Date: November 16, 2026

To,
Listing & Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra-Kurla Complex, Bandra(East)
Mumbai - 400051

Ref: NSE Symbol: CHETANA
ISIN: INEOU1T01012

Sub: Submission of Investor Presentation for the Earnings Conference Call (H1 FY27) under Regulations 30 and 46 of the SEBI (LODR) Regulations, 2015

Dear Sir/ Madam,

In continuation of our earlier intimation dated November 12, 2026, regarding the schedule of the Analysts / Institutional Investors Earnings Conference Call to be held on Tuesday, November 17, 2026, at 04:00 p.m. (IST) onwards, and pursuant to Regulation 30 read with Schedule III (Part A, Para A) and Regulation 46 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation for the half-year ended September 30, 2026 (H1 FY27), which will be referred to during the said earnings call.

The aforesaid Investor Presentation is also being hosted on the official website of the Company at www.chetanaeducation.com.

Kindly take the above information on your record.

Yours Truly,
For Chetana Education Limited

Aditi Sanjit Bagul
Digitally signed by Aditi Sanjit Bagul
Date: 2026.11.16 13:10:35 +05'30'

Aditi Bagul
Company Secretary
Membership No. A31399
Place: Mumbai

Encl:a

CIN No. L58111MH2024PLC417778
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INVESTOR PRESENTATION

Chetana Education Limited

H1 FY 2026-27



CIN: L58111MH2024PLC417778

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About the company



48+ years of legacy

A leading K-12 educational content and publishing company with a scalable, trusted presence in the Indian education ecosystem.

Curriculum

Curriculum aligned education books and learning resources for CBSE and State Board schools, aligned with NEP 2020 guidelines.

Beyond Traditional Publishing

QR-enabled content, Books & Beyond, DOTTSTAR OTT platform and the Smart School Program.

Reach

Two strategically located CnF facilities that serve North and South India; the Bhiwandi warehouse caters to the rest of India.

Conceptual Process

End-to-end production collaborations with academic experts, creators and designers to develop high-quality multilingual learning materials to enable regional relevance.

End-to-end production collaborations with academic experts, creators and designers - concept to final output.

Chetana at a glance

48+
Years of legacy in the education sector

1000+
Titles across 18+ distinct brands

35,000+
Educational videos for interactive digital learning

90 Lakh+
Books produced in FY26

400+
Contractual authors driving curriculum-focused content creation

18 States
Presence through 19 branches

UAE & Sri Lanka
International presence

600+
Network of distributors and dealers

500+
Employees, including 275+ sales professionals

70,000 sq. ft.
Warehouse in Bhiwandi

11,000 sq. ft.
Corporate office at Lower Parel, Mumbai

H1FY27 Performance Highlights

Operating Revenue

₹ 6562.94 Lakhs

▲ 12.1% H-o-H Growth



EBITDA

₹ 1746.84 Lakhs

▲ 27.0% H-o-H Growth



Profit After Tax

₹ 1207.13 Lakhs

▲ 28.3% H-o-H Growth



OTHER KEY HIGHLIGHTS

1. Revenue Increased by Rs.707.40 Lakh from 5855.54 Lakh to 6562.94 Lakh, approx 12% Increase.
2. Gross Profit(GP) Increased by 429.29 Lakh from 3330.30 Lakh to 3759.49 Lakh
3. GP Ratio also improved to 57.30% from Previous Year 56.90%
4. EBITDA Increased by 371.86 Lakh from 1374.98 Lakh to 1746.84 Lakh
5. EBITDA Ratio also improved to 26.6% from Previous Year 23.5%
6. PAT Increased by 266.36 Lakh from 940.76 Lakh to 1207.13 Lakh
7. PAT Ratio also improved to 18.4% from Previous Year 16.1%
8. Company **Net-worth has crossed Rs.100 Cr**.

One model, six revenue engines

A scalable B2B2C blended learning model delivering integrated print and digital education solutions across K–12 for CBSE and Maharashtra State Board.

CORE

Print & Publishing

Textbooks, notebooks, workbooks and supplementary content with strong institutional and retail demand.

RECURRING

DOTTSTAR

A monthly subscription OTT platform by DIJAA, a Chetana subsidiary, with a vast library of curriculum-aligned content.

RECURRING

Smart School Programme

Multi-year school partnership programs bundling Chetana's top offerings and IFPs to acquire complete institutions.

NEW

Gold Circle

An elite pre-primary partnership bringing our strongest offerings together for premier schools.

NEW

NextGen Scholars Olympiad

Grades 1-10 olympiads launched this year, already in 175+ schools within four months with expansion plans in the pre-primary segment.

GROWING

Government & Institutional Orders

Since Chetana's first successful tender, additional institutional partnerships and joint ventures have been secured.

Built for efficiency at scale

Content ecosystem

400+ contractual authors, educators and experts deliver NEP and NCF-compliant content.

Asset-light manufacturing

Printing and binding outsourced via long-term vendor partnerships: cost efficiency, operational flexibility and scalable capacity.

Strong distribution

Pan-India network with two strategically located CnF facilities ensures on-time delivery in key academic seasons.

Growing dealer network

Area-based dealers mitigate individual school risk, shorten receivable cycles and reduce distribution and marketing costs.

Multilingual K–12 coverage

A diversified portfolio across six different languages, boards and grade levels deepens regional penetration.

Chetana's Product Brands

1000+ titles across 18+ distinct brands: textbooks, workbooks, guides, supplementary books and notebooks.

PRE-PRIMARY

Little Mee
An integrated approach to Pre-school learning

My Notebook

Skill MY BOOK

Firefly Foundation
Activity based books

BRIGHT BUDDIES

BLOOM

CBSE

yuga
Timeless nature of Education

Firefly QR BOOK

Firefly

CREATIVE CONNECT
Art across the curriculum

STATE BOARD

GRADE ME

Chetana QR BOOK

SELF-STUDY

Cosmos Series

BRIGHT BUDDIES FOUNDATION

HIGHER SECONDARY

MASTER KEY

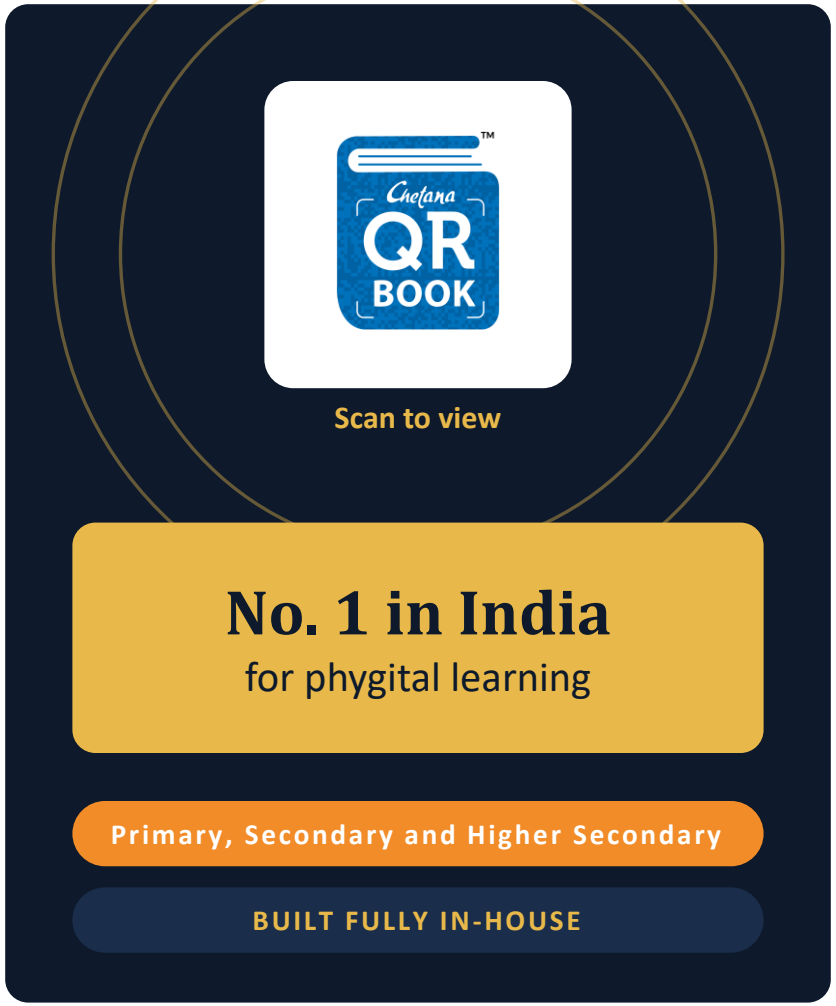
MHT-CET

STATIONARY

Firefly

Chetana
World Of Winners

QR Enabled Books: India's phygital pioneer



Chetana's digital journey gained momentum with the introduction of QR-enabled books, pioneering a phygital learning model in India. Our proprietary DIJAA platform underpins our QR-enabled digital ecosystem across the entire K-12 journey. Built entirely in-house, it provides us with end-to-end technology ownership, enabling scalable deployment, faster innovation and greater control over our digital roadmap.

Print-to-digital bridge
every textbook becomes a gateway to rich digital explanations.

Anytime, anywhere revision
students revisit concepts and solutions on demand.

Concept + practice integration
dual QR links theory with step-by-step solutions.

Classroom-style learning at home
video explanations replicate teacher-led instruction.

Zero learning curve
a scan on any smartphone or tablet means effortless adoption.

Stationery Division



Chetana's Stationery Division, consisting of notebooks, began as a modest initiative and is now growing rapidly through strategic expansion.

100+ active orders already secured: early market validation and growing traction.

Strong existing school network
Long-standing relationships speed up market penetration.

High business synergy
Integration with publishing drives cross-selling and operational efficiency.

Integrated education ecosystem
Strengthens our position as a one-stop provider across content, digital learning and stationery.

DOTTSTAR: School's personalized OTT channel



CUSTOM-BRANDED | AD-FREE | SAAS MODEL | INDUSTRY-FIRST

DOTTSTAR is Chetana Education's **custom-branded, ad-free OTT platform** that enables schools to operate their own digital broadcast channels for curriculum delivery, communication, and events. It combines Chetana's curriculum-mapped video library with content from academic partners through a SaaS-based model. An industry-first innovation, pioneered exclusively by Chetana.

High-frequency, daily usage
Used every day for lectures, announcements, events and communication, beyond seasonal book adoption.

Multi-stakeholder dependence
Teachers, students, parents and management all use it, creating layered reliance across the school.

Content + platform advantage
35,000+ ready academic videos give instant value; schools can upload and manage their own content.

Strong institutional stickiness
As schools build their own archives, the platform becomes embedded in daily operations.

DOTTSTAR: built to scale

Capital-light transformation

Schools get a fully functional digital channel without heavy infrastructure investment, accelerating blended learning.

Data visibility

Viewing analytics lets teachers and management track engagement and support better academic interventions.

165+

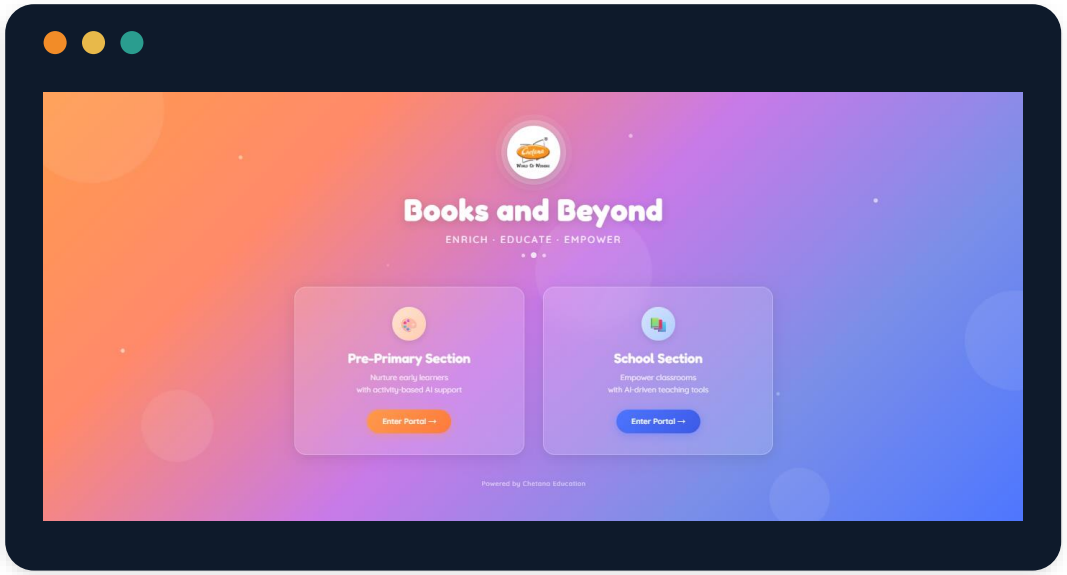
Scalable deployment

Plug-and-play implementation with minimal training, already validated across 165+ schools.

1 Recurring usage → 2 High retention → 3 Deep integration → 4 Scalable growth

DOTTSTAR drives recurring usage, high retention, deep institutional integration and scalable growth, making it a strong long-term value driver within Chetana's ecosystem.

Books & Beyond for Pre-primary



Aligned with NEP 2020 and NCF 2022, Books & Beyond is a unified, scalable AI – powered teaching ecosystem that streamlines lesson planning and standardizes pedagogy across schools.

Now introducing Books & Beyond for pre-primary.

Empowers teaches, saves time

Lesson plans, mind maps, animated presentations, worksheets and assessments cut preparation time.

AI – powered classrooms

AI – powered games, real-life examples and interactive tools create immersive classrooms.

Daily teacher engagement

Ready-to-use content keeps teachers engaged with the platform consistently.

Standardized and scalable

Consistent teaching quality across classrooms and institutions through structured delivery.

LESSONS | VIDEOS | GAMES | 90+ RHYMES | STRUCTURED PHONICS | NUMERACY | LITERACY | GENERAL AWARENESS

NEW OFFERING · GRADES 1–10

NextGen Scholars Olympiad

175+

schools reached in just 4 months of launch

LAUNCHED THIS YEAR

GRADES 1–10

A huge initiative with strong interest from schools. **Seeing this success, we are now extending it to pre-primary.**

UNIQUE OFFERING

Financial Literacy

Builds money sense early: saving, spending and smart financial choices.

UNIQUE OFFERING

STEM

Science, technology, engineering and maths through problem-solving and application.

Maths

English

Science

Olympiads are an established and growing school-level assessment category in India, with millions of students participating annually. Chetana has leveraged its extensive school network and content capabilities to enter this high-engagement, assessment-led segment.

Smart School Program

A high-impact school partnership model: a 2–3 year transformation journey positioning Chetana as an end-to-end education solutions provider.

COMPLETE END-TO-END OFFERING

- **Textbooks & notebooks**
- **OTT learning platform access**
- **Interactive Flat Panels (IFPs)**
- **Books & Beyond and QR digital solutions**



Driving digital transformation

Schools adopt smart classroom infrastructure and modern teaching methods aligned with evolving education standards.

Deep institutional integration

Multi-product engagement builds long-term partnerships, strengthening retention and recurring business.

Gold Circle



Chetana's newest pre-primary partnership: an exclusive circle of premier schools, powered by the full strength of the Chetana ecosystem.

Academic excellence
Curriculum and assessment of the highest standard.

Empowered teaching
Best-in-class tools in the hands of every teacher.

Technology-first
A connected, digital-ready school experience.

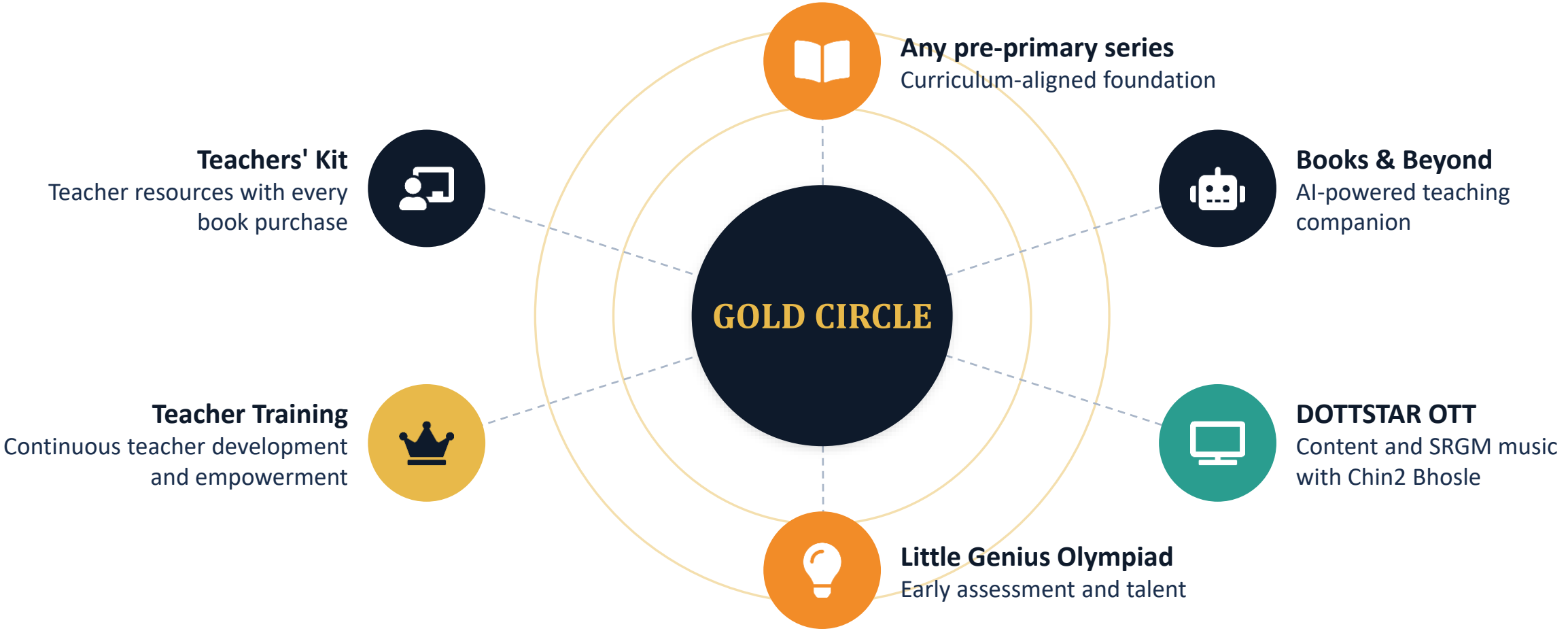
Exclusive network
For premier schools

Long-term partnership
Built to grow together

Premium positioning
A mark of distinction

Gold Circle: one pre-primary school, every touchpoint

Books, technology, assessment and talent come together so Chetana captures the pre-primary school from every angle.



Government & institutional orders



*The map of India is for representation purposes only.

1

Government Segment Entry

Chetana secured its first government tender, successfully supplying books to tribal regions across Maharashtra.

2

Early Traction & Repeat Business

The initial tender win has been followed by additional government orders, demonstrating traction and repeatability

3

Expanding Institutional Reach

Chetana is strengthening its presence across government departments and educational institutions, expanding its institutional opportunity pipeline.

4

Joint ventures and state publications

Joint ventures are being established to further participate in government publication requirements and broaden capabilities.

Partners that extend our reach

THROUGH DOTTSTAR · ACADEMIC EXCELLENCE

01

Physics Wallah

One of India's most trusted names in IIT-JEE and NEET preparation; recorded and live lectures for Grades 6–12.

02

Chin2 Bhosle (Pre-Primary)

Renowned music educator bringing the SRGMs method into early learning through rhythm, melody and storytelling.

03

Aditya Birla Education Trust – Mpower

Well-being initiative on emotional resilience, communication skills and mental wellness for students, parents and educators.

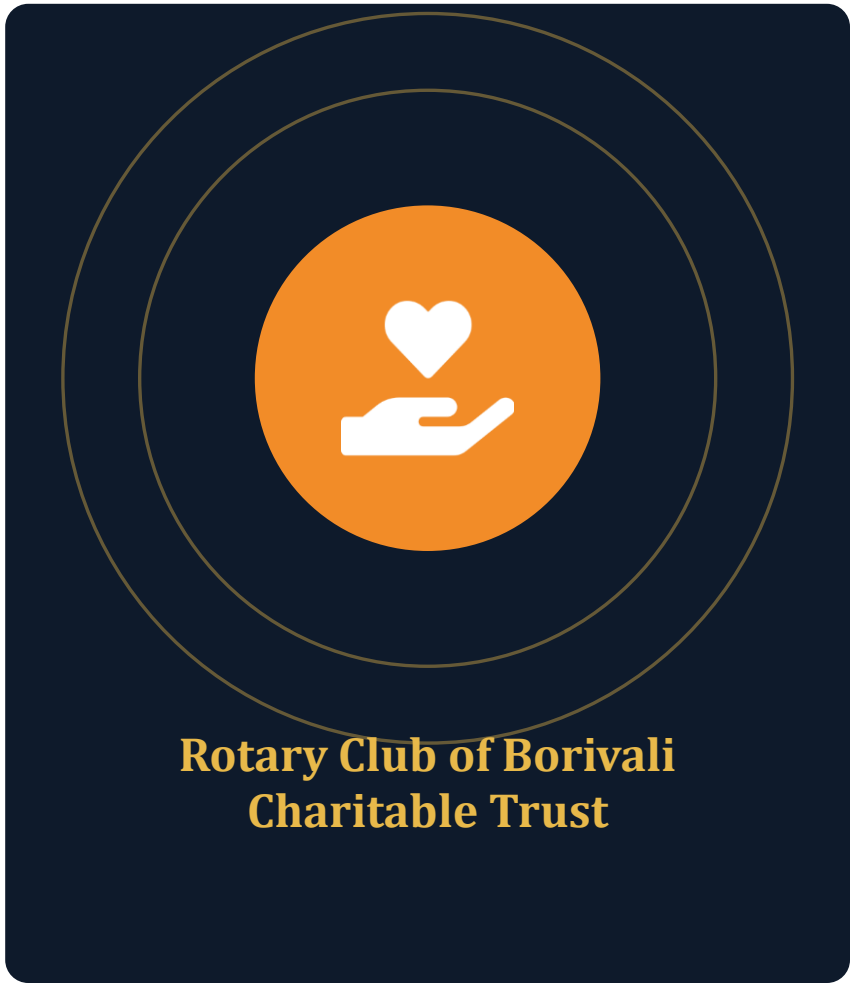
THROUGH OLYMPIAD

04

BOS (Beam Outsourcing Services)

Chetana has partnered with a SEBI – registered company as their Olympiad partner for the NextGen Scholars Olympiad.

Education that gives back



Driven by a strong commitment to social responsibility, Chetana Education commits part of its profits and, through its educational roots, provides vital academic support to underprivileged students through the Rotary Club of Borivali Charitable Trust.

In the upcoming period the Company intends to accelerate these initiatives further, delivering sustainable, on-the-ground educational support to foster student success.

Leadership



Anil Jayantilal Rambhia

Chairman & Managing Director

32 years

years of experience in sales, marketing and product innovation



Rakesh Jayantilal Rambhia

Whole-time Director

27 years

years of experience in strategic planning, finance and administration

Financial Overview

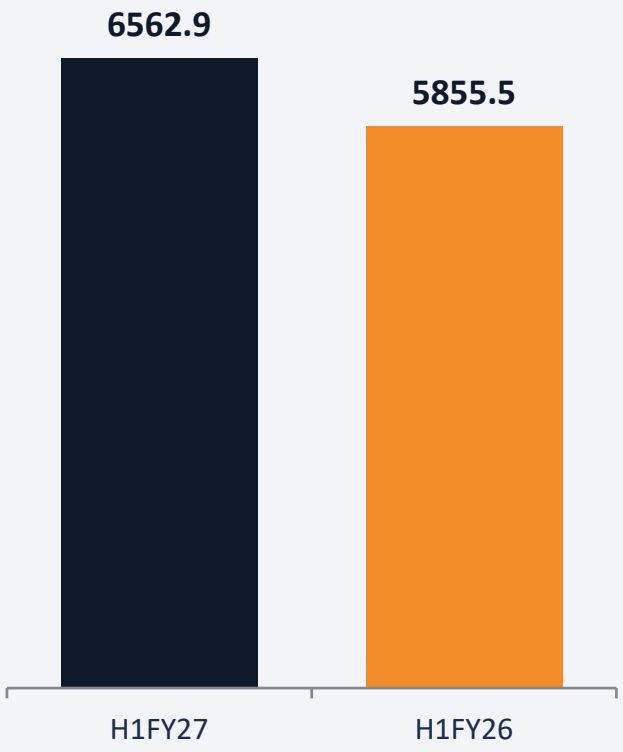
1. H1 FY27 Performance
2. Financial Statement



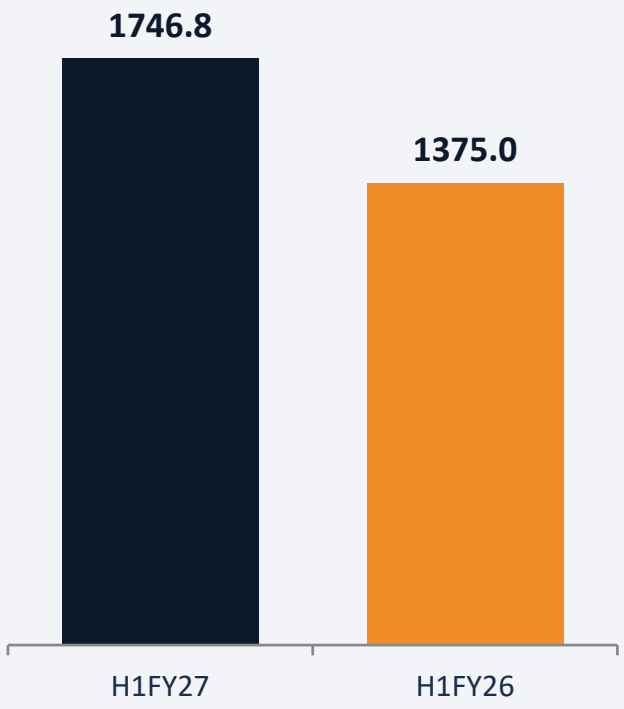
H1 FY27 Financial Performance

(Rs. in Lakh)

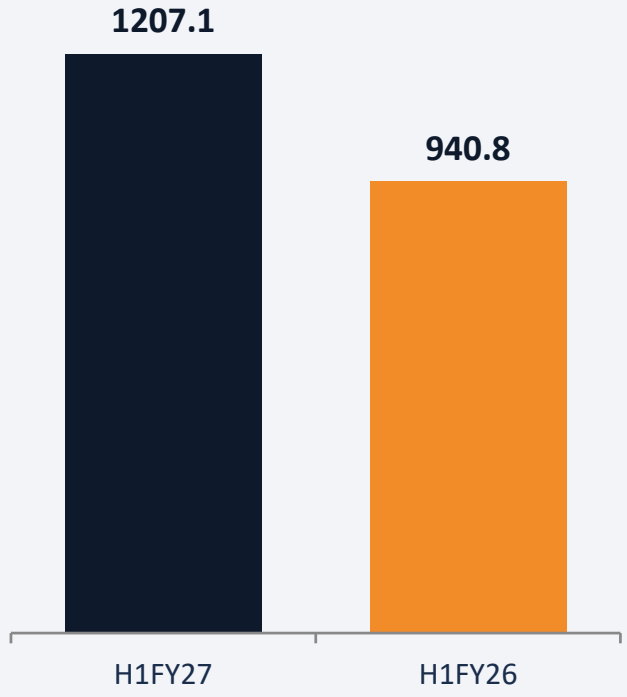
Revenue



EBITDA



PAT



Profit & Loss Statement

(Rs. in Lakh)

PROFIT & LOSS STATEMENT	H1 FY27	H1 FY26	H1-o-H1 FY27 - FY26	H2 FY26	H1-o-H2 FY26 - FY25	FY26
Revenue from operations	6,562.94	5,855.54	**12.1%**	5,070.96	**29.4%**	10,926.51
Cost of materials consumed	2,803.45	2525.34		1,759.04		4284.38
Gross Profit	3,759.49	3,330.20	**12.9%**	3,311.92	**13.5%**	6,642.13
Gross Profit %	**57.3%**	**56.9%**		**65.3%**		**60.8%**
Employee Benefits Expense	1,146.51	1,108.52		1,324.21		2,432.73
Other Expenses	866.14	846.7		1,183.04		2,029.74
EBITDA	1,746.84	1,374.98	**27.0%**	804.67	**117.1%**	2,179.66
EBITDA %	**26.6%**	**23.5%**		**15.9%**		**19.9%**
Depreciation and Amortisation Expense	56.5	46.63		62.90		109.53
Other Income	2.78	4.21		7.65		11.87
EBIT	1,693.13	1,332.56	**27.1%**	749.44	**125.9%**	2,082.00
Finance Costs	93	70.22		104.85		175.07
Exceptional Items	-	-		52.25		52.25
PBT	1,600.13	1,262.34	**26.8%**	592.34	**170.1%**	1,854.68
Total Tax Expense	393	321.58		187.42		509.00
Profit for the period	1,207.13	940.76	**28.3%**	404.92	**198.1%**	1,345.68
PAT %	**18.4%**	**16.1%**		**8.0%**		**12.3%**

Consolidated Balance Sheet – H1 FY27

(Rs. in Lakh)

EQUITY & LIABILITIES	Sep-26	Mar-26
Equity		
(a) Equity Share Capital	2040.00	2040.00
(b) Reserve and Surplus	8417.12	7210.00
(c) Money Received Against Share Warrants	-	-
Total Equity	**10457.12**	**9250.00**
Non-Current Liabilities		
(a) Borrowings & Lease Liabilities	69.88	79.85
(b) Other Financial Liabilities	520.23	0.23
(c) Other Non-Current Financial Liabilities	106.8	90.49
Total Non-Current Liabilities	**696.90**	**170.57**
Current Liabilities		
(a) Borrowings & Lease Liabilities	2070.83	2633.32
(b) Trade Payables (total of MSME & Other than MSME)	565.08	408.8
(c) Other Financial Liabilities	417.34	534.67
(d) Other current liabilities	288.06	346.47
Total Current Liabilities	**3341.31**	**3923.26**
Total Equity & Liabilities	**14495.33**	**13343.83**

ASSETS	Sep-26	Mar-26
Non-Current Assets		
(a) Property, plant and equipment	361.58	379.02
(b) Capital Work-in-Progress	-	-
(c) Right-of-Use Assets	-	-
(d) Intangible Asset (incl Goodwill)	-	-
(e) Non-Current Financial Assets	0.13	0.13
(f) Other non-current Assets	731.94	211.99
(g) Deferred tax Asset (Net)	65.9	48.91
Total Non-Current Assets	**1159.55**	**640.05**
Current Assets		
(a) Inventories	3980.74	3878.06
(b) Trade receivables	8593.10	8174.21
(c) Cash and Cash Equivalents	19.28	12.12
(d) Short-term loans and advances	606.66	638.98
(e) Other current assets	136.00	0.41
Total Current Assets	**13335.78**	**12703.78**
Total Assets	**14495.33**	**13343.83**

Consolidated Cash Flow Statement – H1 FY27

(Rs. in Lakh)

PARTICULARS (₹ in Lakhs)	Sep-26	Mar-26
Cash Generated from Operations	962.14	314.08
Less: Direct Taxes paid	251.48	520.80
Net Cash from Operating Activities	710.66	-206.72
Cash Flow from Investing Activities	-38.03	-142.99
Cash Flow from Financing Activities	-665.46	341.75
Net increase/ (decrease) in Cash & Cash equivalent	7.16	-7.96
Cash and cash equivalents at the beginning of the year	12.12	20.08
Cash and cash equivalents at the end of the year	19.28	12.12

Thank you

Chetana Education Limited

CIN: L58111MH2024PLC417778