BHARTI AIRTEL LIMITED

Registered Office: Bharti Crescent, 1, Nelson Mandela Road, Vasant Kunj, Phase II, New Delhi – 110 070, India

Financial results for the third quarter and nine months ended December 31, 2011

1. **Consolidated summarised financial results of Bharti Airtel Limited and its subsidiaries prepared as per International Financial Reporting Standards (IFRS)**

(In Rs. Million except per share data)

S. No.	Particulars	Quarter Ended December 31,	Quarter Ended September 30,	Quarter Ended December 31,	Nine Months Ended December 31,		Year Ended March 31,
		2011	2011	2010	2011	2010	2011
		Audited	Audited	Audited	Audited	Audited	Audited
1	**Total Sales / Income**	**185,078**	**172,764**	**157,818**	**527,670**	**432,976**	**596,018**
	(a) Net Sales/ Income from Operations	184,767	172,698	157,721	527,214	432,453	595,383
	(b) Other Operating Income	311	66	97	456	523	635
2	**Total Expenditure**	**161,339**	**146,452**	**134,853**	**451,874**	**358,470**	**496,384**
	(a) Employee Cost	8,505	8,691	8,833	26,442	23,250	32,784
	(b) Depreciation & Amortisation	35,845	31,839	27,107	98,998	72,364	102,066
	(c) License Fees & Spectrum Charges	15,435	14,507	13,561	44,881	38,713	52,600
	(d) Access & Interconnection Charges	26,234	23,311	20,273	71,703	53,339	74,718
	(e) Network Operating Expenses	40,669	38,038	32,896	116,015	92,519	127,163
	(f) Sales & Marketing	19,263	16,613	19,395	52,945	45,989	64,245
	(g) Administration & others	15,222	13,391	12,786	40,519	32,058	42,516
	(h) Other Expenditure	166	62	2	371	238	292
3	**Profit from Operations before Other Income, Net Finance Charges (including exchange fluctuation), Share of Loss / (Gain) in Associates, Exceptional Items and Tax (1-2)**	**23,739**	**26,312**	**22,965**	**75,796**	**74,506**	**99,634**
4	Other Income	-	-	-	-	-	-
5	**Profit before Net Finance Charges (including exchange fluctuation), Share of Loss / (Gain) in Associates, Exceptional**	**23,739**	**26,312**	**22,965**	**75,796**	**74,506**	**99,634**
6	Net Finance Charges (including exchange fluctuation)	7,877	11,186	7,470	27,613	14,987	21,813
7	Share of Loss / (Gain) in Associates	56	-	-	56	56	57
8	**Profit after Net Finance Charges (including exchange fluctuation), Share of Loss / (Gain) in Associates but before Exceptional Items and Tax**	**15,806**	**15,126**	**15,495**	**48,127**	**59,463**	**77,764**
9	Exceptional Items	-	-	-	-	982	982
10	**Profit (+) /Loss(-) from Ordinary Activities after Exceptional Items but before Tax**	**15,806**	**15,126**	**15,495**	**48,127**	**58,481**	**76,782**
11	**Tax Expense**	**5,585**	**4,900**	**3,366**	**15,626**	**12,794**	**17,790**
12	**Net profit (+)/ loss(-) from Ordinary Activities after tax**	**10,221**	**10,226**	**12,129**	**32,501**	**45,687**	**58,992**
13	Extraordinary items (net of tax expenses)	-	-	-	-	-	-
14	**Profit (+)/ Loss (-) for the period / year**	**10,221**	**10,226**	**12,129**	**32,501**	**45,687**	**58,992**
15	Minority Interest	108	(44)	(904)	(34)	(774)	(1,475)
16	**Net Profit/(Loss) for the period / year**	**10,113**	**10,270**	**13,033**	**32,535**	**46,461**	**60,467**
17	Paid-up equity share capital (Face value Rs.5/- each)	18,988	18,988	18,988	18,988	18,988	18,988
18	Reserves excluding revaluation reserves and foreign currency translation reserve (FCTR)	483,227	473,151	441,514	483,227	441,514	454,909
19	**Earnings per share (in Rs.)**						
	a. Basic and diluted EPS before Extraordinary items						
	i) Basic	2.665	2.707	3.435	8.574	12.244	15.935
	ii) Diluted	2.664	2.706	3.435	8.571	12.243	15.934
	b. Basic and diluted EPS after Extraordinary items						
	i) Basic	2.665	2.707	3.435	8.574	12.244	15.935
	ii) Diluted	2.664	2.706	3.435	8.571	12.243	15.934
20	**Public Shareholding**						
	a. Number of shares	1,196,402,920	1,202,592,443	1,207,716,754	1,196,402,920	1,207,716,754	1,204,117,754
	b. Percentage of shareholding	31.50%	31.67%	31.80%	31.50%	31.80%	31.71%
21	**Promoters and Promoter Group Shareholding**						
	a) Pledged/ Encumbered						
	- Number of Shares	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of Shares (as a % of the total shareholding of the promoter and promoter group)	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of Shares (as a % of the total share capital of the Company)	Nil	Nil	Nil	Nil	Nil	Nil
	b) Non-encumbered						
	- Number of Shares	2,601,127,176	2,594,937,653	2,589,813,342	2,601,127,176	2,589,813,342	2,593,412,342
	- Percentage of Shares (as a % of the total shareholding of the promoter and promoter group)	100%	100%	100%	100%	100%	100%
	- Percentage of Shares (as a % of the total share capital of the Company)	68.50%	68.33%	68.20%	68.50%	68.20%	68.29%

2. **Segment Reporting – Prepared as per International Financial Reporting Standards (IFRS) (as Consolidated Entity)**

(In Rs Million)

Particulars	Quarter Ended December 31, 2011 Audited	Quarter Ended September 30, 2011 Audited	Quarter Ended December 31, 2010 Audited	Nine Months Ended December 31, 2011 Audited	Nine Months Ended December 31, 2010 Audited	Year Ended March 31, 2011 Audited
1. Segment Revenue						
Net sales/income from each segment						
a) Mobile Services India and South Asia	101,764	97,827	91,619	297,995	268,175	363,400
b) Mobile Services Africa	53,577	47,032	40,531	144,393	89,019	130,834
c) Telemedia Services	9,128	9,527	9,068	28,112	27,146	36,324
d) Enterprise Services	11,881	11,041	10,545	33,332	31,242	41,463
e) DTH	3,327	3,134	2,133	9,395	5,205	7,760
f) Passive Infrastructure Services	24,393	23,767	21,972	70,926	63,545	85,555
g) Others	680	873	711	2,364	1,940	2,741
h) Unallocated #	-	-	-	-	-	-
Total	**204,750**	**193,201**	**176,579**	**586,517**	**486,272**	**668,077**
Less: Inter Segment Eliminations	19,983	20,503	18,858	59,303	53,819	72,694
Net sales/Income	**184,767**	**172,698**	**157,721**	**527,214**	**432,453**	**595,383**
2. Segment Results						
Profit/(Loss) before tax and interest from each segment						
a) Mobile Services India and South Asia	20,176	19,776	21,519	60,806	64,977	85,551
b) Mobile Services Africa	2,999	3,768	(317)	9,038	771	2,381
c) Telemedia Services	1,287	2,124	2,036	5,632	6,129	8,290
d) Enterprise Services	713	1,053	1,182	2,448	4,114	5,546
e) DTH	(1,955)	(1,806)	(1,222)	(5,254)	(3,718)	(5,181)
f) Passive Infrastructure Services	3,758	3,521	3,559	10,711	9,017	11,688
g) Others	(8)	9	13	(15)	24	47
h) Unallocated #	(3,289)	(2,128)	(3,805)	(7,614)	(7,828)	(9,727)
Total	**23,681**	**26,317**	**22,965**	**75,752**	**73,486**	**98,595**
Less: Inter Segment Eliminations	(2)	5	-	12	18	-
Total profit/(loss) before tax and Net Finance Charges (including exchange fluctuation)	**23,683**	**26,312**	**22,965**	**75,740**	**73,468**	**98,595**
Less :						
Net Finance Charges (including exchange fluctuation)	7,877	11,186	7,470	27,613	14,987	21,813
Total profit before tax	**15,806**	**15,126**	**15,495**	**48,127**	**58,481**	**76,782**
3. Capital Employed						
(Segment assets - Segment liabilities)						
a) Mobile Services India and South Asia	498,975	476,458	420,936	498,975	420,936	439,026
b) Mobile Services Africa	490,962	450,737	452,413	490,962	452,413	444,682
c) Telemedia Services	33,160	31,927	25,442	33,160	25,442	27,559
d) Enterprise Services	59,712	56,728	54,647	59,712	54,647	54,429
e) DTH	(17,569)	(15,512)	(10,661)	(17,569)	(10,661)	(11,944)
f) Passive Infrastructure Services	164,798	163,074	160,684	164,798	160,684	162,372
g) Others	(263)	474	(387)	(263)	(387)	(439)
g) Unallocated (net of eliminations)* #	(710,278)	(651,304)	(605,909)	(710,278)	(605,909)	(599,454)
Total	**519,497**	**512,582**	**497,165**	**519,497**	**497,165**	**516,231**

Corporate headquarters' results and capital employed earlier reported under 'Others' has been regrouped to 'Unallocated' for all periods presented

* Comprises borrowings (including borrowings for acquisition of Africa operations and other borrowings of Africa operations) of Rs 553,989 mn (USD 10.40 bn), Rs 501,413 mn (USD 10.25 bn), Rs 472,049 mn (USD 10.53 bn) and Rs 460,966 mn (USD 10.32 bn), for 3G and BWA licences of Rs 61,606 mn, Rs 61,099 mn, Rs 63,801 mn and Rs 63,765 mn, as at December 31, 2011, September 30, 2011, December 31,2010 and March 31,2011, respectively, provision for taxes, deferred tax asset/ liabilities and fair value of derivative financial instruments.

Notes to accounts

1. The above financial results for the third quarter and nine months ended December 31, 2011 have been reviewed by the Audit Committee in its meeting held on February 7, 2012 and approved by the Board of Directors in its meeting held on February 8, 2012.

2. In terms of clause 41 of the listing agreement, the Company has voluntarily adopted International Financial Reporting Standards (IFRS) notified by the International Accounting Standards Board, in the preparation of consolidated financial statements w.e.f. April 1, 2010 and has decided to publish only the consolidated financial results in the newspapers. However, the standalone financial results of the Company for the third quarter and nine months ended December 31, 2011 are being submitted to the stock exchanges and will also be available on the Company's website (www.airtel.in).

3. Segment wise revenue, results and capital employed have been provided separately under segment reporting. The consolidated financial statements have been furnished to provide information about overall business of the Company, its subsidiaries, joint ventures and associates.

4. During the quarter ended December 31, 2011, the Company made equity investments in its following subsidiaries/associates:

   - Rs. 100 million in Airtel M Commerce Services Limited, India
   - Rs. 98 million in Bharti Teleports Limited, India

5. During the quarter ended December 31, 2011, Bharti Airtel Employee Welfare Trust (a trust set up for administration of ESOP Schemes of the Company) has acquired 607,000 Bharti Airtel equity shares from the open market at an average price of Rs 353.52 per share and has transferred 494,402 shares to the employees upon exercise of stock options, under ESOP Scheme 2005. As of December 31, 2011, the trust holds 831,701 equity shares.

6. Audited financial results of Bharti Airtel Limited as per IGAAP (standalone information in terms of clause 41 (IV) (b) of the Listing agreement) are as follows:

(In Rs Million)

Sl. No.	Particulars	Quarter Ended December 2011	Quarter Ended September 2011	Quarter Ended December 2010	Nine months ended December 31 2011	Nine months ended December 31 2010	Financial year ended March 31 2011
1	Net Sales / Income from operations	105,006	101,645	95,637	308,451	281,873	380,158
2	Profit before tax and exceptional items	16,829	15,832	20,395	51,058	66,430	87,258
3	Profit after tax and before exceptional items	14,160	13,075	18,478	41,557	58,790	77,169
4	Profit after tax and exceptional items	14,160	13,075	18,478	41,557	58,790	77,169

7. Previous year's / periods' figures have been regrouped/ rearranged, wherever required.

8. Status of investor complaints as on December 31, 2011 is as follows:

Complaints pending as on October 1, 2011	Nil
Complaints received and resolved during the quarter	Nil
Complaints pending as on December 31, 2011	Nil

For Bharti Airtel Limited

Sd/-

Sunil Bharti Mittal
Chairman and Managing Director

For Bharti Airtel Limited

Sd/-

Sanjay Kapoor
CEO (India & South Asia)

New Delhi
February 8, 2012

"Bharti Airtel", or "the Company", wherever stated stands for Bharti Airtel Limited.
Group, wherever stated stands for Bharti Airtel together with its subsidiaries
For more details on the financial results, please visit our website www.airtel.in