



COLGATE-PALMOLIVE (INDIA) LIMITED

Regd. Office :

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Tel. : 67095050
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www.colgate.co.in

July 22, 2011

The Secretary
Bombay Stock Exchange Limited
Dalal Street
Mumbai

Scrip Code : 500830

Fax: 2272 3121 / 3719 / 2037 / 2041 / 2061 / 2039

Kind Attn : Mr. S. Subramanian / Mr. Bhushan Mokashi

The Manager – Listing Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block – G
Bandra-Kurla Complex
Bandra (East), Mumbai 400 051

Symbol : COLPAL
Series : EQ

Fax : 26598237 / 26598238/ 66418124/25/26/ 26598348

Kind Attn : Mr. Hari / Ms. T.S. Jagadharini

Dear Sir,

Re: Unaudited Financial Results for the quarter ended June 30, 2011

Enclosed please find herewith the following:

1. Unaudited financial results for the quarter ended June 30, 2011 and
2. Company's statement on the above financial results.

Please note that the Board of Directors of the Company at their meeting held today approved and took the above financial results on record.

The Limited Review Report of the Auditors will be sent to you shortly.

Kindly acknowledge receipt.

Thanking you,

Very truly yours
Colgate-Palmolive (India) Limited

K V Vaidyanathan
Whole-time Director
& Company Secretary

Encl: a/a

cc: National Securities Depository Limited
Central Depository Services (India) Limited

[Fax No. 24976351 / 24972993]

[Fax No. 22723199 / 22722072]

File: Stock Exchange / BD 568

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2011

(Rs. Lacs)	Quarter Ended June 30, 2011 (Unaudited)	Quarter Ended June 30, 2010 (Unaudited)	Year Ended March 31, 2011 (Audited)
- Net Sales (Excl. Excise Duty)	61,110	52,882	222,056
- Operating Income	1,827	2,090	7,630
Total Revenue	62,937	54,972	229,686
- (Increase)/Decrease in Stock in Trade	140	(225)	(2,985)
- Raw and Packing Material Cost	20,778	15,419	73,952
- Purchase of Goods	3,749	4,464	16,230
- Cost of Goods Sold	24,667	19,658	87,197
- Employee Cost	4,983	4,436	19,322
- Depreciation/ Amortisation	880	794	3,425
- Advertising & Sales Promotion	9,879	6,940	34,931
- Other Expenditure	9,852	7,947	35,537
Total Expenditure	50,261	39,775	180,412
Profit from Operations Before Other Income and Interest	12,676	15,197	49,274
Other Income (Net)	1,198	539	3,050
Profit Before Interest	13,874	15,736	52,324
Interest Expense	61	34	329
Profit from Ordinary Activities Before Tax	13,813	15,702	51,995
Provision for Taxation (net of prior year reversals)	3,769	3,504	11,737
Net Profit after Tax	10,044	12,198	40,258
Paid-up Equity Share Capital (Face value: Rupee 1 per share)	1,360	1,360	1,360
Reserves excluding Revaluation Reserve	-	-	37,045
Basic and Diluted Earnings per share (Rs.)	7.39	8.97	29.60
Public Shareholding			
- Number of Shares	66,636,481	66,636,481	66,636,481
- Percentage of holding	49%	49%	49%
Promoters and Promoter Group Shareholding			
(a) Pledged/ Encumbered			
- Number of Shares	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil
- Percentage of shares (as a % of the total share capital of the Company)	Nil	Nil	Nil
(b) Non-Encumbered			
- Number of shares	69,356,336	69,356,336	69,356,336
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the Company)	51%	51%	51%

Notes

1. Net Sales for the quarter ended June 30, 2011 increased by 16% over the same period of the previous year.
2. Net Profit before Tax for the quarter ended June 30, 2011 is Rs. 13,813 Lacs as against Rs. 15,702 Lacs for the similar period of the previous year as a result of substantial investments in brand and equity building activities.
3. The Company declared a First Interim Dividend of Rs. 10,879.43 Lacs (Rs. 8 per share) on June 6, 2011, which was paid on June 24, 2011.
4. In accordance with the requirements of Accounting Standard -17, Segment Reporting, the Company's business segment is 'Personal Care' (including Oral Care) and hence it has no other primary reportable segments.
5. Pursuant to the Scheme of Amalgamation, sanctioned by an order dated August 11, 2010 of the High Court of Judicature at Andhra Pradesh, CC Healthcare Products Private Limited ('CCH') has been amalgamated with the Company with effect from April 1, 2009. The figures for the quarter ended June 30, 2010 did not include results of CCH since the order sanctioning the Scheme of Amalgamation was received in August 2010 and therefore, the figures reported for current quarter are not comparable with the figures of the corresponding quarter in the previous year.
6. There are no exceptional and extraordinary items.
7. Previous period/ year figures have been reclassified to conform with current period/ year presentation, where applicable.
8. Information on investor complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended June 30, 2011

Nature of complaints *	Opening Balance	Received during the quarter	Resolved during the quarter	Closing Balance
Non receipt of dividend warrants	-	1	1	-
Non receipt of share certificates lodged for transfer or capital reduction	-	1	1	-
Others	-	2	2	-

* Excludes disputed cases and sub-judice matters.

The Statutory Auditors have carried out a Limited Review of the Financial results of the quarter ended June 30, 2011 as per Clause 41 of the Listing Agreement.

The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their Meeting held today. The full text of Colgate releases is available: www.colgate.co.in.

COLGATE-PALMOLIVE (INDIA) LIMITED

MUKUL DEORAS
MANAGING DIRECTOR

Mumbai
July 22, 2011



COMPANY STATEMENT

COLGATE'S 1Q NET SALES UP 16%

Mumbai, July 22, 2011

FINANCIAL HIGHLIGHTS

1Q 2011-12 : Colgate-Palmolive (India) Limited today reported net sales of Rs. 611.1 crore for the first quarter of the financial year 2011-12, an impressive 16% increase over the same quarter of the previous year. Net profit for the quarter is Rs. 100.4 crore with an Earnings per Share of Rs. 7.4 per share, despite significant increase in advertising and sales promotion expenditure to support new product launches during the current quarter.

DRIVING GROWTH

During the quarter, the Company achieved a volume growth of 12% over the same quarter of the previous year led by a steady 14% growth in the toothpaste category. The flagship brands "Colgate Dental Cream", "Colgate Active Salt", "Colgate Total" and "Colgate MaxFresh", along with new products such as "Colgate Sensitive Pro-Relief" contributed to this consistent growth.

The Company maintained its leadership position by registering a volume market share of 53.0% (June-May'11) in the toothpaste category and a volume market share of 40.0% (June-May'11) in the toothbrush category.

In the emerging mouthwash category, the Company continued its growth momentum with a substantial increase in volume market share to 24% (June-May'11).

INNOVATION

In the current quarter, the Company launched a series of innovative products in its various categories namely "Colgate Sensitive Pro-Relief Toothpaste", a breakthrough technology providing instant and lasting sensitivity relief, "Colgate 360 Sensitive Pro-Relief Toothbrush", "Colgate Plax Sensitive Mouthwash" and "Colgate Plax Complete Care Mouthwash".

FUNDING GROWTH

In an inflationary environment, the Company's continuing efforts and focussed programs to enhance efficiencies and reduce costs continue to yield strong, positive results helping to fund investments in building and strengthening brand equity and the business.

 DIVIDEND

In the current quarter, the Company paid a First Interim Dividend of Rs. 108.8 Crore (Rs. 8 per share).

 ABOUT COLGATE-PALMOLIVE

Colgate-Palmolive (India) Limited is India's leading provider of scientifically proven oral care products with multiple benefits at various price points. The range includes toothpastes, toothpowder, toothbrushes and Mouthwash under the "Colgate" brand, as well as a specialised range of dental therapies under the banner of Colgate Oral Pharmaceuticals. These have become an essential part of daily oral hygiene and therapeutic oral care in India. The Company also provides a range of personal care products under the "Palmolive" brand name.

Colgate has been ranked India's #1 Most Trusted Brand across all categories for four consecutive survey periods by Brand Equity's Most Trusted Brand Survey (2003-2007). In Brand Equity's 2008 and 2009 Most Trusted Brand survey, Colgate was again rated the leading brand amongst all FMCG brands. Prior to this, Colgate was also rated as the #1 brand by the A&M – MODE Annual Survey for India's Top Brands for eight out of nine years during the period 1992 to 2001.

For more information about Colgate's business, visit the Company's website on the internet at www.colgate.co.in

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