Ref: STEX/SECT/2016
May 30, 2016

The Relationship Manager
DCS-CRD
BSE Limited
Rotunda Building, P. J. Towers
Dalal Street, Fort
Mumbai 400 001

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No. C/1, G Block,
Bandra – Kurla Complex
Bandra (East)
Mumbai 400 051

Sub.: Intimation of presentation made at the analysts' meet under Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

In terms of Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we have enclosed the presentation made at the analysts' meet held on May 30, 2016.

Kindly take this intimation on your record.

Thanking you, we are,

Yours truly,
For Cummins India Limited,

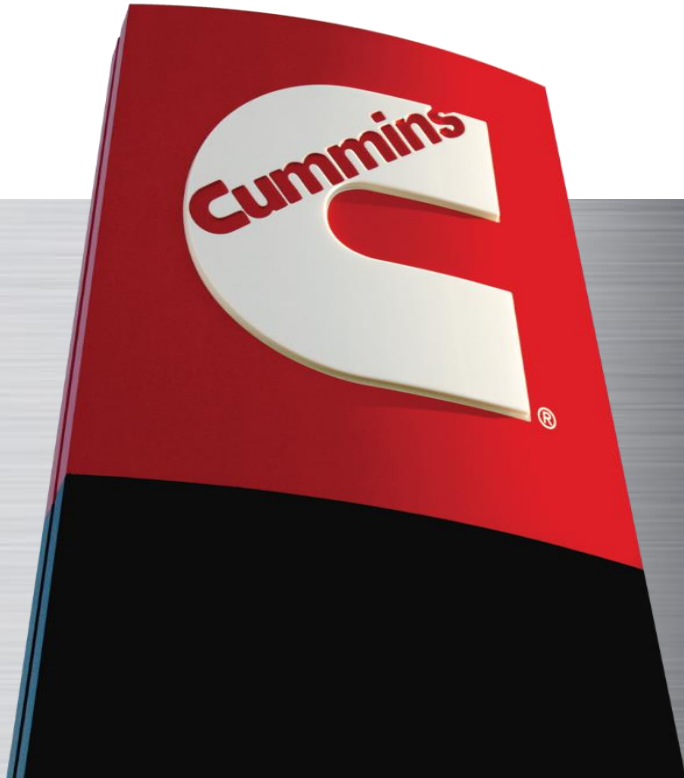
K. Venkata Ramana
Group Vice President – Legal & Company Secretary

Cummins India Limited
Registered Office
Cummins India Office Campus
Tower A, 5th Floor, Survey No. 21, Balewadi
Pune 411 045 Maharashtra, India
Phone +91 20 67067000
Fax +91 20 67067015
cumminsindia.com
cil.investors@notes.cummins.com
CIN : L29112PN1962PLC012276

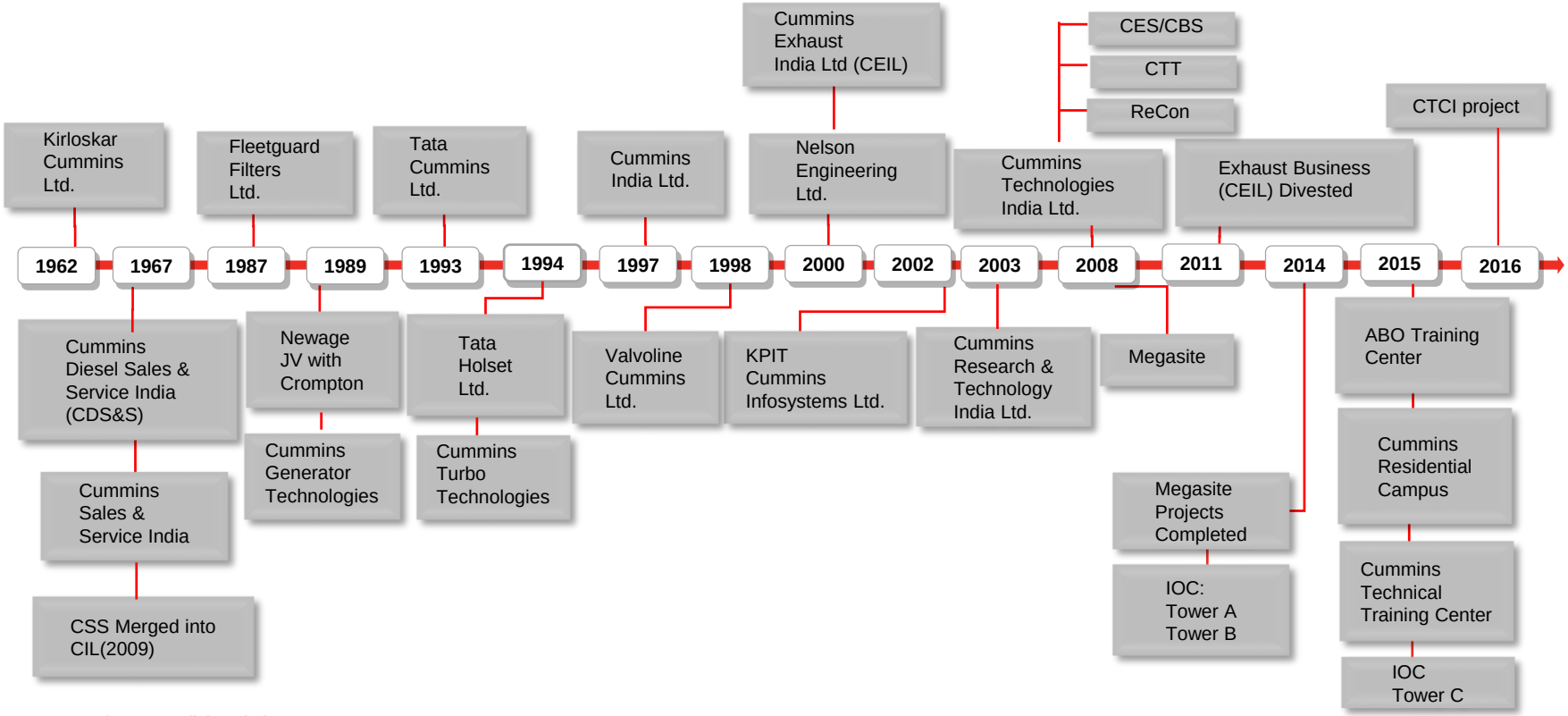
Cummins India Ltd.

May 16

Cummins Confidential

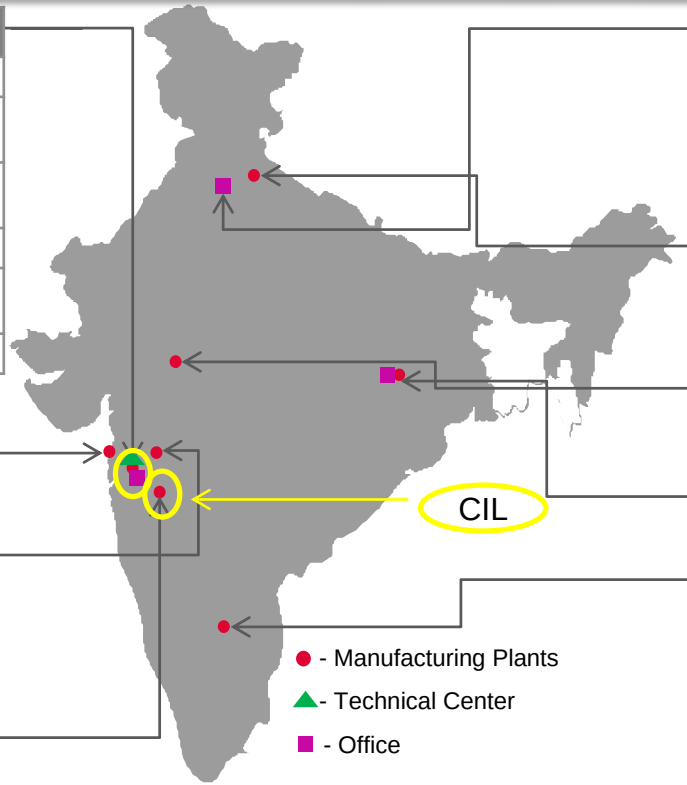


CUMMINS IN INDIA – SINCE 1962



CUMMINS IN INDIA

Consolidated and Unconsolidated Entities: 22 Plants and 2 Tech Centers



Pune
- Cummins India Ltd ▲ ● ■
- Cummins Generator Technologies India Pvt. Ltd. ■
- Cummins Research & Technology India Pvt. Ltd. ▲
- Tata Cummins Pvt. Ltd. ■
- Cummins Technologies India Pvt. Ltd. ■
- Fleetguard Filters Pvt. Ltd. ■

Mumbai/Ambernath
- Valvoline Cummins Pvt. Ltd. ■ ●

Ahmednagar / Ranjangaon
- Cummins Generator Technologies India Pvt. Ltd. ●

Phaltan
- Cummins Megasite ●

NCR
- Valvoline Cummins Pvt. Ltd. ■
- Cummins Sales and Service Pvt Ltd ■

Rudrapur
- Fleetguard Filters Pvt. Ltd. ●
- Cummins Technologies India Pvt. Ltd. ●

Dewas / Pithampur
- Cummins Technologies India Pvt. Ltd. ●

Jamshedpur
- Tata Cummins Pvt. Ltd. ■ ●
- Fleetguard Filters Pvt. Ltd. ■

Hosur
- Fleetguard Filters Pvt. Ltd. ●

- **In India, since 1962**
- **8 legal entities**
- **Over 10,000 employees**

STRATEGIC LEADERSHIP TEAM



Anant Talaulicar
Chairman and Managing Director – India ABO



Sandeep Sinha
Chief Operating Officer



Rajiv Batra
Finance & Facilities



Sudha Dhar
Chief Information Officer & GAC



Ashish Aggarwal
Government Relations



Shveta Arya
Strategy & Chief of Staff



Qureish Shipchandler
Internal Audit



Vikas Thapa
Human Resources



Venkat Ramana
Legal & Secretarial

OPERATING LEADERSHIP TEAM



Sandeep Sinha
Chief Operating Officer – India ABO



Ashwath Ram
Engine Business (HMLD Business & Tata Cummins Operations)



Mandar Deo
HHP Business & Power Systems Operations



Amit Kumar
Power Generation - Mktg & Sales and CGT



Bhavana Bindra
Distribution Business



Milind Madani
New & ReCon Parts India



Anjali Pandey
Cummins Turbo Technologies



Manish Gulati
Cummins Fuel Systems



G.K Sharma
Cummins Emission Solutions



Niranjan Kirloskar
Fleetguard Filters



Sandeep Kalia
Valvoline Cummins



Jayeeta Lakhani
Director Product Planning & Mgmt.



Hardik Shah
Director SCM



Aditi Sharma
Quality Champion



Paul Sowerby
CTCI / CRTI / Eng



Shamli Chapalge
Corporate Communications & Branding



Manoj Solanki
Purchasing



Babu Nagarajan
Cummins Business Services

ORGANISATION STRUCTURE

Cummins in India

Entities :

1. Cummins India Ltd.
2. Cummins Research and Technology India Pvt. Ltd.*
3. Cummins Generator Technologies India Pvt. Ltd.
4. Cummins Technologies India Pvt. Ltd.
5. Tata Cummins Pvt. Ltd.
6. Fleetguard Filters Pvt. Ltd.
7. Valvoline Cummins Pvt. Ltd.
8. Cummins Sales and Service Pvt. Ltd.

(Formerly known as Cummins Svam Sales & Service Limited)

Business Units:

- Engine Business
  - HMLD + HHP
  - ReCon
- Power Generation Business
  - Generators
  - Alternators
- Component Businesses
  - Filtration
  - Emission Solutions
  - Turbo
  - Fuel Systems
  - Electronics
- Distribution Business (1 PDC/ 5 Zonal Offices / 21 Area Offices / 212 Dealer sites, 1 service JV)
- Lubricants

Shared Services: CBS/Cummins Technical Center India (CTCI) /IPO/Internal Audit/ Global Analytics Center (GAC)

*CRTIPL operations to be merged into larger entities within India

CUMMINS INDIA LTD.

- Established in 1962, 51% subsidiary of Cummins Inc.
- Manufactures a variety of engines operating on diesel, natural gas and dual fuel
- Provides innovative solutions across Industrial, Power Generation and Automotive applications and service support
- Manufacturing capacity of over 75,000 engines p.a.
- Plants manufacture engines of various models – NTs, V28, K/KV & Q series
- Amongst India's largest exporters of Engineering Products
- 4 plants : Kothrud, Pirangut & PDC plant at Phaltan and PGBU-SEZ



Kothrud, Pune



Pirangut

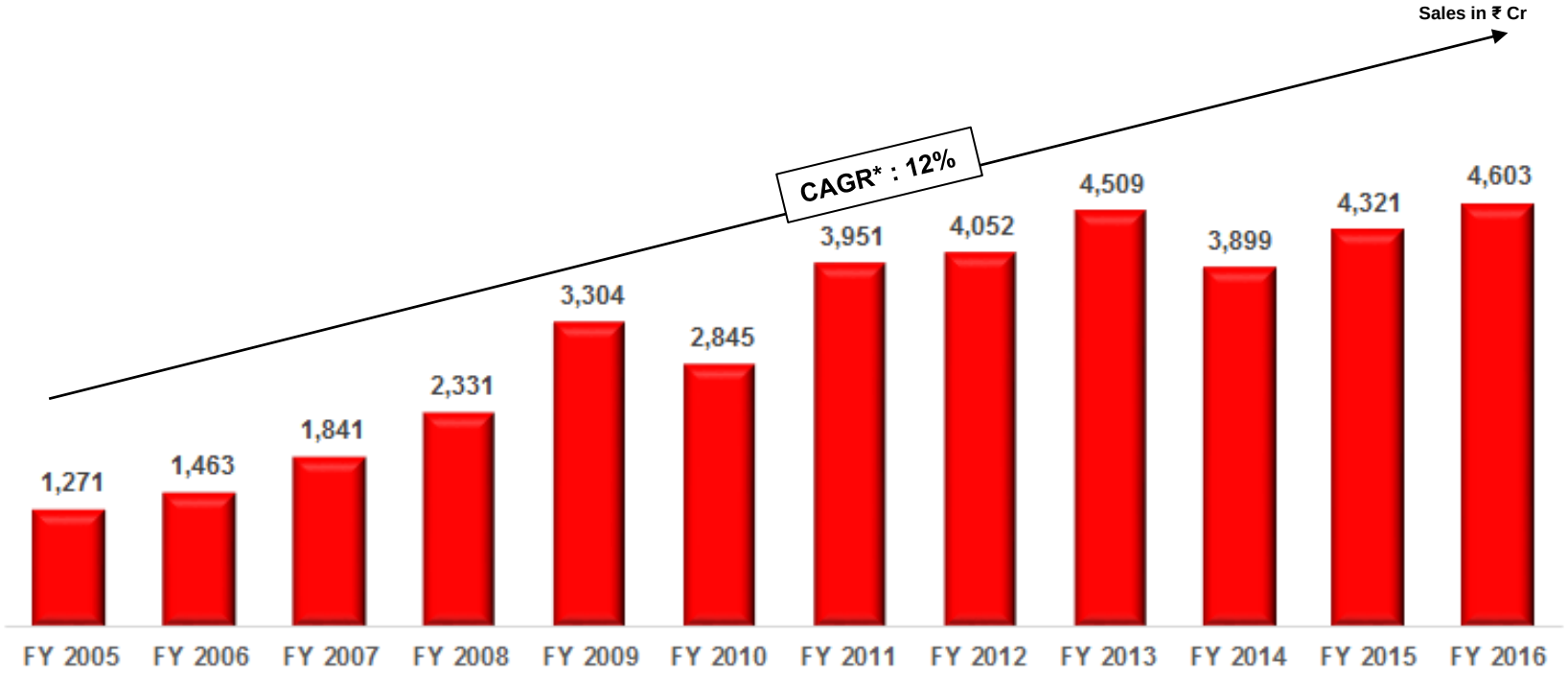


PGBU SEZ, Phaltan



PDC, Phaltan

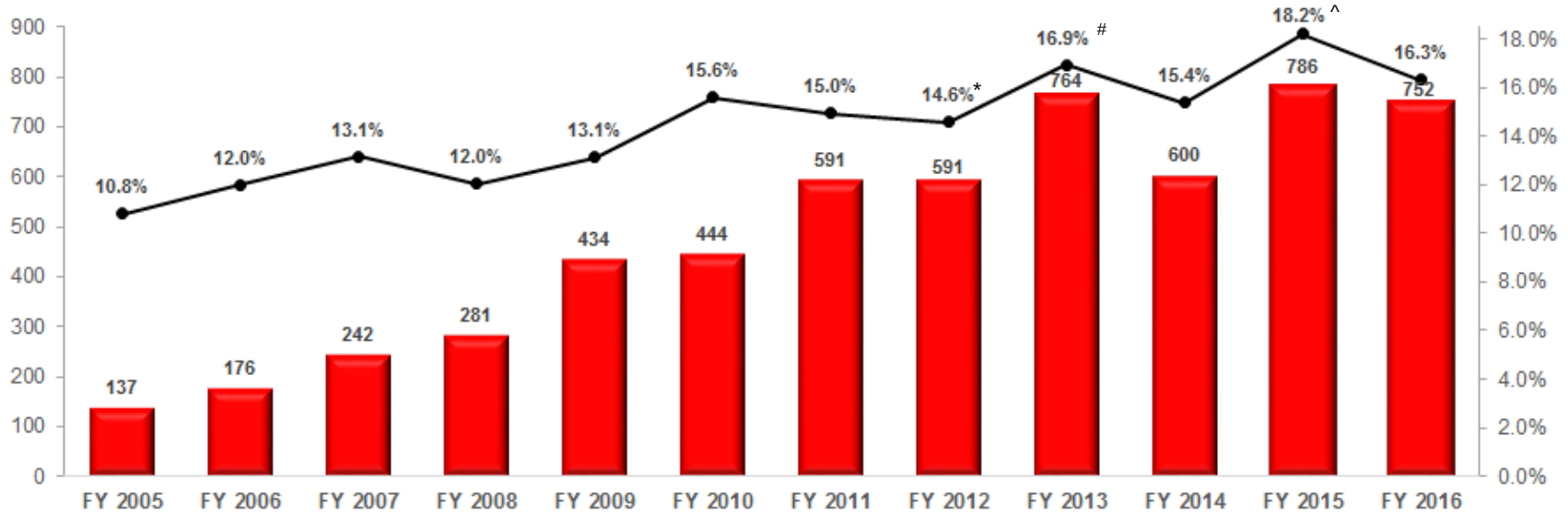
SALES TREND



** CAGR from FY 2005 to FY 2016*

PAT TREND

PAT in ₹ Cr



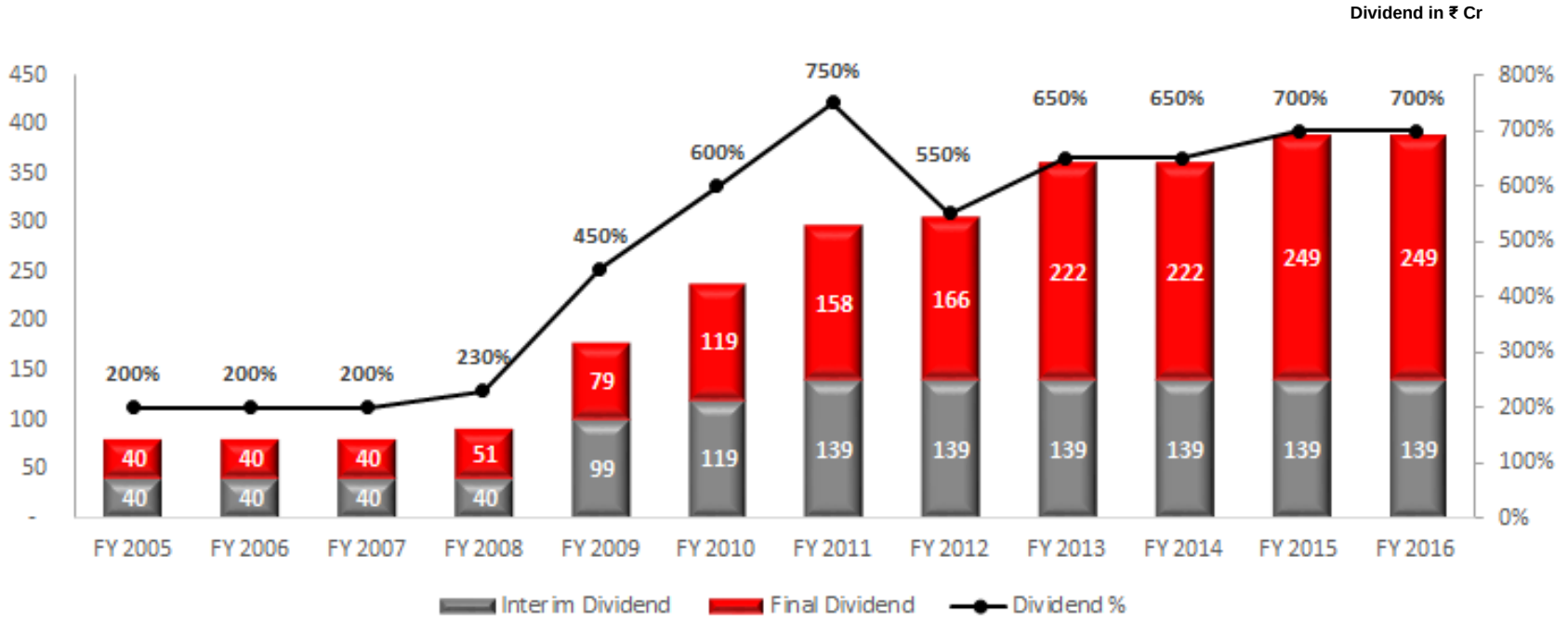
Note :

* Extra-ordinary gain of Rs. 51 Cr for CEIL divestment (1.3%)

Gain of ₹ 62 Cr on sales of HDFC shares (1.4%)

^ Gain of ₹ 83 Cr on sales of KPIT shares (1.9%)

DIVIDEND TREND



Thank You.