Cipla

Cipla Ltd.
Mumbai Central
Mumbai 400 008

31st July, 2012

(1) BSE Ltd.
Listing Department
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai 400 001

Scrip Code: 500087

(2) National Stock Exchange of India Ltd
Listing Department
Exchange Plaza, 5th floor,
Plot no. C/1, G Block,
Bandra Kurla Complex,
Bandra (East), Mumbai - 400 051

Scrip Code: CIPLA EQ

Dear Sirs,

Please find enclosed copy of the note displayed on our website www.cipla.com for your reference.

Kindly acknowledge the receipt.

Thank you,

Yours faithfully,
For Cipla Limited

M. A. Sanghvi

Mital Sanghvi
Company Secretary

Encl: as above

Financial Review – Period ended June 2012 *(Rupees in crore)*

	Quarter Ended		
	30/06/2012	**30/06/2011**	**% change**
Domestic	969.67	743.64	30.4%
Exports - Formulations	810.11	658.86	23.0%
APIs & others	168.46	171.31	-1.7%
Total Exports	978.57	830.17	17.9%
% of exports to total sales	50.2%	52.7%	
Total Sales	1948.24	1573.81	23.8%
Other operating income			
Technology knowhow/fees	5.75	9.82	
Others (including exchange gain)	58.46	44.66	
Total	64.20	54.48	17.8%
Income from Operations	2012.44	1628.29	23.6%
Material Cost	732.42	668.23	
% to total sales	37.6%	42.5%	
Operating margin	563.24	382.93	47.1%
% to income from operations	28.0%	23.5%	
Profit before tax	519.00	319.89	62.2%
% to income from operations	25.8%	19.6%	
Profit after tax	400.76	253.34	58.2%
% to income from operations	19.9%	15.6%	

Income from operations crossed Rs. 2000 cr for the quarter and posted a growth of about 24%. Domestic sales grew by more than 30% and export sales grew by about 18%. Operating margins and profits after tax have increased by more than 47% and 58% respectively.

Material cost has decreased by 5% mainly on account of changes in product mix viz. lower proportion of anti-retrovirals and higher contribution of anti-depressant segment (Escitalopram) coupled with increased realizations. As a result, operating margins have also increased by about 5%.

The increase in staff cost (Rs. 42 cr) is due to annual increments and increase in manpower. Other expenditure has increased by Rs. 91 cr for the quarter on account of increase in marketing expenses, professional fees, travel expenditure, etc. Tax for the current quarter has marginally increased due to higher profits.