Chaman Lal Setia Exports Ltd.
(A Govt. Recognised Star Export House)
Regd. Office : Meerankot Road, P. O. Central Jail,
Ajnala Road, Amritsar-143002 India
Tel : 91-183-2590318, 91-183- 2592708
Facsimile : 91-183-2590453, 91-184-2291067
E. Mail : setiarice@yahoo.com, clsetia@rediffmail.com
CIN No. : L51909PB1994PLCO15083

An ISO 22000 : 2005 Certified Co.

07.08.2026

To

The Manager,
Bombay Stock Exchange Limited
Floor 25, P.J. Towers
Dalal Street
Mumbai-400001

Scrip Code: 530307

The Manager,
National Stock Exchange of India Limited
"Exchange Plaza" Plot No. C/1, G. Block
Bandra-Kurla Complex, Bandra (E)
Mumbai - 400051

Symbols: **- CLSEL Series: EQ**

Ref :- Chaman Lal Setia Exports Ltd. ("the Company")

Sub :- Disclosure under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir,

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Please find attached herewith Investor Presentation.

The aforesaid information is also being hosted on the website of the Company viz., www.clsel.in

Kindly take the above document on record and acknowledge.

Thanking You

For Chaman Lal Setia Exports Ltd.

Kanika Nevtia Digitally signed by Kanika Nevtia
Date: 2026.08.07 08:49:31 +05'30'

(Kanika Nevtia)
Company Secretary & Compliance Officer
ACS:- 29680
Encl: As above

CHAMAN LAL SETIA EXPORTS LTD

CHAMAN LAL SETIA EXPORTS LIMITED

Investor Presentation

Q1 FY27

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BUSINESS OVERVIEW

BUSINESS MODEL

Fully Integrated Farm-to-Fork Operations

FARM TO FORK

Procurement

- Established network across all mandis in basmati growing areas
- Strong relationship with commission agents
- Stringent quality control measures
- Majority procurement is done on cash basis to avail cash discount

Processing

- State-of the-art processing facilities in Haryana & Gujarat
- Fully insulated factories with latest technology like aerodynamics
- Continuous innovation leading to higher productivity & manufacturing efficiency, results in savings to water and energy consumption

Quality Check

- Stringent quality control systems to ensure superior quality
- All facilities certified by internationally acclaimed third-party certification and accreditation bodies

Packaging & Warehousing

- Packaging capacity ranging
- from 0.5 kg to 1 MT
- 82,500 MT warehouse capacity in Karnal
- New Facility in Mundra to facilitate speedy exports

Distribution

- Exports to 95+ countries through a network of 440+ distributors across the world
- Established relationship of over two decades with key customers

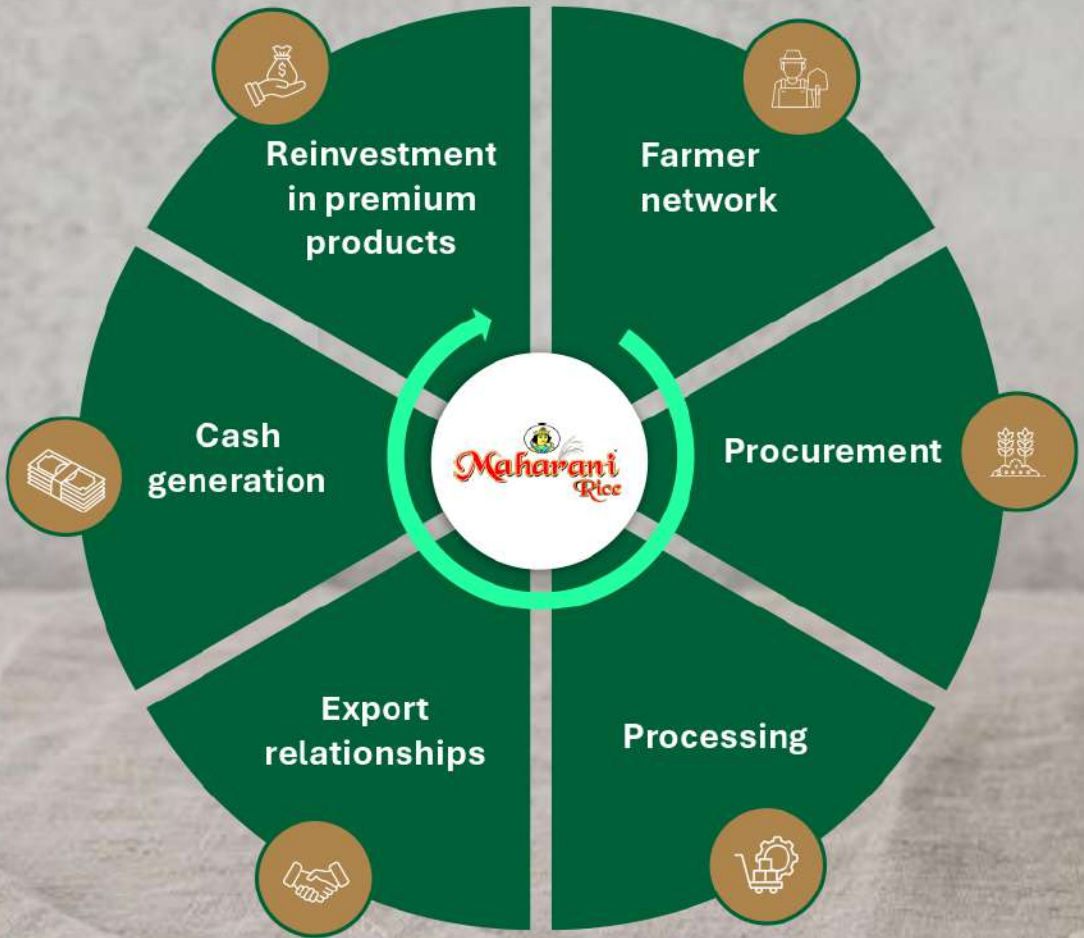
WE ARE

India's Capital-efficient Premium Basmati Company

A differentiated basmati company combining long-grain sourcing expertise, disciplined balance sheet management, export relationships across key geographies, and a scalable premiumisation opportunity in branded and value-added rice products

CHAMAN LAL SETIA EXPORTS LTD

OPERATIONAL FLYWHEEL



Our moat is operational and relational, not advertising-driven.

WHAT WE BRING TO THE TABLE?

For Our Stakeholders

- Strong Balance sheet with conservative leverage and net debt negative
- Established Global Basmati Relationships built over decades
- Emerging premiumisation opportunity

Economic Reality of our Business

- Premium Basmati Specialist
- Value driven product mix
- Export relationship moat
- Capital efficient business
- Long duration and repeat consumption category

WHY US?

Strong balance sheet and cash-generation profile

Decades of sourcing and export relationships

Clear premiumization roadmap

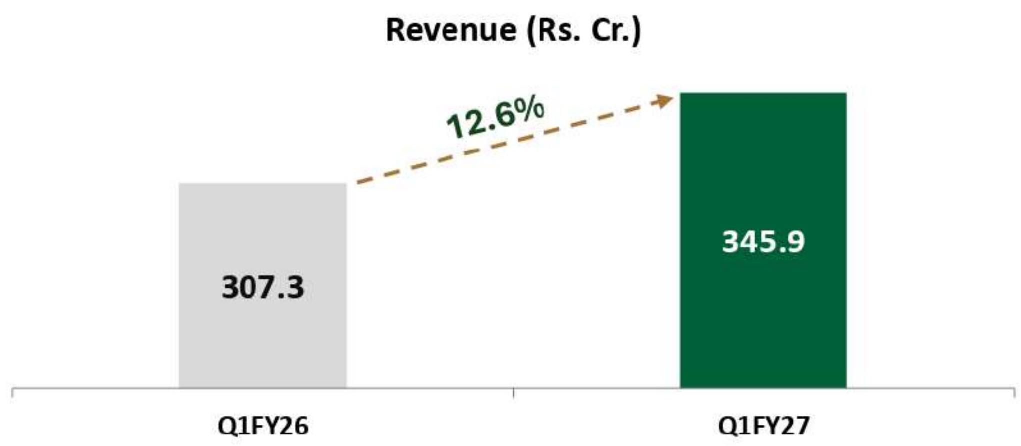
Premium basmati category with structural global demand

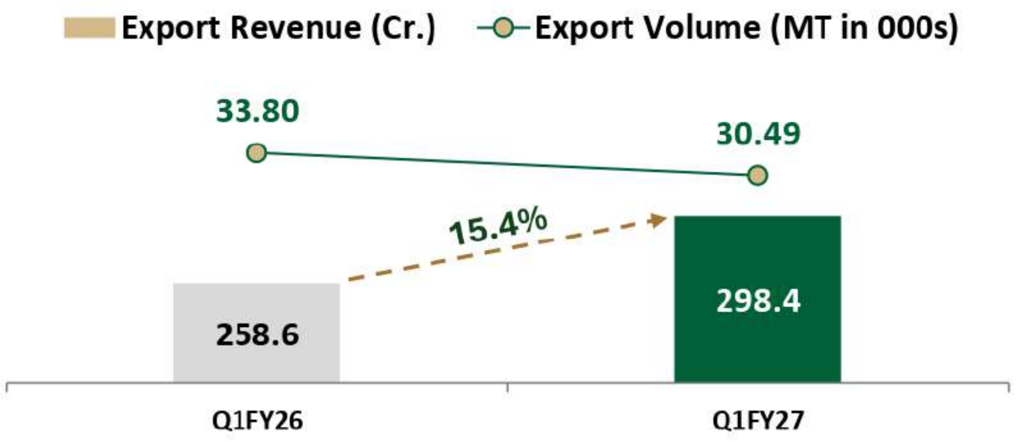
Capital-efficient growth strategy

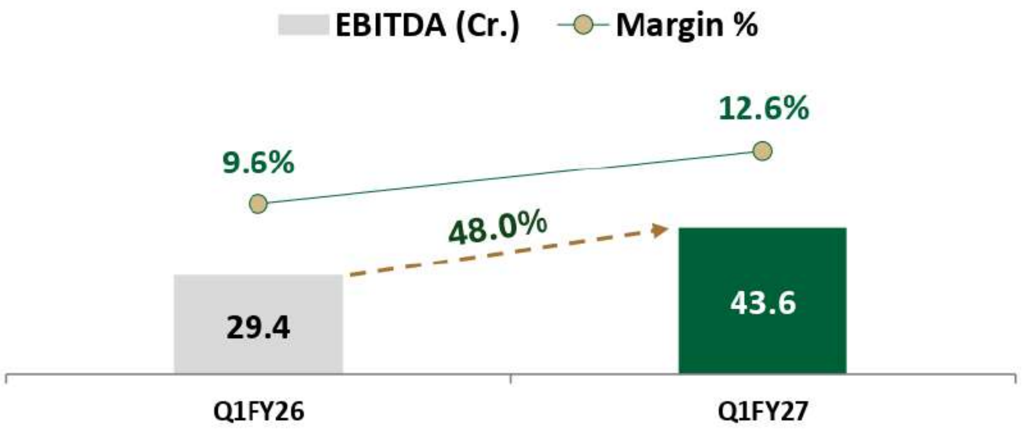
Chaman Lal Setia Exports is not a turnaround story
It is a quality business with strong underlying market potential led by a strong balance sheet

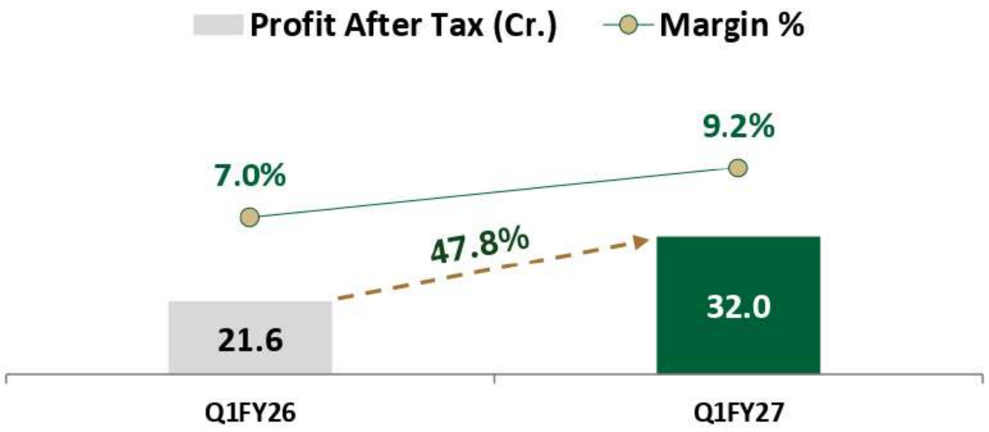
Q1 FY27 PERFORMANCE HIGHLIGHTS

KEY FINANCIAL CHARTS
(Q1 FY27)









MANAGEMENT COMMENTARY

CHAMAN LAL SETIA EXPORTS LTD

"Dear Investors,

We commenced **FY27** with a resilient operational and financial performance despite a challenging global environment. **Revenue from operations increased 12.2% YoY to ₹346 cr**, driven by higher realizations across domestic and export markets, reflecting the strength of our procurement strategy, product mix, and pricing discipline.

Total sales volume stood at 36,616 MT during the quarter. While volumes moderated due to softer export shipments, **average export realization increased 27.9% YoY to ₹98/kg**, while **domestic realization improved 13.0% YoY to ₹64/kg**. **Brand realizations also strengthened to ₹92/kg**, reinforcing the premium positioning of our branded portfolio.

EBITDA grew 48.0% YoY to ₹43.6 crore, with **EBITDA margin up +301 bps YoY to 12.6%**. **EBITDA per kg increased 66.8% YoY to ~₹12/kg**, while **Net Profit grew 47.8% YoY to ₹32.0 crore**, with **PAT margin up +220 bps YoY to 9.2%**, reflecting our continued focus on profitable growth.

Despite elevated ocean freight costs and geopolitical uncertainties, **our diversified export footprint across 95+ countries** enabled us to minimize disruptions. **Strong demand from Canada, the USA, Australia, and the Far East** countries, coupled with **higher realizations**, effectively offset increased freight costs and protected our margins. Going forward, we remain focused on **expanding our branded portfolio**, **strengthening our domestic and global presence,** and **maintaining disciplined procurement and inventory management** to deliver **sustainable, profitable growth.**"

Mr. Rajeev Setia

Joint Managing Director & CFO

QUARTERLY INCOME STATEMENT
(Q1 FY27)

CHAMAN
LAL SETIA EXPORTS LTD

Particulars (INR Cr.)	Q1FY27	Q4FY26	Q1FY26	YoY%
Net Sales	**345.9**	**428.4**	**307.3**	12.6
Cost of Goods Sold	258.2	322.5	231.0	11.8
Gross Profit	**87.7**	**105.8**	**76.3**	14.9
Gross Margin (%)	**25.4%**	**24.7%**	**24.8%**	**+52 bps**
Employee Expenses	5.2	5.5	4.8	8.1
Other Expenses	39.0	48.4	42.1	-7.4
EBITDA	**43.6**	**52.0**	**29.4**	48.0
EBITDA Margin (%)	**12.6%**	**12.1%**	**9.6%**	**+301 bps**
Other Income	2.2	4.0	2.2	-0.2
Depreciation	1.3	1.2	1.1	21.4
Profit Before Interest & Tax	**44.5**	**54.7**	**30.6**	45.4
Interest	1.8	3.2	1.9	-5.3
Profit Before Tax	**42.7**	**51.5**	**28.8**	48.7
Tax	10.8	13.3	7.1	51.3
Net Profit	**32.0**	**38.3**	**21.6**	47.8
PAT Margin (%)	**9.2%**	**8.9%**	**7.0%**	**+220 bps**
EPS (Reported) (Rs.)	**6.44**	**7.70**	**4.35**	48.0

PRUDENT INVENTORY MANAGEMENT

Leading to Superior Cash Conversion Cycle

Lean Operations with Controlled Inventory Risk

Majority of the production is through procurement of semi-finished rice and conversion to finished rice (mostly requiring Sortex), keeping the overall processing cycle short, and the company remaining relatively asset light.

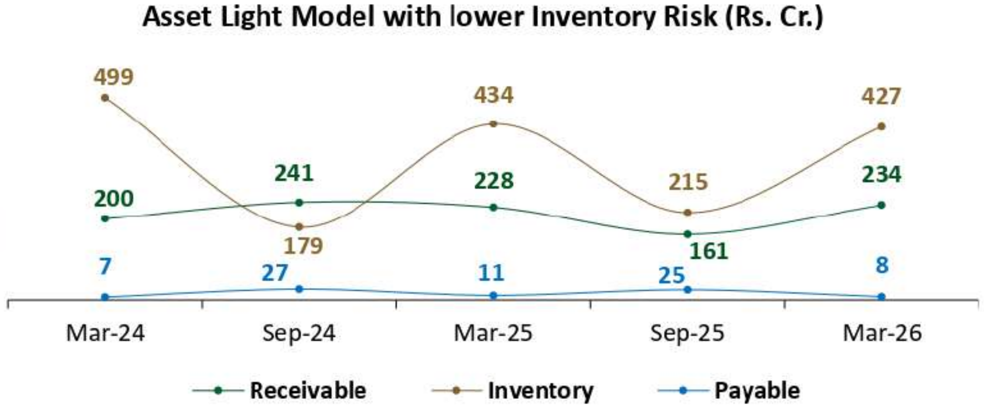
Inventory holding remains moderate as the company does not engage in ageing and thus, has lower inventory risk

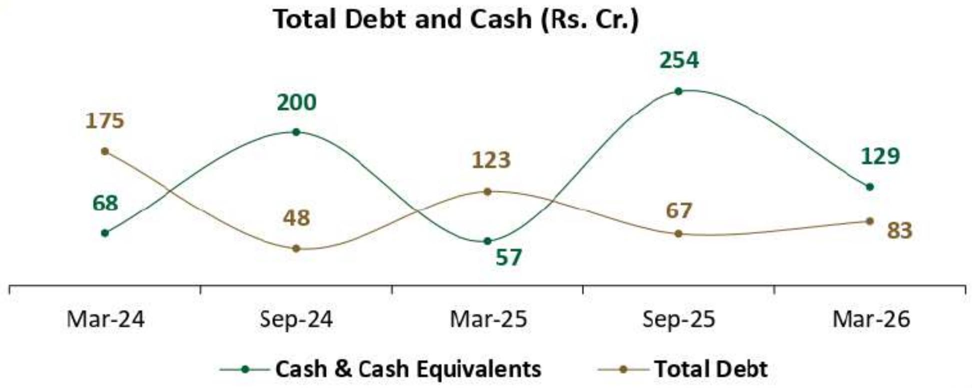
Working Capital Analysis

Company follows a structured working capital cycle where the inventory rises in H2 due to bulk procurement of rice / paddy post kharif harvest to help prepare for upcoming demand. This is funded by internal cash and short-term debt.

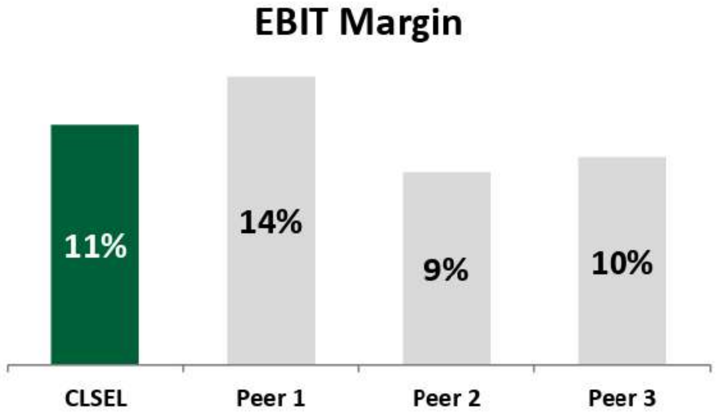
As sales occur in H1, inventory gets liquidated, cash increases, and debt reduces.

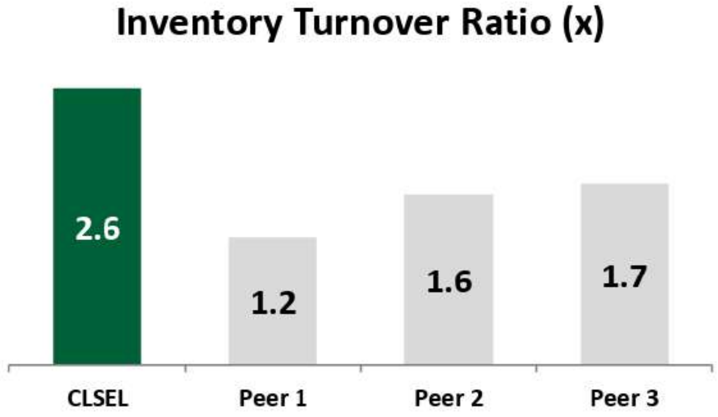
Procurement of Paddy starts in **Oct-Nov,** resulting in increased inventory levels





BENCHMARKING OPERATIONAL EXCELLENCE (FY26)





Despite industry pressures, the company maintains a healthy **EBIT margin of ~11%, a testament** to its operational resilience and staying competitive with the top performers in the sector.

Delivering Sustainable Profitability with a **margin of ~8%** which underlines the company's ability among its peers.

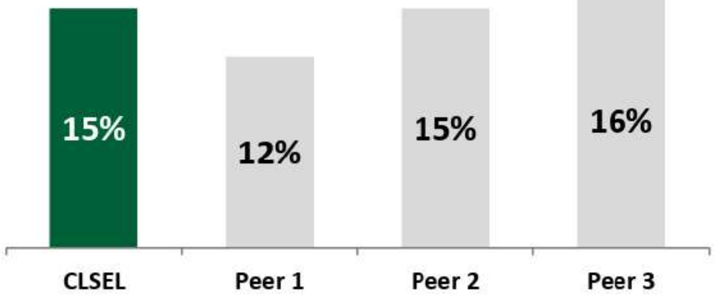
Strong **Inventory Turnover of 2.6x versus peers** demonstrates efficient inventory utilization and faster stock movement.

Strong profitability and efficient inventory management highlight the company's agile operations and disciplined business execution.

BENCHMARKING OPERATIONAL EXCELLENCE (FY26)

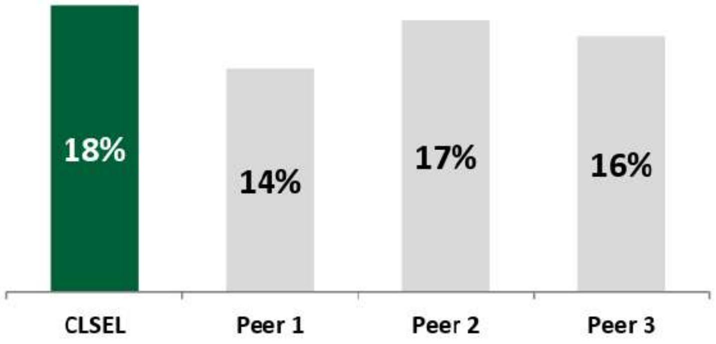
CHAMAN LAL SETIA EXPORTS LTD

Return on Equity



ROE of ~15% reflects strong earnings performance and prudent capital allocation, placing the company among the top performers in shareholder value creation.

Return on Capital Employed



ROCE at ~18%, matching the best in the industry, reflects strong capital productivity and disciplined asset utilization.

*ROCE Calculated on Average Capital Employed Basis & includes Short Term Borrowings

Net Debt to Equity (x)

A **Net Debt/Equity ratio of ~-0.06**, demonstrates strong financial discipline and a robust capital structure benchmarked among the most conservatively financed peers, offering ample headroom for future growth.

Consistently benchmarking at par or above peers company stands out as a financially resilient and value-focused player in the Industry

ABOUT US

CLSEL AT A GLANCE

CHAMAN
LAL SETIA EXPORTS LTD

Since 1974 (~50 Years).....

Flagship Brand

Largest Private Label Exporter

14%+ ROE & 18%+ ROCE Delivered Over Last 10 Years

3 star Export House

300+ Private Label Brands

Exports to **95+** Countries

82,500 MT Warehouse Capacity

880 MT/Day Processing

440+ Distributors across Globe

13% (Last 10 Years CAGR Sales Growth)

Premium Basmati Expertise

JOURNEY (1/2)

CHAMAN
LAL SETIA EXPORTS LTD

1974

CLSEL Founded
The company started rice milling

1977

First Rice Factory
First factory was established in Amritsar, Punjab

1980

In-house Brand Launch
Maharani Basmati Rice was trademarked & launched

1982

First Export Shipment
First export shipment was to Singapore under the flagship name "MAHARANI"

1985

Second Factory
Established in Amritsar, Punjab

1989

Star Export House
Recognized as a star export house

1993

Third Factory
Established in Karnal, Haryana

1994

Corporate House
Registered as a corporate house with the name Chaman Lal Setia Exports Ltd

1995

Public Listing
Company became public and was listed on BSE

JOURNEY (2/2)

2004

Private Label
Private labelling was launched

2012

Diabetic Friendly Rice
Certified for “Rice suitable for diabetic” which is low in GI (Glycemic Index)

2016

3 Star Export House
The company was recognized as a 3- Star export house

2018

New Packaging Unit
Set up new packaging unit in Gandhidham, Gujarat

2021

NSE
With effect from 12.05.2021, the company was listed on NSE

2022

Globetrotters
Exported to 90+ countries with over 300+ private label brands

2023

Revenue crosses Rs. 1000 Cr + mark
Company achieved revenue of Rs. 1,387 Crs in FY23

2024

Shares Buy Back
Rs. 60+ Crores of Buyback of Shares

2025

Expansion & Relocation in Facility
Added 2 Packing Units in Karnal
Shifted Processing Facility from Gandhidham to Mundra

KEY MANAGEMENT

CHAMAN LAL SETIA EXPORTS LTD

Mr. Vijay Kumar Setia
Chairman & Managing Director

Mr. Rajeev Setia
Joint Managing Director & CFO

PRODUCT PORTFOLIO

CHAMAN
LAL SETIA EXPORTS LTD

Basmati Rice

Maharani Supreme Basmati Rice

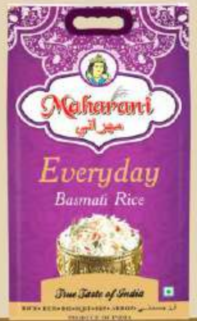
Maharani Basmati Rice 1121

Maharani Classic Reserve Basmati Rice

Maharani Rice Suitable for Diabetics

Maharani Royal Basmati Rice (Golden Sella)

Maharani Brown Basmati Rice



Maharani Everyday Basmati Rice

PROCESSING & WAREHOUSING INFRASTRUCTURE

100% of products manufactured locally

Sales (Q1FY27)

Karnal	Gandhidham
91%	**9%**
Manufacturing, Processing and Packaging	Processing and Packaging

Silos Capacity **18,750 MT**	16 Sortex **880 MT/day**	Warehousing **82,500 MT**
19 Dryers **500 MT/day**	Packing Units **16**	

Our Facilities Conform to World-Class Standards

US FDA	ISO 22000:2018	Organic products standards	BRC [British Retails Consortium]	USDA
Halal India	FSSAI License	APEDA Certified	Kosher	HACCP

Our infrastructure





MARKETING CAMPAIGNS

CHAMAN
LAL SETIA EXPORTS LTD

GULFOOD DUBAI 2026

BIRC 2025

INDUS FOODS 2025

THAIFEX ANUGA 2024

COMPANY STRENGTHS

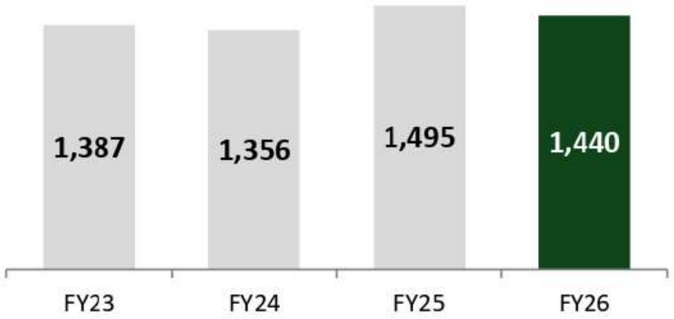
- Huge Basmati Rice export opportunity
- Among the leading exporter of Basmati Rice from India, exporting to 95+ countries
- Strong processing and warehousing capabilities
- Robust financial performance, with sustained cash surplus
- Asset light business model, with prudent inventory management
- Long-track record of shareholder value creation

ANNUAL FINANCIAL HIGHLIGHTS

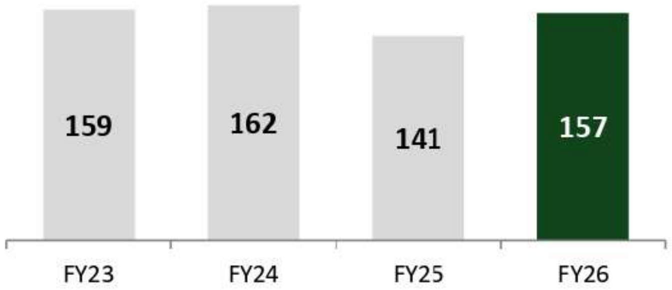
KEY ANNUAL FINANCIAL CHARTS

CHAMAN
LAL SETIA EXPORTS LTD

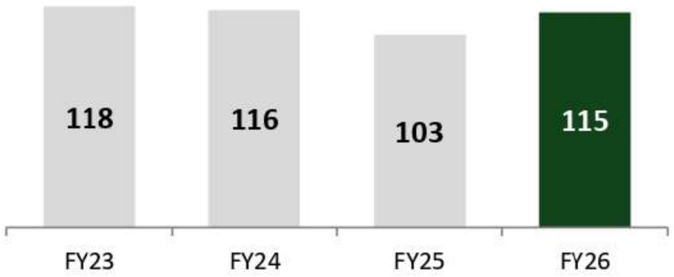
Revenue (Rs. Cr.)



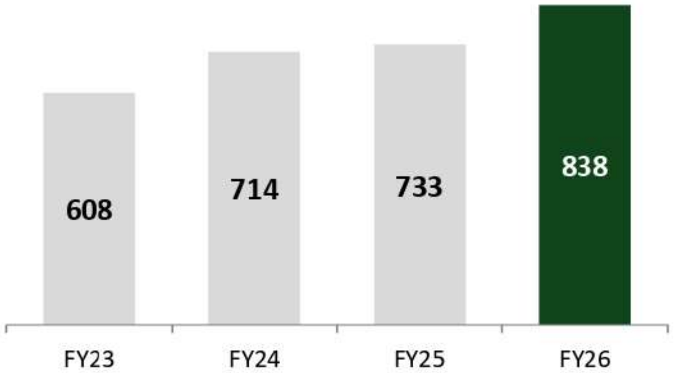
EBITDA (Rs. Cr)



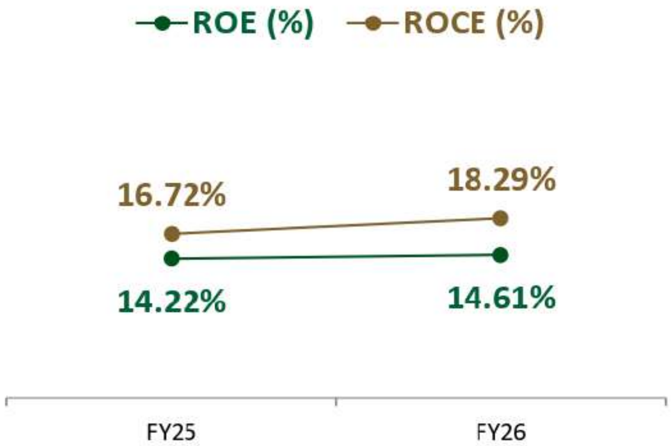
Profit After Tax (Rs. Cr)



Net Worth (Rs. Cr)



Debt to Equity Ratio (x)



ROE (PAT/Average Equity) | ROCE (EBIT/Average Capital Employed) | Capital Employed (Total Assets – Current Liabilities + Short Term Borrowings)

ANNUAL INCOME STATEMENT

CHAMAN LAL SETIA EXPORTS LTD

Particulars (INR Cr.)	FY22	FY23	FY24	FY25	FY26
Net Sales	**932.5**	**1,387.3**	**1,355.6**	**1,495.3**	**1,439.6**
Cost of Goods Sold	684.3	1,058.4	1,051.9	1,167.1	1,106.0
Gross Profit	**248.2**	**329.0**	**303.8**	**328.1**	**333.6**
Gross Profit Margin (%)	**26.6%**	**23.7%**	**22.4%**	**21.9%**	**23.2%**
Employee Expenses	12.7	15.0	17.7	18.7	19.9
Other Expenses	140.3	155.1	124.2	168.3	157.0
EBITDA	**95.2**	**158.9**	**161.9**	**141.1**	**156.7**
EBITDA Margin (%)	**10.2%**	**11.5%**	**11.9%**	**9.4%**	**10.9%**
Other Income	3.9	11.5	9.6	8.7	10.7
Depreciation	5.3	5.9	7.1	3.6	4.6
Profit Before Interest & Tax	**93.8**	**164.5**	**164.4**	**146.1**	**162.8**
Interest	6.8	7.3	9.9	9.8	9.0
Profit Before Tax	**87.0**	**157.2**	**154.5**	**136.4**	**153.8**
Tax	22.1	39.5	38.9	33.5	39.0
Net Profit	**65.0**	**117.7**	**115.6**	**102.9**	**114.8**
PAT Margin (%)	**7.0%**	**8.5%**	**8.5%**	**6.9%**	**8.0%**
EPS (Reported) (Rs.)	**12.57**	**22.76**	**22.36**	**20.68**	**23.10**

ANNUAL BALANCE SHEET

CHAMAN LAL SETIA EXPORTS LTD

Particulars (INR Cr.)	FY24	FY25	FY26
Equity & Liabilities			
Equity			
Equity Share Capital	10.3	9.9	9.9
Reserves and Surplus	703.6	722.9	827.9
Capital Redemption Reserve	-	0.4	0.4
Total Equity	**714.0**	**733.3**	**838.2**
Non-Current Liabilities			
Long term Borrowings	56.2	62.1	73.9
Deferred Tax Liability	1.6	1.0	1.9
Total Non-Current Liabilities	**57.9**	**63.0**	**75.8**
Current Liabilities			
Short-term Borrowings	118.8	61.1	8.9
Trade Payables	7.3	11.4	8.3
Other Current Liabilities	17.7	25.3	33.8
Short-term Provisions	78.8	73.6	74.8
Total Current Liabilities	**222.6**	**171.5**	**125.7**
Total Equity & Liabilities	**994.4**	**967.8**	**1,039.7**

Particulars (INR Cr.)	FY24	FY25	FY26
Non-Current Assets			
Property, Plant and Equipment	142.8	155.8	167.1
Intangible Assets	0.1	0.2	0.2
Capital Work in Progress	5.3	6.1	0.1
Other Non-Current Assets	0.3	0.4	0.3
Total Non-Current Assets	**148.6**	**162.4**	**167.7**
Current Assets			
Inventories	499.4	433.8	427.2
Current Investments	0.1	0.1	0.1
Trade Receivables	199.6	228.5	233.5
Cash & Cash Equivalents	0.3	0.2	0.3
Other Bank Balances	67.0	57.3	128.6
Loans	0.7	0.9	0.7
Other Current Assets	78.6	84.7	81.4
Total Current Assets	**845.8**	**805.4**	**872.0**
Total Assets	**994.4**	**967.8**	**1,039.7**

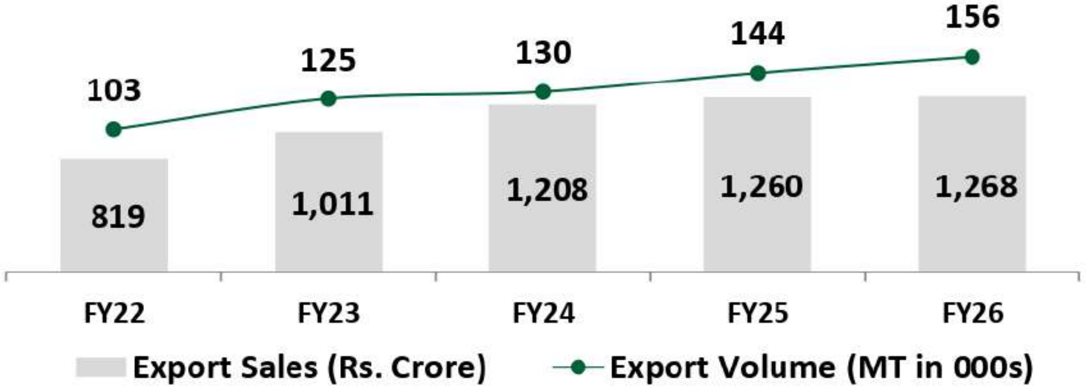
EXPORT MARKET OVERVIEW

LEADING BASMATI RICE EXPORTER

CHAMAN
LAL SETIA EXPORTS LTD

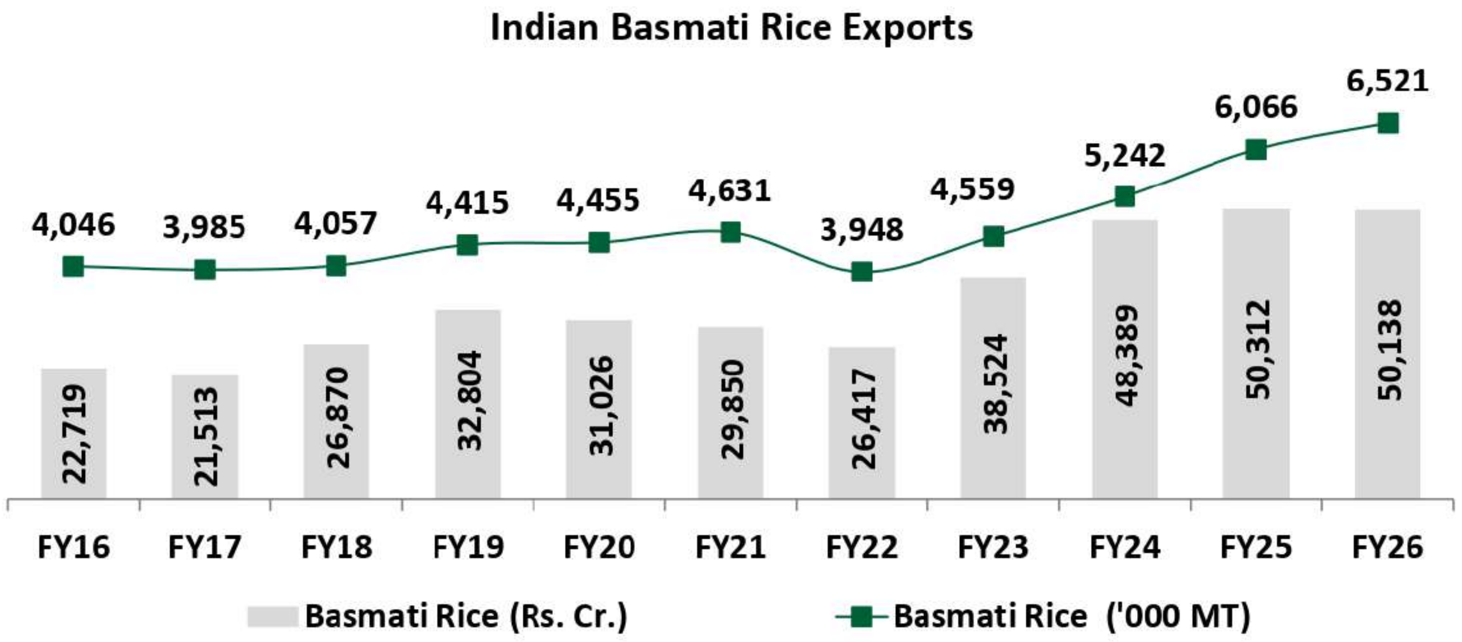
With over 4 decades of experience in Rice Exports, CLSEL is rightly poised to benefit from the export opportunity

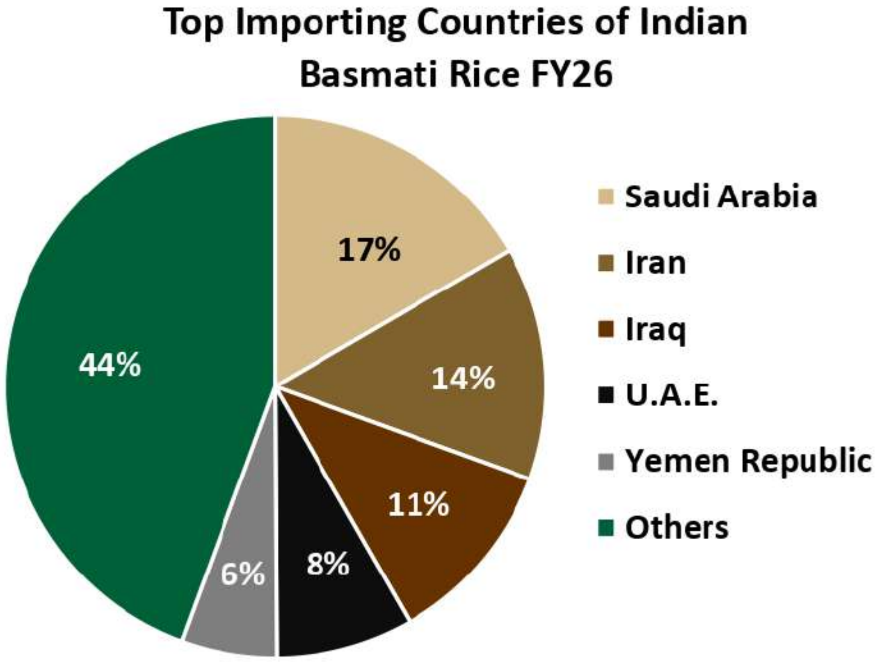
- Exporting since 1982 – established clientele provides repeat business
- Flagship brand 'Maharani' present in **40+** countries
- Exports insured through **ECGC** cover
- Recognized as a **3 Star** Export house
- **440+** distributors with average relationship of ~15 years
- Exports contributes **~88%** of revenue in FY26.



INDIA'S BASMATI RICE EXPORTS OPPORTUNITY

CHAMAN LAL SETIA EXPORTS LTD





India is one of the largest producer of Basmati rice, with balance quantities from Pakistan. Indian Basmati rice has got Geographic Indication (GI) recognition and thus, enjoys a strong dominance in exports (160+ countries), especially to Middle East.

Source: APEDA, as of March 2026

CHAMAN
LAL SETIA EXPORTS LTD

Chaman Lal Setia Exports Ltd.

Company Secretary

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THANK YOU...