



COLGATE-PALMOLIVE (INDIA) LIMITED

Regd. Office :
Colgate Research Centre,
Main Street ,
Hiranandani Gardens,
Powai,
Mumbai - 400076.
Tel. : (91 22) 67095050
www.colgatepalmolive.co.in
CIN : L24200MH1937PLC002700

July 30, 2026

The Secretary
BSE Limited
P.J. Towers, 25th floor
Dalal Street
Mumbai-400001

Scrip Code: 500830

The Manager – Listing Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block – G
Bandra – Kurla Complex
Bandra (East), Mumbai 400 051

Symbol: COLPAL
Series: EQ

Dear Sir(s),

Sub: Newsletter- Colgate-Palmolive (India) Limited.

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed Newsletter of Colgate-Palmolive (India) Limited for the quarter ended June 30, 2026 alongwith Chairperson Speech, the content of which is self-explanatory.

Kindly take the same on record.

Thanking you,
Yours Sincerely,
For **Colgate-Palmolive (India) Limited**

Jaikishan Shah
Company Secretary and Compliance Officer
Membership No: A34948

Encl: a/a

THE NEWSLETTER

ISSUE

JUNE 2026

VOL – XXI

Colgate-Palmolive (India) Limited
CIN: L24200MH1937PLC002700

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Announcement of Results for the Quarter Ended June 30, 2026

Q1 FY27 Net Sales growth of 12 %

Chairperson's Speech at 85th Annual General Meeting

- Continuing momentum with broad based double digit domestic growth
- Q1 Net Profit growth at 11%, excluding one-offs and exceptional items

Dear Member,

We are pleased to inform you that the Board of Directors at their meeting held on July 29, 2026, approved the Unaudited Financial Results of the Company for the quarter ended June 30, 2026.

Further, the highlights of the aforesaid financial results are as under:

(Rs. in Crore)

Particulars	Quarter ended 30.06.2026 (Unaudited)	Quarter ended 31.03.2026 (Audited)	Quarter ended 30.06.2025 (Unaudited)	Year ended 31.03.2026 (Audited)
Net Sales	1,590.6	1,582.8	1,420.6	5,983.6
Net Profit for the period	343.1	353.3	320.6	1,325.3

The copies of the aforesaid Results is available at the Company's website <https://www.colgatepalmolive.co.in/> and websites of stock exchanges (BSE: www.bseindia.com, NSE: www.nseindia.com)

Thanking you,
Yours Sincerely,

Jaikishan Shah
Company Secretary and Compliance Officer
Membership No: A34948

Mr. Mukul Deoras, Chairperson addressed the shareholders at the 85th AGM on the Company's achievements and financial performance during the FY 2025-26. He apprised the Shareholders on this year's theme for Annual Report – "We Make India Smile" and touched upon Company's science-backed innovation, digital agility and sustainability journey which was well received by the Members.



HIGHLIGHTS

Underscoring our commitment to operational innovation and exceptional leadership, our Sri City Plant recently won three awards—including 'Manufacturing Excellence (Large)'—at the 2026 ET NOW MACHINIST Super Shopfloor Awards.



Colgate's innovative *Indianis DENTRIS* campaign recently won a Silver Lion at the 73rd Cannes Lions by transforming worn-out toothbrushes into striking floral art to remind consumers to replace their brushes.

At the Global CSR & ESG Awards Forum 2026, we proudly took home two major honors: Best Oral Health Education Program for Bright Smiles, Bright Futures®, and Best Women Empowerment Program for our Digital & Financial Literacy initiatives.



We were honored with three FIPSA Awards 2026 for excellence in packaging, with our Colgate Visible White Purple, Total Plaque Release, and Max Fresh products winning for Commercial Design, Innovation, and Sustainability, respectively.

NOTE FOR SHAREHOLDERS

A Special Window is opened for a period of one year, from February 5, 2026 to February 4, 2027 to facilitate re-lodgement of transfer requests of physical shares pertaining to transfer deeds lodged prior to April 1, 2019. The shares that are re-lodged for transfer shall be issued only in demat form. You are requested to kindly lodge share transfer deed with the Registrar and Share Transfer Agents (RTA) at investor.helpdesk@in.mpms.mufg.com

The Shareholders holding shares in physical form and who have not claimed their dividends can update their KYC details and claim the said dividends. The process to update the KYC along with draft forms are available on the website of the Company at <https://www.colgateinvestors.co.in/investor-faqs> and on the RTA's website – [https:// www.in.mpms.mufg.com](https://www.in.mpms.mufg.com) → Resources → Downloads → KYC → Formats for KYC.

The Shareholders holding shares in demat form can update their KYC by writing to their respective Depository Participants and claim unpaid dividend by writing to the RTA at investor.helpdesk@in.mpms.mufg.com

Visit us at – www.colgatepalmolive.co.in

COLGATE-PALMOLIVE (INDIA) LIMITED
Chairperson's Speech 2026

Good afternoon, ladies and gentlemen.

I want to begin today not with numbers, but with an image many of us never see, yet all of us feel. Every morning, in a Mumbai tenement, a Bengaluru apartment, a Ludhiana hostel, or a small village in Odisha, India wakes up, walks to the mirror, and reaches for Colgate.

This year, your company enters its **90th year in India**. Present even before independence, we have grown alongside the nation. Our theme this year, **"We Make India Smile"**, is not just a slogan; it is a statement of the many ways we are woven into the country's daily life.

As we mark nearly ninety years of this journey, it is important to pause and remember the hub people whose leadership quietly shaped this trust. This year, we deeply mourn the passing of our former Independent Director, **Mr. R. A. Shah**, who served our Board for a remarkable 37 years. An exemplary leader, his wisdom helped shape the very foundation of our business. We extend our heartfelt condolences to his family. May his soul rest in peace.

The most fitting way to honor such a legacy is to look at what it has made possible today – translating generational trust into distinct pillars that form the growing *Suraksha Chakra* we place around every life we touch.

I. We make India smile by providing superior oral care

Our first responsibility is to protect and strengthen smiles. Colgate Strong Teeth sits at the center of this promise. Our recent campaign features a young man finding his smile through personal loss, inspired by the legacy of his mother, **Smita Patil**.

A film on Smita Patil was played.

Another film captures the protective instinct of a mother in her sweet shop, confidently saying, **"Chinta nahi, Colgate sambhal lega."** Behind her assurance is our advanced Arginine + Calcium Boost technology, providing 24-hour cavity protection and **creating an invisible Suraksha Chakra** around her family.

A film on Sweet shop family was played

Colgate Total deepens this protection. With its patented formula that is three times more effective at fighting germ build-up, it turns daily brushing into a comprehensive defense.

In a landmark shift, we are positioning oral health as a performance variable in sports. Partnering with cricket icon **Rahul Dravid** and the **Mumbai Indians**, Colgate Total championed the philosophy that small, disciplined habits—like a rigorous oral care regimen—compound into major advantages in stamina and recovery.

Shifting to the beauty space, **Colgate Visible White Purple** leverages the science of color theory to deliver a modern whitening solution. Starring Kriti Sanon and Abhishek Sharma, this campaign elevates brushing into a confidence-building beauty ritual for young India. Let's take a look at the film.

A film on Kriti Sanon and Abhishek Sharma was played

Expanding into advanced, science-led beauty categories, our **Visible White Purple Serum** caters to consumers who view a radiant smile as a non-negotiable beauty regimen. These innovations—spanning **Colgate Total Plaque** to our **new Palmolive range**—show that when science moves, culture moves.

II. We make India smile by making in India

A product is only useful if people can access it. Our best-in-class distribution network spans traditional retail to quick commerce, ensuring that wherever there is a basin, the *Suraksha Chakra* of Colgate is within reach.

Aligned with the Make in India initiative, we have transformed our facilities into future-ready operations. A key driver of this transformation is our focus on Artificial Intelligence. At our Baddi plant, **AI-powered platforms**, digital twins, and cobots have successfully transitioned 75% of shop-floor processes to paperless systems, improving throughput without additional capital. We also introduced an **AI-powered artwork validation engine** that automatically checks packaging designs against regulatory standards, accelerating our speed-to-market. Make in India is not just a manufacturing footprint; it is about building a sustainable, tech-enabled ecosystem on Indian soil.

III. We make India smile by extending care beyond business

Through our Colgate Bright Smiles, Bright Futures (BSBF) program, we reached **11 million children across 35,000 schools** this year alone, embedding the habit of correct brushing and preventive health.

Our *Suraksha Chakra* also powers lakhs of livelihoods across our value chain, **sourcing 92.7% of our goods directly from within India** in FY 2025-26. Furthermore, our Keep India Smiling Education Scholarships and our digital and financial literacy programs empower talented students, women, and Persons with Disabilities, proving our care extends beyond mouths to futures.

IV. We make India smile by advancing our sustainability goals

Our growth is inseparable from our responsibility to the planet. I am exceptionally proud of our Environmental, Social, and Governance (ESG) performance this year, detailed comprehensively in our 2025-2026 Annual & ESG Report. Our commitment has not gone unnoticed; we were recently recognized as one of **India's Leading ESG Entities 2026 by Dun & Bradstreet**.

We have achieved remarkable milestones in environmental stewardship. We **reduced carbon emissions** in our India operations by 43% against our baseline, and **60% of the electricity** we used was sourced from **renewables**. Today, CPIL is **Net Water Positive at a country level**. **100% of our toothpaste portfolio** has fully transitioned to recyclable tubes.

Furthermore, all our owned manufacturing plants are TRUE® Platinum certified for Zero Waste, ensuring the smiles we create today do not cost us tomorrow.

To accelerate our 2030 Sustainability Moonshot, our Goa facility developed *Energy Health IQ*, an in-house **AI-powered analytics platform**. This system predicts energy demand, detects operational inefficiencies in real-time, and enables data-driven decision-making through a conversational interface. By shifting us from reactive to predictive energy management, it has created a highly scalable blueprint for low-carbon manufacturing.

V. Responsible Performance & Growth

These pillars form the very bedrock of our financial performance. The deep social trust we have built directly translates to our operational resilience.

FY 2025-26 was a year that tested that resilience. Navigating macroeconomic pressures and shifting consumer habits, we closed our fourth quarter with a robust 9% growth in Domestic Net Sales. Crucially, healthy margins generated by internal efficiency allowed us to increase advertising investments by 10%. We didn't pull back; we reinvested in brand health and deepened household penetration. We maintained a strong balance sheet, and the Board authorized steady cash dividends including a First Interim Dividend of Rs. 24 per share in Q2 FY26 and a Second Interim Dividend of Rs. 24 per share in Q4 FY26, totaling Rs. 48 per share for FY26. With a steadily improving consumption environment, we enter the new fiscal year with full confidence that this momentum will accelerate.

Earlier today, the Company announced its financial results for the first quarter of FY 2026-27. We are delighted to report a robust 12% year-on-year topline growth led by strong momentum across the entire portfolio. Sales for the quarter ended June 30, 2026, reached Rs. 1,591 Crore, compared to Rs. 1,421 Crore in the corresponding period last year. Additionally, our net profit after tax for the quarter stood at Rs. 343 Crore as compared to Rs. 321 Crore for the same period last year. Excluding one-offs and exceptional items, Net Profit after tax grew by 11% year-on-year.

Our People, Our Future, Our India none of this would be possible without the thousands of Colgate people who bring our purpose to life. The real recognition of our culture is seen when a field salesperson ensures a remote store is stocked, or when an operator implements an energy-saving intervention.

As we look ahead to our 90th year, our promise is simple, we will continue to be as resilient as the communities we partner with, as ambitious as the students we support, and as deeply Indian as the homes we serve.

To our shareholders, partners, the dental community, and every family that has ever placed a tube of Colgate on their sink: thank you for making us a part of your family's journey. Together, within this *Suraksha Chakra*, we will keep helping India wake up with confidence and smile through every season ahead.

THANK YOU