

Press Release

The Byke Hospitality Ltd's Financial Results for Q2FY'16

Key financials at a glance:

Rs Cr	Q2 FY16	Q2 FY15	YoY	H1 FY16	H1 FY15	YoY
Total Revenue	45	36	25%	94	67	39%
EBITDA	10	7	44%	20	13	49%
PAT	5	3	49%	10	6	56%

Key Highlights:

- Revenues at Rs. 45 Crores in Q2FY16, y-o-y growth of 25%
- EBITDA at Rs. 10 Crores (y-o-y growth of 44 %); EBITDA Margin increased to 22% from 19%
- Room portfolio under Owned & Leased (O&L) segment has expanded from 519 rooms in Q2FY15 to 623 rooms in Q2FY16 with addition of Byke Suraj Plaza, Thane. The ARR under the same segment has risen to Rs. 2,950 in Q2FY16 from Rs. 2,887 in Q2FY15.
- In the Room Chartering (RC) business, the number of Room Nights sold has increased from 93,810 in Q2FY15 to 1,12,997 in Q2FY16.

Mumbai, October 29, 2015: The Byke Hospitality Limited today announced unaudited Financial Results for the quarter ended September 30, 2015.

Performance highlights for the Quarter ended September 30, 2015

- **Revenues at Rs. 45 Crores** in Q2FY16 against Rs. 36 Crores in the corresponding period of previous year, **y-o-y growth of 25%**
- Owned & Leased (O&L) division clocked Revenue of Rs. 18 Crores (~39% of total income)
- Room Chartering division recorded a revenue of ~Rs. 28 Crores (~61% of total income)
- **EBITDA at Rs. 10 Crores (y-o-y growth of 44%)** with EBITDA Margin of 22 % up from 19% in Q2FY15
- PAT at Rs. 5 Crores; **PAT Margin of 11%**

Performance highlights for the Half year ended September 30, 2015

- **Revenues at Rs. 94 Crores** in H1FY16 against Rs. 67 Crores in the corresponding period of previous year, **y-o-y growth of 39%**
- Owned & Leased (O&L) division clocked Revenue of Rs. 52 Crores (~56% of total income)



The Byke Hospitality Ltd

- Room Chartering division recorded a revenue of ~Rs. 41 Crores (~44% of total income)
- **EBITDA** at Rs. 20 Crores (**y-o-y growth of 49%**) with EBITDA Margin of 22 % up from 20% in H1FY15
- PAT at Rs. 9.5 Crores; **PAT Margin of 12%**

Networth is Rs. 110 Crores and Gross Debt is Rs. 12 Crores as on September 30, 2015.

Recent developments:

- Byke Suraj Plaza, Thane became operational during this quarter. The property has 122 rooms
- New conference hall has been added in Byke Old Anchor property in Goa with 500 people sitting capacity
- Byke has been awarded for contribution to promote vegetarian hotels in India at 11th Hospitality India & Explore the World Annual International Travel Awards

For more details please visit: www.thebyke.com

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Note: Certain statements made in the document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. The Byke Hospitality Ltd will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

