BAJAJ FINANCE LIMITED

SEC/BM/2016/65 3 February 2016

The Manager, **BSE Limited** **DCS - CRD** **Phiroze Jeejeebhoy Towers** **Dalal Street,** **Mumbai - 400 001**	**The Manager,** **Listing Department** **National Stock Exchange of India Ltd.** **Exchange Plaza, C-1. Block G,** **Bandra - Kurla Complex, Bandra (East)** **Mumbai - 400 051**
Scrip Code:500034	**Scrip Code : BAJFINANCE - EQ**

Dear Sir / Madam,

Enclosed please find :

1. Unaudited Financial Results of the Company for the quarter and nine months ended 31 December 2015, which were taken on record by the Board of Directors at its Meeting held on 3 February 2016.
2. Copy of Limited Review Report of the Statutory Auditors of the Company on the Unaudited Financial Results for the quarter and nine months ended 31 December 2015.
3. Copy of Press Release issued by the Company after the aforesaid meeting.

Kindly acknowledge receipt of the same.

Thanking you,

Yours faithfully,
For **BAJAJ FINANCE LIMITED**

ANANT DAMLE
COMPANY SECRETARY

Encl.: As above

Bajaj Finance Limited

Statement of Standalone Unaudited Results for the Quarter and Nine Months Ended 31 December 2015

(₹ in Crore)

	Particulars	Quarter ended 31.12.2015 (Unaudited)	Quarter ended 30.09.2015 (Unaudited)	Quarter ended 31.12.2014 (Unaudited)	Nine months ended 31.12.2015 (Unaudited)	Nine months ended 31.12.2014 (Unaudited)	Year ended 31.03.2015 (Audited)
1	**Income from operations**						
	(a) Income from operations	1971.71	1592.09	1416.43	5135.44	3766.78	5119.97
	(b) Other operating income	89.65	87.64	60.12	252.06	185.59	261.63
	Total income from operations (net)	**2061.36**	**1679.93**	**1476.55**	**5387.50**	**3952.37**	**5381.60**
2	**Expenses**						
	a) Employee benefits expense	170.53	149.84	119.79	464.96	333.53	460.73
	b) Loan losses and provisions	146.18	136.84	107.86	386.31	270.80	384.56
	c) Marketing and other commissions	117.90	82.68	83.03	289.15	208.30	269.62
	d) Recovery costs	58.04	55.93	52.00	169.40	148.56	204.35
	e) Depreciation and amortisation expenses	15.09	12.61	9.89	39.20	26.06	35.60
	f) Other expenses	187.39	140.04	127.37	480.40	337.05	488.13
	Total expenses	**695.13**	**577.94**	**499.94**	**1829.42**	**1324.30**	**1812.99**
3	**Profit / (Loss) from operations before other income finance costs and exceptional items (1-2)**	**1366.23**	**1101.99**	**976.61**	**3558.08**	**2628.07**	**3568.61**
4	Other income	8.26	20.64	8.84	38.53	20.81	36.43
5	**Profit /(Loss) from ordinary activities before finance costs and exceptional items (3 + 4)**	**1374.49**	**1122.63**	**985.45**	**3596.61**	**2648.88**	**3605.24**
6	Finance costs	749.30	694.67	592.39	2121.03	1636.49	2248.30
7	**Profit / (Loss) from ordinary activities before exceptional items (5 - 6)**	**625.19**	**427.96**	**393.06**	**1475.58**	**1012.39**	**1356.94**
8	Exceptional items	-	-	-	-	-	-
9	**Profit / (Loss) from ordinary activities before tax (7 -/+ 8)**	**625.19**	**427.96**	**393.06**	**1475.58**	**1012.39**	**1356.94**
10	Tax expense	216.73	148.57	134.68	512.10	345.50	459.07
11	**Net Profit / (Loss) from ordinary activites after tax (9 - 10)**	**408.46**	**279.39**	**258.38**	**963.48**	**666.89**	**897.87**
12	Extraordinary items	-	-	-	-	-	-
13	**Net Profit / (Loss) for the period (11 -/+ 12)**	**408.46**	**279.39**	**258.38**	**963.48**	**666.89**	**897.87**
14	Paid-up equity share capital (Face Value : ₹10/- per share)	53.63	53.63	50.15	53.63	50.15	50.15
15	Reserves excluding revaluation reserves as per balance sheet of previous accounting year						4760.01
16	**i. Earnings per share (before extraordinary items) (of ₹ 10/- each) (not annualised):**						
	Basic (₹)	76.41	52.37	51.73	183.46	133.71	179.94
	Diluted (₹)	75.31	51.68	51.20	180.90	132.33	177.70
	ii. Earnings per share (after extraordinary items) (of ₹ 10/- each) (not annualised):						
	Basic (₹)	76.41	52.37	51.73	183.46	133.71	179.94
	Diluted (₹)	75.31	51.68	51.20	180.90	132.33	177.70

Notes:

1. The above results have been reviewed by the Audit Committee and approved by the Board of Directors in its meeting held on 3 February 2016 and have been subjected to a limited review by the Statutory Auditors.
2. 925,000 warrants convertible into equivalent number of equity shares of ₹ 10/- each have been issued and alloted to Bajaj Finserv Limited (promoter) on 2 June 2015. 25% of the issue price amounting to ₹ 102.03 crore has been received in advance entitling the warrant holder to apply for an equivalent number of equity shares on payment of balance 75% of the issue price within 18 months from the date of allotment of warrants.
3. On 11 June 2015, the Company allotted 32,74,853 equity shares to eligible Qualified Institutional Buyers at a price of ₹ 4,275/- per equity share of ₹ 10/- face value (inclusive of premium of ₹ 4,265/- per share) aggregating to approx. ₹ 1,400 crore, in accordance with the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009. The subject shares were listed on NSE and BSE w.e.f. 15 June 2015.
4. The funds received upon allotment of warrants and QIP of equity shares have been utilised for meeting funding requirements of the business activities of the Company as per the objects of the issue.
5. The secured non-convertible debentures issued by the Company are fully secured by first pari passu charge by mortgage of the Company's immovable property at Pune / Chennai and by hypothecation of book debts / loan receivables to the extent as stated in the respective information memorandum.
6. On 19 June 2015, the Company allotted 2,10,663 equity shares of face value of ₹ 10/- each, at applicable grant prices to the Trustees of BFL Employee Welfare Trust under ESOS 2009.
7. Figures for the previous periods have been regrouped, wherever necessary, to make them comparable with the current period.
8. The Company is engaged primarily in the business of financing and accordingly there are no separate reportable segments as per Accounting Standard 17 dealing with Segment Reporting.
9. Pursuant to the option given by Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, the Company has opted to submit and accordingly publish only standalone financial results for the quarter and nine months ended 31 December 2015.
10. The Company has designated an exclusive e-mail ID viz. investor.service@bajajfinserv.in for investor grievance redressal.

By order of the Board of Directors
For Bajaj Finance Limited

Rahul Bajaj
Chairman

Dalal & Shah LLP
LLPIN AAF - 3598
Chartered Accountants
FRN 102021WW100110

Pune
3 February 2016

CIN : L65910MH1987PLC042961
Registered Office : Akurdi, Pune - 411 035 | **Corporate Office :** 4th Floor, Bajaj Finserv Corporate Office, Off Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014 | **Tel. :** 020-30406030 | **Fax :** 020-30405030
Email : investor.service@bajajfinserv.in | **Website :** www.bajajfinserv.in/finance

Dalal & Shah LLP
Chartered Accountants

The Board of Directors
Bajaj Finance Limited
Mumbai – Pune Road
Akurdi
Pune – 411 035.

1. We have reviewed the statement of unaudited financial results (the "Statement") of Bajaj Finance Limited (the "Company") for the quarter and nine months ended December 31, 2015. The Statement has been prepared by the Company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations, 2015"), which has been initialled by us for identification purposes. The Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.

3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Dalal & Shah LLP
Firm Registration Number: 102021W/W100110
Chartered Accountants

S. Venkatesh
Partner
Membership Number: 037942

Place: Pune
Date: February 3, 2016

PRESS RELEASE

Bajaj Finance Limited Results -3rd Quarter FY 15-16

Bajaj Finance reports Assets under Management (AUM) of ₹43,452 crore and its highest ever quarterly profit after tax of ₹408 crore - A growth of 58% over corresponding quarter of previous year.

The Board of Directors of Bajaj Finance Limited in its meeting held today took on record the Unaudited Financial Results of the Company for the 3rd quarter ended 31 December 2015.

Performance Highlights-Q3

- **Total income** for Q3 FY16 ↑ 39% to ₹2,069 crore from ₹1,485 crore in Q3 FY15.
- **Profit after tax** for Q3 FY16 ↑ 58% to ₹408 crore from ₹258 crore in Q3 FY15.
- **Customers** acquired during Q3 FY16 ↑ 40% to 21,39,041 from 15,31,580 in Q3 FY15.
- **Assets under Management (AUM)** as of 31 December 2015 was ↑ 41% to ₹43,452 crore from ₹30,822 crore as of 31 December 2014.
- **Loan losses and provisions** for Q3 FY16 ↑ 35% to ₹146 crore as against ₹108 crore in Q3 FY15.

  Gross NPA and Net NPA as of 31 December 2015 stood at 1.29% and 0.26% respectively. The provisioning coverage ratio stood at 80%. The Company continues to provide for loan losses in excess of RBI requirements. During the quarter, the Company sold NPA receivables of ₹82 crore worth in Mortgage business on cash basis. This helped improve GNPA and NNPA performance.

- **Capital adequacy ratio** (including Tier-II capital) stood at 19.54%. Tier - I capital adequacy stood at 16.06%. The Company continues to be well capitalized to support its growth trajectory.

Key financial figures

(₹ in Crore)

Particulars	Q3'16	Q3'15	QoQ	9m'16	9m'15	9m on 9m	FY 14-15
Customers acquired (nos in '000)	2,139	1,532	40%	5,252	3,762	40%	4,924
Assets under Management (AUM)	43,452	30,822	41%	43,452	30,822	41%	32,410
Interest and fee income	2,069	1,485	39%	5,426	3,973	37%	5,418
Interest Expenses	749	592	27%	2,121	1,636	30%	2,248
Net Interest Income (NII)	1,320	893	48%	3,305	2,337	41%	3,170
Operating Expenses	549	392	40%	1,443	1,054	37%	1,428
Loan Losses & Provisions	146	108	35%	386	271	42%	385
Profit before tax	625	393	59%	1,476	1,012	46%	1,357
Profit after tax	408	258	58%	963	667	44%	898

(₹ in Crore)

Assets Under Management (AUM)	Q3'16	Q3'15	QoQ	FY 14-15
Consumer	18,382	12,896	43%	13,202
SME	19,146	14,544	32%	15,551
Commercial	4,765	3,147	51%	3,324
Rural	1,159	235	393%	333
Total AUM	43,452	30,822	41%	32,410

- The Company's Sparkling Diwali campaign was very successful and helped augment growth in its Consumer and SME businesses in Q3 FY16.

- BFL launched India's first mobile app to provide EMI finance to customers. It provides an easy and instant loan approval experience to customers. The Company originated more than 1.5 lacs applications and approved 1.0 lac new customers in a 60-day period transforming customer experience.

For Bajaj Finance Limited

Rajeev Jain
Managing Director

Pune
03 February 2016