BikeWo
Electrifying India

Date: September 01, 2026

To
The Manager
Listing Department National Stock Exchange of India Ltd.,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai-400 051

Scrip Code: BIKEWO

Subject: Submission of Investor Presentation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby submit the enclosed Investor Presentation of the Company for your information and records.

We further confirm that the aforesaid Investor Presentation does not contain any Unpublished Price Sensitive Information (UPSI).

Thanking you.

Yours faithfully,
For Bikewo Green Tech Limited

Katepalli Manideep
Digitally signed by Katepalli Manideep
Date: 2026.09.01 10:50:56 +05'30'

Manideep Katepalli
Chairman and Managing Director
DIN: 07840019

Encl **:** Investor Presentation

BikeWo™
Electrifying India

BikeWo Green Tech Limited

Investor Presentation Aug 2026

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OUR JOURNEY

Roadmap toward potential Mainboard migration

A focused transition from last-mile delivery to a scalable Energy & Mobility Infrastructure platform.

SEP 2024	AUG 2025	AUG 2026	DEC 2026	SEP 2027
FOUNDATION	FOCUS	TODAY • TRANSFORMATION UNDERWAY		SCALE
Listed on NSE SME	**Pivot to last-mile delivery**	**Capital deployment begins**	**Growth Phase**	**Expected Mainboard eligibility**
Public-market foundation established	Operating focus sharpened	Energy, mobility and EV logistics	Growth capital deployment	Migration pathway opens

MAINBOARD PATHWAY

Building the governance, operating scale and capital base for Mainboard migration.

SEP 2027

Expected eligibility

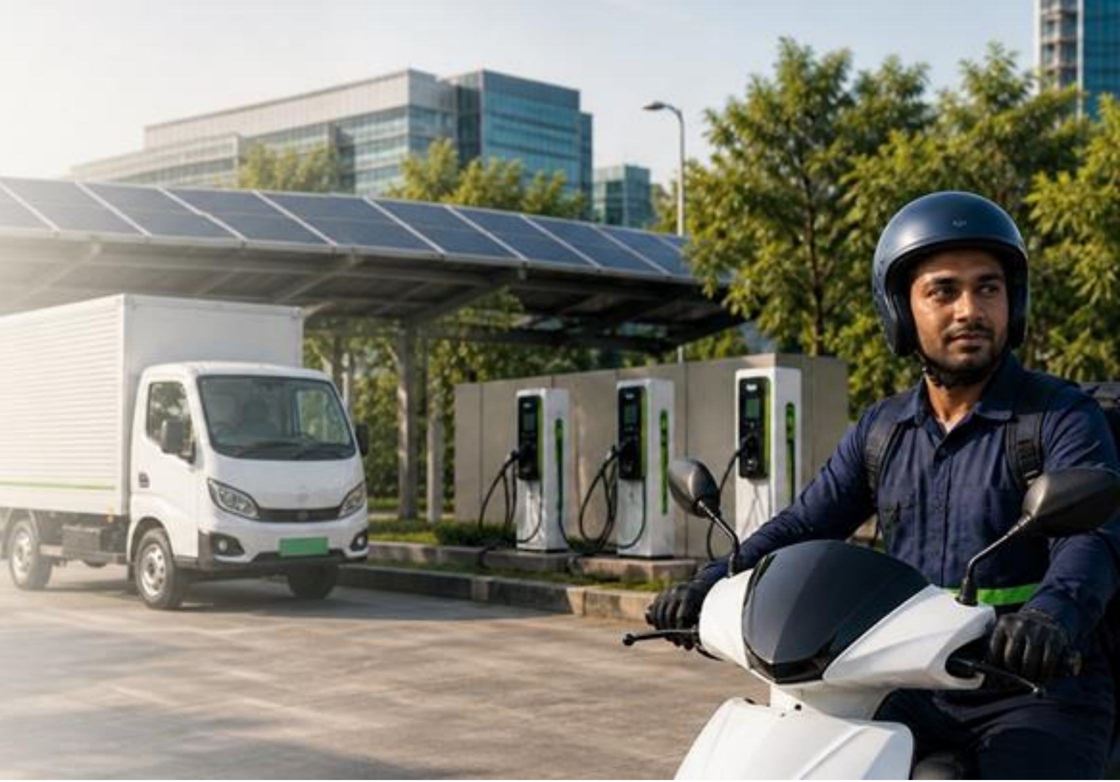
Earliest potential eligibility assessment
Subject to satisfaction of all applicable criteria at the application date

DEC 2027

Targeted migration

Indicative target for migration application/process
Subject to Board and shareholder approvals, NSE approval, prevailing regulations and market conditions

Disclaimer: The timelines shown are indicative management objectives and constitute forward-looking statements. Actual eligibility and migration may differ materially and are subject to the Company satisfying all applicable financial, market, shareholding, governance and regulatory requirements at the relevant time, obtaining necessary corporate and regulatory approvals, and any changes in law or exchange criteria. No assurance can be given that migration will occur by the dates indicated.



BikeWo™

Electrifying India

WHO WE ARE

We aim to own and operate the full-stack infrastructure enabling electric mobility at scale—across vehicles, energy, financing support, lifecycle services and intelligence.

ENERGY & MOBILITY INFRASTRUCTURE / EMI

Building an integrated platform for electric mobility

FULL-STACK PLATFORM

1 — **MOBILITY ASSETS**
Vehicles & leasing

2 — **ENERGY**
Charging & power

3 — **FINANCING SUPPORT**
Asset enablement

4 — **LIFECYCLE SERVICES**
Maintenance & support

5 — **VZN INTELLIGENCE**
Connected optimization

BikeWo
Electrifying India

BikeWo estimates a ₹2,500–3,000 crore addressable market within a rapidly scaling sector

India's last-mile market is expanding as e-commerce, faster delivery expectations and urban density reshape fleet demand.

MARKET SIZING

TAM — **₹65,000+ Cr**
India last-mile delivery

SAM — **₹25,000–30,000 Cr**
Tech-enabled urban & peri-urban last mile

SOM — **₹2,500–3,000 Cr**
Estimated serviceable obtainable market

WHY THIS MARKET MATTERS

12.7%
Market CAGR
2026–31

69.9%
B2C share
2025

54.3%
E-commerce share
2025

14.3%
Same-day delivery CAGR
through 2031

THE OPPORTUNITY As delivery demand becomes faster and more variable, asset-light fleet capacity becomes essential infrastructure.

Source: Mordor Intelligence, India Last Mile Delivery Market, updated Aug 2026. TAM rounded; SAM and SOM are BikeWo strategic estimates.

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Vehicle ownership can make last-mile capacity expensive, complex and inflexible

Fleet operators need to scale with demand—but today's ownership-led model locks capital into assets and operating complexity.

CAPITAL CONSTRAINED

01 High upfront capex

Vehicle purchases tie up working capital and limit fleet expansion.

02 Financing gap

Smaller operators struggle to secure competitive asset financing.

OPERATIONALLY FRAGMENTED

03 Fragmented fleet ownership

Vehicles, drivers, maintenance and replacements are managed independently.

04 EV transition complexity

Financing, charging, swapping and new technology must change at once.

CAPACITY MISMATCHED

05 Low asset utilisation

Demand fluctuations and downtime leave vehicles idle and returns diluted.

06 Unreliable availability

Conventional supply models struggle to deploy vehicles quickly when demand peaks.

THE CORE GAP Traditional models primarily sell vehicles. Logistics operators increasingly need reliable mobility capacity as a service.

BikeWo aims to turn vehicle ownership into managed, on-demand fleet capacity

The integrated platform is designed to source vehicles, enable financing, electrify and manage operations—helping logistics companies scale without owning their fleets.

THE OPERATING MODEL

01

Access & financing support

Vehicle sourcing • Asset leasing

ACCESS • AFFORDABLE

02

Manage & energise

Maintenance • Charging & swapping

MANAGED • ENERGISED

03

Deploy & optimise

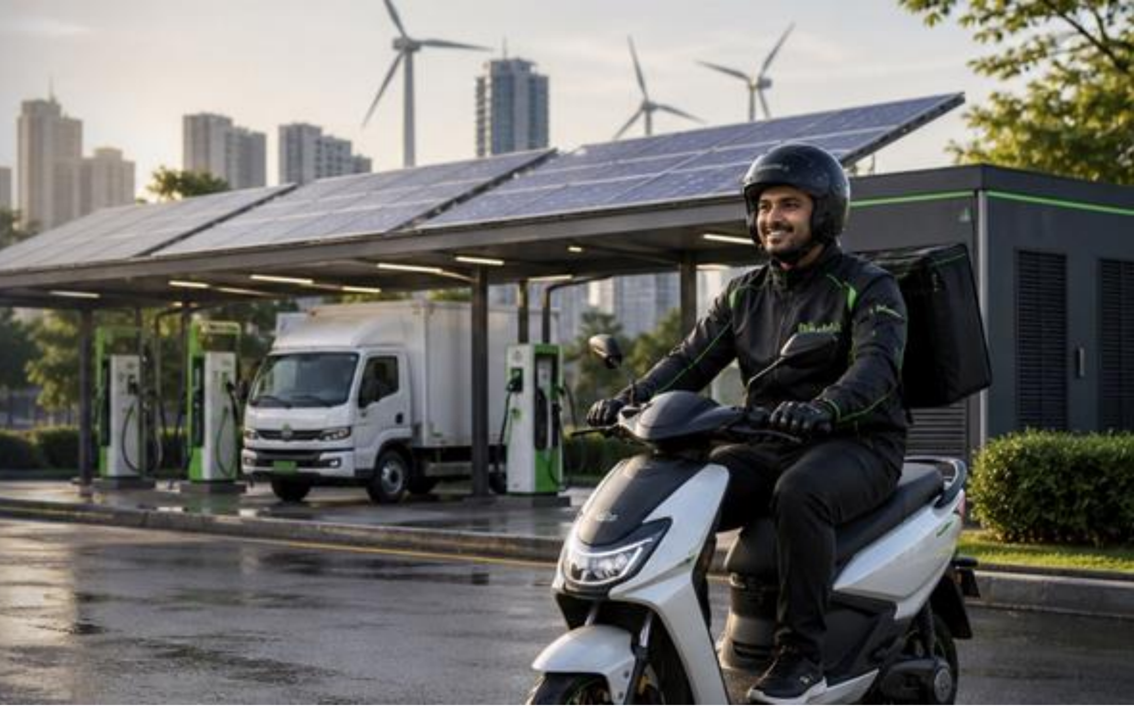
Reliable capacity • Lifecycle intelligence

RELIABLE • INTELLIGENT

INTENDED CUSTOMER IMPACT

- ✓ Lower TCO
- ✓ Higher utilisation
- ✓ Scalable fleets
- ✓ Better margins

VISION & MISSION



OUR VISION

Build the energy and mobility infrastructure that moves India — and scales globally.

EMI / ENERGY & MOBILITY INFRASTRUCTURE

OUR MISSION

Connect mobility, energy and technology to create smarter, more scalable logistics ecosystems.

LOGISTICS → OUR CORE

**Moving goods.
Moving India forward.**

EMI → OUR DIFFERENTIATOR

Integrated platform for electric mobility

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UPSTREAM → INTEGRATION

Build deeper control across the 3PL value chain

- Vehicle sourcing & distribution
- Financing support & asset leasing
- Fleet operations & driver ecosystem
- Maintenance, lifecycle & telematics
- Energy & charging Infrastructure for own use

CORE ENGINE — 3PL

The heart of our business. Delivering scale, efficiency and lasting value.

Scale → Integrate

(Hub)

→ Improve margins → Strengthen customer retention

DOWNSTREAM → DIVERSIFICATION

Use the capabilities, customers and infrastructure of the core to build adjacent businesses

- Open energy infrastructure to third parties
- Aviation Logistics
- Global Sourcing & Supply Chain
- Connected Intelligence / VZN
- New mobility & infrastructure opportunities

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Building an integrated mobility and logistics platform

DISTRIBUTION

ASSET LEASING

ENERGY INFRASTRUCTURE

LIFECYCLE SERVICES

AVIATION LOGISTICS

GLOBAL SOURCING

CONNECTED INTELLIGENCE

TARGET OPERATING MODEL

SOURCE › **DISTRIBUTE** › **ENABLE** › **CHARGE** › **SERVICE** › **CONNECT**

SOURCE	DISTRIBUTE	ENABLE	CHARGE	SERVICE	CONNECT
Global partners	PositiEV network	Flexible leasing	Energy network	EV Care	Data

LEADERSHIP

Building the Future of Energy & Mobility

Experienced leadership driving BikeWo's next phase of scale.

Hiten Pal Saklani

Chief Executive Officer

Strategy • Mobility • Business Transformation

Sathya Yalamanchili

Promoter

Vision • Partnerships • Value Creation

END OF PRESENTATION
THANK YOU

www.bikewo.in