

कॉन/ आईआरसी/SE/104/Vol-VI/

दिनांक : 19.12.2017

1. The Bombay Stock Exchange Ltd., Mumbai
Phiroze Jeejeebhoy Towers, Dalal Street
Mumbai-400001
Code No.531344
Fax : 022-22723121/3719/2037/
2039/2041/2061/1072
2. National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor, Plot No. C/1,G Block
Bandra-Kurla Complex, Bandra (E)
Mumbai-400 051
Fax: 022-2659 8237/38

Dear Sir/Madam,

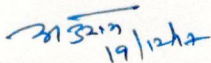
Sub: MOU signed between Container Corporation of India (CONCOR) and Port of Singapore Authority, PSA (Bharat Mumbai Container Terminals Private Limited –BMCT, the fourth terminal at JNPT).

We would like to inform that CONCOR and BMCT has signed a Memorandum of Understanding (MOU) on 19.12.2017 to launch dedicated shuttle train running between BMCT and CONCOR's Rail Transshipment Hubs (RTH) at Khatuwas and Jakhwada to consolidate containers railed between BMCT and North and West of India. In this regard, a copy of the press release issued on signing of the above MOU is enclosed for information and record.

This is for your information and record please.

Thanking you,

Yours faithfully,
For Container Corporation of India Ltd.,



(Anurag Khandelwal)
Sr. Manager (Accounts)

19th December 2017

MOU Signed between Container Corporation of India Ltd. (CONCOR) and Port of Singapore Authority, PSA (Bharat Mumbai Container Terminals Private Limited – BMCT, The fourth terminal at JNPT)

Bharat Mumbai Container Terminals Private Limited ("BMCT") and Container Corporation of India ("CONCOR") today signed a Memorandum of Understanding ("MOU") to launch dedicated shuttle trains running between BMCT and CONCOR's Rail Transshipment Hubs ("RTH") at Kathuwas and Jakhwada to consolidate containers railed between BMCT and North and West India.

BMCT will designate the Kathuwas and Jakhwada RTHs as BMCT's inland extended gateways for North and West India whilst CONCOR will ensure competitive rail freight costs and transit times between BMCT and the RTHs in addition to providing competitive pre / on-carriage rail options. The aggregation of all North and West India-destined boxes onto a single train at BMCT in the gateway port of JNPT will enhance train utilisation. At the same time, CONCOR will also be given priority handling of its trains at BMCT. The speedy transshipment at CONCOR's RTHs will ensure boxes reach their destination on time. The end result is that shipping lines using BMCT's rail terminal can enjoy a higher service level overall at a much more competitive cost.

CONCOR and BMCT will also provide two further enhancements to the service offering. Firstly, Dronagari Rail Terminal ("DRT") will be designated as a Direct Port Delivery ("DPD") point for longer stay import boxes, removing traffic from the roads and providing a more effective evacuation option. Secondly, BMCT will work in partnership with CONCOR to offer shipping lines domestic repositioning of their empty containers, a service currently not available at terminals in JNPT due to the lack of capacity.

All the stakeholders are kindly requested to make best use of this synergy of two leading players of the logistic sector i.e. CONCOR and PSA.