



FCL:SEC:SE:25: 97

14th November, 2025

Corporate Relations Department
BSE Limited
1st Floor, New Trading Ring
Rotunda Building, P J Towers
Dalal Street, Fort
Mumbai – 400 001

The Manager
Listing Department
National Stock Exchange of India Ltd
'Exchange Plaza', C-1, Block G,
Bandra – Kurla Complex,
Bandra (E), Mumbai – 400 051

Scrip Code: 500144

Scrip Code: FINCABLES

Sub.: Investor Presentation - Conference call with Analysts & Investors scheduled on 14th November, 2025

Ref.: Regulation 30 (4) read with Clause 15(a) of PART A-PARA A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

In continuation to our prior intimation dated 6th November, 2025 and in terms of the above referred regulation, please find enclosed a copy of the investor presentation for the quarter ended on 30th September, 2025.

Please note that the said presentation will be uploaded on the website of the Company at <https://www.finolex.com/View/Page/Analyst-meeting-presentation>.

You are requested to take the same on your records.

Thanking you,

Yours faithfully,

For FINOLEX CABLES LIMITED

Gayatri Kulkarni
Assistant Company Secretary
& Compliance Officer

Encl.: As Above

Registered Office:

26-27, Mumbai-Pune Road, Pimpri, Pune – 411018. Tel: 020 27506200.
Visit us at: www.finolex.com | Email: sales@finolex.com | CIN: L31300MH1967PL016531

**XCEEDS
=XPECTATIONS**



FINOLEX CABLES LTD

EARNINGS PRESENTATION

Q2 – SEPTEMBER'25

Highlight

Agenda



Spreading the World



Top Contributing Product



Key Highlights



Our Key Figure



Segment wise Key Figure -
Q2



Financial Statement



Shareholding Pattern



Profit Bridge



Other Financial Metrics

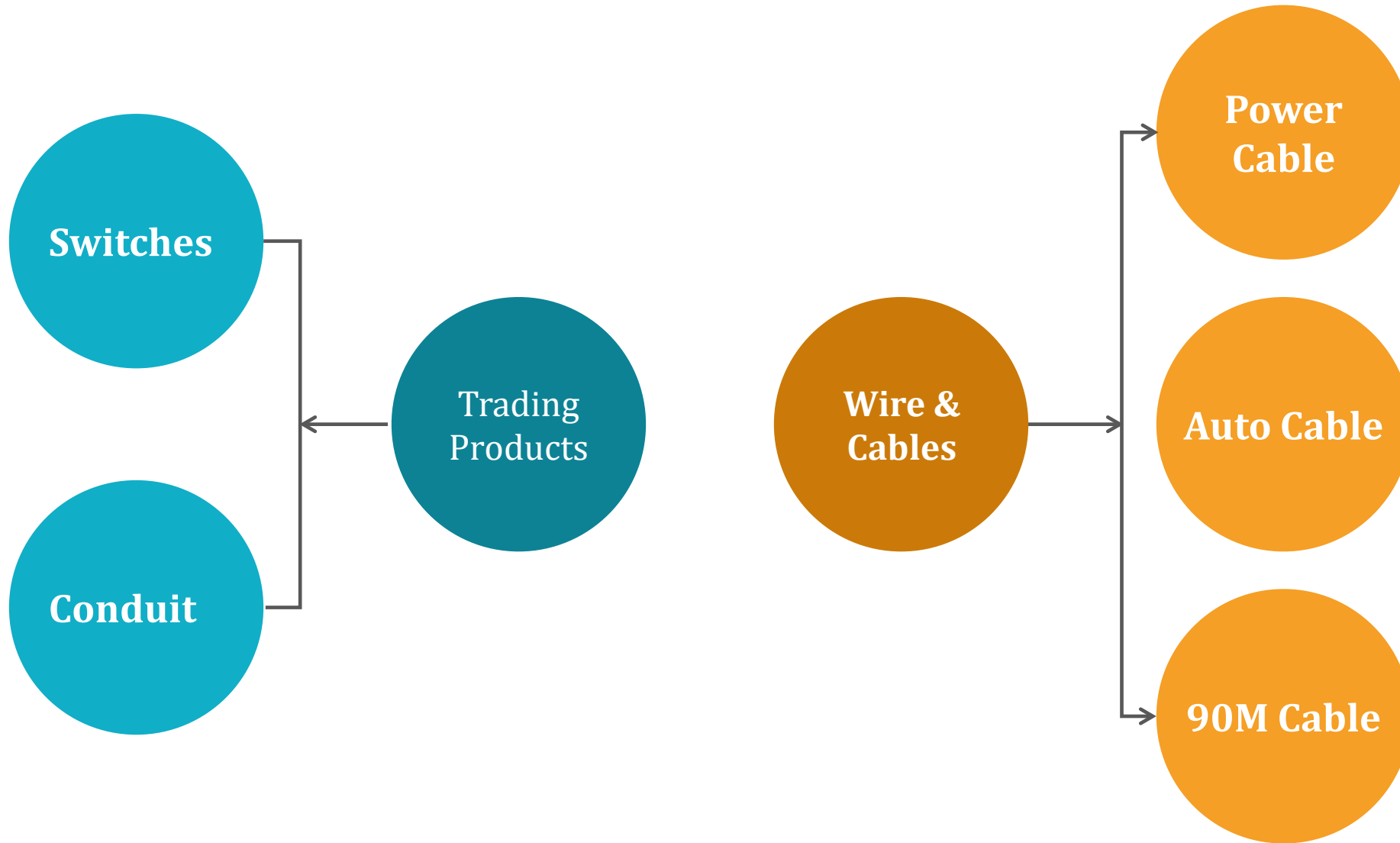


Product Portfolio

Our CSR Initiatives: Health, Education & Social Security



Top Contributing Products



Key Highlights - The fiscal year opened with stable, medium-paced growth

(Rs. In Crore)

Top Line Revenue

Q1 FY 26:- 1,376

⤴ 5% Y-o-Y

⤵ (1)% Q-o-Q

YTD FY 26:- 2,771

⤴ 9% Y-o-Y

EBITDA

Q2 FY 26:- 253

⤴ 26% Y-o-Y

⤴ 37% Q-o-Q

YTD FY 26:- 438

⤴ 19% Y-o-Y

PAT

Q2 FY 26:- 187

⤴ 35% Y-o-Y

⤴ 28% Q-o-Q

YTD FY 26:- 326

⤴ 21% Y-o-Y

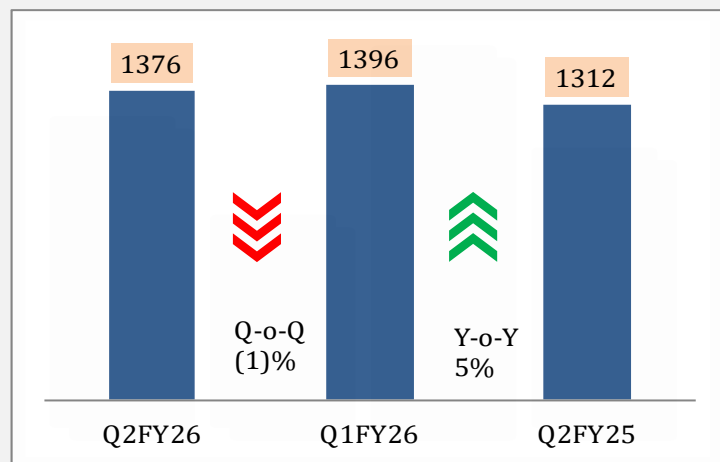
Note:- Dividend received Rs. 72.35 Crore in Sep'25 (Previous year Rs. 50.24 Crore).



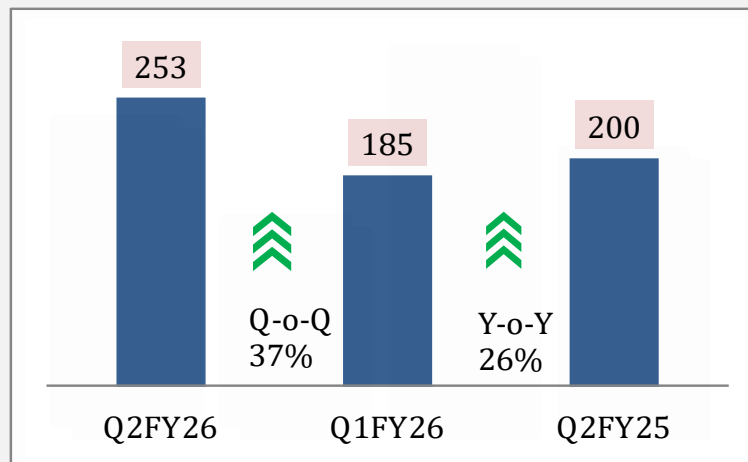
Key Highlights

(Rs. In Crore)

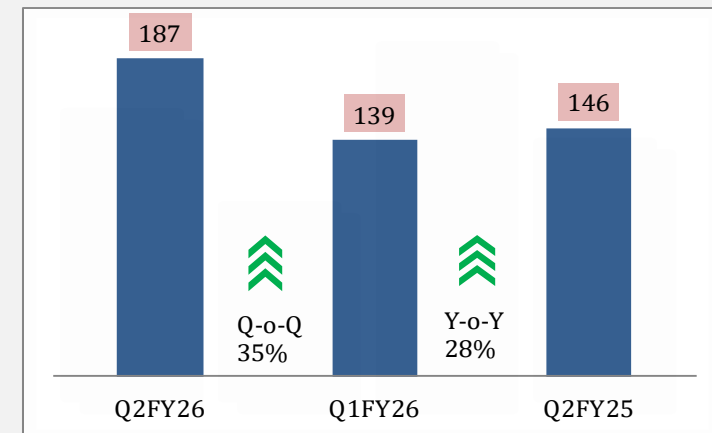
REVENUE



EBITDA



PAT

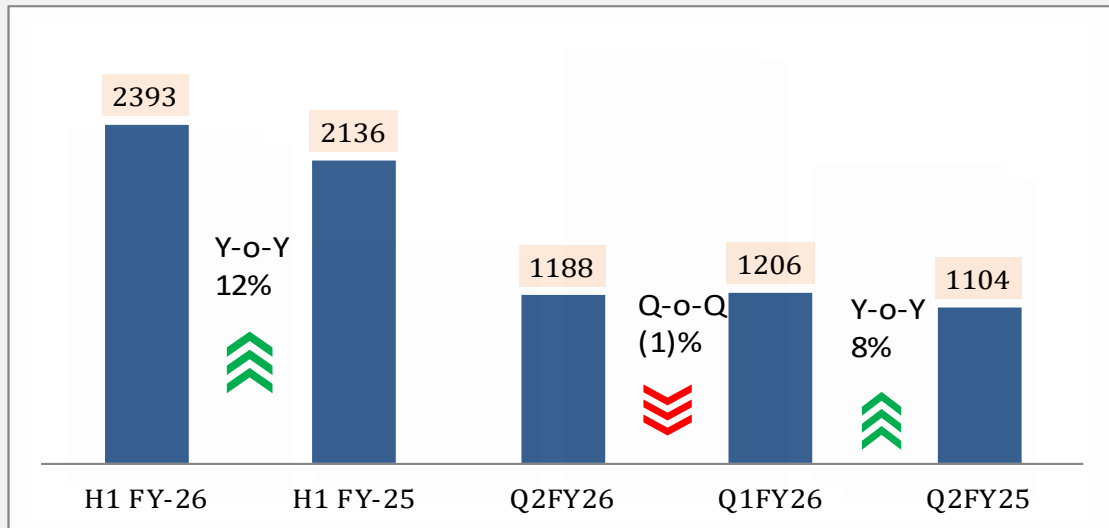


- Revenue for the quarter reached ₹ 1,376 Cr, a 5% year-on-year increase, demonstrating consistent demand and market execution.
- EBITDA margins expanded by approximately 26% year-on-year.
- Sequentially, EBITDA margins saw an even stronger improvement of approximately 37% over Q1 FY2026
- Higher margins resulted in a Profit After Tax (PAT) of ₹ 187 Cr, surging approximately 28% compared to the same period last year.

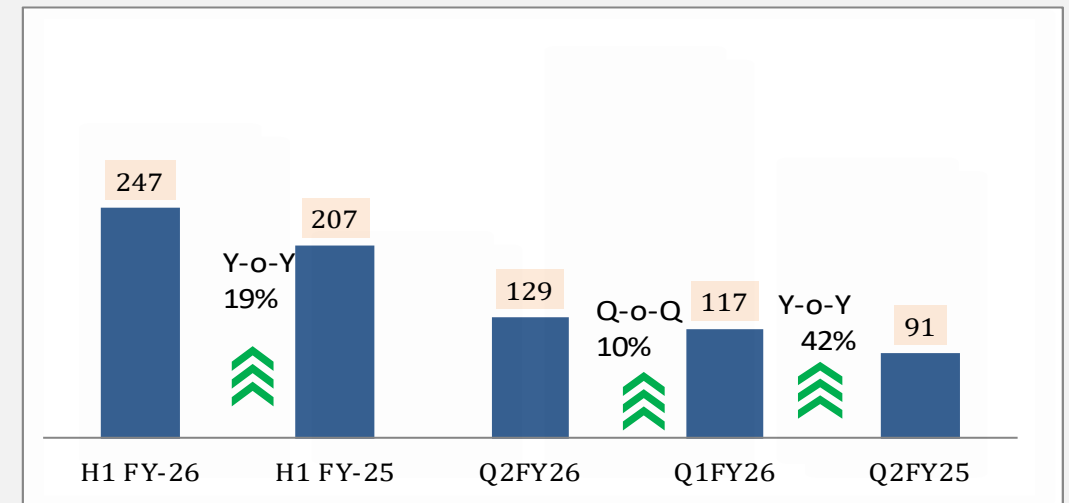
Electrical Cable

(Rs. In Crore)

Revenue



EBIT

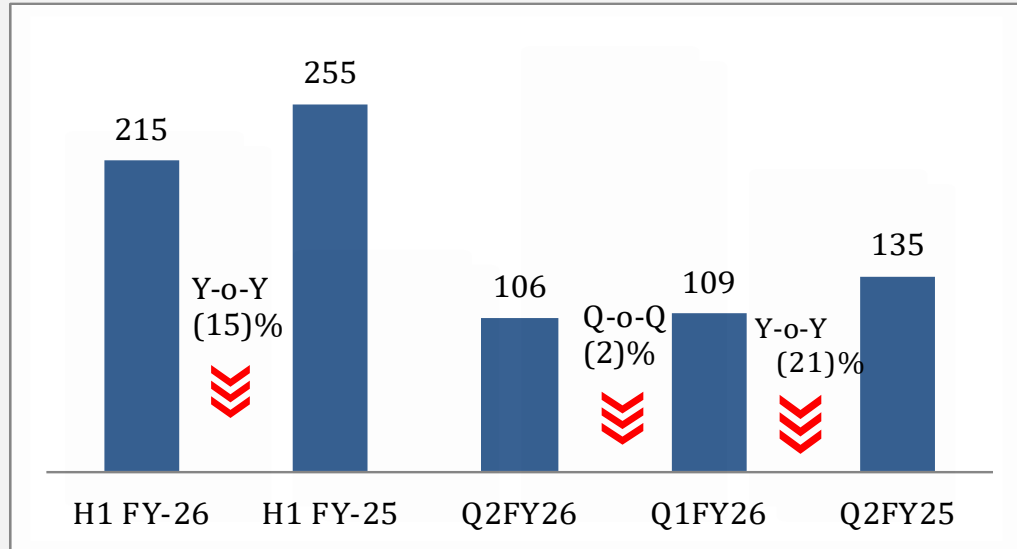


- Our volume performance this quarter demonstrates the resilience of our diversified business model.
- Electrical Wires: Stable Core Market Volumes remained flat, indicating consistent and stable demand in our mature, core market. This provides a reliable revenue base.
- 3CF Cables: This segment experienced a volume decline, primarily attributable to nationwide heavy and prolonged rainfall, which reduced agricultural requirement—a key demand driver for this product category. We view this as a temporary, seasonal effect rather than a structural issue.

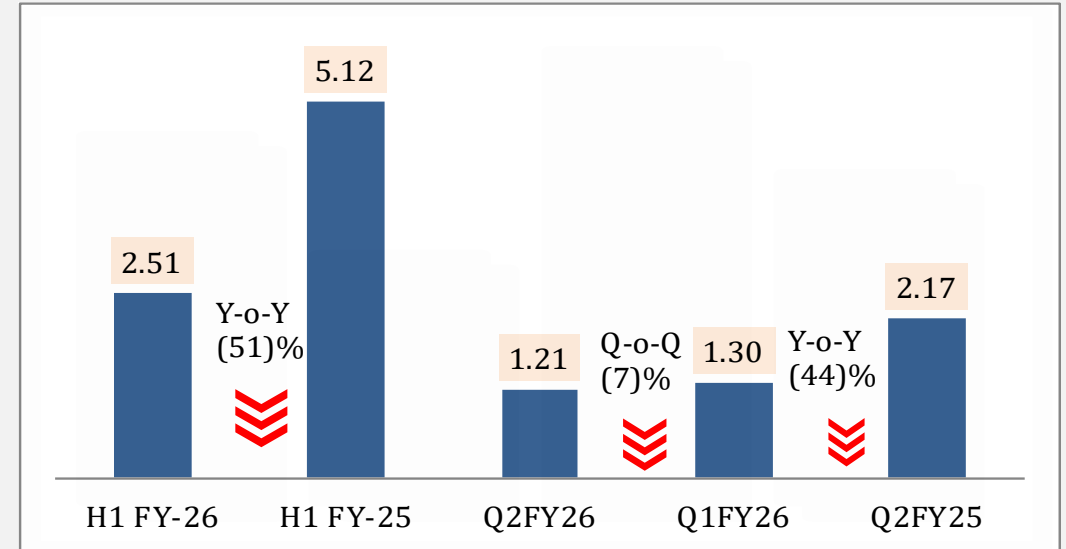
Communication Cable

(Rs. In Crore)

Revenue



EBIT

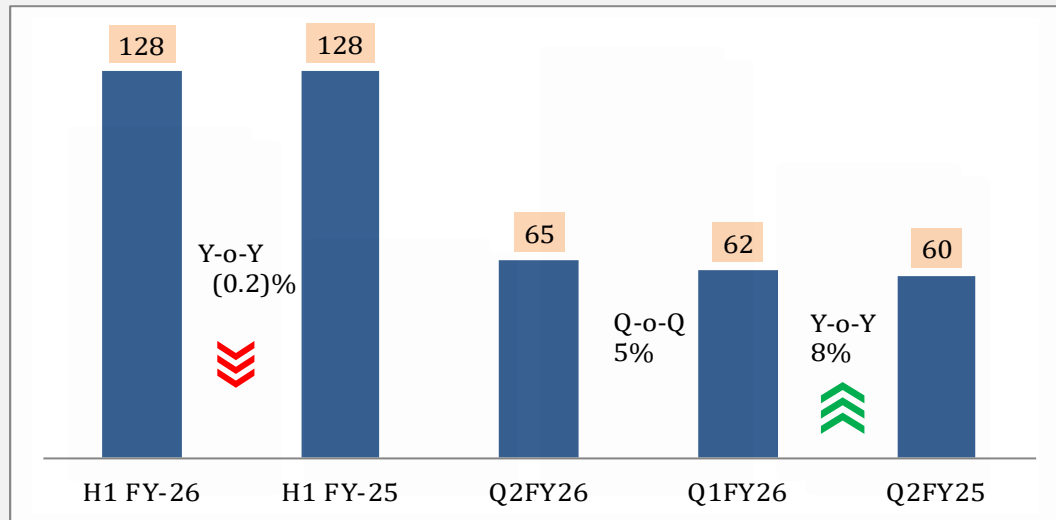


- The Communication Cables segment experienced muted volumes across all product lines during the quarter.

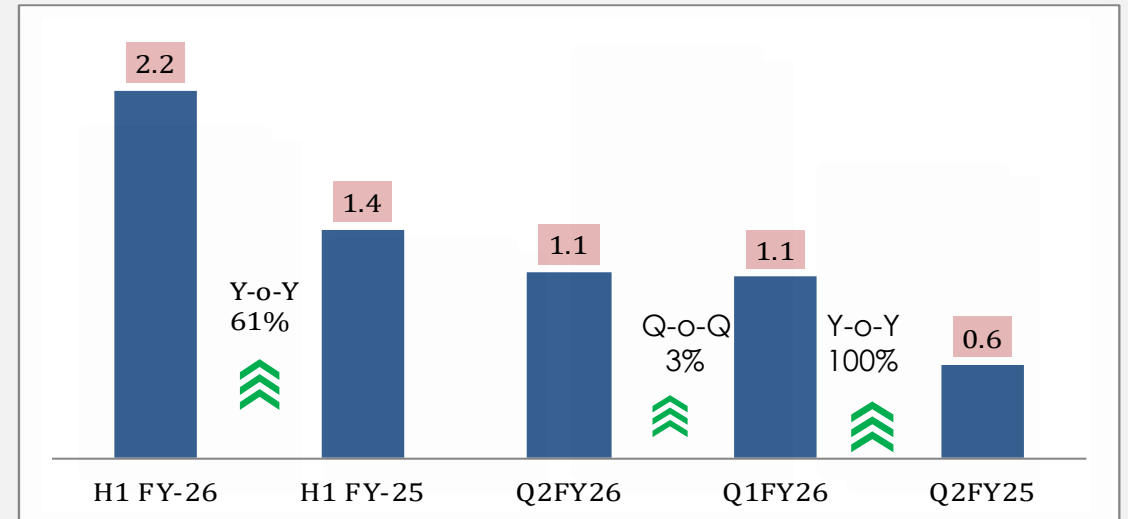
Others

(Rs. In Crore)

Revenue



EBIT



- Our strategic initiative to diversify into new product categories continues to yield positive results, contributing meaningfully to our overall segment turnover.
- Conduit Pipes & Switches: We have successfully captured growth in the expanding electrical goods market, achieving satisfactory growth in both Conduit Pipes and Switches. This validates our market entry strategy and demonstrates our ability to leverage existing distribution channels to scale new product lines effectively.
- Navigating Seasonal Product Cycles
- Fans: As anticipated, the segment experienced lower demand for Fans, in line with typical post-monsoon seasonal patterns. This cyclicity is a known factor in our portfolio planning, and we manage inventory and production accordingly.

Statement of Profit & Loss

(Rs. In Crore)

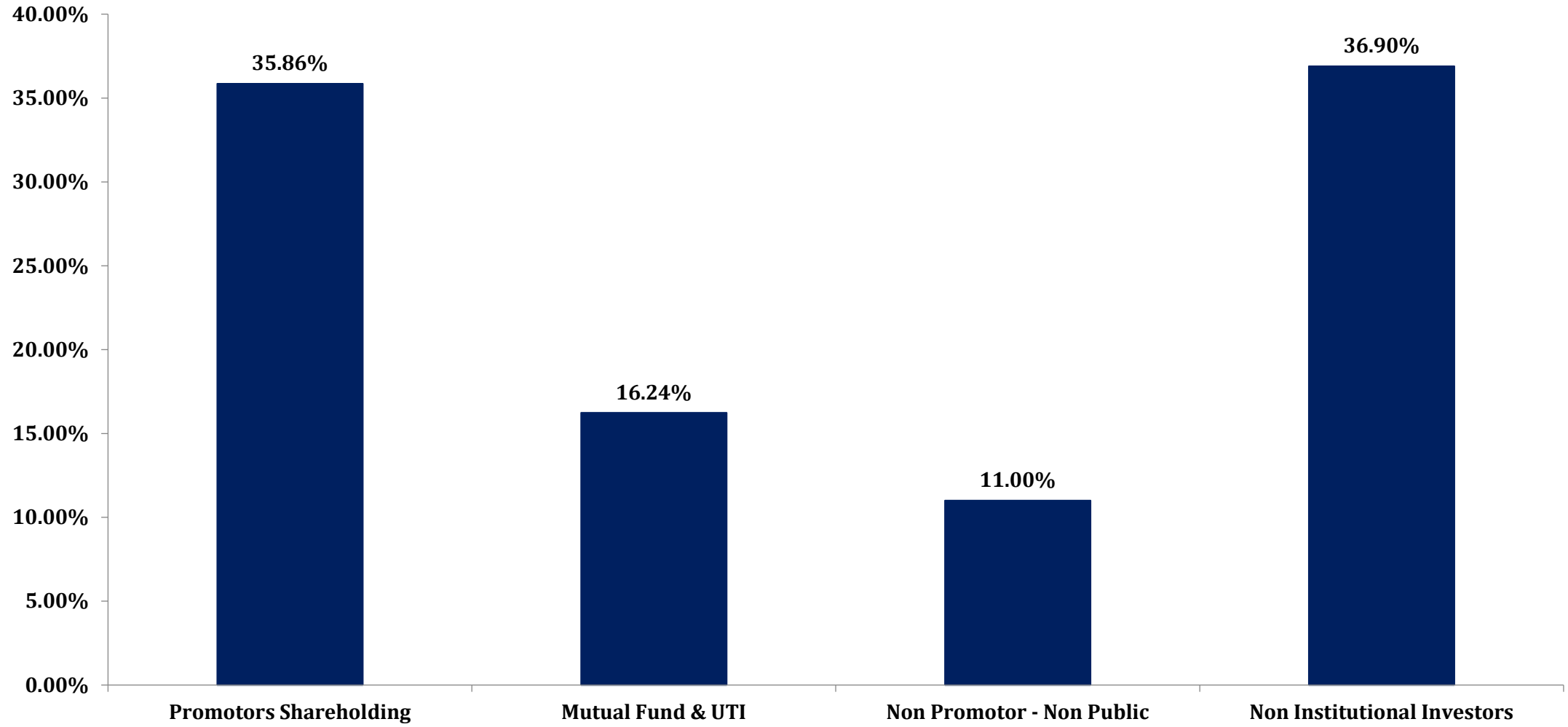
Particulars	Quarterly						Year to Date			
	Q2FY26	%	Q1FY26	%	Q2FY25	%	YTD 25	%	YTD 24	%
Revenue from Operations	1375.79	100%	1395.52	100%	1311.72	100%	2771.31	100%	2542.20	100%
Other Income	109.81	8%	54.12	4%	101.83	8%	163.93	6%	148.16	6%
Total Income (I+II)	1485.60	108%	1449.64	104%	1413.55	108%	2935.24	106%	2690.36	106%
Expenses										
Cost of material consumed	1130.97		1142.50		823.65		2273.47		2047.24	
Purchase of stock-in-trade	14.73		20.35		18.49		35.08		40.07	
Changes in inventories of finished goods, stock-in-trade and work in progress	(41.01)	80%	(32.65)	81%	245.87	83%	(73.66)	81%	(6.62)	82%
Employee benefits expense	50.19	4%	48.42	3%	47.46	4%	98.61	4%	93.15	4%
Finance costs	0.44	0%	0.42	0%	0.38	0%	0.86	0%	0.78	0%
Depreciation and amortization expense	14.04	1%	13.71	1%	11.75	1%	27.75	1%	22.46	1%
Other expenses	77.71	6%	86.13	6%	77.74	6%	163.84	6%	149.50	6%
Total Expenses (IV)	1247.07	91%	1278.88	92%	1225.34	93%	2525.95	91%	2346.58	92%
Profit before tax (III-IV)	238.53	17%	170.76	12%	188.21	14%	409.29	15%	343.78	14%
Tax expense										
(1) Current tax	44.99	3%	30.75	2%	34.39	3%	75.74	3%	65.71	3%
(2) Deferred tax charge/(credit)	6.65	0%	1.19	0%	7.73	1%	7.84	0%	9.47	0%
Total Tax	51.64	4%	31.94	2%	42.12	3%	83.58	3%	75.18	3%
Profit for the year (V-VI)	186.89	14%	138.82	10%	146.09	11%	325.71	12%	268.60	11%

Statement of Asset & Liability

(Rs. In Crore)

		As at	As at			As at	As at
		30th Sep 2025	30th Sep 2024			30th Sep 2025	30th Sep 2024
I	ASSETS			II	EQUITY AND LIABILITIES		
	NON CURRENT ASSETS				EQUITY		
	(a) Property, Plant and Equipment	556.12	473.05		(a) Equity Share Capital	30.59	30.59
	(b) Capital Work-in-Progress	302.86	204.91		(b) Other Equity	4776.39	4328.65
	(c) Intangible Assets	0.83	1.07		Total equity	4806.98	4359.24
	(d) Intangible Assets under development	1.39	0.00		LIABILITIES		
	(e) Right of use Asset	18.29	15.74		NON CURRENT LIABILITIES		
	(f) Financial Assets				(a) Financial Liabilities		
	i) Investment in Associate and Joint Ventures	262.76	174.56		i) Borrowings NC	0.80	0.81
	ii) Other Investments	144.35	217.79		ii) Lease Liabilities NC	15.51	14.26
	iii) Other Financial Assets	136.98	107.03		(b) Provisions	14.73	13.17
	(g) Non-Current Tax Assets (net)	19.10	18.75		(c) Deferred Tax Liabilities (Net)	89.87	67.28
	(h) Other Non-Current Assets	59.38	66.10		Total Non Current Liabilities	120.91	95.52
	Total Non Current Assets	1502.06	1279.00		CURRENT LIABILITIES		
	CURRENT ASSETS				(a) Financial Liabilities		
	(a) Inventories	794.03	604.44		i) Borrowings	0.07	0.07
	(b) Financial Assets				ii) Lease Liabilities C	5.14	3.44
	i) Investments	2658.53	2431.25		iii) Trade Payables		
	ii) Trade Receivables	228.66	220.68		(a) Total Outstanding Dues of micro enterprises and small enterprises	30.48	23.15
	iii) Cash and Cash Equivalents	48.99	69.88		(b) Total Outstanding Dues of Creditors other than micro enterprises and small enterprises	237.82	222.92
	iv) Other Bank balances	5.95	55.20		(iv) Other Financial Liabilities	126.16	134.15
	v) Other Financial Assets	145.49	198.29		(b) Other Current Liabilities	66.93	98.76
	(c) Other Current Assets	57.61	111.13		(c) Provisions	5.80	6.44
	Total Current Assets	3939.26	3690.87		(d) Current tax Liabilities (net)	41.03	26.18
	TOTAL ASSETS	5441.32	4969.87		Total Current Liabilities	513.43	515.11
					TOTAL LIABILITY	634.34	610.63
					TOTAL EQUITY AND LIABILITIES	5441.32	4969.87

Shareholding Pattern



Profit Bridge September'25 Vs September'24

(Rs. In Crore)



(Rs. In Crore)

Working Capital in days

Particulars	Q2FY25	Q1FY25	Q2FY24	H1FY26	H1FY25
Receivable Days	15	16	15	15	16
Payable Days	18	16	20	22	21
Inventory Days	65	60	59	64	62
Net working Capital Days	33	41	21	33	22

- We maintain our position as an industry leader in working capital efficiency, with a proven track record of sustained control quarter after quarter. Our disciplined approach is a core component of our operational strategy and profitability.
- In the current quarter, there was a temporary increase in our working capital days.
- This was a planned and anticipated movement, directly attributable to the provisioning for the dividend payment approved during Q2.
- The cash outflow for this dividend will occur in the subsequent quarter, at which point our working capital metrics are expected to normalize in line with our historical performance.

Our Product Portfolio

WIRES & CABLES

Light Duty Cables



FR PVC Insulated Industrial Cables



FLAMEGARD - Flame Retardant Low Smoke (FR-LSH) Insulated Industrial Cables



FINOGREEN - Halogen Free Flame Retardant (HFFR) Insulated Industrial Cables



3 Core Flat Cables

POWER CABLES



Power & Control Cables

WATER HEATER



Alessandro Instant Water Heater & Immersion Rods

COMMUNICATION CABLES



CCTV Cable



CAT6 LAN Cable



Optic Fiber Cable



Speaker Cable



RG6 Coaxial Cable



Telephone Cable

SWITCHGEAR



Phase Selector DB



SP MCB



4 Pole RCCB



DP MCB Isolater



FP MCB



Single door SPN DB

Our Product Portfolio

LIGHTING PRODUCTS



COB Downlight



LED Bulb



LED PC Panel Square



LED Street Light



LED Spot Light



Track Light



2W Cabinet Light – Round



Flicker Control Concealed Light

FANS



Boomerang NS



Boomerang NS Table Fan



Pedestal Fan



Finfresh - Smasher



Flyneto Ceiling Fan



Fleenor Ceiling Fan



Boomerang Ceiling fan



BLDC Fans-WIGGLE ES

CONDUITS & FITTINGS



Conduit



Inspection Bend



Circular Box-Tee



Coupler

NEW PRODUCT LAUNCHES



Smart Switches



Smart Door Lock



FinoGreen Cable

ACCESSORIES



Ding Dong Bell Selfie



PVC Insulation Tape



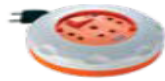
Spike Guard



3 Pin Multiplug



Fancy Batten Holder



Extension Board



32A Surface DP

Thank You

Connect with us



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