



CSL/2025-26/246
4th February, 2026

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| To, BSE Limited Corporate Relationship Department 1 st Floor, New Trading Ring Rotunda Building, P J Towers Dalal Street, Fort, Mumbai – 400001. Scrip Code :532443 Scrip ID: CERA | To, National Stock Exchange of India Limited Exchange Plaza Bandra Kurla Complex Bandra (East) Mumbai – 400051. Scrip Code: CERA |
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Dear Sir/Madam,

Sub: Board Meeting Outcome – Investor Communication

Please find enclosed herewith Investor Communication released after the conclusion of Meeting of the Board of Directors of the Company held on 4th February, 2026, in which Unaudited Financial Results for the quarter and nine months ended 31st December, 2025 were considered and approved. The results have also been submitted to Stock Exchanges.

Kindly take the same on your records.

Thanking you,
For Cera Sanitaryware Limited,

Hemal Sadiwala
Company Secretary
Encl: As Above

Cera Sanitaryware Limited

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CIN No. : L26910GJ1998PLC034400



CERA

Q3 FY26 Investor Communication

CERA Sanitaryware announces Q3 FY26 Results:

Q3 FY26 Revenue stood at Rs. 4,990 million

EBITDA for the quarter amounted to Rs. 625 million

PAT for Q3 FY26 stood at Rs. 237 million

Ahmedabad, February 4th, 2026: Cera Sanitaryware Limited (CERA), India's premier sanitaryware, faucetware, and wellness Company, today announced its standalone and consolidated financial results for the quarter and nine months ended December 31, 2025.

Financial Highlights – Q3 FY26

(Standalone in INR million except EPS)

| Particulars | Q3 FY26 | Q3 FY25 | Growth | 9M FY26 | 9M FY25 | Growth |
|--|---------|---------|----------|---------|---------|----------|
| Revenue from Operations (Net of Taxes) | 4,990 | 4,493 | 11.1% | 14,063 | 13,373 | 5.2% |
| EBITDA (Excluding Other Income) | 511 | 594 | -14.0% | 1,713 | 1,851 | -7.5% |
| % of revenue from Operations | 10.2% | 13.2% | -300 bps | 12.2% | 13.8% | -160 bps |
| PAT | 237 | 459 | -48.4% | 1,268 | 1,609 | -21.2% |
| % of revenue from Operations | 4.7% | 10.2% | -550 bps | 9.0% | 12.0% | -300 bps |
| EPS Diluted | 18.35 | 35.56 | -48.4% | 98.35 | 124.14 | -20.8% |

CMD's Message

Commenting on the performance, **Mr. Vikram Somany, Chairman & Managing Director**, said,

"We are pleased to report a healthy performance in Q3 FY26. During the quarter, revenues stood at ₹499 crore, reflecting a YoY growth of 11.1%. Sanitaryware and faucetware contributed 48% and 40% of overall revenues with growth of 6.4% and 18.2% respectively. While the project-led business remained a key support pillar accounting for 38% of the topline, retail segment has also started showing positive traction. We are seeing early signs of improvement in underlying demand conditions across both faucetware and sanitaryware."

On the cost front, input costs—particularly Brass—have risen sharply in the recent periods. Despite this, underlying demand across our key segments remains steady. To mitigate the impact of rising raw material prices, the Company is evaluating calibrated price revisions across sanitaryware and faucetware in the coming months. We are confident that these measured actions, alongside continued focus on operational efficiencies, will support a gradual improvement in margins while sustaining long-term value for our stakeholders.

With the implementation of the new Labour Codes and the revised definition of wages, the Company recorded an increase in provisions for gratuity and leave encashment. As this impact is one-time in nature arising from the legislative change, the incremental amount has been presented as an exceptional item. The Company will continue to track regulatory developments and recognize any further impact as required.

Both Senator and Polipluz remain in a focused build-out phase, with consistent progress in strengthening their teams and putting the necessary supporting infrastructure in place. The expansion of Senator's flagship store network is advancing steadily, with 32 stores now operational. We believe these strategic initiatives will reinforce our overall brand architecture and improve our ability to serve distinct consumer segments more effectively over the long term.

Looking ahead, we remain focused on disciplined execution, prudent cost management, and the implementation of strategic initiatives to further enhance brand salience. Backed by a strong balance sheet, a diversified product portfolio, and sustained investments in brand, distribution, and systems, CERA is well positioned to capitalize on emerging opportunities as demand conditions improve."

- ENDS -

For further information, please contact

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DISCLAIMER:

Certain statements made in the press release may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like Government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. CERA will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.