

Date: January 28, 2026

To,
Department of Corporate Services,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street
Mumbai - 400001
Scrip Code: 543333
ISIN: INE290S01011

To,
Listing Department,
National Stock Exchange of India Limited
Exchange plaza, Plot No. C/1, G Block
Bandra Kurla Complex, Bandra East,
Mumbai – 400051
Scrip Symbol: CARTRADE

Dear Sir/Madam,

Sub: Press Release on Unaudited Financial Results of the CarTrade Tech Limited (the “Company”) for the third quarter and nine months ended on December 31, 2025.

Pursuant to the provisions of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”) read with Schedule III thereof, as amended, enclosed herewith a press release being issued by the Company on the unaudited Financial Results of the Company for the third quarter and nine months ended on December 31, 2025.

The same is also made available on the website of the Company at <https://www.cartradetech.com/>

The above is for your information and record.

Yours faithfully

For CarTrade Tech Limited

Lalbahadur Pal
Company Secretary and Compliance officer
Mem. No. A40812

Enclosed: a/a

CarTrade Tech Limited

Reg. Off. & Corp. Off.: 12th Floor, Vishwaroop IT Park, Sector 30A, Vashi, Navi Mumbai 400705.

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CarTrade Tech Hits Record Q3 Revenue of 228 crores and EBITDA zooms by 56% to 78 crores EBITDA Margins reach 37%

Mumbai, 28th January 2026: CarTrade Tech Limited, announced its financial results for the quarter ended December 31st, 2025. In Q3FY26, the Company reported its highest-ever quarterly revenue of ₹228.37 crores, representing a 18% YoY growth, EBITDA grew 56% to ₹78.25 crores and Profit After Tax (PAT) of ₹61.52 crores, up 35% YoY (PAT excluding impact of New Labour Code is at ₹68.03 crores with growth of 49%). EBITDA Margins reached an all time high of 37% in the quarter.

Key Highlights – Q3FY26 (Consolidated):

- Total Income of ₹228.37 crores in Q3FY26, resulting in YoY growth of 18%
- EBITDA of ₹78.25 crores in Q3FY26, resulting in YoY growth of 56% and margin of 37%
- Profit before tax for the quarter is at ₹77.99 crores, resulting in YoY growth of 46%
- Profit after tax for the quarter is at ₹61.52 crores, resulting in YoY growth of 35%
- Profit after tax (excluding impact of New Labour Code) is at ₹68.03 crores, resulting in YoY growth of 49%

Key Highlights – 9MFY26 (Consolidated):

- Total Income of ₹649.02 crores in 9MFY26, resulting in YoY growth of 24%
- EBITDA of ₹185.35 crores in 9MFY26, resulting in YoY growth of 77% and margin of 32%
- Profit before tax for the 9MFY26 is at ₹214.83 crores, resulting in YoY growth of 87%
- Profit after tax for the 9MFY26 is at ₹172.66 crores, resulting in YoY growth of 74%
- Profit after tax (excluding impact of New Labour Code) is at ₹179.17 crores, resulting in YoY growth of 81%

Consolidated results for the quarter ended and nine month ended December 31st, 2025

Particulars (Rs. in Crores)	Q3FY26	Q3FY25	Y-o-Y	9MFY26	9MFY25	Y-o-Y
Total Income	228.37	192.94	18%	649.02	521.88	24%
EBITDA	78.25	50.08	56%	185.35	104.70	77%
Profit Before Tax (PBT)	77.99	53.39	46%	214.83	115.03	87%
Profit After Tax (PAT)	61.52	45.53	35%	172.66	99.16	74%
Profit After Tax (excluding impact of New Labour Code)	68.03	45.53	49%	179.17	99.16	81%

Segment Performance – Q3FY26

CarTrade Tech Delivers its highest ever Revenues and robust profits across each of its businesses

- Consumer Group: Revenue + 27% | EBITDA Growth +55% YoY | EBITDA margin 43% in Q3 FY26
- Remarketing Business: Revenue +12% | PAT +68% YoY | EBITDA margin 30% in Q3 FY26
- OLX India: Revenue +18% | EBITDA Growth +70% YoY | EBITDA margin 37% in Q3 FY26

Operational Highlights

- The Company engaged ~85 million average monthly unique visitors during Q3FY26, with organic traffic accounting for 95%, highlighting its strong brand equity and content leadership
- CarTrade Tech now operates across more than 500 physical locations, including Shriram Automall, CarWale abSure and Signature dealerships, and OLX India franchise outlets, further enhancing its nationwide presence and enabling effective last-mile connectivity
- Its flagship digital platforms - CarWale, BikeWale, and OLX India, each cater to more than 150 million annual unique visitors, underscoring the scale and depth of engagement across the ecosystem
- The remarketing business delivered an annualized run-rate of 1.9 million auction listings, reaffirming its leadership position in the vehicle remarketing space

Commenting on the company's performance, Mr. Vinay Sanghi, Chairman and Founder, CarTrade Tech, said,

"We are pleased to deliver a record quarter, marked by strong operating leverage and our highest-ever revenues at 228 crores, across each of our businesses. This translated into significant margin expansion, with EBITDA at 78.25 crores and margins reaching an all time high of 37%. The consistent performance across quarters underscores the strength of our diversified digital ecosystem. We will continue to invest in future technologies and platform capabilities to deepen engagement."

About CarTrade Tech Limited: (www.cartradetech.com; NSE: CARTRADE|BSE:543333)

CarTrade Tech Limited is India's largest digital marketplace ecosystem, operating multiple platforms including CarWale, BikeWale, CarTrade, OLX India, Shriram Automall, CarTrade Exchange, and Adroit Auto. These platforms empower millions of users including consumers, dealers, OEMs, and enterprises to buy and sell vehicles, real estate, electronics, mobile phones, furniture, and more with ease and efficiency.

For More Information, Please Contact:

COMPANY:



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INVESTOR RELATIONS ADVISOR:



MUFG Intime India Pvt. Ltd.

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Safe Harbor Statement

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest, and other costs. The Company does not undertake any obligation to update forward looking statements to reflect events or circumstances after the date thereof
