K.P.R. MILL LIMITED

Corporate Office : 1st Floor Srivari Shrimat, 1045, Avinashi Road, Coimbatore - 641018. India ✆ : 0422-2207777 Fax : 0422-2207778

27th January, 2016

The Listing Department,
Bombay Stock Exchange Ltd.
1st Floor, Rotunda Buildings,
Phiiroze Jeejeebhoy Towers,
Mumbai – 400 001.

The Listing Department,
National Stock Exchange of India Ltd.,
Exchange Plaza, Plot: C/1, G Block,
Bandra-Kurla Complex, Bandra (E),
Mumbai – 400 051.

Dear Sir,

Sub: Third Quarter 2015-16 Financial Results- Concall Invitation-Investor Presentation

Ref: Disclosure of Material Events

The Concall Invitation and the Investor Presentation in respect of 3Q FY 2015-16 are attached for your kind information and dissemination.

Thanking you,

Yours faithfully
For K.P.R. Mill Limited

P.Kandaswamy
Company Secretary

Encl: As above

Regd. Office : No. 9, Gokul Buildings, A.K.S. Nagar, Thadagam Road, Coimbatore - 641 001. ✆ : 0422-2478090, Fax : 0422-2478050
Email : corporate@kprmill.com Web : www.kprmilllimited.com CIN : L17111TZ2003PLC010518

B&K SECURITIES
WE UNDERSTAND MONEY

CONCALL INVITE

B&K Securities shall hold
a Conference Call of

KPR Mill Ltd

to discuss the 3QFY16 Results
on **Thursday, 28th January 2016**
from **04:00 pm - 05:00 pm IST**

The Management Team will be represented by:
Mr. P. Nataraj – Managing Director
and other members from the senior management

You are cordially invited

Dial-in Numbers
Primary Access: +91-22-3960 0619
Secondary Access: +91-22-6746 5839
Local Access*: 6000 1221
Local Access: 3940 3977**

***Accessible in - Ahmedabad, Bangalore, Bhubaneswar, Chandigarh, Chennai, Coimbatore, Delhi, Goa, Guntur, Gurgaon, Hyderabad, Indore, Jamshedpur, Kanpur, Kochi/Cochin, Kolhapur, Kolkata, Nagpur, Noida, Patna, Pune, Raipur, Rajkot, Surat, Trivandrum, Vadodara, Vijayawada accessible from all major carriers except BSNL/MTNL**

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For further information, please contact

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Regards

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KPR Mill Limited

Result Update

Q3-FY2016

Safe Harbor

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Manufacturing Facilities

Tamil Nadu	Sathyamangalam	Spinning
	Karumathampatti	Spinning, Compact Spinning , P/C, Melange & Color Melange
	Neelambur	Spinning & Knitting
	Arasur	Spinning, Knitting & Garmenting
	Tirupur	Garmenting
	Perundurai	Processing
	Thekkalur	Garmenting
	Tirunelveli, Tenkasi, Theni & Coimbatore	Windmills
Bijapur, Karnataka		Co-gen cum Sugar

- Yarn : 90,000 MT
- Fabric : 27,000 MT
- Garments : 59 million pieces
- Processing : 9,000 MT
- Windmills: 61.92 MW
- Co-gen & Sugar : 30 MW & 5,000 TCD

An Overview

- One of the largest vertically integrated textile player with presence across the entire value chain - from “fibre to fashion”
- Best quality cotton ‘Shankar 6’ used as the raw material for consistent quality
- Strategic investment in Wind Power Projects & Co-gen plant for captive consumption
- Marquee relationships with about 1,000 regular domestic clients for yarn and fabric and around 40 leading international brands for garments
- Trendsetting welfare policies for employees & various CSR activities
- An exemplary and massive ETP in its Processing Unit to treat 2.5 Million litres a day
- Quality initiatives and consistent technology upgradation secured several International Accreditations
- Enthused by the impressive growth trend in Apparel sector, KPR expands its garment business
- Towards value addition, converting conventional yarn into Compact Yarn

Presence across the textile value chain

- Amongst top five manufacturers in India
- Production of Carded & Combed; Value added Compact, Melange, Color Melange & P.C.Yarn
- 32% captively consumed to manufacture value added Products
- Revenue contributes 41% to total sales

Yarn

- Revenue contributes 18% to total sales
- Around 17% captively consumed to manufacture value added products.
- Major Buyers - Knitted Apparel Export Manufacturers

Fabric

- One of the largest garment manufacturers
- 100% exports
- Revenue contributes 22% to total sales
- Key export markets - Europe, Australia and USA

Knitted Garments

Domestic Sales – 65% ; Exports – 35%

Key competitive advantages

Unique Raw Material Procurement Policy

- Strategic quality cotton procurement through dedicated personnel at Cotton grown area is a key Factor for its sustained Quality
- Single variety of raw material (Shankar-6 cotton) provides consistent quality

Strategic Investment in Green Power

- Ability to maintain power cost through investment in Green Power
- 61.92 MW Wind Power & 30 MW Co-Gen
- Green power availability throughout the year

Rejoiced Workforce

- Feel at home accommodation and amenities including Higher Education, Vocational training, yoga, meditation, library, sports, swimming pool, etc.
- The trendsetting welfare factors crowned by Five Star Certification &Higher Education facilities at KPR distinguishes it from Peer Group with higher efficiency level and lower attrition rate facilitating enhanced Productivity at optimized Operating cost

Stringent quality control measures & on-time delivery

- Mandatory usage of hand gloves, hair net, mask, aprons, etc. for the twin benefits of safety and quality
- Inspection at every stage to ensure stringent quality conformance
- Ensuring on-time delivery earned high reputation in the market.

Strategically located manufacturing facilities

- Facilities located within a 50km radius of Tirupur, largest apparel manufacturing clusters in Asia
- Proximity to buyers helps to reduce the material handling costs and facilitates immediate feedback
- Utilize the key technical personnel across all plant sites

KPR is well Poised to capture the opportunity

INDUSTRY GROWTH DRIVERS

- Growing Domestic & Global demand
- Challenges of growth in neighboring competing countries driving the Indian textile Industry
- India has an edge over other major competitors in Asia in respect of cost of production
- Recent negotiations for India - EU FTA
- Government focus and initiatives on Textile Industry to boost prospects

COMPANY SPECIFIC GROWTH DRIVERS

- Improved realizations after Modernization & Capacity Expansion
- Increase in realization of Value Added Yarn (Compact, Melange, Polyester & Colour Melange Yarn) – Volume Driven Growth
- Reduction of high cost debt
- Increasing capacities in Garment division
- Attain self sufficiency in power generation
- Increased focus on exports
  - Step up garment production by increasing the capacity
  - Penetrate into newer markets for garments & yarn

Evolution

- 1984 – Maiden business at Coimbatore, India
- 1989 – Knitted garment export at Tirupur.
- 1995 – First spinning unit at Sathyamangalam with 6,000 spindles. Increased to 30,240 spindles by 1999

1984-1999

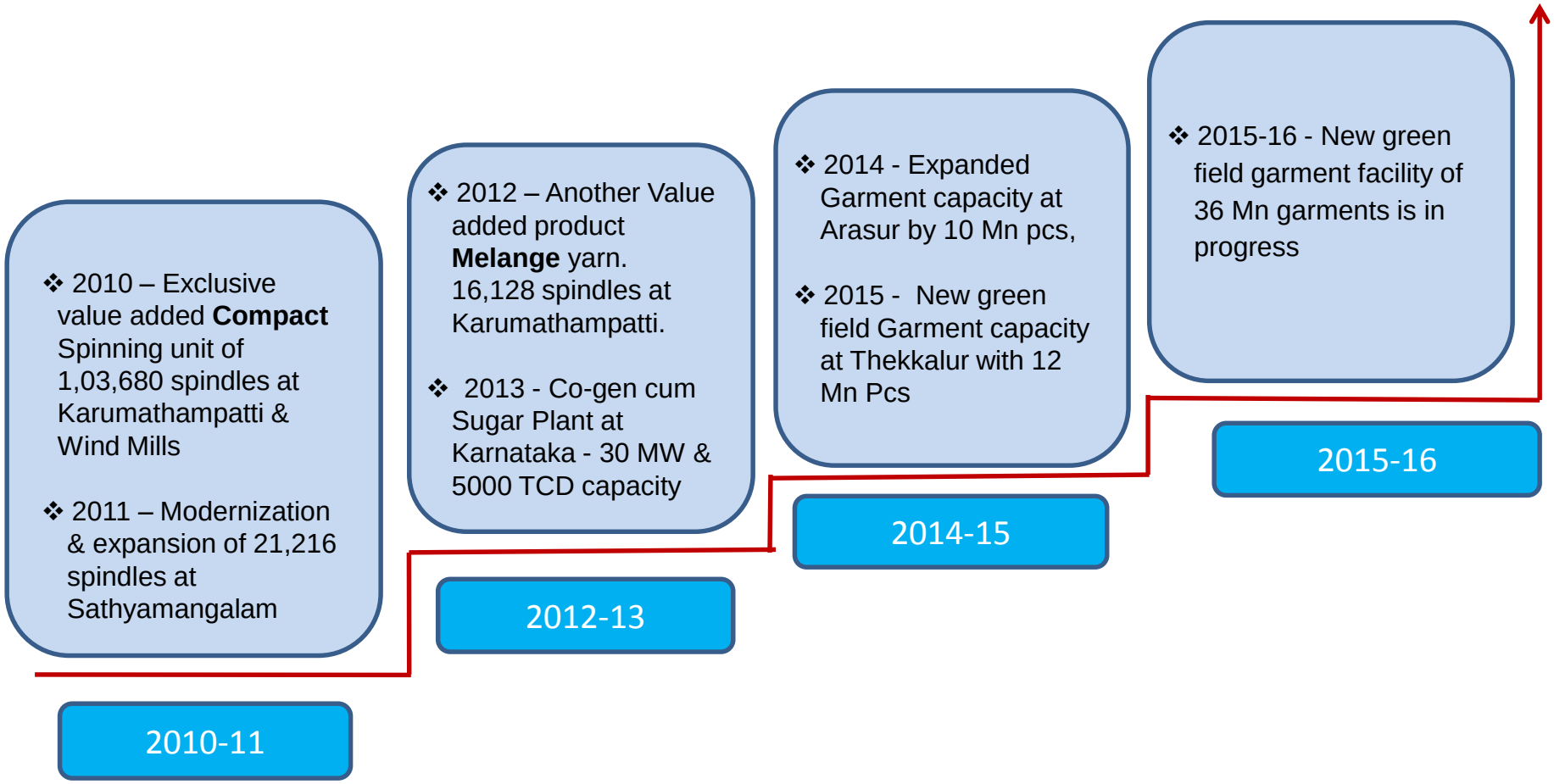
- 2001 – Spinning mill at Karumathampatti with 30,240 spindles; Knitting facility & Wind mill for captive use
- 2003 – Spinning unit at Neelambur with 50,784 spindles; Knitting facility & Wind mill
- 2005 – At Arasur 1,00,800 spindles; Knitting facility, Garment Unit and Wind Mills

2000-2005

- 2006 – Private Equity participation by leading US Corporate 'Brandot Investments' & Two others - $ 25 Mn
- 2007 – IPO at a premium. Shares Listed at Bombay & National Stock Exchanges, India
- 2008 – Fabric Processing Unit at SIPCOT, Perundurai 9,000 MT per annum with trendsetter Effluent Treatment Plant

2006-2009

Evolution Contd…



Key Highlights of Q3 & 9M-FY16

- Consolidated Revenue Q3 ` 640 Crore; 9M ` 1,871 Crore
- EBITDA Q3 up 7.4% YoY to ` 116 Crore;
  9M up 8.5% to YoY to ` 359 Crore
- PBT Q3 up 22.4% YoY to ` 71 Crore;
  9M up 27.8% YoY to ` 216 Crore
- PAT Q3 up 26.2% YoY to ` 53 Crore;
  9M up 26.8% to ` 156 Crore
- Cash Profit Q3 up 13.8% YoY to ` 91 Crore;
  9M up 12.9% YoY to ` 271 Crore
- Achieved 50% utilization in new 12Mn Garment facility
- Progress in new 36 Mn Green Field Garment facility is as per plan
- Conversion of conventional yarn into value added Compact Yarn

Consolidated P&L

Rs.Crore	Q3 FY16	Q3 FY15	YoY %	9M FY16	9M FY 15	QoQ %
Revenue	**640**	**619**	**3.4%**	**1871**	**1889**	**-1.0%**
Raw Material	394	383		1143	1247	
Employee Expenses	55	46		161	136	
Other Expenses	75	82		208	175	
EBITDA	**116**	**108**	**7.4%**	**359**	**331**	**8.5%**
EBITDA Margin	*18.1%*	*17.4%*		*19.2%*	*17.5%*	
Other Income	5	6		16	18	
Interest & Finance Charges	12	18		44	63	
Depreciation	38	38		115	117	
PBT	71	58		216	169	
Tax	18	16		60	46	
PAT	**53**	**42**	**26.2%**	**156**	**123**	**26.8%**
PAT Margin	*8.3%*	*6.8%*		*8.3%*	*6.5%*	

Self sufficiency in Power with 92 MW Green Power portfolio

Strategic Investment in Wind Power Project 61.92 MW

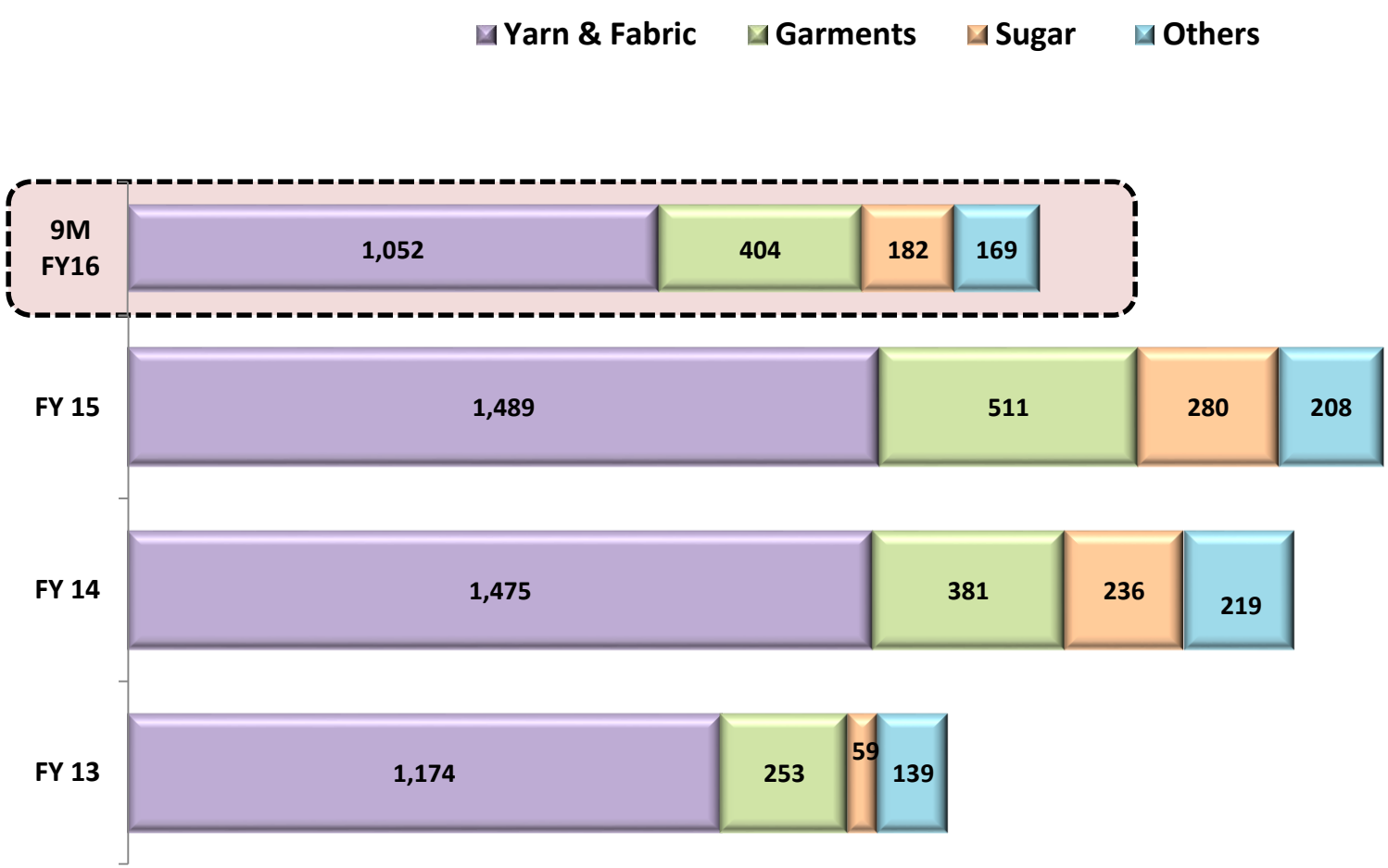
- One of the largest Captive power generators in Textile Industry
- Invested in eco-friendly Wind Mills at Tirunelveli, Tenkasi, Theni & Coimbatore Districts in Tamil Nadu, India
- Total Wind Power Capacity 61.92 MW
- 60% of Textile power requirement met through wind power

Investments in Co-Gen Power Project 30 MW

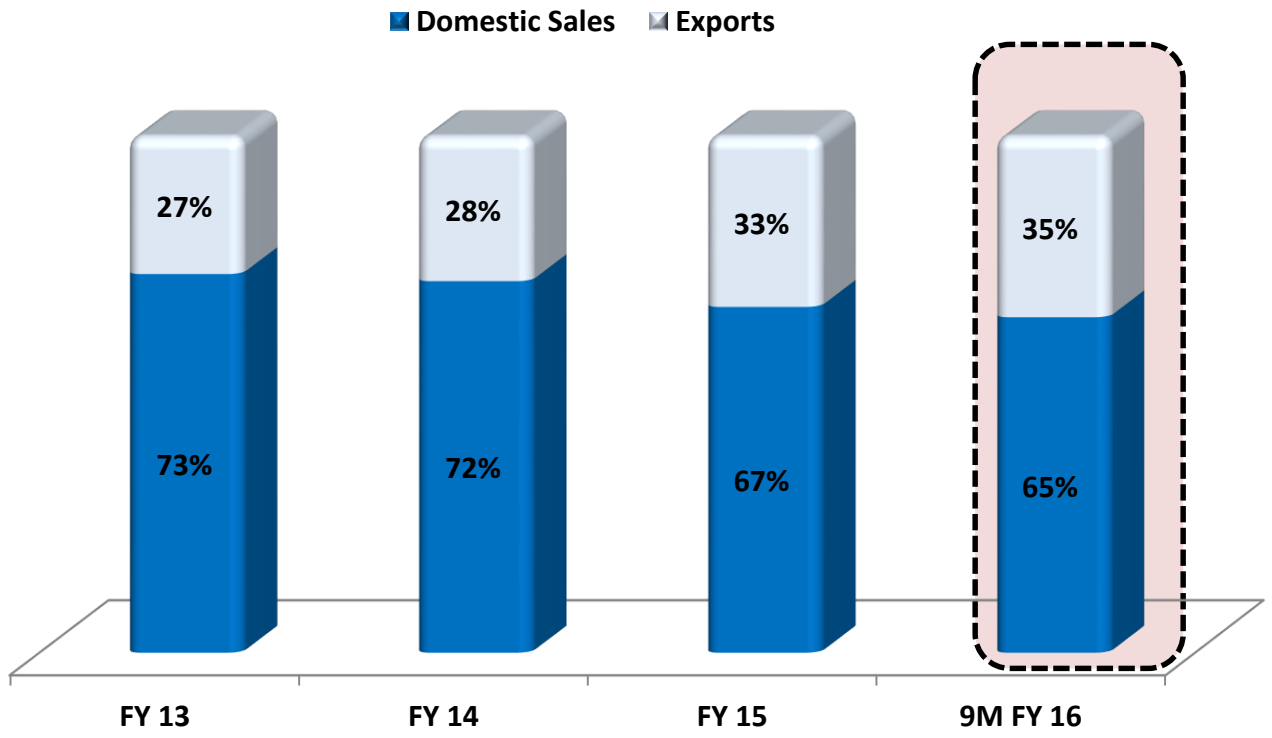
- Invested in 30 MW Co-Gen Power Project
- With Co-gen Power, KPR attained self sufficiency in meeting its substantial power requirement throughout the year

Annexure

Segment Wise Revenue contribution

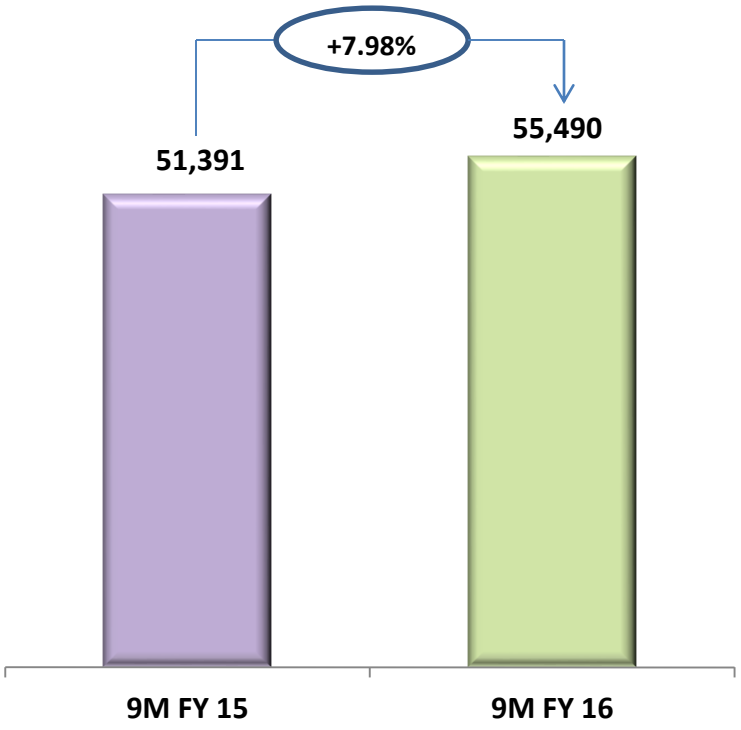


Geographical Split

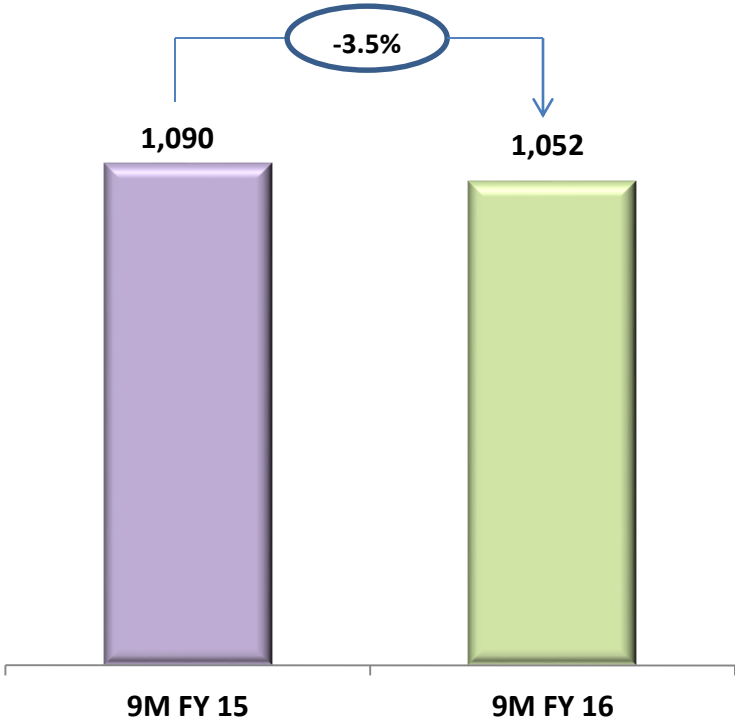


Yarn & Fabric

Yarn& Fabric Sales [MT]

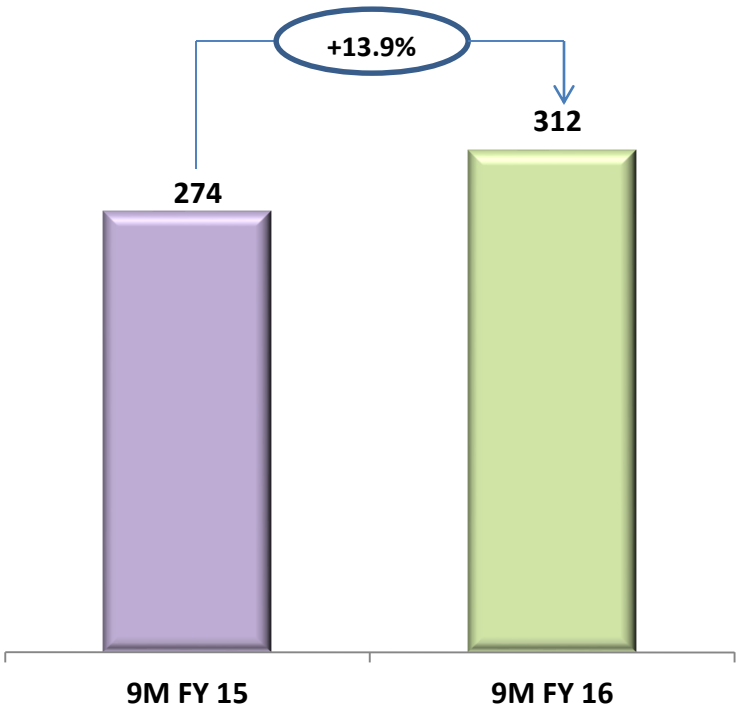


Yarn & Fabric Sales [Rs. Crore]

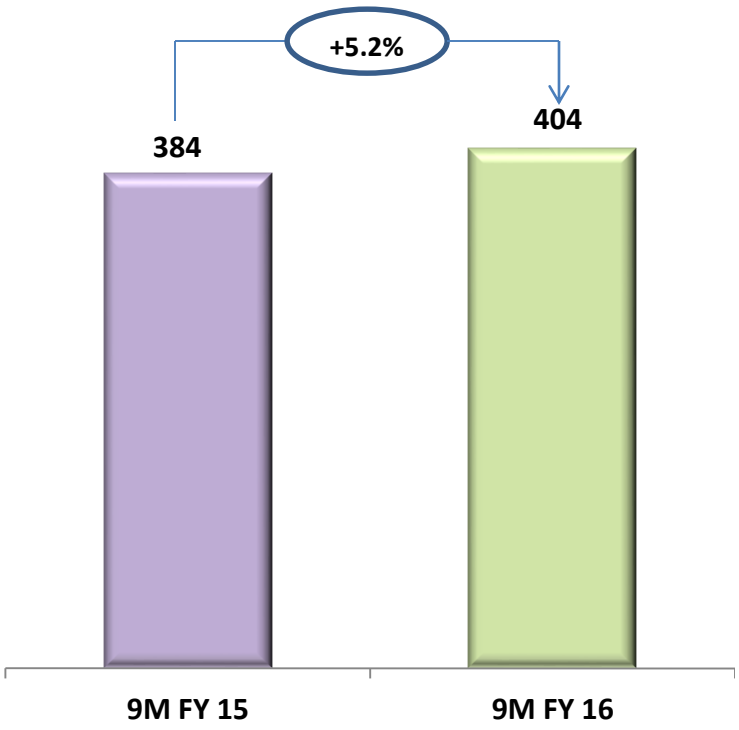


Garments

Garment Sales [No. of pieces in Lacs]

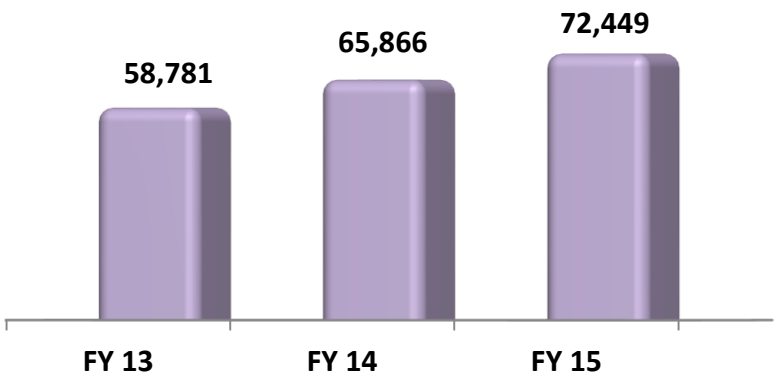


Garment Sales [Rs. Crore]

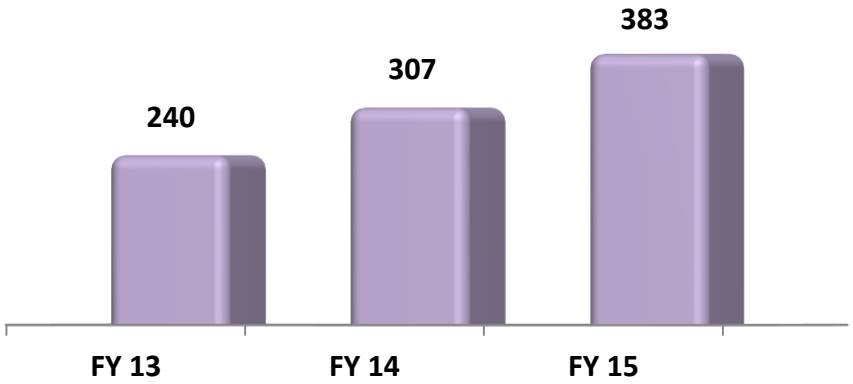


Historical Performance

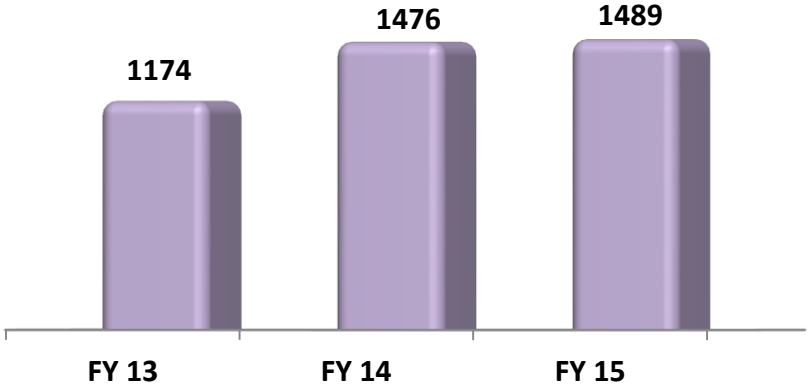
Yarn & Fabric Sales [MT]



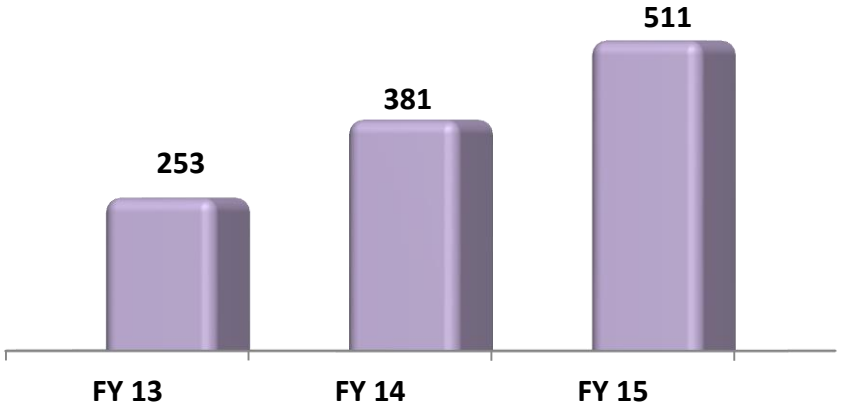
Garment Sales [No. of pieces in Lacs]



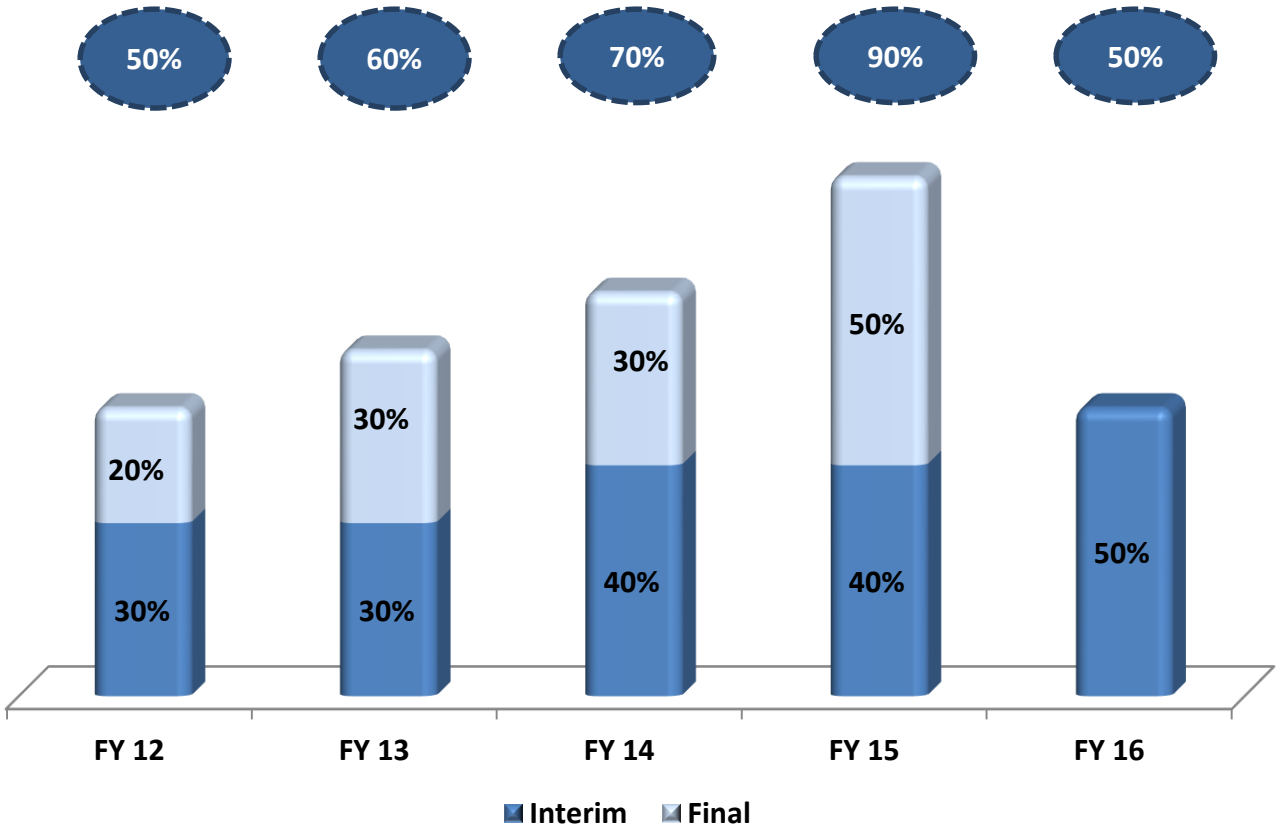
Yarn & Fabric Sales [Rs. Crore]



Garment Sales [Rs. Crore]



Dividend Track Record



Book Value & EPS

Particulars	FY 12	FY 13	FY 14	FY 15
Book Value Per Share (`)	165.19	187.42	216.16	250.83
Earning Per Share (`)	8.38	27.01	37.27	45.73
Dividend Per Share %	50%	60%	70%	90%
Dividend Per Share (`)	5.00	6.00	7.00	9.00

For further information, please contact:

Company :

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