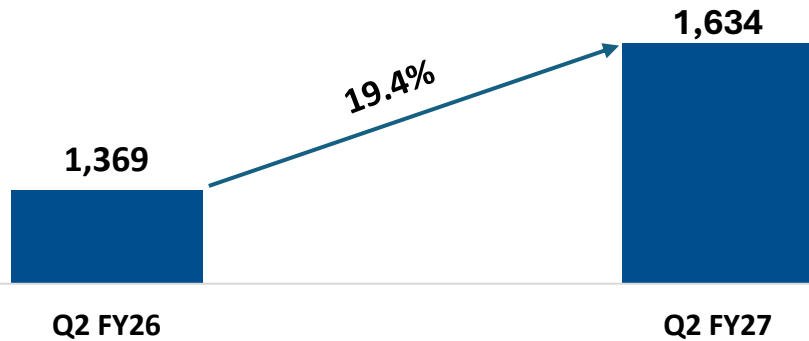
- EBITDA margin expanded by 40 bps in a challenging cost environment driven by operating leverage and cost measures driven by Unnati program
- EBIT Margin & PBT Margin expanded by 70 bps to 7.0% and 210 bps to 7.4% respectively
- Increase in net working capital driven by inventory built up which has been normalized over last quarter

ECD: Core categories deliver strong growth with new businesses demonstrating healthy initial traction

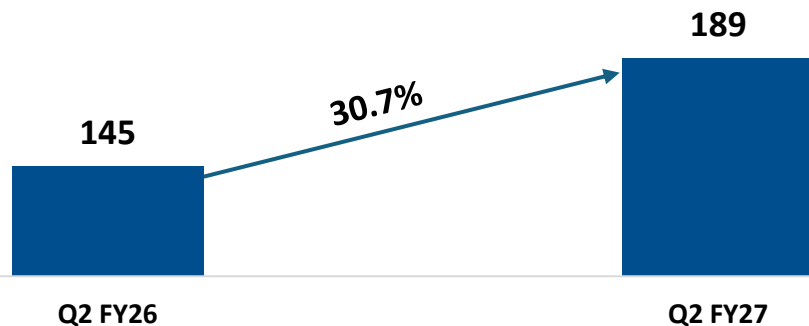


Performance

Consolidated ECD Revenue (Rs. Cr)



Consolidated ECD EBIT (Rs. Cr) & Growth %



Q2 FY27 Highlights

Fans

- Registered double-digit growth after nine consecutive quarters led by BLDC, Standard & TPW
- Significant ramp-up in BLDC reach sequentially over last quarter
- Continued momentum of new launches in BLDC portfolio
- Partial passthrough of cost inflation through low-single digit price hike

Pumps

- Double-digit growth in Non-solar business with market share gains across sub-categories
- New launches: Eco Mini & Eco SWJ added to portfolio strength

Large Domestic Appliances

- Robust GT and rural performance in Water heaters led to double-digit growth
- Continued to gain market share in WH

Small Domestic Appliances

- Double digit growth led by improved product and channel mix
- Small kitchen appliances viz. Air fryers, Induction cooktops delivered strong growth ; Market share gains in mixer grinders
- Festive campaigns and influencer activation kicked-off across regional markets

Rooftop Solar

- AP tender execution on track with ~20k installations completed
- B2C and Commercial & Industrial roll-out commenced

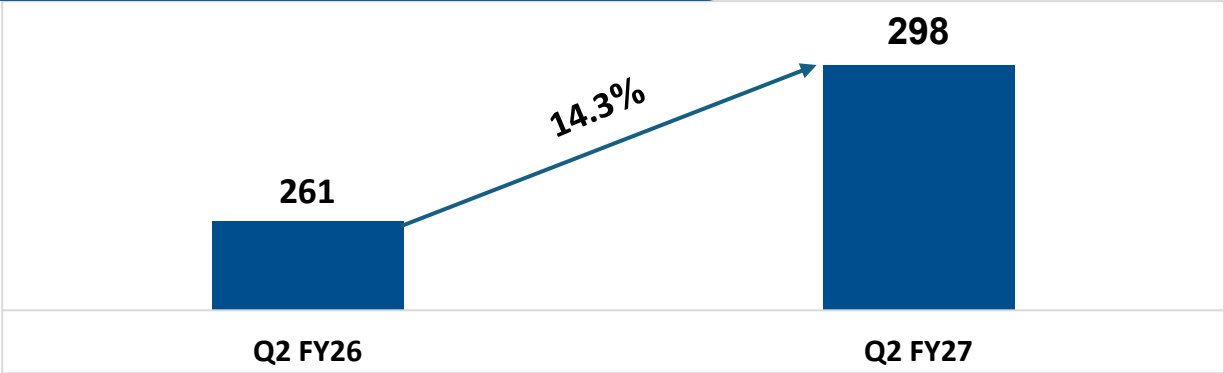
Lighting: Maintains strong mid-teen revenue growth trajectory



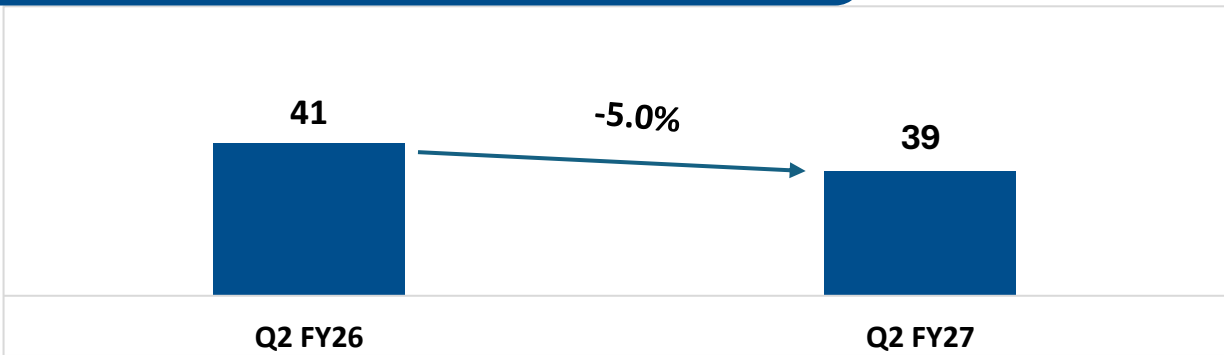
Performance

Q2 FY27 Highlights

Consolidated Lighting Revenue (Rs. Cr)



Consolidated Lighting EBIT (Rs. Cr) & Growth %



B2C

- Revenue growth driven by Ceiling Lights ,Outdoor range of Street/Flood and LED Battens
- Improved saliency of premium portfolio continues to drive strong margins trajectory

B2B

- Growth across portfolio - led by Industrial, Indoor Commercial, Street and Flood.
- Marquee projects executed in the quarter – TSAT project (Assam), Adani Data Center (Hyderabad)

EBIT at Rs. 39 Cr, with margin of 12.9%

- Margins contracted by 260 bps YoY. Impacted by B2B orders at pre-contracted prices

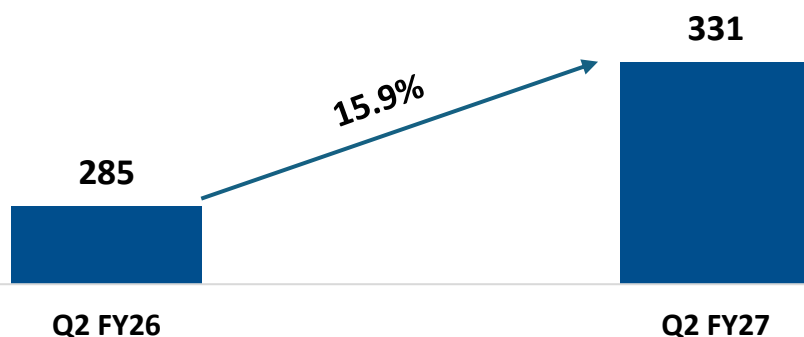
Butterfly: Broad-based category strength drives continued double-digit growth



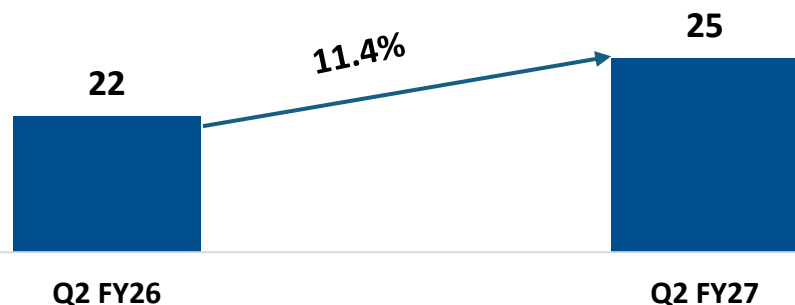
Performance

Q2 FY27 Highlights

Revenue (Rs. Cr)



EBIT (Rs. Cr) & Margin %



Revenue at Rs. 331 Cr, growth of 15.9%, excluding Crompton sale

- Double digit growth led by Pressure cookers, Induction Cooktops, Mixer grinders and Electric Rice Cookers
- Market share gains in Mixer grinders, Glass cooktops and Pressure cookers
- Premium portfolio 'Idea First Series' continues to demonstrate healthy traction with improvement in share of business YoY
- High double-digit offtake growth during Onam, supported by increased digital and OOH visibility
- Delivered strong growth across channels including large format retail and general trade.
- Successfully launched commercial 5-star Gas stove – Renz Pro series

EBITDA of Rs. 32 Cr, grew by 13.3% YoY

- EBITDA margin sustained at 9.5%, grew lower than revenue owing to higher brand spends

EBIT Margin of Rs. 25 Cr, grew by 11.4% YoY

- EBIT margin contracted by 30 bps to 7.4%

A Marquee event presenting the Refreshed Brand Identity and other campaigns



Refreshed Identity Launch

Launched Crompton's Refreshed Brand Identity with the launch of **Monogram, Tagline and Sonic Signature** through a high impact PR event

360° Launch Across Social & Direct Touchpoints



Live with **OOH**- large impact hoarding, airport branding and transit media branding



Rolled-out **print campaign** presenting the new brand manifesto across top national publications - TOI, HT, Hindu - **100+ editions**



12 insertions across 100+ editions in top National publications



Fans Campaign

- Launching a new model of **influencer videos**- Crompton x Influencer x Key retailers
- Extending the brand into culture & everyday conversations through "**Pehla Pehla**," a 10-episode podcast series

Digital Refresh

- Launched Crompton's Refreshed Brand Identity on Digital - **Website Refresh** along with **Rhion Launch**
- **Professional Lighting** discovery portal for B2B Customers
- **Pump Recommendation Engine** Launched to simplify Selection Journey



High Impact PR Coverage

- **115+ Journalists** attended the event
- **560+ Coverages** across top national, regional publications
- 50% PR visibility in the category
- 35+ leading interviews in top channels
- 9cr+ earned media value

Pumps Festival Campaign



3rd AI film for Pumps for Ganesh Chaturthi across Maharashtra (ex-Mumbai), North Kar & TEL delivering **27.5 Mn+ Views**

New product launches in Q2FY27



Fan

SP Fluido Glide-BLDC Ceiling Fan

Luxian Jupiter Senze 5 Blade CF

Luxian Statement Senze 8 Blade BLDC CF

Super-premium BLDC, IoT control, five-star efficiency

Lighting B2B

Eco Trade Street light

Solar Bollard Postop

Module based downlighter

Well Glass

Outdoor, solar, street and industrial solutions

SDA

Questa Delight

AMEO 750W 5 Jar

Rhino Onyx 2 Kg Dry Iron

AMEO EDGE 5L Air Fryer

Infrared Cooktop 2000W

Induction Cooktop 1600W

Portfolio expansions like high power motors, Powerful Water Heaters, Cooktop & Air Fryers

Pump

SWJ AP Plus

ACE Plus

V4 Resi Dura P5

Performance, wide-voltage design, durability and energy efficiency

Lighting B2C

STAR PARAM NEO SQUARE

Senso Dusk to Dawn-72W

Festive light

Senso Dusk to Dawn-72W

Indoor, festive and charging solutions

LDA

Versa dlx 10 bar

Solarium Neo 5.9L

Comfort Mini

Aquadlx 4.5kW 5.9L

High-pressure water heating plus compact seasonal heating range

LKA

NITEO

Niteo Chimney

AIRMAX

Airmax Chimney

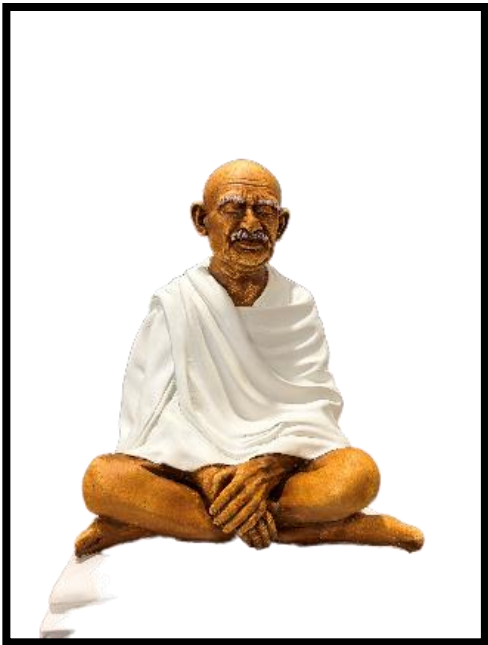
Intelligent BLDC Chimneys

Awards and Recognition

Awarded the IGBC Gold Certification by the Indian Green Building Council (IGBC), recognizing our commitment towards sustainable practices and responsible workspaces



Honored with the prestigious Mahatma Award 2026 for impactful work through the Jal Jeevan (Water Conservation) program in Ahilyanagar, Maharashtra.



Honored with the prestigious Golden Peacock Award for ESG 2026, recognizing its commitment to sustainable and responsible business practices



Financials

Crompton Standalone Financial Performance



Particulars	Q2 FY27	Q2 FY26	Y-o-Y	Q1 FY27	Q-o-Q	H1 FY27	H1 FY26	Y-o-Y
Net Sales	1,932	1,632	18.4%	2,022	-4.5%	3,955	3,450	14.6%
Less: Material Cost	1,379	1,137	21.3%	1,413	-2.4%	2,791	2,391	16.8%
Material Margin	553	495	11.8%	610	-9.3%	1,163	1,060	9.8%
as a % of Net Sales	28.6%	30.3%		30.2%		29.4%	30.7%	
Employee Cost	153	135	13.2%	156	-1.5%	309	279	10.7%
Advertisement & Sales Promotion	40	59	-32.3%	60	-33.0%	100	137	-27.2%
Other Expenses	188	164	14.9%	187	0.9%	375	325	15.3%
EBIDTA	172	136	26.0%	208	-17.4%	380	319	19.1%
as a % of Net Sales	8.9%	8.4%		10.3%		9.6%	9.2%	
Less: Depreciation & Amortization	30	27	12.5%	29	4.2%	59	49	19.0%
EBIT	142	110	29.2%	179	-20.9%	321	269	19.2%
as a % of Net Sales	7.3%	6.7%		8.9%		8.1%	7.8%	
Less: Finance Cost	10	11	-14.8%	10	0.3%	19	25	-24.1%
Add: Other Income	16	16	0.1%	19	-17.0%	35	38	-7.6%
Profit Before Tax (excl exceptional)	148	114	29.5%	189	-21.6%	337	282	19.4%
as a % of Net Sales (excl exceptional)	7.7%	7.0%		9.3%		8.5%	8.2%	
Less: Exceptional Items	0	20	-100.0%	0		0	20	
Profit Before Tax	148	94	57.5%	189	-21.6%	337	262	29%
as a % of Net Sales	7.7%	5.8%		9.3%		8.5%	7.6%	
Tax Expenses	38	24	59.1%	49	-21.5%	87	67	30.0%
Net Profit	110	70	57.0%	140	-21.6%	250	195	28%
as a % of Net Sales	5.7%	4.3%		6.9%		6.3%	5.7%	
Net Profit (excl exceptional)	110	85	29.0%	140	-21.6%	250	210	19.0%
as a % of Net Sales (Excl exceptional)	5.7%	5.2%		6.9%		6.3%	6.1%	
Basic EPS	1.71*	1.09*		2.18*		3.89*	3.03*	

Q2 Highlights

- Revenue grew by 18.4% at Rs 1,932 Cr
- Material margin at 28.6% impacted by continued commodity inflation partially offset by price interventions
- EBITDA margin at 8.9% improved by 50 bps
- Profitability was driven by operating leverage and cost savings under Unnati program
- PAT at Rs. 110 Cr, grew by 57.0% YoY

Crompton Consolidated Financial Performance



Particulars	Q2 FY27	Q2 FY26	Y-o-Y	Q1 FY27	Q-o-Q	H1 FY27	H1 FY26	Y-o-Y
Net Sales	2,263	1,916	18.2%	2,235	1.3%	4,498	3,914	14.9%
Less: Material Cost	1,589	1,310	21.3%	1,537	3.4%	3,126	2,666	17.3%
Material Margin	674	605	11.4%	698	-3.5%	1,372	1,248	10.0%
as a % of Net Sales	29.8%	31.6%		31.2%		30.5%	31.9%	
Employee Cost	186	165	12.8%	187	-0.2%	373	335	11.4%
Advertisement & Sales Promotion	68	82	-16.8%	76	-11.0%	144	175	-17.3%
Other Expenses	215	193	11.1%	210	2.1%	425	377	12.9%
EBIDTA	205	165	24.1%	224	-8.8%	429	361	18.7%
as a % of Net Sales	9.0%	8.6%		10.0%		9.5%	9.2%	
Less: Depreciation & Amortization	46	44	3.5%	45	0.7%	91	84	8.7%
EBIT	159	121	31.7%	179	-11.2%	338	278	21.8%
as a % of Net Sales	7.0%	6.3%		8.0%		7.5%	7.1%	
Less: Finance Cost	10	12	-16.7%	10	-0.1%	19	26	-26.1%
Add: Other Income	18	13	31.1%	22	-19.5%	39	37	6.2%
Profit Before Tax (excl exceptional)	167	123	36.2%	191	-12.7%	358	289	24.1%
as a % of Net Sales (excl exceptional)	7.4%	6.4%		8.6%		8.0%	7.4%	
Less: Exceptional Items	0	20		0		0	20	
Profit Before Tax	167	102	63.3%	191	-12.7%	358	268	33.5%
as a % of Net Sales	7.4%	5.3%		8.6%		8.0%	6.9%	
Tax Expenses	43	27	58.8%	49	-12.5%	91	69	32.2%
Net Profit	124	75	64.9%	143	-12.8%	267	199	34.0%
as a % of Net Sales	5.5%	3.9%		6.4%		5.9%	5.1%	
Net Profit (excl exceptional)	124	91	37.3%	143	-12.8%	263	214	22.5%
as a % of Net Sales (Excl exceptional)	5.5%	4.7%		6.4%		5.8%	5.5%	
Basic EPS	1.85*	1.11*		2.18*		4.04*	3.00*	

Highlights of Consolidated Financial Position – YTD 26–27

Rs Cr



Particulars	As at 30-09-2026	As at 31-03-2026
	Unaudited	Audited
ASSETS		
Non-current Assets:		
(a) Property, plant and equipment	430.65	439.90
(b) Capital work-in-progress	14.96	8.75
(c) Right-of-use assets	183.58	181.92
(d) Goodwill	779.41	779.41
(e) Other intangible assets	1,131.75	1,155.81
(f) Intangible assets under development	23.60	21.20
(g) Financial assets		
(i) Trade receivables	0.21	1.08
(ii) Other financial assets	16.18	36.26
(h) Deferred tax assets (net)	54.07	43.91
(i) Non-current tax assets (net)	8.62	8.62
(j) Other non-current assets	79.01	87.97
Sub-total - Non-current Assets	2722.04	2764.83
Current Assets		
(a) Inventories	1,069.63	744.18
(b) Financial assets		
(i) Investments	506.18	971.04
(ii) Trade receivables	1,188.37	1,084.64
(iii) Cash and cash equivalents	22.95	153.18
(iv) Bank balances other than (iii) above	130.62	30.75
(v) Loans	0.02	0.02
(vi) Other financial assets	67.10	25.22
(c) Current tax assets (net)	0.80	0.80
(d) Other current assets	295.59	307.89
Sub-total - Current Assets	3281.26	3317.72
Total - Assets	6003.30	6082.55

Particulars	As at 30-09-2026	As at 31-03-2026
	Unaudited	Audited
EQUITY AND LIABILITIES		
Equity		
(a) Equity share capital	128.78	128.78
(b) Other equity	2,904.45	2,837.52
(c) Non-controlling interests	476.35	469.36
Sub-total - Equity	3509.58	3435.66
Liabilities		
Non-current Liabilities:		
(a) Financial liabilities		
(i) Lease liabilities	153.05	149.35
(ii) Trade payables		
(a) Total Outstanding dues of micro enterprises and small enterprises	-	-
(b) Total Outstanding dues of creditors other than micro enterprises and small enterprises	19.41	20.62
(b) Deferred tax liabilities (net)	2.86	4.08
(c) Provisions	147.87	145.54
Sub-total - Non-current Liabilities	323.19	319.59
Current Liabilities		
(a) Financial liabilities		
(i) Lease liabilities	49.92	49.82
(ii) Trade payables		
(a) Total Outstanding dues of micro enterprises and small enterprises	388.17	411.33
(b) Total Outstanding dues of creditors other than micro enterprises and small enterprises	1,344.76	1,438.33
(iii) Other financial liabilities	48.48	47.81
(b) Other current liabilities	120.98	168.22
(c) Provisions	146.39	152.09
(d) Current tax liabilities (net)	71.83	59.70
Sub-total - Current Liabilities	2170.53	2327.3008
Total Liabilities	2493.72	2646.8908
Total - Equity and Liabilities	6003.30	6082.55

Cashflow – Consolidated

Rs Cr

Particulars	Period ended 30-09-2026	Period ended 30-09-2025	Year ended 31-03-2026
A CASH FLOWS FROM OPERATING ACTIVITIES			
Profit/ (loss) before tax	358.24	268.29	-79.30
Adjustments for:			
Depreciation and amortisation expense	90.79	83.54	171.82
Finance costs	19.39	26.24	44.03
(Gain)/ Loss on sale of property, plant and equipment	(0.23)	0.31	0.15
Share-based payments to employees	1.10	5.06	8.07
Net gain on sale or fair valuation of investments (net)	(13.47)	(20.05)	(32.30)
Interest income	(25.07)	(16.55)	(32.12)
Gain on termination of Right-of-use asset	(0.03)	(0.17)	(0.17)
Unrealised exchange (gain)/ loss (net)	(0.30)	2.85	0.59
Impairment of goodwill and other intangible assets	-	-	716.04
	72.18	81.23	876.11
Cash generated from operations before working capital changes	430.42	349.52	796.81
Adjustments for			
Increase in trade receivables	(102.86)	(74.66)	(372.74)
(Increase)/ Decrease in inventories	(325.45)	6.72	137.49
Decrease/ (Increase) in other financial and non financial assets	13.48	(123.09)	(115.52)
(Decrease)/ Increase in trade payables	(117.64)	(8.38)	458.01
(Decrease)/ Increase in other financial and non financial liabilities	(46.44)	(35.80)	12.41
(Decrease)/ Increase in provisions	(4.83)	10.00	(34.50)
	(583.74)	(225.21)	85.15
Cash (used in)/ generated from operations	-153.32	124.31	881.96
Income tax paid (net of refunds)	(83.78)	(69.29)	(158.47)
Net cash (used in)/ generated from operating activities	-237.10	55.02	723.49

Particulars	Period ended 30-09-2026	Period ended 30-09-2025	Year ended 31-03-2026
B CASH FLOWS FROM INVESTING ACTIVITIES			
Add: Inflows from investing activities			
Interest received	20.98	22.12	34.99
Proceeds from current investments (net)	478.33	200.23	-
Proceeds from redemption of term deposits including margin money deposit (net)	-	141.31	87.53
Proceeds from sale of property, plant and equipment	1.09	1.78	3.99
	500.40	365.44	126.51
Less: Outflows from investing activities			
Purchase of current investments (net)	-	-	217.60
Purchase of property, plant and equipment and intangible assets (including assets under development & capital advances)	120.00	-	-
	35.57	41.46	83.46
	155.57	41.46	301.06
Net cash generated from/ (used in) investing activities	344.83	323.98	-174.55
C CASH FLOWS FROM FINANCING ACTIVITIES			
Add: Inflows from financing activities			
Proceeds from exercise of employee stock options	-	2.37	2.37
Proceeds from short-term borrowings	-	0.01	-
	-	2.38	2.37
Less: Outflows from financing activities			
Payment of dividend to shareholders	193.17	193.16	193.16
Redemption of non-convertible debentures	-	300.00	300.00
Repayment of short-term borrowings	-	-	0.01
Payment of lease liabilities	32.54	30.80	62.85
Interest paid	12.25	34.93	45.79
	237.96	558.89	601.81
Net cash used in financing activities	-237.96	-556.51	-599.44
Net decrease in cash and cash equivalents (A+B+C)	-130.23	-177.51	-50.50
(a) Cash and cash equivalents at the beginning of the year	153.18	203.68	203.68
(b) Cash and cash equivalents at the end of the year	22.95	26.17	153.18
(c) Net decrease in cash and cash equivalents (c = b-a)	-130.23	-177.51	-50.50

List of Acronyms



Acronym	Definition
AQI	Air Quality Index
B2B	Business-to-business
B2C	Business-to-consumer
BEE	Bureau of Energy Efficiency
BLDC	Brushless Direct Current
CAD	Current Account Deficit
CPI	Consumer Price Index
CVM	Centrifugal Vertical Multistage
EBIT	Earnings Before Interest and Taxes
EBITDA	Earnings Before Interest, Taxes, Depreciation and Amortization
ECD	Electrical Consumer Durables
E-com	Electronic Commerce
GST	Goods and Services Tax
GT	General Trade

Acronym	Definition
GTM	Go-to-market
LDA	Large Domestic Appliances
LED	Light Emitting Diode
MOR	Modern Organized Retail
OOH	Out-of-Home
PAT	Profit After Tax
PBT	Profit Before Taxes
Q-com	Quick Commerce
RCS	Regional Chain Stores
SDA	Small Domestic Appliances
SECI	Solar Energy Corporation of India Ltd.
SKA	Small Kitchen Appliances
TAM	Total Addressable Market
TPW	Table, Pedestal and Wall
VRS	Voluntary Retirement Scheme



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Thank You



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