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Date: 11th August 2026

To,

National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex Bandra (E), Mumbai – 400051.	**BSE Limited** Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001.
Symbol: CEWATER	Scrip Code: 544315

Dear Sir/Madam,

Sub.: Disclosure under Regulation 30 read with Schedule III of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor's Presentation.

Pursuant to the provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed an Investors' Presentation, specifying on the financial performance and other developments for the quarter ended 30th June 2026.

Thanking you,

For **Concord Enviro Systems Limited**

Prerak Goel

Digitally signed by Prerak Goel
Date: 2026.08.11 23:57:34 +05'30'

Prerak Goel
Director
DIN: 00348563

Place: Mumbai

Concord Enviro Systems Limited

Investor Presentation Q1FY27

Safe Harbor

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Contents

01

Introduction

Concord | In a nutshell

A global leader in water and wastewater treatment, specializing in zero liquid discharge (ZLD) technology, with in-house expertise spanning design, R&D, manufacturing, installation, commissioning, operation & maintenance (O&M), and IoT-driven digital solutions.

Headquartered in Mumbai – India, Concord has two backward integrated manufacturing facilities, one in India (Vasai, Maharashtra) and one in the UAE (Sharjah).

Global presence across five continents, dedicated to serving clients and fostering a sustainable environment for the future.

Experience
30+ Years

Book
6,993 Mn

Clients
300+

Patents Granted
9

Water Recycled Daily
>70 Million Liters

Water Treated Daily
~850 Million Liters

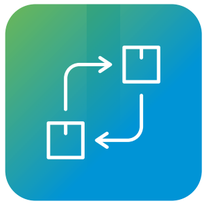
Active Installations
2000+

Industries Served
11+

End-to-End Business Model

Upfront and Recurring Revenues

Concord Enviro generates initial project revenues through EPC and system sales, establishing a base for ongoing monetization.



Consumables and Replacement Demand

Ongoing demand for consumables and membranes creates steady, annuity-like revenue beyond initial sales.

Operations & Maintenance Contracts

Long-term O&M contracts, including third-party services, provide stable recurring revenue streams.

Technology Innovation and Client Retention

Focus on IP, new product launches, and high client stickiness enables margin expansion and cross-selling.

Our Journey

1992-1993

Company received an enquiry for the supply of RO distillation plant to the Indian Navy for user and evaluation trialst

1994-1995

Ventured into offshore seawater desalination equipment supply Investment by Rochem Group SA into 50% equity share capital of Rochem Separations (India) Private Limited

1995-1996

First for RO system to be installed on submarines

2008-2009

Company expanded its customer segment through Rochem Separation Systems (India) Private Limited to the oil and gas sector

2010-2011

Expanded our manufacturing and export facilities in the UAE through incorporation of our Subsidiary, Concord Enviro FZE

2013-2014

Expanded product portfolio with **HPRO** and **LPRO** plants

2017-2018

Rochem Separation Systems (India) Private Limited installed its first HPRO System

2018-2019

Commercialization of WHE by Rochem Separation Systems (India) Private Limited

2022

Received largest export order till date from Diageo México

2023

Granted a patent for System and method for evaporation and condensation

Granted a patent for Systems and methods for evaporation and condensation with vapor recompression

2024

Successfully listed on mainboard NSE and BSE

Forayed into the installation of **CBG Plants**

Started **Third-party O&M** division

Granted a patent for Improved modular frame for fluid separation

2025

Five new patents granted, highlighting strength in R&D and innovation

2026

New Product launched **"H-Xtreme"** & acquired a stake in a Membrane Technology Company

Licensed a technology from Waha Inc. a U.S.-based clean-technology company focused on advanced atmospheric water generation and energy-efficient cooling solutions.

02

Q1FY27 Performance Snapshot

Management Commentary – Q1FY27

Prayas Goel
Chairman & Managing Director

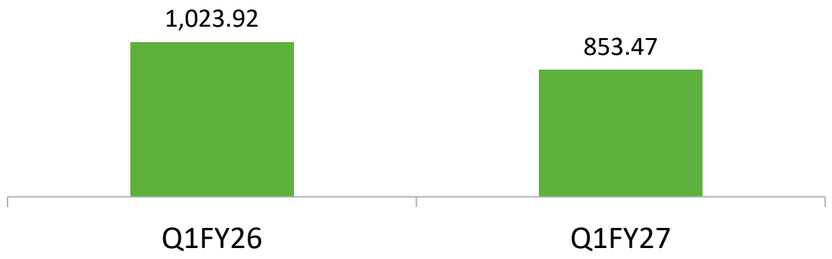
Prerak Goel
Executive Director

Commenting on the results, leadership team of Concord Enviro Systems , said:

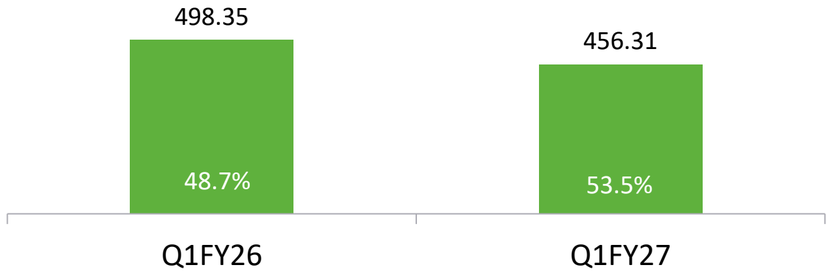
"While our Q1 FY27 performance was temporarily impacted by supply chain disruptions in the Middle East affecting both our operations and certain customer projects, the underlying business momentum remains strong. We have continued to witness healthy order inflows, resulting in our order book increasing to approximately ₹699 crore, alongside a robust opportunity pipeline. During the quarter, we achieved several important milestones, including securing our first ZLD order from Europe, gaining strong traction for our H-Xtreme Heat Exchanger, and witnessing encouraging progress in our Roserve Water-as-a-Service platform. We are also pleased to be executing a significant order from one of India's largest steel manufacturers which is potentially the largest ZLD setup in India, reinforcing our growing presence in the sector. As supply chain conditions normalize and execution activities accelerate, we are well positioned to capitalize on our strong order book, technology-led offerings, and expanding global footprint to drive sustainable growth through the remainder of FY27."

Q1 FY27 Highlights

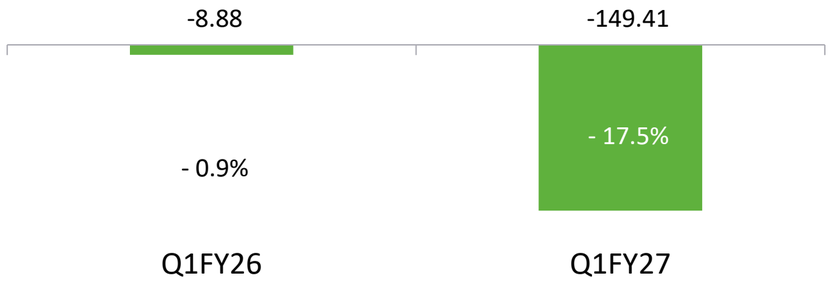
Revenue from Operations (INR Mn)



Gross Profit (INR Mn) & Gross Profit Margin (%)



EBITDA (INR Mn) & EBITDA Margin (%)



PAT (INR Mn) & Margin (%)

Q1FY27 Financial Highlights

Q1FY27 Financial Highlights

- **Revenue from operations** for Q1FY27 stood at INR 853.47 Mn compared to INR 1,023.92 Mn in Q1FY26, declining by 16.6% YoY. The decline in revenue was primarily attributable to supply chain disruption caused due to middle east conflict. We expect normalization of execution by end of Q2FY27.
- **EBITDA for** Q1FY27 stood at INR (149.41) Mn. EBITDA was impacted by lower revenue absorption, resulting in an operating loss during the quarter.
- **EBITDA margin** for Q1FY27 stood at (17.5%).
- Overall, the Company remains focused on improving execution, enhancing operational efficiencies, and driving profitability as project deliveries ramp up.

Q1FY27 Operational Highlights

Operational Highlights

The Company marked its entry into Europe’s ZLD market by securing its first order in the critical mineral recovery from waste segment, which is used for battery production. This represents a key milestone in its global growth strategy as this achievement enhances Concord Enviro's presence in international markets and underscores the increasing recognition of its environmental solutions and engineering expertise.

Roserve continues to gain traction across key customer segments, supported by increasing interest in sustainable water treatment and resource recovery solutions. The growing market acceptance reinforces management's confidence in scaling the platform and expanding its contribution to future order inflows.

The H-Xtreme Heat Exchanger, launched in the previous quarter, continues to gain momentum in the market, with increasing customer engagement and positive response

As on 30th June 2026, the order book stands at **INR 6,993 Mn**

WaHa Licensing Partnership Opens A New Water-and-cooling Growth Vertical

Founded in 2018 (California), WaHa develops proprietary atmospheric water harvesting and humidity-control technologies that generate pure water while improving heat pump efficiency. Its solutions serve residential, industrial, and agricultural applications, particularly in water-scarce regions.

EXCLUSIVE LICENCE + INVESTMENT IN WaHa

India & UAE rights through Concord Enviro FZE, plus global manufacturing partnership for atmospheric water generation systems.

Why it matters for Concord

01	**Immediate customer adjacency**	Cross-sell into existing relationships across pharma, F&B, batteries, solar and semiconductors.
02	**Portfolio expansion**	Adds atmospheric water generation, industrial drying and dehumidification to Concord's water-treatment portfolio.
03	**Scalable partnership model**	Combines exclusive India/UAE market access with a global AWG manufacturing role.

Current Update On Initiatives Done In FY26

New Product | Q3 FY26

H-Xtreme Heat Exchanger

Launched in FY26, our products are gaining traction in various industries & applications where existing projects are facing shorter lifespan, due to corrosion. This is a next-gen shell-and-tube exchanger using Germany-designed HPC tubes. Delivers 10-25% fuel savings and 90% efficiency. Targets $20Bn specialty heat exchanger market. We have identified multiple applications for this technology and are aggressively moving to capture market

US Investment | Q3 FY26

2nd US Technology Investment — $2 Mn

We had invested $2 Mn equity stake in a US-based polymer company to enhance access to advanced material science capabilities. We continue to work closely with the company on developing solutions using their novel polymers to develop breakthrough membranes for applications where Concord can expand its footprint

R&D Milestone | Q2 FY26

Raw Effluent Membrane (REM) Commercialized

Successfully delivered the first project with new REM membranes for the mining industry. We are also working to develop solutions for the textile and paper industry

REM continues to be a large focus for Concord as it proves to be a game changer in the effluent treatment industry

New Order | Q3 FY26

Inroads into Solar PV Sector — Two orders – 1 greenfield and 1 to improve efficiency

Signed and delivered our first Solar PV order (UPW + wastewater recycling). The project is currently under commissioning. Also received an order from one of the largest Solar player to improve operations of plants. Entering a new sector with strong structural tailwinds and an active pipeline of follow-on discussions.

R & D Highlights – A New Product (H-Xtreme™)

H-Xtreme™ Heat Exchanger

Developed H-Xtreme™, a next-gen **shell-and-tube heat** exchanger for aggressive industrial environments

H-Xtreme uses Germany-designed proprietary **HPC** tubes combining graphite-grade corrosion resistance with polymer-grade mechanical resilience.

It is engineered for **aggressive** chemical processes and high-efficiency heat recovery from **flue gas** (Boiler exhaust outlet) and **industrial exhaust streams**.

Delivers **10–25%** fuel savings and up to **90%** efficiency, while cutting downtime, maintenance needs, lifecycle replacement costs and has a **40–50%** lighter design versus conventional exchangers.

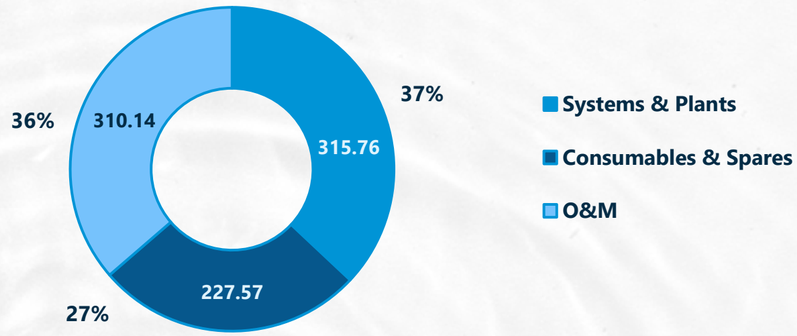
The market size for heat exchangers is estimated at over **20 billion** dollars annually. The company is targeting the market for speciality heat exchangers with its H-Xtreme product line.

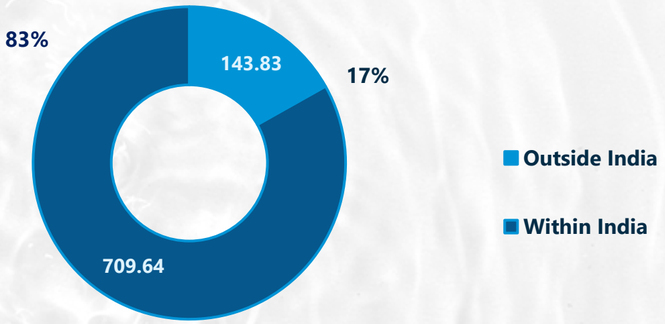
Revenue Breakup

Q1FY26	Q1FY27	Product / Service (INR Mn.)	FY26	FY25
507.32	315.76	Systems & Plants	3,207.67	3,580.02
260.24	227.57	Sale of consumables and spare parts	1,032.03	1,165.40
256.36	310.14	O&M services	1,338.85	1,198.98
1,023.92	**853.47**	**Revenue from Operations**	**5,578.56**	**5,944.40**

Q1FY26	Q1FY27	Revenue by Geography (INR Mn.)	FY26	FY25
280.21	143.83	Outside India	1,564.82	2,303.79
743.71	709.64	Within India	4,013.74	3,640.60
1,023.92	**853.47**	**Revenue from Operations**	**5,578.56**	**5,944.40**

Q1FY27 Revenue Breakup





Q1FY27 Financial Highlights

Particulars (INR Mn.)	Q1 FY27	Q1 FY26	YoY change (%)	FY26	FY25	YoY change (%)
Revenue from Operations	853.47	1,023.92	-16.6%	5,578.56	5,944.39	-6.2%
Other Income	64.23	150.56	-57.3%	278.13	47.24	488.8%
Total Income	**917.70**	**1,174.48**	**-21.9%**	**5,856.69**	**5,991.63**	**-2.3%**
Cost of raw materials and components consumed	381.98	426.51	-10.4%	2570.03	2408.63	6.7%
Service Charges	162.57	116.31	39.8%	542.78	528.69	2.7%
Purchase of stock-in-trade	28.75	102.95	-72.1%	450.16	507.90	-11.4%
Increase/(decrease) in inventories of FG and WIP	-13.57	-3.89	248.8%	-92.57	67.41	-237.3%
Employee benefits expenses	302.23	240.56	25.6%	1067.38	852.99	25.1%
Other Expenses	140.92	150.36	-6.3%	674.12	646.80	4.2%
EBITDA	**-149.41**	**-8.88**	**1582.5%**	**366.66**	**870.82**	**-57.9%**
Finance Costs	50.13	45.12	11.1%	209.25	205.15	2.0%
Depreciation & Amortization Expenses	51.43	35.46	45.0%	165.70	113.97	45.4%
Profit before Tax	**-197.10**	**58.09**	**-439.3%**	**257.55**	**644.65**	**-60.0%**
Tax Expenses	-25.74	6.71	-483.6%	29.23	62.72	-53.4%
Profit after Tax	**-171.36**	**51.38**	**-433.5%**	**228.32**	**581.93**	**-60.8%**
Profit/(Loss) after Tax from discontinued operations	-4.33	-10.19	-57.5%	-30.41	-67.00	54.6%
Net Profit/Loss after Tax for the Period	**-175.69**	**41.19**	-526.5%	**197.91**	**514.93**	**-61.6%**

03

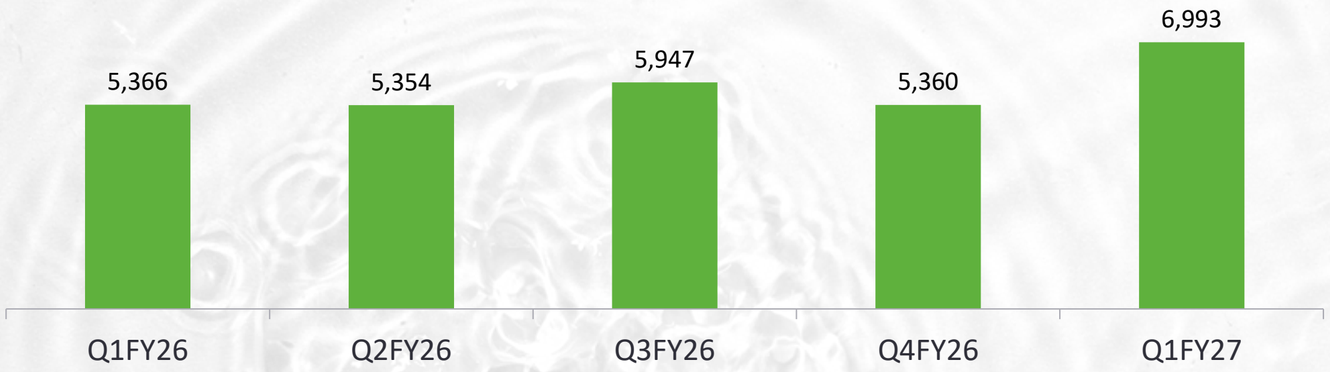
Order Book Snapshot

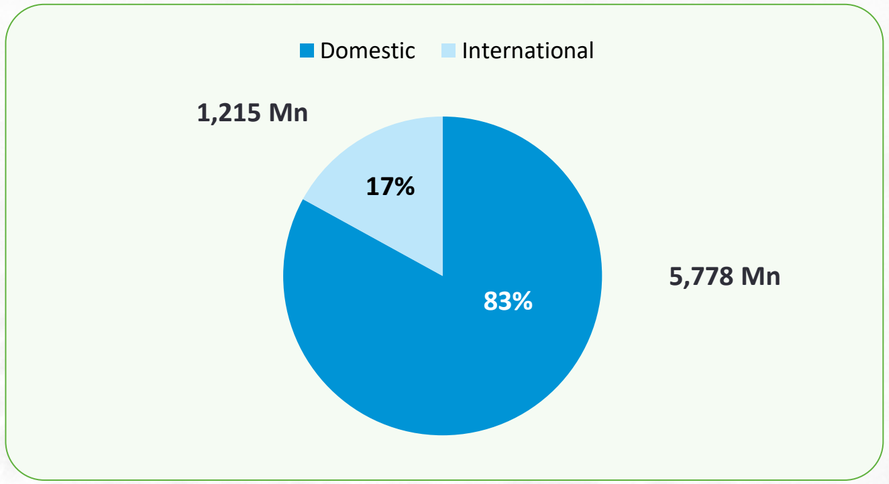
Order Book Pipeline

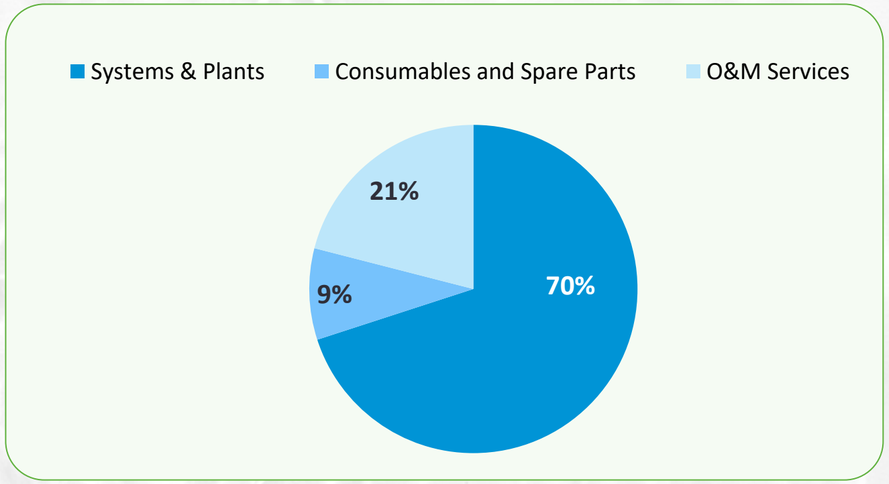
	Signed	Vs	Under negotiation
Within India *Domestic*	₹ 5,778 Mn		₹ 24,000 Mn
Outside India *International*	₹ 1,215 Mn		₹ 8,000 Mn
Combined Total *All geographies*	₹ 6,993 Mn		₹ 32,000 Mn

Current Order Book

Total Order Book (INR Mn)





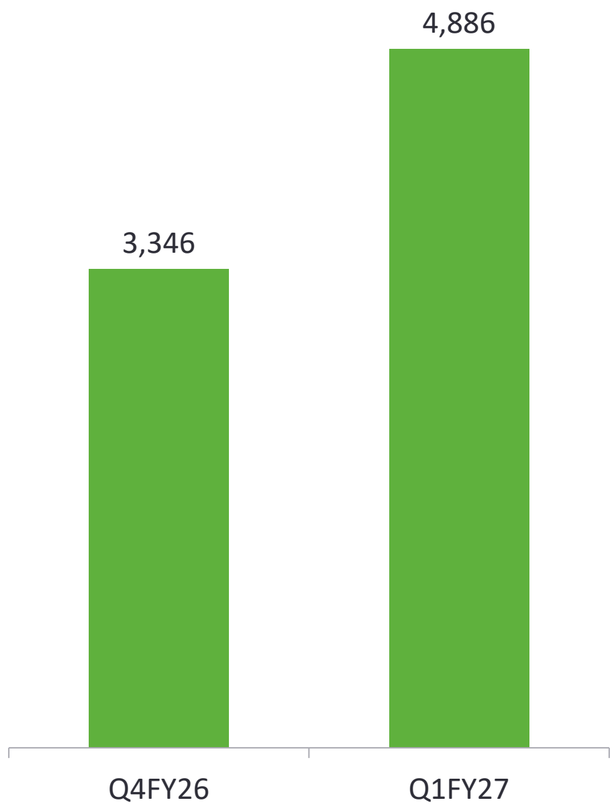


Order Book Update

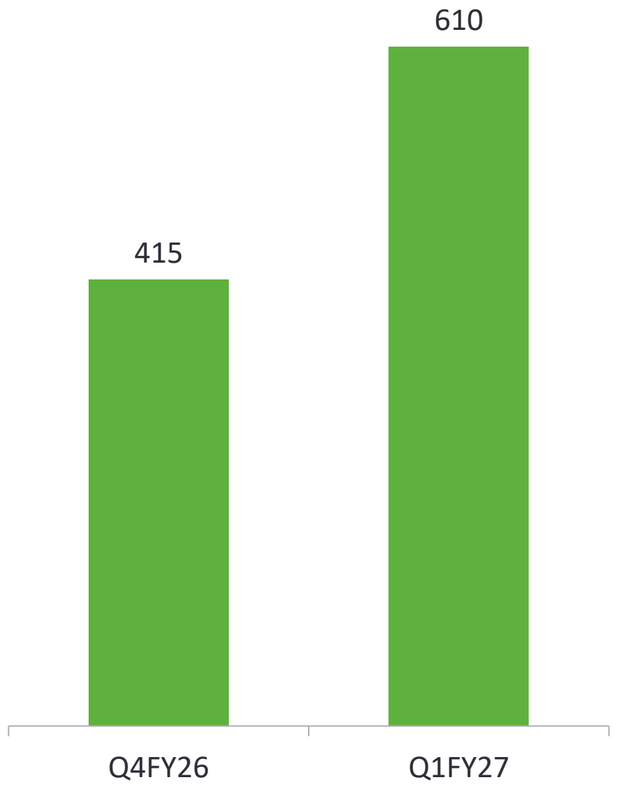
- Converted the expected **INR 143 Crores** order pipeline into a signed contract, with execution progressing as planned.
- Order Book stands at **INR 6,993 Mn**. as on 30th June 2026, growth in order book is primarily due to an increase in Systems & Plants
- Entered the **European** market , marking a significant milestone in the global expansion journey.

Segment Wise Order Book – As on 30th June 2026

S&P
QoQ (INR Mn)



Consumables and Spare Parts
QoQ (INR Mn)



O&M
QoQ (INR Mn)

04

Growth Opportunities & Strategy

Concord’s Green India Opportunity (1/2)

Carbon Capture

Government Initiative

Gov. of India has set first GHG emission (GEI) targets for industries like aluminium, steel, cement, refineries, chlor-alkali, and paper for FY26 and FY27, defined in tonne of oil equivalent(TOE) per unit of output. Non-compliance will attract a penalty of **2× average carbon credit price.**

GOI is also brining into effect **Liquid Waste Management Rules** that will focus on large water consumers being required to mandatorily recycle spurriung both growth in the recycle and ZLD space

Concord’s Solution

Carbon capture and mineralisation are our focus. We are working to provide economic solutions in a non-chemical process to help industries comply with the regulations. We understand this is a beginning and industry will need support from technology players to provide sustainable solutions for carbon capture

The implementation of these guidelines is with a view to bridge the gap as we are staring at becoming a water deficit country by 2030. Wastewater recycle and tertiary sewage recycle are key markets the company is focussed on.

Total Addressable Market (TAM) of Carbon Capture is projected to grow from USD 4.51 billion in 2025 to USD 14.51 billion by 2032*

Source: Fortune Business Insights

Concord’s Green India Opportunity (2/2)

Solar PV

Government Initiative

Solar PV Cell manufacturing industry uses a significant amount of water for various stages of Cell manufacturing process. Manufacturing process also involves use of Strong Acids and Alkali for cleaning, etching and other processes. This leads to a complex and high strength wastewater generation.

Concord’s Solution

Concord offers its technologies such as RO, WHE and UHPRO to provide a value-added solution to Solar Cell manufacturing industry. Our WHE solutions provide industry option of processing high strength Acid and Alkali streams to ZLD directly using our Polymeric evaporators for direct concentration. This greatly simplifies treatment train, reduces chemical consumption and avoids generation of waste sludge byproducts from chemical treatment. Our UHPRO solutions then provide for high recovery of clean water from balance dilute effluent streams.

The global solar PV panels market size was estimated at USD 170.25 billion in 2023 and is expected to grow at a compound annual growth rate (CAGR) of 7.7% from 2024 to 2030*

Source: Grand View Research

Concord’s Emerging Opportunity in the Indian Market

Semi Conductor

Industry’s Need

Semi-conductor industry relies of high purity reliable water for chip fab process. Waste-water from the process also needs to be treated and, in many cases, meet ZLD specifications in several markets.

Concord’s Solution

Concord has installations across Electronics processing factories for Water and waste-water treatment. For upcoming Semiconductor fab units in India, Concord is poised to offer solutions to meet secondary requirements of process optimization and energy reduction form existing facilities. Concord remains confident of penetration into this space in near future with its value added solutions.

Green Hydrogen

Industry’s Need

Green hydrogen is produced by electrolyzing water using solar energy. This process requires high-purity demineralized water. To avoid burdening existing freshwater resources, seawater is typically used as primary source. As green hydrogen production scales—especially for downstream applications like green ammonia—there is a growing need to **efficiently produce high-purity water directly from seawater.**

Concord’s Solution

Concord currently is pursuing projects with EPC Green Hydrogen solution providing companies to provide its Desalination products for meeting water requirements of projects in several locations. Concord is also working with package Electrolyser and Green Hydrogen plant/system providers to integrate WHE product into such package solutions to meet their high purity water needs directly.

Focused Initiatives

1 Compressed Biogas

Leveraging Concord’s expertise in Anaerobic Digestion. Concord has started offering design and implementation of compressed biogas plants from organic waste.

2 Green ZLD

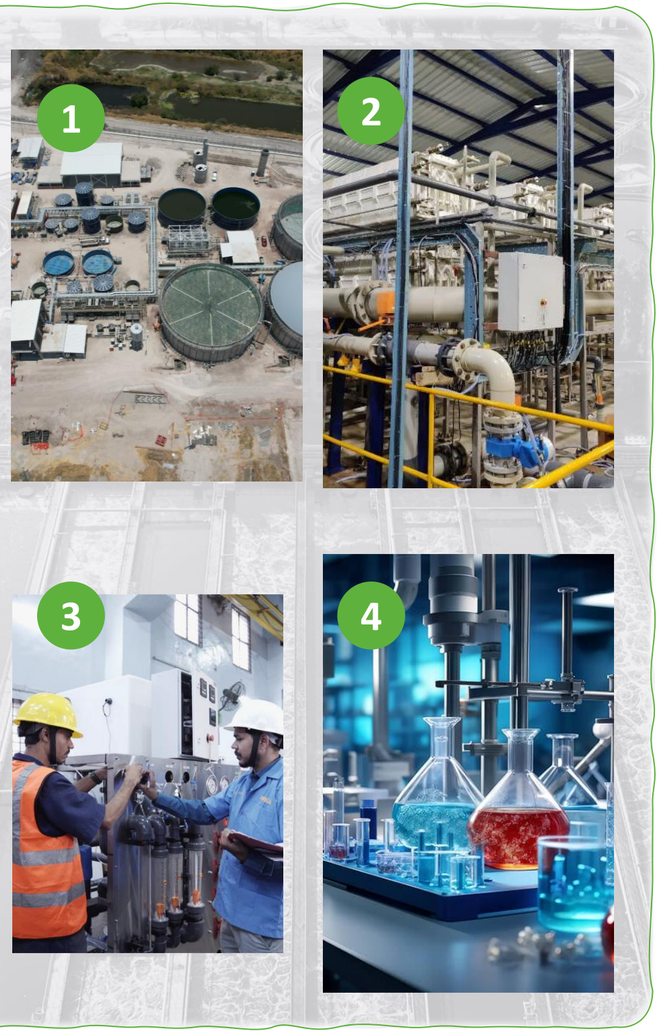
Cutting edge ZLD solutions focused on reducing carbon footprint of ZLD through energy efficient solutions contributing to a circular economy.

3 Third Party O&M

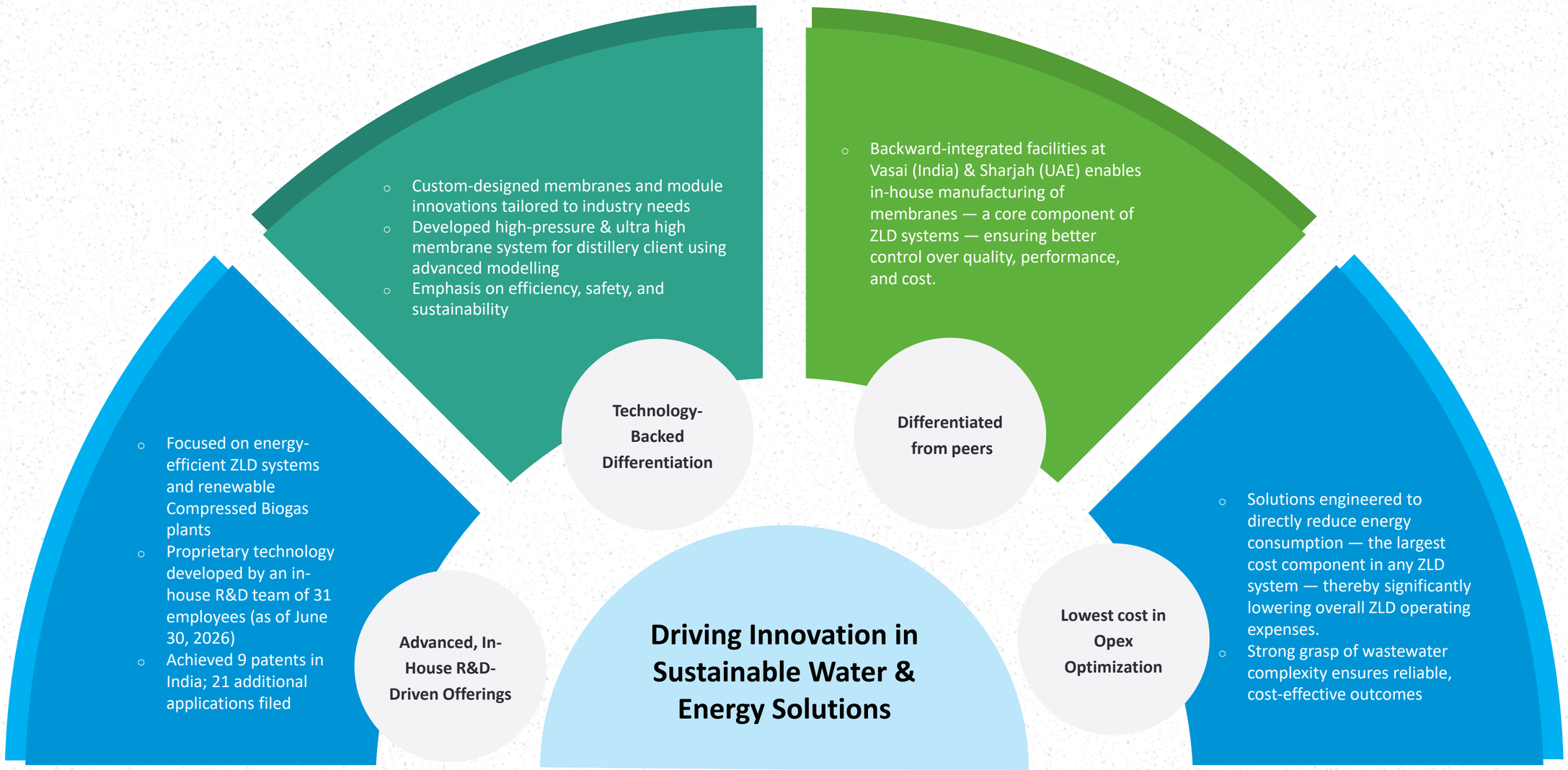
Leveraging Concord’s expertise in Anaerobic Digestion. Concord has started offering design and implementation of compressed biogas plants from organic waste.

4 Product Membrane

Offers comprehensive operations, maintenance, and retrofit services for membrane systems, including those supplied by third-party OEMs. Achieved around INR 77.5 Mn in membrane sales in FY25 via the distributor model; and plan to reach INR 850 Mn over the next three years.



Our R&D Prowess



Competitive Advantage

Offering Lowest OpEx to clients through End-to-End Wastewater Solutions

Single-Source Efficiency | Reducing Lifecycle Costs in ZLD & Reuse

Integrated R&D | Patent-Protected Technologies

9 patents
21 pending applications
31 member R&D team

Leading ZLD Solution Provider in India

Leading ZLD Provider by RevGenue

Integrated Solutions Provider

End-to-End Wastewater Solutions | Customized by Industry, Designed In-House

Build from core - Not just assembly

In-house membrane tech and deep R&D.

In-house product portfolio including backward integrated membrane / manufacturing through deep R&D.

Proven Retention. Trusted Delivery.

5+ Year Relationships with Every Top 10 Client

Competitive Advantage

Leading ZLD Solution Provider in India

Leading ZLD Provider by Revenue

Integrated Solutions Provider

End-to-End Wastewater Solutions | Customized by Industry, Designed In-House

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Market Drivers – Wastewater Management

The global wastewater treatment market is projected to grow at a CAGR of **7.7%** from USD 313.0 billion in CY23 to USD 452.9 billion by CY28, while India's market is expected to expand at a faster CAGR of **12.0%** from USD 7.3 billion in FY24 to USD 12.8 billion by FY29, currently accounting for just **2.3%** of the global share—highlighting significant growth potential."

Water Scarcity	With increasing pressure on freshwater sources due to population growth, urbanization, and climate change, industries are finding it harder—and more expensive—to access clean water, especially in water-stressed regions.
Regulatory Compliance	Stricter environmental regulations, particularly around wastewater discharge and water use efficiency, are pushing industries to invest heavily in advanced water treatment and recycling technologies, driving up operational costs.
Rising Tariffs	Many state governments and local authorities are raising industrial water tariffs to reflect the true cost of water provisioning and to encourage conservation.
Infrastructure Investment	Industries are increasingly being required to develop their own water infrastructure—such as effluent treatment plants (ETPs), zero liquid discharge (ZLD) systems, and rainwater harvesting setups—adding to capital and maintenance costs.
Competition for Water	In areas where both agricultural and urban needs compete with industrial demand, access to water has become not only costlier but also politically sensitive, adding uncertainty to industrial water planning.
Sustainability Initiatives	Rising ESG commitments among corporates have increased investments in closed-loop water systems and Zero Liquid Discharge (ZLD) technologies, positioning wastewater management as a core component of corporate sustainability strategies.-

Source: 1Lattice

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Rising ESG commitments among corporates have increased investments in closed-loop water systems and Zero Liquid Discharge (ZLD) technologies, positioning wastewater management as a core component of corporate sustainability strategies.-

*Source: 1Lattice

05

Company Overview

Business Segments

Sale of Systems & Plants – ~60%-65% of the Revenue

ZLD/Reuse

Design, manufacture, and sale of water and wastewater treatment systems, including reuse and Zero Liquid Discharge (ZLD) plants, along with comprehensive turnkey solutions.

Compressed Biogas Plants (CBG)

Installation of plants for Compressed Biogas from organic waste

Consumables & Spare Parts – ~20% of Revenue

Manufacture and sale of consumables and spare parts (including membranes, plants chemicals and consumables).

Operations and Maintenance (O&M) – 20% of Revenue

Operation and maintenance of Systems & Plants installed by Concord. As well as Providing third party systems and digitalization solutions including Internet of Things.

Note: 1) Percentage of revenue figures of FY25 Revenue
2) TAM – Total Addressable Market

Systems & Plants: Compressed Biogas Plants (CBG)

CBG Plant Installation Initiative – April 2024

Leveraging our expertise in anaerobic digestion technology for efficient waste-to-energy conversion.

Process Overview

CBG Plants produce clean and renewable energy from organic waste. The process involves converting biodegradable waste, such as food and agricultural waste, animal manure, municipal solid waste, sewage, or food waste, into biogas through a process called anaerobic digestion, which is a process of breaking down of the organic material in the absence of oxygen to produce biogas comprised of methane and carbon dioxide

Cost and Sustainability Impact

Transforms Waste into Energy – Biogas plants enable the extraction of energy from wastewater and solid waste. In addition to lowering the system's overall energy footprint, this process also contributes to reducing the cost of energy procurement.

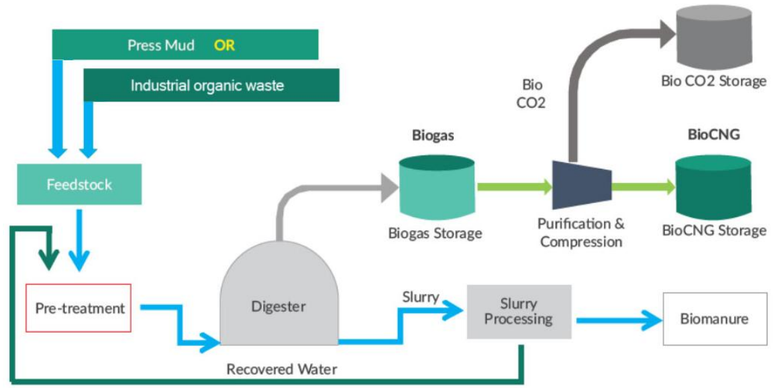
Completed Biogas Projects

1 Diageo Mexico Operaciones, S.A.

- Recovering biogas from tequila vinasse at their upcoming greenfield distillery in La Barca, Jalisco, Mexico

2 Pharmaceutical Industry (Tamil Nadu, India)

- Setting up a biogas plant for a fermentation-based pharmaceutical company.



Systems & Plants: Waste-Water Re-use & ZLD

Our systems and plants include treatment plants, membrane-based plants and waste heat evaporators. These are delivered either as part of comprehensive industrial wastewater reuse or ZLD solutions. Customised to client needs, the solutions are provided on a turnkey or rental basis, enabling customers to minimise upfront capital expenditure.

Treatment Plants

Effluent treatment plants provide biological and physio-chemical treatment of raw wastewater originating from industrial manufacturing processes

Processes include:

- Membrane bio reactor (MBR)
- Dissolved air flotation (DAF) System
- Anaerobic digestors
- Activated sludge processes

Reverse Osmosis Plants

- Reverse osmosis (RO) plants apply pressure to saline water, forcing it through semi-permeable membranes that block unwanted solids and produce clean water.
- RO technology is widely used for seawater desalination and industrial wastewater reuse.
- The company's advanced membrane systems can treat and concentrating sodium sulphate streams up to 12–20%, resulting in substantial operational cost savings.

Waste Heat Evaporators

- Waste heat evaporator plants are modular treatment systems using thermal energy to extract clean water from highly concentrated waste waters and reverse osmosis plant rejects.
- It is a compact and efficient way for evaporating water from wastewater that contains high levels of contaminates and corrosive constituents.

Other Business Segments

Supplying essential consumables and spare parts for the seamless operation of the installed systems and plants at the units

- Filtration, Chemical Solutions & Membrane Consumables
- Mechanical & Electrical Spare Parts
- Customized Service Kits

Comprehensive O&M contract covering operations, maintenance, and the supply of consumables and spare parts. We are strategically adding third party O&M contracts to this portfolio.

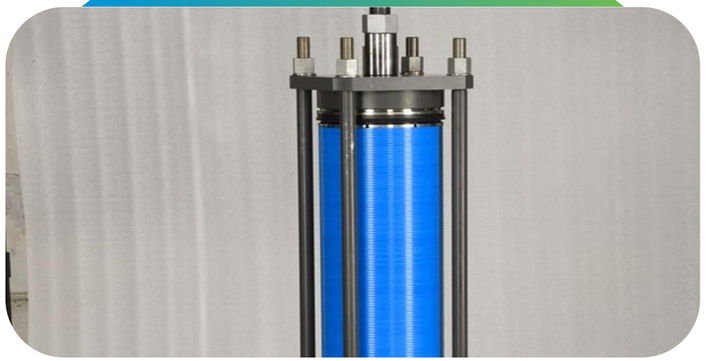
- Comprehensive O&M Contracts
- Preventive & Corrective Maintenance with 24/7 Technical Support
- Supply of Consumables & Spare Parts
- IOT
- Energy efficiency
- Upgrading existing infrastructure

Our Products & Technology

Waste Heat Evaporators

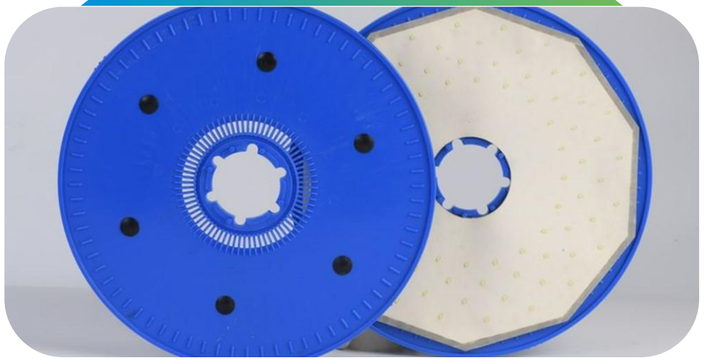
RO Plant

RO Membrane



R&D

Flat membrane

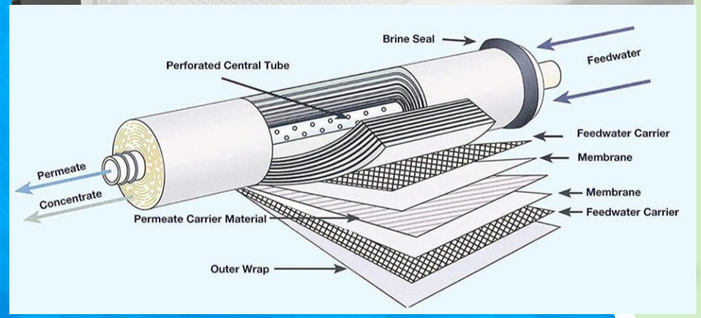


Membrane Bioreactor

Leadership in Membrane Technology

- We maintain strong leadership in membrane systems that provide us the edge to treat wastewater efficiently
- From manufacturing custom membranes to using module technology that is capable of treating the most difficult wastewater streams without significant pretreatment with higher recovery thereby providing a lower energy footprint for wastewater recycle

Leadership through Innovation



- We strive in our R&D efforts to stay ahead with the latest technologies being used to deliver our solutions
- Our latest developments include two licensed products from US companies that will launch our Printed Spacer Membrane Elements and Raw Effluent Membranes (REM)

Our Brands

**Concord Enviro operates across multiple geographies with multiple product / technology companies.
Each brand provides a unique value or solution to our esteemed clients across the globe**

CONCORD enviro

Concord Enviro is our global brand under which we supply our solutions to the world

ROCHEM
A Concord Enviro Company

Rochem is our flagship brand in India catering to Indian customers for water & wastewater

ROSERVE
A Concord Enviro Company

Roserve is our Pay Per Use business providing clients with flexibility in capital investments

Reva is our Biological Treatment Technology Company with expertise in Anaerobic Digesters

Our Key Clients & its Revenue Breakup

Our Marquee Clients

AB MAURI
Passionate About Baking™

AARTI INDUSTRIES®

DIAGEO

Dr.Reddy's

Amphenol

ADITYA BIRLA GROUP

SUN

Divis

Biocon

UPL

Global Presence

Over 300+ domestic & 20+ international customers across 15 countries

Our Manufacturing Facilities

Vasai, Maharashtra

Built Up Area: 96,000 Sq. ft.

Sharjah, UAE

Built Up Area: 15,000 Sq. ft.

Important case studies of clients

Shotts Waste Water Treatment Works, Glasgow UK

- We maintain strong leadership in membrane systems that provide us the edge to treat wastewater efficiently
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Annexure

Term	Description
S&P	Systems & Plants
CBG	Compressed Biogas
EBITDA	EBITDA is calculated as the sum of (i) restated profit after tax for the year, (ii) tax expenses, (iii) depreciation and amortization expenses, and (iv) finance costs, less interest income.
EBITDA Margin	EBITDA Margin is calculated as EBITDA divided by revenue from operations.
HPRO	High Pressure Reverse Osmosis
IOT	Internet of Things
LPRO	Low Pressure Reverse Osmosis
Membrane	Membrane is a semi-permeable layer that allows the passage of water molecules but not most of the dissolved salts, organics, bacteria, and pyrogens
O&M	Operations & Maintenance
PAT Margin	Profit after tax for the year as a percentage of revenue from operations.
R&D	Research and development
RO	Reverse osmosis
UHPRO	Ultra-high pressure reverse osmosis
WHE	Waste Heat Evaporators
ZLD	Zero liquid discharge
ZLD Technology	Zero liquid discharge technology is a wastewater management aimed at minimizing the environmental impact of industrial processes and to eliminate liquid waste by recovering and reusing all wastewater, thereby preventing any discharge into the environment.

Thank You!

Investor Relations Team

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