

### **CHANDAN HEALTHCARE LIMITED**

Reg Off. Add: Biotech Park, Sector-G, Jankipuram, Kursi Road, Lucknow-226021 CIN: L85110UP2003PLC193493

TEL NO.: -8069366666 Email: secretarial@chandan.co.in

www.chandandiagnostic.com

Date: 02.12.2025

To.

National Stock Exchange of India Ltd.

Exchange Plaza, 5th Floor,

Plot No. C /1, G Block,

Bandra - Kurla Complex,

Bandra (E), Mumbai - 400051, Maharashtra, India.

**Trading Symbol: CHANDAN** 

**ISIN: INEOB2N01016** 

<u>Subject</u>: Intimation of Outcome of investor meet under the SEBI (Listing Obligations and Disclosures requirements) Regulation, 2015.

Dear Sir / Madam,

This has reference to our earlier intimation dated November 25, 2025, under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, with regard to outcome of investor meeting held on December 1, 2025.

We kindly request you to take on record the details of meeting which was held today as provided below:

Sr. No.	Day & Date	Place	Nature of the meeting	Mode of meeting
1	Monday , December 1, 2025	Taj Santacruz, Mumbai	Group	In-Person

Note - No Unpublished Price Sensitive Information (UPSI) was shared during any of these interactions.

Kindly acknowledge and take the same on records.

Thanking you,

Yours faithfully,

For Chandan Healthcare limited

Rajeev Kumar Nain Company Secretary and Compliance Officer

**Enclosed:** Investor Presentation





### Disclaimer



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### Management Comments On H1 FY26 Financial Performance



### **Amar Singh** Promoter, Chairman and Managing Director

H1 FY26 marked a period of robust growth, with revenue up 23.38% to ₹ 137 Cr and profitability remaining strong. The performance was supported by consistent volume growth, better business mix, and disciplined cost management. Expansion momentum and rising diagnostic volumes strengthened margins and overall financial performance.

During the half year, we expanded our network with new state-of-the-art diagnostic centres in cities like Patna, Lucknow and Ayodhya, and continued to scale our Chandan Medical Centres to reach more communities. These additions enhanced patient access and reinforced our commitment to quality and affordable healthcare.

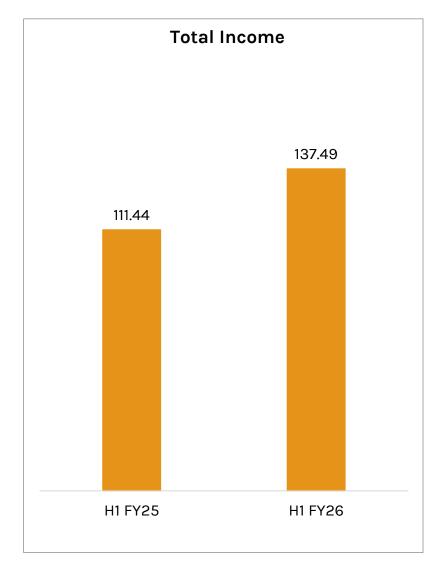
Looking ahead, we plan to accelerate our pan-India expansion through a mix of owned and franchise-led centres. Chandan Healthcare has also entered into an exclusive strategic partnership with Jeena Sikho Lifecare Limited to establish diagnostic centres across all existing and upcoming Jeena Sikho hospitals and clinics across India. Jeena Sikho Lifecare Limited (JSLL) is one of India's leading Ayurvedic healthcare providers with over a decade of experience in holistic wellness. With a clear strategy and strong foundation, Chandan Healthcare remains focused on steady, profitable, and sustainable growth in the years ahead

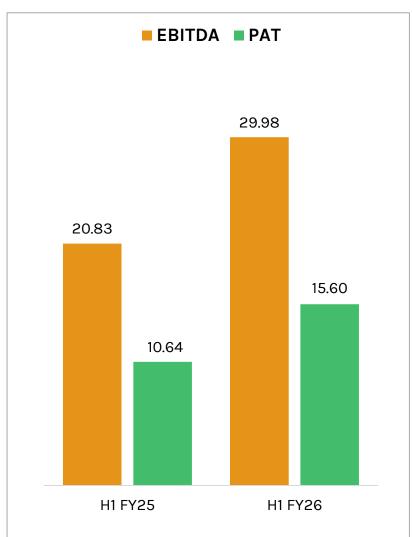


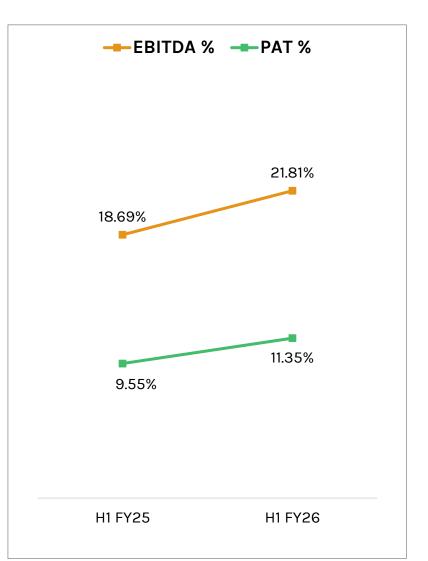


# H1 FY26 Consolidated Key Financials Highlights









All Amount In ₹ Cr & Margins In %



**Investor Presentation** 

# H1 FY26 Consolidated Profit & Loss Statement



			In ₹ Cr
Particulars	H1 FY25	H1 FY26	Y-0-Y
Operating Income	110.46	135.80	
Other Income	0.98	1.69	
Total Income	111.44	137.49	23.38%
Raw Material Expenses	51.66	68.89	
Employee Benefit Expenses	18.65	19.62	
Other expenses	20.31	19.00	
Total Expenditure	90.62	107.51	
EBITDA	20.83	29.98	43.98%
EBITDA (%)	18.69%	21.81%	
Finance Costs	2.20	2.80	
Depreciation	3.24	4.93	
PBT	15.39	22.26	
Tax	4.10	5.75	
Net Profit	11.29	16.51	46.24%
Minority Interest	0.65	0.91	
Reported Net Profit	10.64	15.60	46.59%
NPM (%)	9.55%	11.35%	
EPS (Diluted)	5.17	6.38	

# H1 FY26 Operational Highlights





#### New Diagnostic Centre, Ashiyana (Lucknow)

- Comprehensive pathology, radiology, imaging, and preventive services.
- Supports expansion strategy through IPO proceeds utilisation.
- Advanced digital systems enable faster, accurate, and accessible reporting.

#### Second Diagnostic Centre, Ayodhya

- Fully equipped facility with advanced diagnostics and digital integration.
- Strengthens footprint in high-demand healthcare markets.
- Advanced technology enhances efficiency and diagnostic accuracy.

#### **Operations Started At Patna Centre**

- Successfully acquired X Life Diagnostics & Research Centre
- Expands accessibility to high-quality, patient-centric diagnostic services in the region.

#### **Launch of Chandan Medical Centres**

- Affordable diagnostics, consultations, and medicines for semi-urban and underserved regions.
- Expanding healthcare accessibility at the community level.

### **CRISIL Credit Rating Assigned**

- CRISIL BBB / Stable for ₹20.00 Cr facility, reaffirming financial stability.
- Strengthened working capital profile supported by healthy cash accruals and disciplined collections.

#### **Award Recognition**

 Honoured as 'Most Promising Diagnostic Chain of India / Uttar Pradesh' at ZEE UP & Uttarakhand Dare to Dream Awards 2025.



### Chandan at a Glance



Chandan Healthcare Limited is one of the leading North India-based providers of diagnostic and pharmacy services, and a key entity within the Chandan Group. The Company offers a comprehensive suite of NABL/NABH-accredited pathology and radiology solutions across Uttar Pradesh and Uttarakhand.

Its service portfolio includes a wide range of diagnostic tests such as blood tests, X-ray, ECG, ultrasound, CT scan, MRI, and other specialized investigations, ensuring reliable and high-quality care.

Chandan operates through a diverse business model spanning B2C (retail customers), B2B (institutional partnerships), and B2G (government PPP contracts) all under a company-owned model that guarantees consistent standards and operational control.

To capture rising demand across urban and semi-urban markets, Chandan is actively expanding into neighboring states including Delhi, Rajasthan, Bihar, Chhattisgarh, and Madhya Pradesh, with a strategic focus on metro hubs and Tier 2/3 cities.

The company got listed on NSE Emerge on 17th February 2025



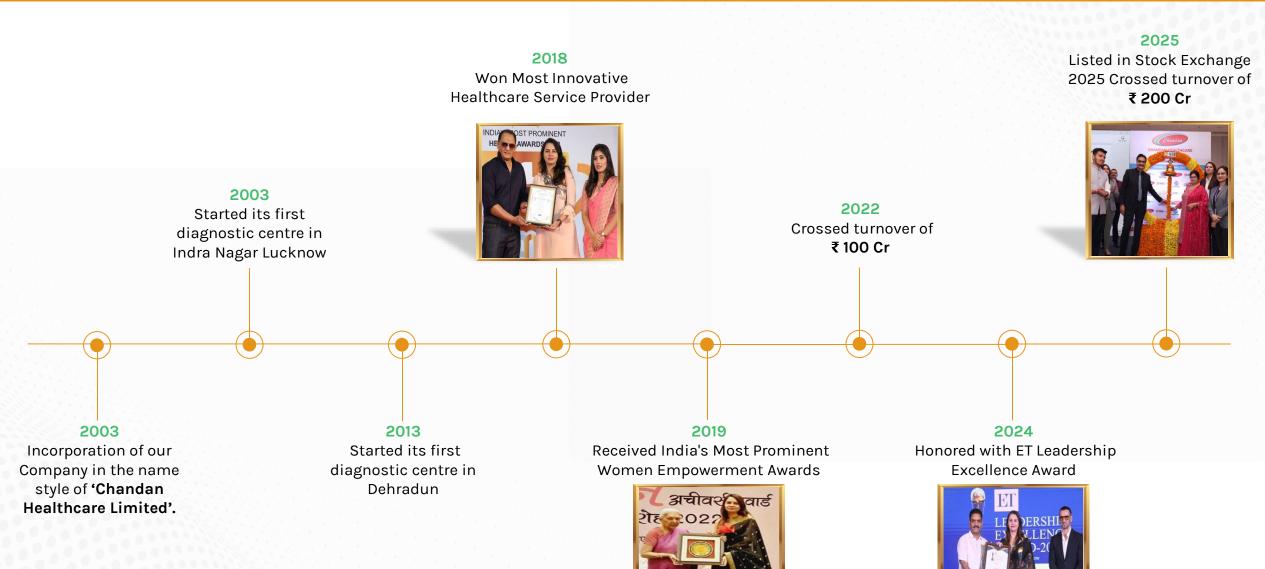
# Key Facts & Figures





### Key Events & Achievements

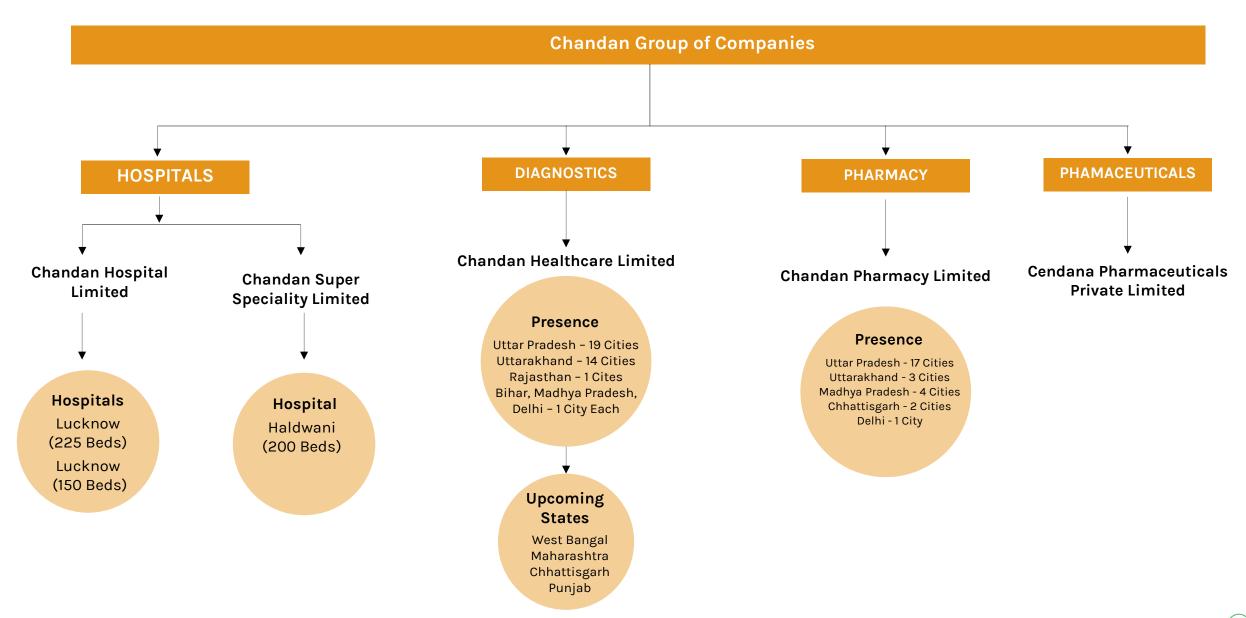




Investor Presentation (10)

# Chandan Group Overview





# Board Of Directors





Amar Singh Promoter, Chairman and Managing Director

MBBS with 20+ years of experience in the healthcare industry



Asmita Singh
Promoter and Managing Director

BBA and MBA with 20+ years of marketing experience



Vinay Lamba Non-Executive Director

Marine Engineer with 10+ years of experience in technical operations & equipment strategy



Amit Gupta
Non Executive Independent Director

B.Sc. and FCS with 20+ years of experience in corporate compliance and secretarial practice.



Brahma Nand Bhartiya
Non Executive Independent Director

B.A., M.A. with experience in labour administration; retired Assistant Labour Commissioner, UP.



Vinod Jain Independent Director

MS (General Surgery) with fellowships from ACS and ICS.



# Chandan's Core Business Verticals











**Pathology** FY25 Revenue ₹96.50 Cr (41.94%)

Radiology FY25 Revenue ₹ 27.80 Cr (12.08%)

Pharmacy FY25 Revenue ₹105.80 Cr (45.98%)



### Balanced Business Model Across Retail, Government & Institutions



### Diversified revenue streams ensure stability, scalability, and reduced risk.



### **B2C (Retail Diagnostics)**

- Walk-in services across 35+ cities & 4 states
- 18L+ patients served in FY25
- Strong brand recall, reliable service, affordable care

FY25 Revenue

₹135.24 Cr (58.78%)



### **B2B** (Institutional Clients)

- 230+ private hospitals & clinics as partners
- Recurring, long-term relationships
- Steady revenue from integrated tieups

**FY25 Revenue** 

₹42.40 Cr (18.42%)



### **B2G (Government PPPs)**

- Public-Private Partnerships with state governments
- Diagnostic services in government hospitals
- Long-term contracts ensure stable cash flow & credibility

**FY25** Revenue

₹52.45 Cr (22.80%)

### Top Performing Centres Across Categories



### 13 Large Centres

Equipped with MRI & advanced imaging for comprehensive diagnostics



Top Performing Centre
Ayodhya, Rikabganj
Revenue - ₹ 8.43 Cr

Customers Served - 85,904

### 6 Medium Centres

Provide **CT facilities**, but no MRI; focus on essential imaging services



Top Performing Centre
Lucknow, Indira Nagar
Revenue – ₹ 8.98 Cr
Customers Served – 55,001

### 21 Small Centres

Basic healthcare & diagnostics without MRI/CT; cater to Tier-2/3 regions



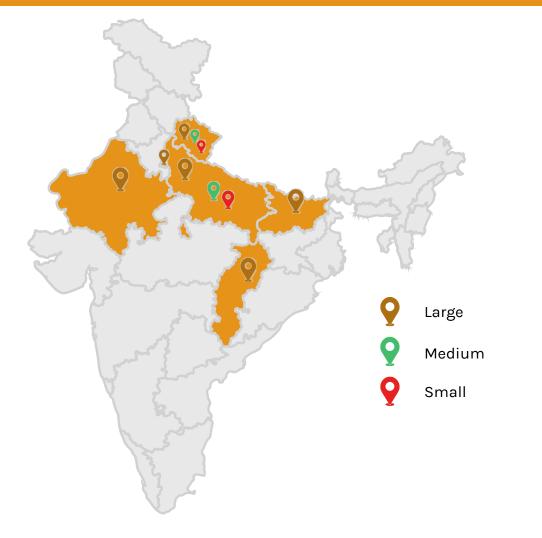
Top Performing Centre
Haldwani, Nainital Road
Revenue - ₹ 2.36 Cr
Customers Served - 25,324

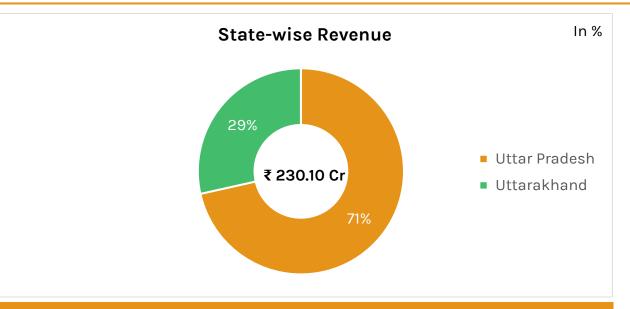


# 👝 Expansive Regional Footprint Across North & Central India



The complete network comprises large, medium, and small centers and 360 sample collection centers.





### Glimpse Of Chandan's Diagnostic Centres







### **Enhancing Diagnostic Capabilities Through Capex**



### Jankipuram, Lucknow



**Total capex investment:** ₹24.68 Cr



**Purpose:** Establishment of advanced diagnostic centre



### Key equipment installed:

- 384-slice CT scanner
- High-end pathology automation

3T MRI - Magnetom Lumina (₹15.71 Cr)



### Ashiyana, Lucknow



Total capex investment: ₹7.10 Cr



**Purpose:** Diagnostic infrastructure upgrade



### Key equipment installed:

 Biomedical and imaging infrastructure enhancements

GE MRI Model Signa HDXT 1.5T 16 Channel (₹ 3.15 Cr) GE CT Scan System "OPTIMA 660" 64 Slice − (₹ 1.6 CR)



### Ayodhya, Uttar Pradesh



Total capex investment: ₹7.10 Cr



**Purpose:** Setup of multi-modality diagnostic centre



### Key equipment installed:

- 384-slice CT scanner
- High-end pathology automation

GE MRI Model Signa HDXT 1.5T "16 Channel (₹ 3.15 Cr)



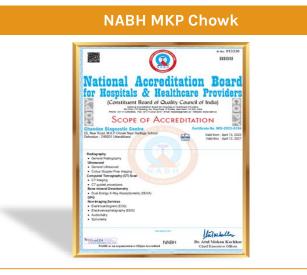
Investor Presentation (18)

# Certified By India's Top Accrediting Bodies



### Recognized For Quality Care With 5 NABH-Accredited Centres And 10 NABL-Crtified Labs.













### Technology-Driven Healthcare at Chandan





100K+ Downloads
On Play store

- 90+ Specialties
- **24x7** Access
- One App for All Healthcare Needs

Available On IOS

Chandan 24x7





Digital-first platform strengthening customer loyalty & operational efficiency

#### **Unified Platform**

Diagnostics, Pharmacy & Doctor Consultations

### **Seamless Integration**

Offline + Online network, centralized medical records

### **Patient-Centric Features**

- Lab test bookings, full-body health check-ups, home sample collection
- Appointments across 90+ medical specialties
- Digital reports, prescriptions, purchase history
- Instant support via call centre

Investor Presentation (20)

### Affordable Healthcare, Strengthened Loyalty



### **Chandan Family Loyalty Card**

An integrated healthcare membership programme offering patients savings, convenience & holistic family coverage.







**Cardholders Added Every Month:** 2 Lakhs+



### **Key Privileges**

- Family-wide coverage with one card
- Up to 70% savings on tests & consultations
- Discounts on medicines via app & stores
- Free home sample pick-up & 2-hr delivery
- Instant reports & 24x7 support



### Strategic Impact for Chandan

- Boosts customer loyalty & repeat use
- Enables cross-selling across services
- Creates recurring revenue stream
- market position



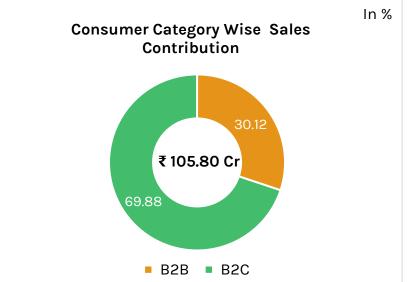
### **Pharmacy Segment - Strong Complement To Diagnostics**



Pharmacy contributes ₹ 105.8 Cr (~46% of Chandan's FY25 revenue), with a strong retail-driven model, steady institutional demand, and synergy with diagnostic services.

### **Service Strengths**

- Widespread Retail Network: 27 company-owned outlets across Uttar Pradesh, Uttarakhand, Madhya Pradesh, Chhattisgarh & Delhi
- Wholesale Distribution Strength: Centralised supply chain with coldchain compliance ensures uninterrupted medicine availability
- Integrated Healthcare Advantage:
   Pharmacy complements diagnostics –
   boosting customer stickiness, cross-selling & loyalty



- 525 - 520					
Consumer Category	Sales in ₹ Cr				
B2B	31.87				
B2C	73.93				
Total	105.80				

In 9 Product Category Wise Sales Contribution	%
4.82 12.91 13.47 ₹ 105.80 Cr 68.79	
■ Pharmacuticals ■ Surgical ■ FMCG ■ Other	

Product Category	Sales in ₹ Cr		
Pharmaceuticals	72.78		
Surgical	14.25		
FMCG	5.10		
Other	13.66		
Total	105.80		

### Key Strengths Driving Sustainable Growth





Offers 1,118+ pathology and radiology tests under NABL/NABH-accredited infrastructure

# Digital Ecosystem with Strong Adoption 100K+ downloads of Chandan 24x7 App offering e-pharmacy, doctor consultations, test bookings, and digital records

#### Widespread Network

Presence across 19 cities in Uttar
Pradesh and all 14 districts of
Uttarakhand
Operating 40 diagnostic centres



#### Tier 2/3 Market Focus

Strong presence in underserved regions with localised pricing and personalised service driving repeat business

#### Company-Owned Model

All diagnostic centres and labs are owned and operated by the Company, ensuring quality control and operational consistency



### Scalable Growth Strategy

Entered Rajasthan and Bihar; upcoming centres in Delhi, Raipur, and Bhopal via hub-and-spoke expansion

#### Multi-Channel Revenue Model

Serving B2C, B2B (hospital tie-ups), and B2G (government contracts) segments Complemented by a growing retail and wholesale pharmacy business



### **Experienced Leadership**

Promoter-led with 20+ years of experience in healthcare, operations, and marketing

Investor Presentation (23)

### Expanding Footprint Across India





### **Network Expansion Plan**

- Targeting a network of 100 labs across 17 states over the next 3 years
- Expanding presence through 1,000 franchises in the next 3 years
- Enhancing accessibility and strengthening nationwide reach



# Strategic Partnership with Jeena Sikho Lifecare Limited

- Chandan Healthcare to act as the exclusive diagnostics partner across 23 states and 100+ cities
- Extends to upcoming Jeena Sikho facilities as their network expands
- Providing end-to-end pathology and radiology services for IPD and OPD patients



### **Expansion Highlights**

- New States: Entry into Delhi, Madhya Pradesh & Chhattisgarh
- Strengthening Presence: Deepening network in Uttar
   Pradesh & NCR
- Strategic Focus: Addressing diagnostic gaps in midsized cities & suburban regions



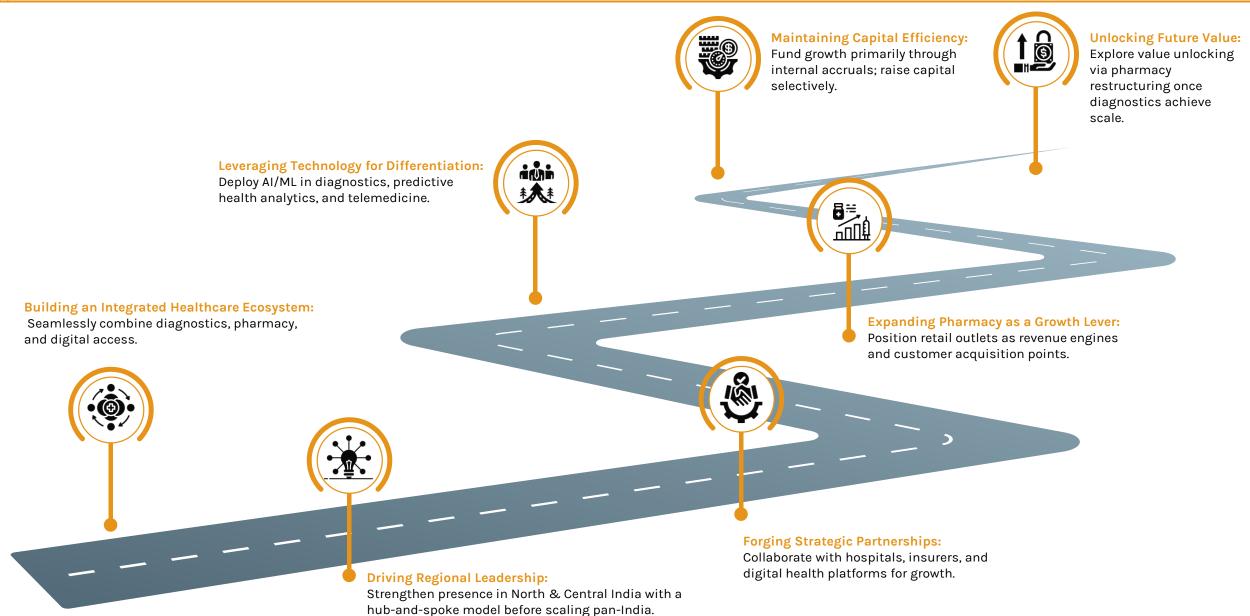
### **Growth via Chandan Medical Centres (CMC)**

- Plan to open 20+ new CMCs annually under structured, long-term strategy
- Expanding **affordable**, **quality diagnostics** across underserved regions
- Delivering integrated healthcare services closer to communities

Investor Presentation (24)

# 📇 Future Roadmap: Chandan Healthcare





Investor Presentation (25)



### \_ Indian Healthcare Industry Overview



Public health expenditure has steadily increased, reaching around 2.1% of GDP in FY23, up from 1.6% in FY21, with a target of increasing further toward 2.5% in coming years The Indian healthcare market is projected to grow from approximately US\$ 367 billion by 2023 to US\$ 638 billion by 2025, representing a robust CAGR of ~22%



India is now the 4th largest medical device market globally, expected to grow rapidly

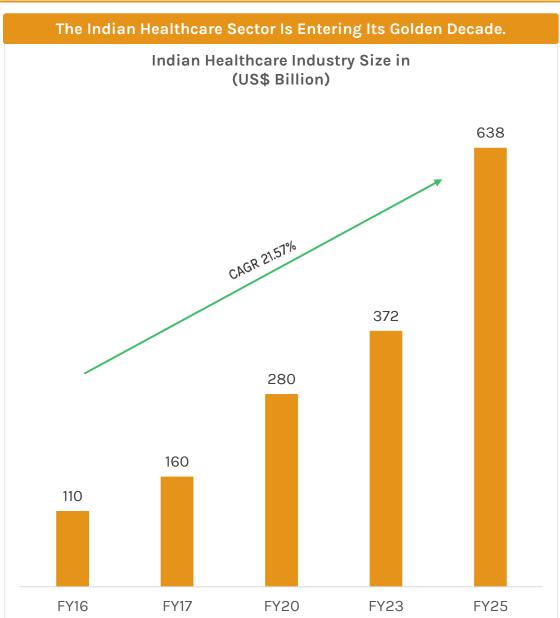
India's retail pharmacy and wellness sector will grow from US\$ 2.6 billion in 2023 to US\$ 4.1 billion by 2027 at 12% CAGR.





medical tourism sector was estimated at US\$ 7.4 billion in 2022 and is projected to cross US\$ 42 billion by 2032, making India a key destination for international patients

Source: IBEF Healthcare Feb 2025, Business Today





### **Indian Diagnostics Sector Overview**





#### Market Size & Growth

- Diagnostics industry expected to grow from US\$13 Billion (FY23) to US\$25 Billion (FY28) at a 14% CAGR.
- Growth driven by rising chronic diseases, ageing population, demand for preventive tests, and wider insurance coverage



#### **Pathology Segment**

- Accounts for 58% of the diagnostics market, currently valued at US\$7.5 Billion, projected to reach US\$14.4 Billion by FY28.
- India has ~1.32 lakh pathology labs, with 60%+ operating as standalone centres



#### Radiology Segment

- Comprises soft (X-ray, ultrasound) and advanced (CT, MRI, nuclear imaging).
- Market projected to reach US\$11 Billion by FY28, with growth led by demand in Tier 2/3 cities and advanced diagnostics.
- India has 55,000+ radiology labs, over 80% of which are standalone.



#### **Market Structure & Opportunities**

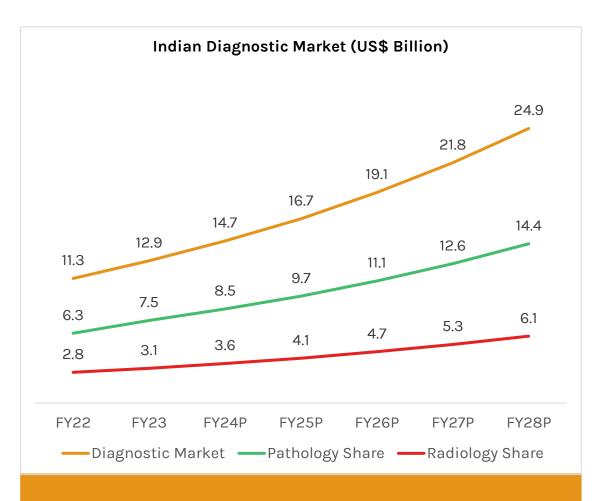
- Highly fragmented: 46% standalone, 28% private hospital labs, and 6% national chains.
- Low test prices vs developed countries indicate room for price realization and margin expansion.
- Fragmentation opens scope for consolidation and scalable models.



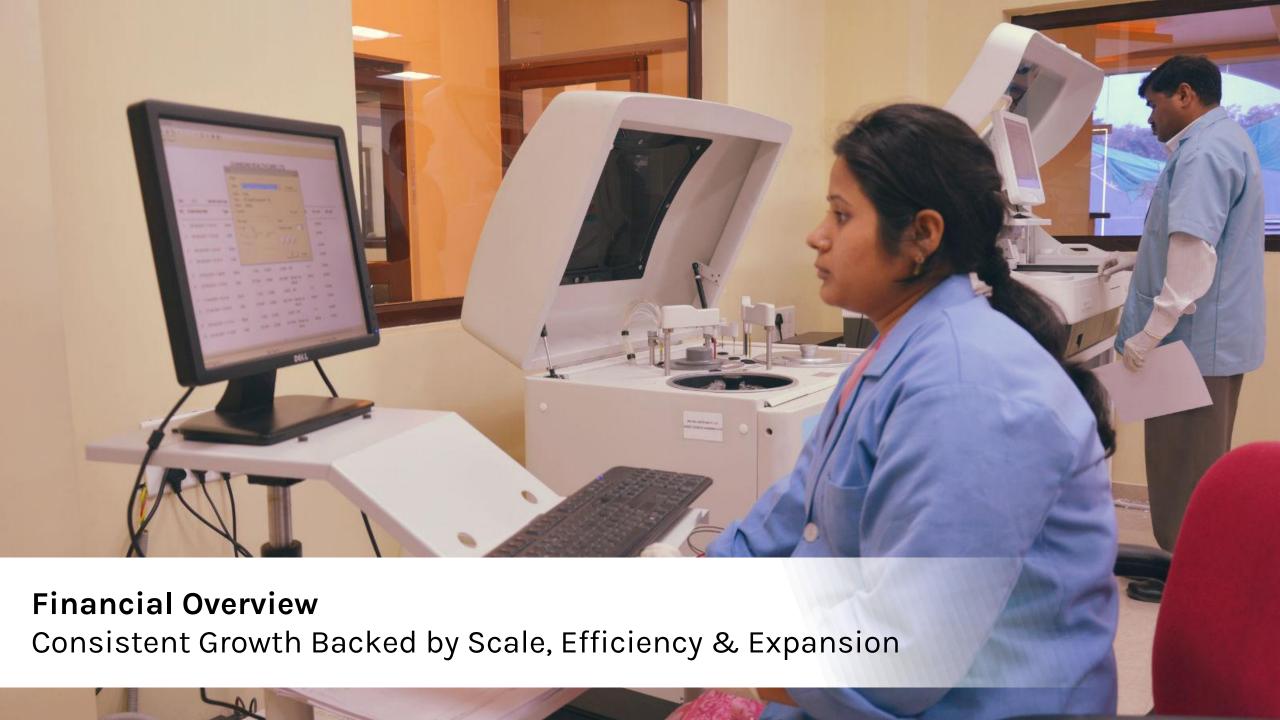
#### **Healthcare Infrastructure Gap**

India faces a shortfall of 3 million hospital beds, underscoring the urgent need for capacity expansion across healthcare and diagnostics.

Source: Businessline



From Illness Detection To Preventive Care Diagnostics Is Entering A New Era.



# Financial Highlights

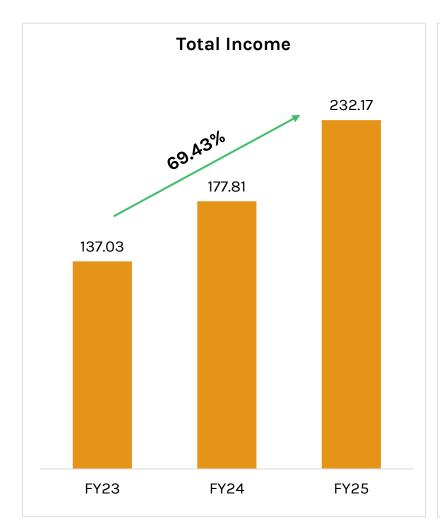


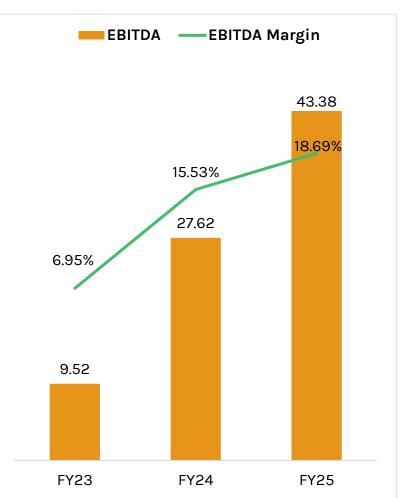


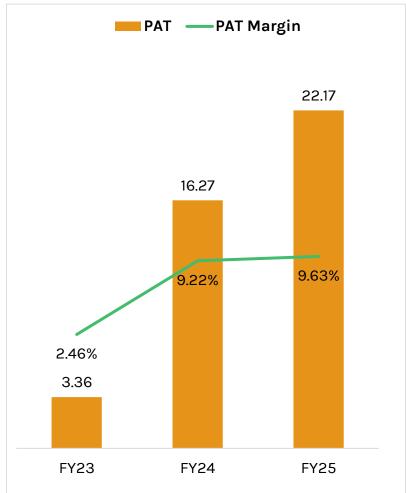
# Key Financial Highlights



(All Amount In ₹ Cr & Margins In %)







The Company demonstrated exceptional financial growth over FY23 to FY25. Revenue increased by 69.43%, rising from ₹137.03 Cr to 232.17 Cr, reflecting strong business expansion. EBITDA surged by 355.67%, from ₹9.52Cr to ₹43.38 Cr, driven by improved operating leverage and cost efficiencies. PAT rose by 559.82%, from ₹3.36Cr to ₹22.17Cr, indicating sharp gains in profitability and bottom-line strength.



# Consolidated Profit & Loss Statement



			(III ( CI)
Particulars	FY23	FY24	FY25
Revenues	136.89	176.59	230.12
Other Income	0.14	1.22	2.05
Total Income	137.03	177.81	232.17
Raw Material Expenses	64.71	80.85	107.62
Employee Costs	25.49	35.42	38.86
Other Expenses	37.30	33.92	42.31
Total Expenditure	127.51	150.19	188.79
EBITDA	9.52	27.62	43.38
EBITDA Margin	6.95%	15.53%	18.69%
Finance Costs	2.42	2.75	4.58
Depreciation	2.09	3.40	6.74
PBT	5.01	21.46	32.06
Tax	1.43	5.11	8.55
Minority Interest	0.22	0.08	1.34
PAT	3.26	16.27	22.17
PAT Margin	2.46%	9.22%	9.63%



# Consolidated Balance Sheet



(In ₹ Cr)

							(In ₹ Cr)
Equities & Liabilities	FY23	FY24	FY25	Assets	FY23	FY24	FY25
Equity	20.00	20.00	24.45	Non-Current Assets			
Reserves And Surplus	2.76	21.16	98.15	Fixed assets	32.56	48.49	80.45
Total Equity	22.76	41.16	122.60	Non-Current Investments	4.54	3.38	1.15
Non-Current Liabilities							
Long Term Borrowings	7.89	12.18	22.14	Other Non Current Financial Assets	-	-	-
Other Long-Term Liabilities	<del>-</del>	<del>-</del>	-	Other Non Current Assets	3.55	3.67	18.17
Long Term Provision	1.39	1.39	1.72	Total Non-Current Assets	44.58	56.74	100.31
Deferred Tax Liabilities	2.19	3.06	3.46	Current Assets			
Total Non-Current Liabilities	11.48	16.63	27.33	Inventories	9.87	18.24	31.37
Current Liabilities				Trade Receivables	23.69	28.61	46.70
Short Term Borrowings	13.46	23.74	26.02	Cash & Bank Balance	2.04	3.90	6.21
Trade Payables	34.94	19.51	25.78	Other Current Assets	3.04	2.36	16.43
Short Term Provisions	0.51	0.35	0.69				
Other Current Liabilities	7.68	14.23	4.39	Other Current Financial Assets	14.91	8.22	9.60
Total Current Liabilities	56.60	57.82	56.88	Total Current Assets	53.55	61.33	110.31
Total Equity & Liabilities	98.13	118.07	210.62	Total Assets	98.13	118.07	210.62
Investor Presentation							(33)



# Consolidated Cash Flow Statement

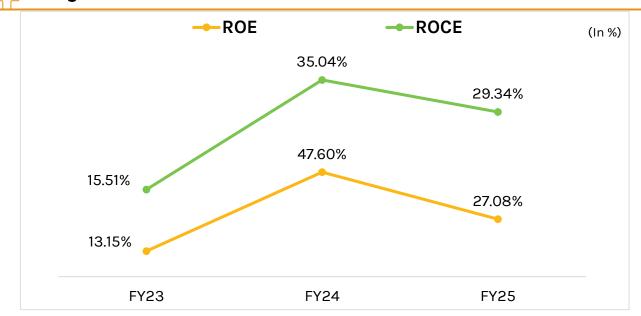


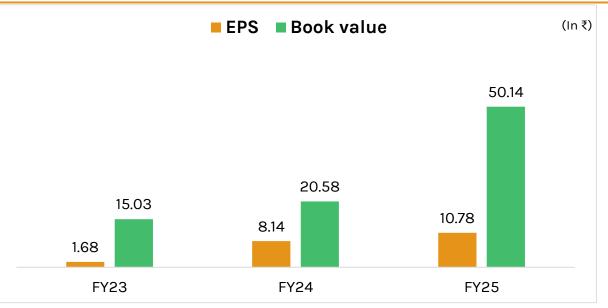
(In ₹ Cr)

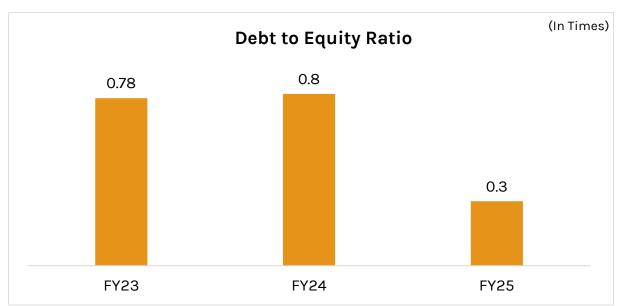
			(111 ( 61)
Particulars	FY23	FY24	FY25
Cash Flow from Operating Activities	4.50	1.12	-29.05
Cash Flow from Investing Activities	-6.49	-14.83	-35.75
Cash Flow from Financing Activities	2.46	15.57	67.11
Net Increase in Cash & Cash Equivalents	0.47	1.86	2.31

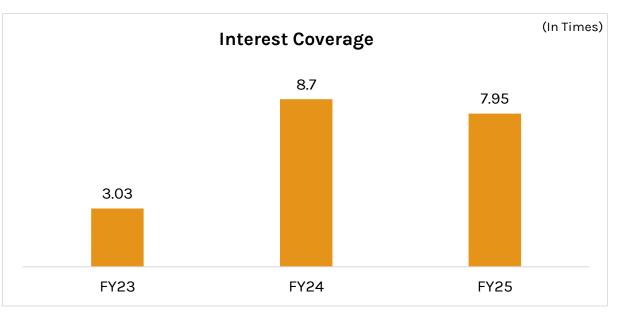
# Key Ratios











### **Stock Data**



 As On 27-11-2025

 NSE (SSEGL | INEORFP01011)

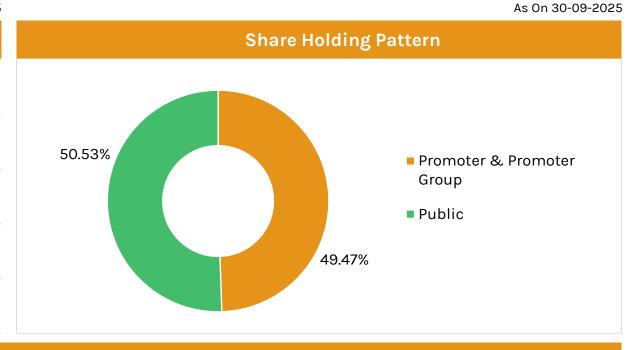
 Share Price (₹)
 334.00

 Market Capitalization (₹ Cr)
 816.70

 No. of Shares Outstanding
 2,44,52,064

 Face Value (₹)
 10.00

 52-week High-Low (₹)
 358.00 - 140.00



#### Share Performnce From 17th February 2025 Till Date 400 3,500,000 Volume — Price 350 3,000,000 300 334.00 2,500,000 250 2,000,000 173.35 200 1,500,000 150 1,000,000 100 500,000 50 24-Feb-25 24-Mar-25 31-Mar-25 28-AP1-25 12-May-25 19-May-25 26-May-25 9-Jun-25 23-Jun-25 30-Jun-25 21-Jul-25 3-Mar-25 17-Mar-25 14-APT-25 21-APr-25 5-May-25 14-Jul-25 28-Jul-25

### **Investment Rationale**





Integrated Diagnostics Chain offering both pathology and radiology services under one roof, driving patient stickiness and cross-selling opportunities.

Widespread Presence with operations across 35+ cities in 4 states, enabling deep regional penetration and first-mover advantage in underserved areas.





Focused Expansion in Tier 2/3 Markets, including recent entry into Delhi, Madhya Pradesh and Chhattisgarh, targeting high-growth diagnostics demand.

Volume-Led Growth Strategy with a scalable model anchored in in-house labs, B2B referral partnerships, and low-cost collections infrastructure.



Core Diagnostics Business Drives Revenue, supported by strong unit economics, high margin radiology services, and rising test volumes.



Experienced Promoter-Led Team with 20+ years in healthcare operations, marketing, and diagnostics strategy.





Accredited Infrastructure including NABL-certified central labs, ensuring quality, compliance, and eligibility for government and insurance linked programmes.

Investor Presentation (37)

Thank You





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