November 13, 2026

The Manager
Corporate Relationship Department
BSE Limited
Floor 25, Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400 001

BSE Scrip Code- 533267

Fax No.: 022-2272 3121/1278/1557/3354

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (East)
Mumbai - 400 051

NSE Scrip Symbol: CANTABIL and Series: EQ

Fax No.: 022-26598237/38

Sub: Investor Presentation on Un-Audited Financial Results for the Quarter and Half Year ended on September 30, 2026

Dear Sir/Ma'am,

Please find attached copy of Investor Presentation for the Quarter and Half Year ended on September 30, 2026.

You are requested to take the above on record.

For Cantabil Retail India Limited

POONAM CHAHAL

Digitally signed by POONAM CHAHAL
DN: c=IN, o=Personal, pseudonym=mviwa2g9rl0ot54dbj3ynk7eq6x1z8ps, 2.5.4.20=74d4d0d3af618bf9dbec349b99767fcfb0e13d5659b478d9373ee691acbfdb6a, postalCode=110085, st=Delhi, serialNumber=10c4ba7bddcb340578d76cf631cd10f18e27c139adf78cf5ae0dcb8febd5e35d, cn=POONAM CHAHAL
Date: 2026.11.13 10:22:24 +05'30'

Poonam Chahal
Company Secretary & Compliance Officer
FCS No. 9872
Encl: as above



CANTABIL RETAIL INDIA LIMITED

INVESTOR PRESENTATION
Q2 & H1 FY27

Disclaimer

This presentation has been prepared by Cantabil Retail India Limited (the “Company”) solely for information purposes without regard to any specific objectives, financial situations or informational needs of any particular person. By attending the meeting where this presentation is being made or by reading the presentation materials, you agree to be bound by following limitations:

The information in this presentation has been prepared for use in presentations by the Company for information purposes only and does not constitute, or should not be regarded as, or form part of, any offer, invitation, inducement or advertisement to sell or issue, or any solicitation or initiation of any offer to purchase or subscribe for, any securities of the Company in any jurisdiction, including but not limited to India; nor shall it, or the fact of its distribution form the basis of, or be relied on, in connection with, any investment decision or any contract or commitment to purchase or subscribe for any securities of the Company in any jurisdiction, including but not limited to India. This presentation does not constitute a recommendation by the Company or any other party to sell or buy any securities of the Company. This presentation and its contents are not and should not be construed as a “prospectus” or “offer document” (as defined or referred to, as the case may be, under the Companies Act, 2013, as amended) or an “offer document” under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended. Nothing in this presentation is intended by the Company to be construed as legal, accounting, tax or other advice. This presentation may not be copied, distributed or disseminated, directly or indirectly, in any manner. This presentation may include statements which may constitute forward-looking statements. These statements include descriptions regarding the intent, belief or current expectations of the Company or its directors and officers with respect to the results of operations and financial condition of the Company. Forward-looking statements are statements concerning future circumstances and results, and any other statements that are not historical facts, sometimes identified by the words including, without limitation "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions. Such forward looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those specified in such forward-looking statements as a result of various factors and assumptions. The risks and uncertainties relating to these statements include, but are not limited to, (i) fluctuations in earnings, (ii) the Company’s ability to manage growth, (iii) competition, (iv) government policies and regulations, and (v) political, economic, legal and social conditions in India and outside India. The Company does not undertake any obligation to revise or update any forward-looking statement that may be made from time to time by or on behalf of the Company. Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any statements or projections made by third parties included in this Presentation are not verified by the Company and the Company is not responsible for such third party statements and projections.

TABLE OF CONTENT

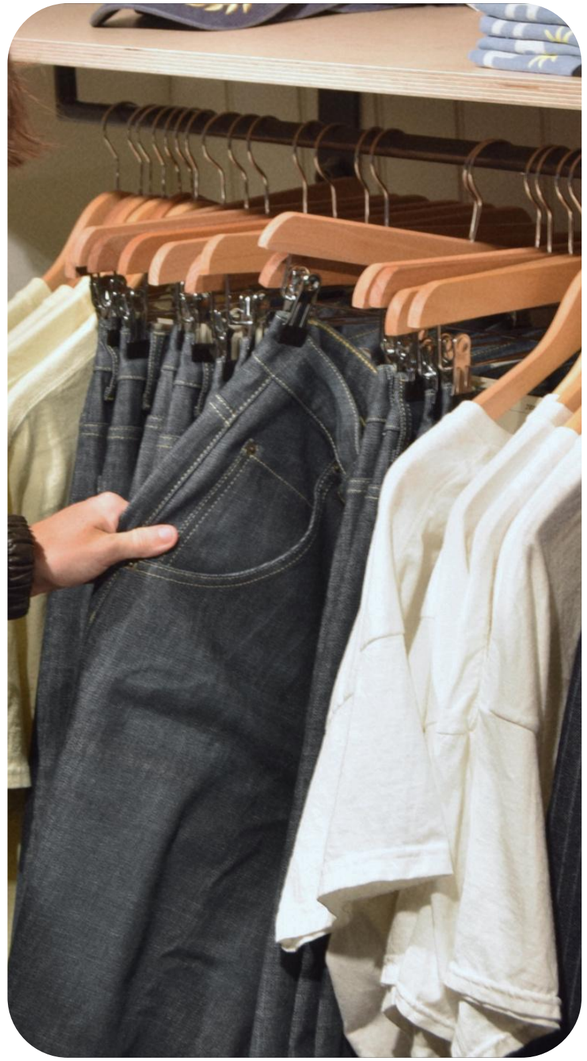
01 Performance Highlights

02 Corporate Overview

03 Vision 2027

04 Media & Marketing

05 Historical Performance







Q2 & H1 FY27
PERFORMANCE HIGHLIGHTS



Q2 FY27 - KEY OPERATIONAL UPDATES

Store Additions



Company added **23 Stores (net) in Q2 FY27**

Total store count **690**

01

SSG



SSG for the quarter stood at **(2.03)%**

02

ABV & ASP



ABV for Q2 FY27 was **₹4,049** as compared to 3,890 for Q2 FY26. **ASP** for the Q2 FY27 was **₹859** as compared to ₹826 for Q2 FY26

03

Retail Area



Total retail area was **9.89 lakh sq. ft** as at Q2 FY27 compared to 8.64 lakh sq. ft as at Q2 FY26

04

PSF



PSF for Q2 FY27 stood at **₹ 608** as compared to ₹ 637 in Q2 FY26.

05

Volume Growth



Volume growth for the Quarter stood at **6.02% (Y-o-Y)**

06

H1 FY27 - KEY OPERATIONAL UPDATES

Store Additions

Company added **38** Stores (net) in H1 FY27

Total store count **690**

Retail Area

Total retail area was **9.89 lakh sq. ft** as at H1FY27 compared to 8.64 lakh sq. ft as at H1FY26

SSG

SSG for the H1FY27 stood at **0.88%**

PSF

PSF for H1FY27 stood at **609** as compared to ₹ 623 in H1FY26.

ABV & ASP

ABV for H1FY27 was **₹4,307** as compared to ₹4,021 for H1FY26.

ASP for the H1FY27 was **₹965** as compared to ₹918 for H1FY26

Volume Growth

Volume growth for the H1FY27 stood at **6.72%** (Y-o-Y)





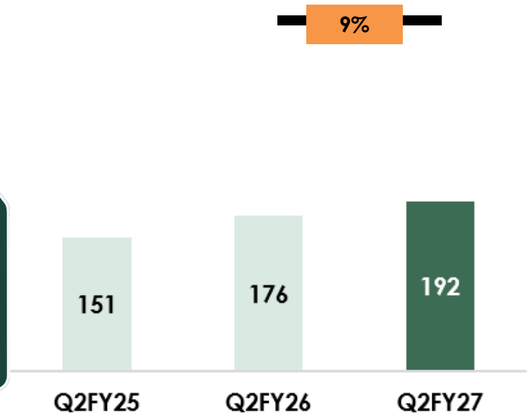


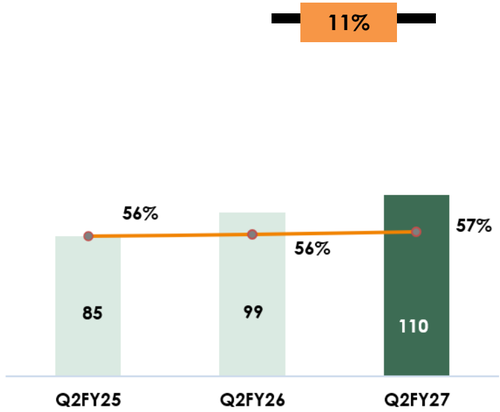
Q2 & H1 FY27 - KEY PERFORMANCE HIGHLIGHTS

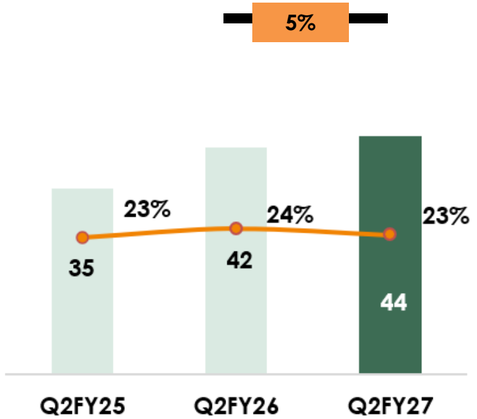
	Revenue	Gross Margin	EBITDA	PBT	PAT
Q2 FY27	₹ 191.7 Crs Growth of 9% Y-O-Y	₹ 109.8 Crs Growth of 11% Y-O-Y	₹ 44.4 Crs Growth of 5% Y-O-Y	₹ 8.9 Crs Growth of 5% Y-O-Y	₹ 7.0 Crs Growth of 4% Y-O-Y
H1 FY 27	₹ 370.5 Crs Growth of 11% Y-O-Y	₹ 232.2 Crs Growth of 15% Y-O-Y	₹ 103.8 Crs Growth of 14% Y-O-Y	₹ 29.7 Crs Growth of 8% Y-O-Y	₹ 23.4 Crs Growth of 9% Y-O-Y

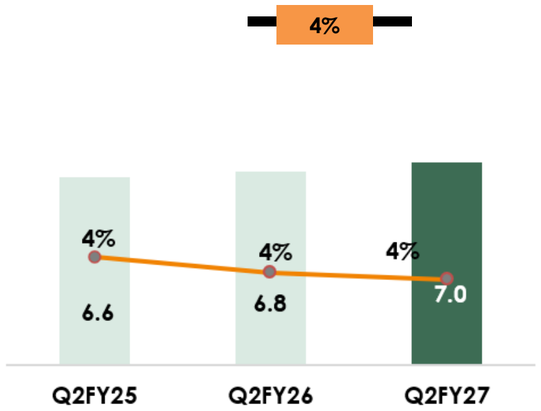
KEY FINANCIAL HIGHLIGHTS (GROWTH IN %)

Quarter Ended

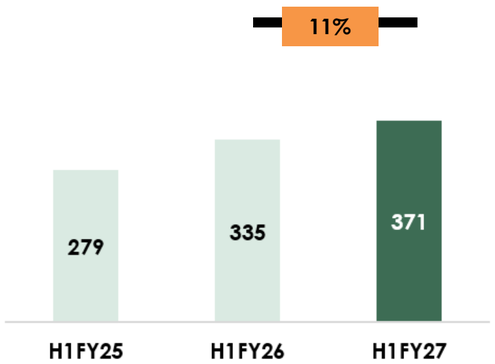




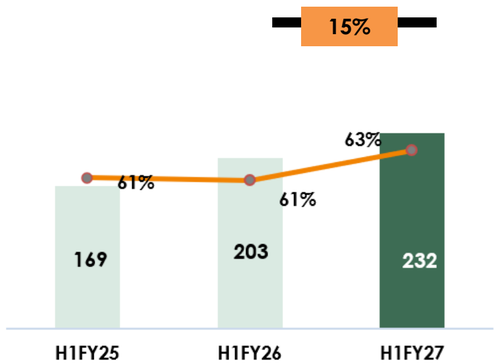




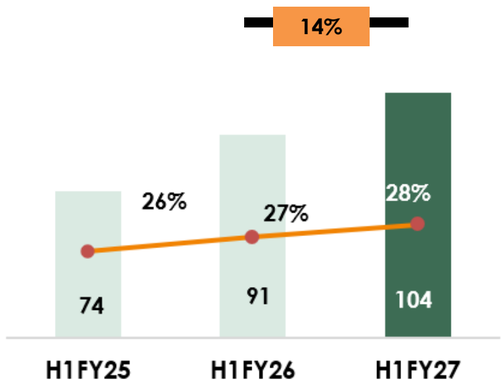
Half Year Ended



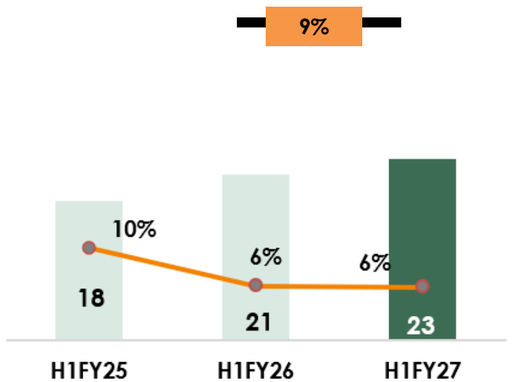
Revenue (₹ Cr)



Gross Margin (₹ Cr)



EBIDTA (₹ Cr)



PAT (₹ Cr)

PROFITABILITY HIGHLIGHTS

Particulars (₹ In Crs)	Q2FY27	Q2FY26	Y-o-Y	H1FY27	H1FY26	Y-o-Y	FY26
Revenue from Operations	**191.7**	**176.0**	**9%**	**370.5**	**334.7**	**11%**	**852.6**
Raw Material Expenses	56.2	55.2		89.4	89.2		253.6
Employee Expenses	46.8	39.5		90.9	77.1		161.5
Other Expenses	44.3	39.2		86.4	77.2		173.0
EBITDA	**44.4**	**42.1**	**5%**	**103.8**	**91.1**	**14%**	**264.3**
EBITDA Margin (%)	**23.2%**	**23.9%**		**28.0%**	**27.2%**		**31.0%**
Other Income	3.6	1.5		6.5	3.9		9.5
Depreciation	30.0	23.9		58.0	45.6		99.7
Finance Cost	9.1	11.2		22.6	21.7		48.0
Profit before Tax & Exceptional Item	**8.9**	**8.5**		**29.7**	**27.6**		**126.2**
Profit before Tax	**8.9**	**8.5**	**5%**	**29.7**	**27.6**	**8%**	**126.2**
PBT Margin (%)	**4.7%**	**4.8%**		**8.0%**	**8.3%**		**14.8%**
Tax	1.9	1.8		6.4	6.2		30.4
Profit After Tax	**7.0**	**6.8**	**4%**	**23.4**	**21.4**	**9%**	**95.8**
PAT Margin (%)	**3.7%**	**3.8%**		**6.3%**	**6.4%**		**11.2%**
Basic EPS	0.8	0.8		2.8	2.6		11.4
Diluted EPS	0.8	0.8		2.8	2.6		11.4

PROFITABILITY HIGHLIGHTS (PRE IND AS 116)

Particulars (₹ In Crs)	Q2FY27	Q2FY26	Y-o-Y	H1FY27	H1FY26	Y-o-Y	FY26
Revenue from Operations	**191.7**	**176.0**	**9%**	**370.5**	**334.7**	**11%**	**852.6**
Raw Material Expenses	56.2	55.2		89.4	89.2		253.6
Employee Expenses	46.8	39.5		90.9	77.1		161.5
Other Expenses	73.9	64.7		143.9	126.2		275.2
EBITDA	**14.7**	**16.6**	**-11%**	**46.2**	**42.0**	**10%**	**162.1**
EBITDA Margin (%)	**7.7%**	**9.4%**		**12.5%**	**12.6%**		**19.0%**
Other Income	2.0	1.3		4.4	3.3		7.7
Depreciation	8.6	5.7		15.8	10.9		25.8
Finance Cost	1.0	0.8		1.7	2.0		3.4
Exceptional Item	0.0	0.0		0.0	0.0		0.0
Profit before Tax	**7.2**	**11.3**	**-37%**	**33.1**	**32.5**	**2%**	**140.7**
PBT Margin (%)	**3.7%**	**6.4%**		**8.9%**	**9.7%**		**16.5%**
Tax	1.4	2.5		7.2	7.4		34.1
Profit after Tax	**5.7**	**8.9**	**-35%**	**25.9**	**25.1**	**3%**	**106.6**
PAT Margin (%)	**3.0%**	**5.0%**		**7.0%**	**7.5%**		**12.5%**

BALANCE SHEET

ASSETS (₹ In Crs)	Sep'26	Mar'26	Mar'25
NON-CURRENT ASSETS	**620.7**	**769.1**	**603.7**
Property, plant & equipment	238.4	206.9	138.7
Capital work-in-progress	3.5	11.1	46.7
Right-of-use assets	306.9	485.3	363.0
Investment Property	5.0	5.2	4.5
Other Intangible assets	1.7	1.4	1.5
Financial Assets			
Investments	0.1	0.1	0.1
Other Financial Assets	24.0	20.4	19.0
Non-current tax assets (net)	0.5	0.5	0.5
Deferred Tax Assets (net)	37.4	34.0	28.1
Other Non - current assets	3.3	4.3	1.5
CURRENT ASSETS	**429.3**	**380.6**	**337.5**
Inventories	346.6	295.0	279.1
Investments		0.0	5.1
Trade receivables	19.2	12.5	13.4
Cash & Cash Equivalents	3.6	25.4	28.0
Loans	15.0	25	0
Other Financial Assets	6.0	4.0	3.0
Current tax assets (net)	6.9		
Other Current assets	32.1	18.6	8.9
TOTAL ASSETS	**1,050.0**	**1,149.8**	**941.2**

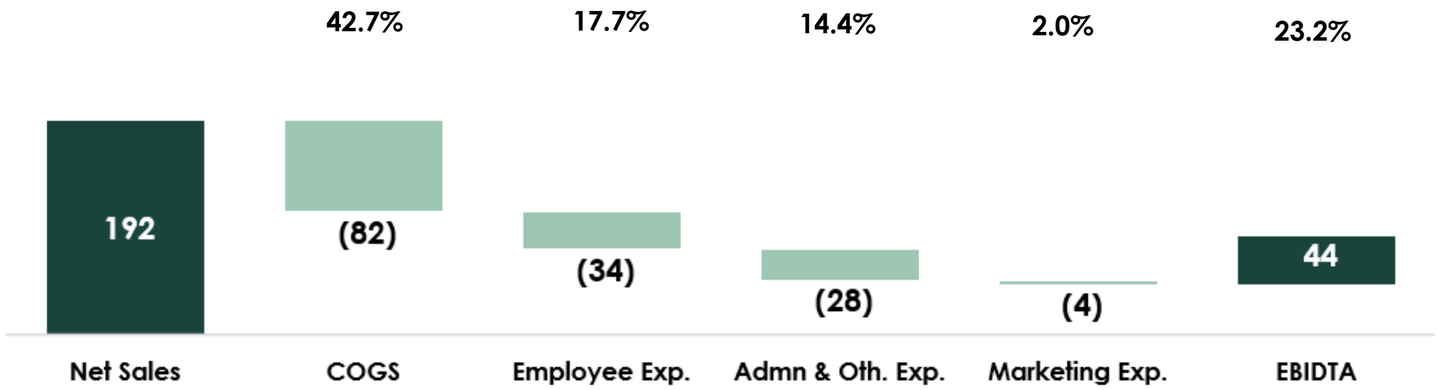
EQUITY & LIABILITIES (₹ In Crs)	Sep'26	Mar'26	Mar'25
EQUITY	**494.9**	**478.0**	**393.1**
Equity Share capital	16.7	16.7	16.7
Other equity	478.1	461.3	376.4
NON-CURRENT LIABILITIES	**314.5**	**514.4**	**389.1**
Borrowings	0.0	0.0	0.0
Lease Liability	282.3	482.6	356.8
Other financial liabilities	13.3	15.4	15.2
Provisions	13.1	9.6	9.0
Other Non-Current Liabilities	5.8	6.8	8.1
CURRENT LIABILITIES	**240.6**	**157.4**	**159.0**
Borrowings	27.2	0.0	0.0
Lease Liability	88.7	61.5	54.2
Trade Payables	86.0	64.6	69.3
Other Financial Liabilities	22.9	17.7	22.1
Other current liabilities	7.6	6.4	7.3
Provisions	6.5	5.3	5.0
Current tax liabilities (Net)	1.9	1.9	1.1
TOTAL EQUITY & LIABILITIES	**1,050.0**	**1,149.8**	**941.2**

CASH FLOW

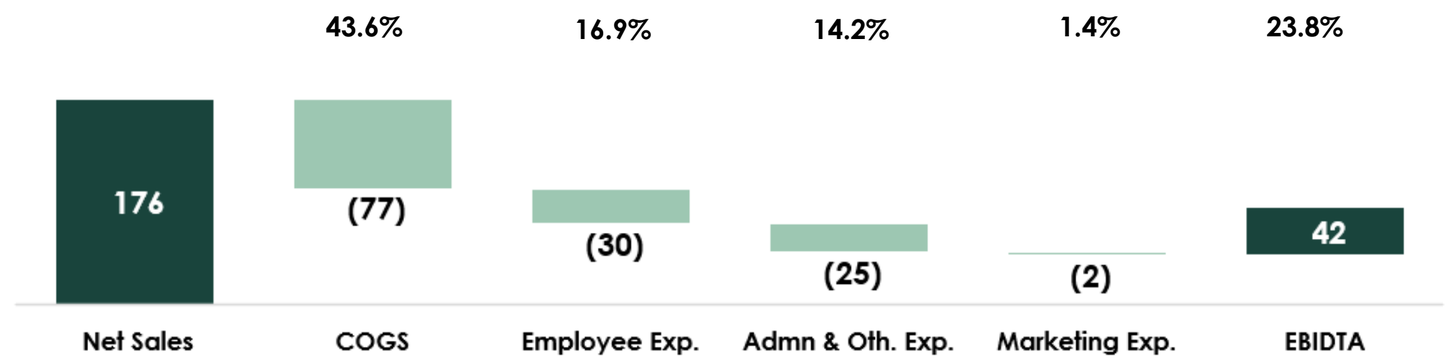
Particulars (₹ In Cr)	H1FY27	H1FY26	FY26	FY25
PBT	**30**	**28**	**126**	**98**
Adjustments	76	65	143	112
Operating profit before working capital changes	**106**	**92**	**269**	**210**
Changes in working capital	(45)	(42)	(34)	(33)
Cash generated from operations	**61**	**51**	**235**	**178**
Direct taxes paid (net of refund)	(17)	(15)	(35)	(27)
Net Cash from Operating Activities	**44**	**36**	**199**	**150**
Net Cash from Investing Activities	**(30)**	**(33)**	**(90)**	**(58)**
Net Cash from Financing Activities	**(36)**	**(16)**	**(112)**	**(102)**
Net Change in cash and cash equivalents	**(22)**	**(13)**	**(3)**	**(10)**
Opening Cash Balance	25	28	28	38
Closing Cash Balance	**3**	**15**	**25**	**28**

Q2 FY27 OPERATIONAL MATRIX

Q2 FY27 (₹ crores)



Q2 FY26 (₹ crores)

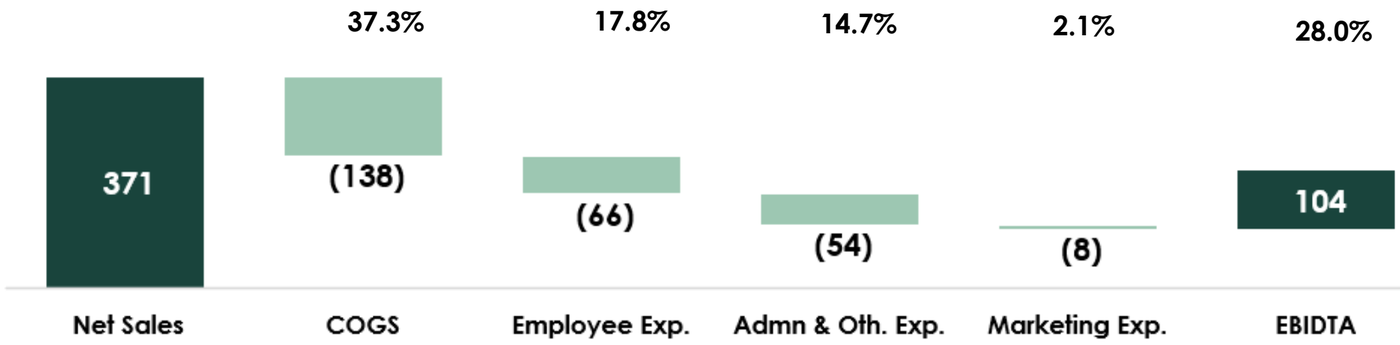




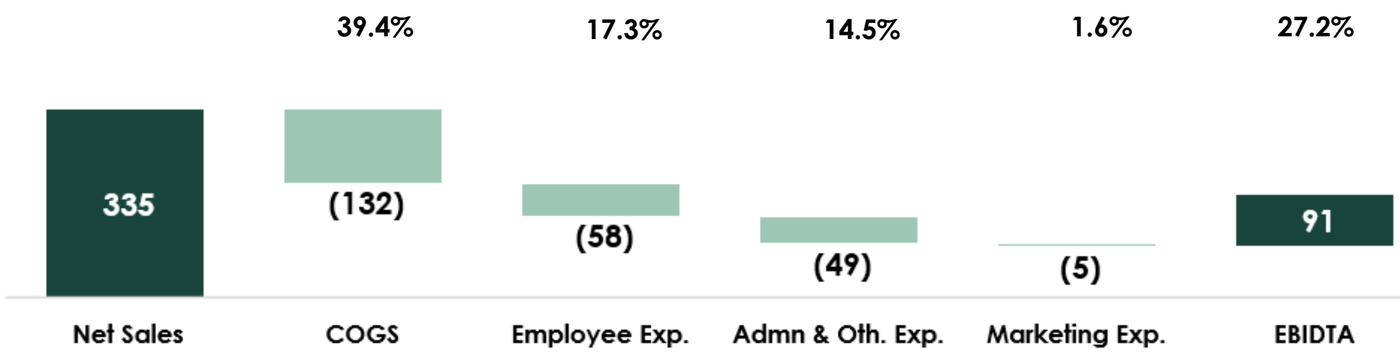


H1 FY27 OPERATIONAL MATRIX

H1 FY27 (₹ crores)



H1 FY26 (₹ crores)









CORPORATE OVERVIEW



LEADING LIFESTYLE APPAREL BRAND

01



Incorporation

Pioneering India’s organized retail since **1989.** With a **35 + year** legacy of excellence, we continue to redefine the shopping experience for a new generation.

02



Manufacturing & Retail Store

Established our manufacturing facility. Launched our first **'Cantabil' brand store in the year 2000**, marking our entry into the men's wear market

03



Expansion of Offerings

Building on our brand equity, we diversified our portfolio with the introduction of **women's wear in 2007 and men's accessories in 2013**

04



Capacity

With a **2 lakh sq. ft.** facility, we can produce **1.8 million** garments per year, meeting significant demand

05



Presence

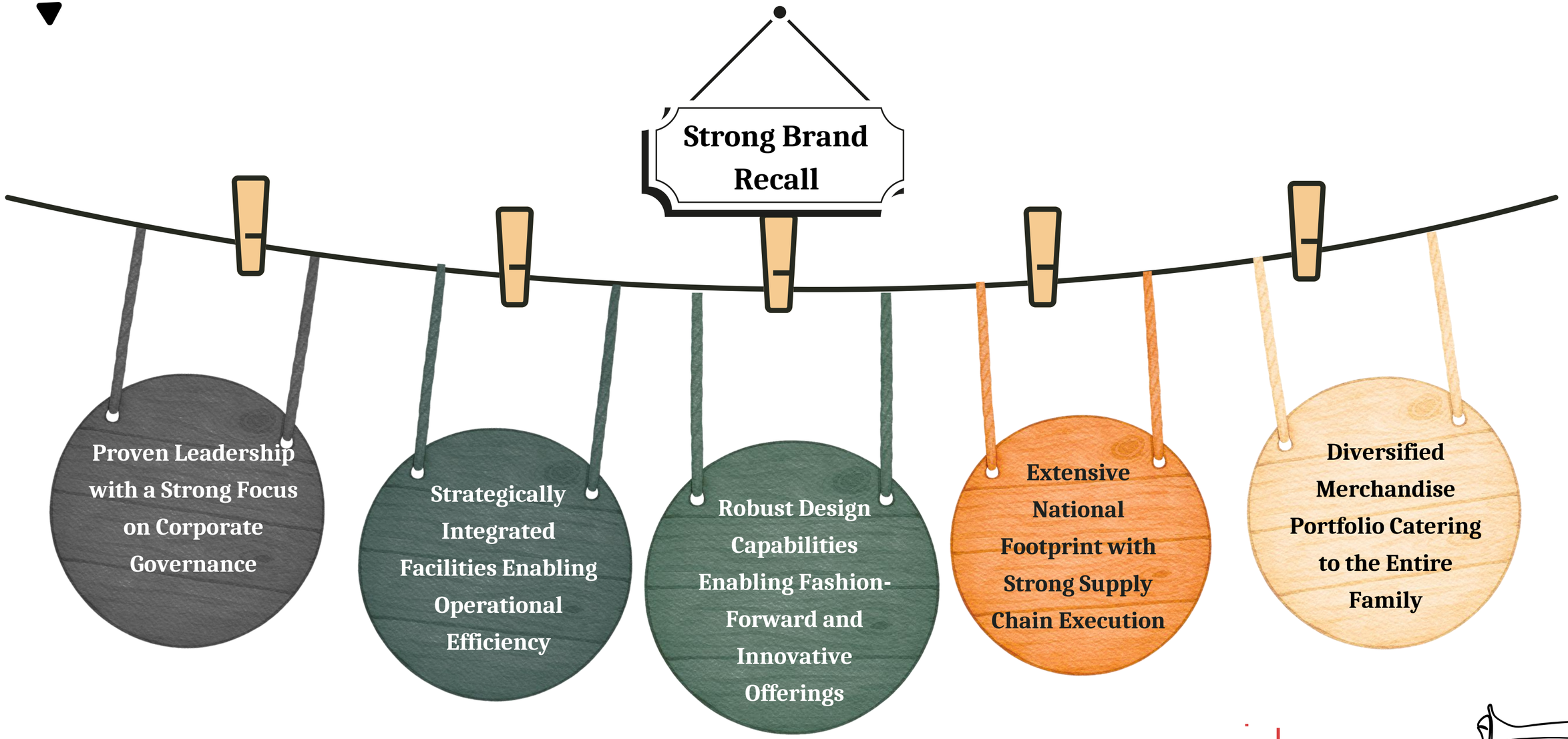
With a strong retail presence, our **690 brand stores** spread across **315 cities** in **22 states** and continue to expand

06

Industry Leading Return Ratio

Industry leading ROCE of **40.2%** & Healthy ROE of **22.0%** for FY 2026

KEY BUSINESS STRENGTHS



EXPERIENCED MANAGEMENT TEAM



VIJAY BANSAL

Chairman & Managing Director

- Rich & vast experience in Apparel and Retail Business
- Founded, Promoted and launched Brand “Cantabil” in 2000
- Awarded “Delhi Udyog Ratan Award 2008” by Govt of Delhi; “GLOBAL BUSINESS ICON” award by Hon’ble Union Minister of Science & Technology in June 2018 and “Most Admired Garment Brand of India” award by Ministry of Textile – Govt of India.



DEEPAK BANSAL

Whole Time Director

- Graduate in mathematics from Delhi University
- Substantial expertise in Retail Apparel Industry
- Responsible for marketing strategy and spearhead plans to expand
- Explore new markets & increasing retail footprint in India



BASANT GOYAL

Whole Time Director

- Graduate in Bachelor of Business Study from Delhi University
- Responsible for Production & overall Administration of Company



SHIVENDRA NIGAM (FCA)

Chief Financial Officer

- Commerce graduate and Chartered Accountant
- Extensive experience in Finance, Accounts, Administration, Management & Tactical planning and Regulatory compliances
- Responsible for ensuring financial, accounting compliances and reporting requirements



POONAM CHAHAL (FCS, LLB)

Company Secretary

- Holds Master’s degree in Commerce, degree in law and fellow member of ICSI
- Experience in Corporate Law, Securities Law, IPO, Due Diligence, Corporate Governance, Foreign Exchange Law & IPR
- Heads Legal and Compliance Department

GOVERNANCE - INDEPENDENT DIRECTORS



RAJEEV SHARMA

Independent Director

- B.Sc., B.Ed., LLB(Academic),MBA
- Mr Rajeev Sharma joined Haryana Civil Services in 1976 and elevated to IAS-allotted 1989 Batch.
- During his 35 years of service, he served in department of Agriculture, Tourism and Hospitality, Cooperation, Education, Information & Culture Affairs, Social welfare etc.



LALIT KUMAR

Independent Director

- Chartered Accountant (Rank Holder) and Company Secretary
- He has a strong understanding of retail space in India with the ability to monitor new market developments.
- Has been associated with leading retail companies



ARPANA JAIN

Independent Director

- Chartered Accountant, DISA, CISA, M. com. (Gold Medalist)
- She has more than 30 years of experience in the field of Financial Management, Auditing and Taxation, Statutory Audit, Internal Audit, Tax Audit, System Audit, Concurrent Audit, Bank Audit, Company Law Matters, FEMA, Accounting and GST.

DIVERSIFIED PRODUCT PORTFOLIO

01 MEN'S WEAR

- Cantabil – 24 years old established brand with growing acceptance
- Highly popular in Mid-premium segment
- Formals, Casuals, Ultra Casuals, Woolen, Knitwear



02 WOMEN'S WEAR

- Retailing ladies wear since 2007
- Complete & diverse range of fashion outfits for women – Shirts, Tops, Leggings, Kurtas, Kutris, Capri, Pants, Jeans etc.



03 KID'S WEAR

- For kids from 3-14 years
- Comfortable clothing with high fabric quality and soft hand feel
- Exciting range of apparels – Shirts, T-shirts, denims, tops, jeggings, shorts etc.



04 ACCESSORIES

- Well-known brand in men's accessories
- Offers Innerwear, Belts, Shoes, Socks, Ties, Handkerchief, Deo, etc



GO TO FASHION DESTINATION

Category	Menswear	Womenswear	Kid's - Boys	Kid's - Girls
Formal Wear	✓	✓	N.A.	N.A.
Casual Wear	✓	✓	✓	✓
Ethnic / Party Wear	✓	✓	✓	✓
Accessories	✓	✗	✗	✗

Our diversified product offering makes us a go to fashion destination for all irrespective of the age and gender as well as round the year

DESIGNING CAPABILITIES



Market Research & Intelligence

Our team gets lot of intel which helps us in forecasting the future fashion trends and be ahead in bringing fresh fashions for our customers



In house Team of Designers

An integrated team of designers and sourcing experts drives innovative and trend-focused product development using insights derived from research and consumer intelligence



Quality Checks

Designs are carefully vetted across multiple quality parameters to align with our commitment to excellence and product reliability.



Approvals

Commercial production and procurement approvals are undertaken in line with our commitment to delivering quality products with trend-driven designs

INTEGRATED MANUFACTURING FACILITIES

Manufacturing Area

State-of-art manufacturing facility spread across 2 Lakh sq. ft. in Bahadurgarh, Haryana

Capacity

Capacity to produce 18 Lakh pcs. of garments per annum across products Potential to increase production within the available space

Technology

The facilities house technologically advanced machines and finishing systems from internationally recognized brands such as JUKI, Ngai Shing, Kansai, Pfaff, Macpi, and Veit

Integration

Fully integrated infrastructure for modern manufacturing & retailing with complete automation



EFFICIENT SUPPLY CHAIN

Demand Forecasting

- Demand forecasting and production planning using advanced IT tools to ensure uninterrupted and timely availability
- Minimizing inventory holding.
- Monitoring & evaluating performance

01

Sourcing

02

- Procure best quality fabrics and other raw materials
- Leverage our relationship to procure most economically through better terms of trade
- Ensure sustainable supply through superior relationships

Manufacturing

- Leveraging IT infrastructure to effectively integrating production schedule with raw material supply
- Real time update and monitoring. Quality check at each stage

03

Warehousing

04

- Systematic monitoring and control of inventory levels
- Real-time inventory tracking and analysis.
- Leveraging IT infrastructure to effectively manage inventory .

Quality Control

- Maintaining high-quality standards across sourcing, manufacturing, and distribution
- Quality control procedures across the value chain, including fabric and garment inspections, quality audits, and product quality tracking

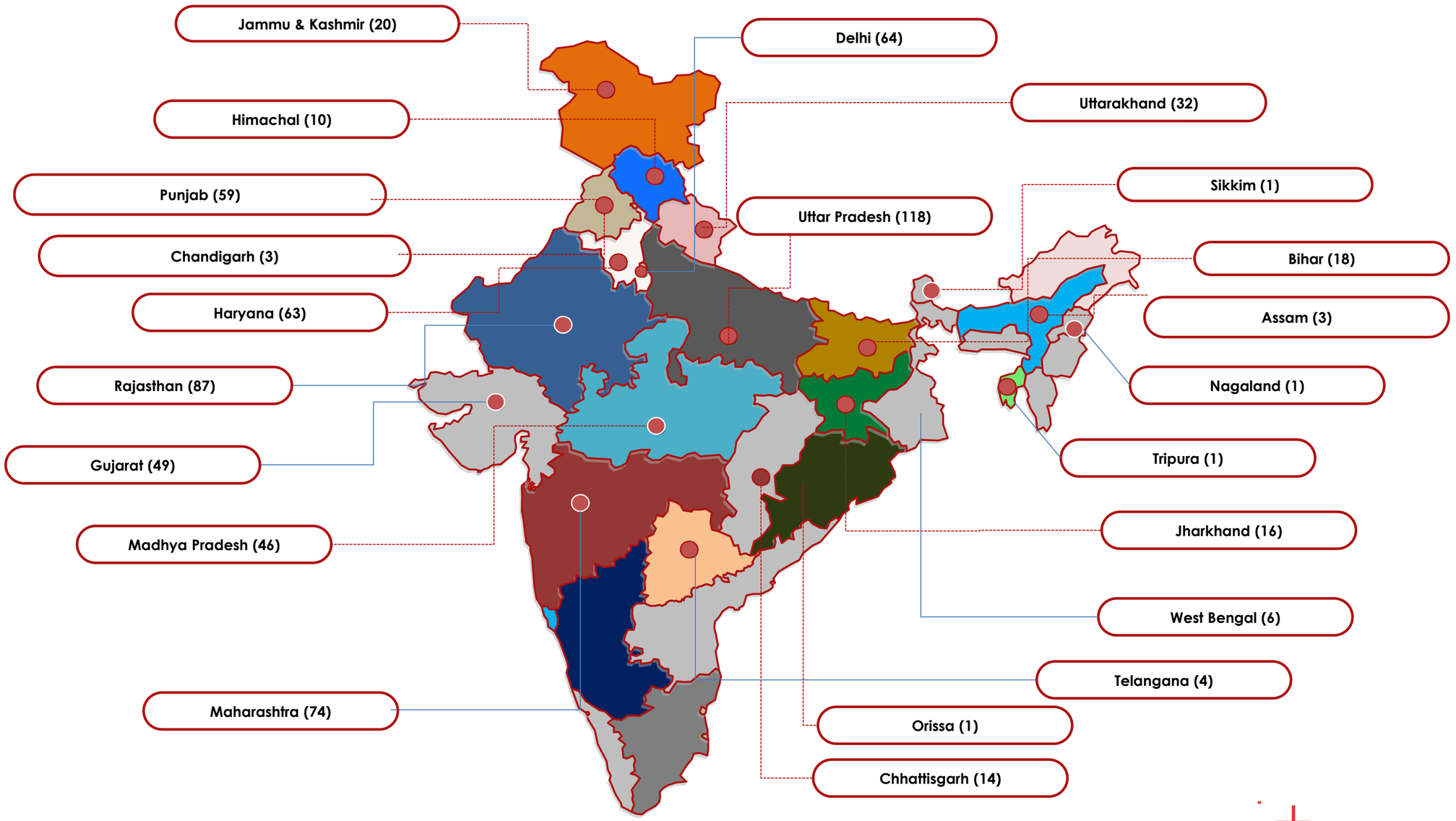
05

Store & Sales

06

- Curated selection to meet customer preference
- Strategic Store Locations to reach target customers
- Performance-Linked Incentives, to drive sales and revenue growth
- Loyalty Programs: Reward repeat customers with exclusive benefits

PAN INDIA PRESENCE



ENHANCING DIGITAL PRESENCE

Enhancing our reach through our online presence. Available across all major market place including **Amazon, Flipkart, Myntra, Nykaa, Ajio etc**

Sales through online channel in FY26 stood at ~**6%**. *During FY26, Myntra changed the billing system, impacting absolute revenue growth numbers.*

Targeting **8%-10%** sales through online channel in next 2 years

Profitable & Successful online market presence.
Aim to increase share of online without compromising on the margins





VISION 2027



VISION 2027

01 Increasing Retail Presence

- Increasing store network to **725 stores** from existing 690 stores
- Increased focus on exclusive women & kid wear stores

04 Same Store Sales Growth

- Improving store ambience and display
- Better inventory rotation
- Achieving higher **single digit Same Store Sales growth**



02 Expanding Reach

- Increasing geographical presence - identifying new markets in India
- Expanding presence to **330 cities** from existing 315 cities

03 Improving Efficiency

- Reduce costs and achieve efficiencies in order to remain competitive
- Maintain Healthy EBIDTA margin of ~**28%** -~ **30%**

FY 2026 performance underscores our progress and reinforces our commitment to achieving our defined growth targets.



MARKETING & MEDIA



SELECT RECENT EBO OPENING













SELECT RECENT EBO OPENING















HISTORICAL PERFORMANCE



HISTORICAL FINANCIAL

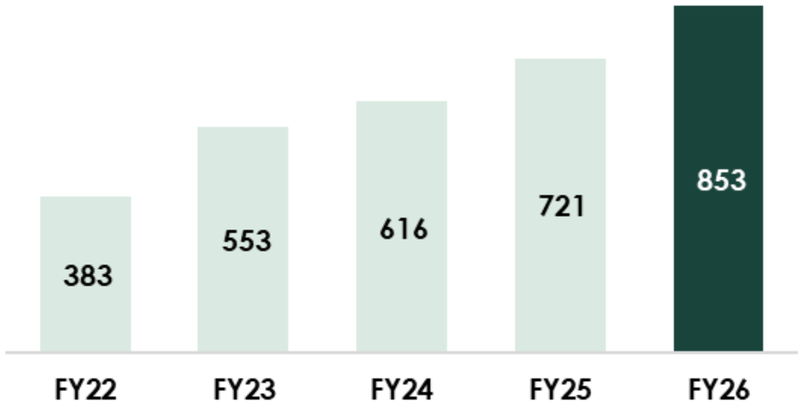
Particulars (₹ In Crs)	FY22	FY23	FY24	FY25	FY26	CAGR
Revenue from Operations	**383.4**	**552.8**	**615.6**	**721.1**	**852.6**	22%
Raw Material Expenses	127.9	160.7	197.8	213.7	253.6	
Employee Expenses	62.0	97.5	118.7	143.2	161.5	
Other Expenses	81.9	129.9	136.4	159.4	173.0	
EBITDA	**111.7**	**164.7**	**162.7**	**204.8**	**264.3**	24%
EBITDA Margin (%)	**28.7%**	**28.7%**	**26.4%**	**28.4%**	**31.0%**	
Other Income	15.2	4.4	4.7	8.4	9.5	
Depreciation	43.3	53.5	62.4	80.2	99.7	
Finance Cost	24.0	26.3	29.8	34.8	48.0	
Exceptional Item	0.0	0.0	1.5	0.0	0.0	
Profit before Tax	**59.6**	**89.3**	**76.8**	**98.2**	**126.2**	21%
PBT Margin (%)	**15.5%**	**15.5%**	**12.5%**	**13.6%**	**14.8%**	
Tax	21.5	22.0	14.6	23.3	30.4	
Profit After Tax	**38.1**	**67.2**	**62.2**	**74.9**	**95.8**	26%
PAT Margin (%)	**9.9%**	**12.2%**	**10.1%**	**10.4%**	**11.2%**	
Other comprehensive income	-0.4	-0.2	-0.1	0.1	-0.4	
Total other comprehensive income	**37.7**	**67.0**	**62.1**	**75.0**	**95.4**	

HISTORICAL FINANCIAL (Pre Ind AS)

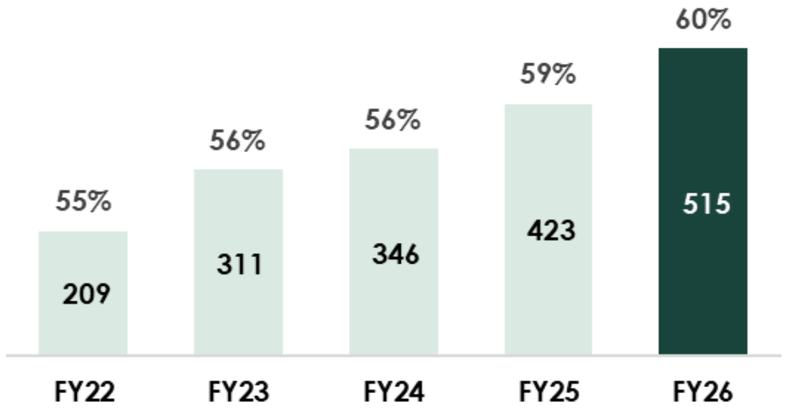
Particulars (₹ In Crs)	FY22	FY23	FY24	FY25	FY26	CAGR
Revenue from Operations	**383.4**	**551.7**	**615.6**	**721.1**	**852.6**	22%
Raw Material Expenses	127.9	159.6	197.8	213.7	253.6	
Employee Expenses	62.0	97.5	118.7	143.2	161.5	
Other Expenses	117.8	189.5	205.6	244.0	275.2	
EBITDA	**75.8**	**105.1**	**93.6**	**120.2**	**162.1**	21%
EBITDA Margin (%)	**19.8%**	**19.0%**	**15.2%**	**16.7%**	**19.0%**	
Other Income	2.3	4.4	4.7	6.9	7.7	
Depreciation	10.2	13.2	16.2	20.3	25.8	
Finance Cost	3.3	3.0	3.8	2.5	3.4	
Exceptional Item	0.0	0.0	1.5	0.0	0.0	
Profit before Tax	**64.6**	**93.3**	**79.7**	**104.4**	**140.7**	21%
PBT Margin (%)	**16.9%**	**16.9%**	**12.9%**	**14.5%**	**16.5%**	
Tax	22.8	23.1	15.3	24.9	34.1	
Profit after Tax	**41.8**	**70.2**	**64.4**	**79.5**	**106.6**	26%
PAT Margin (%)	**10.9%**	**12.7%**	**10.5%**	**11.0%**	**12.5%**	

ROBUST PERFORMANCE

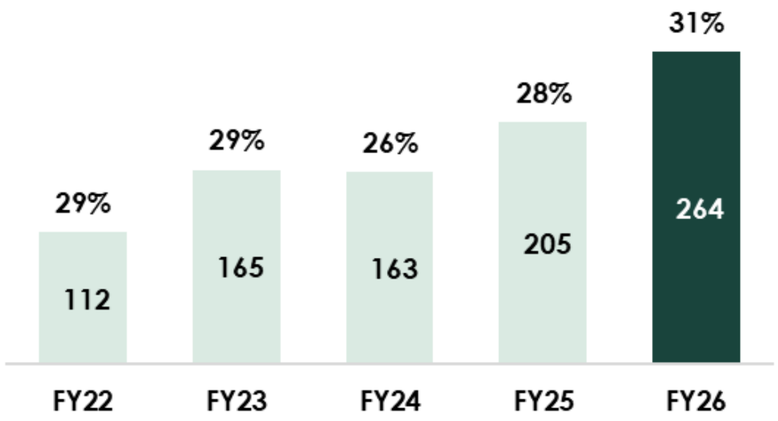
Revenue from Operations (₹ Crs)



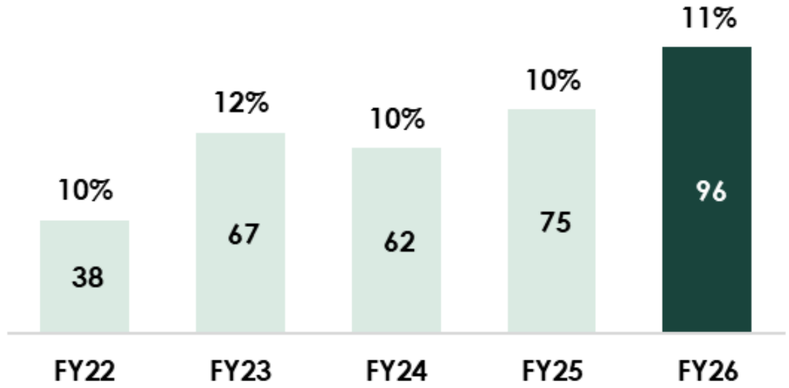
Gross Margin (₹ crs) & %



EBIDTA (₹ Crs) & %



PAT (₹ crs) & %



BALANCE SHEET

ASSETS (₹ In Crs)	Mar'26	Mar'25	Mar'24
NON-CURRENT ASSETS	**769.1**	**603.7**	**482.1**
Property, plant & equipment	206.9	138.7	117.9
Capital work-in-progress	11.1	46.7	35.2
Right-of-use assets	485.3	363.0	282.0
Investment Property	5.2	4.5	0.9
Other Intangible assets	1.4	1.5	1.4
Financial Assets			
Investments	0.1	0.1	0.1
Other Financial Assets	20.4	19.0	16.4
Non-current tax assets (net)	0.5	0.5	0.9
Deferred Tax Assets (net)	34.0	28.1	22.9
Other Non - current assets	4.3	1.5	4.5
CURRENT ASSETS	**380.6**	**337.5**	**292.2**
Inventories	295.0	279.1	230.0
Investments	0.0	5.1	0.0
Trade receivables	12.5	13.4	15.2
Cash & Cash Equivalents	25.4	28.0	38.1
Loans	25.0	0	0
Other Financial Assets	4.0	3.0	1.5
Other Current assets	18.6	8.9	7.5
TOTAL ASSETS	**1,149.8**	**941.2**	**774.4**

EQUITY & LIABILITIES (₹ In Crs)	Mar'26	Mar'25	Mar'24
EQUITY	**478.0**	**393.1**	**326.5**
Equity Share capital	16.7	16.7	16.7
Other equity	461.3	376.4	309.7
NON-CURRENT LIABILITIES	**514.4**	**389.1**	**310.0**
Borrowings	0.0	0.0	0.0
Lease Liability	482.6	356.8	279.6
Other financial liabilities	15.4	15.2	14.2
Provisions	9.6	9.0	7.6
Other Non-Current Liabilities	6.8	8.1	8.7
CURRENT LIABILITIES	**157.4**	**159.0**	**137.9**
Borrowings	0.0	0.0	9.8
Lease Liability	61.5	54.2	46.6
Trade Payables	64.6	69.3	57.4
Other Financial Liabilities	17.7	22.1	15.1
Other current liabilities	6.4	7.3	7.7
Provisions	5.3	5.0	1.3
Current tax liabilities (Net)	1.9	1.1	0.0
TOTAL EQUITY & LIABILITIES	**1,149.8**	**941.2**	**774.4**

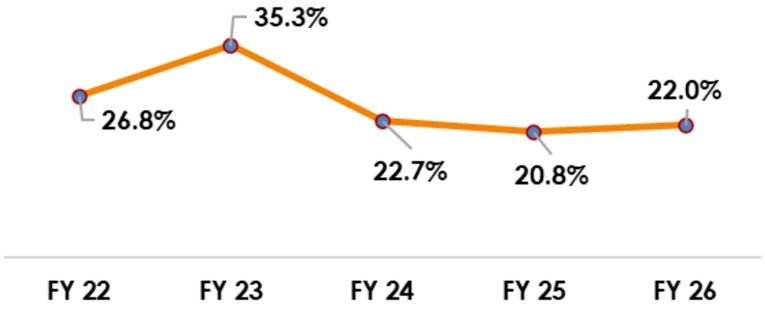
CASH FLOW

Particulars (₹ In Cr)	FY26	FY25	FY24
PBT	**126**	**98**	**77**
Adjustments	143	112	89
Operating profit before working capital changes	**269**	**210**	**165**
Changes in working capital	(34)	(33)	(12)
Cash generated from operations	**235**	**178**	**153**
Direct taxes paid (net of refund)	(35)	(27)	(21)
Net Cash from Operating Activities	**199**	**150**	**133**
Net Cash from Investing Activities	**(90)**	**(58)**	**(55)**
Net Cash from Financing Activities	**(112)**	**(102)**	**(41)**
Net Change in cash and cash equivalents	**(3)**	**(10)**	**37**
Opening Cash Balance	28	38	1
Closing Cash Balance	**25**	**28**	**38**

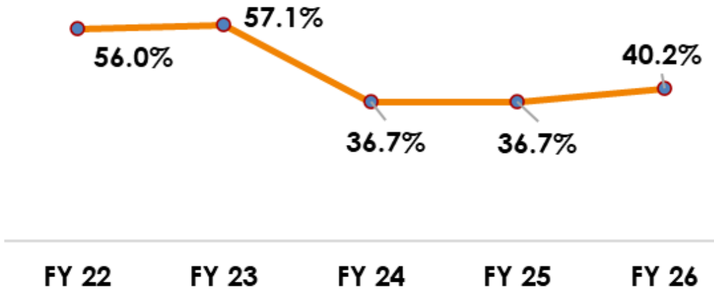


INDUSTRY LEADING RATIOS

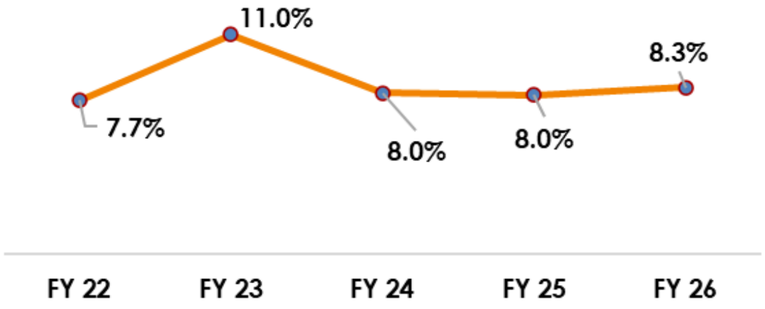
Return on Equity



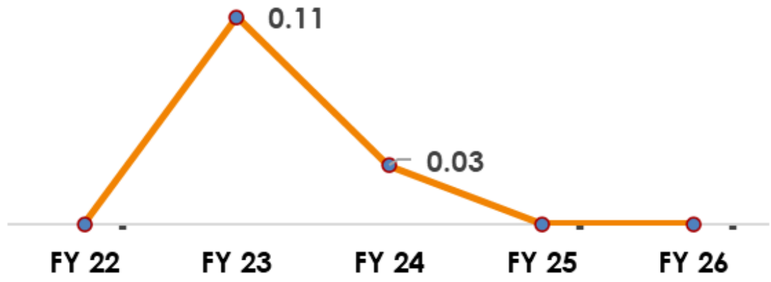
Return on Cap Employed



Return on Assets

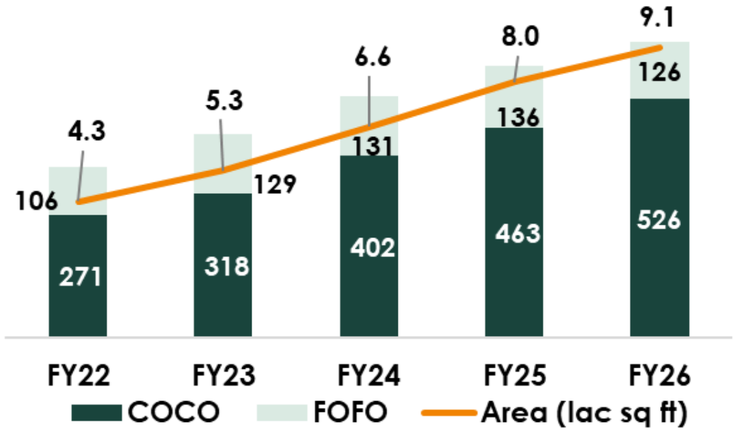


Debt Equity Ratio

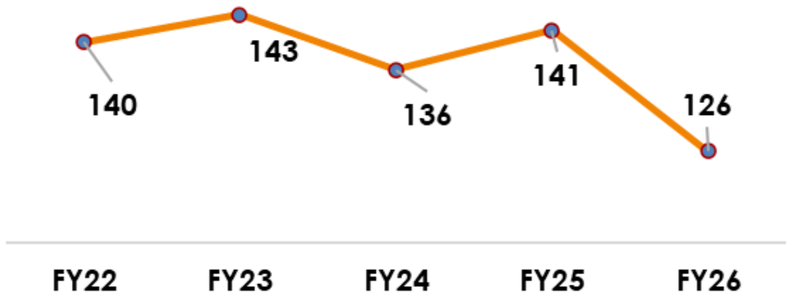


KEY OPERATING INDICATORS

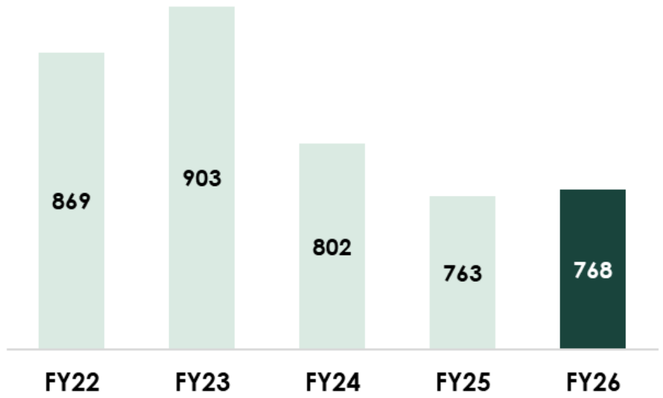
No of stores & Retail space



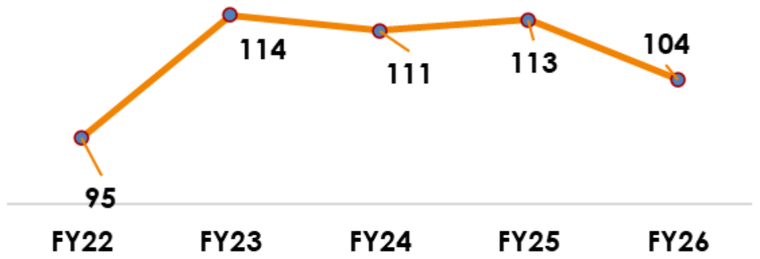
Inventory Days



Sales Per Sq.Ft. (₹ per Month)



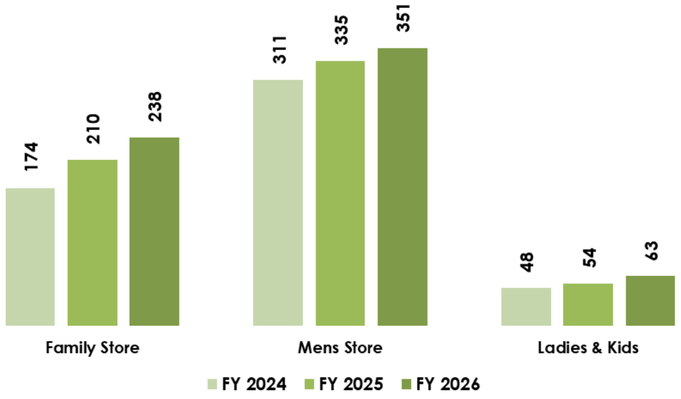
Working Capital Days



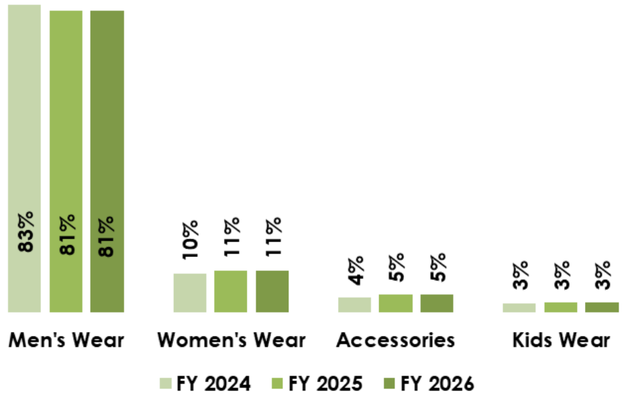
Working Capital – Inventory days + Debtors days – Creditors days; Inventory days – Inventory/Revenues*365; Debtors days – Debtors/Revenue*365; Creditors days – Creditor/Revenues*365

KEY OPERATING INDICATORS

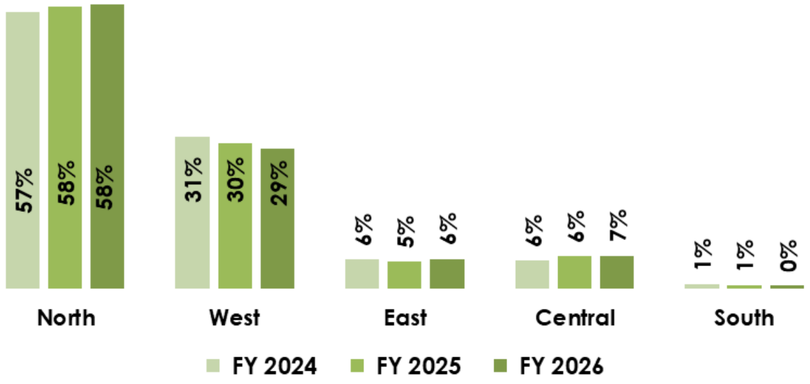
Store Categories (Number)



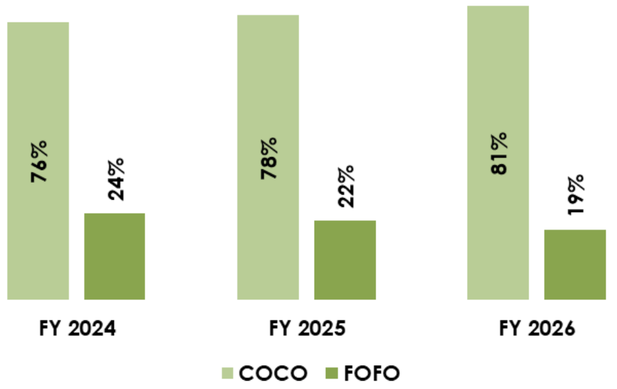
Revenue Categories (%)



Revenue Zonewise (%)



Revenue Store Typewise (%)





THANK YOU

Cantabil Retail India Limited
Mr. Shivendra Nigam (CFO)
shivendra.nigam@cantabilinternational.com
www.cantabilinternational.com

Marathon Capital Advisory Pvt. Ltd
Mr. Rahul Porwal / Mr. Amit Porwal
rahul@marathoncapital.in /
amit@marathoncapital.in
+91 9967576900 / +91 9819773905
www.marathoncapital.in