

To,
The Manager,
Department of Corporate Services- Compliances,
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai- 400 051

Dear Sir/Madam,

Sub: Investor Presentation

We are enclosing herewith the Investors Presentation on financial performance of the Company for the half year ended September 30, 2025.

We request you to take the above on record.

For Brace Port Logistics Limited
(Formerly Brace Port Logistics Private Limited)

Megha Verma
Company Secretary cum Compliance Officer
Membership No.: A63650

Place: New Delhi
Date: 04.12.2025



BracePort
LOGISTICS LIMITED
Delivering with Passion
(Formerly known as Brace Port Logistics Pvt. Ltd.)

H1 FY26 Investor Presentation

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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

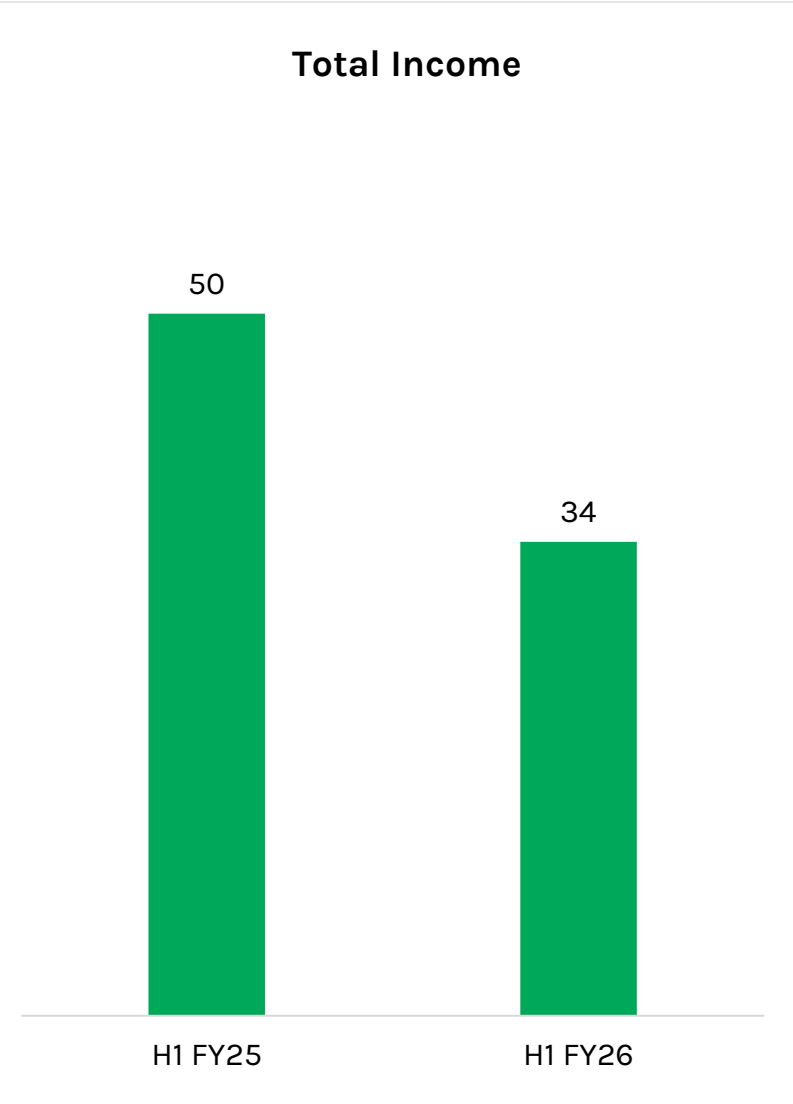
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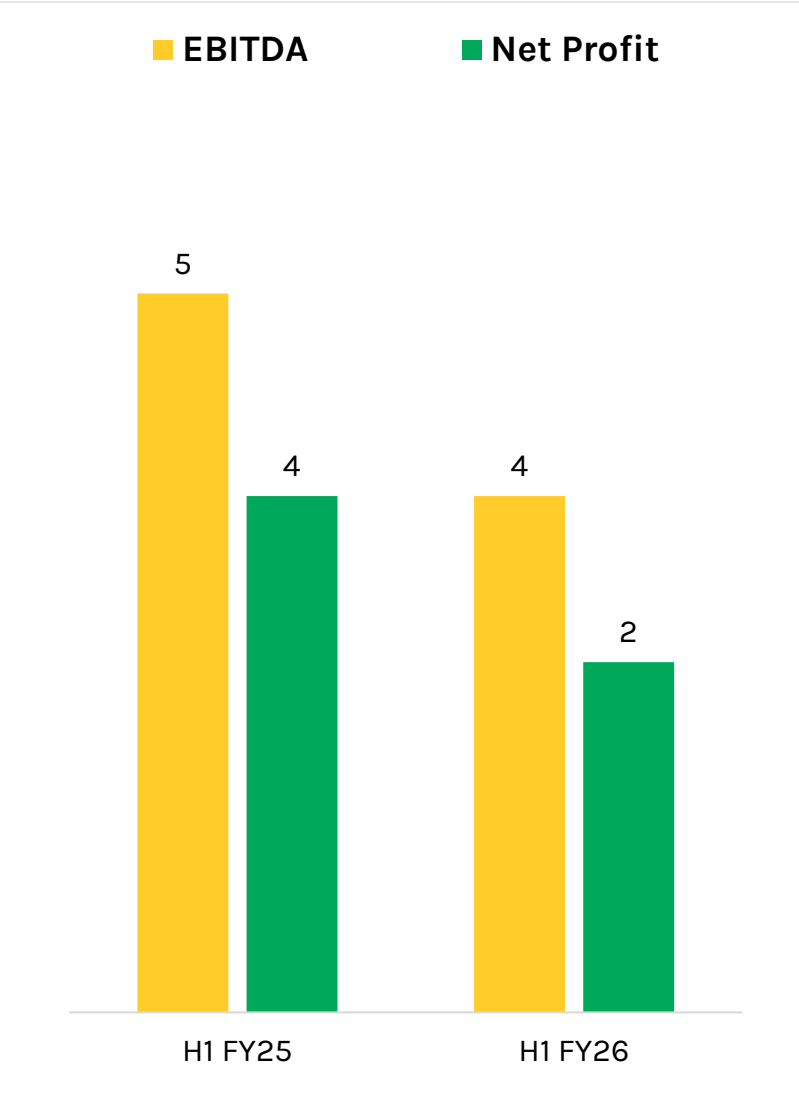
H1 FY26 Key Financial & Operational Highlights

H1 FY26 Consolidated Key Financial Highlights

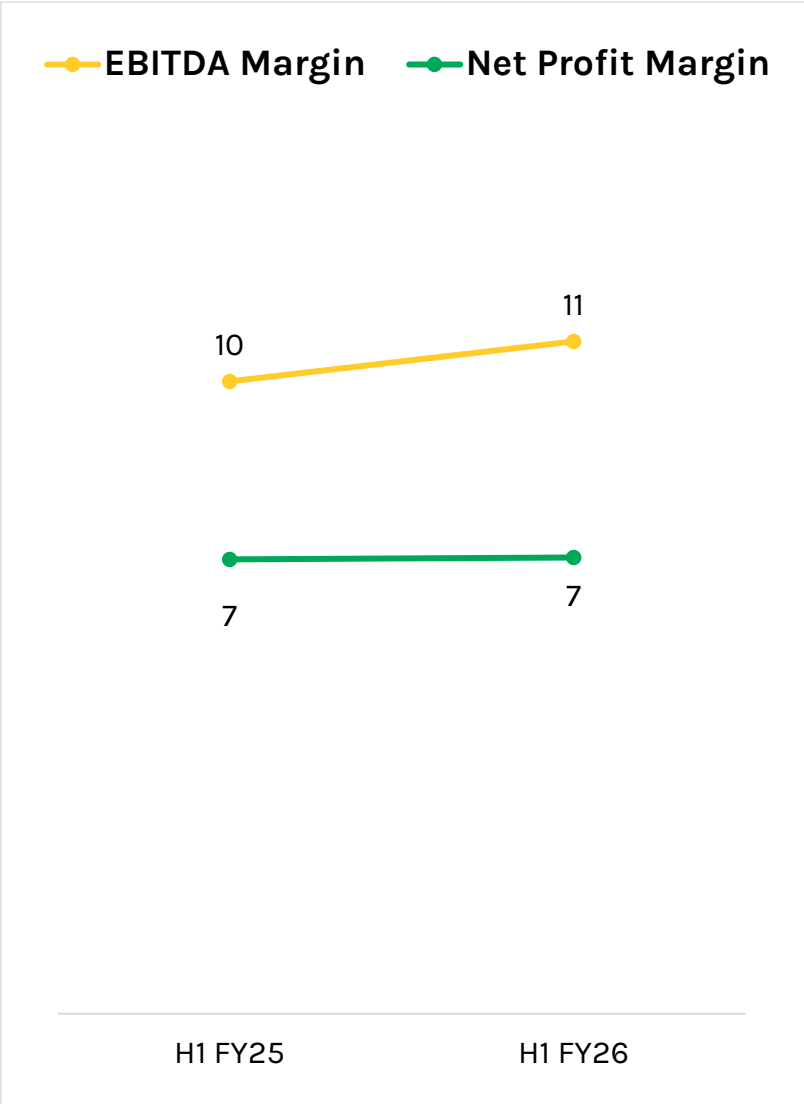
Total Income



EBITDA Net Profit



EBITDA Margin Net Profit Margin



All Amount In ₹ Cr & Margins In %

H1 FY26 Consolidated Profit & Loss Statement

(In ₹ Cr)

Particulars	H1 FY25	H1 FY26
Net Sales	49.55	32.94
Other Income	0.23	0.66
Total Income	49.79	33.60
Raw Material costs	43.14	27.16
Employee Cost	0.84	1.13
Other Expenses	0.68	1.64
Total Expenditure	44.67	29.93
EBIDTA	5.11	3.67
EBIDTA(%)	10.27	10.92
Finance Cost	0.09	0.11
Depreciation	0.09	0.20
PBT	4.93	3.37
TAX Expense (Including Deferred Tax)	1.26	0.88
Net Profit	3.67	2.49



Wins “Best Sales & Operations” Award by X2 Elite

Repeat Recognition: Secured the award from X2 Elite for the second consecutive year

Operational Excellence: Acknowledged for excellence in handling complex logistics operations

Global Performance: Reinforces strong global performance and operational efficiency



Incorporation of Associate Company in Canada

Incorporation: AllGlobal Logistics Inc. established in Canada

Equity Stake: Brace Port Logistics Limited to hold up to a 49% stake

Business Focus: The associate will operate within the logistics sector

Management's Comment On H1 FY26 Performance



Mr. Sachin Arora
Managing Director

H1 FY26 has been both a challenging and encouraging period for us. While the global freight market witnessed softer rate levels driven by geopolitical uncertainties, widespread protests, and the ongoing U.S. tariff situation, we nevertheless succeeded in building strong momentum across a range of complex business assignments in the international market during this period.

During this period, we successfully executed several intricate international movements, including the shipment of 12-meter electric buses to Germany and Jebel Ali, car consignments from Malaysia to Cambodia, and the end-to-end movement of Mitsubishi Fuso trucks from Japan to Cambodia. These projects underscore the growing confidence our global clients place in our operational capabilities. Additionally, the onboarding of marquee clients such as Continental Tires and Ashbee Systems has further strengthened our footprint in the automotive and industrial segments.

H1 FY25 performance also included a one-time charter project, which was specific to that period. On a comparable operational base, our core business has continued to demonstrate healthy traction across key verticals.

I am especially proud that we received the **'Best Sales & Operations' Award from X2 Elite for the second year in a row**, and that we established our associate company **AllGlobal Logistics Inc. in Canada**, which marks an important step in expanding our international footprint.

Looking ahead, we are taking strategic steps to deepen our market reach and enhance customer proximity. We plan to establish new domestic offices in Ahmedabad, Bengaluru, Pune, and Hyderabad. On the international front, we are exploring opportunities in the Thailand and Cambodia automotive markets by setting up dedicated offices in these regions. These initiatives will further expand our operating network and strengthen our global service capabilities.

The opportunities across automotive, EV logistics, renewables, and project cargo remain highly promising. Backed by our asset-light, technology-enabled model and global strengths, we are well positioned to capitalize on emerging demand. Our focus will remain on strengthening sector expertise, expanding in GCC, Africa, and North America, enhancing digital capabilities, and building long-term client partnerships. With the momentum we've built in H1 FY26, I am confident in our ability to sustain steady, high-quality growth and continue delivering value to our clients.



Company Overview

End-to-End, Asset-Light, Tech-Driven – Built for Modern Logistics

Brace Port: Delivering Asset-light | Tech-driven Cargo Solutions

Digitally Driven. Globally Connected. Scaled for the Future.

Brace Port Logistics Limited is a tech-driven, asset-light logistics platform offering end-to-end solutions across air and ocean freight, warehousing, customs clearance, project cargo, and inland transport. Incorporated in 2020 and backed by the 40+ year legacy of the Skyways Group, the company has rapidly built a strong operational footprint across 26+ locations in India and a global associate network covering 60+ countries.

With a focus on high-growth sectors such as pharmaceuticals, automotive, engineering, and renewables, Brace Port delivers sector-specific, multimodal logistics solutions supported by digital tracking, paperless documentation, and real-time visibility. Listed on NSE Emerge in August 2024, the company is expanding internationally with operations in the UAE and planned entry into developed trade corridors. Brace Port stands out as a scalable, margin-accretive logistics player with a clear roadmap for sustainable growth and profitability.

Listed on NSE Emerge on 26th August 2024.



International Expansion: UAE
Subsidiary
Established



Multi-modal capabilities: Air,
Ocean, Warehousing,
Customs, Special &
Project Cargo



60+ countries
served



Certifications:
ISO-certified



Business Model:
Tech-enabled,
asset-light, multi-
modal logistics



15+ offices
across major
Indian logistics
hubs



Pan India
presence
across major
logistics hubs

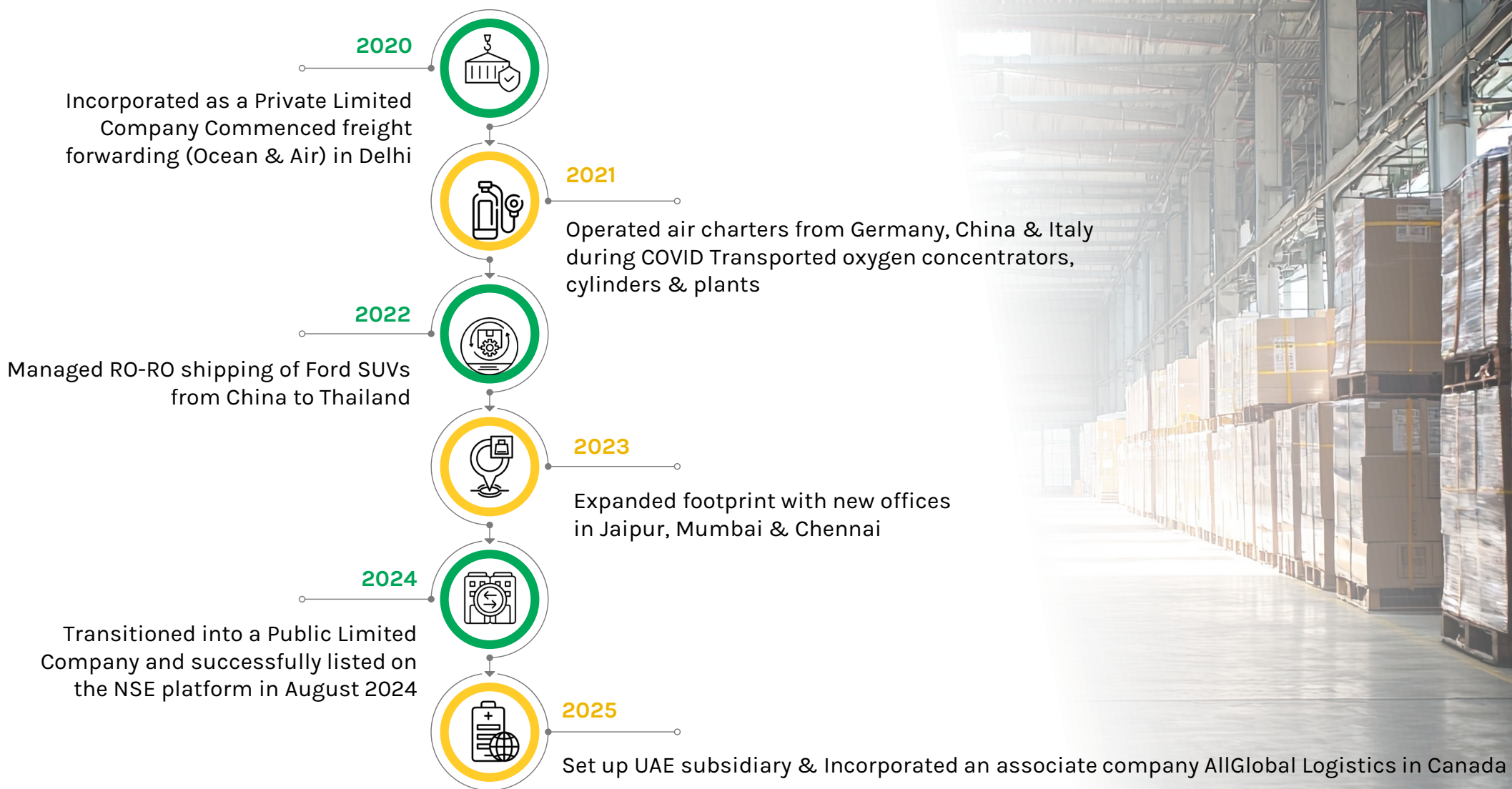


100+ years of
combined
management
experience



**Part of Skyways
Group** (est. 1983 |
40+ years legacy)

Building Momentum: Key Milestones Since Inception



End-to-End Services Across The Logistics Value Chain

Vertical	Key Offerings	Target Sectors / Use Cases
Air Freight	<ul style="list-style-type: none"> Global express cargo movement Time-critical and high-value shipments Airline partnerships, regulatory clearance 	Pharma, Electronics, Auto, Perishables
Ocean Freight	<ul style="list-style-type: none"> FCL & LCL shipments End-to-end coordination Multi-port connectivity 	Engineering, Textiles, Bulk goods, Automotive
Warehousing & Distribution	<ul style="list-style-type: none"> Inventory management Order fulfillment Last-mile dispatch 	Consumer durables, E-commerce, Retail
Customs & Regulatory	<ul style="list-style-type: none"> Documentation & duty management Cross-border compliance 	All Export-Import businesses
Special Cargo	<ul style="list-style-type: none"> Project logistics Oversized & sensitive cargo Emergency & charter services (e.g., COVID oxygen) 	Healthcare, Renewables, Auto components
Road & Inland Transport	<ul style="list-style-type: none"> First/last-mile delivery Domestic trucking partnerships Coordination via tech dashboards 	Pan-India B2B logistics
Value-Added Services	<ul style="list-style-type: none"> Packaging & labeling Cargo insurance Client reporting, tracking portals 	End-to-end bundled service clients

Scalable Business Model Driving Operational Efficiency



Client Engagement

Clients from pharma, auto, engineering, textiles, and other sectors approach Brace port for cargo movement.



Solution Design

Custom logistics plan across air freight, ocean freight, warehousing, customs, or special cargo.



Execution via Network

Services delivered through partners: airlines, shipping lines, transporters, warehouses.



Tech-Driven Coordination

Real-time tracking, digital documentation, and process visibility using integrated tech tools.



Revenue Generation

Earns from freight margins, handling fees, warehousing, customs support & value-added services.



Multi-Point Billing Per Shipment

Earns revenue across multiple service layers: Freight margins
Warehousing & handling fees Customs clearance Value-added services



Recurring Revenue from B2B Clients

Long-term relationships with clients across pharma, auto, engineering, and consumer sectors ensure steady and predictable revenue.



End-to-End Execution Backed By Tech, Talent & Tracking



- **Asset-Light Operations**

No owned fleet or fixed infrastructure; leverages partners for flexible, low-capex scalability.



- **Technology-Driven**

Integrated digital platforms ensure real-time tracking, documentation, and regulatory compliance. Paperless documentation & Seamless client reporting & visibility



- **Multi-Modal Expertise**

Seamless integration across air, ocean, warehousing, and customs – all under one roof.



- **Scalable & Replicable**

Standardized processes and partner-driven model allow fast expansion across regions and cargo types.



- **Client-Centric Solutions**

Customized logistics strategies tailored to industry needs – pharma, auto, engineering, and more.



- **Process Excellence**

Lean execution with a focus on reliability, speed, and end-to-end visibility.



- **Global Connectivity**

Operates within the international ecosystem of the Skyways Group, ensuring cross-border agility.



Revenue Streams: Service-led | Margin-driven | Scalable

Orchestrating multi-modal cargo movement through a tech-enabled, asset-light model powered by global partnerships and regulatory expertise.

Freight Margins

Price difference between rates negotiated with carriers and billed to clients

Customs & Regulatory Fees

Charges for documentation, clearances, and regulatory facilitation

Warehousing Services

Income from storage, handling, and in-warehouse operations

Special Cargo Projects

Premium fees for time-critical, high-value, or oversized cargo

Value-Added Services

Includes packaging, insurance coordination, dispatch, and tracking support



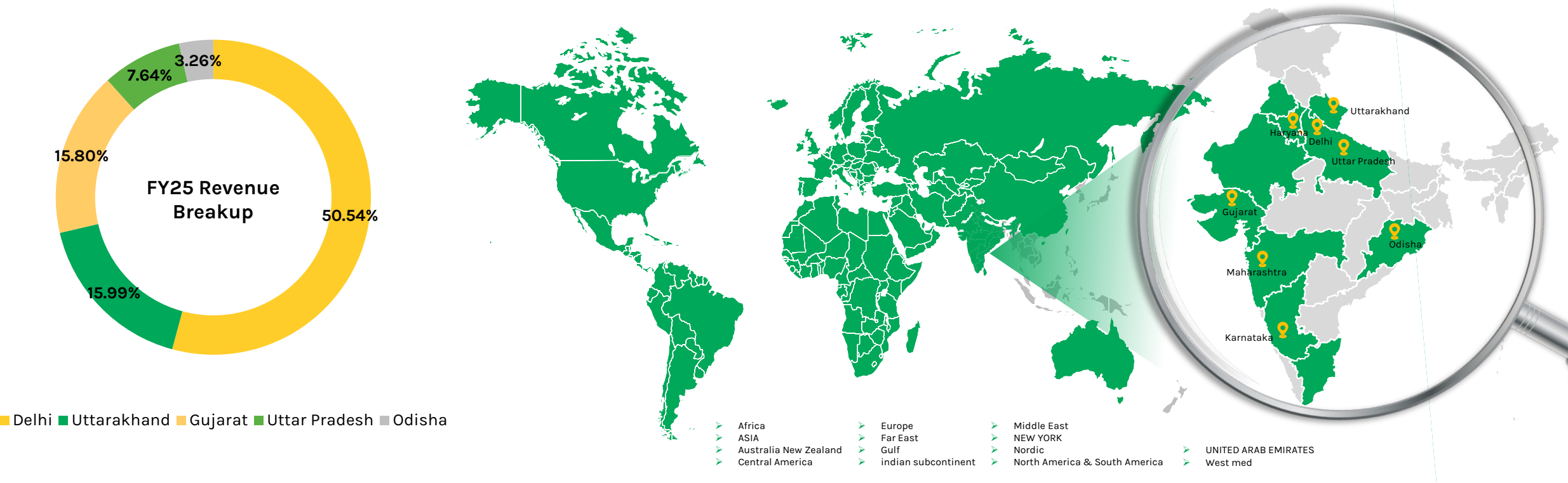
Model Traits

- **Asset-Light:** Revenue generated without owning fleet or warehouses
- **Multi-Service Exposure:** Each shipment offers multiple billing opportunities
- **High Client Retention:** Recurring revenue from export-import oriented businesses
- **Scalable Margins:** Improved profitability as volume and bundled services grow

Expansive Network Enabling Seamless Global Connectivity

Global associate network in 60+ countries based out of 6 continents.

26+ offices across key logistics hubs and Strategic presence near ports, airports, and industrial corridors to support multimodal execution



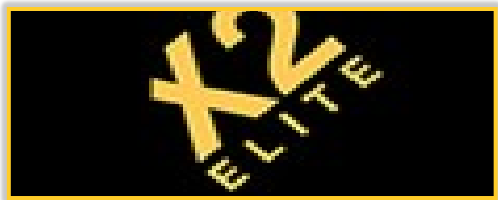
Strategic Alliances: Trusted Carrier Partnerships



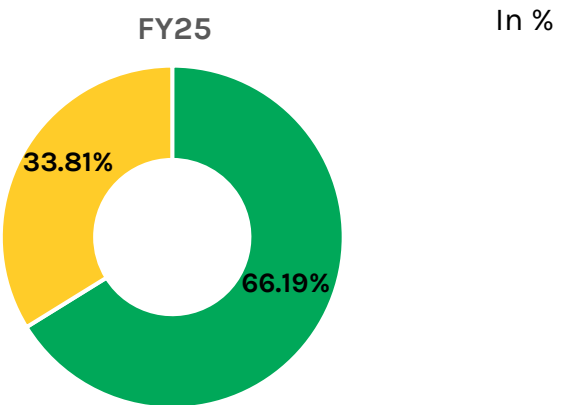
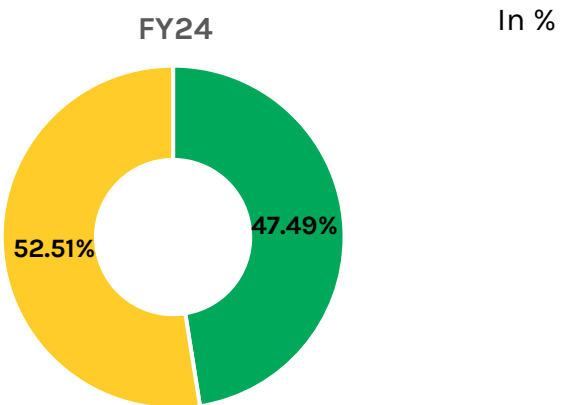
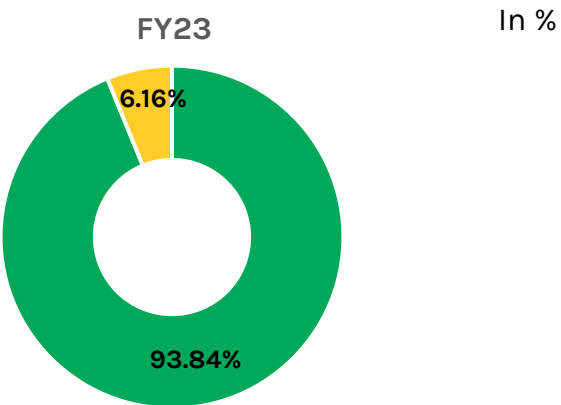
Industry Recognition & International Network Strength



Worldwide Connections: Building Global Networks

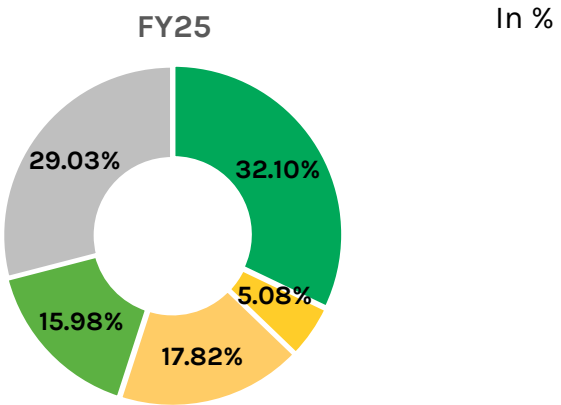
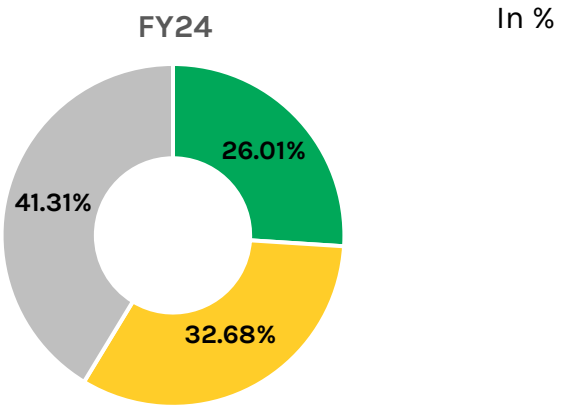
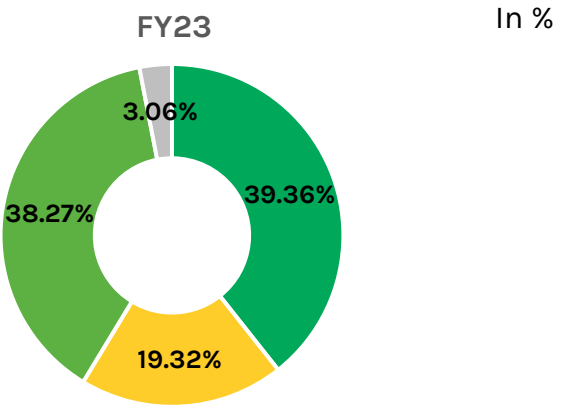


Revenue Bifurcation By Geography & Services



SEA SHIPMENTS REVENUE AIR SHIPMENTS REVENUE

Revenue By Geography



ASIA Europe Far East North America & South America Other



Project



Client / Sector



Solution Delivered



Impact



RORO Shipment of renowned auto companies



Global Auto OEM
(Ford, Fuzo, Diamler etc.)



- Roll-on/Roll-off shipping globally
- Handled fully built SUVs with zero damage



- Automotive expertise
- ASEAN presence



Air Charters



Government & NGOs



- Chartered flights from **Germany, Italy & China**
- Delivered oxygen concentrators & plants



- Emergency ops
- Public sector trust



Southeast Asian Games (SEA) Cargo Handling



Sports & Events



- Project logistics for **Cambodia SEA Games**
- Time-sensitive equipment, customs & warehousing



- On-time delivery
- Event-grade precision



Leadership Team

Led by Industry Veterans, Driven by Operational Discipline

Execution-Led Board & Leadership Driving Strategic Growth



Yash Pal Sharma
Chairman and Non-Executive Director

- Over 28 years of experience in logistics
- B.Com from University of Delhi (1995)



Sachin Arora
Managing Director

- Over 22 years of experience in logistics
- B.A. from University of Delhi
- Worked at Blue Moon Express Pvt Ltd, Allcargo Global Logistics, HTL Logistics India.



Rishi Trehan
Whole-Time Director

- 9 years of experience
- B.Com from University of Delhi; Diploma in Software Management
- Worked with Geodis Overseas Pvt Ltd, Falcon Maritime and Aviation Services Pvt Ltd, Atlas Shipping Services Pvt Ltd



Execution-Led Board & Leadership Driving Strategic Growth



Tarun Sharma
Non-Executive Director

- 16 years of experience in ocean freight
- BBA from Leeds Metropolitan University (UK), 2007



Himanshu Chhabra
Non-Executive Director

- 18 years of experience
- B.Com (1999), CS (2001), ICWA (2005), PGDM from MDI (2009)
- Strategic business operator with experience in various senior roles



Rohit Sehgal
Non-Executive Director

- 26 years of experience in freight forwarding
- Expertise in operations, project management, and international business



Megha Aggarwal
Independent Director

- B.Com from IGNOU; qualified Company Secretary (2006)
- Specializes in corporate law, compliance, and governance advisory



Rajni
Additional (Non-Executive and Independent) Directors

- B.Com from the University of Delhi (1992); Associate Member of ICSI (since 2011)
- 13 years of experience as Company Secretary across PAN India Corporation, V V Kale & Co., Radiant Innovative Manufacturing, Super Plastronics.



Rupinder Kaur
Additional (Non-Executive and Independent) Directors

- B.Com from Pt. Ravishankar Shukla University (2005); Associate Member of ICAI (since 2012) and Registered Valuer under IBBI
- 8 years of experience in Corporate Audits, Income Tax Audits, and Business Valuations; runs her proprietorship firm M/s Rupinder Kaur & Co. since 2017



Industry Opportunity

Riding Global Trade & Digital Supply Chain Tailwinds

Logistic and Supply Chain industry overview

Market Size & Growth (2025–2034)

- **2024 market value:** USD 9.66 Billion
- **2034 projected value:** USD 17.64 Billion
- **CAGR:** 6.2% from 2025 to 2034

Transport & Application Segments

- **Roadways** dominate, contributing the **largest share of transport revenue**
- **Warehousing** leads application-wise, offering key cost savings in distribution & storage

Regional Breakdown

- **North America** holds the **largest market share**, driven by advanced infrastructure
- **Asia-Pacific** is the **fastest-growing region**, fueled by digitization and intra-regional trade

Port infrastructure market to grow at 4.5% CAGR through 2032, adding +\$78 B in market value.”

Market Size & Growth

- **2024 valuation:** USD 205.45 billion
- **2025 projection:** USD 213.38 billion
- **2032 forecast:** USD 290.86 billion
- **Compound Annual Growth Rate (2025–2032): 4.5%**

Key Growth Drivers

- **E-commerce boom** spurring demand for last-mile, fulfillment, and real-time tracking services
- **Trade agreements** and global trade networks increasing cross-border logistics needs
- **Digitization & automation** (robotics, AI, ML, IoT) boosting operational efficiency and transparency

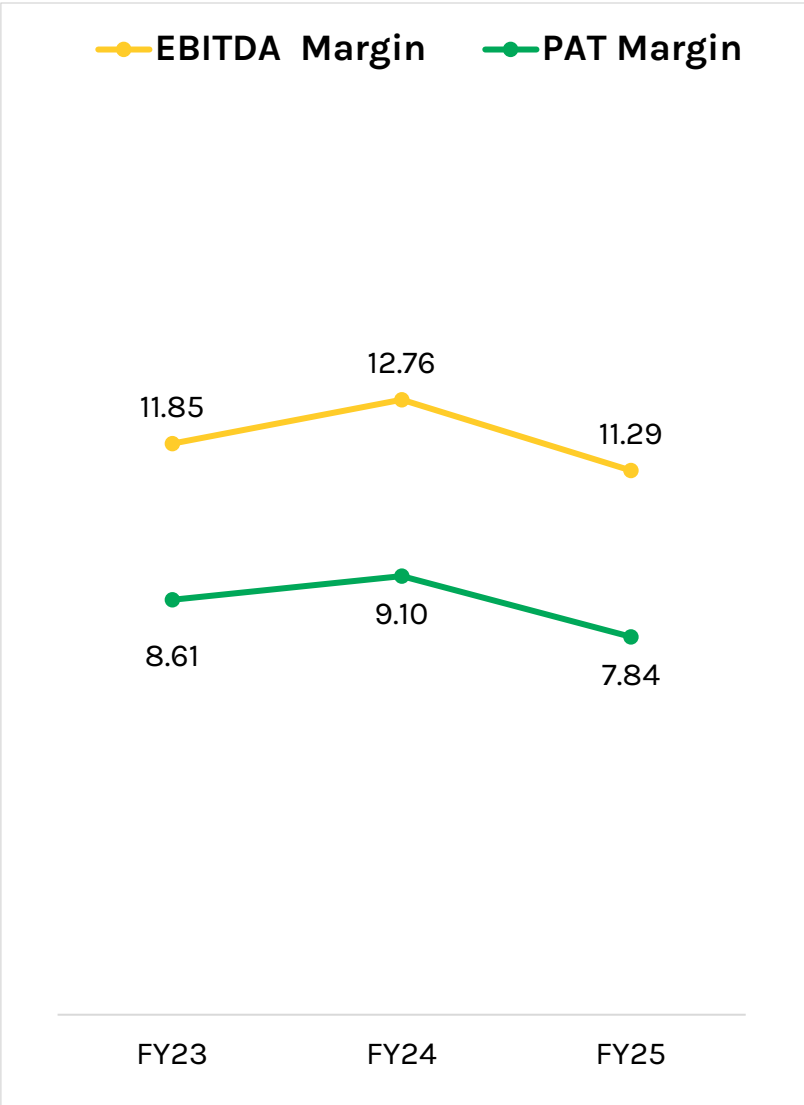
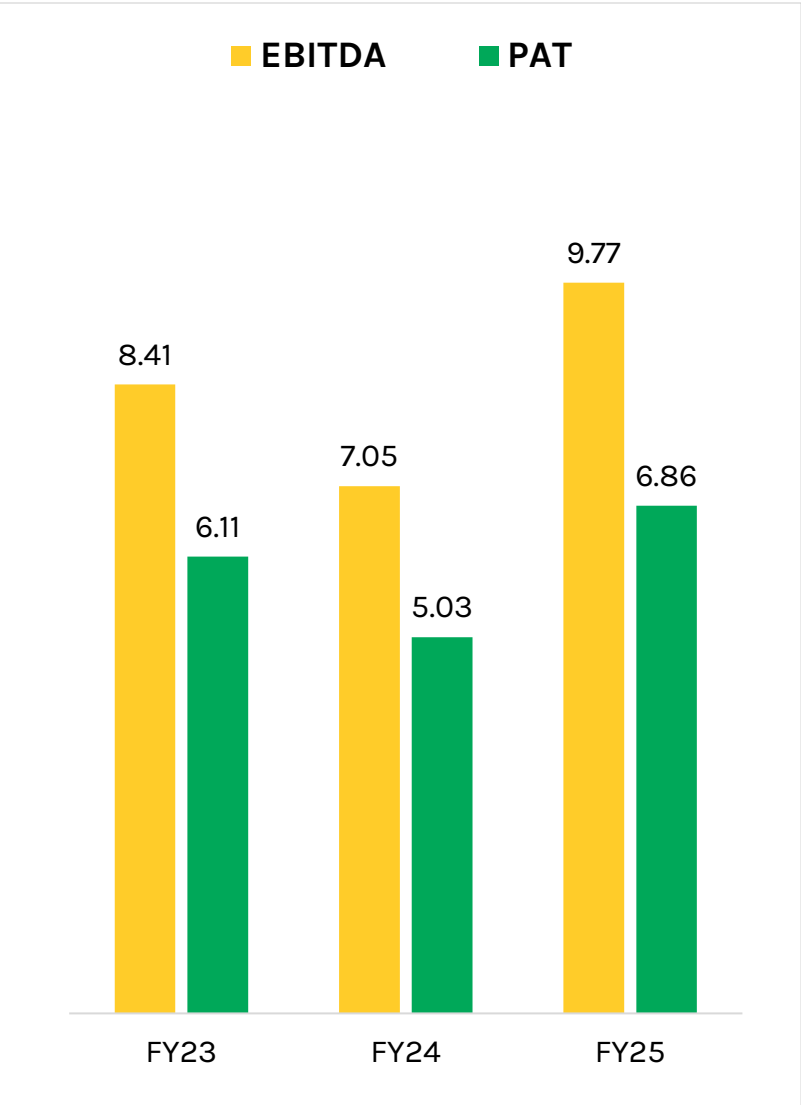
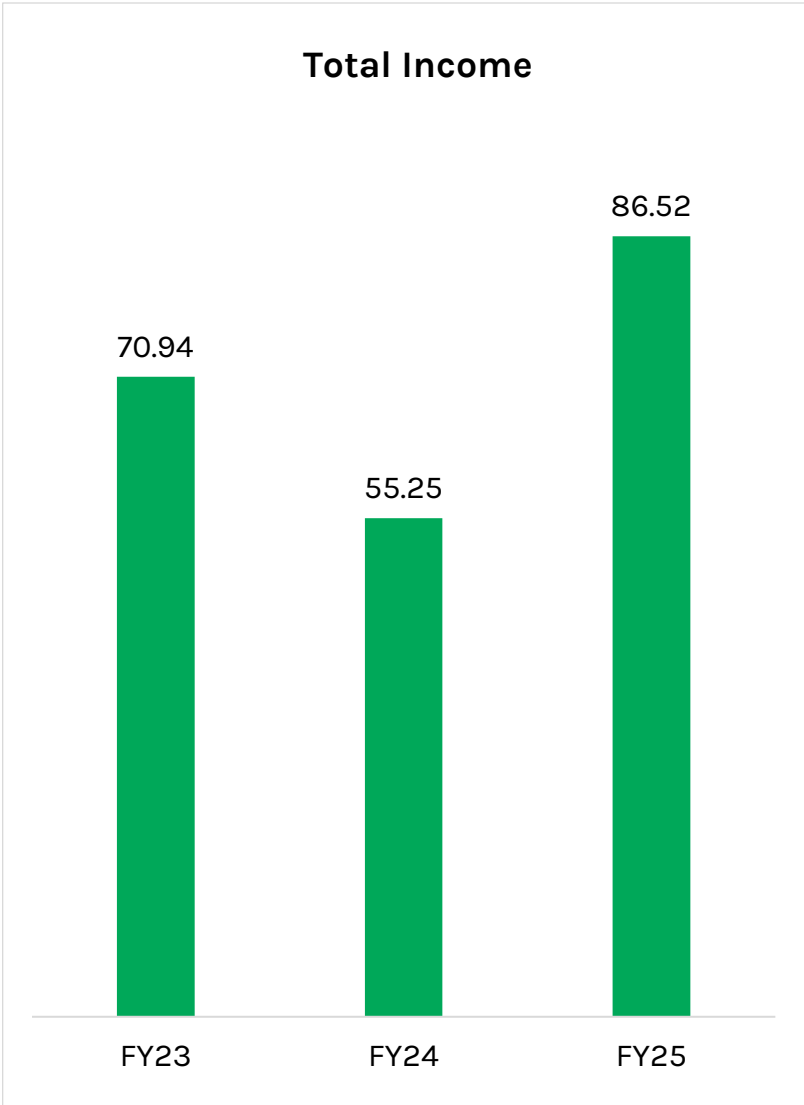




Financial Overview

Consistent Growth | Margin Expansion | Zero-Debt Balance Sheet

Consolidated Key Financial Highlights



Note: FY23 figures are taken on standalone basis

All Amount In ₹ Cr & Margins In %

Consolidated Profit & Loss Statement

(In ₹ Cr)

Particulars	FY23	FY24	FY25
Net Sales	70.45	55.00	85.58
Other Income	0.48	0.24	0.94
Total Income	70.94	55.25	86.52
Raw Material costs	59.99	45.96	73.03
Employee Cost	1.31	1.20	1.83
Other Expenses	1.22	1.04	1.82
Total Expenditure	62.53	48.44	77.26
EBIDTA	8.41	6.80	9.26
Finance Cost	0.00	0.10	0.27
Depreciation	0.07	0.15	0.32
PBT	8.34	6.80	9.18
TAX Expense (Including Deferred Tax)	2.23	1.77	2.40
PAT	6.11	5.03	6.87
Total Comprehensive Income	6.11	5.01	6.86

Note: FY23 figures are taken on standalone basis

Consolidated Balance Sheet

(In ₹ Cr)

Equities & Liabilities	FY23	FY24	FY25
Equity	0.75	8.25	11.30
Reserves	8.10	5.62	28.17
Net Worth	8.85	13.87	39.47
Non Current Liabilities			
Non Current Borrowings	0.49	0.41	0.26
Lease Liability	0.00	0.00	0.00
Deferred Tax Liability	0.02	0.01	0.00
Long Term Provision	0.04	0.09	0.13
Other Non-Current Borrowing	0.00	0.00	0.00
Total Non Current Liabilities	0.55	0.51	0.39
Current Liabilities			
Current Borrowings	0.10	0.11	0.22
Lease Liabilities	0.00	0.00	0.00
Trade Payables	1.32	12.85	3.13
Current Tax Liabilities (Net)	0.69	0.29	0.47
Short Term Provisions	0.00	0.00	0.00
Other Current Liabilities	0.12	0.42	0.45
Total Current Liabilities	2.23	13.67	4.27
Total Liabilities	11.63	28.05	44.13

Assets	FY23	FY24	FY25
Non-Current Assets			
Fixed Assets	1.17	1.91	3.69
Non Current Investments	0.00	0.00	0.00
Other Non Current Financial Assets	1.56	0.76	0.81
Deferred Tax Assets (Net)	0.00	0.00	0.01
Other Non Current Assets	0.00	0.02	0.01
Total Non Current Assets	2.72	2.68	4.52
Current Assets			
Trade receivables	3.62	17.30	11.62
Cash & Bank Balance	4.18	4.60	18.06
Other Current Financial Assets	0.01	0.09	1.06
Current Tax Assets (Net)	0.00	0.00	0.00
Other Current Assets	1.10	3.38	8.87
Total Current Assets	8.91	25.37	39.61
Total Assets	11.63	28.05	44.13

Note: FY23 figures are taken on standalone basis

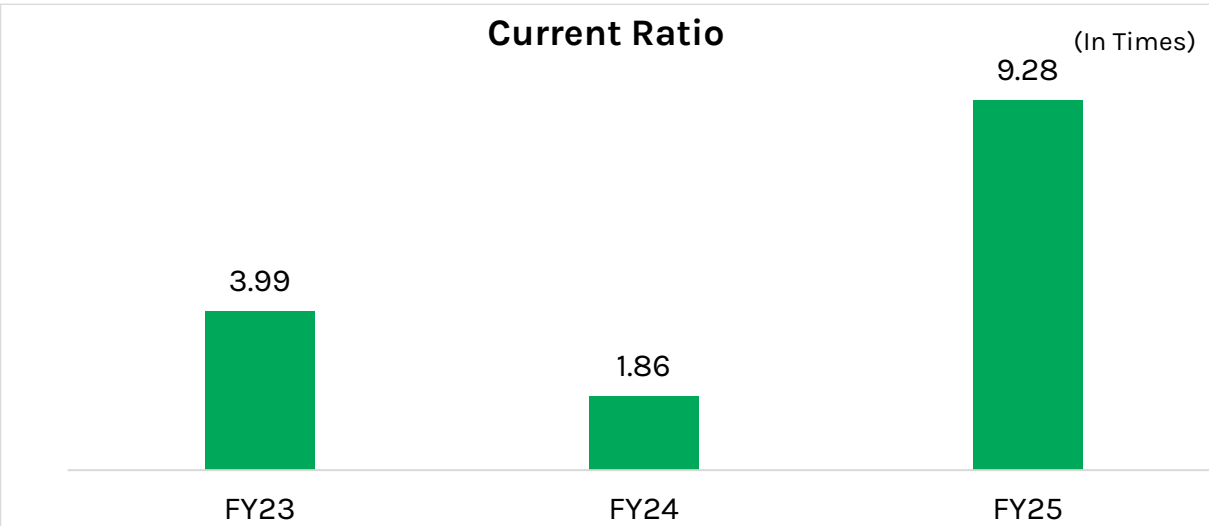
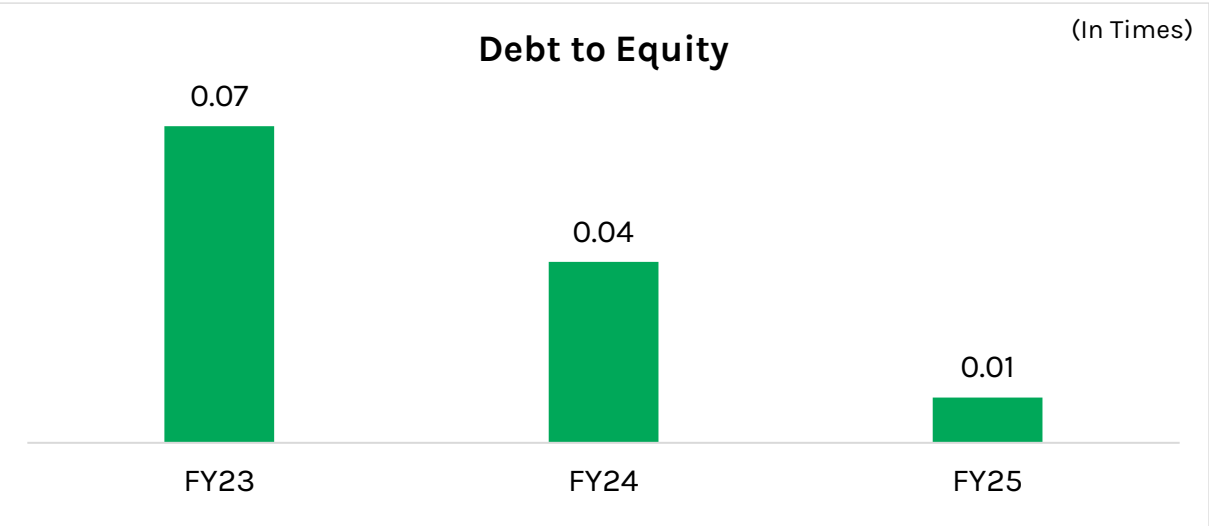
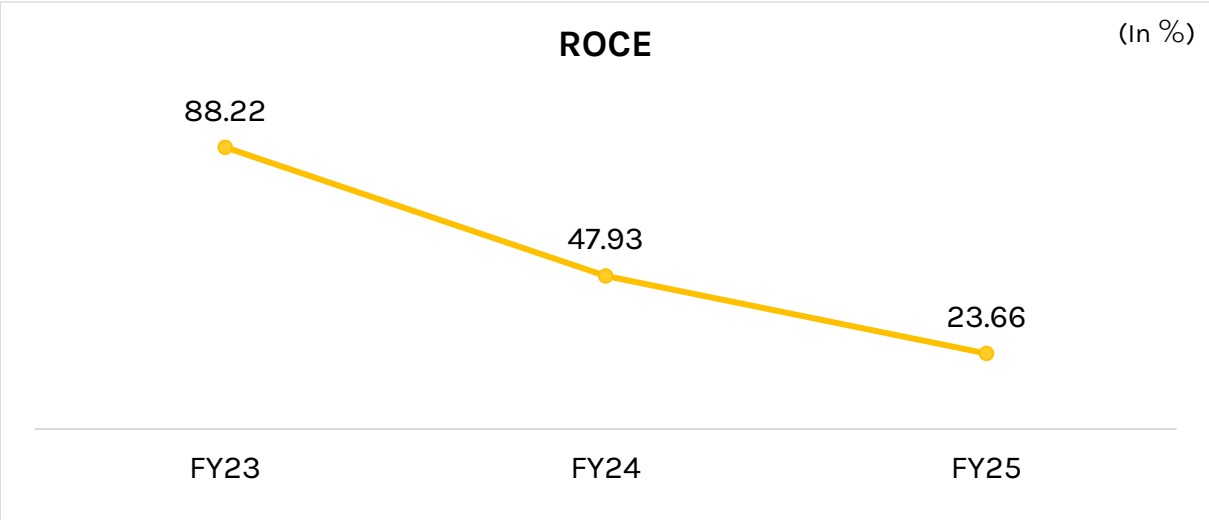
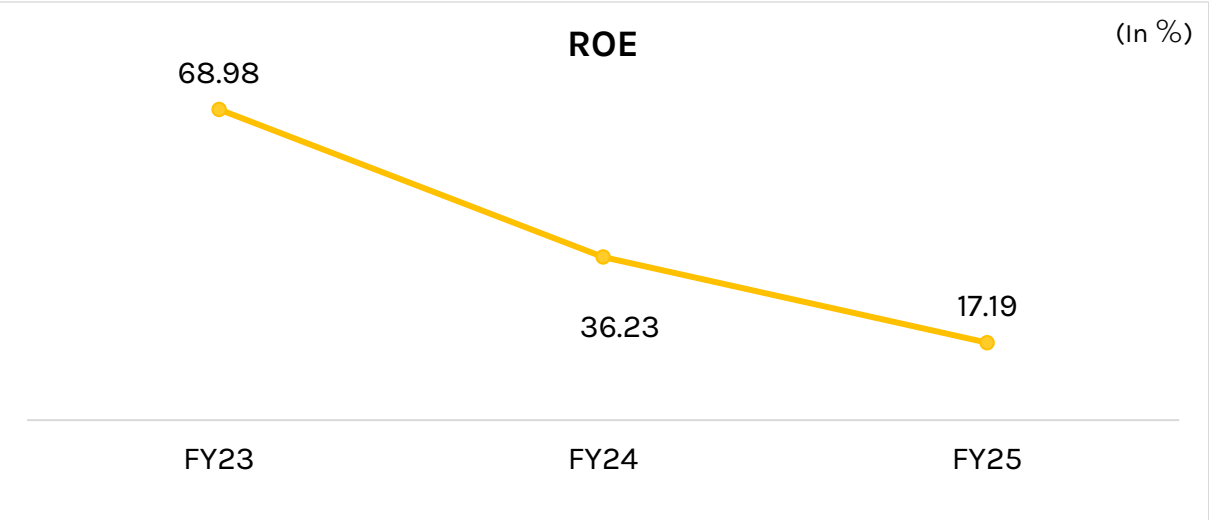
Consolidated Cashflow Highlights

(In ₹ Cr)

Particular	FY23	FY24	FY25
Cashflow from Operations	3.70	0.45	-3.59
Cashflow from Investments	-1.23	-2.61	-12.74
Cashflow from Financing	-0.91	-0.15	18.59
Net Cash Flow	1.56	-2.31	2.26

Note: FY23 figures are taken on standalone basis

Consolidated Key Ratios



Note: FY23 figures are taken on standalone basis

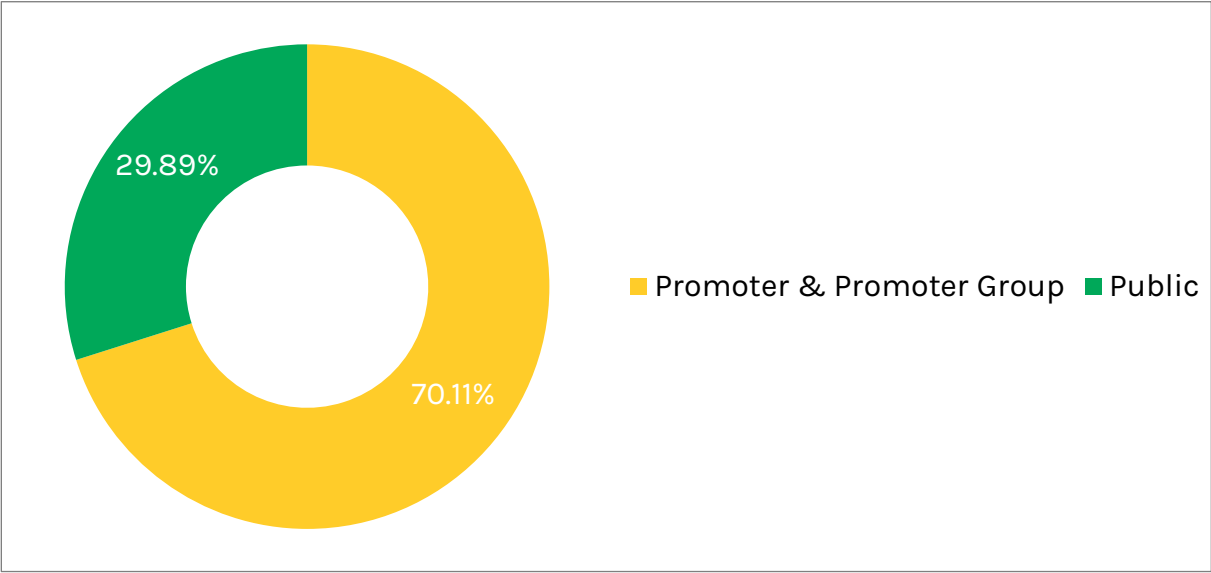
Stock Information

As on 19-11-2025

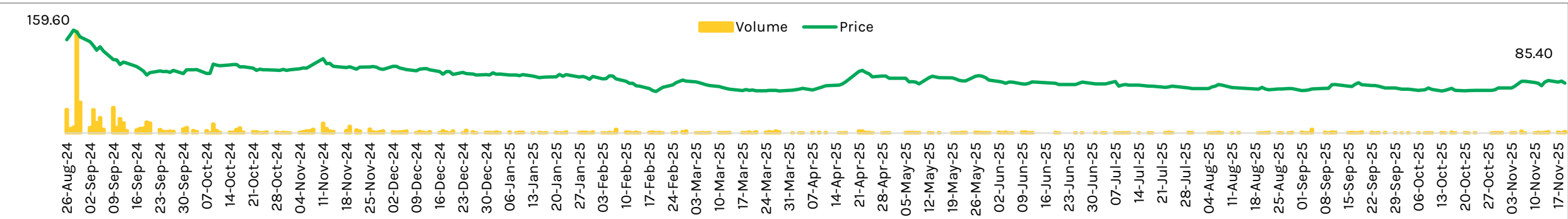
NSE Code	BRACEPORT
ISIN	INE0R4Z01018
Share Price ₹	85.40
Market Capitalization ₹ Cr	96.51
No. of Share Outstanding	1,13,01,200
Face Value ₹	10.00
52 Week High ₹	122.00
52 Week Low ₹	69.00

Share Holding Pattern

As on 30-09-2025



Share Performance From 26th August 2024 Till Date





The Way Ahead | SWOT | GMT | Investment Rational

Core Competencies: Execution-Led | Sector-Focused | Globally Aligned



Tech-Driven Visibility

Real-time tracking and digital documentation ensure transparency and speed across the supply chain.



Asset-Light Scalability

Low capex model with rapid, partner-led expansion across India and global trade lanes.



Integrated Multi-Modal Execution

Seamless coordination across air, ocean, warehousing, customs, and last-mile delivery—under one digital platform.



Regulatory Compliance Edge

In-house customs and documentation capabilities backed by ISO certifications for faster clearances.



Sector-Focused Expertise

Tailored solutions for pharma, auto, engineering, renewables, and healthcare—built on operational know-how



Global Network Access

Connected to 60+ countries, offering cross-border agility through established trade corridors.



Proven Execution Discipline

High client retention and repeat business driven by consistent service quality and operational control.





Strengths

- Asset-light, tech-first model
- Multi-modal capabilities under one roof
- Backed by Skyways Group (60+ countries)
- ISO certified
- High client retention



Opportunities

- Expansion into healthcare, renewables, and project cargo
- Rising demand for compliant, tech-led logistics
- Leverage IPO visibility for enterprise mandates
- GCC and Canada trade corridor expansion



Weaknesses

- Exposure to global freight rate movements and carrier-market cycles
- FX-linked variations typical of cross-border logistics and international settlements



Threats

- Geopolitical developments, supply chain disruptions, and global trade uncertainties
- Shifts in regulatory norms, customs rules, and trade policies across key markets

Growth Drivers – Scaling With Purpose & Precision

- **Sector Diversification**

Expansion into high-growth verticals: healthcare, renewables, engineering, and project cargo
Complements existing strength in pharma and auto

- **Digital Infrastructure**

Investment in real-time tracking, automation, and paperless workflows
Enhances operational transparency and client satisfaction

- **Post-IPO Leverage**

Capitalizing on listed company credibility
Winning enterprise contracts and institutional mandates

- **Global Expansion**

UAE subsidiary operationalized
Entry planned into Canada and GCC/Africa trade corridors

- **Strategic Partnerships**

Alliances with global 3PLs, NVOCCs, freight aggregators
Deepening ties with airlines and shipping networks

- **Multimodal Integration**

Combining freight, warehousing, customs, and special cargo
Delivering bundled, high-margin logistics solutions

- **Margin Optimization**

Targeting high-value, time-critical, and complex cargo
Driving profitability with low capex exposure

- **Talent & Compliance Edge**

Strengthening industry-specific teams
Leveraging ISO certifications to attract compliance-driven clients



Investment Rationale: A High-Growth | Debt-Free Logistics Platform

- **Debt-Free, Asset-Light Model**
Scalable operations with strong cash flow potential and minimal balance sheet risk.
- **Sector-Agnostic Growth Engine**
Serves high-growth verticals like pharma, engineering, auto, and renewables.
- **Integrated Multi-Modal Logistics Platform**
End-to-end services: freight, warehousing, customs, project cargo – bundled for higher yield.
- **Strong Promoter Lineage**
Backed by Skyways Group with global presence across 60+ countries.
- **Digitally Enabled Execution**
Paperless processing, real-time visibility, and tech-led compliance for faster delivery and client confidence.
- **Early International Expansion**
UAE subsidiary live; entry into developed trade routes (e.g., Canada) under way.
- **IPO-Funded Growth Capacity**
Capitalizing on market visibility and resources to scale teams, technology, and footprint.
- **Repeatable, Margin-Accretive Model**
Multi-point billing across shipment lifecycle ensures revenue resilience and margin control.





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Thank You

