

13 August 2025

To

**BSE Limited**

Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai – 400 001

**National Stock Exchange of India Limited**

Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex, Bandra East,  
Mumbai – 400 051

**Scrip Code: 500870**

**Scrip Symbol: CASTROLIND**

Dear Sir/Madam,

**Sub.: Corrigendum to Investors Presentation**

Further to our communication dated 12 August 2025, informing the Exchanges about the presentation to be made by the Company at Emkay Confluence 2025 scheduled for 14 August 2025, we hereby enclose the updated presentation that will be shared at the aforesaid meeting.

The presentation is also available on the website of the Company on the following link:  
[https://www.castrol.com/en\\_in/india/home/investors/intimation-to-share-holders.html](https://www.castrol.com/en_in/india/home/investors/intimation-to-share-holders.html)  
under PRESENTATIONS TO ANALYSTS --- 2025

Kindly take the same on record.

Thank You.

Yours faithfully,

For **Castrol India Limited**

**Hemangi Ghag**

**Company Secretary & Compliance Officer**

Encl.: As above

**Registered address:**

**Castrol India Limited**

CIN: L23200MH1979PLC021359

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From wheels to wings  
...and everything in between.



Investor Presentation | August 2025



# Legacy, reinvented

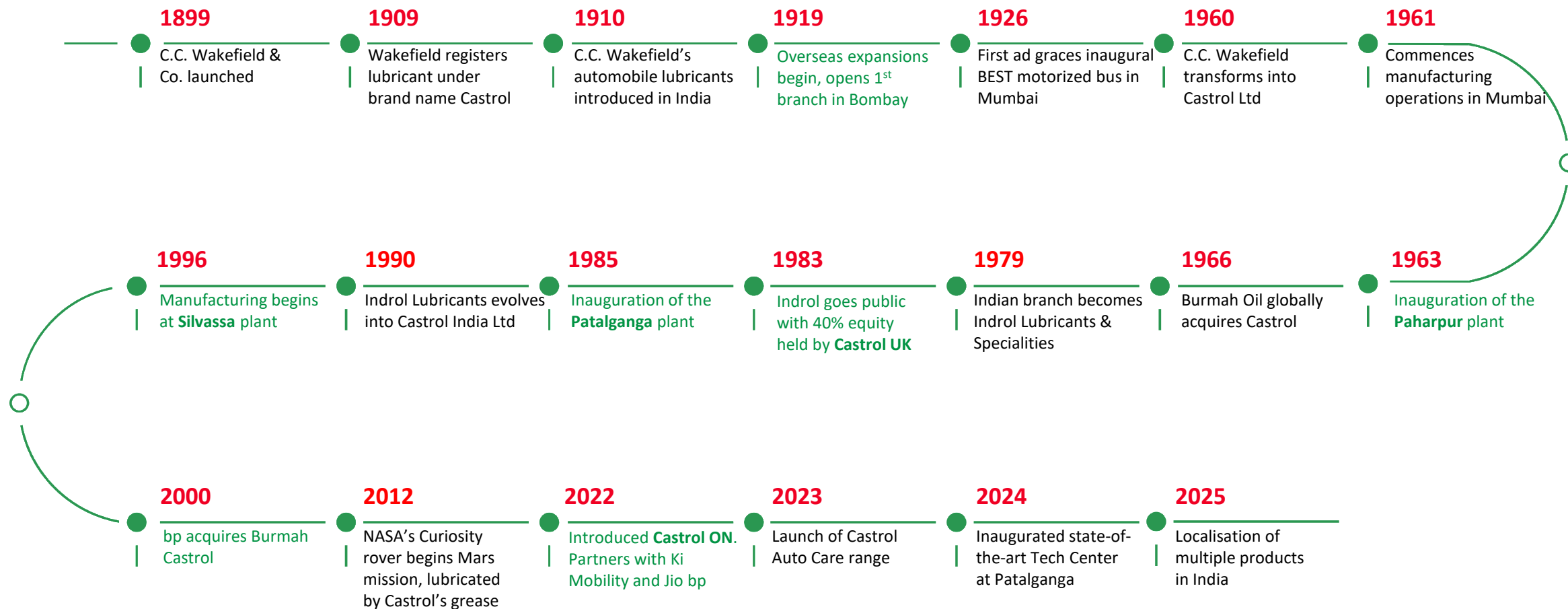


India's #1 lubricant brand with a legacy of 115+ years. Now building for the next 100.



Source: NielsenIQ (12 states, Urban) | retail volume share for quarter ended June'25

# Castrol's legacy



# Castrol: 125-year young organisation

Land

# 5K

Employees powering legacy and loyalty

Sea

>160  
Countries where Castrol markets products

200m  
Customer touchpoints

Air

7  
Technology centres

23  
Blending plants

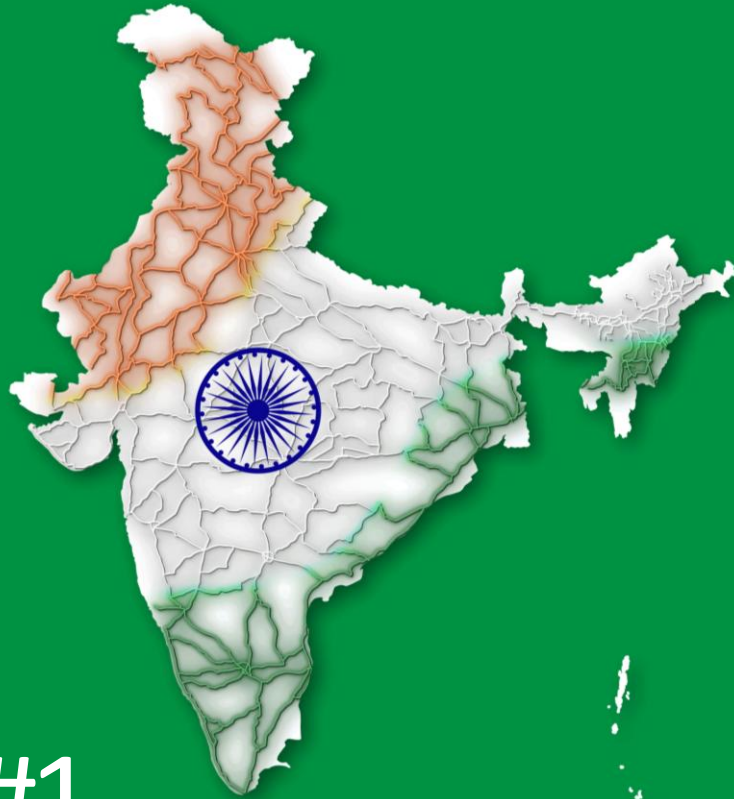
Space

# 1st

Lubricant company to power space expedition

# Castrol for India

India's most trusted lubricant brand.



# #1

Market share across categories\*

## 110+

Years in India

## 40+

Years as listed entity

## 4

Regional offices

## 3

Plants

## 1

Tech centre

## 14

Depots & DC (Hub)

## 23

CMS sites

## 630+

Employees

## 160k

Retail outlets


## 32K+

Multi-brand bike workshop

## 730+

Castrol Auto Service (CAS) Outlets

We cater to **12 industries** through **45 brands** and **~600 brand variants**



**7 Litres of Castrol  
lubricant is sold in  
India every second**

# What sets us apart

Heritage + Innovation + Community = Our competitive moat

Global supply  
chain



Future-ready  
portfolio



Digitizing customer  
experience



In-house R&D



On-ground relationships with  
mechanics & truckers



Widespread distribution network

# Castrol for investors

1H 2025 at a glance: Performance, Profitability, Progress



Topline  
₹2,919 Cr  
(up 7%)



EBITDA  
₹657 Cr  
(up 7%)



PAT  
₹477 Cr  
(up 6.5%)



EPS  
₹4.83



EBITDA range  
21-24%



PAT margin  
16.3%

# India is changing

*A new era of mobility...energy...expectations.*



# Our response — Onward. Upward. Forward.

Beyond lubricants, we are building a high-performance ecosystem



## Onward

Powering growth in mobility

- Automotive
- Physical expansion
- Services



## Upward

Boosting industrial performance

- Industrial lubricants
- CMS: Taking lube off the manufacturers' mind



## Forward

Diversifying for the future

- EV-ready fluids
- Data centre cooling solutions
- Autocare range

# Strong product portfolio

Castrol  
POWER1  
Castrol  
Activ  
Castrol Activ  
ESSENTIAL



Motorcycles

Castrol  
EDGE  
Castrol  
MAGNATEC  
Castrol  
GTX



Cars

Castrol  
TURBOMAX +  
Castrol  
CRB PLUS  
Castrol  
CRB ESSENTIAL



Commercial Vehicles

Castrol ON EV  
Transmission Fluid



EV



Castrol Premium  
Longlife Full  
Synthetic Grease  
Castrol  
SpheroL  
Castrol  
TRANSMAX  
Agri UTTO



Specialties

Castrol  
Chain Lube  
Castrol Anti  
Rust Spray  
Castrol  
Chain cleaner



Auto Care

# OEM relationships



Strong global and local OEM relationships  
Deepened engagement with OEMs, including developing products tailored to evolving mobility platforms.

# Strong digital backbone enabling business



Interactive platform for mechanics & retailers



Distributor management system



Solution for rural sub-distributors



Workshop booking app for consumers to avail car services



Digital processing of customer claims



Digital order collection

# Where we are winning

Early proof, bold moves, strong traction



Expanding presence

Deeper rural penetration



Relaunched Castrol Activ



Industrial push

Expansion into previously untapped sectors



Chemical Management Services



Localised solutions



Autocare

Wide range of products



# Growth engine ahead

From lubes to lifecycle solutions.



Consistent growth in automotive



Innovation and localization  
supporting growth in industrial



Increased focus on adjacencies



Service portfolio supporting wins in cars



# Let's talk returns

Our performance leads to your return



3yr Avg  
Return on Assets



3yr Avg  
Return on Capital Employed

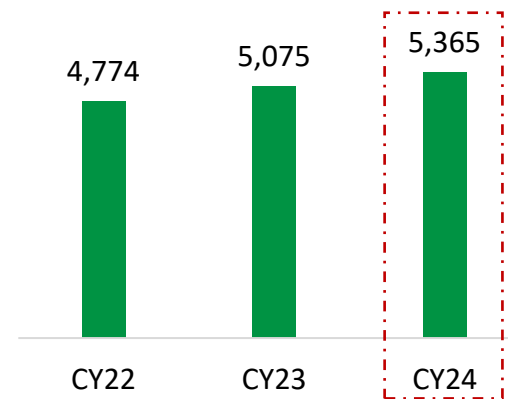


3yr Avg  
Cash Conversion Cycle (Days)

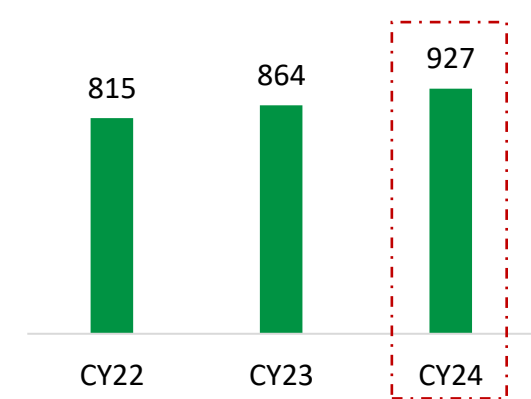
Focus on shareholder wealth creation

## Annual Financial Highlights

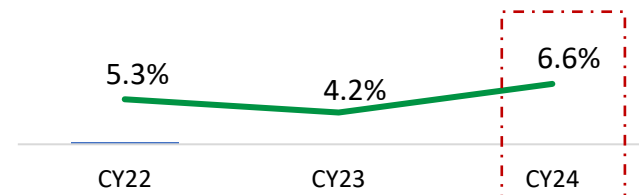
Revenue from operations  
(Rs. Cr.)



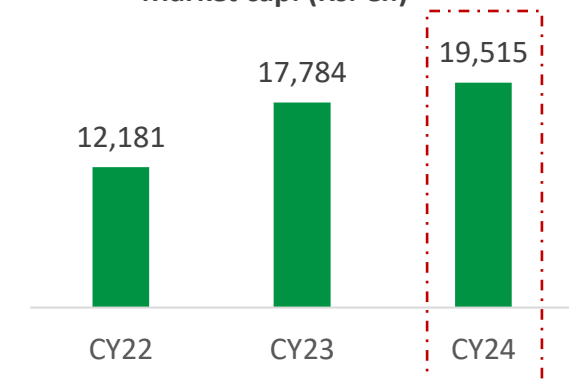
PAT  
(Rs. Cr.)



Dividend yield %



Market cap. (Rs. Cr.)



# Continue to outperform the index



# Invest in the power of movement



MR. KEDAR LELE

Managing Director  
Castrol India Limited

“

*“We delivered a steady second quarter, building on the momentum from 1Q, while navigating a complex and evolving macro environment. We stayed focused on execution—expanding our reach in rural markets, growing our presence in industrial business, and continuing to offer our customers quality and convenience. We also took important steps toward circular product innovation and deepened our associations with OEMs,*

*We’re optimistic about what lies ahead. Industrial is a long-term growth area for us, and we’ve seen encouraging traction in the first half—new customers, stronger momentum, and more locally-made products. At the same time, our rural strategy is playing out well, and we’ll keep strengthening it in the coming months,”*

”



We accelerate progress through game changing technologies,  
superior products and distinctive experiences.



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