

BLUE STAR INFOTECH LIMITED

Consolidated Audited Group Financial Results for the Quarter and Year Ended March 31, 2014

Particulars	Quarter Ended			Year Ended	
	31.03.2014	31.12.2013	31.03.2013	31.03.2014	31.03.2013
	(Audited) (Refer Note ix)	(Unaudited)	(Audited) (Refer Note ix)	(Audited)	(Audited)
Income from operations					
Export income	6,848.32	5,883.56	4,063.19	23,195.31	14,897.45
Domestic income	1,032.11	852.96	1,038.64	3,826.58	3,813.17
Income from operations	7,880.43	6,736.52	5,101.83	27,021.89	18,710.62
Other operating income (including foreign exchange gain, net)	-	96.84	34.52	80.04	142.16
Total operating income	7,880.43	6,833.36	5,136.35	27,101.93	18,852.78
Employee benefits expense	2,633.01	3,055.20	2,473.19	11,372.30	9,664.67
Cost of business associates	1,383.11	2,195.69	1,314.58	7,745.74	4,737.20
Professional fees	353.31	143.71	288.37	872.76	631.35
Cost of products / licences	1,197.44	304.56	258.43	1,954.89	636.89
Travel and conveyance	249.66	159.71	179.94	765.79	648.98
Foreign exchange loss (net)	375.63	37.39	159.38	-	539.05
Depreciation and amortisation expense	112.00	80.28	86.82	380.15	292.67
Other expenses	844.30	503.66	487.24	2,276.59	1,617.32
Total expenses	7,148.46	6,480.20	5,247.95	25,368.22	18,768.13
Profit/(loss) from operations before other income and finance costs	731.97	353.16	(111.60)	1,733.71	84.65
Other income (refer note B (iii))	32.36	148.58	230.32	555.29	663.40
Profit from ordinary activities before finance costs	764.33	501.74	118.72	2,289.00	748.05
Finance costs	93.30	10.63	2.11	104.71	14.65
Profit from ordinary activities before tax	671.03	491.11	116.61	2,184.29	733.40
Tax expense	153.19	139.79	55.61	592.41	234.55
Profit before minority interest	517.84	351.32	61.00	1,591.88	498.85
Minority interest	95.93	(0.21)	-	104.71	-
Net profit for the period	421.91	351.53	61.00	1,487.17	498.85
Paid-up equity share capital (face value Rs. 10)	1,038.50	1,038.50	1,038.50	1,038.50	1,038.50
Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	9,024.75	7,885.20
Earnings per share (Rupees) - Basic and Diluted (Not annualised)	4.06	3.38	0.59	14.32	4.80
Particulars of shareholding					
Public shareholding:					
- Number of shares	47,92,576	47,92,576	47,92,576	47,92,576	47,92,576
- Percentage of shareholding	46.15%	46.15%	46.15%	46.15%	46.15%
Promoter and Promoter Group Shareholding:					
a) Pledged / Encumbered					
- Number of shares	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	N A	N A	N A	N A	N A
- Percentage of shares (as a % of the total share capital of the Company)	N A	N A	N A	N A	N A
b) Non-encumbered					
- Number of shares	55,92,424	55,92,424	55,92,424	55,92,424	55,92,424
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the Company)	53.85%	53.85%	53.85%	53.85%	53.85%



Blue Star Infotech Limited (stand-alone) - Audited Financial Results for the Quarter and Year Ended March 31, 2014

Particulars	Quarter Ended			(Rs. in Lakhs)	
				Year Ended	
	31.03.2014 (Audited) (Refer Note ix)	31.12.2013 (Unaudited)	31.03.2013 (Audited) (Refer Note ix)	31.03.2014 (Audited)	31.03.2013 (Audited)
Income from operations					
Export income	2,375.82	2,430.58	1,697.86	8,859.52	6,459.30
Domestic income	1,029.04	845.81	1,038.64	3,811.63	3,813.17
Income from operations	3,404.86	3,276.39	2,736.50	12,671.15	10,272.47
Other operating income (foreign exchange gain, net)	-	-	-	42.11	-
Total operating income	3,404.86	3,276.39	2,736.50	12,713.26	10,272.47
Employee benefits expense	1,873.09	1,578.79	1,342.12	6,348.07	5,778.69
Cost of business associates	311.43	542.04	368.00	1,918.37	925.04
Professional fees	140.82	85.04	151.97	451.63	368.45
Cost of products / licences	81.53	88.22	115.89	512.76	418.84
Travel and conveyance	128.85	71.07	106.88	371.44	445.79
Foreign exchange loss (net)	120.72	52.64	156.83	-	576.64
Depreciation and amortisation expense	83.05	76.36	83.25	338.98	280.85
Other expenses	520.44	438.08	433.11	1,787.22	1,401.02
Total expenses	3,259.93	2,932.24	2,758.05	11,728.47	10,195.32
Profit(loss) from operations before other income and finance costs	144.93	344.15	(21.55)	984.79	77.15
Other income (refer note B (iii))	140.42	122.16	229.55	520.37	629.23
Profit from ordinary activities before finance costs	285.35	466.31	208.00	1,505.16	706.38
Finance costs	36.05	10.63	-	46.68	-
Profit from ordinary activities before tax	249.30	455.68	208.00	1,458.48	706.38
Tax expense	64.40	127.00	32.58	420.30	172.58
Net profit for the period	184.90	328.68	175.42	1,038.18	533.80
Paid-up equity share capital (face value Rs. 10)	1,038.50	1,038.50	1,038.50	1,038.50	1,038.50
Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	8,740.79	8,050.24
Earnings per share (Rupees) - Basic and Diluted (Not annualised)	1.78	3.16	1.69	10.00	5.14
Particulars of shareholding					
Public shareholding:					
- Number of shares	47,92,576	47,92,576	47,92,576	47,92,576	47,92,576
- Percentage of shareholding	46.15%	46.15%	46.15%	46.15%	46.15%
Promoter and Promoter Group Shareholding:					
a) Pledged / Encumbered					
- Number of shares	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	N A	N A	N A	N A	N A
- Percentage of shares (as a % of the total share capital of the Company)	N A	N A	N A	N A	N A
b) Non-encumbered					
- Number of shares	55,92,424	55,92,424	55,92,424	55,92,424	55,92,424
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the Company)	53.85%	53.85%	53.85%	53.85%	53.85%

Particulars	Quarter Ended 31.03.2014
INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	-
Received during the quarter	5
Disposed of during the quarter	5
Remaining unresolved at the end of the quarter	-



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NOTES :**A) Consolidated Reporting**

The consolidated financial information includes the results of Company's subsidiaries and joint venture company.

B) General

- i) The above results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors of the Company at their respective meetings held on May 14, 2014. The information presented above is extracted from the audited financial statements.
- ii) In accordance with the requirements of Clause 41 of the Listing Agreement with the Stock Exchanges, the Statutory Auditors have performed an audit of the stand-alone and consolidated financial results of Blue Star Infotech Limited for the year ended March 31, 2014. There are no qualifications in the audit report issued for the said year.
- iii) Other Income for the quarter ended March 31, 2014 includes rental income on lease of office premises - Rs. 122.20 Lakhs (prior to reversal towards excess accruals) (Rs. 122.57 Lakhs for the quarter ended March 31, 2013). Other Income for the year ended March 31, 2014 includes rental income on lease of office premises - Rs. 488.76 Lakhs (Rs. 458.79 Lakhs for year ended March 31, 2013).
- iv) Blue Star Infotech America Inc., USA, the wholly owned subsidiary of the Company acquired the minority interest of its Joint Venture, Blue7 Solutions LLC on March 31, 2014 for a consideration of US\$ 2.13 Million (Rs. 1280.13 Lakhs) and has assumed complete ownership of Blue7 Solutions LLC.
- v) The results for the quarter and year ended March 31, 2014 are not strictly comparable with results of other quarters since it includes the results of ActiveCubes Solutions India Private Limited, Blue Star Infostack (Malaysia) Sdn. Bhd and Blue7 Solutions LLC.
- vi) The Company has designated an exclusive e-mail id viz. Investor.Relations@bsil.com for investor grievance redressal.
- vii) The Company's consolidated and standalone results are available on the websites of the Company, The Bombay Stock Exchange Limited, Mumbai and The National Stock Exchange of India Limited.
- viii) Previous period's figures have been re-grouped/rearranged wherever necessary to make their classification comparable with the current period.
- ix) The figures for the quarter ended March 31, 2014 and March 31, 2013 are balancing figures between the audited figures arrived at based on audited results of the full financial years and the published year to date unaudited figures for nine months ended December 31, 2013 and December 31, 2012, respectively.
- x) The Board has proposed a dividend of Rs. 4/- per share
- xi) As per Accounting Standard 17 - Segment Reporting, the Company considers its geographical operations within India and overseas as separate segments from this year and has accordingly provided information for the year. There are no separately reportable and identifiable segments for the previous year and quarters as no separate segments were identified for such periods.

Segment wise Revenue, Results and Capital Employed for the year ended March 31, 2014 (Consolidated)

(Rs. in Lakhs)

Particulars	Domestic	Overseas	Total
Segment revenue			
Less: Inter segment revenue	13,377.01	25,196.35	38,573.36
Net sales/Income from operations	-	-	11,471.43
	-	-	27,101.93
Segment results			
(Profit before tax, Interest and Finance costs)	4,183.41	13,576.73	17,760.14
Less: Inter segment cost			
Less: Unallocable expenditure	-	-	11,471.43
(i) Finance costs			
(ii) Other unallocable expenditure net off	-	-	104.71
(iii) Unallocable income	-	-	4,555.00
Profit before tax	-	-	(555.29)
	-	-	1,073.71
Capital Employed			
(Segment assets – Segment liabilities)	2,228.52	2,141.01	4,369.53
(Based on estimates in terms of available data)			
Add: Unallocable assets (net)	-	-	5,904.24
Total Capital Employed in the Company	-	-	10,273.77



C) Statement of Assets and Liabilities

i) Consolidated Statement of Assets and Liabilities as at March 31, 2014			(Rs. in Lakhs)
Particulars	Audited As at 31.03.2014	Audited As at 31.03.2013	
EQUITY AND LIABILITIES			
Shareholders' Funds			
Share capital	1,038.50	1,038.50	
Reserves and surplus	9,024.75	7,885.20	
Sub-total - Shareholders' funds	10,063.25	8,923.70	
Minority Interest	210.52	-	
Non-current liabilities			
Deferred tax liabilities (net)	186.16	161.10	
Other long-term liabilities	632.08	331.58	
Long-term provisions	170.23	85.42	
Sub-total - Non-current liabilities	988.47	578.10	
Current liabilities			
Trade payables	108.35	812.87	
Other current liabilities	3,005.07	1,834.11	
Short term borrowings	452.85	11.93	
Short-term provisions	550.88	300.09	
Sub-total - Current liabilities	4,117.15	2,959.00	
TOTAL - EQUITY AND LIABILITIES	15,379.39	12,460.80	
ASSETS			
Non-current assets			
Fixed assets			
Tangible assets	2,011.04	2,063.66	
Intangible assets	197.33	123.87	
Intangible assets under development	218.28	62.63	
Goodwill on consolidation	1,791.41	158.45	
Non-current investments	-	243.68	
Deferred tax assets (net)	86.24	-	
Long-term loans and advances	2,357.61	1,818.18	
Other non-current assets	56.63	47.77	
Sub-total - Non-current assets	6,718.54	4,518.24	
Current assets			
Current investments	-	112.94	
Trade receivables	6,102.45	4,457.50	
Cash and cash equivalents	2,101.19	2,867.35	
Short-term loans and advances	296.57	369.76	
Other current assets	160.64	135.01	
Sub-total - Current assets	8,660.85	7,942.56	
TOTAL - ASSETS	15,379.39	12,460.80	



ii) **Stand-alone Statement of Assets and Liabilities as at March 31, 2014** (Rs. in Lakhs)

Particulars	Audited As at 31.03.2014	Audited As at 31.03.2013
EQUITY AND LIABILITIES		
Shareholders' Funds		
Share capital		
Reserves and surplus	1,038.50	1,038.50
Sub-total - Shareholders' funds	8,740.79	8,050.24
	9,779.29	9,088.74
Non-current liabilities		
Deferred tax liabilities (net)		
Other long-term liabilities	178.64	156.24
Long-term provisions	331.58	331.58
Sub-total - Non-current liabilities	170.23	85.42
	680.45	573.24
Current liabilities		
Trade payables		
Other current liabilities	445.15	393.93
Short-term provisions	1,453.61	1,185.86
Sub-total - Current liabilities	489.01	244.65
	2,387.77	1,824.44
TOTAL - EQUITY AND LIABILITIES	12,847.51	11,486.42
ASSETS		
Non-current assets		
Fixed assets		
Tangible assets		
Intangible assets	1,965.69	2,043.77
Intangible assets under development	196.38	123.01
	114.50	62.63
Non-current investments		
Long-term loans and advances	2,561.82	1,555.21
Other non-current assets	2,336.78	1,838.53
Sub-total - Non-current assets	6.37	47.77
	7,181.54	5,670.92
Current assets		
Current investments		
Trade receivables	-	112.94
Cash and cash equivalents	4,492.14	4,146.11
Short-term loans and advances	926.86	1,356.27
Other current assets	159.02	130.80
Sub-total - Current assets	87.95	69.38
	5,665.97	5,815.50
TOTAL - ASSETS	12,847.51	11,486.42

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Date: May 14, 2014
Place: Mumbai

For BLUE STAR INFOTECH LIMITED


Sunil Bhatia

Chief Executive Officer and Managing Director

