

TO ALL STOCK EXCHANGES

**BSE LIMITED
NATIONAL STOCK EXCHANGE OF INDIA LIMITED
NEW YORK STOCK EXCHANGE
EURONEXT LONDON
EURONEXT PARIS**

June 23, 2018

Dear Sir/Madam,

Sub: Presentations made during the 37th Annual General Meeting ('AGM')

Please find enclosed the presentations made during the 37th AGM of the Company held today for your information and records.

This will also be made available on the company's website at,
<https://www.infosys.com/investors/news-events/annual-general-meeting/2018/Documents/AGM-2018-voting-results.pdf>

Thanking You

Yours Sincerely,

For **Infosys Limited**



A.G.S. Manikantha
Company Secretary

Infosys[®]

37TH

**ANNUAL
GENERAL
MEETING**

www.infosys.com

Safe Harbor

Certain statements mentioned in this presentation concerning our future growth prospects are forward-looking statements regarding our future business expectations intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, fluctuations in foreign exchange rates, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Infosys has made strategic investments, withdrawal or expiration of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2017. These filings are available at www.sec.gov Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the Company's filings with the Securities and Exchange Commission and our reports to shareholders. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company unless it is required by law.



OUR STRATEGIC DIRECTION

Salil Parekh

Chief Executive Officer and Managing Director

Clients trust Infosys



“ You are best positioned to **deliver our Digital Future!**
You have been our trusted delivery partner for 15 years, **you understand our technology foundation** ”

“ You define **high performance agile delivery** ”

“ One company
I can **trust to deliver what they promise** ”

“ Give us **big ideas on Digital** and core transformation ”

Employees are proud to be in Infosys

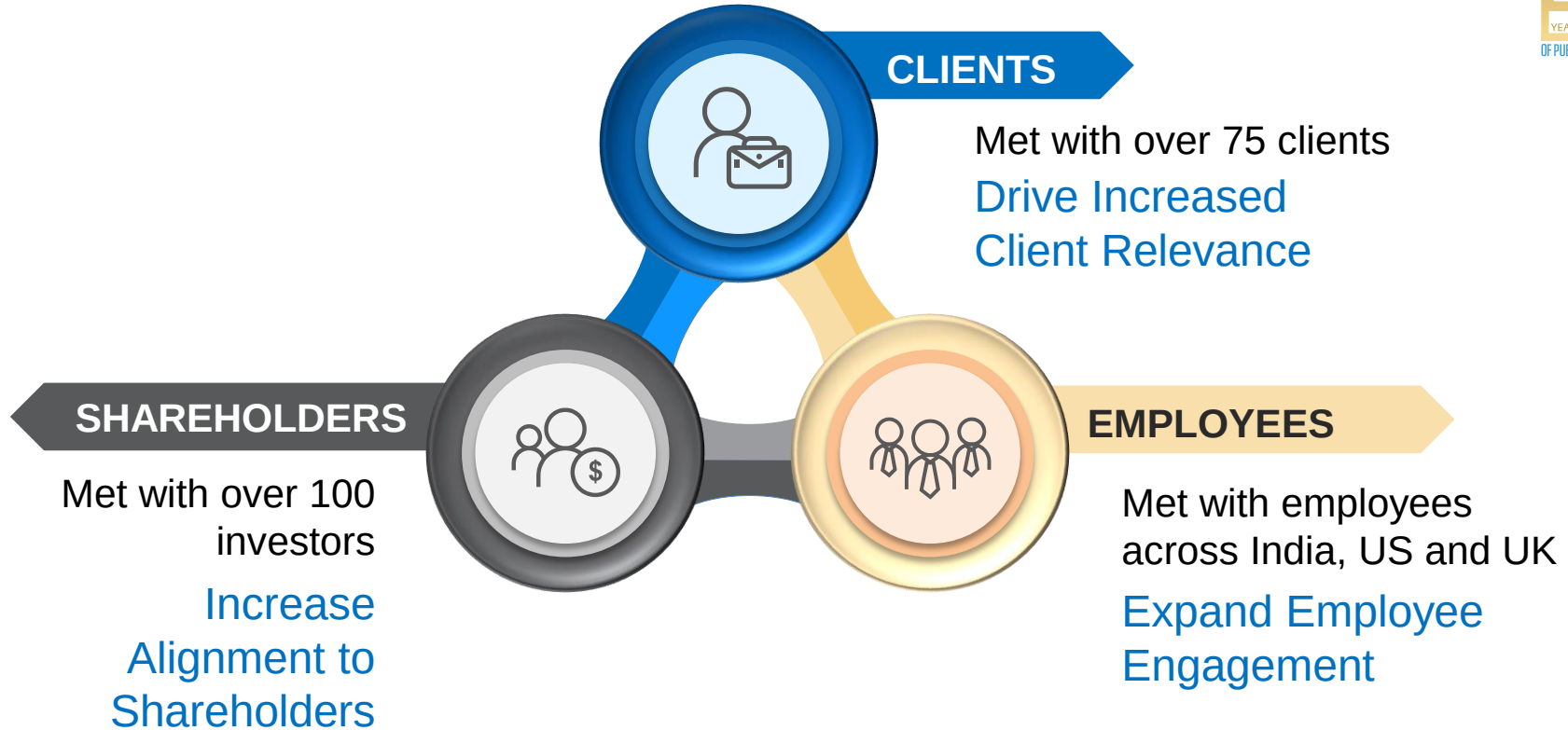


Our employees
are exceptional
and **want to
be #1**

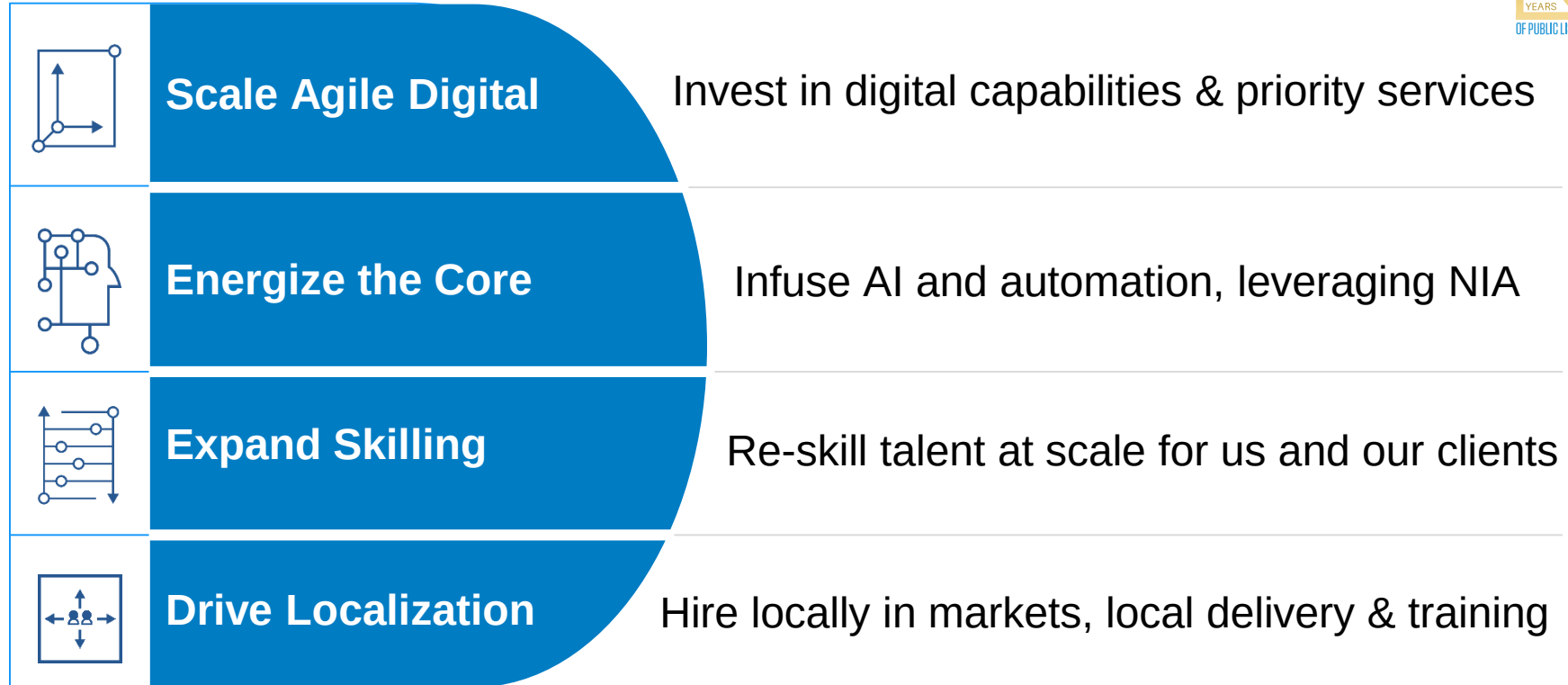
Tremendous
**motivation,
drive and
pride** in being
Infoscions

Very eager to play
an **active part**
in the success
of Infosys

Clients, Employees, Shareholders guide our approach



Our strategic direction – four pillars for our future



Our Agile Digital Service Architecture is comprehensive



Addressable Market
~ **\$160Bn to \$200Bn**

We are well positioned to help our clients navigate their digital journey



We already have a large and growing Agile Digital portfolio

\$2.79 Bn

**Digital Revenues
FY18**

25.5%

**of our total
FY18 revenues**



**A WORLD LEADER IN
NETWORKING, HI-TECH
PRODUCTS AND SERVICES**



DELIVERING NEXT-GEN CUSTOMER EXPERIENCE



“We're looking to use digitization to be able to simplify, standardize, and automate many of the processes that drive work.”

We really appreciate Infosys' flexibility and ability to change with us.”



WHY REINVENT?

Create world-class customer experience and drive efficiency across operations

HOW WE DID IT

Converting back office to Elite agents in front office focusing on customer experience and building value to reinvent customer's operations

- Operations Excellence
- Process Orchestration
- Automation at Scale

WHAT WE ACHIEVED



95%

of cases processed through online customer service portal are resolved without human intervention

1.5+million

Digitized Cases per year



80%

Savings in dollars spent

~50%

reduction in Back Office Agents



33%

Forecasted Cost Savings from baseline "Cost to serve"

8Mn

hours of wait time eliminated



**A WORLD LEADER IN SPORTS
GOODS, FASHION AND LIFESTYLE
PRODUCTS**

AN AMBITIOUS DIGITAL VISION. REALIZED.



“Infosys helped us to re-imagine and execute our Digital journey at every stage of the value chain to provide a unique, personalized and enriching consumer experience”

★★★★★

Amanda



Excellent

Excellent product...neatly packed...On-time delivery.
What else you can ask for. Satisfied.

★★★★★

John Wick



Very Good

Fast delivery and the product is very good

★★★★★

Nickson



Awesome.

Awsome pair of shoes! Been using them for the past
6-7 months, highly satisfied with the brand. Go for it!!

WHY REINVENT?

Ambition to quadruple their e-commerce revenue in 4 years.

They leveraged every consumer touchpoint to create insights which shape experiences that are premium, connected and personalized.

HOW WE DID IT

- Conceptualized **“Consumer Genome”** by bringing together 5000+ consumer attributes combinations
- Single consumer view through platform agnostic eCommerce
- Conceptualize and accelerate implementation of new Digital capabilities across markets including insights, campaigns, CRM and omni-channel commerce

WHAT WE ACHIEVED



>35% Repeat buyer rate

2X market share growth in the largest market

67% NPS improvement



<30 mins

for segmentation of any marketing campaign using consumer genome concept



80% savings in delivery time

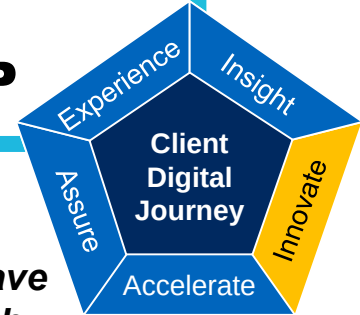
50% savings in shipping cost



**ONE OF THE FASTEST GROWING
MULTI-MODAL LOGISTICS ENTERPRISE**

PLATFORM-LED BUSINESS GROWTH AT A FORTUNE 200 LOGISTICS STARTUP

“Infosys has built platforms that have become the new channels of growth for this extremely fast paced high growth logistics organization improving valuation and profitability.”



WHY DISRUPT?

Client wanted to establish a cloud-based, digital freight marketplace that is fully automated, self-learning and dynamic.

A platform to provide shippers with real-time visibility and opportunities to realize time and cost savings

HOW WE DID IT

We were engaged right from the concept stage and we jointly defined the strategy that set stage for this disruption.

- Build scalable, extensible and agile architecture, rolled out across multiple Business Units
- Capability building through continuous customer and carrier engagement
- Data science-led actionable insights and BI to accelerate adoption and roll out

WHAT WE ACHIEVED



~20% improvement
in Load Profitability



5 customer acquisitions

within 3 months of launch.
Created an additional pipeline of revenues that is on-track to contribute to 15% increase in annual revenues



93 days

to launch industry disrupting digital marketplace platform for first mile, middle mile and last mile logistics





THE ADECCO GROUP



FROM DISRUPTED TO DISRUPTOR

“ *Developed in close collaboration with Infosys, Adia is a great example of our strategy to co-create new solutions in order to realize our vision of the future of work.*

Co-creating with leading partners is key to success – not them or us but them and us.

What we have achieved in 24 weeks is more than what our competitors have achieved in 3+ years. ”



WHY REINVENT?

Uber-ize Adecco's business and transform their staffing model to stay ahead of digital disruptors

HOW WE DID IT

Co-created a digital start-up business Adia to launch a staffing app with:

- 8 Super-Agile sprints for different digital platforms
- Integration from 6 interfacing systems
- Latest technology stack with mobile first, cloud based approach

WHAT WE ACHIEVED



Significant growth



Just 24 weeks

from concept to launch with 250+ screens across 7 digital platforms



<1 minute

to onboard a candidate, and <48 hours to pay by digitizing payments infrastructure

Our AI & automation services energizes our client's "core"



**AI & automation
Consulting**



**AI & automation
COE execution**



Cognitive Solutions



**AI & automation
Managed Projects**

In-house Solutions

Infosys NIA
Purposeful Artificial Intelligence

iECP

 **assistedge**
Robotic Process Automation



**A FORTUNE 100 U.S.-BASED
INSURER**



AUTOMATION DRIVES THE NEW MONITORING COMMAND CENTER

*With 75,000+ batch jobs running, the client
faced stability issues with 24,000 abends
(abnormal ends) every year.*

*Infosys got engaged in identifying
automation opportunities that would save
50,000 hours in application maintenance.*



WHY REINVENT?

Transform the application landscape with a single view of operations driven by automation

HOW WE DID IT

After extensive value stream analysis (VSM) and day-in-the-life-of (DILO) analysis, set up an automation-intensive **Batch Process Command Center** using Infosys Nia

- Provides aggregated performance metrics at portfolio, application and business process level in real time
- Detects SLA and downstream impact
- Smart pattern analytics for actionable insights

WHAT WE ACHIEVED



7 use cases

for automation using Infosys Nia, with 30 ideas identified for implementation



30%

reduction in batch abends within 3 months



12%

effort savings in monitoring activities

Our learning ecosystem makes high quality training available easily

Make it Convenient

Accessibility

Make it Relevant

Content

Make it Fun

Engagement

Make it Matter

Assessment



We are building local innovation & tech hubs, closer to our clients



We have a structured approach to creating investor value

01

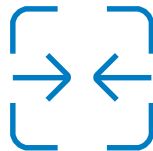


Growth with strategic investments

Scale Agile Digital
with key investments:

Go-to-market
Localization
Capabilities

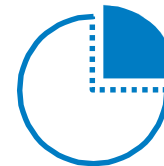
02



Programmatic inorganic moves

Invest in inorganic
moves to expand client
relevance

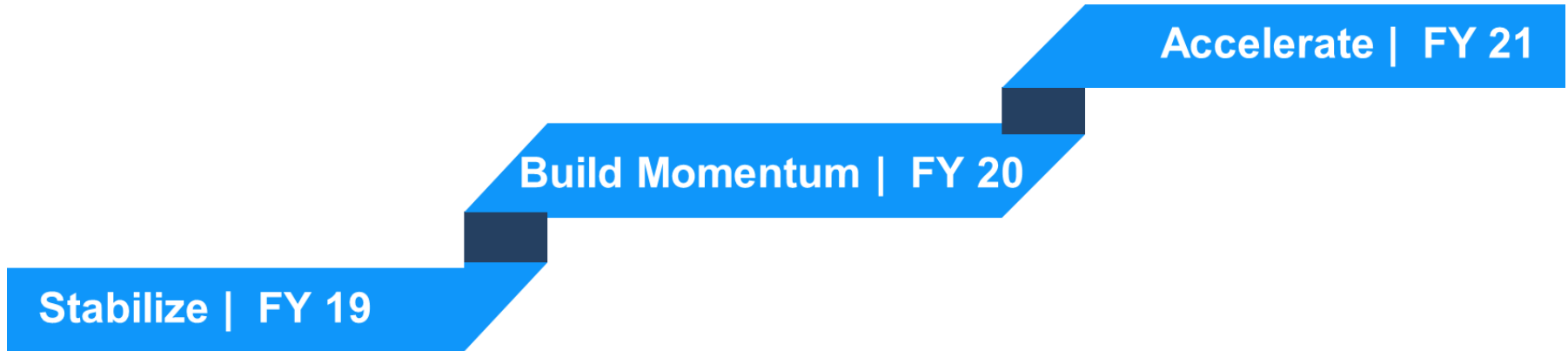
03



Disciplined capital allocation

Given high RoE,
return up to 70% of free
cash flows

We have set a 3-year roadmap to achieve our objectives



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Reshaping the future, shifting business and operating models

U.B. Pravin Rao

Chief Operating Officer and Whole-time Director

A snapshot of our performance

\$10.9_{Bn}

REVENUES

283

NEW CLIENTS

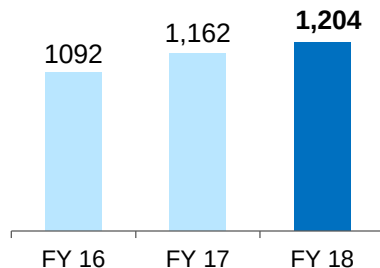
98.5%

REPEAT BUSINESS

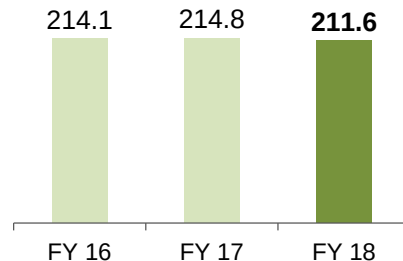
\$3.1_{Bn}

LARGE DEALS

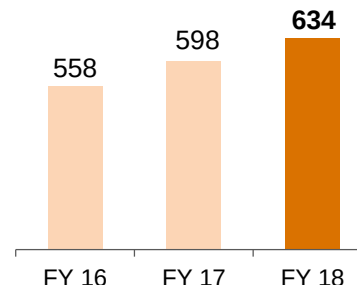
Total number of
clients



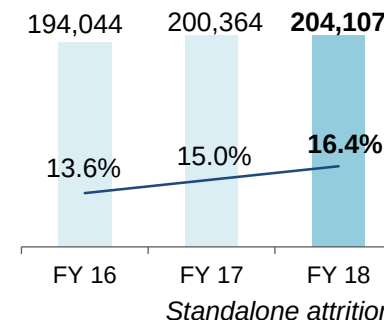
Average revenue from
top 10 clients (in \$m)



Million-dollar clients

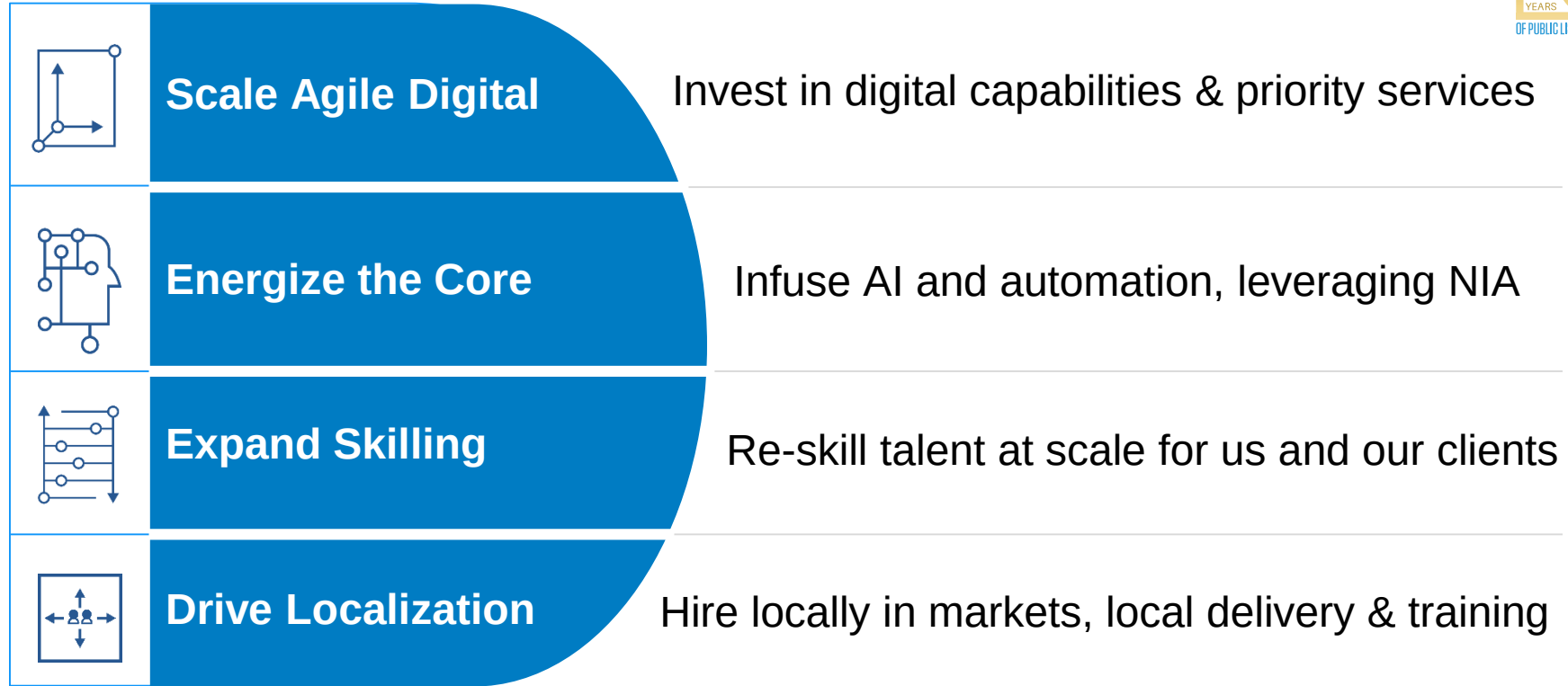


Headcount and
attrition



FY 18 – Digital Revenues exceeded **25%** of the total revenues of the company

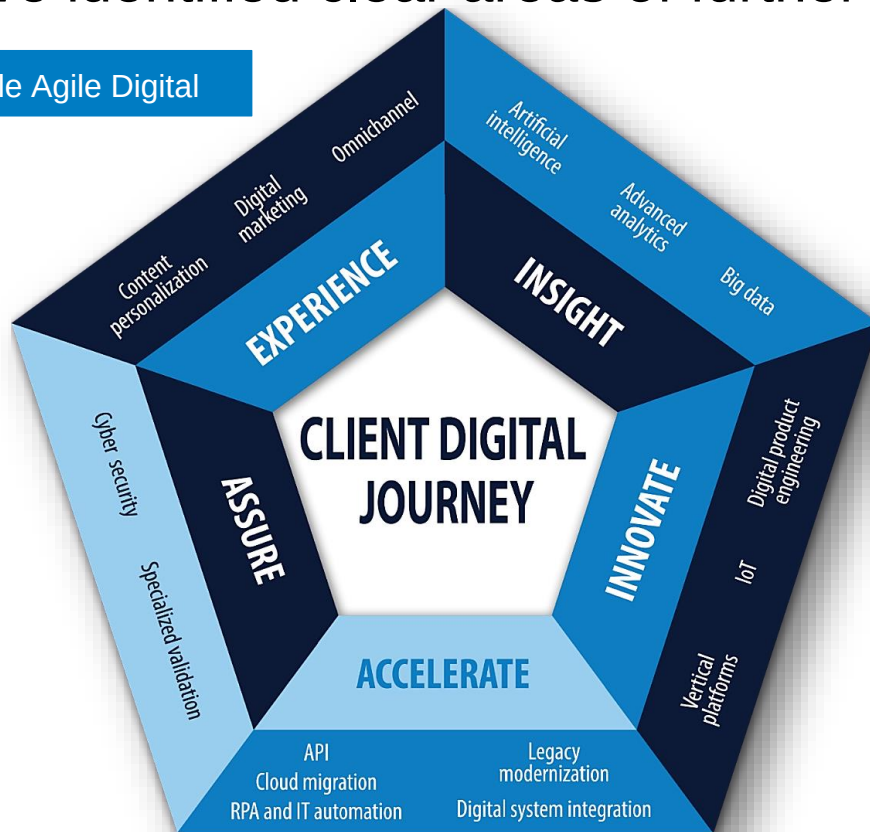
Our strategic direction – four pillars for our future



Our Agile Digital service architecture is comprehensive and we have identified clear areas of further investment to scale it



Scale Agile Digital



Digital Studios
and Innovation Hubs

Talent Refactoring

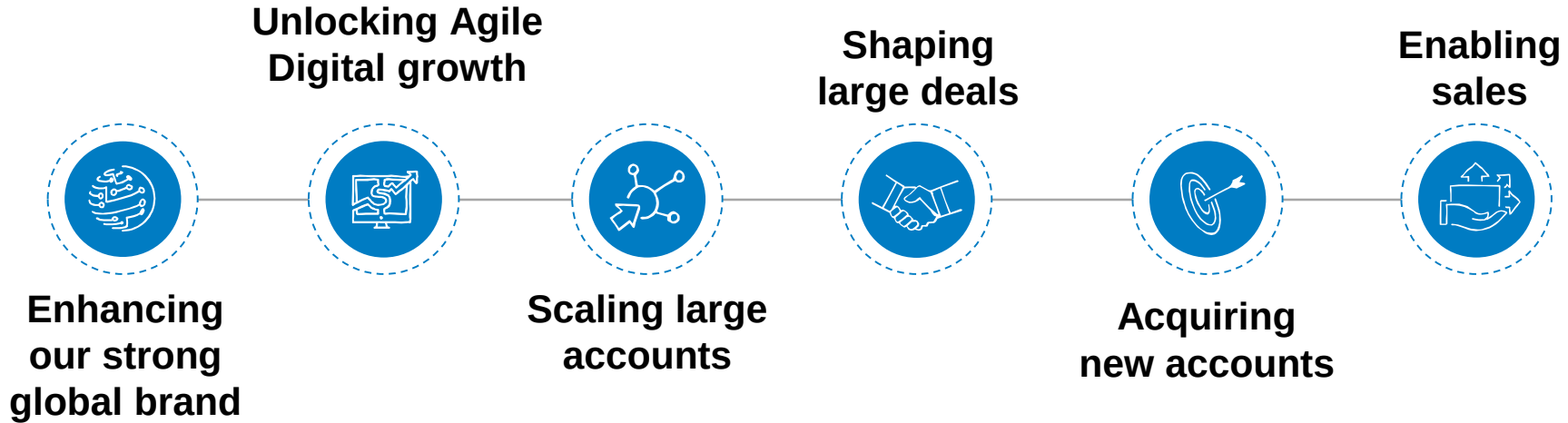
Ecosystem Partnerships

IP-Led differentiation

Open Source, DevOps
and Agile

Cyber Defense Centers

Our investments in Sales & Marketing will further strengthen our ability to help clients “Navigate your next”



Using lean, automation and AI, we are energizing *our* “core”



Energize the Core

- 1  Standardized toolsets and CoE
- 2  Bottom-up automation opportunities
- 3  Integrated, modular platforms
- 4  Service line R&D teams
- 5  Focus on large programs

- 1  Incentives for automation
- 2  Lean & Automation academy
- 3  Individual productivity

The cornerstones of re-skilling our talent at scale



Expand Skilling

Learning Ecosystem

- Make it convenient
- Make it relevant
- Make it fun
- Make it matter

Academia

- Partnerships for curriculum design and training



Infosys Research

- Center for Emerging Technology Solutions
- Incubation of new offerings

Partnerships & Collaboration

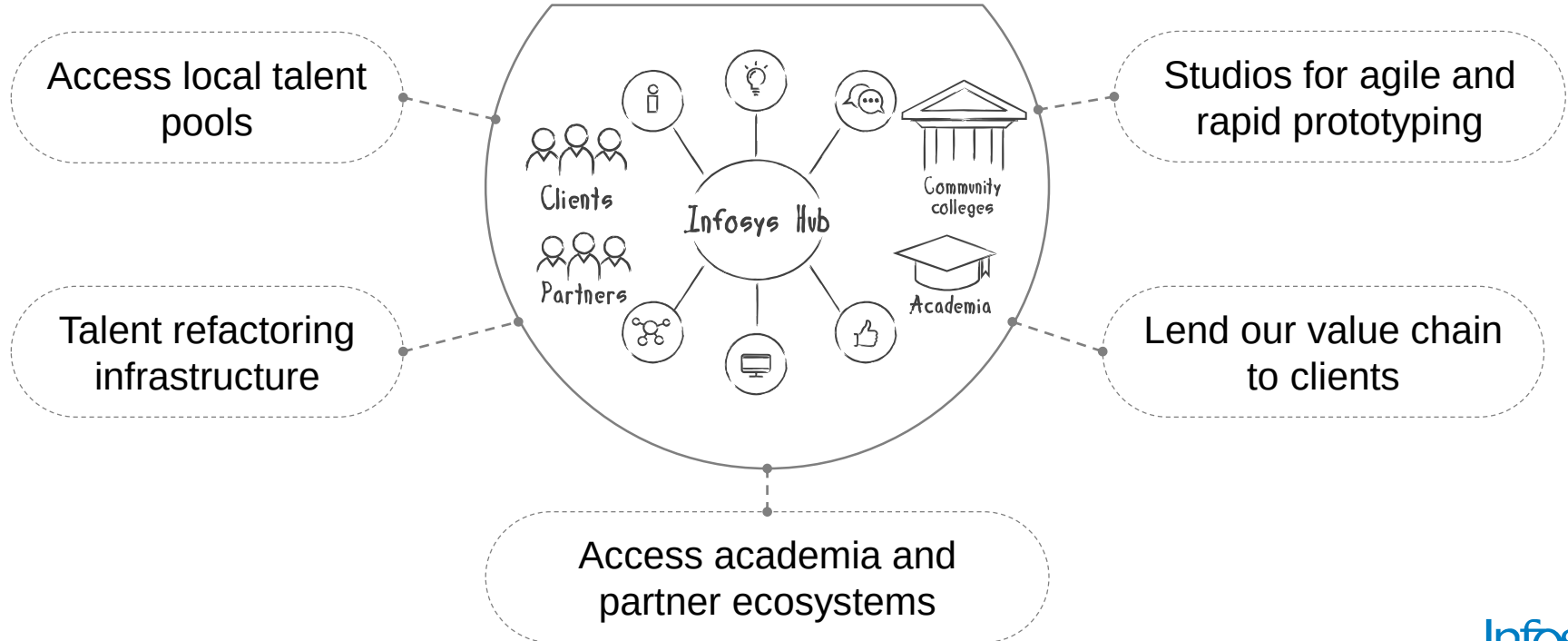
- ISV / Product company partnerships
- Joint cohorts with clients and partners
- Collaboration with content providers

We are building local innovation & tech hubs closer to our clients

ONSITE | NEAR SHORE | OFFSHORE



Drive Localization



Winning accolades both nationally and internationally

- **LEADERSHIP CATEGORY IN CORPORATE GOVERNANCE**

Study by BSE Ltd., International Finance Corporation and Institutional Investors Advisory Services

- **PLATINUM AWARD**

Asset Corporate Awards for Environment, Social and Governance

- **MODEL EMPLOYER**

By Ministry of Labour and Employment, Government of India

- **DOW JONES SUSTAINABILITY INDICES**

Inducted into the prestigious DJSI

- **GOLDEN PEACOCK AWARD 2017**

For HR Excellence



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FY18 – HIGHLIGHTS OF FINANCIAL PERFORMANCE

M.D. Ranganath
Chief Financial Officer

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Resilient financial performance in FY18

Robust Free Cash Flow (FCF), Healthy Earnings Per Share (EPS) Growth and Enhanced Return on Equity (RoE)

- Resilient operating margins
- Efficient capital management
- Predictable and comprehensive capital allocation policy

**FCF¹
up 15.3%**

**EPS
up 17.8%²**

**RoE
24.1%**

¹ Free Cash Flow (FCF) = Net cash generated from operations – Capital expenditure

² FY18 EPS includes positive impact of \$0.09 from Advance Pricing Agreement (APA) with the US IRS concluded during the year

Resilient financial performance in FY18



**Competitive cost structure through productivity improvements,
higher utilization & automation**

- Revenue growth was faster than headcount growth
- Employee cost as % of revenue was stable at 55.2%

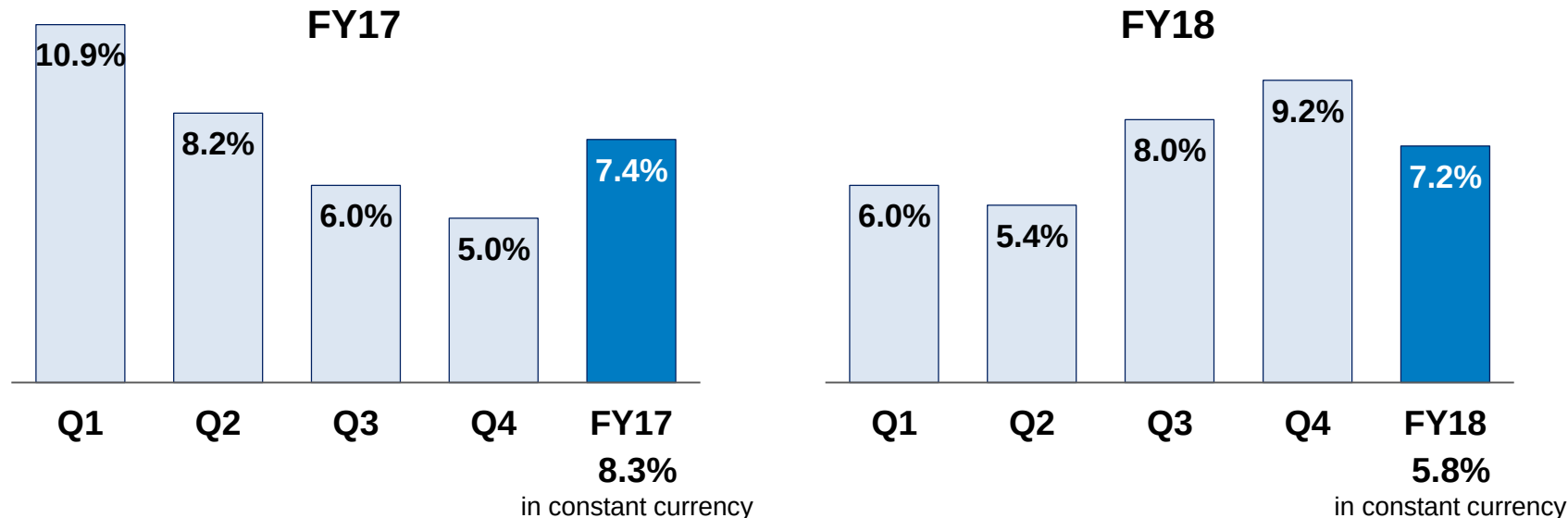
**Revenue
up 7.2%**

**Headcount¹
up 1.9%**

¹ Infosys group

Our revenue growth trajectory – FY18 vs. FY17

USD revenue growth – YoY%

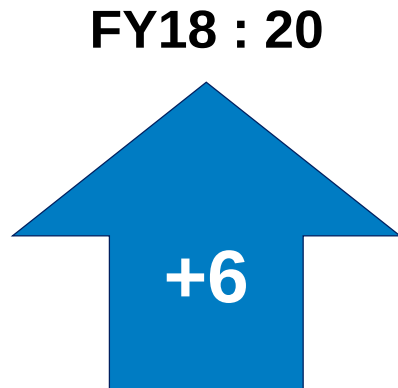


Digital revenue was 25.5% of total revenue in FY18

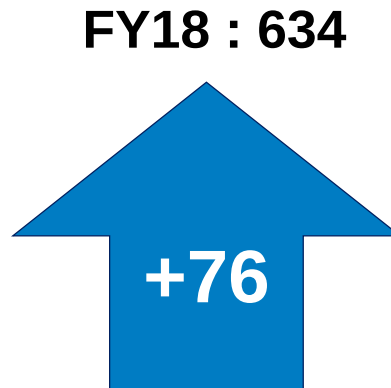
US\$ 100 Mn+ and US\$ 1 Mn+ clients – Uptick in the last 2 years



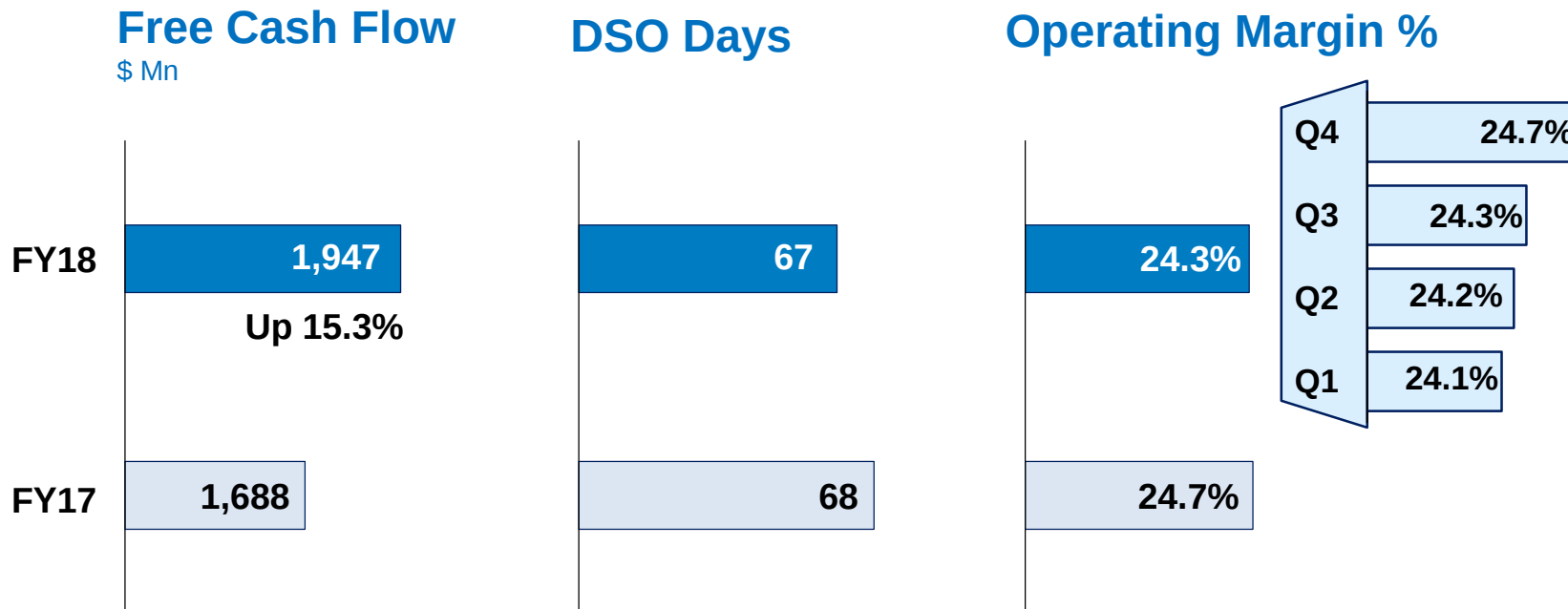
US\$ 100 Mn+ clients



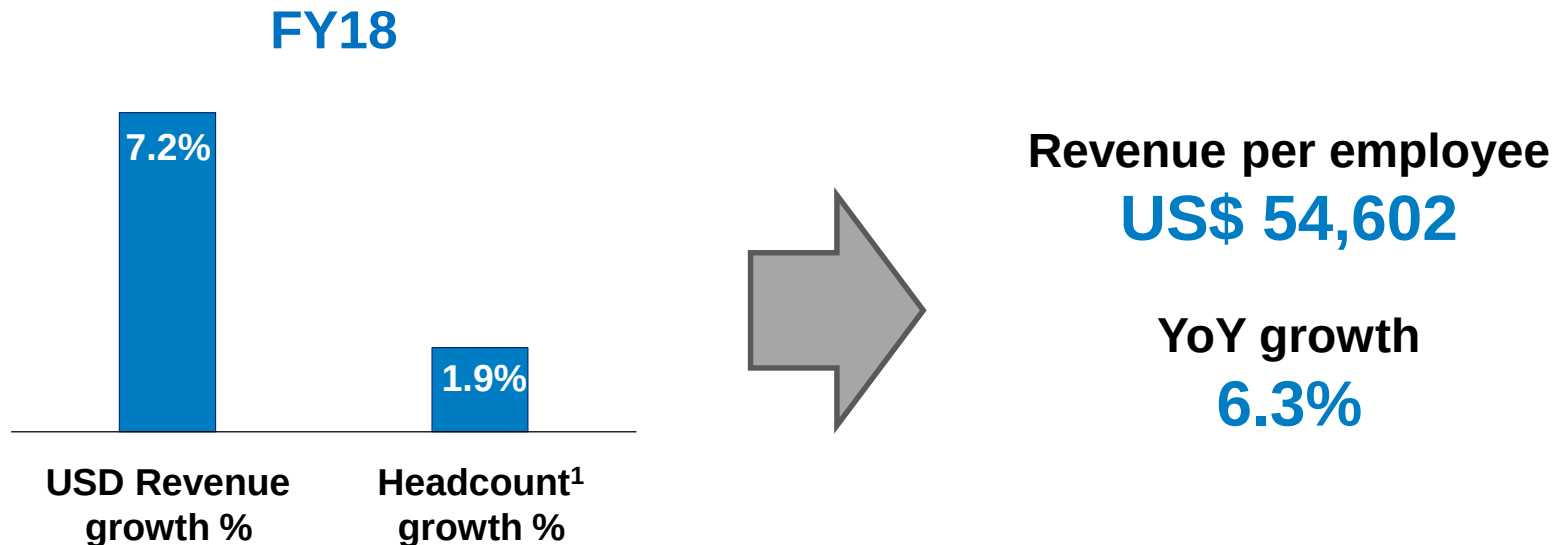
US\$ 1 Mn+ clients



Resilient operating margin and robust Free Cash Flow



Increase in revenue per employee – Primarily driven by productivity improvements

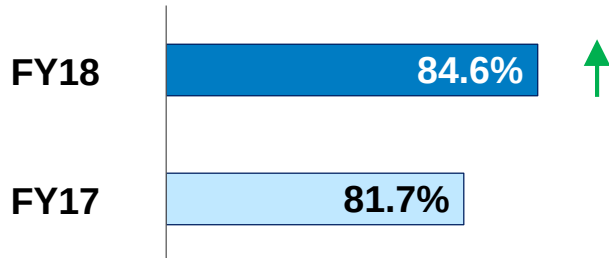


¹ Infosys group

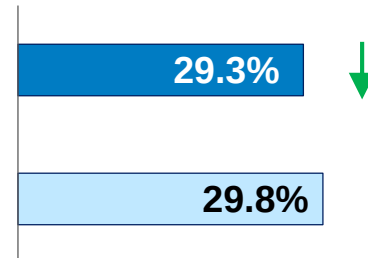
Key operational efficiency parameters have improved in FY18



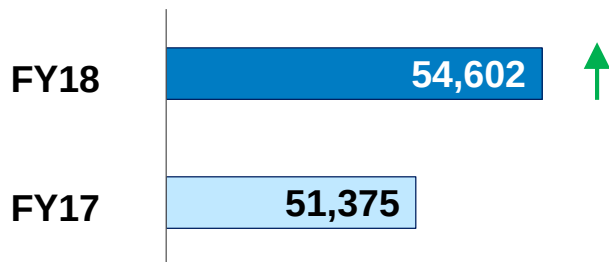
Utilization



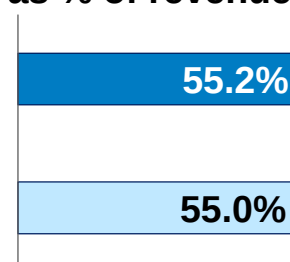
Onsite effort mix



Revenue per employee (\$)



Employee cost as % of revenue



Healthy EPS growth and enhanced RoE



	FY17	FY18
EPS growth %	4.3%	17.8% ¹
RoE %	21.4%	24.1%

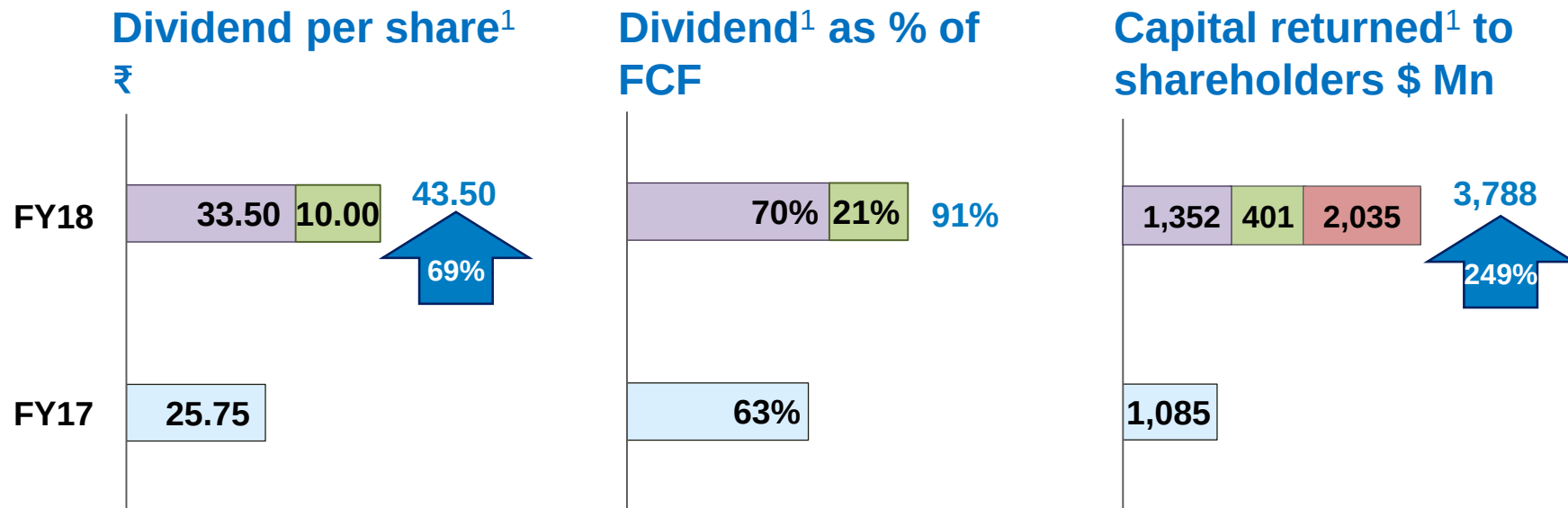
¹ FY18 EPS includes positive impact of \$0.09 from Advance Pricing Agreement (APA) with the US IRS concluded during the year

Capital allocation policy – Implemented in FY18

Regular
dividend

Special
dividend

Buyback



¹ Final dividend and special dividend are subject to shareholders approval in AGM on Jun 23, 2018.
Dividend amounts inclusive of Dividend Distribution Tax

Review of capital allocation policy



The Board, in April 2018, approved the Capital Allocation Policy of the Company as follows:

- A. The Board has decided to retain the current policy of returning upto 70 % of the Free Cash Flow¹ of the corresponding Financial Year
- B. In addition to the above, the Board has identified an amount of upto ₹13,000 crores (\$2 billion*) to be paid to shareholders in the following manner:
 - A special dividend resulting in a payout of approximately ₹ 2,600 crore (approximately \$400 million*) in June 2018
 - Identified an amount of upto approximately ₹10,400 crore (approximately \$1,600 million*) to be paid out to shareholders for the Financial Year 2019, in such a manner, to be decided by the Board, subject to applicable laws and requisite approvals.

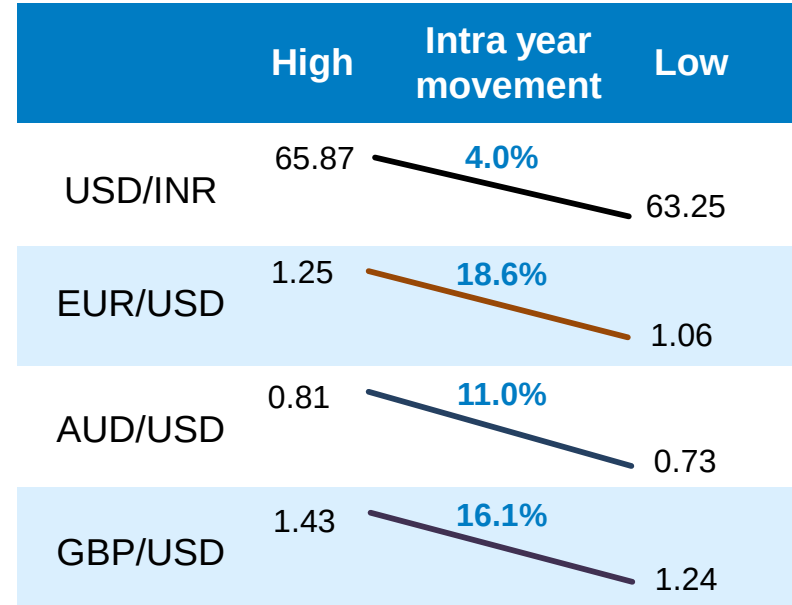
*USD/INR exchange rate at 65.0

For details please refer to the press release on April 13, 2018

¹ Free Cash Flow (FCF) = Net cash generated from operations – Capital expenditure

Effectively navigated the volatile currency environment

Revenues % by currency	FY18
USD	67.7%
EUR	11.3%
AUD	7.8%
GBP	5.3%



Movement in key parameters over last 2 years

	FY16	FY18
Market Cap to Revenue	4.6	3.6
Market Cap to Free Cash Flow	30.2	20.0
Free Cash Flow Yield % ¹	3.3%	5.0%
Dividend Yield %	2.0%	3.8% ²

Market Cap / share price as on Mar 31, 2018 and Mar 31, 2016 on New York Stock Exchange (NYSE)

¹ Free cash flow yield = Free cash flow per share / share price

² Includes special dividend for FY18. Final dividend and special dividend are subject to shareholders approval in AGM on Jun 23, 2018. Dividend amounts inclusive of Dividend Distribution Tax

Summary financial performance

IFRS



(in ₹ crore)

IFRS	FY18		FY17		YoY growth
Revenues	70,522	100.0%	68,484	100.0%	3.0%
Cost of revenue	45,130	64.0%	43,253	63.2%	4.3%
Gross profit	25,392	36.0%	25,231	36.8%	0.6%
SG&A cost	8,244	11.7%	8,330	12.1%	-1.0%
Operating profit	17,148	24.3%	16,901	24.7%	1.5%
Other income ¹	3,193	4.5%	3,080	4.5%	3.7%
Profit before tax	20,270	28.7%	19,951	29.1%	1.6%
Net profit²	16,029	22.7%	14,353	21.0%	11.7%

¹ Includes impairment loss in respect of assets held for sale

² Includes positive impact on account of conclusion of Advance Pricing Agreement with US IRS

Balance Sheet: Strong, debt free and liquid

IFRS



(in ₹ crore)

Assets	FY18		FY17	
Current assets	50,017	62.6%	53,705	64.4%
Cash & cash equivalents ¹	19,818	24.8%	22,625	27.1%
Current investments ¹	6,407	8.0%	9,970	12.0%
Trade receivables	13,142	16.5%	12,322	14.8%
Unbilled revenue	4,261	5.3%	3,648	4.4%
Prepayments and other current assets	4,313	5.4%	4,856	5.8%
Assets held for sale ²	2,060	2.6%	-	-
Derivative financial instruments	16	0.0%	284	0.3%

¹ During the year, 11,30,43,478 equity shares were bought back by the Company for a total amount of ₹ 13,000 crore.

² Assets amounting to ₹ 2,060 crore and liabilities amounting to ₹ 324 crore have been reclassified as 'held for sale'.

Balance Sheet: Strong, debt free and liquid

IFRS



(in ₹ crore)

Assets	FY18		FY17	
Non-current assets	29,873	37.4%	29,650	35.6%
Property, plant and equipment ¹	12,143	15.2%	11,716	14.1%
Goodwill ¹	2,211	2.8%	3,652	4.4%
Intangible assets ¹	247	0.3%	776	0.9%
Investment in associate	-	-	71	0.1%
Non-current investments	5,756	7.2%	6,382	7.6%
Deferred income taxes	1,282	1.6%	540	0.6%
Income tax assets	6,070	7.6%	5,716	6.9%
Other non-current assets	2,164	2.7%	797	1.0%
Total assets	79,890	100.0%	83,355	100.0%

¹ Assets amounting to ₹ 2,060 crore and liabilities amounting to ₹ 324 crore have been reclassified as 'held for sale'.

Balance Sheet: Strong, debt free and liquid

IFRS

(in ₹ crore)



Liabilities and stockholders equity	FY18		FY17	
Current liabilities	14,105	17.7%	14,013	16.8%
Current income tax liabilities	2,043	2.6%	3,885	4.7%
Unearned revenue	2,295	2.9%	1,777	2.1%
Employee benefit obligations	1,421	1.8%	1,359	1.6%
Other current liabilities	8,022	10.0%	6,992	8.4%
Liabilities directly associated with assets held for sale ¹	324	0.4%	-	-
Non-current liabilities	861	1.1%	360	0.4%

¹ Assets amounting to ₹ 2,060 crore and liabilities amounting to ₹ 324 crore have been reclassified as 'held for sale'.

Balance Sheet: Strong, debt free and liquid

IFRS



(in ₹ crore)

Liabilities and stockholders equity	FY18		FY17	
Stockholders equity¹	64,924	81.2%	68,982	82.8%
Share capital	1,088	1.4%	1,144	1.4%
Share premium	186	0.2%	2,356	2.8%
Retained earnings	61,241	76.6%	65,056	78.1%
Other components of equity	2,408	3.0%	426	0.5%
Non-controlling interests	1	0.0%	-	-
Total liabilities and equity¹	79,890	100.0%	83,355	100.0%

¹ During the year, 11,30,43,478 equity shares were bought back by the Company for a total amount of ₹ 13,000 crore.

Summary financial performance

IND AS

(in ₹ crore)



IND AS	FY18		FY17		YoY growth
Revenues	70,522	100.0%	68,484	100.0%	3.0%
Cost of revenue	45,130	64.0%	43,253	63.2%	4.3%
Gross profit	25,392	36.0%	25,231	36.8%	0.6%
SG&A cost	8,244	11.7%	8,330	12.1%	-1.0%
Operating profit	17,148	24.3%	16,901	24.7%	1.5%
Other income ¹	3,193	4.5%	3,080	4.5%	3.7%
Profit before tax	20,270	28.7%	19,951	29.1%	1.6%
Net profit²	16,029	22.7%	14,353	21.0%	11.7%

¹ Includes impairment loss in respect of assets held for sale

² Includes positive impact on account of conclusion of Advance Pricing Agreement with US IRS

Balance Sheet: Strong, debt free and liquid

(in ₹ crore)

Assets	FY18		FY17	
Current assets	50,017	62.6%	53,705	64.4%
Investments ¹	6,407	8.0%	9,970	12.0%
Trade receivables	13,142	16.4%	12,322	14.8%
Cash & cash equivalents ¹	19,818	24.8%	22,625	27.1%
Loans	239	0.3%	272	0.3%
Other financial assets	6,684	8.4%	5,980	7.2%
Assets held for sale ²	2,060	2.6%	-	-
Other current assets	1,667	2.1%	2,536	3.0%

¹ During the year, 11,30,43,478 equity shares were bought back by the Company for a total amount of ₹ 13,000 crore.

² Assets amounting to ₹ 2,060 crore and liabilities amounting to ₹ 324 crore have been reclassified as 'held for sale'.

Balance Sheet: Strong, debt free and liquid

(in ₹ crore)

Assets	FY18		FY17	
Non-current assets	29,873	37.4%	29,650	35.6%
Property, plant and equipment (including CWIP) ¹	11,722	14.7%	11,116	13.3%
Goodwill ¹	2,211	2.8%	3,652	4.4%
Other intangible assets ¹	247	0.3%	776	0.9%
Investment in associate	-	-	71	0.1%
Investments	5,756	7.2%	6,382	7.6%
Loans	36	0.0%	29	0.0%
Other financial assets	284	0.4%	309	0.4%
Deferred tax assets (net)	1,282	1.6%	540	0.7%
Income tax assets (net)	6,070	7.6%	5,716	6.9%
Other non-current assets	2,265	2.8%	1,059	1.3%
Total assets	79,890	100.0%	83,355	100.0%

¹ Assets amounting to ₹ 2,060 crore and liabilities amounting to ₹ 324 crore have been reclassified as 'held for sale'.

Balance Sheet: Strong, debt free and liquid

Liabilities and stockholders equity	FY18		FY17	
Current liabilities	14,105	17.6%	14,013	16.8%
Trade Payables	694	0.9%	367	0.4%
Other financial liabilities	6,946	8.7%	6,349	7.6%
Other current liabilities	3,606	4.5%	3,007	3.6%
Provisions	492	0.6%	405	0.5%
Income tax liabilities (net)	2,043	2.5%	3,885	4.7%
Liabilities directly associated with assets held for sale ¹	324	0.4%	-	-
Non-current liabilities	861	1.1%	360	0.4%

¹ Assets amounting to ₹ 2,060 crore and liabilities amounting to ₹ 324 crore have been reclassified as 'held for sale'.

Balance Sheet: Strong, debt free and liquid

Liabilities and stockholders equity	FY18		FY17	
Stockholders equity ¹	64,924	81.3%	68,982	82.8%
Share capital	1,088	1.4%	1,144	1.4%
Other equity	63,835	79.9%	67,838	81.4%
Non-controlling interests	1	0.0%	-	-
Total liabilities and equity ¹	79,890	100.0%	83,355	100.0%

¹ During the year, 11,30,43,478 equity shares were bought back by the Company for a total amount of ₹ 13,000 crore.

Key milestones



25 years of public listing in India

5 years of listing in New York Stock Exchange (NYSE)

Induction into the prestigious Dow Jones Sustainability Indices

Completion of share buyback amounting to ₹ 13,000 crore (approximately US\$ 2.0 Billion)

Conclusion of Advance Pricing Agreement with the US Internal Revenue Service (IRS)

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