



14th June 2017
BJ/SH-L2/

BSE Limited
Corporate Relationship Department
1st Floor, New Trading Ring
Rotunda Bldg., P. J. Towers
Dalal Street, Fort
Mumbai – 400 001.
Scrip Code: 500400

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No. C/1, G Block
Bandra-Kurla Complex
Bandra (East)
Mumbai – 400 051.
Symbol: TATAPOWER EQ

Dear Sirs,

Clarification on news item in Business Standard, New Delhi edition

Yesterday's Business Standard, New Delhi edition carried an article under the misleading heading 'Tata Power eyes distribution franchisee for 80 towns in J&K', wherein the CEO & Managing Director of Tata Power Delhi Distribution Limited, Mr. Praveer Sinha has been misquoted as evincing an interest in exploring the Distribution Franchisee model in J&K. A copy of the same is attached for ready reference (Annexure-1).

The reporter in question has been advised of this discrepancy and has apologized and republished the article on their website under the heading 'Tata Power to boost power supply, last-mile distribution in Jammu & Kashmir'. A copy of the same is attached (Annexure-2).

Mr. Sinha has denied having made any comment on interest in opportunities in J&K.

Yours faithfully,
For The Tata Power Company Limited

Company Secretary

Encls.

TATA POWER

The Tata Power Company Limited

Registered Office Bombay House 24 Homi Mody Street Mumbai 400 001

Tel 91 22 6665 8282 Fax 91 22 6665 8801

Website : www.tatapower.com Email : tatapower@tatapower.com CIN : L28920MH1919PLC000567

Tata Power eyes distribution franchisee for 80 towns in J&K

MEGHA MANCHANDA & SHREYA JAI
New Delhi, 12 June

Soon after Tata Power Ltd tied up with Ajmer Vidyut Vitran Nigam Ltd for electricity distribution in Ajmer for 20 years, the company has set its eyes on a contract for a similar service in Jammu and Kashmir and has already shortlisted 80 towns in the state.

Tata Power-Delhi Distribution Ltd (TPDDL), an arm of Tata Power, would lend its technical assistance to its parent company.

"TPDDL looks after Delhi distribution and our parent, which is Tata Power, has bid for the franchise in Ajmer and has been selected based on the bid. It's a 20-

year arrangement; we will do the operation and maintenance as well as the billing and collection," Praveer Sinha, chief executive and managing director of TPDDL, told *Business Standard* in an interview.

Sinha said the parent company's faith in TPDDL to execute the franchise model comes from the fact that "we have the domain knowledge and the experience in Delhi and Mumbai".

When asked to elaborate on the selection of 80 sites across Jammu and Kashmir for execution of the franchise model for electricity distribution, Sinha only divulged that the effort would be to energise the Ladakh district of the state. Jammu and Kashmir signed a



TPDDL LOOKS AFTER DELHI DISTRIBUTION AND OUR PARENT, WHICH IS TATA POWER, HAS BID FOR THE FRANCHISE IN AJMER AND HAS BEEN SELECTED BASED ON THE BID. IT'S A 20-YEAR ARRANGEMENT; WE WILL DO THE OPERATION AND MAINTENANCE AS WELL AS THE BILLING AND COLLECTION

PRAVEER SINHA, CEO & MD of TPDDL

memorandum of understanding for power distribution reforms called Ujwal Discom Assurance Yojana (UDAY) in March last year. The tripartite agreement of central ministry of power, state government, and the discoms aims at financial and operational reforms in

state-owned discoms.

An overall net benefit of approximately ₹9,800 crore would accrue to the state by opting to participate in UDAY, by way of savings in interest cost, reduction in AT&C (aggregate technical and commercial)

and transmission losses, interventions in energy efficiency, coal reforms, etc, during the period of turnaround, said the officials. The reduction in AT&C losses and transmission losses to 15 and 4 per cent, respectively, is likely to bring additional revenue of around ₹7,150 crore during the period of turnaround. Officials said awarding distribution franchisee to Tata Power is part of the reform process.

TPDDL also provides consultancy services and is looking at increasing its footprint in the states of Uttarakhand, Haryana, Goa, and Karnataka, and exploring similar opportunities overseas, mainly in Southeast Asia and Africa.

In order to expand its business presence in the power distribution segment, TPDDL is pinning hopes on regulatory reforms through proposed amendments in the Electricity Act.

"For the proposal of segregating carriage and content, several talks have been going on. The Forum of Regulators has come out with an action plan dividing the states into four parts or four blocks and would go for separation of carriage and content in Phase-I (three to five years) and likewise. As the government has laid emphasis on IT implementation, it should be executed as soon as the discoms are ready for separation of carriage and content," Sinha said.

Business Standard

Tata Power to boost power supply, last-mile distribution in Jammu & Kashmir

TPDDL, an arm of Tata Power, would lend its technical assistance to its parent company

Megha Manchanda & Shreya Jai | New Delhi June 13, 2017 Last Updated at 11:17 IST



Soon after Tata Power tied up with Ajmer Vidyut Vitran Nigam for electricity distribution in Ajmer for 20 years, the company has set its eyes on Jammu & Kashmir which is taking its consultancy services to strengthen its last mile power distribution network.

Tata Power Delhi Distribution Ltd (TPDDL), an arm of Tata Power would lend its technical assistance to its parent company.

“TPDDL looks after Delhi distribution and our parent which is Tata Power has bid for the franchise in Ajmer and has been selected based on the bid. It’s a 20 year arrangement, we will do the operation and maintenance well as the billing and collection,” Praveer Sinha, CEO & Managing Director TPDDL told Business Standard in an interview.

Sinha said the parent company’s faith in TPDDL comes from the fact that we have the domain knowledge and the experience in Delhi and Mumbai.

When asked to elaborate project in Jammu & Kashmir to improve the electricity distribution, Sinha only divulged that the effort would be to energize the Ladakh district of the state.

Jammu & Kashmir signed the MoU for power distribution reforms Ujwal Discoms Assurance Yojana (UDAY) in March last year. The tripartite agreement with central ministry of power, state government and the discoms aims at financial and operational reforms in state owned discoms.

An overall net benefit of approximately Rs 9800 crore would accrue to the State by opting to participate in UDAY, by way of savings in interest cost, reduction in AT&C and transmission losses, interventions in energy efficiency, coal reforms etc. during the period of turnaround, said the officials. The reduction in AT&C losses and transmission losses to 15% and 4% respectively is likely to bring additional revenue of around Rs.7150 crore during the period of turnaround. Officials said joining hands with Tata Power is part of the reform process.

TPDDL is looking to increase the ambit of its consultancy services in the states of Uttarakhand, Haryana, Goa and Karnataka and explore similar opportunities overseas mainly in Southeast Asia and Africa.

In order to expand its business presence in the power distribution segment, TPDDL is pinning hopes on regulatory reforms through proposed amendments in the Electricity Act.

“For the proposal segregating carriage and content several discussions have been going on. The Forum of Regulators (FOR) have come out with the action plan dividing the states into 4 parts or 4 blocks and would go for separation of carriage and content in Phase I (3-5 years) and likewise. As the government has laid emphasis on IT implementation, it should be executed as soon as the discoms are

ready for separation of carriage and content. For instance Delhi, Gujarat, Punjab, Karnataka likely in Phase I," Sinha said.

Besides Tata Power, other companies that offer franchise model services are Essel Utilities and Torrent Power. Tata Power would be taking up other similar franchise opportunities in other cities as and when they come, he added.

Subsequent to winning the bid for distribution franchise of Ajmer circle, Tata Power has formed a special purpose company, TP Ajmer Distribution Ltd to operate and maintain the distribution network in Ajmer city.

Currently, Tata Power is doing consultancy work with four distribution companies in Nigeria and is exploring opportunities in Ghana and other places.



TPDDL LOOKS AFTER DELHI DISTRIBUTION AND OUR PARENT, WHICH IS TATA POWER, HAS BID FOR THE FRANCHISE IN AJMER AND HAS BEEN SELECTED BASED ON THE BID. IT'S A 20-YEAR ARRANGEMENT; WE WILL DO THE OPERATION AND MAINTENANCE AS WELL AS THE BILLING AND COLLECTION

PRAVEER SINHA, CEO & MD of TPDDL