

**CANARYS AUTOMATIONS LIMITED**

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Date: 21st July 2026

To

National Stock Exchange of India Limited ("NSE")

Exchange Plaza, Plot No. C/1, G- Block,

Bandra -Kurla Complex, Bandra (East),

Mumbai-400051

NSE Symbol: CANARYS**ISIN: INE0QG301017**

Subject: Investor Presentation under Regulation 30 read with Para A of Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

With reference to captioned subject, please find attached herewith the Investor Presentation-H2 & FY26 of the Company.

This Investor Presentation is also available on the website of the Company at www.ecanarys.com

Kindly consider this for your record and information.

Thanking you.

For CANARYS AUTOMATIONS LIMITED**Ambikeshwari M A****Company Secretary & Compliance officer****Membership No. A67639**

Encl: as above



Investor Presentation – FY26

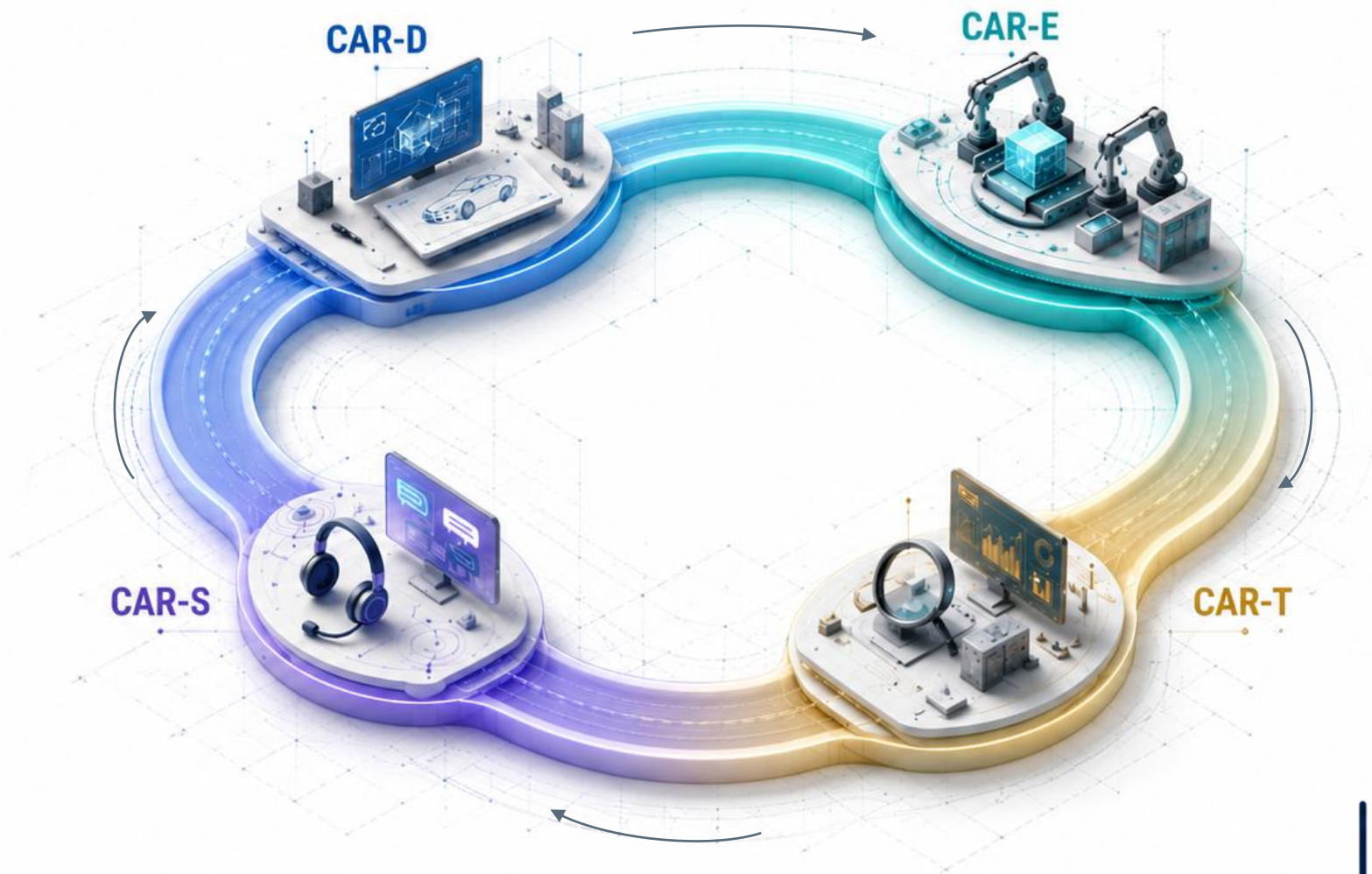


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Disclaimer



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FY26 Highlights

CEO's Message: FY26: A Landmark Year, A Defining Pivot



Mr. Sheshadri Srinivas
Chief Executive Officer

“

FY26 marks a defining milestone in Canarys' **30+ year journey**. During the year, we crossed two historic benchmarks, surpassing **Rs 100 Cr in Revenue on a Standalone basis** and reaching **Rs ~200 Cr on a Consolidated basis** for the first time in the Company's history. These achievements reflect the strength of our business model, the trust of our customers and partners, and the dedication of our talented team.

FY26 also marked a significant step in our strategic evolution. We strengthened our global footprint with the **acquisition of Fortira Inc., USA**, expanded our capabilities across **AI, Data Engineering, Digital Transformation, and Cybersecurity**, and continued investing in our people, platforms, and innovation ecosystem.

Central to this evolution is the launch of our proprietary **CAR framework, Canarys Automation Resilience**, marking a deliberate pivot in how we deliver value. Rather than rip-and-replace, CAR "Smartifies" what clients have already built, making it **self-healing, disciplined, and long-lived**. Operating across four pillars, **Design, Engineering, Testing, and Support**, CAR embeds **Agentic AI** into every stage of delivery, predicting failures and resolving issues before they reach the customer. Every service practice built over three decades is now amplified by this framework, turning our existing strengths into structurally differentiated offerings.

As Artificial Intelligence reshapes enterprise technology, we are embedding AI across our solutions and platforms, with **CAR at the core of this shift**. This positions Canarys as a **future ready Agentic AI engineering and infrastructure resilience company, with multiple drivers of long-term growth**.

”



Key Takeaway

FY26 marked the beginning of Canarys' next growth chapter. With AI at the core of our strategy, enhanced capabilities, and a stronger global platform, we are well-positioned to drive sustainable growth and create long-term value for all stakeholders.

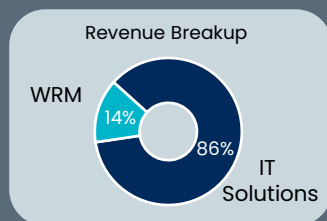
Achieved a New Milestone with Highest-Ever Standalone Performance- FY26



Total Income

Rs 1,017 Mn

▲ 16% YoY



EBITDA

Rs 175 Mn

▲ 25% YoY

EBITDA Margin

17%

v/s 16% in FY25

Profit Before Tax and
Exceptional Item

Rs 167 Mn

▲ 29% YoY

PBT Margin

16%

Profit After Tax

Rs 100 Mn

▲ 14% YoY

PAT Margin

10%



Performance Highlights

- ✓ **Crossed Rs 100 Cr in Revenue**, supported by strong execution across Technology Solutions and AI-powered offerings. Of the total revenue, IT Solutions formed 86% while Water Resource Management formed 14%
- ✓ **EBITDA Margin improved to 17%** through operational efficiencies, execution excellence, and AI-enabled productivity initiatives.
- ✓ **Profit Before Tax and Exceptional Items improved to 16%**, reflecting strong operational performance. However, PAT growth was affected by a one-time exceptional loss related to the implementation of labour code provisions.

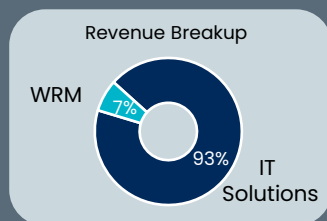
Achieved a New Milestone with Highest-Ever Consolidated Performance– FY26



Total Income

Rs 1,997 Mn

▲ 121% YoY



EBITDA

Rs 245 Mn

▲ 74% YoY

EBITDA Margin

12%

v/s 16% in FY25

Profit Before Tax and
Exceptional Item

Rs 230 Mn

▲ 82% YoY

PBT Margin

12%

Profit After Tax

Rs 148 Mn

▲ 79% YoY

PAT Margin

7%



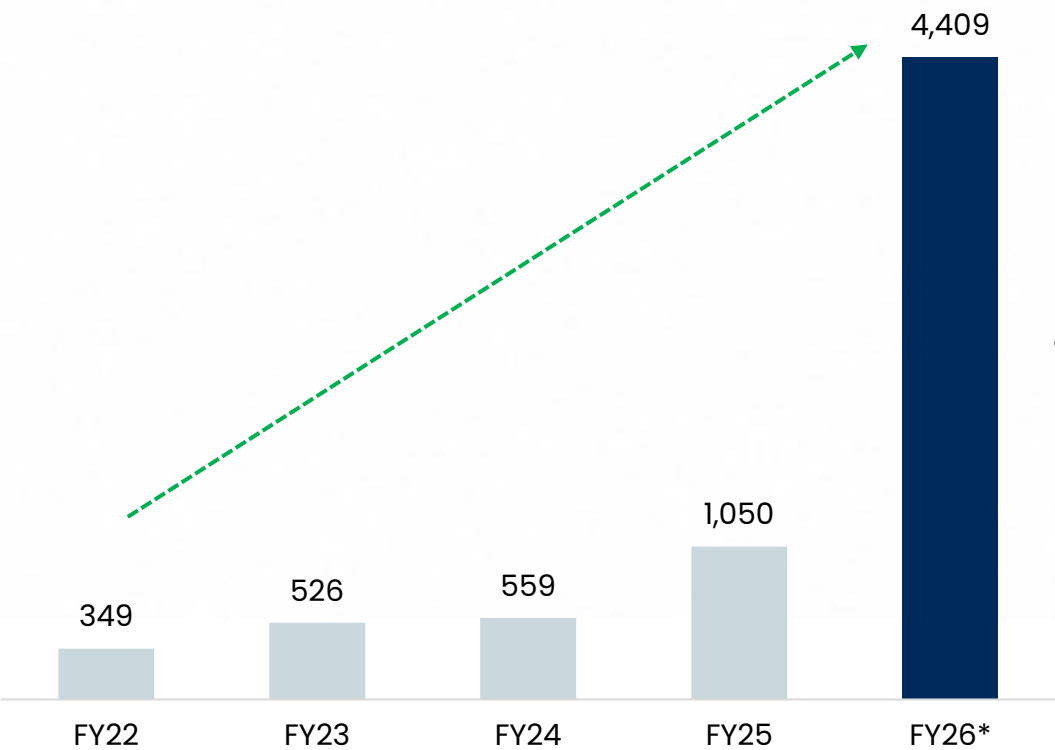
Performance Highlights

- ✓ **Reached the Rs 200 Cr revenue milestone**, driven by the Fortira Inc.'s acquisition, strong growth in Technology Solutions, and continued expansion across key industry verticals. Of the total revenue, IT Solutions formed **93%** while Water Resource Management formed **7%**.
- ✓ **Strategic growth investments**, including integration costs and talent onboarding, led to a moderation in EBITDA margins. However, operational performance is expected to improve as synergies are realized and scale benefits accrue.
- ✓ **International revenue contribution stood at ~48%**, reflecting a diversified business with operations across **India, the USA, and Singapore**, serving **customers in 10+ countries**.

Strong Revenue Visibility Through a Growing and Diversified Order Book

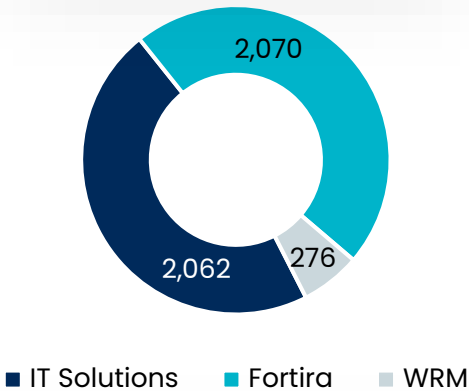


Order Book (Rs Mn)

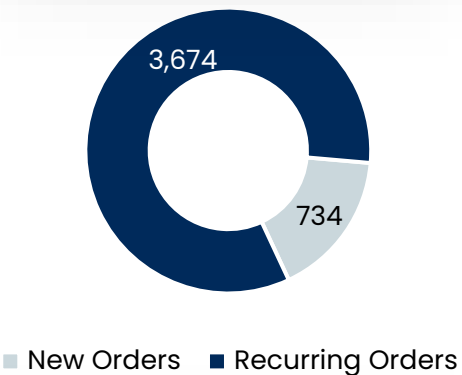


*FY26 include Fortira's order book

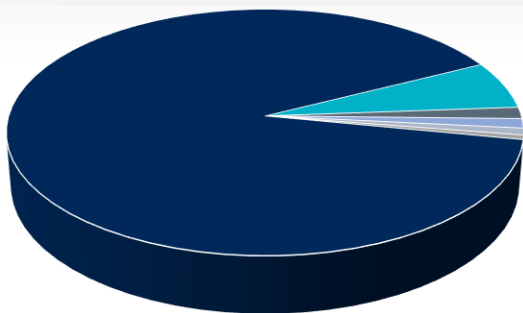
Order Book Mix (Rs Mn)



Order Book Composition (Rs Mn)



Industry-wise Breakup (%)



- IT Solutions, 89.51%
- WRM, 6.27%
- BFSI, 1.51%
- Manufacturing, 1.24%
- Media & Marketing, 0.89%
- Others, 0.58%

Acquired Fortira Inc., USA to Accelerate AI-Led Growth and Global Expansion



Acquired Fortira Inc., USA in April 2025, significantly strengthening Canarys' presence in the North American technology services market.

Strategic Rationale & Synergies:



AI & Digital Transformation Capabilities

Enhances expertise across AI, Data Engineering, Cloud, Cybersecurity, Digital Engineering, and Enterprise Consulting.



North America Expansion

Provides an established platform, customer relationships, and delivery capabilities in the North American market.



Access to Enterprise Customers

Adds 25+ enterprise customers and creates opportunities for deeper engagement and cross-selling.



Scalable Growth Platform

Strengthens industry presence, global delivery capabilities, and long-term growth opportunities.

Fortira at a Glance



20+

Enterprise Customers



58

Professionals



4

Proprietary Solutions

Financial Snapshot (FY26)



\$11.68 Mn

Revenue



\$0.77 Mn

EBITDA



\$0.73 Mn

PBT

STRONGER TODAY. BUILT FOR TOMORROW.

The acquisition of Fortira marks a significant step in Canarys Vision 2028 journey, strengthening its global footprint, enhancing high-growth technology capabilities, and accelerating its evolution into a leading AI-powered engineering and infrastructure solutions platform.

Expanded Enterprise Reach Through Fortira Inc.



SUNGARD®



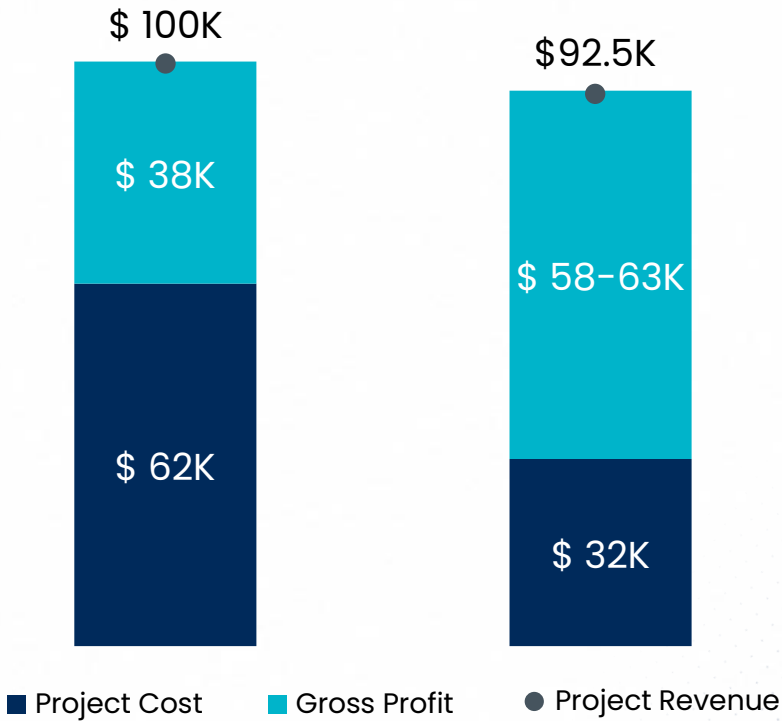


The AI Story

How Agentic AI Boosts Productivity, Margins & Competitive Edge



Metric	Traditional Approach	VS	With Agentic AI
 Team & Timeline	6 engineers 16 weeks 960 hrs billed (labour-heavy, manual cycles)		3-4 engineers 10-11 weeks 520 hrs billed (35% faster to market)
 Revenue	\$100,000		\$90,000-\$95,000
 Cost Structure	Direct cost: \$62,000		Direct cost: \$32,000 (AI handles boilerplate, testing, scaffolding)
 Gross Profit	\$38,000 (38%)		\$58K-\$63K (63-66%)+\$20-25K absolute profit per project
 Bandwidth Freed	0 hours freed (team fully consumed)		440+ hours freed = 1 additional project per team per quarter

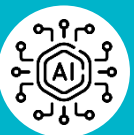


Potential Outcomes Enabled by Agentic AI



5x

Productivity Multiplier



+40%

Revenue per person



+12 pts

Gross Margin Potential



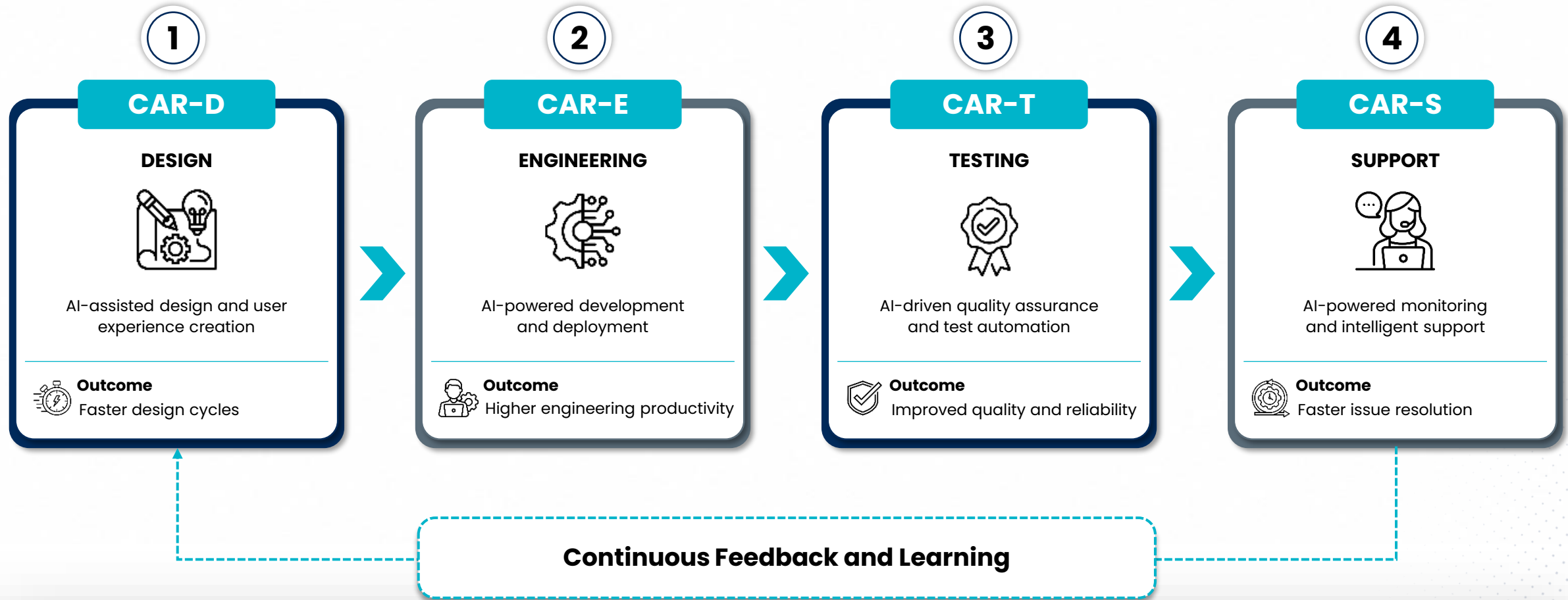
~30%

Faster Time To Market

What We Have Built: The CAR Framework for AI-Powered Engineering



Canarys Automation Resilience (CAR) Framework



Continuous Intelligence. Continuous Improvement

The CAR Framework creates a self-reinforcing cycle where AI continuously learns, optimizes, and improves outcomes across the entire engineering lifecycle.

Our AI-Powered Products & Platforms



**AURYIS**
Life Sciences & Pharma

Flagship Platform

**WHAT IT SOLVES**
Regulatory compliance, quality management, and audit readiness.

**AI ADVANTAGE**
Intelligent compliance monitoring and risk identification.

**STRATEGIC VALUE**
Addresses growing digital compliance and regulatory technology demand.

Flagship platform with strong market relevance and AI differentiation.

ClubAce
Clubs, Hospitality & Membership Organizations

**WHAT IT SOLVES**
End-to-end management of member engagement and operations.

**AI ADVANTAGE**
Agentic workflows, intelligent insights, and automation.

**STRATEGIC VALUE**
Large recurring revenue opportunity in an underpenetrated market.

Scholaris
Higher Education & Research Institutions

**WHAT IT SOLVES**
Research lifecycle and doctoral program management.

**AI ADVANTAGE**
AI-enabled governance, collaboration, and productivity.

**STRATEGIC VALUE**
Supports the digital transformation of academic ecosystems.

**AI-NATIVE PLATFORMS**
Built from the ground up with AI at the core to solve complex, domain-specific challenges.

**RECURRING REVENUE MODEL**
Creating scalable SaaS and subscription opportunities with high lifetime customer value.

**SCALABLE & EXPANDABLE**
Designed for multi-tenant scale and continuous platform enhancements.

**STRATEGIC GROWTH DRIVER**
Strengthens competitiveness and creates long-term shareholder value.

Why Canarys is Well Positioned in the Agentic AI Era...



	Canarys	VS	Large System Integrators
 Agile Execution	Faster decisions and rapid execution through a lean operating model.		Longer approval cycles can slow technology adoption and delivery.
 AI-Native Delivery	AI embedded across delivery, engineering, testing, and automation.		AI adoption is often incremental and layered onto existing processes.
 Customer Proximity	Flexible and responsive to evolving customer priorities.		Standardized approaches may require longer adaptation cycles.
 Innovation Velocity	Faster experimentation and deployment accelerate value realization.		Larger programs often involve longer implementation timelines.
 Productivity-Led Growth	AI-driven productivity enables scalable growth without proportional hiring.		Growth is often more closely tied to workforce expansion.

...Validated by Leading Enterprises Through Real-World AI Deployments



CHALLENGE



AI SOLUTION DEPLOYED



CLIENT OUTCOME

Case Study 1 | One of the largest enterprise networking companies headquartered in North America.

Improve UI/UX innovation and engineering productivity.

Deployed CAR-D to enable AI-powered design workflows.

- ✓ Faster UI/UX design iterations
- ✓ Improved engineering productivity
- ✓ Accelerated design workflow execution

Case Study 2 | One of the leading banking institutions in North America.

Accelerate technology decision-making.

Developed an AI-powered ERP Selection Agent.

- ✓ Rapid proof-of-concept execution
- ✓ Structured and auditable vendor evaluation
- ✓ Faster technology decision-making

From Fortune 100 technology leaders to financial institutions, customers choose Canarys for its AI-first approach, deep engineering expertise, consultative problem-solving, and ability to rapidly translate innovation into measurable business outcomes.

Road Ahead : Continuing Strong Focus on AI Integration



1



AI Embedded Across the Portfolio

Integrate AI across technology solutions, delivery frameworks, infrastructure services, and customer engagements.



2



Scale Agentic AI Adoption

Expand the CAR* Framework and intelligent automation across the engineering lifecycle.



3



Grow AI Products & Platforms

Scale AURYIS, ClubAce, Scholaris, and future AI-powered offerings.



4



Drive Productivity & Operational Excellence

Leverage AI, automation, and engineering best practices to improve speed, quality, utilization, and profitability.



5



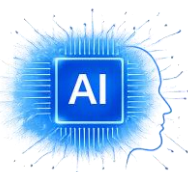
Expand Global Reach & Market Leadership

Deepen customer relationships, strengthen partnerships, and expand international presence.



Company Overview

Canarys: An AI-Powered Technology Platform



Canarys is a 30+ year engineering-led organization that has evolved into an **AI-enabled engineering and infrastructure solutions platform**, helping enterprises accelerate **digital transformation**, enhance **operational resilience**, and unlock **business value** through technology, intelligent automation, and domain expertise.



Our Offerings



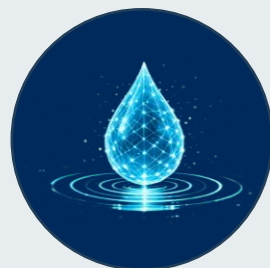
Technology Solutions (93%)*

Digital DevOps, Enterprise Applications, Application & Mobile, Cloud & Infrastructure, Digital Assurance, Intelligence & Analytics



Water Resource Management (7%)*

Telemetry, SCADA, Canal Automation, Flood Management, Decision Support Systems



1st

Solution Partner
for Github



241

Projects
Handled



212

Clients
Served



100%

Client
Retention



20+

Industries
Served



10+

Countries
Served



7

Proprietary
Products



455

Specialised
Team

Leveraging AI capabilities, engineering excellence, domain expertise, and strategic partnerships to deliver **sustainable growth and long-term value creation**.

*FY26 Consolidated Revenue Bifurcation

30+ Years of Continuous Evolution



1

Engineering Services Foundation Built

- Application Lifecycle Management
- IT Services
- Enterprise Support
- Project-based Delivery

Outcome

Established engineering expertise and customer relationships



2

Digital Transformation Capability Expansion

- Digital Engineering
- DevOps & Cloud Services
- Enterprise Applications
- Quality Engineering & Automation
- Consulting-Led Engagements

Outcome

Transitioned from services to solution-led engagements



3

Intelligent Solutions Industry Focus

- Domain-Specific Solutions
- Water Resource Management
- Smart Infrastructure & Automation
- Industry-Focused Digital Transformation
- Strategic Technology Partnerships

Outcome

Built domain expertise and industry-specific offerings



4

AI-Embedded Growth Platform

AI is embedded across our ecosystem, enhancing how we design, build, deliver, and operate for our customers.



AI Embedded Across



Engineering & Delivery



Technology Solutions



Infrastructure Solutions



Customer Experience



Operational Intelligence



Decision Support

Outcome

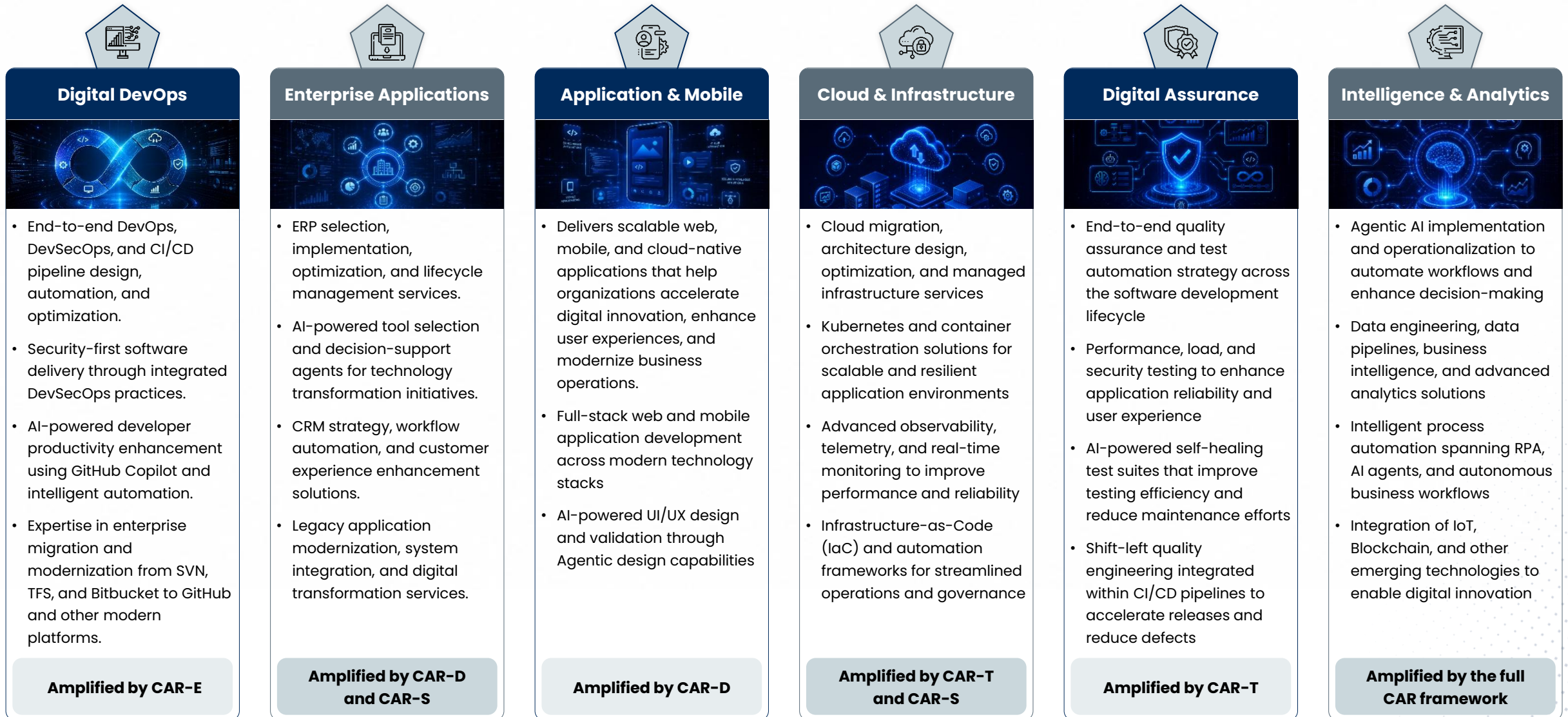
Positioned for scalable growth through AI-enhanced engineering, intelligent operations, and differentiated customer outcomes.



Vision 2028

Becoming a leading **AI-powered** engineering and infrastructure solutions platform with differentiated capabilities across **technology solutions, smart infrastructure, and proprietary platforms.**

AI- Powered Industry Solution



Proprietary Products And Solutions, Listed On CANARYS & Partner Stores



AURYIS

AI-powered regulatory compliance platform for pharmaceutical and life sciences companies, enabling faster reviews, improved compliance, and audit-ready decision-making.



ClubAce

AI-powered sports management platform enabling intelligent operations, athlete development, member engagement, and performance analytics.



Scholaris

AI-powered education platform helping institutions automate administration, enhance student outcomes, and improve operational efficiency.



License Optimizer

Manage Licenses across Azure DevOps, GitHub and Jira.



Canarys RollUp

Tool designed to simplify effort tracking and provide crystal-clear insights across all your projects. Easily roll up tasks to User Stories, Features, and Epics..



Copy Project

Helps to copy the projects from one organization to another and from on-premise to cloud



SAP Cloud ALM to Azure DevOps Integrator

Seamless Collaboration: Bridging SAP Cloud ALM and Azure DevOps for Unified Efficiency and Transparency.



Canarys Migration Hub

Comprehensive Solution for Seamless DevOps and Ticketing Tool Migrations



GitHub SmartBoard

Custom dashboard solution for GitHub users



Canarys Bugzilla to Azure DevOps Migrator

Allows to migrate data (items) from Bugzilla to Azure DevOps work items along with history, links and attachments



DevOps SmartBoard

Custom dashboard solution for Azure DevOps users



Canarys Redmine to Azure DevOps Migrator

Allows to migrate the data (items) from Redmine to Azure DevOps work items along with history, links and attachments

Serving Varied Industries with Focused Solutions



Major Industries Served

**IT Services & Consulting/
software**

**Financial Services**

**FinTech**

**Electronics/ Electrical
Manufacturing**

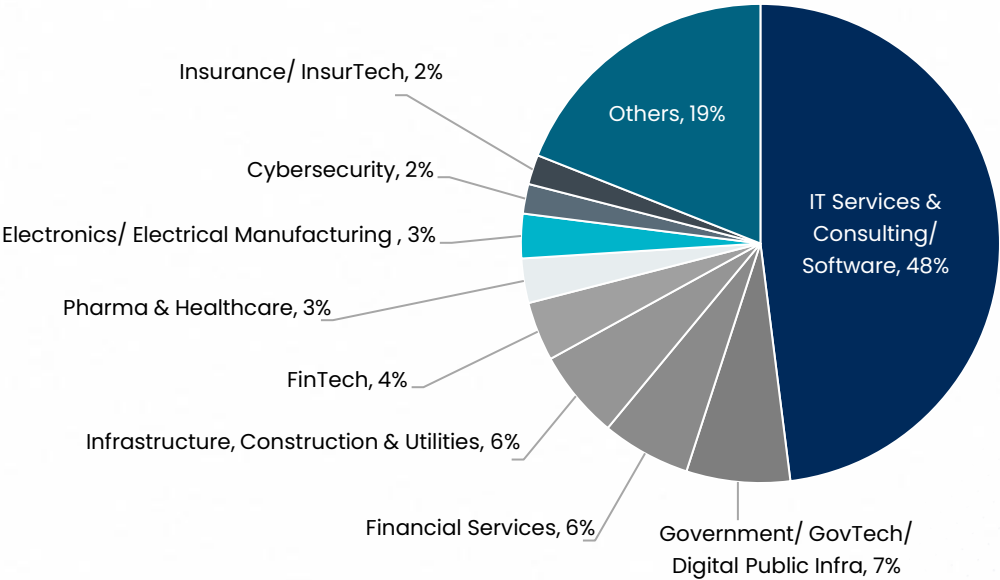
**Government/ GovTech/
Digital Public Infra**

**Infrastructure, Construction
& Utilities**

**Pharma & Healthcare**

**Cybersecurity**

Revenue Contribution (%)



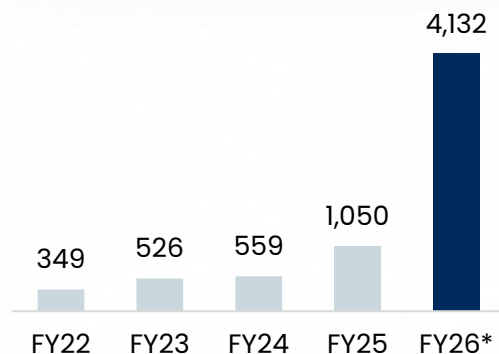
Others

Steel & Materials / Manufacturing	Automotive / EV Manufacturing	Data Analytics / AI & ML	Business Consulting & Professional Services	Education	Manufacturing (Other)	Other / Uncategorized	Agriculture & Rural Development	Retail	Marketing Services
Oil & Gas	Telecom	Real Estate	Sports & Recreation	Internet & Online Services	Transportation & Logistics	HR Services	Travel & Tourism	Media & Entertainment	Cryptocurrency

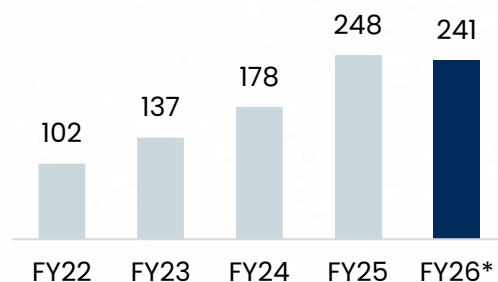
Key Operational Metrics – Technology Solutions



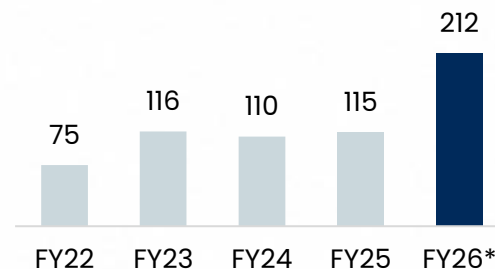
Order Book (Rs Mn)



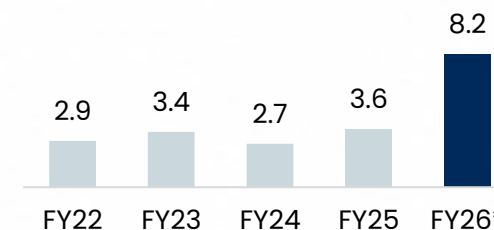
Number of Projects (#)



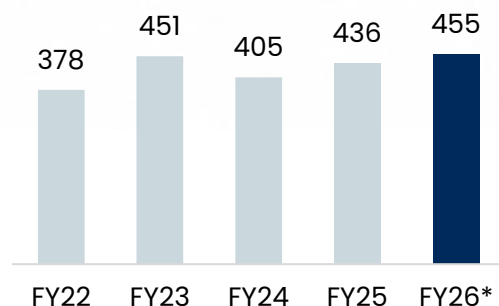
Number of Clients (#)



Avg. Revenue/Projects (Rs Mn)



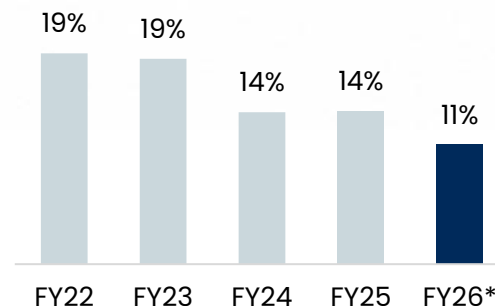
Number of Resources (#)



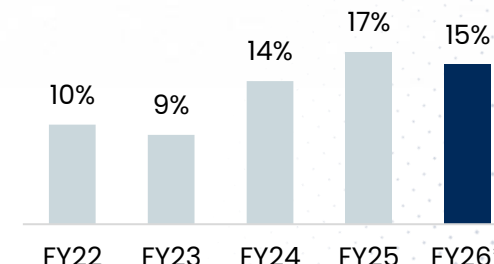
Avg. Revenue/Employees (Rs Mn)



Attrition (%)



Offshore Employee (%)



*FY26 financial and operational metrics include Fortira's order book, projects, and employees

Water Resource Management Platform



Technology-enabled solutions for efficient monitoring, control, automation, and management of critical water infrastructure.

Core Solutions



Canal Automation

- Automated water distribution across irrigation networks
- Demand-based water release management
- Improved operational efficiency



Telemetry Solutions

- Real-time field data acquisition
- Remote monitoring of water levels, flow, rainfall and reservoir conditions
- Secure communication networks



SCADA & Reservoir Gate Automation

- Real-time supervision and control
- Automated gate operations
- Centralized command and control systems



Flood Early Warning Systems (FEWS)

- Flood forecasting and monitoring
- Risk assessment and scenario modelling
- Decision support for emergency response



Decision Support Systems

- Data-driven operational planning
- Water allocation optimization
- Infrastructure performance monitoring

WRM – Technical Solutions Process

Monitoring – IoT based stations at remote Sites



Tele Transmit data water level, Gate opening, Q, H, Vm, Rainfall, Temp, Humidity, Wind speed, etc.



Control Panels



Command Center – Experts & operation from Canaries



Action controlled automatically



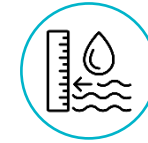
Phone and computer Software for officers' information, decisions, process automation, early warning and Control Devices / pump automation

Our Scale of Deployment



300+

Open Channel Flow Meters



800+

Automatic Water Level Recorders



2,500+

Automatic Rain Gauges



400+

Automatic Weather Stations

Building a Globally Diversified Business



3
Countries
of Presence



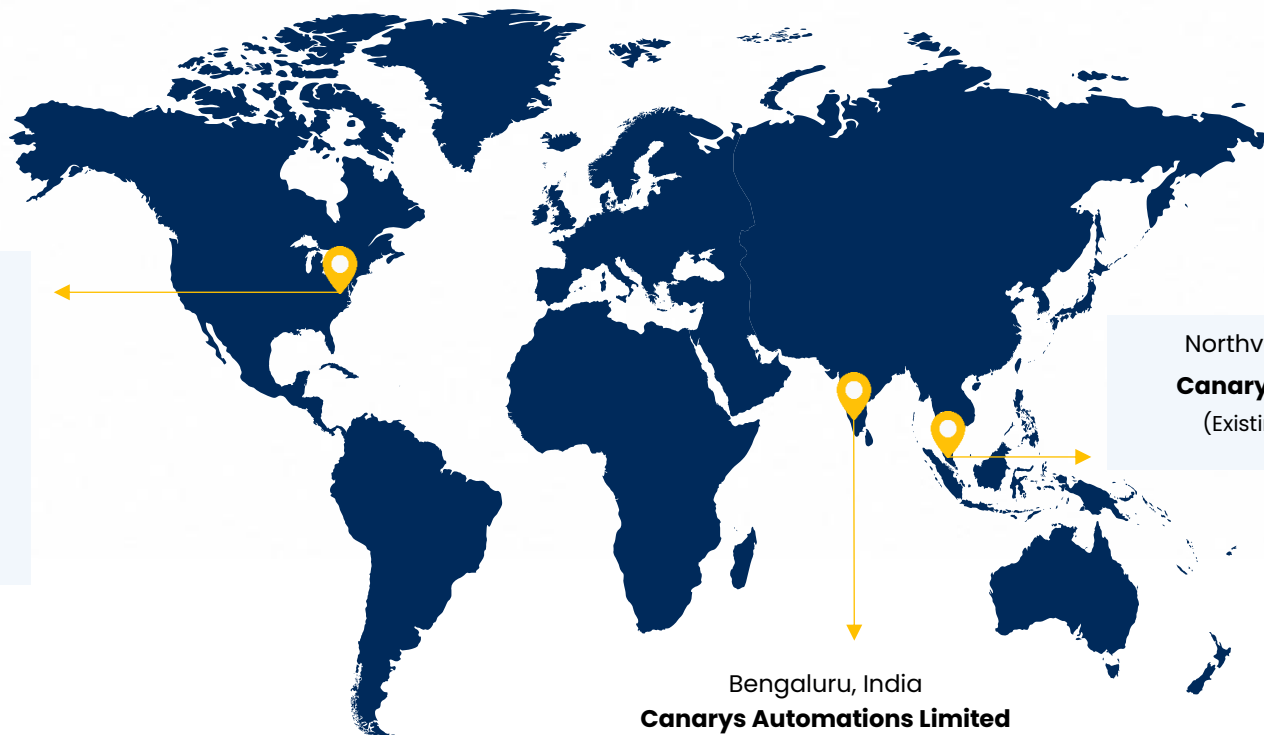
10+
Countries
Served



~48%
International
Revenue



200+
Customers
Served



New Jersey, USA

Canarys Corp
(Existing Subsidiary)

FORTIRA INC
(New Acquisition)

Northvale, Singapore
Canarys APAC Pte Ltd
(Existing Subsidiary)

Bengaluru, India
Canarys Automations Limited

Strategic Advantages



Access to
Global Markets



Enhanced
Customer Proximity



Diversified
Revenue Streams



Scalable
Delivery Model



Stronger International
Presence

Marquee Clients Across Industries



Our Achievements & Strategic Collaborations



Key Awards



GitHub Partner

Overall Growth
GitHub Services and
Channel Growth
Partner
of the Year 2025



GitHub Partner

GitHub APAC
Channel Partner of
the Year award
2024



Microsoft Partner

2014 Partner of the
year finalist
Application Lifecycle
Management



DevOps Partner

2017 & 2018
Partner of the
year finalist



Karnataka Innovation Leadership Award



Leader in DevOps Solution



Best DevOps Solution Provider



Most Innovative DevOps Company



CEO with
highest Quality
Orientation



TechEd India
2010 Award



Excellence in
Execution- Developer
Tools Business



LTI Hall of Fame
Award 2022



GEEF*
Award for
UFEWS 2025

*Global Energy and Environment Foundation

Key Partnerships



Microsoft Gold Partner

For DevOps and
Cloud Platform



GitHub Verified Partner



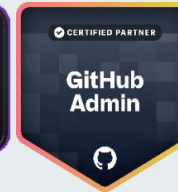
SAP Silver Partner



Gold Solution Partner



JFrog



GitLab Certified (PSP)



Gitlab Open Partner



SonarQube Gold Partner



Gold Snyk Partner



Lambdatest Solutions Partner

Experienced Top Management (Board Of Directors)



Raman Subbarao M R | Chairman & Managing Director

- 38+ years of experience in software development
- Founder and key architect of Canarys in driving technological innovations and development
- Served as an external consultant at HP for 6.5 years and managed organization wide metrics and developed drivers for various popular HP instruments



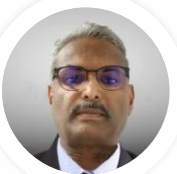
Raghu Chandrashekhariah | CFO & Whole Time Director

- 40+ years of experience
- At Canarys, he focuses on revenue generation, new customer acquisition, and upselling/cross-selling with existing clients.



Sheshadri Srinivas | CEO & Executive Director

- 25+ years in system architecture & engineering.
- **IIT Bombay alumnus** with strategic leadership at Canarys, driving business growth and fostering strong US partnerships for 15+ years.



Pushparaj Shetty | Executive Director (Telemetry)

- Technologist and business leader with 25+ years experience
- Under his leadership, launched WRM business and IoT-driven water management facilities.
- He is a coach and a panel member in autonomous water resources bodies and associations



Arun Danavadi K | Whole Time Director (Operations)

- With 30+ years in IT, he excels in assembly programming, production, testing, and deploying IEEE-488 equipment for telecom and defense
- Seasoned professional, he oversees and manages business operations at Canarys.



Muralikrishnan Gopalakrishnan
Independent Director

20+ years of experience, he holds an Engineering degree from IISc Bangalore and was VP at Tata Elxsi, later founding Sounding Board Business Solutions.



Asha Sivashankar
Independent Director

30+ years in diverse industries, she holds Physics postgrad (Delhi University) and MA in applied and professional ethics (Leeds) and has led at NIIT, HP, Vaatsalya, Schneider, and TeamLease.



Ramesh Phatak
Independent Director

With 35+ years in IT and tech, he holds an M.S. from Louisiana State University, is a NASSCOM ER&D council member, led at Intel, Motorola, Schneider Electric, and mentors startups as an angel investor since 2017.

Our Robust Executive Leadership Team



Raghu Pavan | Chief Information Officer

- With 20+ years of experience, he holds an Engineering degree in IEM from RVCE, an HRM master's from Christ College, and has held roles at Accenture and IBM.
- At Canarys, he strategizes the technology roadmap and solution offerings.



Nagaraj Bhairaji | Senior Vice President

- 20 years of industry experience, supported by a Master's degree in Production Engineering and a Bachelor's degree in Mechanical Engineering.
- At Canarys Automations, he is focused on the automation and optimization of existing (As-Is) business processes, driving operational efficiency and delivering significant value to the organizations and teams he leads.



Mohan Desai | Vice President – Digital Enterprise Solution

- 32 years of industry experience, supported by a Master's degree in Production Engineering and a Bachelor's degree in Mechanical Engineering.
- At Canarys Automations, he is focused on the automation and optimization of existing (As-Is) business processes, driving operational efficiency and delivering significant value to the organizations and teams he leads.



Badrinarayanan DV | Vice President – Delivery

- 23+ years of experience working with global clients across industries, driving transformation and digitization initiatives.
- At Canarys, he leads digital and industrialized delivery strategies, strengthening the organization's solution delivery capabilities.



Srinivasa Ramachandrachar | Vice President – Head Industry Group BFSI

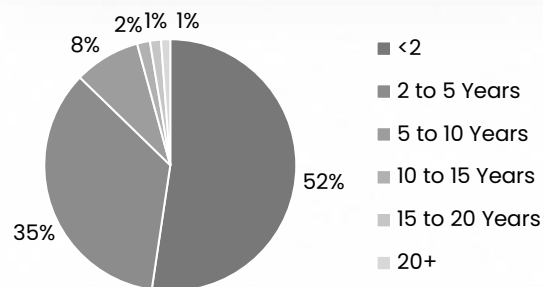
- 23+ years of experience in the BFSI sector, with a Master of Commerce and an MBA from IIT Bombay and Washington University.
- At Canarys, he leads transformation, delivery, and strategic initiatives, driving business growth and operational excellence.

Our Culture, Our Competitive Advantage

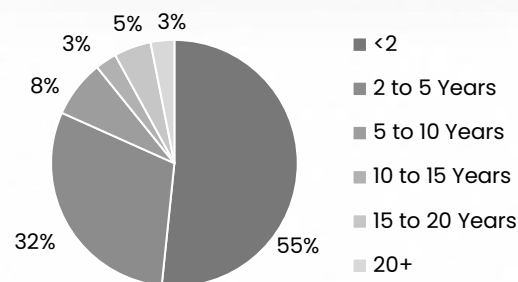


Highly Skilled Team (FY26)

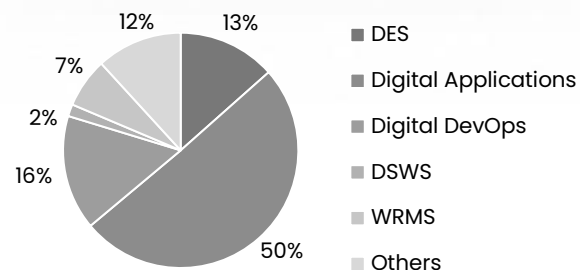
Team Split by Total Years of Experience



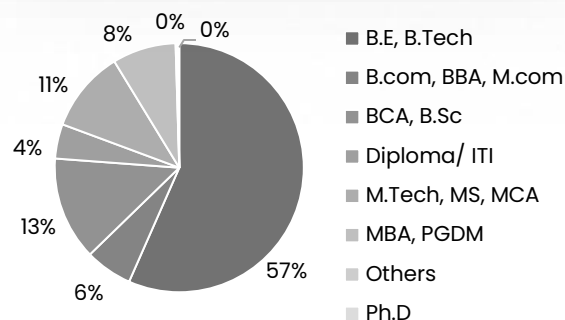
Team Split by Years of Experience with Canarys



Team Split by Department



Team Split by Educational Qualifications



Events



Canarys Kreedotsava 2026
(Badminton Premier League)



Canarys Women's Premier
League (CWPL) 2026



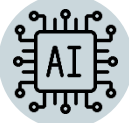
Ugadi 2026 celebrations
at Canarys



17th Canarys Kannada
Rajyotsava 2026

At Canarys, our people-first culture enables 430+ professionals to drive innovation, collaboration, and continuous growth.

Growth Catalysts Powering the Next Phase of Expansion



1 AI EMBEDDED ACROSS THE PORTFOLIO

Driving productivity, scalability, and differentiated customer outcomes across technology solutions, infrastructure services, and proprietary platforms.



2 TALENT & CAPABILITY DEVELOPMENT

Investing in future-ready talent, continuous learning, AI upskilling, and capability building to support innovation, execution excellence, and long-term growth.



3 GLOBAL EXPANSION & FORTIRA INTEGRATION

Strengthening international presence through expanded customer access, enhanced technology capabilities, deeper North American penetration, and cross-selling opportunities.



4 CROSS-SELL & WALLET SHARE GROWTH

Leveraging a broad portfolio of solutions to deepen customer relationships, increase solution adoption, and drive revenue per customer.



5 STRATEGIC PARTNERSHIPS & ECOSYSTEM EXPANSION

Strengthening alliances with leading technology partners to accelerate innovation, customer acquisition, and market reach.



6 OPERATIONAL EXCELLENCE & SCALABLE DELIVERY

Leveraging AI-enabled delivery frameworks, automation, and engineering best practices to improve productivity, enhance margins, and support scalable growth.

Diversified growth drivers creating a **scalable platform for long-term value creation.**



Annual Financials

Consolidated Profit & Loss Statement



Particulars (Rs Mn)	FY22	FY23	FY24	FY25	FY26
Revenue From Operations	515	745	750	891	1981
Other Income	5	11	13	15	16
Total Income	520	756	763	906	1997
Purchase and Change in Inventory	162	200	190	263	794
Employee Benefits Expense	198	291	307	369	725
Other Expenses	88	127	130	134	232
EBITDA	73	138	136	141	245
EBITDA Margin (%)	14.0%	18.3%	17.8%	15.5%	12.3%
Depreciation and Amortisation Expenses	4	4	3	3	2
Finance Cost	7	15	14	12	13
Profit Before Share based payment expenses and Tax	62	119	119	126	230
Share Based Expenses	-	-	13	11	7
Exceptional Items	0	0	0	0	26
Profit Before Share Tax	62	119	106	115	197
Tax Expense	17	33	26	32	49
PAT	46	86	80	83	148
PAT Margin (%)	8.8%	11.4%	10.5%	9.2%	7.4%
EPS (in Rs)	2.08	3.98	1.72	1.39	2.11

Consolidated Balance Sheet Statement



Liabilities (Rs Mn)	FY22	FY23	FY24	FY25	FY26
Share Capital	92.8	92.8	143.6	130.0	117.5
Reserves & Surplus	75.5	161.0	597.6	728.8	916.0
Money Received against Share Warrant	0.0	0.0	0.0	15.9	0.0
Shareholders' Funds	168.3	253.8	741.1	874.7	1,033.5
Minority Interest	0.0	0.0	0.0	0.0	17.9
Deferred Tax Liabilities	0.7	0.8	0.0	0.0	0.0
Other Long-Term Liabilities	0.3	0.3	0.3	0.3	0.3
Long-Term Provisions	2.3	2.7	2.7	2.9	1.3
Total Non-Current Liabilities	3.3	3.8	3.1	3.3	19.5
Short Term Borrowings	87.9	141.6	77.2	71.4	96.5
Trades Payable	137.0	140.9	107.4	184.1	137.0
Other Current Liabilities	62.8	64.3	105.3	59.7	63.3
Short Term Provisions	16.0	3.7	12.1	12.0	56.0
Total Current Liabilities	303.7	350.4	302.0	327.1	352.8
Total Liabilities	475.4	608.0	1,046.2	1,205.1	1,405.8

Assets (Rs Mn)	FY22	FY23	FY24	FY25	FY26
Property, Plant & Equipment & Intangible Assets	8.7	9.0	30.1	59.2	122.9
Goodwill on Consolidation	0.0	0.0	0.0	0.0	225.5
Financial Assets	2.5	13.5	13.5	13.3	13.1
Other Non-Current Assets	48.5	14.0	23.1	19.5	31.4
Total Non-Current Investment	59.6	36.5	66.7	92.0	392.9
Inventories	43.2	40.6	17.4	62.3	60.3
Trade Receivables	259.1	426.4	647.6	683.3	802.6
Cash and Cash equivalents	55.3	56.0	235.5	278.1	79.5
Short-Term Loans and Advances	45.4	36.3	44.9	37.8	25.8
Other Current Assets	12.9	12.2	34.2	51.7	44.8
Total Current Assets	415.8	571.5	979.5	1113.1	1012.9
Total Assets	475.4	608.0	1046.2	1205.1	1405.8

Consolidated Cash Flow Statement



Particulars (Rs Mn)	FY22	FY23	FY24	FY25	FY26
(A) Net Cash Flow from Operating Activities	-27	-69	-117	38	56
(B) Net Cash Flow from Investing Activities	3	-11	-15	-21	-290
(C) Net Cash Flow from Financing Activities	85	46	317	21	41
Net (Decrease)/ Increase in Cash & Cash Equivalents (A+B+C)	61	-34	184	39	-193
Opening Cash & Cash Equivalents	43	104	70	39	293
Cash and cash equivalents at the end of the period	104	70	254	78	100



Annexure

New Logos & New Domains



IT Services &
Software

103



GovTech & Digital
Public Infra

15



Financial
Services

12



Infrastructure &
Utilities

12



FinTech

8



Pharma &
Healthcare

7



Electronics &
Electrical

6



Cybersecurity

5



Insurance &
InsurTech

5



Steel &
Materials

5



Automotive
& EV

4



Data Analytics
& AI

4



Business
Consulting

3



Education

3



Manufacturing

3



Other

3

New Logos & New Domains



Agriculture

2



Retail

2



Marketing

2



Oil & Gas

2



Telecom

1



Real Estate

1



**Sports &
Recreation**

1



**Internet
Services**

1



**Transportation
& Logistics**

1



HR Services

1



**Travel &
Tourism**

1



**Media &
Entertainment**

1



Cryptocurrency

1



Thank You



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