COFFEE DAY ENTERPRISES LIMITED

(Formerly Coffee Day Enterprises Private Limited & Coffee Day Resorts Private Limited)
CIN No. : U55101KA2008PLC046866

TO,

National Stock Exchange of India Limited
Manager-Listing
cmlist@nse.co.in

Dear Sirs, 09th November, 2015

Clause 41 of the Listing Agreement

This is to inform you that at the meeting held today, the Board of Directors of our Company have approved the Standalone & Consolidated unaudited financial results of the Company for the quarter and six months ended September 30th, 2015 and a Investor Communication.

A copy of the statement of Standalone & Consolidated unaudited financial results along with the Independent Auditors' Review Report and the Investor Communication is attached herewith

Kindly take the same on record

Thanking you,

Yours Truly,

For Coffee Day Enterprises Limited

COFFEE DAY ENTERPRISES LTD. Company Secretary

Sadananda Poojary
Company Secretary & Compliance Officer

CC:

BSE Limited
General manager-DSC
corp.relations@bseindia.com

COFFEE DAY ENTERPRISES LIMITED

(Formerly Coffee Day Enterprises Private Limited & Coffee Day Resorts Private Limited)
CIN No. : U55101KA2008PLC046866

Investor Communication

II Quarter ending September, 2015

Coverage:

1. **Financial Highlights**
2. **Financial results**

This Investor updates covers the Company's performance for the quarter ending 30th September, 2015

Contact Info: Mr.Sadananda Poojary

Company Secretary & Compliance officer
investors@coffeeday.com
Ph no: +91 80 400012345

Dear Investors,

I would like to thank all our esteemed stakeholders for their support and confidence in us .

We are very pleased to announce our second quarter earnings for fiscal 2015-16. The retail coffee business has posted a robust growth in the quarter, with gross retail revenues 11 % YoY and retail EBITDA up 21 % YoY. Overall, on a consolidated basis, Coffee Day Enterprises Limited posted revenues of INR 6658 million, a 15% of YoY and an EBITDA of INR 1347 million, a 52% Growth YoY.

We believe that our significant measure of success will be the shareholder value we create over the long term . Our confidence to grow this value comes from our proven ability and experience in growing strong home-grown brands, achieving a sizeable market presence and a proven legacy . We continue to commit ourselves to ambitious targets .We aim to grow the retail coffee business at double-digits over the next couple of years. Our endeavor to seize every opportunity to deliver profitable growth across all our businesses will continue and with that we are committed to building shareholder value.

I am proud to be part of a team that is energized by embracing new challenges, successfully resolving problems, and pursuing opportunities to grow our company.

V G Siddhartha
Chairman and Managing Director

Disclaimer:
This release contains "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Coffee Day Enterprises Limited's future business developments and economic performance.
While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.
These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.
Coffee Day Enterprises Limited undertakes no obligation to periodically revise any forward looking statements to reflect future / likely events or circumstances.

Coffee Day Enterprises Limited

Financial Highlights

Q2-FY 16

Total net Revenue at Rs. 6,658 million; up 15% YoY
EBIDTA at Rs. 1,347 million; up 52% YoY
EBITDA Margin at 20%; up 190bps QoQ & up 540bps YoY
Net profit/(loss) after tax at Rs. (93) million

H1-FY 16

Total Revenue at Rs. 12,889 million; up 10% YoY
EBIDTA at Rs. 2,490 million; up 26% YoY
EBITDA Margin at 19%; up 250bps YoY
Net profit/(loss) after tax at Rs. (280) million

Note: figures have been rounded off for the purpose of reporting

Details of Financial performance

Rs. Million

Particulars	Q2-FY 16	Q1-FY 16	Q2-FY 15	Q1 vs Q2 Growth %	Q2 YOY Growth %	H1-FY 16	H1-FY 15	H1-YOY Growth %
Net Operational Revenue	6,658	6,231	5,772	6.9%	15.3%	12,889	11,723	9.9%
EBIDTA	1,347	1,141	888	18.0%	51.7%	2,489	1,971	26.3%
EBITDA Margin	20.2%	18.3%	15.4%	190bps	540bps	19.3%	16.8%	250bps
Net Profit/(Loss)	(93)	(187)	(398)	50.3%	76.6%	(280)	(491)	43.0%

Note:- Net Profit/(Loss) after considering profit/(loss) from minority and associates

Coffee Business(CDGL Consolidation)

Financial Highlights

Q2-FY 16

Retail Gross Revenue at Rs. 3,116 million; up 11% YoY
Retail EBIDTA at Rs. 576 million; up 21% YoY
Net profit after tax at Rs. 18 million

H1-FY 16

Retail Gross Revenue at Rs. 6,123 million; up 11.5% YoY
Retail EBIDTA at Rs. 1,113 million; up 17.4%
Net profit after tax at Rs. 37 million

Note: Figures has been rounded off for the purpose of reporting

Details of Financial performance — **Rs. Million**

Particulars	Q2-FY 16	Q1-FY 16	Q2-FY 15	Q1 vs Q2 Growth %	Q2 YOY Growth %	H1-FY 16	H1-FY 15	H1-YOY Growth %
Gross Operational Revenue								
Retail	3,116	3,007	2,804	3.6%	11.1%	6,123	5,491	11.5%
Exports	177	813	492	-78.2%	-64.0%	990	1,310	-24.5%
Total	**3,293**	**3,820**	**3,296**	**-13.8%**	**-0.1%**	**7,113**	**6,802**	**4.6%**
EBIDTA								
Retail	576	537	476	7.3%	21.1%	1,113	948	17.4%
Exports	1	16	18	-96.6%	-97.0%	16	38	-57.3%
Total	**577**	**553**	**494**	**4.4%**	**16.8%**	**1,129**	**987**	**14.5%**
Retail EBITDA Margin (NET)	**22%**	**21%**	**20%**			**21%**	**20%**	
Profit before Tax (PBT)	41	36	(31)	15.7%	231.0%	77	(29)	363.5%
TAX	23	17	5			40	13	
Profit after Tax (PAT)	18	19	(37)	-4.6%	149.0%	37	(42)	188.2%

Particulars	Q2-FY 16	Q1-FY 16	Q2-FY 15
Average Sales Per Day(ASPD)	13,448	13,370	13,658
Same Store Sales Growth (SSSG)	5.3%	6.4%	4.6%

Particulars	Q2-FY 16	Q1-FY 16	Q2-FY 15
Café count	1,555	1,538	1,520
Vending Machines count	32,071	30,916	27,254