



Central Depository Services (India) Limited

CDSL/CS/NSE/NMO/2021/126

May 05, 2021

**The Manager,
Listing Compliance Department,
National Stock Exchange of India Ltd,
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai – 400051**

Sub: Investor Presentation for the quarter and year ended 31.03.2021

Re: Disclosure under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Madam/ Sir,

Please find enclosed Investor Presentation for the quarter and year ended 31.03.2021

The above information may also be available on the website of the company:

www.cdslindia.com

This is for your information and record.

Yours faithfully,
For **Central Depository Services (India) Limited**

**Nisha Tiwari
Compliance Officer**



Investor Presentation



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Our Financials

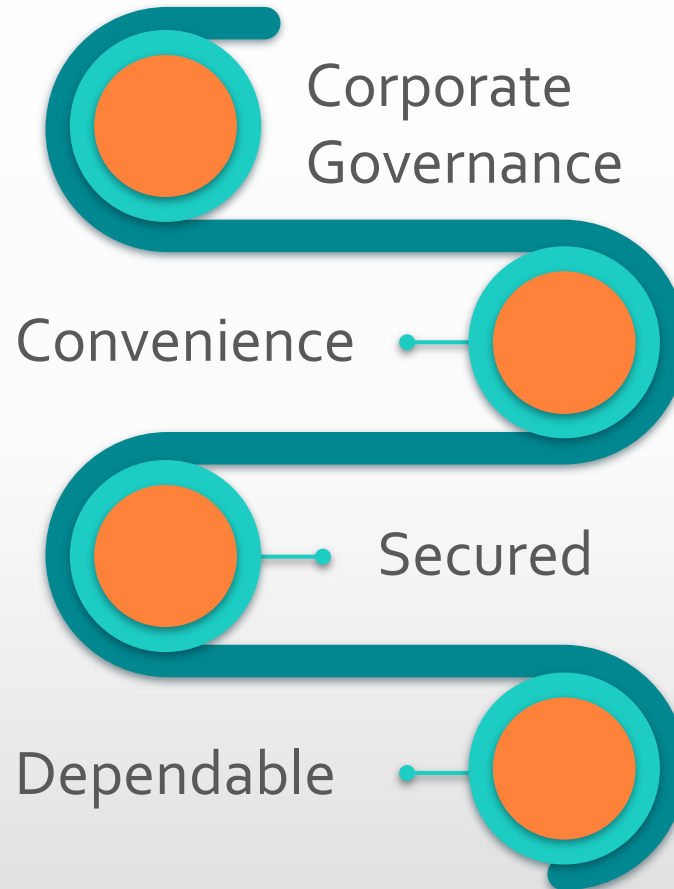


Our Company

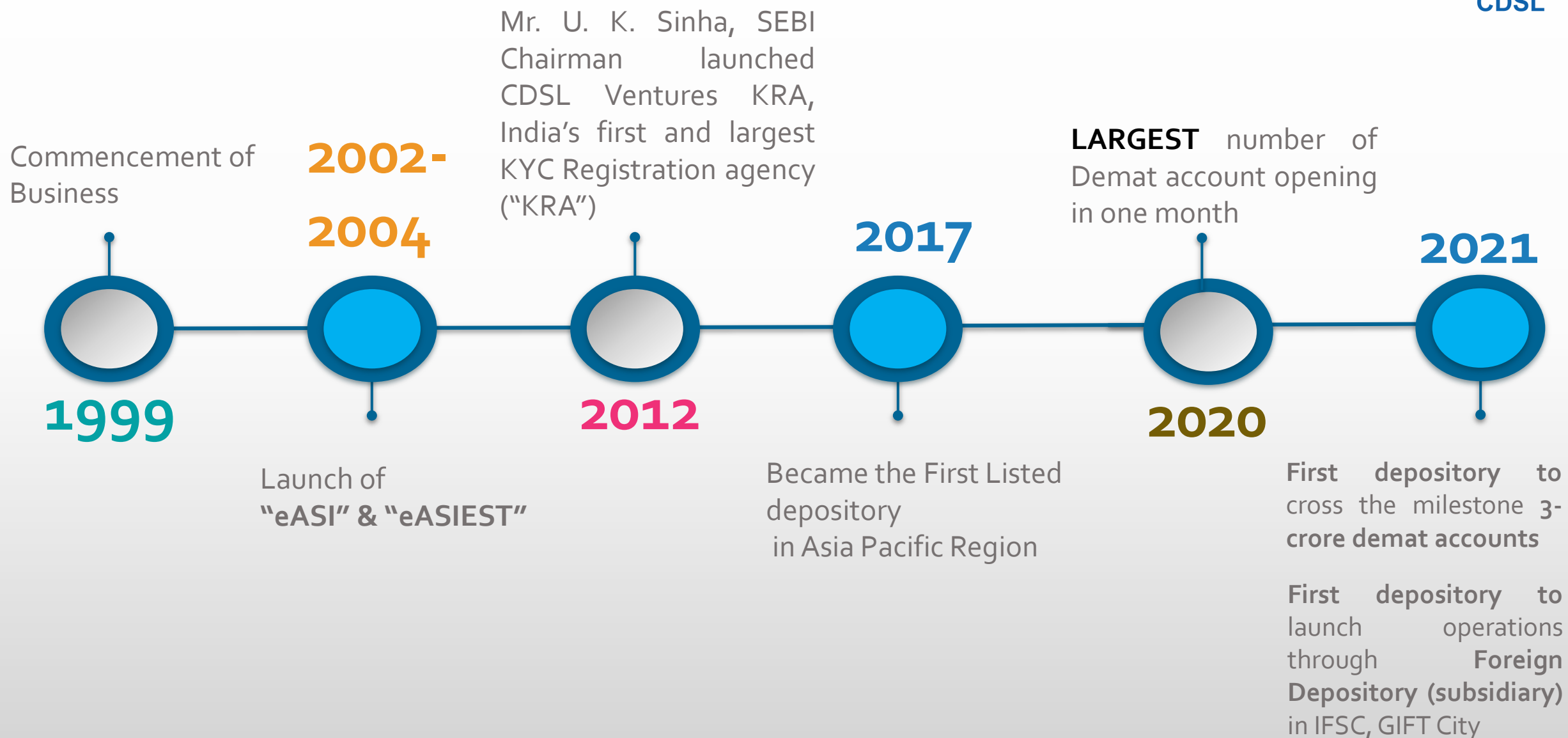




Our Values



Our History

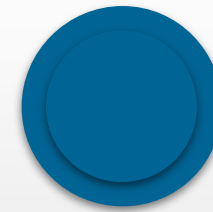




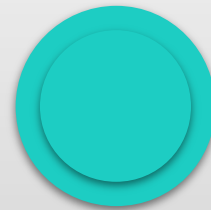
Our Vision & Mission



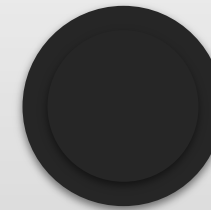
Empower the idea of
Independent Investor



Enhancing the
Convenience

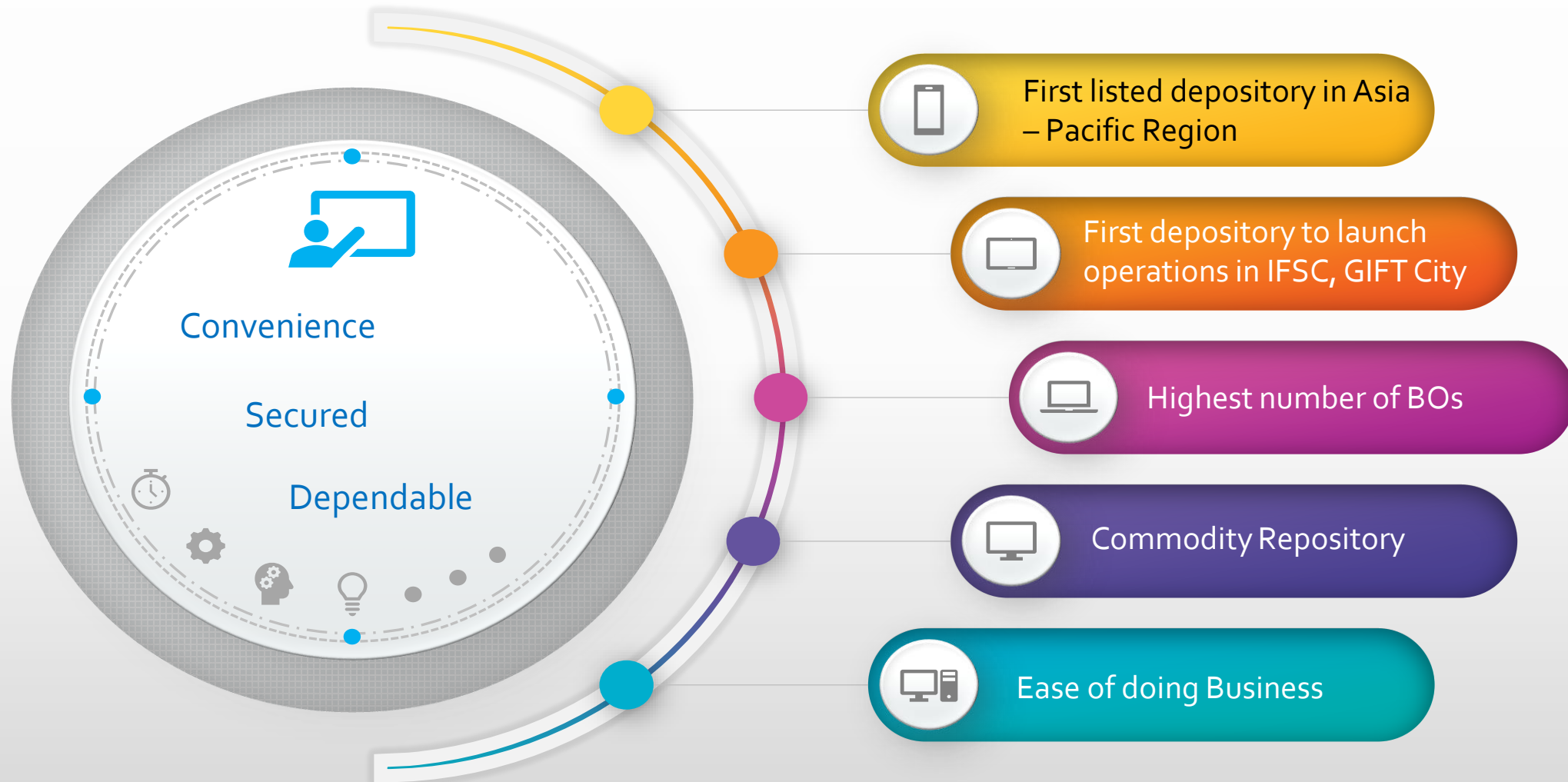


Enhancing the
Security



Enhancing
Ease of Doing of Business

Our USP





Our esteemed Board of Directors



**Shri B. V. Chaubal,
Chairman**

Former Deputy
Managing Director,
State Bank of India



**Smt. Preeti Saran,
Public Interest Director**

Secretary (retired),
Ministry of External
Affairs, Government of
India.



**Prof (Dr.) Bimal. N.
Patel, Public Interest
Director**

Director-General,
Raksha Shakti University
Member of the National
Security Advisory Board,
Government of India,
Member of the 21st Law
Commission of India,
Government of India.



**Shri Siddhartha Pradhan,
Public Interest Director**

Former Vice-Chairman,
Income Tax Settlement
Commission and Former
Additional Secretary,
Department of
Disinvestment in the
Ministry of Finance.
Currently Member of a High
Level Committee of
Ministry of Petroleum &
Natural Gas relating to
Petroleum Sector
Restructuring.



**Shri Umesh Bellur,
Public Interest Director**

Head of Dept. of Computer
Science & Engineering,
Indian Institute of
Technology Bombay,
Mumbai, India



Our esteemed Board of Directors



**Shri Masil Jeya Mohan,
Shareholder Director**

Nominee Director - Life Insurance
Corporation of India (LIC)



**Shri Nayan Mehta,
Shareholder Director**

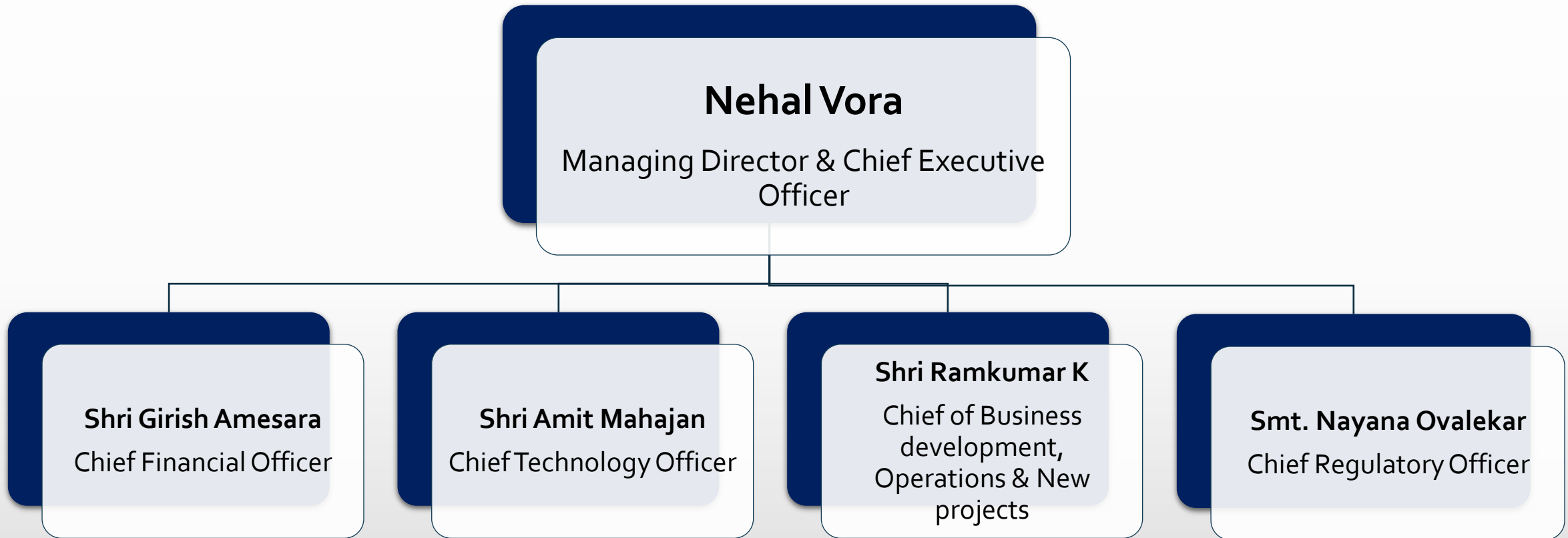
Nominee Director – BSE
Limited



Shri Nehal Vora

Managing Director &
Chief Executive Officer

Our Experienced Management



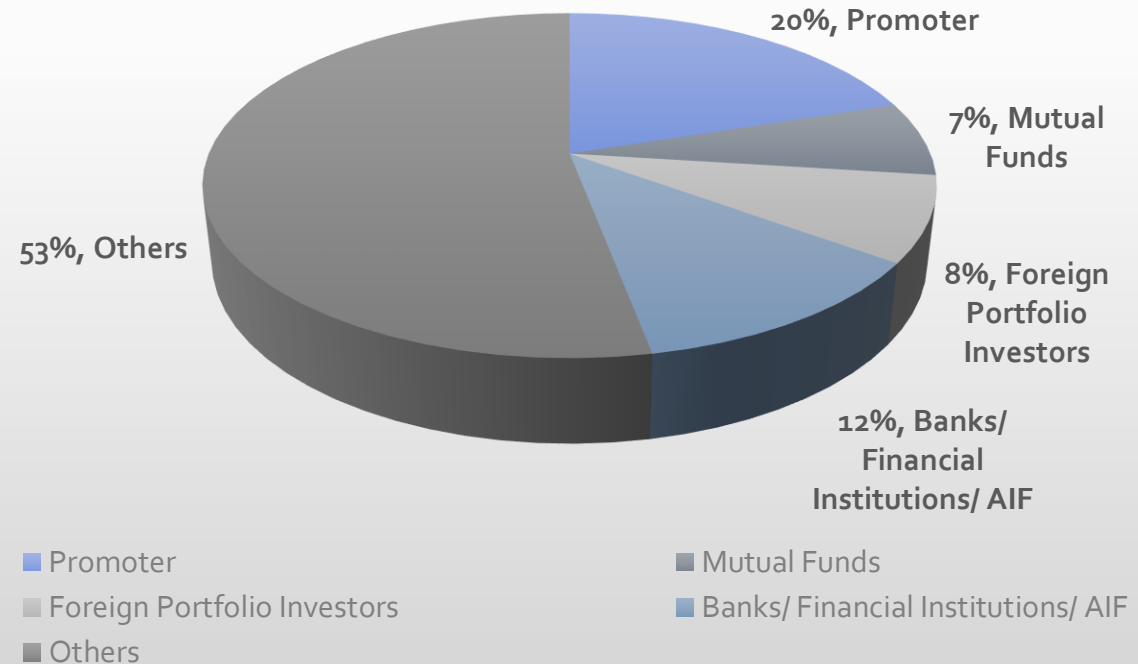


Our Shareholders

CDSL is the **First Listed depository of India & Second Listed depository in the world**

Top 5 shareholders	%
BSE Limited	20.00%
HDFC Bank Ltd.	7.18%
Standard Chartered Bank	7.18%
Life Insurance Corporation Of India	4.40%
PPFAS Mutual Fund	3.19%
Shareholders	%
Institutions	62%
Retail	38%

% of Total Shareholding % of total shares





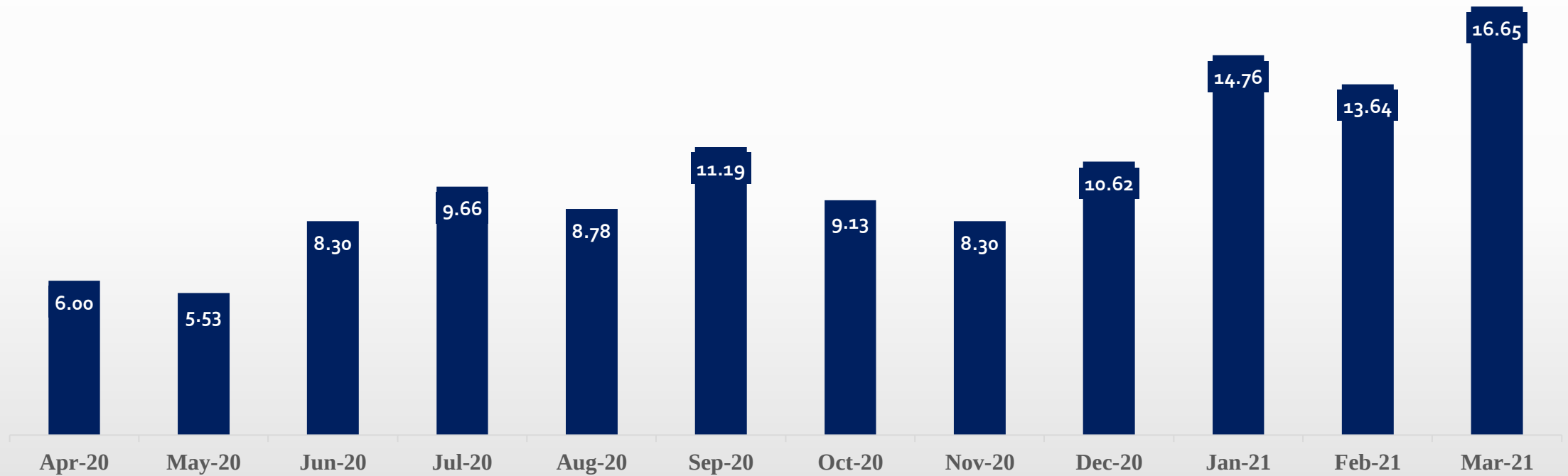
Our Business



Our Business

Investor Accounts

CDSL Net A/c opened in the month (in lakhs)



Spread across 96% pin-code

Particulars	As on March 31, 2021
Investor accounts	3.34 crore
Number of Securities in Demat Custody (In crores)	47,443
Value of Securities in Demat Custody (In crores)	27,43,936
No. of Live companies	16,464
Depository Participants	592

Our Subsidiaries



About CVL

Conceptualised, designed & implemented the KRA system with the Mutual Fund industry in 2006

First and the largest KYC Registration Agency (KRA) in the country with over **2.81 crore fully digitized KYC records as on March 31, 2021**

CVL commenced RTA Operations in November 2018 and services **665 companies** as on March 31, 2021

CVL has registered as AUA/KUA with UIDAI to offer aadhaar based eKYC services.

CVL has registered as CA with CCA to offer aadhaar based esign service.

CVL facilitates intermediaries to upload their KYC records in the CKYC.

CVL is a leading GST Suvidha Provider since April 1, 2017

Focus on unlocking the business potential with new revenue streams

KRA

e-KYC

c-KYC

RTA

E-sign

GST

Validation of Aadhar & PAN

Online Account Application (OLA) software

SEBs special projects

Our Subsidiaries



CDSL Insurance Repository Limited "CIRL"

CDSL IR has received registration certificate from Insurance Regulatory and Development Authority of India (IRDAI) to act as an 'Insurance Repository'

e-Insurance

**6.03 Lakh e-insurance
accounts***

Our Subsidiaries



CDSL Commodity Repository Limited "CCRL"

Started operations on 30th September 2017 and operates under regulatory authority of Warehouse Development and Regulatory Authority (WDRA)

26,500 eNWRs have since been issued by the Repository handling commodities of about 150,000 MT.

Hold electronic warehouse receipts (negotiable and non-negotiable) eNWR & eNNWR in demat form

**3258 registered
warehouses**



Our Services

Value Added Services



Facilitation of Annual General Meetings through Video Conference

Helping companies conduct their AGM smoothly in current times, through Video Conference



Email Updation

Helping companies update their shareholder email ids for better communication



e-DIS

Electronic Instruction Platforms of Stock Brokers / Depository Participants



E-Voting

Paper-less voting of resolutions from the comfort of your home



Our Services

Core E-Services

Electronic Access to Securities Information *easi*

Allows Beneficiary Owners (BOs) to monitor their CDSL Demat account from anywhere and at anytime

Electronic Access to Securities Information & execution of secure transactions *easitest*

Allows Beneficiary Owners (BOs) to submit their debit transactions

Myeasi Mobile App *MyEasi*

Myeasi Mobile App is designed with adaptive technology such that its fits in all Smartphones/tab screen size

e-KYC

Our Aadhaar eKYC service of UIDAI provides an instant, electronic & non-repudiable proof of identity and proof of address



Our Services

Core E-Services



m-Voting



Mobile application for e-voting



e-CAS



Consolidated Account Statement to view all your capital market investments together



SMART - SMS Alerts Related to Transactions



BOs registered for this facility to receive SMS alerts

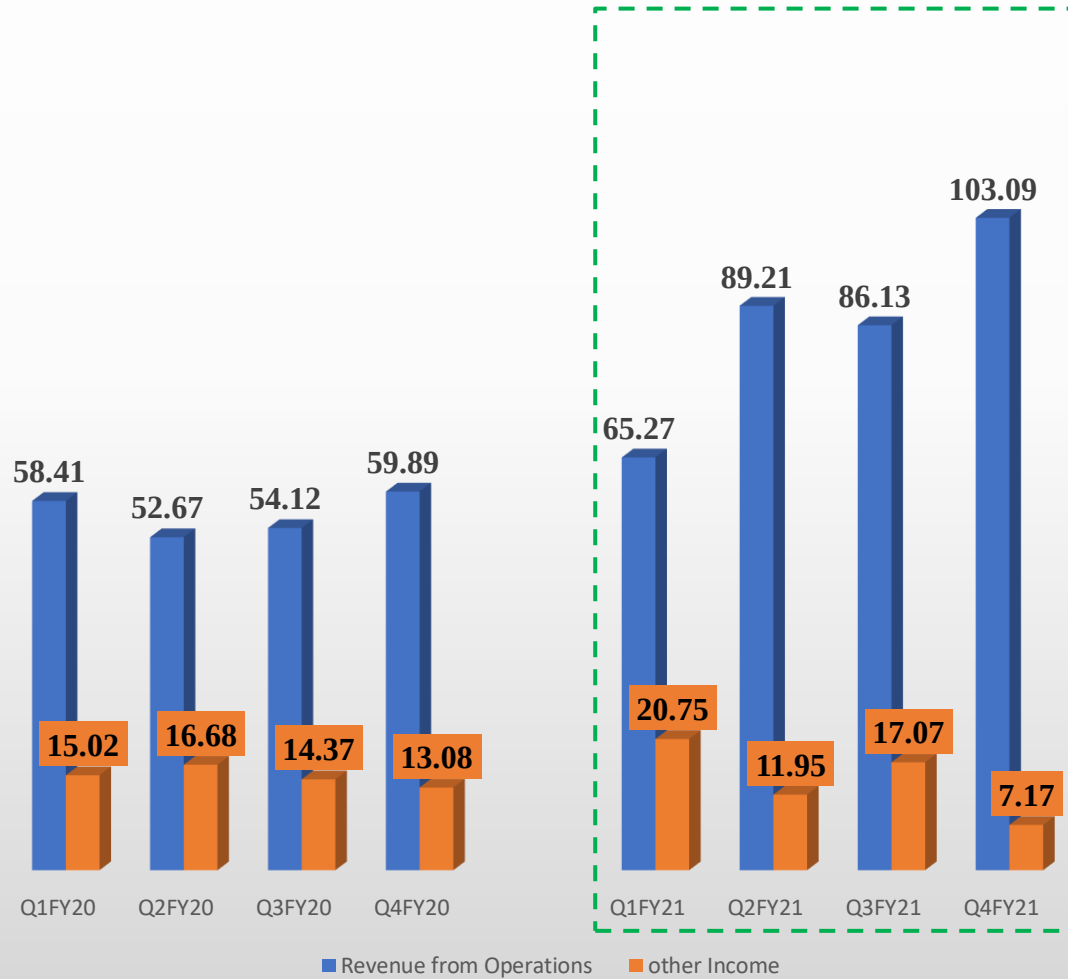


Our Financials

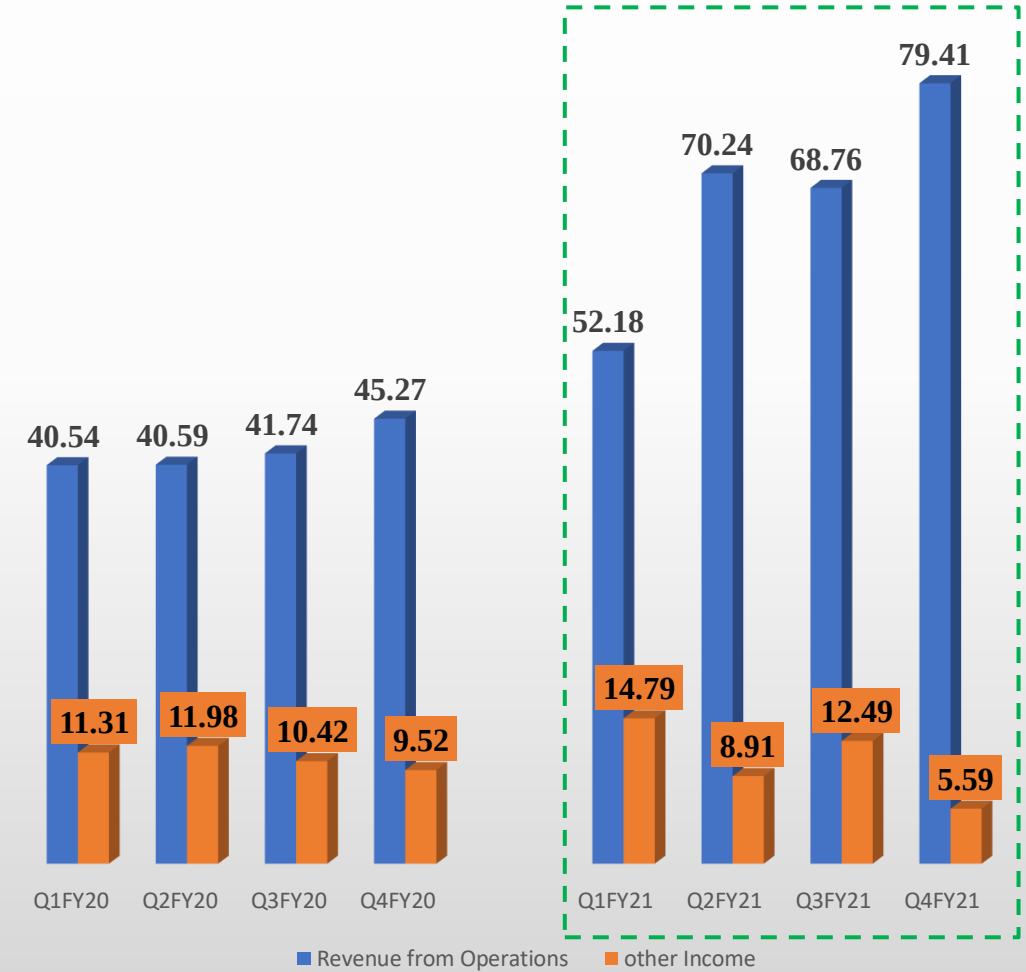
Financial Performance

(In crores)

Consolidated



Standalone

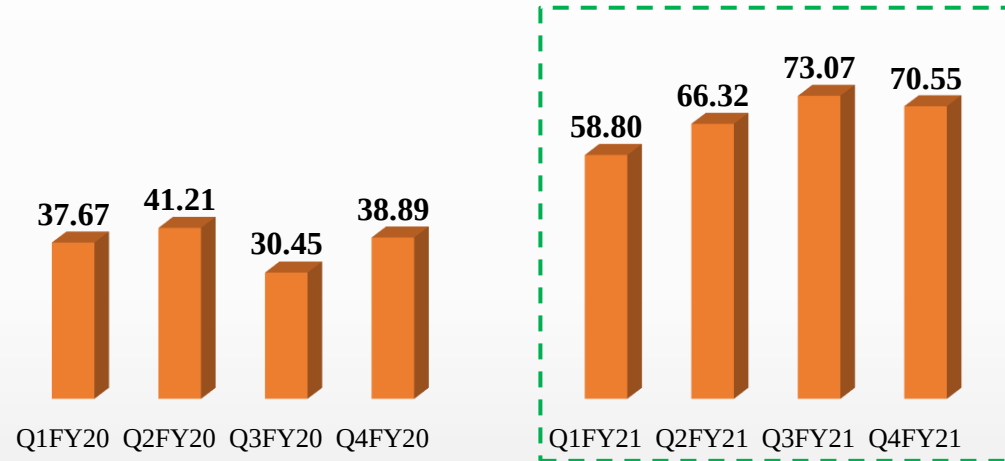


Financial Performance

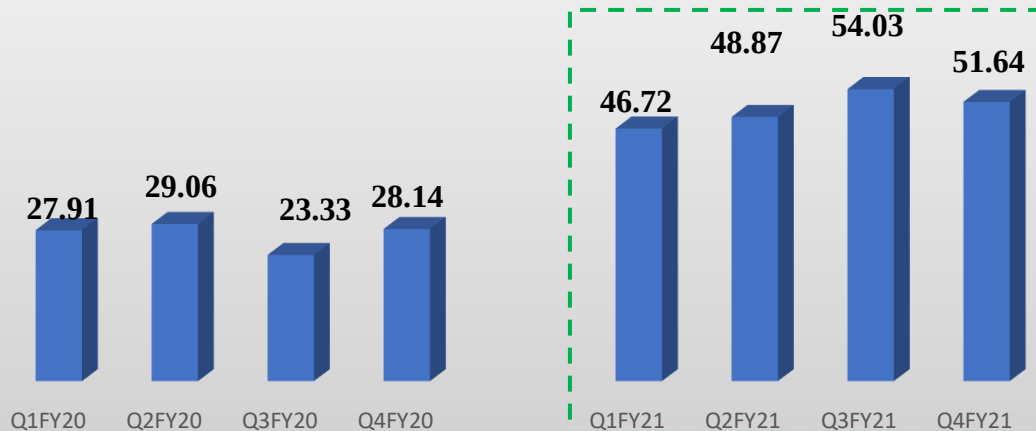
(In crores)

Consolidated

EBITDA

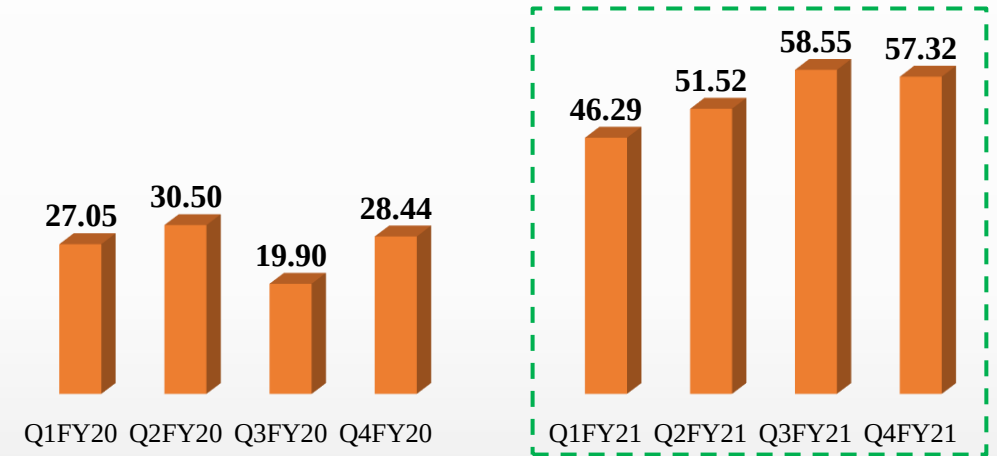


Net Profits

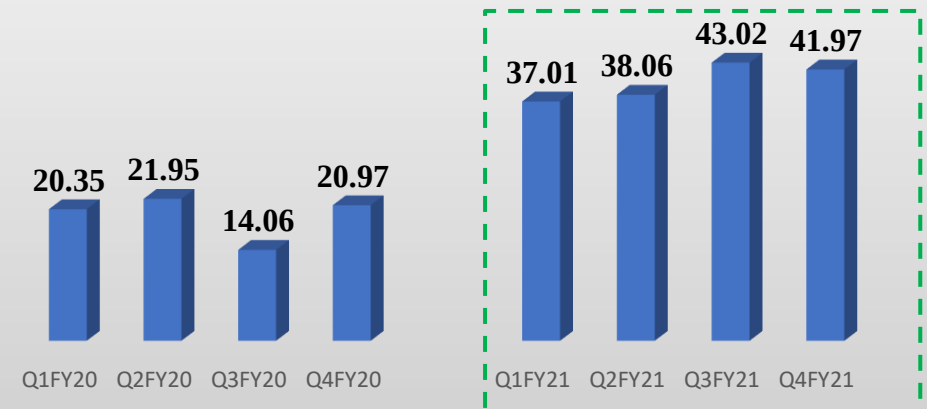


Standalone

EBITDA



Net Profits



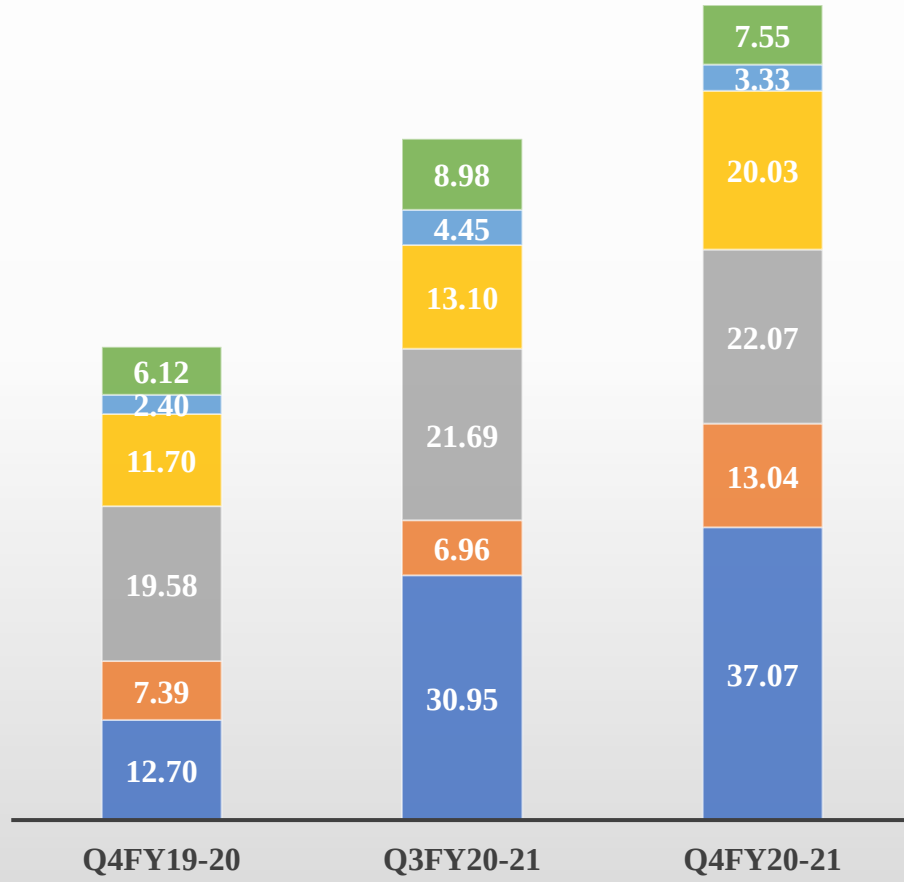


Consolidated

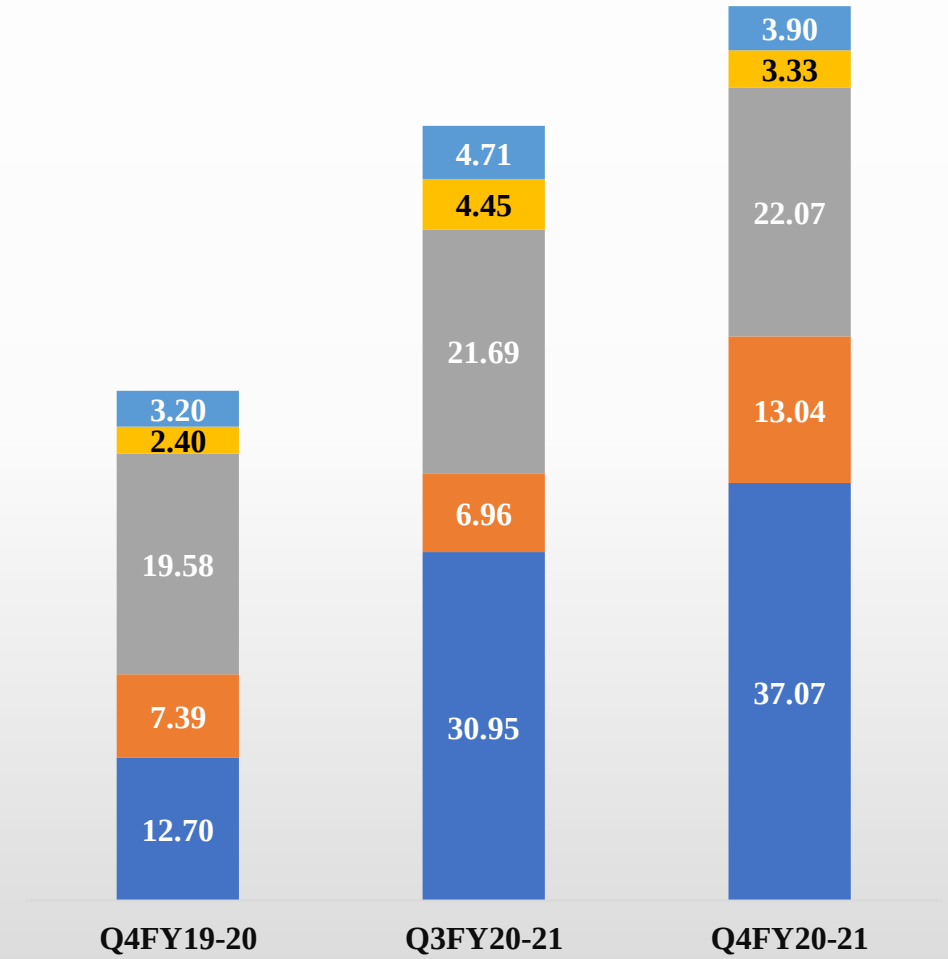
Operational Income breakup

(In crores)

Standalone



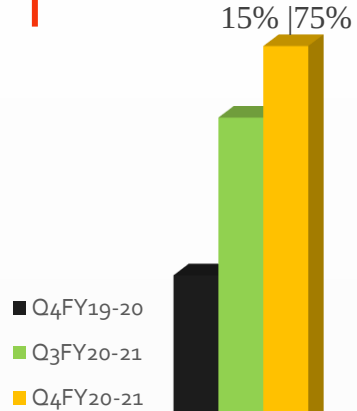
■ Transaction Charges
 ■ Annual Issuer charges
 ■ CAS Charges
 ■ IPO/ Corporate Action
 ■ On-line data charges
 ■ Other Operational Income



■ Transaction Charges
 ■ Annual Issuer charges
 ■ CAS Charges (CAS)
 ■ IPO/ Corporate Action
 ■ Other Operational Income

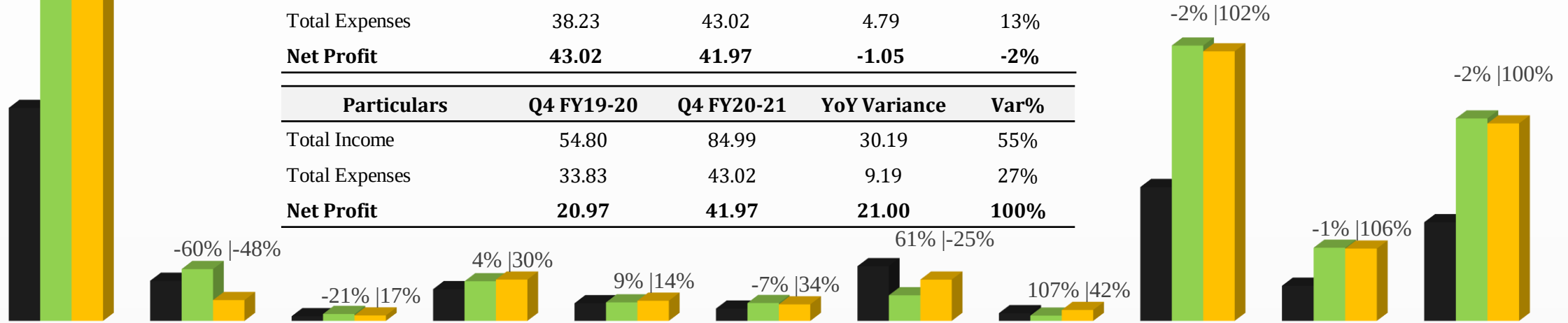
Financial Performance – Standalone (Quarterly)

(In crores)



Particulars	Q3 FY20-21	Q4 FY20-21	QoQ Variance	Var%
Total Income	81.25	84.99	3.74	5%
Total Expenses	38.23	43.02	4.79	13%
Net Profit	43.02	41.97	-1.05	-2%

Particulars	Q4 FY19-20	Q4 FY20-21	YoY Variance	Var%
Total Income	54.80	84.99	30.19	55%
Total Expenses	33.83	43.02	9.19	27%
Net Profit	20.97	41.97	21.00	100%



Particular	Operating Income	Investment Income	Other Income	Employee Costs	Tech Expense	Regulatory Cost	Admin & Other Exp	Debtor Provision	EBITDA ₹ Margin%	I,T, D	PAT ₹ Margin%
Q4 FY20-21	79.41	4.42	1.16	8.78	4.28	3.51	8.77	2.32	57.32 71%	15.36	41.97 53%
Q3 FY20-21	68.76	11.01	1.48	8.42	3.93	3.79	5.43	1.12	58.56 72%	15.54	43.02 53%
QoQ Var ₹	10.65	-6.59	-0.32	0.36	0.35	-0.28	3.33	1.20	-1.23	-0.18	-1.05
Var %	15%	-60%	-21%	4%	9%	-7%	61%	107%	-2%	-1%	-2%
Q4 FY19-20	45.27	8.53	1.00	6.74	3.75	2.62	11.62	1.63	28.44 52%	7.47	20.97 38%
YoY Var ₹	34.14	-4.11	0.16	2.04	0.53	0.89	-2.85	0.69	28.88	7.89	21.00
Var %	75%	-48%	17%	30%	14%	34%	-25%	42%	102%	106%	100%
Cost Type				Fixed	Fixed	Variable	Fixed	Variable		Variable	

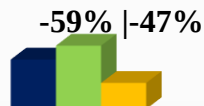
*I,T,D = Interest, Tax and Depreciation | Var = Variance

Financial Performance – Consolidated (Quarterly)

(In crores)

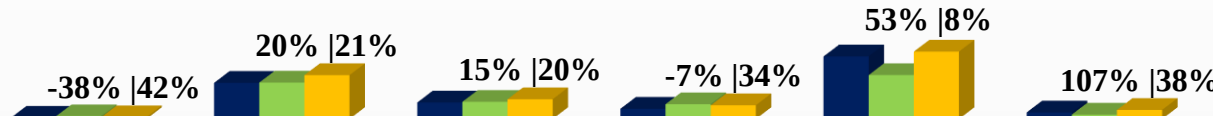


■ Q4FY19-20
■ Q3FY20-21
■ Q4FY20-21



Particulars	Q3 FY20-21	Q4 FY20-21	QoQ Variance	Var%
Total Income	103.20	110.25	7.05	7%
Total Expenses	49.17	58.61	9.44	19%
Net Profit	54.03	51.64	-2.39	-4%

Particulars	Q4 FY19-20	Q4 FY20-21	YoY Variance	Var%
Total Income	72.98	110.25	37.27	51%
Total Expenses	44.84	58.61	13.77	31%
Net Profit	28.14	51.64	23.50	84%



Particular	Operating Income	Investment Income	Other Income	Employee Costs	Tech Expense	Regulatory Cost	Admin & Other Exp	Debtor Provision	EBITDA ₹ Margin%	I,T, D	PAT ₹ Margin%
Q4 FY20-21	103.09	6.73	0.44	11.32	5.10	3.54	17.40	2.34	70.55 64%	18.92	51.64 47%
Q3 FY20-21	86.13	16.36	0.71	9.40	4.43	3.81	11.35	1.13	73.08 71%	19.05	54.03 52%
QoQ Var ₹	16.96	-9.63	-0.27	1.92	0.67	-0.27	6.05	1.21	-2.53	-0.13	-2.39
Var %	20%	-59%	-38%	20%	15%	-7%	53%	107%	-3%	-1%	-4%
Q4 FY19-20	59.89	12.78	0.31	9.34	4.26	2.64	16.17	1.69	38.88 53%	10.74	28.14 39%
YoY Var ₹	43.20	-6.05	0.13	1.98	0.84	0.90	1.24	0.65	31.66	8.18	23.50
Var %	72%	-47%	42%	21%	20%	34%	8%	38%	81%	76%	84%
Cost Type				Fixed	Fixed	Variable	Fixed	Variable		Variable	

*I,T,D = Interest, Tax and Depreciation | Var = Variance

THANK YOU!

