

Date: July 29, 2026

To,
**Department of Corporate Services,
BSE Limited**
Phiroze Jeejeebhoy Towers,
Dalal Street
Mumbai - 400001
Scrip Code: 543333

To,
**Listing Department,
National Stock Exchange of India Limited**
Exchange plaza, Plot No. C/1, G Block
Bandra Kurla Complex, Bandra East,
Mumbai – 400051
Scrip Symbol: CARTRADE

ISIN: INE290S01011

Dear Sir(s)/Madam(s),

Sub: Investors Update/Presentation on unaudited Financial Results of the Company for the quarter ended June 30, 2026

Pursuant to Regulation 30 (read with Para A of Part A of Schedule III) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Investor Presentation for the Unaudited Financial Results of the Company for the quarter ended June 30, 2026.

The same is also made available on the website of the Company at <https://www.cartradetech.com/>

The above is for your information and records.

Yours faithfully

For CarTrade Tech Limited

Lalbahadur Pal
Company Secretary and Compliance officer
Mem. No. A40812

Enclosed: a/a

CarTrade Tech Limited

Reg. Off. & Corp. Off.: 1st Floor, Plot No. D-507, Shree Sawan Knowledge Park, TTC MIDC Ind. Area, Turbhe, Navi Mumbai – 400703.

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Investor Presentation

Q1 FY27 Quarter ended

July 2026



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This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy,

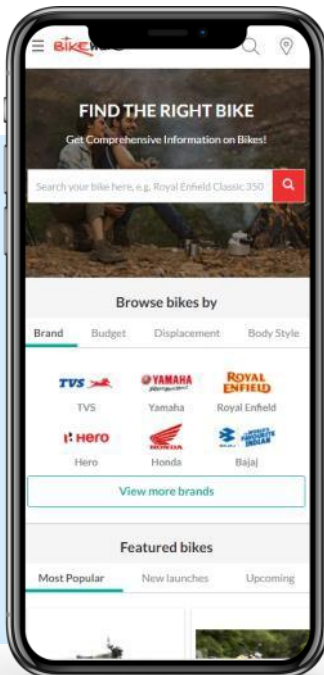
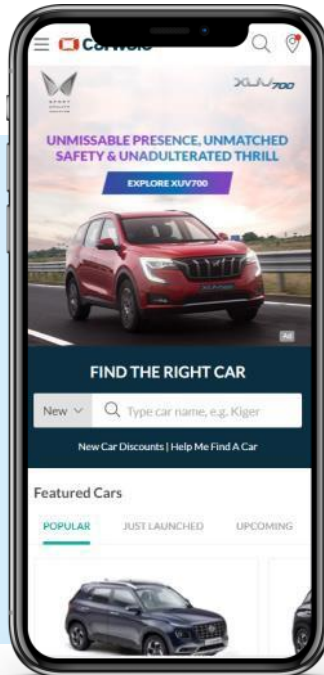
The Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

Consumer Group



New & Used Cars

Two Wheelers



Online platforms for customers, dealers, and OEMs to buy and sell new and used vehicles seamlessly. Powered by tech-enabled ERP and CRM solutions.

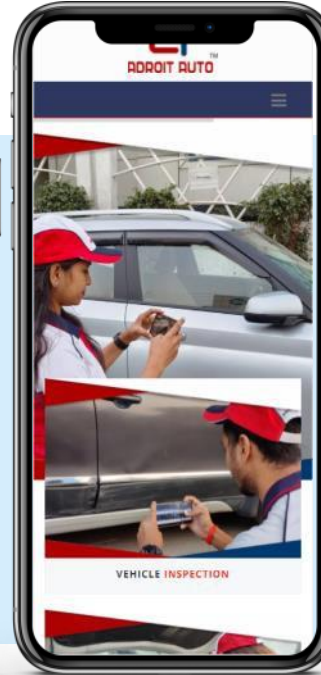
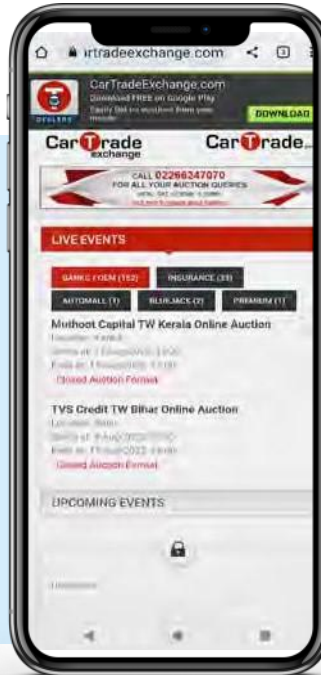
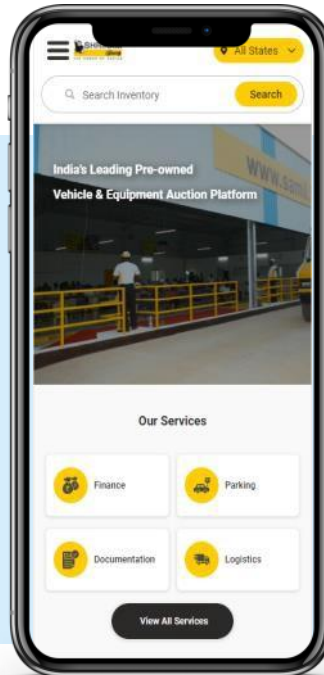
Remarketing Group



Phygital Auction Services

Online Auction Services

Inspection Services



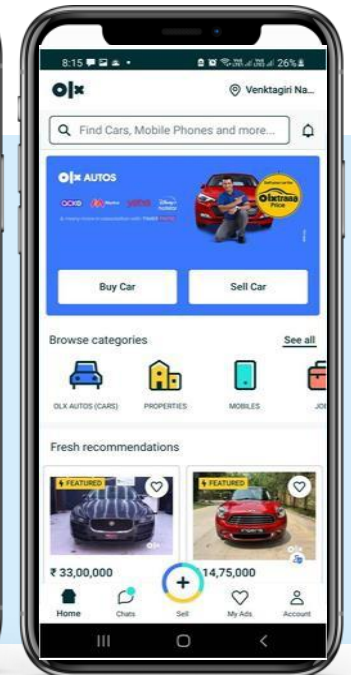
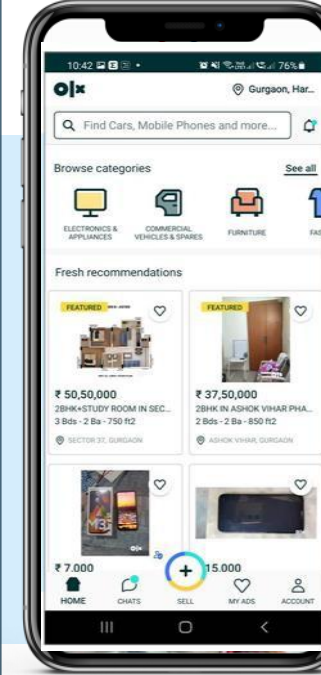
Online-offline auction platform used by consumers, business sellers, dealers, and fleet owners

Inspection and valuation services

OLX India



Used Classifieds Business



Online classifieds platform across 12 categories (include Auto, Real estate, Mobiles/ Electronics, Furniture, etc).

45%+ EBITDA growth delivered for 16 consecutive Quarters

🚩 Founded in 2010

🚀 Listed in 2021

Growth Story [FY 2023 to FY 2027]

COMPOUNDING AT SCALE*

Revenue CAGR **22%**

EBITDA CAGR **66%**

PAT CAGR **54%**

STRUCTURAL MARGIN EXPANSION

9% → **31%**

CAPITAL STRENGTH

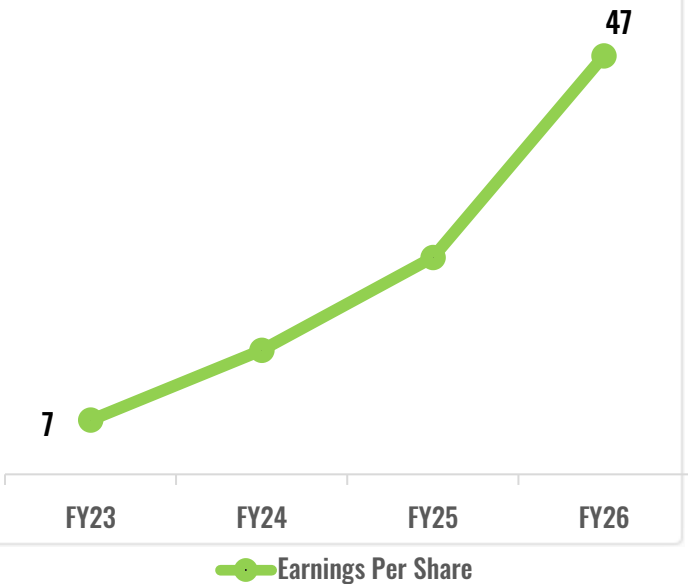
₹1,321 Cr
CASH RESERVES

Debt Profile | Zero Debt

Cash Balance Change | ~ 300 Crores

Return On Equity** → **10%**

SHAREHOLDER VALUE



*Q1 FY27 Annualized
**As on year ended 31st March 2026

Profit after tax ₹244 Cr** - Among India's most profitable listed digital platforms

80 Million Monthly Users and Growing



#1

- Auto Portal in India⁽¹⁾
- Used Classified Business⁽¹⁾
- Vehicle Auction Platform



~80 Mn MAU⁽²⁾

Across Platforms
~100 Mn+ App Downloads



95%⁽³⁾

Organic Unique Visitors in
Q1 FY27



500+ Physical Locations

Automall, abSure & OLX India outlets



1.5 Mn

FY27 Auction Listings⁽⁴⁾



₹ 230 Crores

Revenue Q1 FY27



₹ 98 Crores

Adj EBITDA Q1 FY27



₹ 57 Crores

Profit after tax Q1 FY27



₹ 1321 crores strong
Cash balance

Note:

1. Based on relative online search popularity on Google Trends when compared to our key competitors over the period from March 2024 to June 2026 for CarWale (CW), BikeWale (BW) & OLX India.
2. Monthly. Average Unique visitor (MAU) that visit our websites or apps, across Carwale, Bikewale and CarTrade ~ 47 Mn MAU and on OLX India ~ 32 Mn MAU for FY27 Q1.
3. Organic Unique Visitors of Carwale, Bikewale, Cartrade 92% & OLX India 100%.
4. FY27 auction listing for Remarketing business is 1.48 Mn and FY27 auction volume for Remarketing business is 2.25 lakhs.

CarTrade Tech Records All-Time High Income of ₹230 Crore; EBITDA Surges 45%

Amount in Rs lakhs

Particulars	Quarter ended				Year ended
	Jun 30, 2026	Mar 31, 2026	Jun 30, 2025	Y-o-Y	Mar 31, 2026
Income					
Revenue from operations (A)	20,116.32	20,314.31	17,303.97	16%	77,926.72
Other income	2,857.50	1,760.87	2,546.11	12%	9,050.22
Total Income	22,973.82	22,075.18	19,850.08	16%	86,976.94
Employee cost	8,346.99	7,812.96	7,522.22	11%	30,708.62
Marketing	791.74	808.90	871.39	-9%	3,271.58
Other expenses	4,679.88	4,527.59	4,559.77	3%	18,246.72
Total expenses (B)	13,818.61	13,149.45	12,953.38	7%	52,226.92
EBITDA (A) - (B)	6,297.71	7,164.86	4,350.59	45%	25,699.80
EBITDA %	31%	35%	25%		33%
Finance cost	318.85	334.32	302.48	5%	1,247.86
Depreciation and amortization expense	1,077.09	1,091.52	902.96	19%	3,868.54
Profit before exceptional item and tax	7,759.27	7,499.89	5,691.26	36%	29,633.62
Exceptional Item - Labour law impact	307.55	-	-		650.71
Profit Before Tax	7,451.72	7,499.89	5,691.26	31%	28,982.91
Current tax	892.91	-96.50	432.55	106%	1,853.76
Deferred tax expenses	883.52	511.81	552.39	60%	2,778.36
Profit After Tax	5,675.29	7,084.58	4,706.32	21%	24,350.79
Adjusted EBITDA	9,750.43	9,323.56	7,282.21	34%	36,301.78
Adjusted EBITDA %	42%	42%	37%		42%

Consumer Group growth: Revenue Up 18%; EBITDA Up 33%

Amount in Rs lakhs

Particulars	Quarter ended				Year ended
	Jun 30, 2026	Mar 31, 2026	Jun 30, 2025	Y-o-Y	Mar 31, 2026
Income					
Revenue from operations (A)	7,811.03	7,938.95	6,638.16	18%	30,833.33
Other income	1,335.11	901.99	1,250.85	7%	4,014.04
Total Income	9,146.14	8,840.94	7,889.01	16%	34,847.37
Employee cost	3,481.74	3,147.76	3,104.30	12%	12,376.01
Marketing	718.34	803.92	792.45	-9%	3,102.10
Other expenses	1,024.89	868.57	798.63	28%	3,555.42
Total expenses (B)	5,224.97	4,820.25	4,695.38	11%	19,033.53
EBITDA (A) - (B)	2,586.06	3,118.70	1,942.79	33%	11,799.79
EBITDA %	33%	39%	29%		38%
Finance cost	27.68	34.06	18.83	47%	86.34
Depreciation and amortization expense	279.21	373.70	233.36	20%	1,086.44
Profit before exceptional item and tax	3,614.28	3,612.93	2,941.44	23%	14,641.06
Exceptional Item - Labour law impact	307.55	-	-		650.71
Profit Before Tax	3,306.73	3,612.93	2,941.44	12%	13,990.35
Current tax	-	-758.15	-		-758.15
Deferred tax expenses	733.04	853.44	642.03	14%	3,201.95
Profit After Tax	2,573.69	3,517.64	2,299.41	12%	11,546.55
Adjusted EBITDA	4,240.53	4,215.84	3,351.44	27%	16,436.12
Adjusted EBITDA %	46%	48%	42%		47%

Remarketing Business Scales: EBITDA grows 38%; Margin at 28%

Amount in Rs lakhs

Particulars	Quarter ended				Year ended
	Jun 30, 2026	Mar 31, 2026	Jun 30, 2025	Y-o-Y	Mar 31, 2026
Income					
Revenue from operations (A)	6,723.28	7,166.39	5,939.57	13%	25,931.49
Other income	700.05	524.92	652.85	7%	2,409.85
Total Income	7,423.33	7,691.31	6,592.42	13%	28,341.34
Employee cost	2,739.23	2,839.41	2,484.62	10%	10,560.90
Other expenses	2,083.33	2,119.00	2,075.67	0%	8,190.03
Total expenses (B)	4,822.56	4,958.41	4,560.29	6%	18,750.93
EBITDA (A) - (B)	1,900.72	2,207.98	1,379.28	38%	7,180.56
EBITDA %	28%	31%	23%		28%
Finance cost	278.82	282.88	272.42	2%	1,112.25
Depreciation and amortization expense	669.55	597.20	566.09	18%	2,376.99
Profit Before Tax	1,652.40	1,852.82	1,193.62	38%	6,101.17
Current tax	427.35	455.73	342.75	25%	1,584.49
Deferred tax credit	-11.49	-2.75	-89.63		-84.71
Profit After Tax	1,236.54	1,399.84	940.50	31%	4,601.39
Adjusted EBITDA	2,601.59	2,735.85	2,035.11	28%	9,602.38
Adjusted EBITDA %	35%	36%	31%		34%

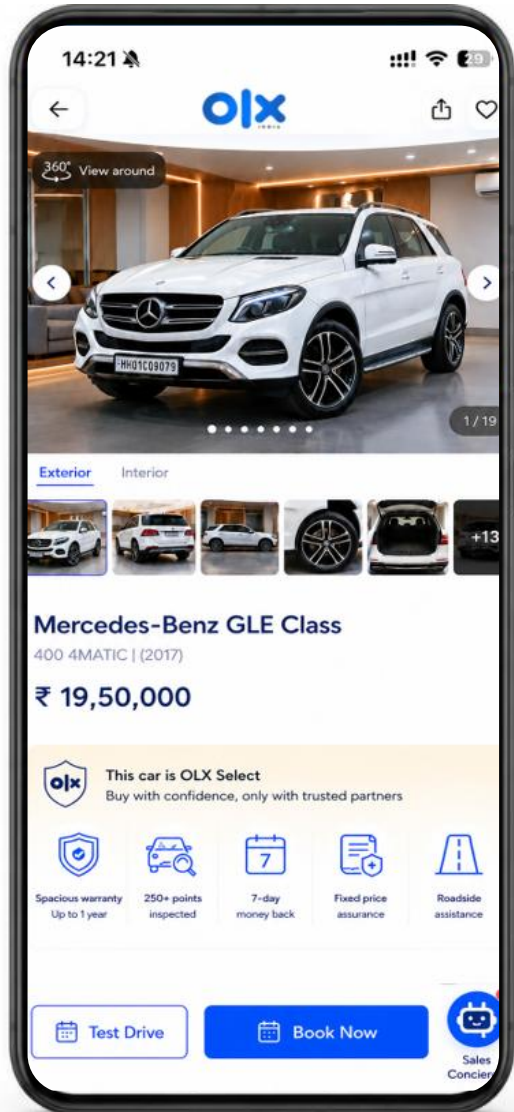
OLX India Delivers Record Growth: Revenue zooms 29%; EBITDA jumps 76%

Amount in Rs lakhs

Particulars	Quarter ended				Year ended
	Jun 30, 2026	Mar 31, 2026	Jun 30, 2025	Y-o-Y	Mar 31, 2026
Income					
Revenue from operations (A)	6,217.94	5,512.35	4,814.33	29%	21,755.68
Other income	818.54	344.42	640.00	28%	2,629.56
Total Income	7,036.48	5,856.77	5,454.33	29%	24,385.24
Employee cost	2,073.51	1,780.50	1,888.66	10%	7,592.49
Other expenses	2,332.84	1,902.22	1,896.99	23%	7,451.94
Total expenses (B)	4,406.35	3,682.72	3,785.65	16%	15,044.43
EBITDA (A) - (B)	1,811.58	1,829.64	1,028.68	76%	6,711.25
EBITDA %	29%	33%	21%		31%
Finance cost	12.35	17.38	11.23	10%	49.27
Depreciation and amortization expense	128.34	120.62	103.51	24%	405.12
Profit Before Tax	2,489.44	2,036.05	1,553.94	60%	8,886.42
Current tax	464.66	205.04	89.16	421%	1,024.52
Deferred tax expenses / (Credit)	161.97	-338.88	-	0%	-338.88
Profit After Tax	1,862.81	2,169.89	1,464.78	27%	8,200.78
Adjusted EBITDA	2,905.17	2,373.80	1,893.41	53%	10,258.29
Adjusted EBITDA %	41%	41%	35%		42%

Transforming Buying & Selling Used Cars

USED AUTO RETAIL



+20Million

Buyers on the platform

+3Million

Active Sellers

PARTNERSHIP MODEL

Announced **Spinny** partnership

Scaling and extending to **Large Dealer Networks**

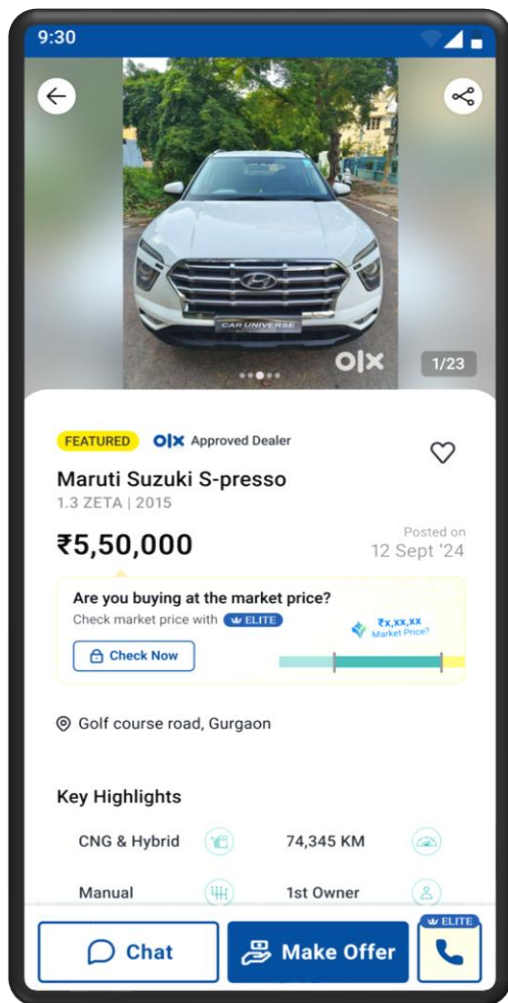
Leveraging our own network of **+550 abSure** and **Signature** outlets
to deliver a seamless online buying and selling experience

SEAMLESS, AI-POWERED EXPERIENCE

End-to-end digital journey — from discovery to doorstep

VAYA AI powers smart match-making, price and condition agent

Growing transaction margins — a large untapped monetization opportunity



100,000+

Elite buyers
Rapid, accelerating growth

LAUNCHING AI AGENTS

Match-making agent

Pricing agent

Condition-assessment agent

go live, powering faster, smarter decisions for every buyer

MONETIZATION LEVER

All Business buyers will be paid — turning high-intent demand into direct revenue

AI Assist Launched for Every Step of New-Car Buying

NEW AUTO

GUIDED JOURNEY

17 steps, one guided flow

From showroom visit to delivery:
with an AI assistant integrated at every step.



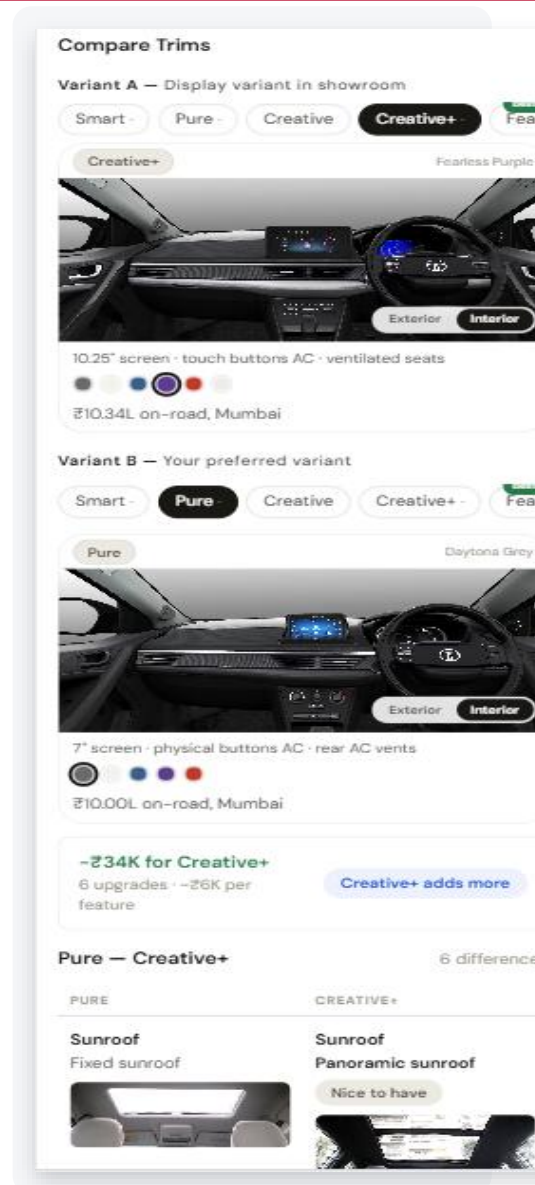
See how any trim differs from the showroom's display car



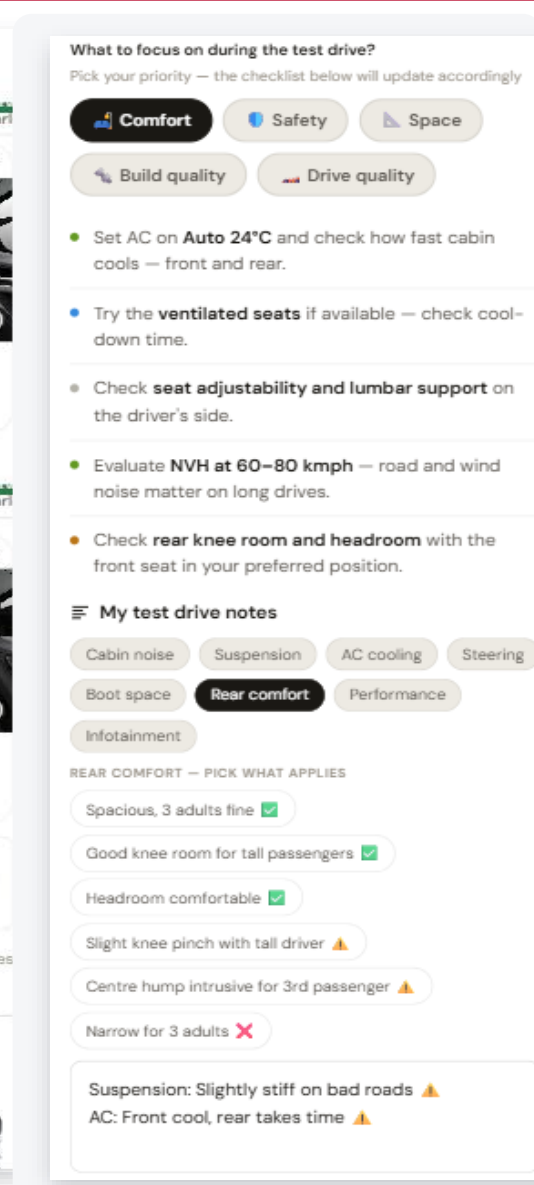
Test-drive checklist with captured, comparable notes



Community price validator- understand if your quote is at market



Compare trims vs. the display car



Test-drive checklist & notes



THANK YOU !