

BLUE STAR INFOTECH LIMITED

Consolidated Unaudited Group Financial Results for the Quarter and Half Year Ended September 30, 2013

Particulars	Quarter Ended (Unaudited)			Half Year Ended (Unaudited)		(Rs. in Lakhs) Year Ended (Audited)
	30.09.2013	30.06.2013	30.09.2012	30.09.2013	30.09.2012	31.03.2013
Income from operations						
Export income	5,789.91	4,673.52	4,058.25	10,463.43	7,194.81	14,897.45
Domestic income	926.68	1,014.83	866.18	1,941.51	1,677.44	3,813.17
Income from operations	6,716.59	5,688.35	4,924.43	12,404.94	8,872.25	18,710.62
Other operating income (including foreign exchange gain, net)	189.67	248.02	40.39	437.69	79.84	142.16
Total operating income	6,906.26	5,936.37	4,964.82	12,842.63	8,952.09	18,852.78
Employee benefits expense	3,091.63	2,592.46	2,591.30	5,684.09	4,588.94	9,664.67
Cost of business associates	2,330.85	1,780.89	1,225.31	4,111.74	2,416.84	4,737.20
Professional fees	262.86	209.55	74.36	472.41	218.23	631.35
Cost of products / licences	129.78	323.11	80.50	452.89	132.37	636.89
Travel and conveyance	213.69	142.73	184.28	356.42	318.84	648.98
Foreign exchange loss (net)	-	-	276.59	-	306.92	539.05
Depreciation and amortisation expense	115.09	72.78	67.96	187.87	134.39	292.67
Other expenses	502.40	426.23	433.95	928.63	835.56	1,617.32
Total expenses	6,646.30	5,547.75	4,934.25	12,194.05	8,952.09	18,768.13
Profit from operations before other income and finance costs	259.96	388.62	30.57	648.58	-	84.65
Other income (refer note B (iv))	223.06	151.29	161.77	374.35	311.09	663.40
Profit from ordinary activities before finance costs	483.02	539.91	192.34	1,022.93	311.09	748.05
Finance costs	0.41	0.37	5.88	0.78	7.44	14.65
Profit from ordinary activities before tax	482.61	539.54	186.46	1,022.15	303.65	733.40
Tax expense	167.44	131.99	51.83	299.43	79.38	234.55
Profit before minority interest	315.17	407.55	134.63	722.72	224.27	498.85
Minority interest	8.99	-	-	8.99	-	-
Net profit for the period	306.18	407.55	134.63	713.73	224.27	498.85
Paid-up equity share capital (face value Rs. 10)	1,038.50	1,038.50	1,038.50	1,038.50	1,038.50	1,038.50
Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	-	7,885.20
Earnings per share (Rupees) - Basic and Diluted (Not annualised)	2.95	3.92	1.30	6.87	2.16	4.80
Particulars of shareholding						
Public shareholding:						
- Number of shares	47,92,576	47,92,576	48,51,030	47,92,576	48,51,030	47,92,576
- Percentage of shareholding	46.15%	46.15%	46.71%	46.15%	46.71%	46.15%
Promoter and Promoter Group Shareholding:						
a) Pledged / Encumbered						
- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	N A	N A	N A	N A	N A	N A
- Percentage of shares (as a % of the total share capital of the Company)	N A	N A	N A	N A	N A	N A
b) Non-encumbered						
- Number of shares	55,92,424	55,92,424	55,33,970	55,92,424	55,33,970	55,92,424
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the Company)	53.85%	53.85%	53.29%	53.85%	53.29%	53.85%



B

Blue Star Infotech Limited (stand-alone) - Unaudited Financial Results for the Quarter and Half Year Ended September 30, 2013

Particulars	Quarter Ended (Unaudited)			Half Year Ended (Unaudited)		Year Ended (Audited)
	30.09.2013	30.06.2013	30.09.2012	30.09.2013	30.09.2012	31.03.2013
	(Rs. in Lakhs)					
Income from operations						
Export income	2,209.80	1,843.32	1,679.40	4,053.12	3,088.27	6,459.30
Domestic income	921.95	1,014.83	866.18	1,936.78	1,677.44	3,813.17
Income from operations	3,131.75	2,858.15	2,545.58	5,989.90	4,765.71	10,272.47
Other operating income (foreign exchange gain, net)	36.47	179.00	-	215.47	-	-
Total operating income	3,168.22	3,037.15	2,545.58	6,205.37	4,765.71	10,272.47
Employee benefits expense	1,483.04	1,413.15	1,563.57	2,896.19	2,948.95	5,778.69
Cost of business associates	564.91	499.99	148.26	1,064.90	329.08	925.04
Professional fees	94.93	130.84	50.18	225.77	145.25	368.45
Cost of products / licences	112.67	230.34	56.30	343.01	108.17	418.84
Travel and conveyance	100.11	71.41	122.00	171.52	194.60	445.79
Foreign exchange loss (net)	-	-	249.90	-	334.43	576.64
Depreciation and amortisation expense	110.57	69.00	65.10	179.57	129.98	280.85
Other expenses	431.56	397.14	318.36	828.70	643.23	1,401.02
Total expenses	2,897.79	2,811.87	2,573.67	5,709.66	4,833.69	10,195.32
Profit/(loss) from operations before other income	270.43	225.28	(28.09)	495.71	(67.98)	77.15
Other income (refer note B (iv))	128.77	129.02	144.83	257.79	248.04	629.23
Profit from ordinary activities before tax	399.20	354.30	116.74	753.50	180.06	706.38
Tax expense	129.60	99.30	30.00	228.90	50.00	172.58
Net profit for the period	269.60	255.00	86.74	524.60	130.06	533.80
Paid-up equity share capital (face value Rs. 10)	1,038.50	1,038.50	1,038.50	1,038.50	1,038.50	1,038.50
Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	-	8,050.24
Earnings per share (Rupees) - Basic and Diluted (Not annualised)	2.59	2.46	0.84	5.05	1.25	5.14
Particulars of shareholding						
Public shareholding:						
- Number of shares	47,92,576	47,92,576	48,51,030	47,92,576	48,51,030	47,92,576
- Percentage of shareholding	46.15%	46.15%	46.71%	46.15%	46.71%	46.15%
Promoter and Promoter Group Shareholding:						
a) Pledged / Encumbered						
- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	N A	N A	N A	N A	N A	N A
- Percentage of shares (as a % of the total share capital of the Company)	N A	N A	N A	N A	N A	N A
b) Non-encumbered						
- Number of shares	55,92,424	55,92,424	55,33,970	55,92,424	55,33,970	55,92,424
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the Company)	53.85%	53.85%	53.29%	53.85%	53.29%	53.85%

Particulars	Quarter Ended 30.09.2013
INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	-
Received during the quarter	7
Disposed off during the quarter	7
Remaining unresolved at the end of the quarter	-



NOTES :

A) Consolidated Reporting

The consolidated financial information includes the results of the Company's subsidiaries and joint venture company.

B) General

- i) The above results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors of the Company at their respective meetings held on October 17, 2013.
- ii) Pursuant to the Announcement 'Accounting for Derivatives' by the Institute of Chartered Accountants of India, the Company has adopted Accounting Standard 30, Financial Instruments: Recognition and Measurement, prescribed by the Institute of Chartered Accountants of India, during the quarter ended September 30, 2008. Consequently, outstanding forward contracts have been treated as highly probable forecast transactions based on historic trends. Accordingly, losses arising on 'mark to market' of such open forward contracts have been accumulated in 'Hedging Reserve Account'. The net loss transferred out of Hedging Reserve Account during the quarter ended September 30, 2013 amounts to Rs. 70.53 Lakhs (net loss transferred out of Hedging Reserve Account during the quarter ended September 30, 2012 amounts to Rs. 440.00 Lakhs). The Company uses forward contracts as economic hedges and not for trading or speculative purposes.
- iii) In accordance with the requirements of Clause 41 of the Listing Agreement with the Stock Exchanges, the Statutory Auditors have performed a limited review of the stand-alone and consolidated financial results of Blue Star Infotech Limited for the quarter and half year ended September 30, 2013. There are no qualifications in the limited review report issued for the said period.
- iv) Other Income for the quarter ended September 30, 2013 includes rental income on lease of office premises - Rs. 122.21 Lakhs (Rs. 110.86 Lakhs for the quarter ended September 30, 2012). Other Income for the half year ended September 30, 2013 includes rental income on lease of office premises - Rs. 244.42 Lakhs (Rs. 196.55 Lakhs for half year ended September 30, 2012).
- v) The Company considers its entire business / geographical operations as a single segment. There are no separate reportable segments as per Accounting Standard 17, Segment Reporting.
- vi) The Company has acquired 48.97% stake in ActiveCubes Solutions India Private Limited (ActiveCubes) on July 31, 2013, effective August 1, 2013. The results of ActiveCubes for the period August 1, 2013 to September 30, 2013 have been accordingly consolidated with the results of the Company.
- vii) The results for the quarter and half year ended September 30, 2013 are not strictly comparable with results of other quarters since it includes the results of ActiveCubes and Blue Star Infostack (Malaysia) Sdn. Bhd.
- viii) The Company has designated an exclusive e-mail id viz. Investor.Relations@bsil.com for investor grievance redressal.
- ix) The Company's consolidated and standalone results are available on the websites of the Company, The Bombay Stock Exchange Limited, Mumbai and The National Stock Exchange of India Limited.
- x) Previous period's figures have been re-grouped/rearranged wherever necessary to make their classification comparable with the current period.



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C) Statement of Assets and Liabilities

i) Consolidated Statement of Assets and Liabilities as at September 30, 2013		
Particulars	Unaudited As at 30.09.2013	(Rs. in Lakhs) Audited As at 31.03.2013
EQUITY AND LIABILITIES		
Shareholders' funds:		
Share capital		
Reserves and surplus	1,038.50	1,038.50
Sub-total - Shareholders' funds	8,737.36	7,885.20
Minority interest	9,775.86	8,923.70
	261.02	-
Non-current liabilities		
Deferred tax liabilities (Net)		
Other long-term liabilities	165.10	161.10
Long-term provisions	331.58	331.58
Sub-total - Non-current liabilities	95.85	85.42
	592.53	578.10
Current liabilities		
Trade payables		
Other current liabilities	1,778.72	812.87
Short-term borrowings	2,076.84	1,834.11
Short-term provisions	7.80	11.93
Sub-total - Current liabilities	97.19	300.09
	3,960.55	2,959.00
TOTAL - EQUITY AND LIABILITIES	14,589.96	12,460.80
ASSETS		
Non-current assets		
Fixed assets		
Tangible Assets		
Intangible Assets	1,982.03	2,063.66
Intangible assets under development	112.75	123.87
Goodwill on consolidation	170.44	62.63
Non-current investments	618.47	158.45
Deferred tax assets (Net)	324.48	243.68
Long-term loans and advances	80.30	-
Other non-current assets	1,970.04	1,818.18
Sub-total - Non-current assets	31.37	47.77
	5,289.88	4,518.24
Current assets		
Current investments		
Trade receivables	-	112.94
Cash and cash equivalents	6,506.50	4,457.50
Short-term loans and advances	1,957.60	2,867.35
Other current assets	333.04	369.76
Sub-total - Current assets	502.94	135.01
	9,300.08	7,942.56
TOTAL - ASSETS	14,589.96	12,460.80



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ii) Stand-alone Statement of Assets and Liabilities as at September 30, 2013		
Particulars	Unaudited As at 30.09.2013	(Rs. in Lakhs) Audited As at 31.03.2013
EQUITY AND LIABILITIES		
Shareholders' funds		
Share capital		
Reserves and surplus	1,038.50	1,038.50
Sub-total - Shareholders' funds	8,713.28	8,050.24
	9,751.78	9,088.74
Non-current liabilities		
Deferred tax liabilities (Net)		
Other long-term liabilities	156.24	156.24
Long-term provisions	331.58	331.58
Sub-total - Non-current liabilities	85.42	85.42
	573.24	573.24
Current liabilities		
Trade payables		
Other current liabilities	136.35	393.93
Short-term provisions	1,266.81	1,185.86
Sub-total - Current liabilities	21.29	244.65
	1,424.45	1,824.44
TOTAL - EQUITY AND LIABILITIES	11,749.47	11,486.42
ASSETS		
Non-current assets		
Fixed assets		
Tangible assets		
Intangible assets	1,963.58	2,043.77
Intangible assets under development	111.07	123.01
	66.66	62.63
Non-current investments		
Long-term loans and advances	2,257.06	1,555.21
Other non-current assets	2,043.77	1,838.53
Sub-total - Non-current assets	31.36	47.77
	6,473.50	5,670.92
Current assets		
Current investments		
Trade receivables	-	112.94
Cash and cash equivalents	4,494.23	4,146.11
Short-term loans and advances	353.96	1,356.27
Other current assets	289.56	130.80
Sub-total - Current assets	138.22	69.38
	5,275.97	5,815.50
TOTAL - ASSETS	11,749.47	11,486.42
Registered Office: 8th Floor, The Great Oasis MIDC, Andheri (East) Mumbai 400 093 Website: www.bsil.com		
Date: October 17, 2013 Place: Mumbai		
For BLUE STAR INFOTECH LIMITED  Sunil Bhatia Chief Executive Officer and Managing Director		

