

By online submission

August 11, 2018



To,
The Manager
Bombay Stock Exchange Limited
Corporate Relationship Department
Phirozee Jeejeebhay Tower
Dalal Street, Fort,
Mumbai-400 001
BSE Scrip Code:533260

To,
The Manager
National Stock Exchange of India Limited
Exchange Plaza, C/I, Block G
Bandra Kurla Complex
Bandra (East)
Mumbai-400 051
NSE Symbol: careerp

Dear Sir/Madam,

Sub: (i). Outcome of Board Meeting held on August 11, 2018- -Financial Results for Quarter ended June 30, 2018 (ii) Intimation of Book Closure, AGM of the Company, Cut-off date for E-voting

This is to inform you that in the meeting of the Board of Directors of the Company held on Saturday, August 11, 2018 at its Registered Office, the Board *inter alia* has transacted the following businesses:

1. Considered and taken on record Standalone and Consolidated Unaudited Financial Results (Statement) for the quarter ended June 30, 2018.
2. Considered and taken on record the Limited Review Report for the quarter ended June 30, 2018;
3. Considered and approved advertisement for publication of Financial Results in HT Mint (English Daily), Rashtriya Sahara/Jansatta (Hindi Daily) and Nafa Nuksan (Hindi Daily). Full format of the Financial Results for the quarter ended 30th June 2018 shall be available on the website of the Stock Exchange where shares of the Company are listed i.e. www.nseindia.com; www.bseindia.com and on company's website www.cpil.in
4. Annual General Meeting for the financial year ended March 31, 2018 will be held on September 26, 2018 at 4 pm at CP Tower-2, IPIA, Road No.1, Kota, Rajasthan and the notice for the same approved. The Annual Report for the Financial Year 2017-18 of the Company would be sent to the Stock Exchange in due course, pursuant to regulation 34 of SEBI (Listing Obligations and Disclosure requirements) Regulations, 2015.
5. The Register of Members & Share Transfer Books of the Company will remain closed from September 19, 2018 to September 26, 2018 (both days inclusive) for the purpose of Annual General Meeting (AGM) of the Company to be held on September 26, 2018.
6. Pursuant to the provisions of regulation 44 of SEBI (Listing Obligations and Disclosure requirements) Regulations, 2015 as well as Section 108 of the Companies Act, 2013 read with the Companies (Management and Administration) Rules, 2014, the Company is offering e-voting facility to all the shareholders of the Company and fixed September 18, 2018 as the cut-off date for the same. During the period of e-voting, members of the Company holding shares either in physical form or in dematerialised form, as on cut-off date, may cast their vote electronically.



7. recommended to the members for approval of Related Party Transaction(s), in compliance of Section 188 of the Companies Act, 2013 and as required under SEBI (Listing Obligations and Disclosure requirements) Regulations, 2015.
8. Ratification of re-appointment of M/s. Lodha & Co., Chartered Accountants, (Firm Registration No. 301051E) as the Statutory Auditors of the Company
9. Considered the quarterly compliances made by the company as per the SEBI (LODR) Regulations, 2015.
10. The Board took note of Investor Grievance Report for the period ended June 30, 2018.
11. The Board has considered Reconciliation of Share Capital Audit Report for the period ended June 30, 2018

The meeting of Board of Directors commenced at 4.00 pm and concluded at 7.30 pm

Please take the same on records.

For **Career Point Limited**

Tarun Kumar Jain
Company Secretary & Compliance Officer

Enclosed:

1. Key business updates and result highlights (Q1 FY2018-19)
2. Financial Results for the quarter ended June 30, 2018 (Consolidated & Standalone)
3. Limited Review Report (Consolidated & Standalone)

Key business updates and result highlights (Q1FY2018-19)

Key Financials (Q1 FY 2018-19)	Standalone (Rs Crores)	Consolidated (Rs Crores)
Revenue from Operations	19.7	26.4
EBITDA	3.1	9.4
EBITDA Margin	16%	36%
Profit After Tax	3.5	6.3

Financials Updates:

- Income from operations for the period (Q1 FY2018-19) is rupees 26.4 Crores increased by 17% (y-o-y) at consol basis on improved pricing and higher income of NBFC subsidiary.
- Reported EBITDA of rupees 9.4 Crores on consol basis with year on year growth of 15% resulted an EBITDA Margin of 35.7% (Q1 FY2017-18: 36.1%).
- Net income was reported at rupees 6.3 Crores and EPS (Earning per share) of rupees 3.45 on consol level with y-o-y decline of 9.6% on lower other income and higher salary expenses.

Business Updates:

- Total enrollments were reported at 18,375 (Q1 FY2018: 18,094) including 8,723 in formal education (Q1 FY2018: 8,641), 8,982 in Tutorial education division (Q1 FY2018: 9,453) and 670 in Pre-schools.
- A remarkable growth of more than 22% (y-o-y) in higher education enrollments is a result of increased admissions in both the Universities including Career Point University, Kota and Career Point University, Hamirpur.
- Enrollment in higher education is growing by way of higher capacity utilization in existing courses as well as addition of new courses.

Management Outlook:

- Tutorial services delivery through franchisee & school association network has been perfectly in-line with our strategic plan provide new long-term growth avenues to the business
- Larger growth in higher education and addition of courses year on year ascertain growth and sustainability to the businesses.
- The company's business mix of formal, informal and e-learning is well positioned and management holds up bullish views on overall business prospects going forward.

Industry Updates:

- In a positive development; HRD ministry announced on 7th July 2018 that JEE-Main and NEET will now be computer based and held twice a year from 2019 over multiple dates, conducted by newly formed NTA (National Testing Agency).
- The update is also positive for the established tutorial players who have resources to offer computer based assessment environment and multiple course offerings. There is no change in syllabus, question format etc and candidates will be allowed to use best score of the two attempts.

CAREER POINT LTD

Registered Office: CP Tower-1, Road No. 1., IPIA, Kota, Rajasthan - 324005

CIN-L72200RJ2000PLC016272

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Email : investors@cpil.in

Website: www.cpil.in

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED ON 30.06.2018

		(Rs. in Lakhs)			
		Quarter ended			Year Ended
		30/06/2018	31/03/2018	30/06/2017	31/03/2018
	Particulars	(Unaudited)	(Audited)	(Unaudited)	(Audited)
	Revenue				
I	Income from Operations	2,638.61	1,875.99	2,261.98	8,959.22
II	Other Income	80.36	208.70	377.41	1,069.87
III	Total Income (I-II)	2,718.97	2,084.69	2,639.39	10,029.09
IV	Expenses				
	Cost of Material Consumed	156.06	85.86	142.50	744.73
	Changes in inventories of finished goods, work in progress and stock in trade	(10.09)	27.71	(2.65)	(183.38)
	Employees Benefit Expenses	1,001.39	877.22	817.21	3,431.34
	Finance Cost	175.77	136.98	238.70	654.96
	Depreciation & Amortisation	116.75	111.45	118.86	460.41
	Other expenses	550.64	468.82	488.37	1,910.53
	Total Expenses	1,990.52	1,708.04	1,802.99	7,018.59
V	Profit before share of profit/(loss) of associate and joint venture, exceptional items & tax (III-IV)	728.45	376.65	836.40	3,010.50
VI	Share of profit/ (Loss) of Associate and joint venture	(0.68)	(5.86)	(0.12)	(6.25)
VII	Profit before exceptional item and tax (V+VI)	727.77	370.79	836.28	3,004.25
VIII	Exceptional item	-	-	-	-
IX	Profit before tax (VII+VIII)	727.77	370.79	836.28	3,004.25
X	Tax Expenses				
	a) Current tax	233.09	42.70	221.15	750.42
	b) MAT Credit Entitlement	(62.66)	(20.79)	(5.73)	(60.79)
	c) Deferred tax	(73.87)	64.62	(74.45)	107.47
	d) Income tax for earlier years	5.36	(12.48)	-	(13.72)
	Total taxes	101.92	74.05	140.97	783.38
XI	Profit for the period (IX-X)	625.85	296.74	695.31	2,220.87
XII	Other Comprehensive Income (net of taxes)				
	(A) Items that will not be Reclassified to Profit or Loss:	-	8.80	-	20.37
	(A1) Income tax on Items that will not be Reclassified to Profit or Loss:	-	(1.98)	-	(1.98)
	(B) Items that will be Reclassified to Profit or Loss:	-	-	0.42	-
	Total Other Comprehensive Income net of tax	-	6.82	0.42	18.39
XIII	Total Comprehensive Income for the period (XI+XII)	625.85	303.56	695.73	2,239.26
XIV	Profit / (Loss) attributable to	625.85	296.74	695.31	2,220.87
	Owners of the parent	626.07	296.96	692.48	2,219.00
	Non Controlling Interest	(0.22)	(0.22)	2.83	1.87
XV	Other Comprehensive Income attributable to				
	Owners of the parent	-	6.82	0.42	18.39
	Non Controlling Interest	-	-	-	-
XVI	Total Comprehensive Income attributable to				
	Owners of the parent	626.07	303.78	692.90	2,237.39
	Non Controlling Interest	(0.22)	(0.22)	2.83	1.87
XVII	Paid-up Equity Share Capital (Face value of Rs. 10/- each)	1,816.29	1,816.29	1,813.29	1,816.29
XVIII	Other Equity				38,576.26
XIX	Earnings Per Share (EPS) (Rs./ Share)				
	a) Basic EPS - Not annualised	3.45	1.63	3.82	12.23
	b) Diluted EPS - Not annualised	3.45	1.63	3.82	12.23



Segment Wise Revenue, Results, Segment Assets & Segment Liabilities

(Rs. in Lakh)

Particulars	Quarter ended			Year Ended
	30/06/2018 (Unaudited)	31/03/2018 (Audited)	30/06/2017 (Unaudited)	31/03/2018 (Audited)
1 Segment Revenue (Net Sales Income from Segment)				
Education & Related Activities Division	2,059.21	1,473.51	2,125.10	8,276.27
Financing (NBFC) Division	611.87	422.55	297.30	1,301.70
Infra Division	4.39	4.35	3.75	17.42
Add: Unallocable				
Less: Inter Segment Revenue	(36.86)	(24.42)	(164.17)	(636.17)
Net Sales/Income from Operation	2,638.61	1,875.99	2,261.98	8,959.22
2 Segment Results Profit/(Loss) before interest and Tax				
Education & Related Activities Division	224.41	(106.18)	295.66	1,383.83
Financing (NBFC) Division*	233.59	151.13	23.60	344.06
Infra Division	(5.45)	(5.74)	(6.09)	(23.85)
Total	452.55	39.21	313.17	1,704.04
Less: Finance Cost	175.77	168.41	85.02	425.13
Add: Other Un-allocable income Net of Un-allocable Expenditure	450.99	499.99	608.13	1,725.34
Profit before Tax (Including share of profit/(loss) of Associates & Joint Ventures)	727.77	370.79	836.28	3,004.25
3 Segment Assets				
Education & Related Activities Division	15,680.54	15,610.99	17,133.99	15,610.99
Financing (NBFC) Division	18,276.30	18,594.71	12,472.72	18,594.71
Infra Division	9,048.27	9,043.87	9,516.40	9,043.87
Unallocated Assets	7,777.12	8,844.02	12,909.11	8,844.02
Total	50,782.23	52,093.59	52,032.22	52,093.59
4 Segment Liabilities				
Education & Related Activities Division	8,335.55	9,040.73	5,530.86	9,040.73
Financing (NBFC) Division	85.20	48.36	4,939.22	48.36
Infra Division	774.66	1,777.15	685.35	1,777.15
Unallocated Liabilities	555.54	821.92	1,094.43	821.92
Total	9,750.95	11,688.16	12,249.86	11,688.16

* Profit Before Tax

- Previous period figures have been regrouped/ rearranged/ recasted wherever considered necessary to make them comparable with current period.
- The consolidated results of the Company have been reviewed by the Audit Committee on 9th August, 2018 and have been approved by the Board of Directors at their meeting held on 11th August, 2018. The Statutory Auditors of the Company have carried out limited review of the same.
- The figures of the quarter ended 31st March 2018 are the balancing figure between the audited figures in respect to the full financial year & the published figures for the nine months ending 31st December 2017 which were subject to the limited review by the statutory auditors.
- IND AS 115 Revenue from the Contracts with Customer's, has been made effective from 1st April, 2018. The Company has evaluated the effect of the same on the consolidated financial results & the impact was immaterial.

Pramod Maheshwari
Chairman & Managing Director

Date :- 11/08/2018
Place: Kota (Rajasthan)



CAREER POINT LTD

Registered Office: CP Tower-1, Road No. 1, IPIA, Kota, Rajasthan - 324005

CIN-L72200RJ2000PLC016272

Tel : +91-744-3040000

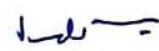
Email : investors@cpil.in

Website: www.cpil.in

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED ON 30.06.2018

		(Rs. in Lakhs)			
	Particulars	Quarter ended		Year Ended	
		30/06/2018	31/03/2018	30/06/2017	31/03/2018
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
	Revenue				
I	Income from Operations	1,973.69	1,387.63	1,791.97	7,108.89
II	Other Income	269.25	270.19	294.37	1,009.04
III	Total Income (I-II)	2,242.94	1,657.82	2,086.34	8,117.93
IV	Expenses				
	Cost of Material Consumed	136.40	50.50	56.37	409.20
	Changes in inventories of finished goods, work in progress and trading goods	2.08	18.86	82.78	(48.59)
	Employees Benefit Expenses	987.94	863.05	800.67	3,365.57
	Finance Cost	138.86	93.06	56.61	303.41
	Depreciation & Amortisation	108.74	103.33	111.01	428.73
	Other expenses	534.03	461.82	445.48	1,802.90
	Total Expenses	1,908.05	1,590.62	1,552.92	6,261.22
V	Profit(+)/ Loss (-) before tax & exceptional items (III-IV)	334.89	67.20	533.42	1,856.71
VI	Exceptional items	-	-	-	-
VII	Profit before tax (V +/- VI)	334.89	67.20	533.42	1,856.71
VIII	Tax Expenses				
	a) Current tax	123.77	(57.99)	172.05	447.29
	b) MAT Credit Entitlement	(59.74)	(17.71)	-	(21.18)
	c) Deferred tax	(87.39)	61.03	20.50	139.60
	d) Income tax for earlier years	5.36	(7.71)	-	(7.71)
	Total taxes	(18.00)	(22.38)	192.55	558.00
IX	Profit for the Period (VII-VIII)	352.89	89.58	340.87	1,298.71
	Other Comprehensive Income (net of taxes)				
	(A) (i) Items that will not be Reclassified to Profit or Loss:	-	5.73	-	5.73
	(ii) Income tax relating to items that will not be reclassified to Profit or Loss:	-	(1.98)	-	(1.98)
	(B) (i) Items that will be Reclassified to Profit or Loss:	-	-	-	-
	(ii) Income tax relating to items that will not be reclassified to Profit or Loss:	-	-	-	-
X	Total Other Comprehensive Income, net of tax	-	3.75	-	3.75
XI	Total Comprehensive Income for the period (IX +/- X)	352.89	93.33	340.87	1,302.46
XII	Paid-up Equity Share Capital (Face value of Rs. 10/- each)	1,816.29	1,816.29	1,813.29	1,816.29
XIII	Other Equity				36,692.60
XIV	Earnings Per Share (EPS) (Rs./ Share)				
	a) Basic EPS - Not annualised	1.94	0.49	1.88	7.16
	b) Diluted EPS - Not annualised	1.94	0.49	1.88	7.16

- 1 Previous period figures have been regrouped/ rearranged/ recasted wherever considered necessary to make them comparable with current period.
- 2 The Company is primarily engaged in the business of 'Education and Related activities' and operates in a single business segment. Accordingly these standalone financial results have been prepared for the single segment.
- 3 The standalone results of the Company have been reviewed by the Audit Committee on 9th August, 2018 and have been approved by the Board of Directors at their meeting held on 11th August, 2018. The Statutory Auditors of the Company have carried out limited review of the same.
- 4 The figures of the quarter ended 31st March 2018 are the balancing figure between the audited figures in respect to the full financial year & the published figures for the nine months ending 31st December 2017 which were subject to the limited review by the statutory auditors.
- 5 IND AS 115 Revenue from the Contracts with Customer's, has been made effective from 1st April, 2018. The Company has evaluated the effect of the same on the standalone financial results & the impact was immaterial.


Pramod Maheshwari
 Chairman & Managing Director
 Date :- 11/08/2018
 Place: Kota (Rajasthan)



**Limited Review Report on Quarterly Consolidated Financial Results of Career Point Limited
pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements)
Regulations, 2015**

**To
The Board of Directors of
Career Point Limited**

1. We have reviewed the accompanied statement of unaudited consolidated financial results of Career Point Limited ("the Company"), its subsidiaries (the Company and its subsidiaries together hereinafter referred to as the "Group"), its associate and its joint venture for the quarter ended June 30, 2018 ("the Statement") being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement which is the responsibility of the Company's Management and approved by the Board of Directors in their meeting held on 11th August 2018, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the statement is free of material statement. A review is limited primarily to enquire of Company's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. We did not review the financial results of 8 subsidiaries included in the quarterly financial results, whose financial results reflect total assets as at 30th June 2018 of Rs. 37,069.84 lakhs, net assets as at 30th June, 2018 of Rs. 19,986.19 lakhs, total revenue of Rs. 886.86 lakhs for the quarter ended 30th June, 2018 respectively, total profit after tax of Rs. 274.27 lakhs for the quarter ended 30th June, 2018 respectively and total comprehensive income of Rs. 274.27 lakhs for the quarter ended 30th June, 2018 respectively, as considered in the consolidated financial results. The consolidated financial results also include the Company's share of net loss of Rs. 0.68 lakhs for the quarter ended 30th June, 2018 as considered in the consolidated financial results in respect of an associate and a joint venture. These financial results have been reviewed by other auditors whose reports have been furnished to us by the management and our report on the consolidated results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries/ associate/ joint venture is based solely on the report of other auditors.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement has not been prepared in all material respects in accordance with the applicable Indian Accounting Standards (IND AS) prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other

recognized accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.

5. Attention is drawn to the fact that the consolidated financial results of the Company for the quarter ended June 30, 2017 has been reviewed by predecessor auditor, who has expressed an unmodified conclusion on the financial results/financial information. Our conclusion is not modified in respect of this matter.

For Lodha & Co.
Chartered Accountants
Firm's Registration No. 301051E



(Gaurav Lodha)
Partner
Membership No.:- 507462



Place: Kota
Date: 11th August 2018

**Limited Review Report on Quarterly Standalone Financial Results of Career Point Limited
pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements)
Regulations, 2015**

To

The Board of Directors of
Career Point Limited

1. We have reviewed the accompanying statement of unaudited standalone financial results of Career Point Limited ("the Company") for the quarter ended June 30, 2018 ("the Statement") being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("the Listing obligations 2015") read with SEBI circular no. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement which is the responsibility of the Company's Management and approved by the Board of Directors in their meeting held on 11th August 2018, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

2. We conduct our review in accordance with the Standard on Review Engagement (SRE) 2410, 'Review of Interim Financial Information performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statement is free of material misstatements. A review is limited primarily to inquire of Company's personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement, prepared in all material respects in accordance with the applicable Indian Accounting Standards (IND AS) prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other recognized accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.



4. Attention is drawn to the fact that the financial results of the Company for the quarter ended June 30, 2017 has been reviewed by predecessor auditor, who has expressed an unmodified conclusion on the financial results/financial information. Our conclusion is not modified in respect of this matter.

For Lodha & Co.
Chartered Accountants
Firm's Registration No. 301051E



(Gaurav Lodha)
Partner
Membership No.:- 507462

Place: Kota
Date: 11th August, 2018

