



COLGATE-PALMOLIVE (INDIA) LIMITED

Regd. Office :
Colgate Research Centre,
Main Street,
Hiranandani Gardens,
Powai,
Mumbai - 400 076.
Tel. : 67095050
Fax : (91 22) 25705088
www.colgate.co.in

May 30, 2012

The Secretary
Bombay Stock Exchange Limited
Dalal Street
Mumbai

Scrip Code : 500830

Fax: 2272 3121 / 3719 / 2037 / 2041 / 2061 / 2039

Kind Attn : Mr. Jeevan Noronha

The Manager – Listing Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block – G
Bandra-Kurla Complex
Bandra (East), Mumbai 400 051

Symbol : COLPAL
Series : EQ

Fax : 26598237 / 26598238 / 66418124/25/26

Kind Attn : Mr. Hari / Ms. T.S. Jagadharini

Dear Sir,

The Board of Directors at their meeting held today approved the audited financial results for 2011-12. The said financial results in the format prescribed under Clause 41 of the Listing Agreement are attached herewith. Also attached herewith is a copy of the Company Statement.

The Board also approved closure of Register of Members and the Share Transfer Books of the Company from Wednesday, July 18, 2012 to Monday, July 23, 2012 (both days inclusive) for the purpose of Annual General Meeting.

The intimation regarding closure of Register of Members is attached herewith in the format prescribed by the Exchange.

Kindly acknowledge receipt.

Thanking you,

Very truly yours
Colgate-Palmolive (India) Limited

Niket

Niket Ghate
Whole-time Director &
Company Secretary

Encl : a/a

Colgate-Palmolive (India) Limited
Registered Office : Colgate Research Centre, Main Street, Hiranandani Gardens, Powai, Mumbai 400 076

STATEMENT OF RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2012

(Rs. Lacs) Particulars	Quarter Ended March 31, 2012 (Unaudited)	Quarter Ended December 31, 2011 (Unaudited)	Quarter Ended March 31, 2011 (Unaudited)	Year Ended March 31, 2012 (Audited)	Year Ended March 31, 2011 (Audited)
1 Income from Operations					
(a) Net Sales / Income from Operations (Net of excise duty)	66,594	64,957	58,177	262,385	222,056
(b) Other Operating Income	1,687	1,859	1,606	6,938	6,556
Total Income from Operations (net)	70,291	66,816	59,783	269,323	228,612
2 Expenses					
(a) Cost of materials consumed	22,751	23,457	21,792	89,387	73,952
(b) Purchases of stock-in-trade	5,057	5,647	2,435	19,970	16,130
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(336)	(2,593)	(1,301)	(4,334)	(2,985)
(d) Employee benefits expense	5,184	5,340	4,316	21,561	19,322
(e) Depreciation and Amortisation expenses	1,802	992	880	3,931	3,425
(f) Advertising	5,832	6,895	5,102	26,256	22,641
(g) Other Expenses	14,812	15,479	12,359	58,591	47,995
Total Expenses	54,308	56,217	46,583	215,402	180,580
3 Profit from Operations before Other Income and Finance costs	15,983	13,599	13,200	53,921	48,032
4 Other Income	1,313	1,291	1,115	5,069	4,124
5 Profit from Ordinary activities before Finance costs	17,296	14,890	14,315	58,990	52,156
6 Finance costs	18	36	26	251	161
7 Profit from Ordinary Activities before tax	17,278	14,854	14,289	58,739	51,995
8 Tax expense (net of prior year reversals)	4,201	3,296	2,883	14,192	11,737
9 Net Profit after Taxes	13,077	11,558	11,406	44,547	40,258
10 Paid-up Equity Share Capital (Face value: Rupee 1 per share)	1,360	1,360	1,360	1,360	1,360
11 Reserve excluding Revaluation Reserve				42,179	37,045
12 Basic and Diluted Earnings per share (Rs.)	9.62	8.50	8.36	32.83	29.60
PART II					
A PARTICULARS OF SHAREHOLDING					
1 Public Shareholding					
- Number of Shares	66,636,481	66,636,481	66,636,481	66,636,481	66,636,481
- Percentage of holding	49%	49%	49%	49%	49%
2 Promoters and Promoter Group Shareholding					
(a) Pledged/ Encumbered					
- Number of shares	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total share capital of the Company)	Nil	Nil	Nil	Nil	Nil
(b) Non-Encumbered					
- Number of shares	69,356,336	69,356,336	69,356,336	69,356,336	69,356,336
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the Company)	51%	51%	51%	51%	51%

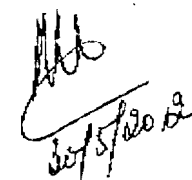
B Information on investor complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended March 31, 2012.

Nature of complaints *	Opening Balance	Received during the quarter	Resolved during the quarter	Closing Balance
Non receipt of dividend warrants	-	-	-	-
Non receipt of share certificates lodged for transfer or capital reduction	-	-	-	-
Others	-	1	1	-

[Signature]
20/5/2012

Notes

1 STATEMENT OF ASSETS AND LIABILITIES			
(Rs. Lacs) Particulars	As at		As at
	March 31, 2012 (Audited)	March 31, 2011 (Audited)	
A EQUITY AND LIABILITIES			
1 Shareholders' Funds			
(a) Share Capital	1,360	1,360	
(b) Reserves and Surplus	42,179	37,045	
Sub-total - Shareholders' Funds	43,539	38,405	
2 Non-current liabilities			
(a) Long-term borrowings	-	5	
(b) Other long-term liabilities	76	87	
(c) Long-term provisions	3,006	2,688	
Sub-total - Non-current liabilities	3,082	2,780	
3 Current liabilities			
(a) Trade payables	36,901	37,855	
(b) Other current liabilities	21,718	21,219	
(c) Short-term provisions	7,720	3,143	
Sub-total - Current liabilities	66,339	62,217	
TOTAL - EQUITY AND LIABILITIES	112,960	103,402	
B ASSETS			
1 Non-current Assets			
(a) Fixed Assets	32,381	26,326	
(b) Non-current investments	4,712	2,915	
(c) Non-current investments	1,210	1,684	
(d) Deferred tax assets (net)	2,253	1,828	
(e) Long-term loans and advances	36	46	
Sub-total - Non-Current assets	40,592	32,799	
2 Current Assets			
(a) Current Investments	-	959	
(b) Inventories	21,768	15,370	
(c) Trade receivables	6,727	7,530	
(d) Cash and cash equivalents	30,980	39,515	
(e) Short-term loans and advances	10,207	6,465	
(f) Other current assets	686	764	
Sub-total - Current assets	72,368	70,603	
TOTAL - ASSETS	112,960	103,402	



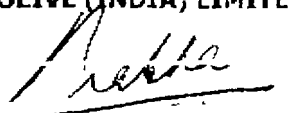
Notes (continued)

2. Net Sales for the quarter and year ended March 31, 2012 increased by 18% over similar periods of the previous year.
3. Net Profit after Tax for the quarter and year ended March 31, 2012 increased to Rs. 13,077 Lacs (Up 15%) and Rs. 44,647 Lacs (Up 11%) respectively from Rs. 11,406 Lacs and Rs. 40,258 Lacs for similar periods of the previous year.
4. The Company declared a Third Interim Dividend of Rs. 10,879.43 Lacs (Rs. 8 per share) on March 20, 2012, which was paid on April 17, 2012. The Company had earlier paid a First Interim Dividend of Rs. 10,879.43 Lacs (Rs. 8 per share) in June 2011 and a second Interim Dividend of Rs. 12,239.35 Lacs (Rs. 9 per share) in December 2011.
5. In accordance with the requirements of Accounting Standard -17, Segment Reporting, the Company's business segment is 'Personal Care' (including Oral Care) and hence it has no other primary reportable segments.
6. Voluntary Retirement Scheme was offered to the employees at the toothpowder factory in Hyderabad during the year ended March 31, 2012. All the employees have availed the benefit of the said Scheme (Cost Rs. 822 Lacs) and the manufacturing operations have discontinued effective September 29, 2011.
7. During the year, the Company has paid Rs. 4,263 Lacs for land allotted by Gujarat Industrial Development Corporation (GIDC) for a toothpaste manufacturing facility at Sanand, Gujarat, which is under development.
8. The figures of the last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the respective financial year.
9. There are no exceptional and extraordinary items.
10. Previous period/ year figures have been reclassified to conform with current period/ year presentation, where applicable.

The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their Meeting held today.
The full text of Colgate releases is available: www.colgate.co.in.

Mumbai
May 30, 2012

COLGATE-PALMOLIVE (INDIA) LIMITED


P. PARAMESWARAN (Ms.)
MANAGING DIRECTOR



Colgate World of Care

COMPANY STATEMENT

COLGATE'S 4Q NET SALES UP 18% , NET PROFIT UP 15%
COLGATE'S FULL YEAR NET SALES UP 18% , NET PROFIT UP 11%

Mumbai, May 30, 2012

★ **FINANCIAL HIGHLIGHTS**

4Q 2011-12 : Colgate-Palmolive (India) Limited today reported net sales for the quarter ended March 31, 2012 at Rs. 685.9 crore, an increase of 18% over the same quarter of the previous year. Net profit for the quarter is reported at Rs. 130.8 crore, a 15% increase over the net profit of Rs. 114.1 crore for the same quarter of the previous year.

FULL YEAR 2011-12 : For the financial year 2011-12, the Company reported net sales of Rs. 2,623.8 crore, a 18% increase over the previous year. The net profit for the financial year is Rs 446.5 crore with an Earnings per Share of Rs. 32.8 as against Earnings per Share of Rs. 29.6 for the previous year.

★ **DRIVING GROWTH**

During the year, the Company achieved a volume growth of 12%, with the toothpaste category continuing its growth momentum at 14%. The Company enhanced its leadership position in the toothpaste category to 54.0% volume market share (Jan'12-Apr'12) from 52.2% (Jan'11-Apr'11). The flagship brands "Colgate Dental Cream", "Active Salt", "MaxFresh", "Colgate Sensitive" and "Colgate Total" contributed to this consistent growth.

The toothbrush category has continued its market leadership position with a strong growth momentum.

The Company continues its focus in the emerging mouthwash category, with a volume market share of 26.2% (Jan '12-Apr'12) up from 25.7% (Jan'11-Apr'11).

★ **INNOVATION**

In the toothbrush category, the Company has launched Colgate Super Shine Toothbrush that provides circular power bristles that helps remove stains from teeth.

In the mouthwash category, the Company has launched an additional variant – Colgate Plax Fresh Tea that contains natural tea extracts. It has a refreshing and pleasant tea aroma and has a gentle mouth feel.

The Company launched two new Palmolive body wash variants as a part of the Palmolive Aroma and Palmolive Thermal Spa range. These two variants namely Thermal Spa Skin Renewal and Aroma Sensual – extend a truly indulgent shower experience to users.

↓ **FUNDING GROWTH**

In an inflationary environment, the Company's continuing efforts and focussed programs to enhance efficiencies and reduce costs continue to yield strong, positive results helping to maintain margin and fund investments in building and strengthening brand equity and the business. Prudent price increases and cost management has enabled the Company to maintain its Gross margin at 60% for this quarter despite significant inflationary pressure.

↓ **DIVIDEND**

In March 2012, the Company declared a Third Interim Dividend of Rs. 108.8 Crore (Rs. 8 per share) for the financial year 2011-2012.

Including the Third Interim Dividend, the Company has paid a total dividend of Rs. 25 per share for the financial year ended March 31, 2012 as against Rs.22 per share in the previous year.

↓ **ABOUT COLGATE-PALMOLIVE**

Colgate-Palmolive (India) Limited is India's leading provider of scientifically proven oral care products with multiple benefits at various price points. The range includes toothpastes, toothpowder, toothbrushes and mouthwashes under the "Colgate" brand, as well as a specialized range of dental therapies under the banner of Colgate Oral Pharmaceuticals. These have become an essential part of daily oral hygiene and therapeutic oral care in India. The Company also provides a range of personal care products under the 'Palmolive' brand name.

Colgate has been ranked as India's #1 Most Trusted Brand across all categories for four consecutive years from 2003 to 2007 and in 2011 by Brand Equity's Most Trusted Brand Survey. It is the only brand to be in the top three from 2001-2011. Prior to this, Colgate was also rated as the #1 brand by the A&M – MODE Annual Survey for India's Top Brands for eight out of nine years during the period 1992 to 2001.

For more information about Colgate's business and products, visit the Company's website on the internet at www.colgate.co.in.

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The National Stock Exchange of India Limited
Mumbai

Name of the Company : Colgate-Palmolive (India) Limited

Symbol	Series	Type of Security	Book Closure	Record Date	Purpose
COLPAL	EQ	Equity shares	From Wednesday, July 18, 2012 to Monday, July 23, 2012 (both days inclusive)	--	For the purpose of Annual General Meeting

For Colgate-Palmolive (India) Limited


Niket Ghate
Whole-time Director &
Company Secretary

May 30, 2012

File: Stock Exchange

**COLGATE-PALMOLIVE (INDIA) LIMITED**

Bombay Stock Exchange Limited
Mumbai

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Attention: Market Operations Department

Name of the Company :: Colgate-Palmolive (India) Limited

Security Code	Type of Security	Book Closure	Record Date	Purpose
500830	Equity Shares	From Wednesday, July 18, 2012 to Monday, July 23, 2012 (both days inclusive)	--	For the purpose of Annual General Meeting.

For Colgate-Palmolive (India) Limited


Niket Ghate
Whole-time Director &
Company Secretary

May 30, 2012

File: Stock Exchange