



# BIGBLOC CONSTRUCTION LIMITED

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**NXTBLOC**  
Autoclaved Aerated Concrete Blocks

3<sup>RD</sup> July, 2025

To,  
BSE Limited,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort,  
Mumbai - 400001  
**Script Code: 540061**  
**ISIN :INE412U01025**

To,  
National Stock Exchange of India Limited,  
Exchange Plaza, C-1, BLOCK G,  
Bandra-Kurla Complex, Bandra (E),  
Mumbai - 400051  
**Symbol: BIGBLOC**  
**ISIN : INE412U01025**

Dear Sir/Madam,

**SUB: Investor Presentation pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

In accordance with Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation on Audited results for the financial year ended on 31<sup>st</sup> March, 2025 and other business matters.

The above information will also be made available on the website of the Company [www.bigbloc.in](http://www.bigbloc.in)

Kindly take the same on your records.

Thanking you.

Yours Faithfully,  
**For BIGBLOC CONSTRUCTION LIMITED**



**Mohit Narayan Saboo**  
**Director & Chief Financial Officer**  
**DIN: 02357431**

**Encl:** Investor Presentation



# Bigbloc Construction

(BSE: 540061 | NSE:BIGBLOC)

## FY2025

## Investor Presentation

# Consolidated Business Overview



## Bigbloc Construction: One of the Largest AAC Blocks Manufacturers in India

### NXTBLOC<sup>®</sup>

#### Autoclaved Aerated Concrete Blocks

##### Manufacturing

AAC blocks, a high-quality, lightweight, and energy-efficient building material known for its strength, insulation and fire resistance

Plant: Umargaoan, Kapadvanj, Wada

Total Capacity: 10,50,000 CBM P.A

##### Products:

- AAC Fly Ash Blocks
- AAC Sand Based Block

##### Applications:

- Residential
- Commercial
- Industrial
- Infrastructure

##### Benefits:

- Light weight
- Thermal insulation
- Soundproof
- Fire resistance
- Eco-friendly

### ZMARTBUILD WALL<sup>®</sup> BY NXTBLOC

#### AAC Wall Panel

##### Manufacturing

AAC wall panels are composite materials made of cement, lime and silica sand, reinforced with a two-way welded steel mesh

Plant: Ramosadi

Total Capacity: 2,50,000 CBM P.A

##### Products:

- 8 to 20 Feet long AAC Wall Panels

##### Applications:

- External and internal non-load bearing walls, roof and floor for:
- Residential
  - Commercial
  - Industrial

##### Benefits:

- Corrosion protected
- Steel reinforced
- Lightweight
- No plaster required
- No coping required
- No bond required

### NXTFIX<sup>®</sup> NXTPLAST<sup>®</sup>

#### Construction Chemicals

##### Trading

Construction chemicals, includes semi-premix high-quality mortar for AAC block jointing and bonding and ready-mix cement plaster

Upcoming Product: NXTGRIP (Tile Adhesive)

##### Products:

- "NXTFIX" Semi-premix Mortar

##### Applications:

- Jointing of AAC Blocks
- Bonding of AAC Blocks

##### Benefits:

- Superior strength
- Water retention
- Stability

##### Products:

- "NXTPLAST" Ready Mix Cement Plaster

##### Applications:

- External wall plastering
- Internal wall plastering

##### Benefits:

- High coverage
- Premixed
- Minimum cracks

21.5%

5Y Revenue CAGR

24.6%

5Y EBITDA CAGR

2.1%

ROE (FY25)

5.4%

ROCE (FY25)

1.3x

Net Debt to Equity (FY25)

INR 2,246

Million (Revenue FY25)

2,000+

Projects Executed

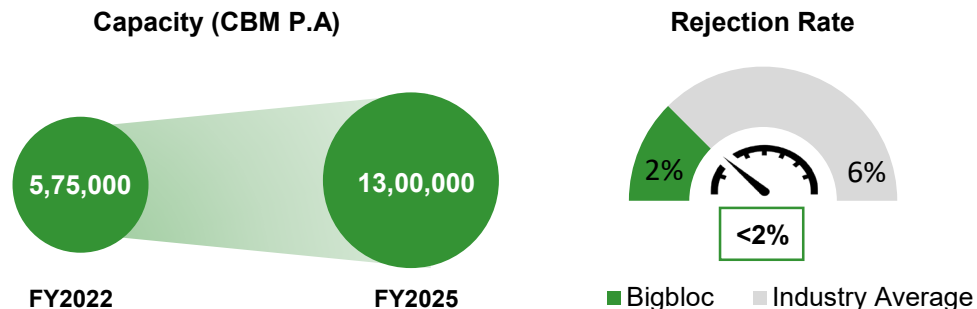
1,500+

Project Pipeline

# Bigbloc Investment Case (1/2)

## 1. Market Leadership

- One of the largest AAC Block manufacturers in India with a **total capacity of 13,00,000 CBM per annum**
- Strong supply chain network spread across **9 cities in 4 states**
- Consistently maintains a **rejection rate of less than 2%**, significantly lower than the **industry average of 4–5%**, driven by stringent quality control processes and automation-led manufacturing

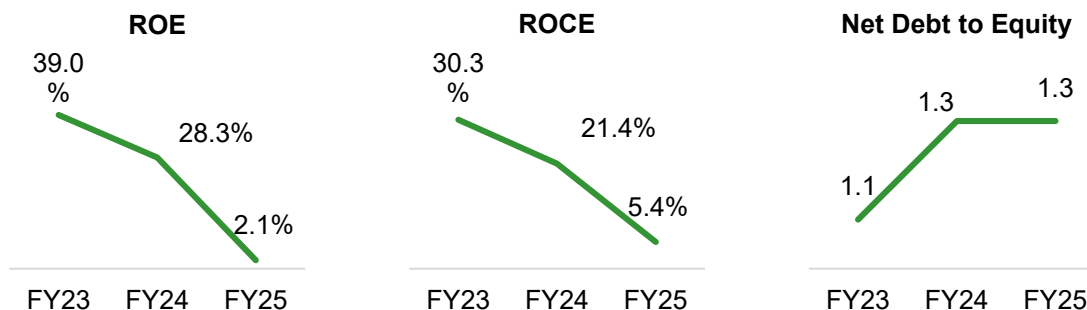


## 2. Diverse Product Portfolio and Client Base

- Expanding product range including **AAC Blocks, AAC Wall Panels, jointing mortar and construction chemicals**, catering to the evolving needs of the construction industry
- **Clientele expands to over 100 realtors**
- Includes prominent names in the **residential, commercial and hospitality** sectors such as **Lodha, L&T and Oberoi**

## 3. Strong Financial Performance

- **Revenue CAGR of 21.5%** and **EBITDA CAGR of 24.6%** over the **last five years**, highlighting consistent growth potential
- **Return on Equity of 2.1%** and **Return on Capital Employed of 5.4%** in FY2025
- **Net Debt to Equity at 1.3x**, reflecting ongoing investments in capacity expansion and future growth



# Bigbloc Investment Case (2/2)

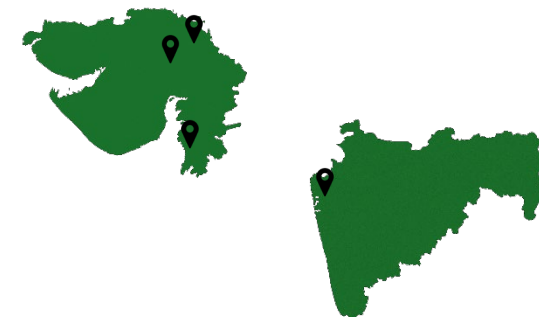
## 4. Proven Track Record and Operational Excellence

- **Over 2,000 projects executed**, showcasing the company's ability to deliver high-quality products on time and at scale
- Notable large-scale developments includes projects such as **Palava Township by Lodha Group** and **Crescent Bay by L&T**
- **4 state-of-the-art manufacturing facilities** strategically located in **Gujarat and Maharashtra** to ensure cost-effective distribution and logistics efficiency

Pallava Township



Crescent Bay



Eco Friendly



Reduces CO<sub>2</sub> Emission



Uses Less Energy



Recycled Fly Ash

## 5. Competitive Advantage through Sustainability

- AAC blocks are **100% eco-friendly**, reduce **CO<sub>2</sub> emissions by 30%**, and use **60% less energy** during production
- **Actively recycles fly ash**, contributing significantly to environmental conservation
- **Only company in the AAC industry generating carbon credits**, aligning with global and national efforts to reduce carbon footprints in construction

## 6. Industry Dynamics and Government Support

- AAC block market projected to grow from **INR 4,000 Cr in 2023 to INR 10,000 Cr by 2028**, driven by rising demand for sustainable construction materials
- Government focus on **urbanization and green building regulations** is creating a favorable ecosystem for AAC adoption across construction industry
- **INR 57,732 Cr** allocated under **PMAY schemes in Union Budget 2025–26**, expected to drive demand for eco-friendly building materials like AAC blocks

AAC Block Industry\*



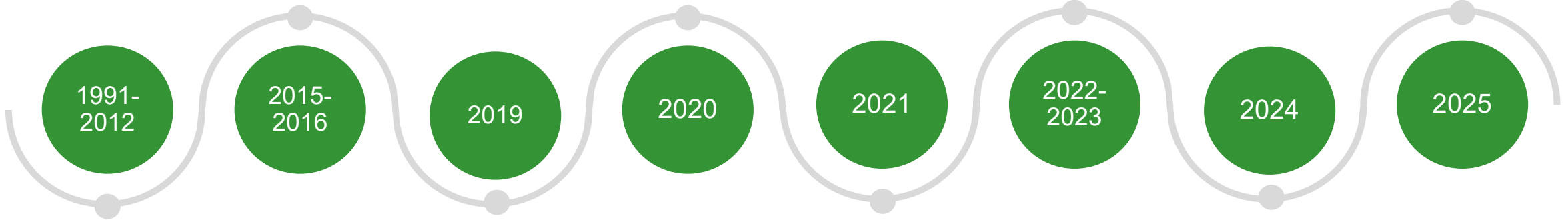
# Business Journey

- **Demerged a 3,00,900 CBM p.a. AAC block** manufacturing business from Mohit Industries Ltd.
- **Set up a new plant at Umargaon, Gujarat,** while expanding the listing to all major Indian bourses.

- Increased the production capacity at Starbigbloc Building Material Pvt. Ltd. to **250,000 CBM p.a.**
- Enhanced output to effectively meet **the growing market demand** for AAC blocks.

- **Acquired 60,000 sq. meters** of land under a joint venture for greenfield expansion
- commercialized Phase 1 at **the Wada Plant,** increasing total manufacturing capacity to **10,50,000 CBM p.a.**

- **Acquired 57,500 sq. mts.** of land in Madhya Pradesh to expand AAC Blocks business in **central India**
- **Ventured** into manufacturing of **Construction chemicals.**



- The first AAC blocks unit was **started in 2010** and sold to the Thapar Group **in 2011** under Mohit Industries Ltd
- **In 2012, a new 3,00,000 CBM p.a.** unit was set up in Umargaon, Gujarat, with expanded listings to all Indian bourses.

- **Acquired Starbigbloc Building Material Pvt. Ltd.** as a wholly owned subsidiary
- Started AAC block manufacturing with a **2,00,000 CBM p.a. capacity at Kapadvanj,** near Ahmedabad

- **Joint Venture with SCG International Corporation Company Ltd. of Thailand**

- Started operations at the JV plant with SCG at **Ramosadi**
- Commercialization of **Phase 2 at Wada Plant** making our total capacity **13,00,000 CBM p.a.**

# Leadership Team



**Mr. Narayan Sitaram Saboo**  
**Chairman and Executive Director**

*He has a 34 years of experience in management and operation of Textile Business and 10 years in AAC Block Business. He Holds a degree of Bachelor of Laws (LLB). Providing industry-wise leadership and management strategy are his key areas of expertise*



**Mr. Naresh Sitaram Saboo**  
**Managing Director**

*He has experience of over 25 years in Textile Business and 10 years of experience in AAC Block Business. He has vast experience in providing strategic direction in selection of technology and machineries in setting up new manufacturing facilities*



**Mr. Mohit Narayan Saboo**  
**Director and CFO**

*Experience of 7 years in Corporate Taxation, Finance and Accounts. He is a Chartered Accountant by qualification. Associated with the company since 2012 and responsible for handling work related to Corporate Finance and Accounting, Secretarial and legal issues*



**Mr. Sachit Gandhi**  
**Non Executive-Independent Director**

*With over 7 years of experience in Finance, Mr. Sachit Gandhi, Chartered Accountant by profession brings in- depth knowledge and skills to the Board that enables to make sound financial decisions for the betterment of the Company*



**Ms. Samiksha Nandwani**  
**Non Executive-Independent Director**

*With over 9 years of experience in Merchandising and Marketing, she adds value to the Company by providing expertise in Marketing. She holds a Bachelor's degree in Marketing from Veer Narmad South Gujarat University*



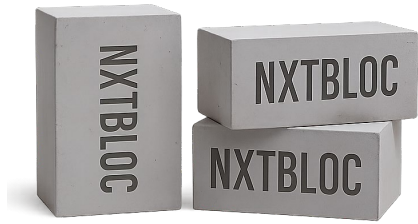
**Mr. Dishant Jariwala**  
**Non Executive-Independent Director**

*With over 6 years of experience, Mr. Dishant Jariwala's contribution to the Company's graphic designing and publishing system team has been noteworthy. He holds a Bachelor's degree in Chemical Engineering from SCET Engineering College*

## Strategic Growth Initiatives

- 1 Expansion into New Geographical Markets** → Acquired **57,500 sq. mts.** of land in **Madhya Pradesh** to expand AAC Blocks business in **central India**
- 2 Investment in Research and Development** → Driving process innovation through R&D by **adopting automation across new and existing plants** to improve control and efficiency
- 3 Product Diversification** → Ventured into **AAC Wall Panels** with a **first-mover advantage** and upcoming **NXTGRIP tile adhesive** under construction chemicals
- 4 Customer Relationship Management** → Strengthening service **delivery through an in-house truck fleet**, enabling timely dispatch, reduced delays and faster response to customer needs
- 5 Talent Acquisition and Development** → Building a skilled workforce by attracting top talent and **investing in training programs** to drive innovation, project execution and long-term growth

# Brand Proposition



AAC blocks, marketed under the brand 'NXTBLOC', offer an ideal combination of **strength, lightweight structure, thermal insulation, sound absorption and fire resistance**

Manufactured using natural and non-toxic raw materials, **NXTBLOC is 3x lighter than conventional bricks and weighs just a third of traditional clay brick structures**

This leads to a **20% reduction in steel consumption** and enables construction to be completed up to **4x faster**



NXTFIX mortar is a semi-premix high-quality mortar for **the jointing and bonding of AAC blocks**

NXTFIX mortar semi-premix **consists of cement, graded sand and specialized polymers** which combine to give superior **strength, water retention and stability**

NXTFIX mortar **only requires the addition of water before application** to prepare the product for use, **reducing the hassle of measuring and maintaining** various individual elements to create a conventional mortar



NXTPLAST Ready Mix Plaster is **a ready mix cement plaster with high-quality polymer additives** to substitute for the traditional site mix wall plaster process

The application method requires **mixing of water before application** and the mix is ready for plastering

NXTPLAST Ready Mix Plaster **can be used for both external and internal plastering**

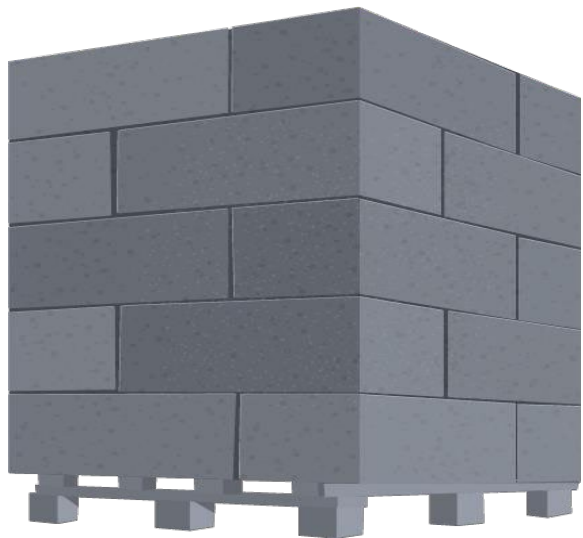


A **Co-branded product** under Joint Venture with **Siam Cement Group International**

AAC wall panels are composite material **consisting of cement, lime and silica sand**. These panels **use two-way welded steel mesh as reinforcement**

AAC wall panels are used for **external and internal non-load bearing walls, roof, floor** for commercial, industrial and residential buildings

# AAC Blocks: Block of the Future



## Stability

AAC blocks are made from a steam-cured mix and are **1/3rd the density of red bricks**, ensuring structural efficiency and durability.

## Superior Insulation:

Filled with non-connecting air bubbles, AAC provides **excellent thermal insulation** and energy savings.

## Eco-Friendly

Made from **natural materials**, AAC is **non-toxic**, energy-efficient, and **environmentally friendly**

## Bigbloc's AAC Blocks

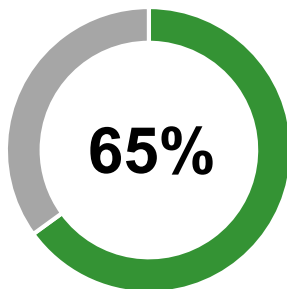
### Fly Ash AAC Blocks

A superior green solution, this **lightweight AAC block** combines **eco-friendly fly ash** with exceptional compressive strength and fire resistance. It adheres to **IS standards** and serves as an eco-conscious **replacement for traditional red clay bricks**

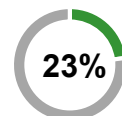
### Sand Based AAC Blocks

This **lightweight, smooth-finish AAC block** has high insulation and durability. Available in a **range of standard sizes**, each unit is consistently **three times lighter than a red brick**, making them easy to **handle and fast to install**

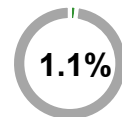
- ✓ Light Weight
- ✓ Affordable
- ✓ Thermal Efficient
- ✓ Sound Insulation
- ✓ Energy Efficient
- ✓ Increased Floor Space
- ✓ Fire Resistant
- ✓ High Strength
- ✓ Pest Control
- ✓ Water Absorption
- ✓ Earthquake Resistant



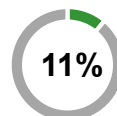
Fly Ash



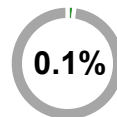
Cement



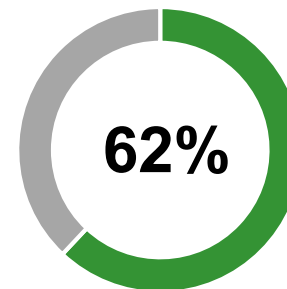
Gypsum



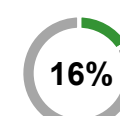
Lime



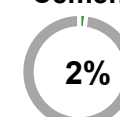
Aeration Agent



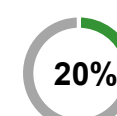
Sand Base



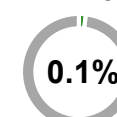
Cement



Gypsum



Lime



Aeration Agent

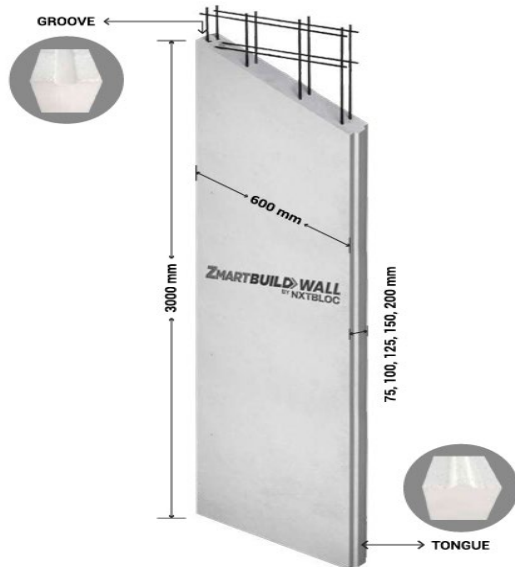
# New Initiative: AAC Wall Panels

ZMARTBUILD WALL By NXTBLOC, a joint venture between SCG International and Bigbloc Construction Limited, brings a new era of world-class walling solutions



**SCG Group from Thailand carries over 110 years of expertise in delivering end-to-end cement and construction solutions around the world. They continuously innovate to offer sustainable services.**

- In 2021, Bigbloc entered into a strategic Joint Venture with Siam Cement Group (SCG) of Thailand with 48% holding with SCG and 52% with Bigbloc
- SCG is one of the largest cement and building material companies in Thailand and Southeast Asia and ranks 2nd in 2021 Forbes list
- The JV has commenced its operations in FY24 with project value of INR 891 Mn and an installed capacity of 2,50,000 CBM with collaborative marketing expenses



- AAC wall panels are composite material consisting of cement, lime and silica sand. These panels use two-way welded steel mesh as reinforcement
- These panels are the next-generation versatile green building material that possess superior technical and functional advantages
- AAC wall panels are used for external and internal non-load bearing walls, roof, floor etc. for commercial, industrial, and residential buildings



**Increased Carpet Area**  
Slim and sturdy wall takes up less space



**Faster Installation**  
4x faster project completion than AAC Blocks



**Steel Reinforced**  
For flexural strength, safety and durability



**Low Finishing Cost**  
Saves total cost by requiring less labour and time



**Fire Resistant**  
Is non-combustible and resistant for up to 4 hours



**Thermal and Acoustic Insulation**  
Excellent at noise reduction and slowing heat transfer



**Eco Friendly**  
Reduces consumption of water during installation



**Lightweight**  
Yet gives superior strength

# AAC Growth Drivers

## Environment Friendly Product



- The major reasons behind growth of the market is shifting trend to light weight and green building construction
- Increased emphasis on green buildings (LEED Ratings), use of recycled material for AAC production, and superior characteristics of AAC, in comparison to traditional building materials

## Government Restrictions on Clay Bricks



- Red clay bricks are banned in few areas e.g. Gurgaon
- In other areas, there are guidelines and directives like MoEF notifications — issued in 2008 and 2013. Red Bricks was GST free, which came under GST in 2022
- Many producers require Environmental Clearances (ECs) and Pollution Control Board clearance to operate clay brick kiln

## Housing For All



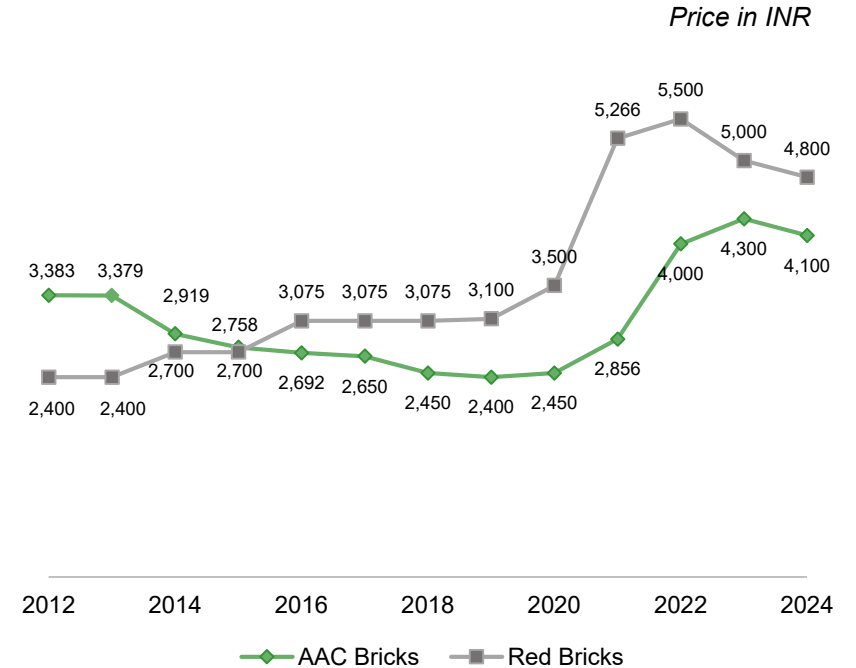
- India's ambitious initiatives like "Housing for All" and development of 100 smart cities will spur demand for efficient construction materials
- Union Budget 2025-26: The Union Budget 2025-26 allocated INR 3,500 crore for the Pradhan Mantri Awas Yojana-Urban 2.0 (PMAY-U 2.0) and INR 54,232 crore for the Pradhan Mantri Awas Yojana-Gramin (PMAY-G)

## Government Push Towards AAC



- Using fly-ash for bricks is mandatory in a 100 km radius around thermal power plants
- Using fly ash bricks is mandatory for constructing government buildings in some states
- Rules vary across the country but trend is to move towards substitutes of burnt red clay bricks

## Price Trend of AAC Block and Red Brick



*Red clay bricks are now ~20% more expensive than AAC blocks due to rising labor and fuel costs in traditional brick manufacturing*

# AAC Key Features

## Economics of an AAC plant setup



- An AAC plant of annual capacity 4,00,000 CBM requires an investment of up to INR 75 cr including land, machinery and civil construction cost
- An approximate land area of 10 acre is required for such a greenfield AAC plant
- To setup a plant, the average expenses incurred are: 1) 60% - Plant & Machinery 2) 30% - Building 3) 10% - Land

## Large players expanding



- AAC industry is largely organized. There are more than 150 AAC block manufacturing plants in India with total installed capacity of around 12 million CBM p.a. This is an average of around 1.5 lakh CBM p.a
- Out of 70, top 10 companies account for around 50% with the next 60 accounting for balance 50% capacity

## Consumption Centres



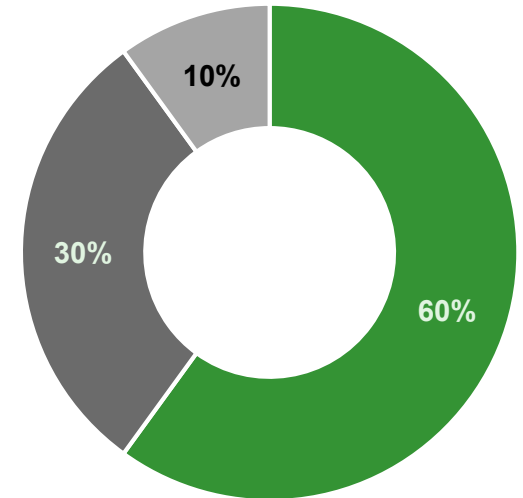
- The consumers include government supplies, real estate developers and individuals. Construction segment is the biggest consumers of AAC blocks
- As catchment area is less, plants are setup near consumption centers i.e., majorly urban areas

## Logistics limiting adoption of AAC blocks



- AAC block industry has strong growth potential, but logistics remain a key barrier to wider adoption.
- Selling prices range from INR 3,300–3,900 per CBM, with logistics costs reaching up to 15%.
- High freight costs restrict supply to a ~400 km radius, limiting plant size and scalability

## Set Up Costs



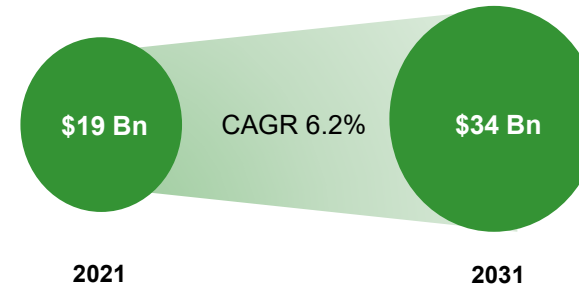
■ Plant ■ Building ■ Land

# AAC Industry Scenario: India and Global

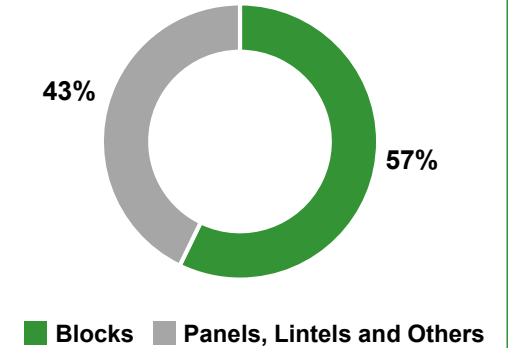
## Global AAC Industry

- The global AAC blocks and panels market was valued at **\$19 billion in 2021**, and is projected to reach **\$34.4 billion by 2031**, growing at a CAGR of **6.2% from 2022 to 2031**
- The building industry worldwide is expanding as a result of **rising urbanization and population growth**
- The ACC market is expanding as a result of an increase in **demand for environmentally friendly products**
- By product type, the **blocks sub-segment** dominated the market in 2024 with a **57.2% market share**.

The global AAC blocks and panels market size



AAC market by product type

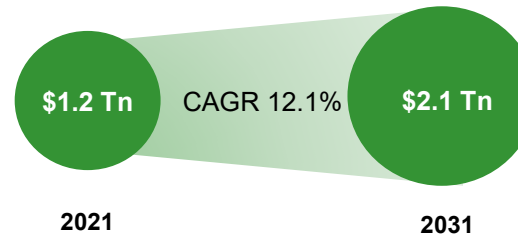


## India AAC Industry

### Indian Construction Industry

- The Indian construction industry is projected to reach **\$1.2 trillion** by the end of **2025**
- The industry is expected to grow further at a **CAGR of 12.1%**, driven by **government initiatives, infrastructure projects, and increased investment in real estate**
- In the fiscal year **2024–25**, the government increased capital expenditure by **11.1% to INR 11.1 trillion, equivalent to 3.4% of GDP**
- India's **real estate sector** is also set to grow significantly and is expected to reach **\$5.8 trillion by 2047**, contributing **15.5%** to the total economic output

Indian Construction Industry



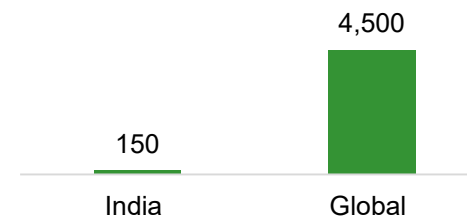
Indian Infrastructure Capital Expenditure



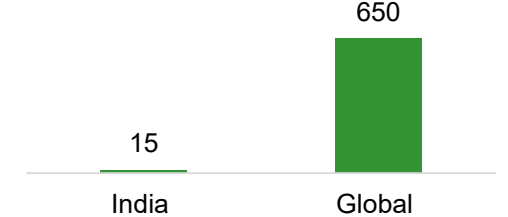
### Indian AAC Industry

- The AAC blocks industry in India was a **modest INR 50 crore** market in 2008 and has grown to approximately **INR 4,000 crore by 2023**
- The market is expected to further expand to **INR 10,000 crore by 2028**, growing at a **CAGR of 20%**
- There are more than **150 AAC block plants in India**, with a total installed capacity of around **12 million cubic meters per annum**

No. of Plants



Capacity (Mn CBM PA)



# Manufacturing Process: AAC Blocks

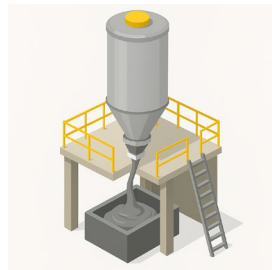
**1. Raw Materials**  
Raw Material includes Fly Ash, Cement and Lime



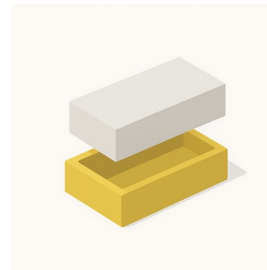
**2. Mixing**  
Raw Material are mixed to form a slurry



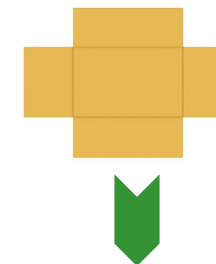
**3. Casting**  
The slurry is poured into mold to form cakes



**4. Unmolding**  
Cakes are unmolded and are ready to cut



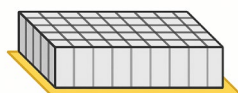
**5. Mold Cleaning & Preparation**  
Mold is cleaned, oiled and closed and returned to mixer



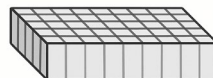
**10. Final Product**  
AAC block is ready for transport to the shipping or storage area



**9. Packaging**  
AAC is shrink wrapped and placed on pallets



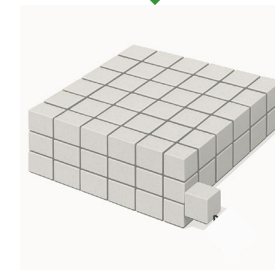
**8. Curing**  
Cured AAC is removed from autoclave



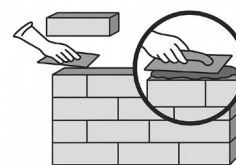
**7. Autoclaving**  
Uncured AAC placed in autoclave under pressure and steam



**6. Cutting**  
Cakes are cut into blocks and waste is recycled



**Used in Construction**  
AAC blocks are then used in construction activities for residential, commercial and infrastructure projects



**Application of Construction Chemical**  
AAC Blocks are joint and bonded using a semi-premix high-quality mortar like "NXTFIX"

# Manufacturing Platform

	Umargaon, Vapi, Gujarat	Kapadvanj, Ahmedabad, Gujarat	Wada, Palghar, Maharashtra	Ramosadi, Kheda, (JV) Gujarat
Products Manufactured	AAC Blocks	AAC Fly Ash Blocks & Sand Based Blocks	AAC Blocks	AAC Blocks & AAC Wall Panels
Capacity (CBM/ P.A)	3,25,000	2,50,000	5,00,000	2,50,000
Carbon credit (Units / P.A)	60,000 to 65,000	50,000 (registration under process)	50,000 to 60,000 (Potential)	50,000 to 60,000 (Potential)



**Kapadvanj**



**Umargaon**



**Ramosadi**



**Wada**

# Clients Diversified Across Residential, Commercial and Hospitality

## Real Estate



## Construction



## Cement



## Government Entities



# Key Projects

## Lodha Group

- Palava Township is a large-scale, integrated smart city project spread across **4,500 acres in Dombivli**, Maharashtra
- It offers a blend of **residential and commercial infrastructure**, catering to both living and business needs
- The township offers luxurious homes with premium amenities, including upscale shopping, entertainment, and business centers



## Kanakia Group

- Rainforest is a **4.5-acre** premium residential project located in Andheri East, Mumbai
- It offers luxurious **1, 2, and 3 BHK apartments** designed for modern urban living
- **Inspired by Amazonian rainforests**, the project is surrounded by lush greenery, offering a serene environment



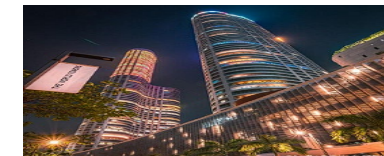
## L&T

- Crescent Bay is a **7-acre premium** residential project located in Parel, Mumbai.
- It offers luxurious **2, 3, and 4 BHK apartments** designed to meet the needs of modern families.
- Developed by L&T Realty, it is one of their **most premium offerings**, featuring elegant living solutions



## Lodha Group

- World One is a **landmark 17-acre residential project** located in Lower Parel, Mumbai, offering a premium lifestyle
- It features ultra-luxurious **3, 4, and 5 BHK apartments** designed for high-end urban living
- Standing **919 feet tall with 76 storeys**, World One is one of India's tallest residential skyscrapers



## Regency Group

- Palava Township is a large-scale, integrated smart city project spread across **4,500 acres in Dombivli**, Maharashtra.
- It offers a blend of **residential and commercial infrastructure**, catering to both living and business needs
- The township offers luxurious homes with premium amenities, including upscale shopping, entertainment, and business centers



## BigBloc Construction: ESG Commitments Driving Sustainable Growth



### Environment

- **AAC blocks** generate only 2.13 kg of CO<sub>2</sub> per square foot, significantly lower than conventional materials like **clay bricks** (17.6 kg CO<sub>2</sub>) and **concrete walls** (14 kg CO<sub>2</sub>)
- Potential to generate **1,50,000 to 2,00,000** units of carbon credits annually
- BigBloc uses **fly ash**, a by-product of thermal power plants, contributing to waste management by transforming it into a resource for **AAC block production**
- The company is actively installing a **solar power system** across all its plant to reduce its **carbon footprint**
- The company monitors and optimizes its **water usage** to reduce environmental impact

#### Energy Impact

The total installed **solar power capacity** across BigBloc and its subsidiaries stands at **2,375 kW**



### Social

- BigBloc focuses on **career growth** through continuous training and **leadership programs**, enhancing **employee retention** and skills
- The company supports **healthcare, education, and women empowerment** through its **CSR activities**
- Regular training on **health and safety protocols** ensures that employees adhere to best practices, contributing to a **safe work environment**
- The company has established partnerships with over **100 top realtors** and **EPC players**, ensuring sustained growth and quality service
- The company promotes **inclusivity** in its workforce, focusing on **equal opportunity hiring** and creating an **inclusive work culture**

#### Employee Training

**82%** of employees completed training on ethics, **risk and compliance** during **FY24**



### Governance

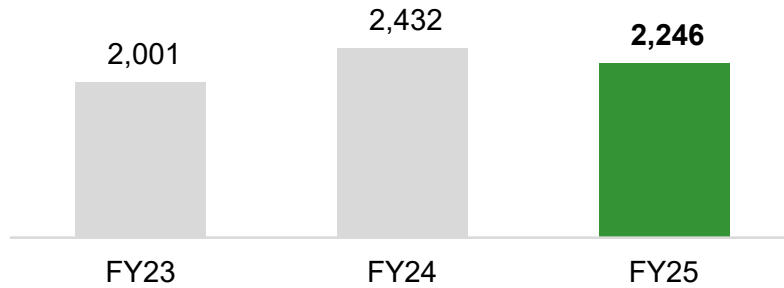
- The company adheres to strict **anti-corruption policies** to ensure ethical conduct at all levels of operation
- The **Corporate Social Responsibility (CSR) Committee** and **Risk Management Committee** oversee sustainability initiatives at the **board level**
- BigBloc adheres to stringent **governance frameworks**, ensuring **transparency** in its operations and regularly reviews **compliance** with applicable regulations
- BigBloc Construction ensures regular **internal audits** and **compliance checks** to maintain adherence to corporate governance and regulatory standards
- The company upholds a high standard of **corporate governance**, with policies such as the **Code of Conduct** and **Whistleblower Policy** to ensure **ethical business practices**

#### Board Composition

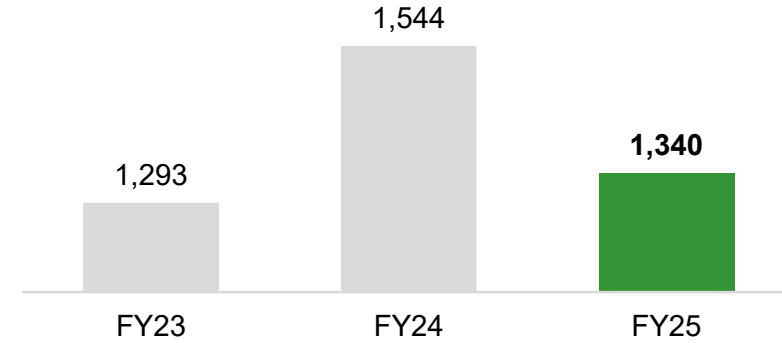
Board includes **3 independent directors** and **1 female director**, reflecting strong governance and diversity

# Consolidated Financial Highlights

## Revenue from Operations

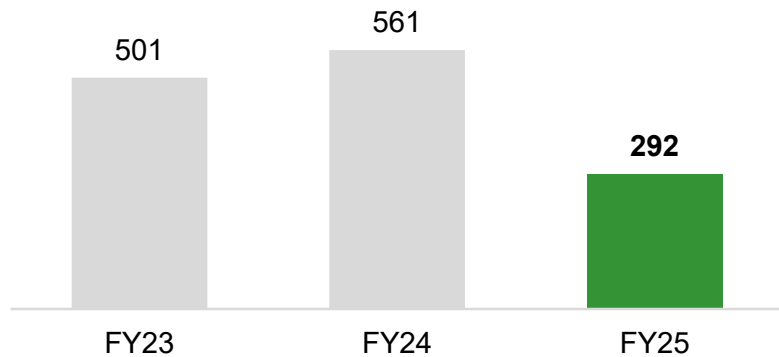


## Gross Profit

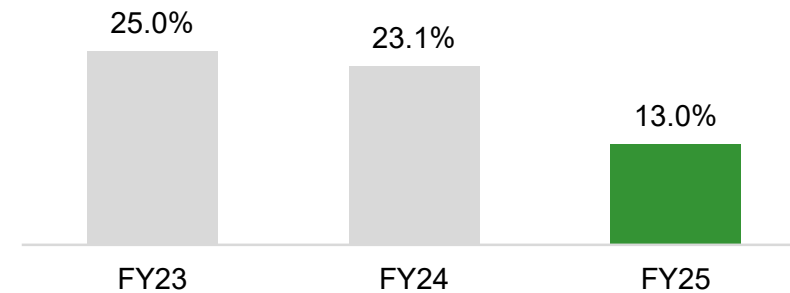


*INR in Million*

## EBITDA

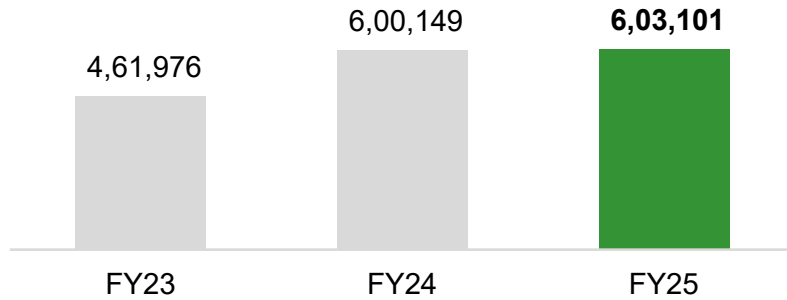


## EBITDA Margin

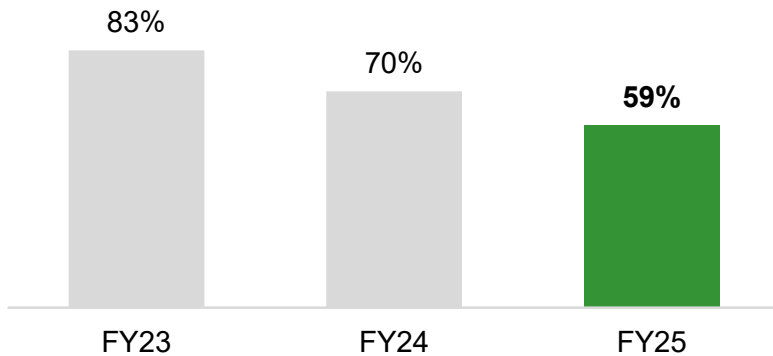


# Volume, Capacity Utilisation and Revenue Mix

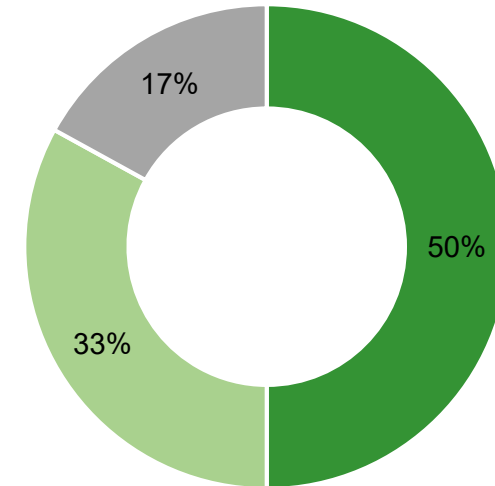
### AAC Blocks Sales Volume (CBM)



### Capacity Utilisation



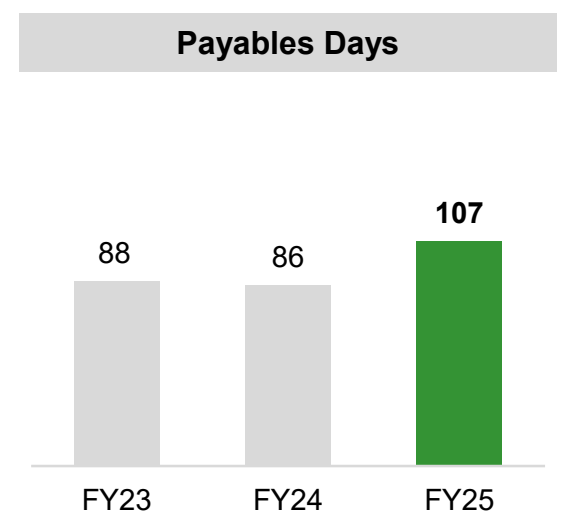
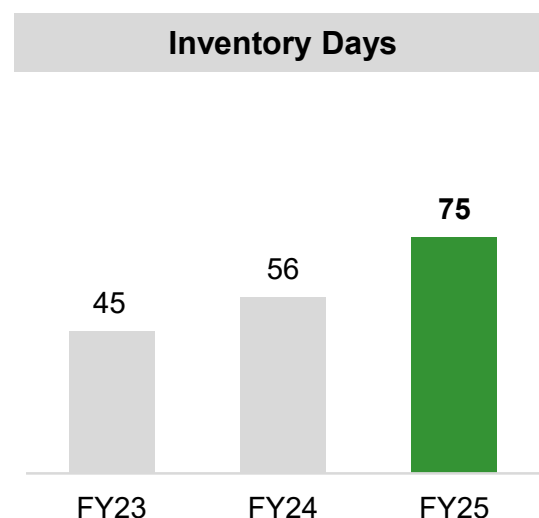
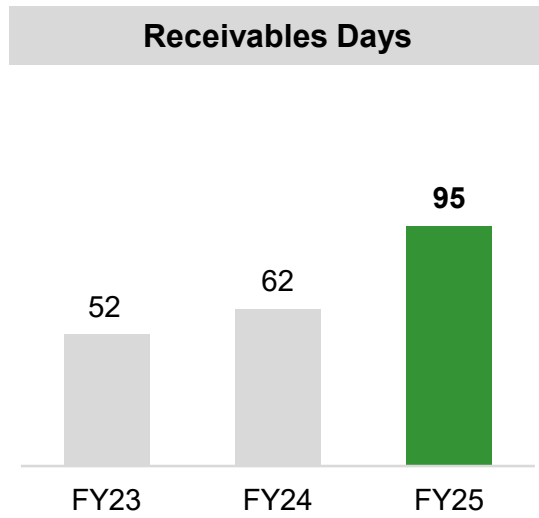
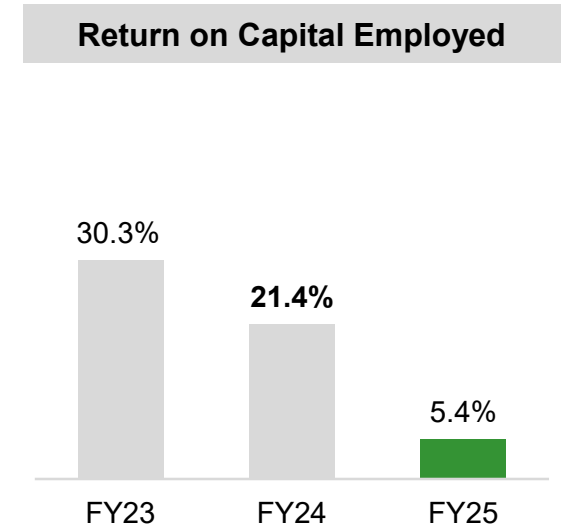
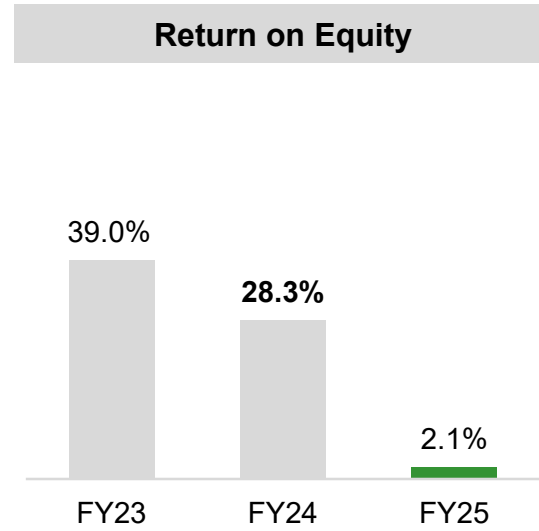
### Customer Revenue Mix FY25



■ Dealers ■ Builders, Contractors, Individuals and Industrial ■ Corporates

# Capital Structure

INR Mn.	FY23	FY24	FY25
Short Term Debt	228	418	634
Long Term Debt	645	1,007	1,247
<b>Total Debt</b>	<b>873</b>	<b>1,425</b>	<b>1,881</b>
Less: Cash and Cash Equivalent	17	8	15
<b>Net Debt</b>	<b>856</b>	<b>1,417</b>	<b>1,866</b>
Total Equity	771	1,086	1,492
<b>Net Debt / Equity</b>	<b>1.1</b>	<b>1.3</b>	<b>1.3</b>



# Historical Consolidated Income Statement

INR Million	FY23	FY24	FY25
<b>Revenue from Operations</b>	<b>2,001</b>	<b>2,432</b>	<b>2,246</b>
Operating Expenses	1,500	1,871	1,955
<b>EBITDA</b>	<b>501</b>	<b>561</b>	<b>292</b>
<b><i>EBITDA Margins (%)</i></b>	<b>25.04%</b>	<b>23.1%</b>	<b>13.0%</b>
Depreciation	61	103	145
Finance Cost	42	88	146
Other Income	8	41	45
<b>PBT</b>	<b>406</b>	<b>411</b>	<b>46</b>
Taxes	105	104	14
<b>PAT</b>	<b>301</b>	<b>307</b>	<b>32</b>
<b><i>PAT Margins (%)</i></b>	<b>15.04%</b>	<b>12.6%</b>	<b>1.4%</b>
Earnings Per Share (EPS)	2.14	2.18	0.68

# Historical Consolidated Balance Sheet

INR Mn	FY23	FY24	FY25
<b>Equity and liabilities</b>			
a) Equity Share Capital	142	142	283
b) Other Equity	612	899	1,070
c) Non-Controlling Interest	17	45	139
<b>Shareholders Fund</b>	<b>771</b>	<b>1,086</b>	<b>1,492</b>
<b>Non-Current Liabilities</b>			
a) Long-term Borrowings	645	1,007	1,247
b) Deferred tax liabilities (net)	31	38	-
c) Provisions	-	10	10
d) Other long term liabilities	7	-	1
<b>Total Non-current Liabilities</b>	<b>683</b>	<b>1,055</b>	<b>1,258</b>
<b>Current Liabilities</b>			
a) Short-term Borrowings	228	418	634
b) Trade payables	179	238	293
c) Other financial liabilities	1	0	0
d) Other current liabilities	31	42	43
e) Provisions	-	1	2
f) Current tax liabilities	98	95	57
<b>Total Current Liabilities</b>	<b>537</b>	<b>795</b>	<b>1,029</b>
<b>Total Equity and Liabilities</b>	<b>1,991</b>	<b>2,936</b>	<b>3,779</b>

INR Mn	FY23	FY24	FY25
<b>Assets</b>			
<b>Non-Current Assets</b>			
a) Property, Plant and Equipment	806	1,665	2,271
b) Capital WIP	410	184	115
c) Goodwill	54	54	54
d) Other Intangible Assets	2	4	3
e) Investments	4	5	6
f) Loans	10	34	37
g) Deferred Tax Assets (Net)	-	-	8
h) Other Non-current Assets	21	13	45
<b>Total non-current assets</b>	<b>1,307</b>	<b>1,959</b>	<b>2,540</b>
<b>Current Assets</b>			
a) Inventories	110	161	211
b) Trade Receivables	311	522	649
c) Cash & Bank Balances	17	8	15
d) Loans	99	27	119
e) Other Current Assets	147	259	245
<b>Total Current Assets</b>	<b>684</b>	<b>977</b>	<b>1,239</b>
<b>Total Assets</b>	<b>1,991</b>	<b>2,936</b>	<b>3,779</b>

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