SEC/BM/2014/38

15 January 2014

THE MANAGER,
LISTING DEPARTMENT
NATIONAL STOCK EXCHANGE OF INDIA LTD.
EXCHANGE PLAZA, C-1. BLOCK G,
BANDRA - KURLA COMPLEX, BANDRA (EAST),
MUMBAI - 400 051

Dear Sirs,

Ref.: **BAJFINANCE - EQ**

Enclosed please find :

1. Unaudited Financial Results of the Company for the quarter and nine months ended 31 December 2013, which were taken on record by the Board of Directors at its Meeting held on 15 January 2014, pursuant to Clause 41 of the listing agreement.
2. Copy of Limited Review Report of the Statutory Auditors of the Company on the Unaudited Financial Results for the quarter and nine months ended 31 December 2013.
3. Copy of Press Release issued by the Company after the aforesaid meeting.

Kindly acknowledge receipt of the same.

Thanking you,

Yours faithfully,
For **BAJAJ FINANCE LIMITED**

ANANT DAMLE
COMPANY SECRETARY

Encl.: As above

Corporate Office: 4th Floor, Bajaj Finserv Corporate Office,
Off Pune-Ahmednagar Road, Viman Nagar,
Pune - 411 014, Maharashtra, INDIA

Registered Office: Mumbai - Pune Road,
Akurdi, Pune - 411 035, Maharashtra, India

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Bajaj Finance Limited

Registered Office : Akurdi, Pune - 411 035

Corporate Office: 4th Floor, Bajaj Finserv Corporate Office, Off Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2013

Part I

(₹ In Crore)

	Particulars	Quarter ended 31.12.2013 (Unaudited)	Quarter ended 30.09.2013 (Unaudited)	Quarter ended 31.12.2012 (Unaudited)	Nine months ended 31.12.2013 (Unaudited)	Nine months ended 31.12.2012 (Unaudited)	Year ended 31.03.2013 (Audited)
	Funds deployed	7532.24	5199.86	5199.50	18981.42	14261.29	19366.72
1	**Income from operations**						
	(a) Income from Operations	1027.42	874.20	791.68	2785.32	2144.50	2924.79
	(b) Other Operating Income	42.90	87.45	33.00	174.97	116.97	168.93
	Total Income from operations (net)	**1070.32**	**961.65**	**824.68**	**2960.29**	**2261.47**	**3093.72**
2	**Expenses**						
	a) Employee benefits expense	89.16	80.84	63.35	247.92	180.12	245.15
	b) Depreciation and amortisation expense	6.15	4.95	3.58	15.00	9.89	15.14
	c) Loan losses and provisions	79.45	52.32	51.32	195.65	136.72	181.75
	d) Marketing and other commissions	63.61	52.61	49.06	173.71	135.13	182.66
	e) Recovery costs	43.78	41.50	31.30	121.12	88.43	119.58
	f) Other expenses	95.23	96.98	72.16	287.31	205.17	289.81
	Total expenses	**377.38**	**329.20**	**270.77**	**1040.71**	**755.46**	**1034.09**
3	**Profit / (Loss) from operations before other income and finance costs (1-2)**	**692.94**	**632.45**	**553.91**	**1919.58**	**1506.01**	**2059.63**
4	Other Income	11.58	2.33	3.55	18.02	6.44	17.65
5	**Profit /(Loss) from ordinary activities before finance costs (3 + 4)**	**704.52**	**634.78**	**557.46**	**1937.60**	**1512.45**	**2077.28**
6	Finance costs	409.67	382.08	320.86	1123.19	879.22	1205.68
7	**Profit / (Loss) from ordinary activities after finance costs (5 - 6)**	**294.85**	**252.70**	**236.60**	**814.41**	**633.23**	**871.60**
8	Tax expense	100.71	85.66	76.51	277.49	205.73	280.29
9	**Net Profit / (loss) from ordinary activites after tax (7 - 8)**	**194.14**	**167.04**	**160.09**	**536.92**	**427.50**	**591.31**
10	Extraordinary items	-	-	-	-	-	-
11	**Net Profit / (Loss) for the period (9+ 10)**	**194.14**	**167.04**	**160.09**	**536.92**	**427.50**	**591.31**
12	Paid-up Equity Share Capital (Face Value : ₹10/- per share)	49.78	49.78	42.81	49.78	42.81	49.78
13	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year						3317.26
14	**i. Earnings Per Share (before extraordinary items) (of ₹ 10/- each) (not annualised):**						
	Basic (₹)	39.00	33.56	37.30	107.86	100.19	135.69
	Diluted (₹)	38.76	33.35	37.03	107.19	99.48	134.74
	ii. Earnings Per Share (after extraordinary items) (of ₹ 10/- each) (not annualised):						
	Basic (₹)	39.00	33.56	37.30	107.86	100.19	135.69
	Diluted (₹)	38.76	33.35	37.03	107.19	99.48	134.74
Part II							
A	Particulares of Shareholding						
1	Public Shareholding						
	Number of Shares	18883277	18883277	16275907	18883277	16275907	18883277
	Percentage of Shareholding	37.93%	37.93%	38.02%	37.93%	38.02%	37.93%
2	Promoters and Promoter Group Shareholding						
	a) Pledged / encumbered						
	Number of Shares	Nil	Nil	Nil	Nil	Nil	Nil
	Percentage of Shares (as a % of total shareholding of promoters and promoter group)	Nil	Nil	Nil	Nil	Nil	Nil
	Percentage of Shares (as a % of the total share capital of the Company)	Nil	Nil	Nil	Nil	Nil	Nil
	b) Non encumbered						
	Number of Shares	30895057	30895057	26538169	30895057	26538169	30895057
	Percentage of Shares (as a % of total shareholding of promoters and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	Percentage of Shares (as a % of the total share capital of the Company)	62.07%	62.07%	61.98%	62.07%	61.98%	62.07%

B	Particulars of Investors complaints	3 months ended 31.12.2013
	Pending at the beginning of the quarter	Nil
	Received during the quarter	2
	Disposed off during the quarter	2
	Remaining unresolved at the end of the quarter	Nil

Dalal & Shah Chartered Accountants FRN 102021W Pune

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Notes:

1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors in its meeting held on 15 January 2014 and have been subjected to a limited review by the Statutory Auditors.

2 Figures for the previous periods have been regrouped, wherever necessary, to make them comparable with the current period.

3 The Company continues to strengthen its provisioning norms beyond the RBI regulations to earlier stages of delinquencies.

4 The Company is engaged primarily in the business of financing and accordingly there are no separate reportable segments as per Accounting Standard 17 dealing with Segment Reporting.

5 The Company has designated an exclusive e-mail ID viz. investor.service@bajajfinserv.in for investor grievance redressal.

By order of the Board of Directors
For **Bajaj Finance Limited**

Pune
15 January 2014

Rahul Bajaj
Chairman

Dalal & Shah
Chartered Accountants
FRN 102021W
Pune

BAJAJ FINANCE LTD.

The Board of Directors
Bajaj Finance Limited
C/o Bajaj Auto Limited
Mumbai – Pune Road
Akurdi
Pune – 411 035

1. We have reviewed the results of Bajaj Finance Limited (the "Company") for the quarter and nine months ended December 31, 2013 which are included in the accompanying 'Unaudited Financial Results for the Quarter and Nine Months Ended 31 December 2013' (the "Statement"), except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the Management but have neither been reviewed nor been audited by us. The Statement has been prepared by the Company pursuant to Clause 41 of the Listing Agreement with the Stock Exchanges in India, which has been initialled by us for identification purposes. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "*Review of Interim Financial Information Performed by the Independent Auditor of the Entity*" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement.

3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion

4. We have only traced the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' in the Statement from the disclosures made by the Management and are, therefore, not expressing a review opinion thereon.

5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards notified pursuant to the Companies (Accounting Standards) Rules, 2006 as per Section 211(3C) of the Companies Act, 1956 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Dalal & Shah
Firm Registration Number: 102021W
Chartered Accountants

Anish Amin
Partner
Membership Number 40451

Place: Pune
Date: January 15, 2014

BAJAJ FINSERV

PRESS RELEASE

Bajaj Finance Limited Results -3rd Quarter FY 13-14

Bajaj Finance reports AUM of ₹22,461 crores and a quarterly profit after tax of ₹194 Crores - A growth of 21% over corresponding quarter of previous year.

The Board of Directors of Bajaj Finance Limited in their meeting held today took on record the Unaudited Financial Results of the Company for the 3rd quarter ended 31 December 2013.

Performance Highlights-Q3

- **Total income** for Q3 FY14 ↑ 31% to ₹1082 Crores from ₹828 Crores in Q3 FY13.
- **Profit after tax** for Q3 FY14 ↑ 21% to ₹194 Crores from ₹160 Crores in Q3 FY13. Without the accelerated provisioning of ₹21 Crs made to strengthen our provisioning framework, the profit after tax would have been at ₹208 Crs - a growth of 30%.
- **Customers** acquired during Q3 FY14 ↑ 15% to 9,62,204 from 8,33,280 in Q3 FY13.
- **Deployments** during Q3 FY14 ↑ 45% to ₹7,532 Crores from ₹5,200 Crores in Q3 FY13.
- **Loan losses and provisions** for Q3 FY14 ↑ 55% to₹79 Crores as against ₹51 Crores in Q3 FY13. Without the accelerated provisioning of ₹21 Crs, made to strengthen our provisioning framework, the increase in loan losses for Q3 FY14 over Q3 FY13 would have been 14%.
- **Gross NPA and Net NPA** for Q3 FY14 stood at 1.15% and 0.23% respectively. The provisioning coverage ratio stood at 80% as of 31 December 2013. The Company continues to provide for loan losses in excess of RBI requirements.
- **Capital adequacy ratio** (including Tier-II capital) stood at 19.53%. The Company continues to be well capitalized to support its growth trajectory.

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Key financial figures

(₹ Crores)

Particulars	Q3'14	Q3'13	QoQ	9m'14	9m'13	9m on 9m	FY 12-13
Customers acquired (nos in '000)	962	833	15%	2621	2186	20%	2808
Assets under Management	22461	16844	33%	22461	16844	33%	17517
Receivables under financing activity	21526	16283	32%	21526	16283	32%	16744
Interest and fee income	1082	828	31%	2978	2268	31%	3111
Interest Expenses	410	321	28%	1123	879	28%	1205
Net Interest Income (NII)	672	507	33%	1855	1389	34%	1906
Operating Expenses	298	219	36%	845	619	37%	852
Loan Losses & Provisions	79	51	55%	196	137	43%	182
Profit before tax	295	237	24%	814	633	29%	872
Profit after tax	194	160	21%	537	428	25%	591

(₹ Crores)

Deployments	Q3'14	Q3'13	QoQ	9m'14	9m'13	9m on 9m	FY 12-13
Consumer	3819	2948	30%	9884	7485	32%	9783
SME	3071	1521	102%	7123	4460	60%	6573
Commercial	642	731	-12%	1974	2316	-15%	3011
Total deployments	7532	5200	45%	18981	14261	33%	19367

(₹ Crores)

Assets Under Management (AUM)	Q3'14	Q3'13	QoQ	FY 12-13
Consumer	8925	6895	29%	7070
SME	11650	7738	51%	8467
Commercial	1886	2211	-15%	1980
Total AUM	22461	16844	33%	17517

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- The Company is the first non-bank to tie-up with UIDAI to access Aadhaar Card/ eKYC customer database. This will improve customer experience substantially and thus help grow business in FY15.
- The Company has been recognized by Aon Hewitt as among the top employers in India for FY13.
- The Company has received the first prize 'QUALITY AWARD at QIMPRO Convention for 'Mortgage Easy Dox Project'.
- The company launched 7 more branches and 28 more business correspondents in its rural lending business taking the total to 70 towns and villages in rural Maharashtra.

For Bajaj Finance Limited

BAJAJ FINANCE LTD.

Pune
Date 15 January 2014

Rajeev Jain
Chief Executive Officer

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