KRBL Limited

Ref: KRBL/SE/2026-27/29 **August 14, 2026**

The General Manager **Department of Corporate Services** **BSE Limited** **Floor 25, Phiroze Jeejeebhoy Towers** **Dalal Street, Mumbai – 400 001** **Scrip Code: 530813**	**National Stock Exchange of India Limited** **"Exchange Plaza", C-1, Block-G** **Bandra-Kurla Complex** **Bandra (E), Mumbai-400051** **Symbol: KRBL**
ISIN: INE001B01026	

Sub: Investor Presentation on Unaudited Financial Results of the Company for the first quarter (Q1) ended June 30, 2026.

Dear Sir/Madam,

Pursuant to the provisions of Regulation 30 read with Para A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the Investor Presentation on Unaudited Financial Results of the Company for the first quarter (Q1) ended June 30, 2026.

The above information will also be available on the Company's website at www.krblrice.com under the head 'Investor Relations'.

You are requested to kindly take the same on record.

Thanking you,

Yours Faithfully,

For KRBL Limited

Shubham Kandhway

Digitally signed by Shubham Kandhway
Date: 2026.08.14 10:30:24 +05'30'

Shubham Kandhway
Company Secretary & Compliance Officer
M. No.: F10757

INVESTOR PRESENTATION

Q1 FY2027

KRBL Limited

WORLD'S LARGEST RICE MILLERS & BASMATI RICE EXPORTERS

LEADING RICE COMPANY

6,098 cr
FY 26 Total Income

8,589cr
Market Cap. as on 30th Jun '26#

37%*
Highest GT Market Share

38%*
Highest MT Market Share

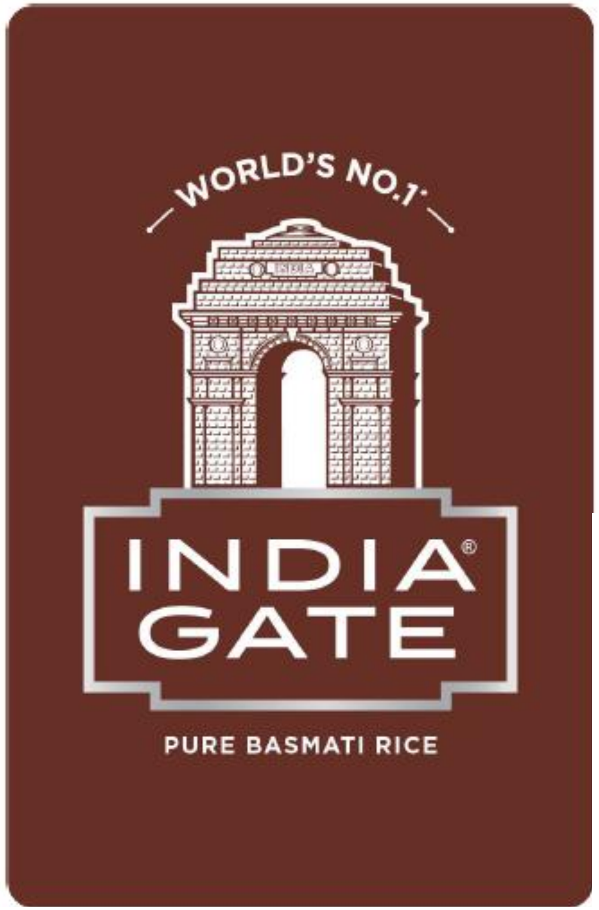
15.8%
FY 26 EBITDA

12 million
Household reach in India @

10.5%
FY 26 PAT

90+ countries
Leading Exporter to 90+ Countries

*All figures in ₹. crore and are based on consolidated financials. * MAT June'26 Market share of basmati packaged rice in India as per Nielsen # Source: NSE @ Source: Kantar Household Panel (MAT Mar'26) – 13 Major Markets (Urban)*



Market Leadership

Highlights

Unparalleled processing capacity with the **Largest Rice Milling Plant** in Punjab

Underpinned by a **Strong Financial Position** with substantial internal accruals and minimal debt reliance

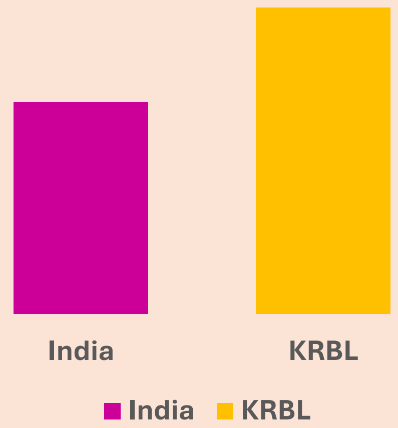
Robust domestic network supported by over **850+ distributors**

KRBL has **Largest Contact Farming Network** coverage for rice

Pricing Power

On the back of Strong Brand & Superior Product

Basmati Realization (per MT)*

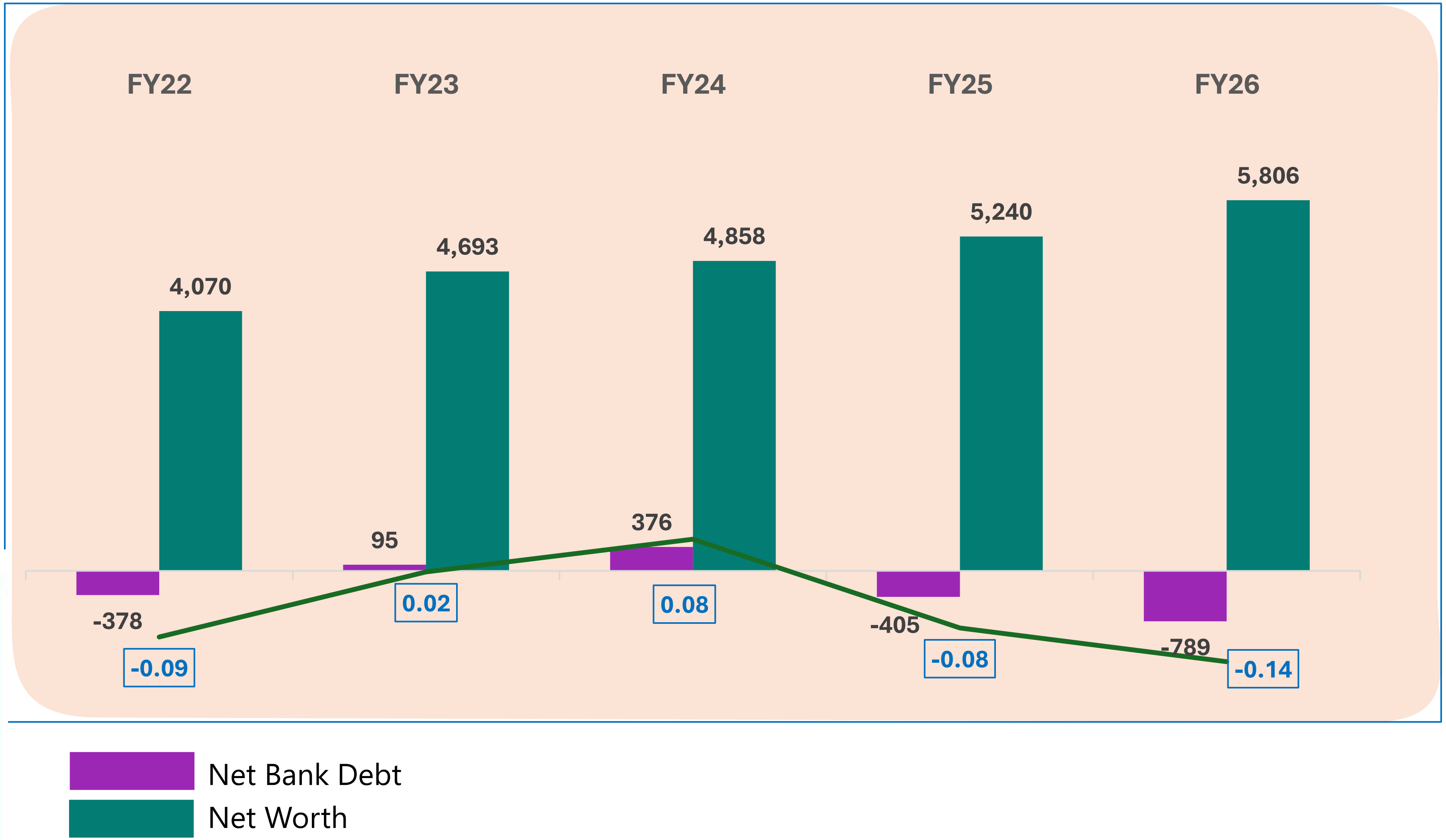


KRBL enjoys significant premium, reflecting strong brand and superior product.

**KRBL FY26 Basmati Export Realisation per MT compared with India's export realization. Latter is as per APEDA export data of FY26.*

ROBUST CASH FLOW

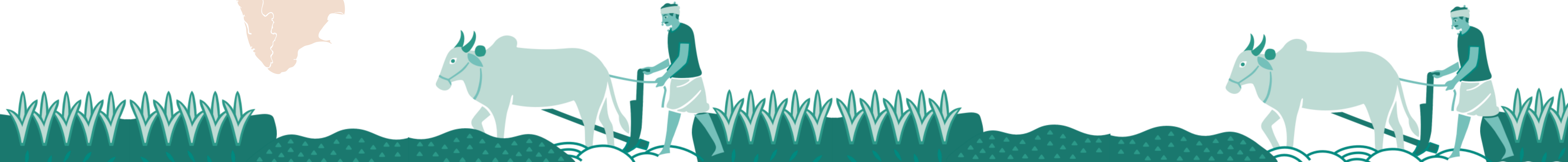
Low Debt Dependence



All figures in ₹. crore and are based on consolidated financials

STRATEGICALLY LOCATED FACILITIES

Strategically located manufacturing and procurement facilities



Q1 FY27

Consolidated Performance Highlights

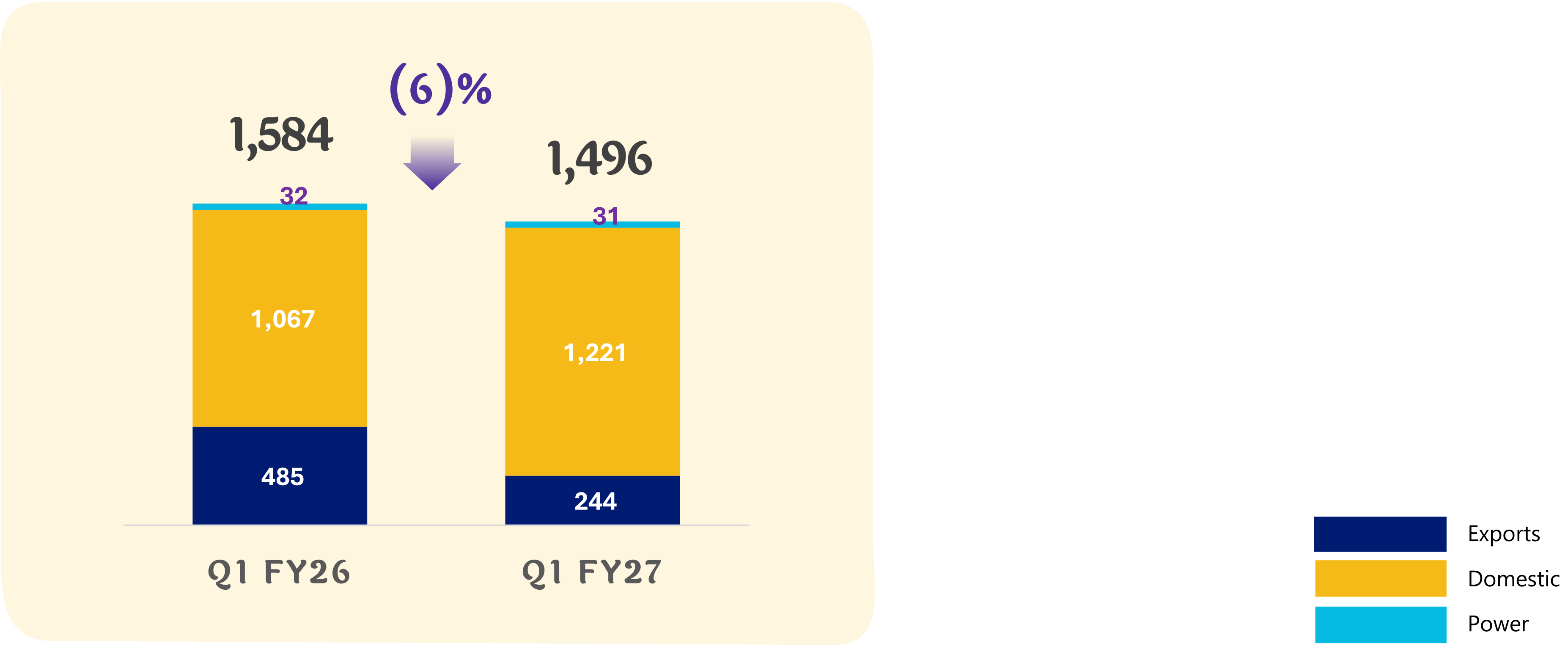
1,560 Total Income	**1,841** Cash & Bank balance*
566 Gross Profit	**(1,841)** Net Bank Borrowings
372 EBITDA	**6,070** Net worth
261 PAT	**2,944** Total Inventory

All figures in ₹. crore and are based on consolidated financials.

**Includes Other Bank balances and Investments (excluding Investment in Equity Shares)*

Revenue

Performance Overview

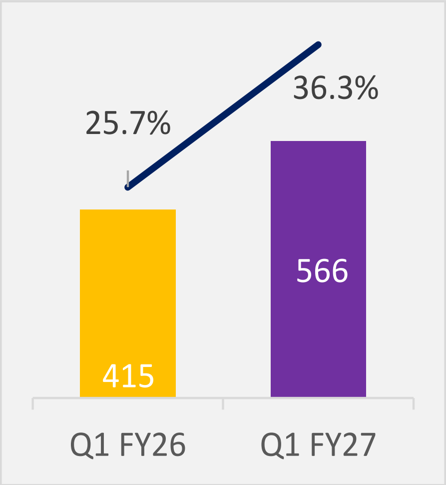


- In Q1 FY27, overall revenue declined by 6% on YoY basis mainly due to lower export revenue. Domestic revenue grew by 14% on YoY basis.

Q1 FY27

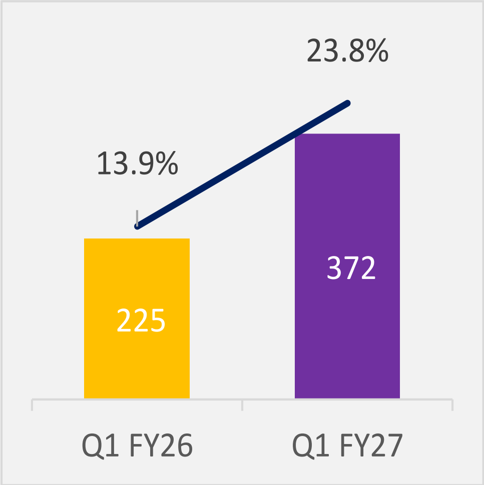
Profitability Metrics

GROSS PROFIT



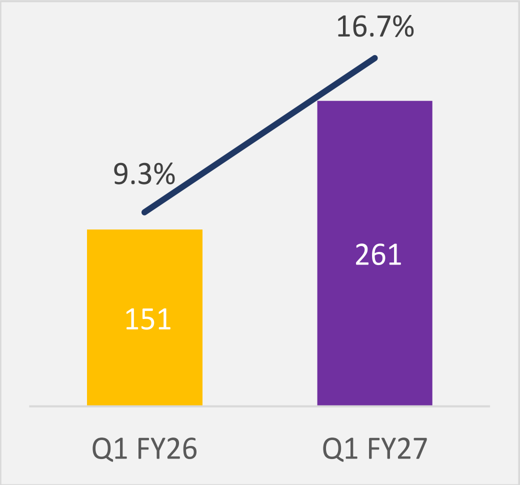
Gross margin increased due to price increase, better sales mix and higher other income partially offset by higher COGS.

EBITDA



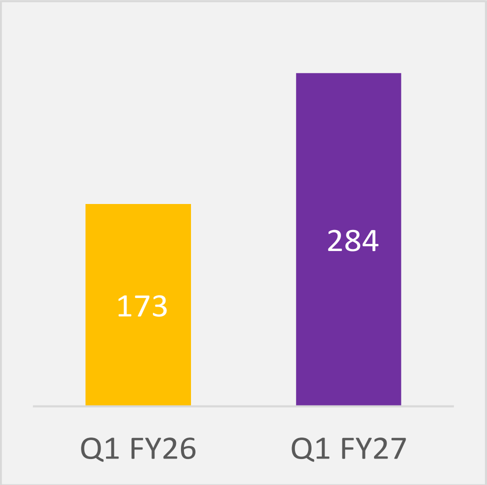
EBITDA followed the Gross margin trend partially impacted by higher proportionate employment cost.

PROFIT AFTER TAX



PAT margin followed the trend in EBITDA.

CASH PROFIT



All figures in ₹ crore and are based on consolidated financials

Q1 FY27

Consolidated P&L Summary

Particulars	Q1 FY27	Q4 FY26	Q1 FY26	FY 2026	Q1 FY27 Y-o-Y	Q1 FY27 Q-o-Q
Revenue from operations	1,496	1,526	1,584	6,098	*-6%*	*-2%*
Other income	64	8	32	70	*99%*	*677%*
Total Income	1,560	1,534	1,617	6,168	*-3%*	*2%*
Cost of goods sold	995	1,080	1,202	4,421	*-17%*	*-8%*
Gross Profit	566	453	415	1,747	*36%*	*25%*
Gross Profit %	*36.3%*	*29.6%*	*25.7%*	*28.3%*		
Employee benefits expenses	55	53	48	215	*15%*	*5%*
Other expenses	139	163	142	559	*-2%*	*-15%*
EBITDA	372	237	225	973	*65%*	*57%*
EBITDA %	*23.8%*	*15.5%*	*13.9%*	*15.8%*		
Finance costs	1	4	1	8	*-45%*	*-82%*
Depreciation and amortisation expense	23	23	22	91	*6%*	*2%*
Profit before tax	348	210	202	873	*73%*	*65%*
Tax Expenses	87	55	51	225	*71%*	*59%*
Profit after tax	261	155	151	648	*73%*	*68%*
Profit after tax %	*16.7%*	*10.1%*	*9.3%*	*10.5%*		

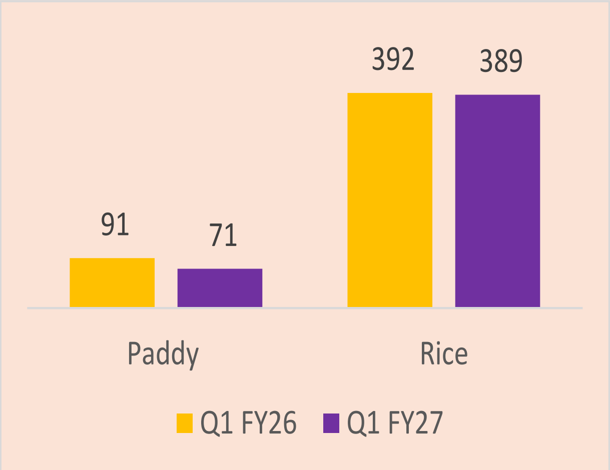
All figures in ₹ crore and are based on consolidated financials

BALANCE SHEET METRICS

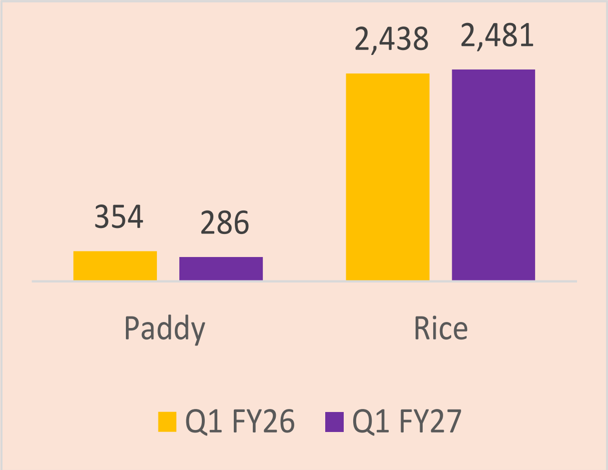
Working Capital Highlights

Total Inventory as on 30th Jun 2026 is Rs. 2,994 Cr vs Rs 2,953 Cr as on 30th June 2025.

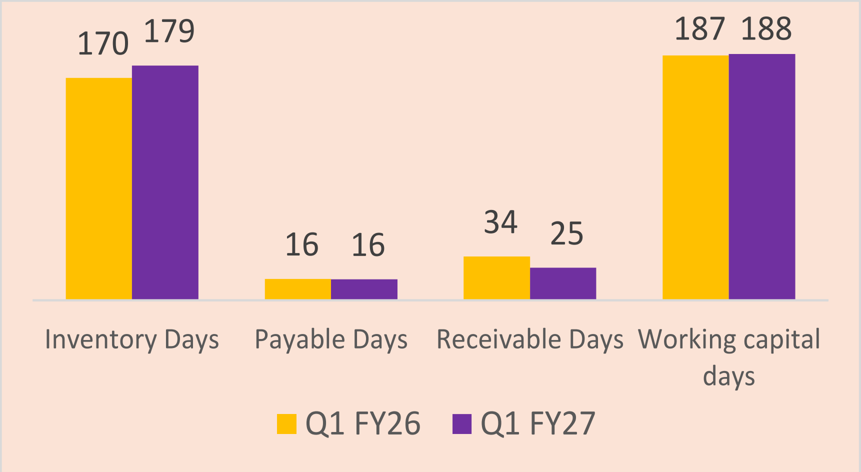
INVENTORY VOLUME (in ´000 MT)



INVENTORY VALUE (In Rs. Cr.)



WORKING CAPITAL DAYS

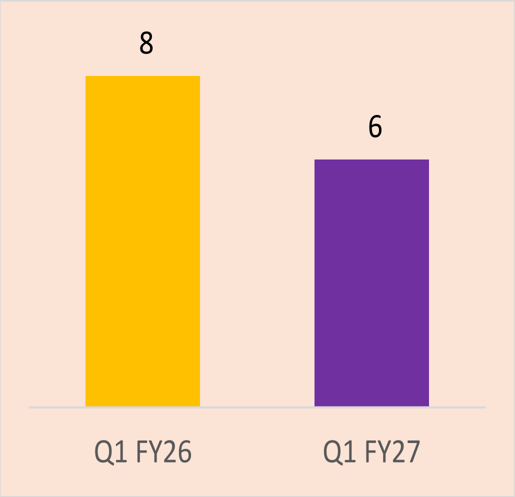


All figures in ₹ crore and are based on consolidated financials

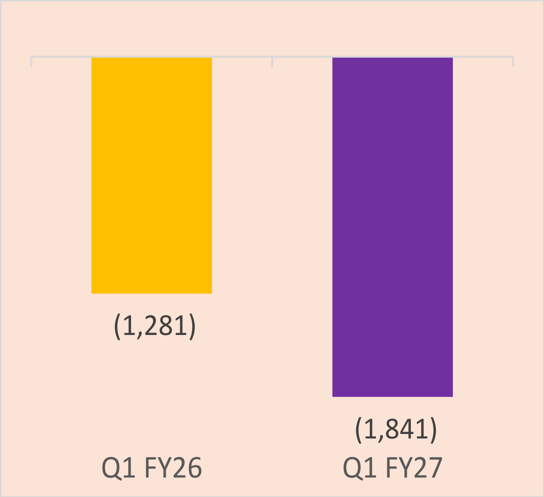
BALANCE SHEET METRICS

Debt Protection Highlights

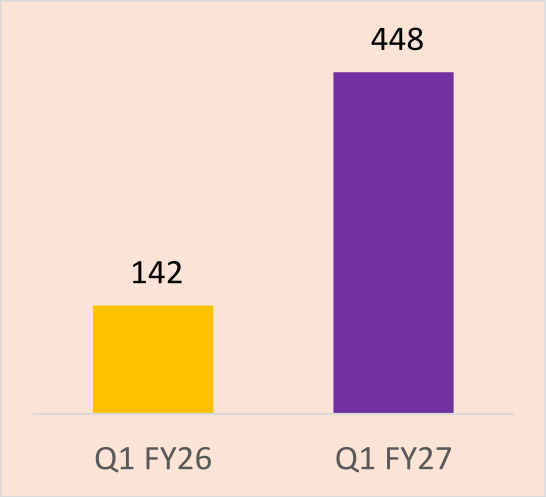
CURRENT RATIO (times)



NET BANK BORROWINGS (Rs. Cr)



INTEREST COVERAGE RATIO (days)



- Strong credit ratings from ICRA (AA(Stable)) and [ICRA] A1+; and CARE (A1+) reflect the confidence in KRBL's financial discipline and stability.
- Net bank debt is lower mainly due to lower net working capital and internal accruals.

All figures are based on consolidated financials


INDIA BUSINESS
WORLD'S NO.1
INDIA GATE
PURE BASMATI RICE

Continuing Market Leadership

Revenue* in Rs.	Revenue growth
1,221 Cr	**14%**
For Q1 FY27	YoY

Revenue growth is mainly driven by 11% increase in rice realization.

All figures in Rs . crore and are based on consolidated financials.
**Domestic Revenue excludes power revenue*

KRBL CONTINUES TO LEAD ACROSS CHANNELS...

MARKET SHARE (%)

GENERAL TRADE	MODERN TRADE	E-COMMERCE
37%	38%	41%

Market Share : MAT JUNE'26 as per RMS data | E-commerce as per internal numbers, June'26 Exit

STRATEGIC PILLARS

INDIA

DEMOCRATIZING
OUR DISTRIBUTION

REMODELLING
OUR SUPPLY CHAIN

INVESTING
IN THE BRAND

FORAYING INTO
NEW PROD. & CATEGORIES

STRATEGIC PILLARS

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DEMOCRATIZING OUR DISTRIBUTION

Maintaining strong Retail Footprint, with robust presence across Indian Homes

Strongest Outlet Presence

3.3 Lakh
Retail Outlets

Reaching out to

1.2 Crore
India Households

**All Channels # of outlets of Packaged basmati as per RMS AMJ'26*

***Urban Indian Households penetration – KWP (MAT Mar'26) | All India*

STRATEGIC PILLARS

INDIA

DEMOCRATIZING
OUR DISTRIBUTION

REMODELLING
OUR SUPPLY CHAIN

INVESTING
IN THE BRAND

FORAYING INTO
NEW PROD. & CATEGORIES

REMODELLING OUR SUPPLY CHAIN

Ongoing transformation endeavors, supporting Distribution democratization

GENERAL TRADE

Going Deeper with Distribution
Establishing direct distribution in non-covered / underpenetrated towns

MT & E-COMM

Driving Servicing & Cost Efficiency

1.

ENSURING WIDER & DEEPER SUPPLY

13 C&Fs & **16 SS**

ENABLING COST OPTIMIZATION

BETTER SERVICEABILITY

2.

BUILDING A ROBUST & HEALTHIER GTM PRACTICE

MOVING TOWARDS ‘FOR’ MODEL

STRONGER GOVERNANCE ON GTM

SAFEGUARDING AGAINST INFILTRATION

STRATEGIC PILLARS

INDIA

DEMOCRATIZING
OUR DISTRIBUTION

REMODELLING
OUR SUPPLY CHAIN

INVESTING
IN THE BRAND

FORAYING INTO
NEW PROD. & CATEGORIES

INVESTING IN THE BRAND

Driving Brand narratives, by leveraging cultural moments

‘Worth the Wait’
A perfectly-timed and executed
April Fool’s gag

APRIL FOOL’S DAY

Re-instating a core Indian value of ‘Duty Towards one’s Mother’ by challenging the bare-minimum digital culture

MOTHER’S DAY

WORLD’S NO.1*

INDIA GATE®

PURE BASMATI RICE

Honoring a father's quiet sacrifice by reigniting conversations around the values they pass on...

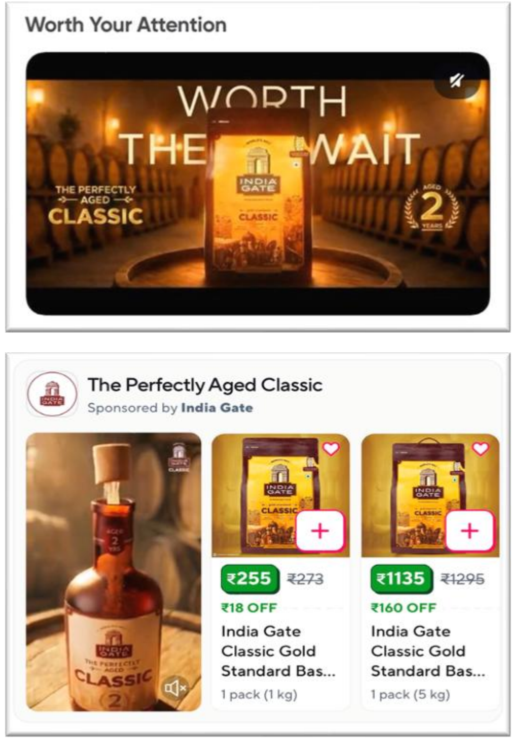
FATHER’S DAY

INVESTING IN THE BRAND

APRIL FOOLS'

'Worth the Wait' - A perfectly-timed & executed April Fool's gag with a face that made **India Gate Classic's** Ageing story impossible to ignore

ENGAGEMENT
45 Mn+




Starring RAKESH BEDI in his Spy Avatar

INVESTING IN THE BRAND

MOTHER'S DAY

FATHER'S DAY

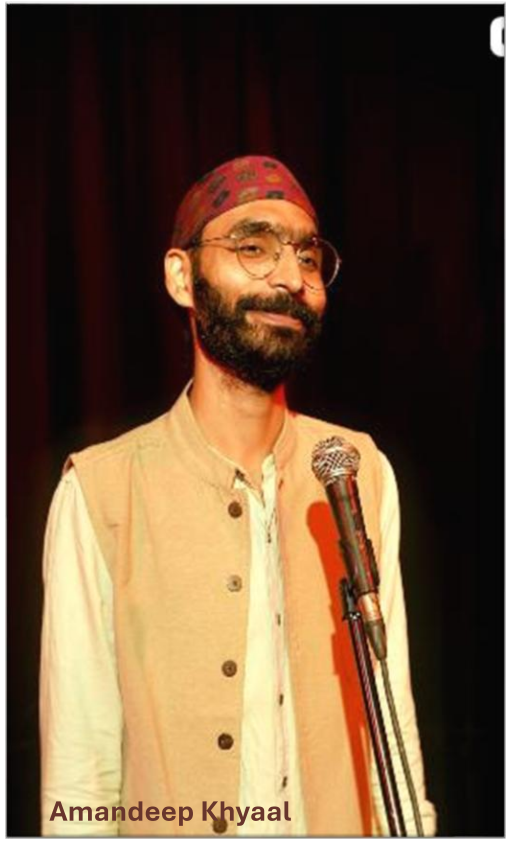
India Gate is no longer just celebrating **cultural moments**, rather is challenging the status quo to live up to the **Indian Values** behind them.

MOTHER'S DAY was all about re-instating a core Indian value of **'Kartavya'**, by calling out the bare-minimum digital greetings that have replaced real effort. And FATHER'S DAY was all about honoring a father's quiet **'Tyaag'** by reigniting conversations around the values they pass on...

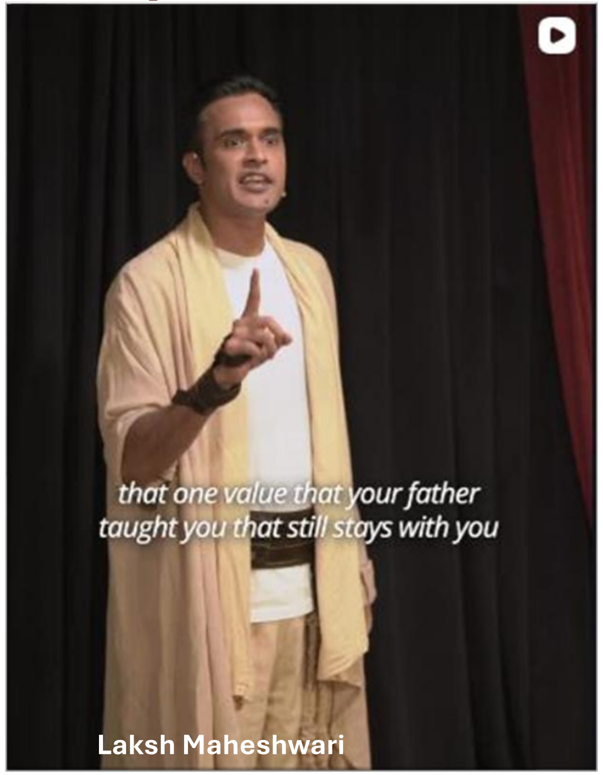
VIEWS

90 Mn+

#CancelMinimum



#PapaJaisaDum



DEMOCRATIZING
OUR DISTRIBUTION

REMODELLING
OUR SUPPLY CHAIN

STRATEGIC PILLARS

INDIA

INVESTING
IN THE BRAND

FORAYING INTO
NEW PROD. & CATEGORIES

FORAYING INTO NEW PROD. & CATEGORIES

Mom-made, tiffin-ready & chai-approved - India Gate enters India's most loved **breakfast staple** with,

INDIA GATE
light & fluffy
POHA

WHOLE FLAKES sourced from the fields of **SOUTH GUJARAT**

which need ONLY **1 WASH**

& cooks **GREAT TASTING** Poha, always

NEW CATEGORY FORAYS...

Launched in June'26 with focus in **North India** - to an overwhelmingly **positive response**, observing **rapid adoption** across GT in its very **1st** month!

LAUNCHED ACROSS **22** CITIES IN NORTH, & counting


INTERNATIONAL
BUSINESS
WORLD'S NO.1
INDIA GATE
PURE BASMATI RICE

LEADERSHIP BEYOND INDIA

Revenue* in Rs.

244 Cr

For Q1 FY27

Revenue growth

-50%

YoY

Q1 exports lower on YoY basis due to lower export to middle east region. Export to other regions increased by 37%.

POSITIVE TRENDS FOR RICE EXPORT FROM INDIA

Global markets offer exciting opportunities for KRBL to drive growth

PRODUCTION

- High yielding varieties boost national surplus
- Farming tech adoption drives produce growth
- Basmati quality focus boosts global demand

EXPORT LEADER

- India is the #1 exporter of rice, holds 85% of basmati market exports and expects to further rise. 8% volume growth in FY26.

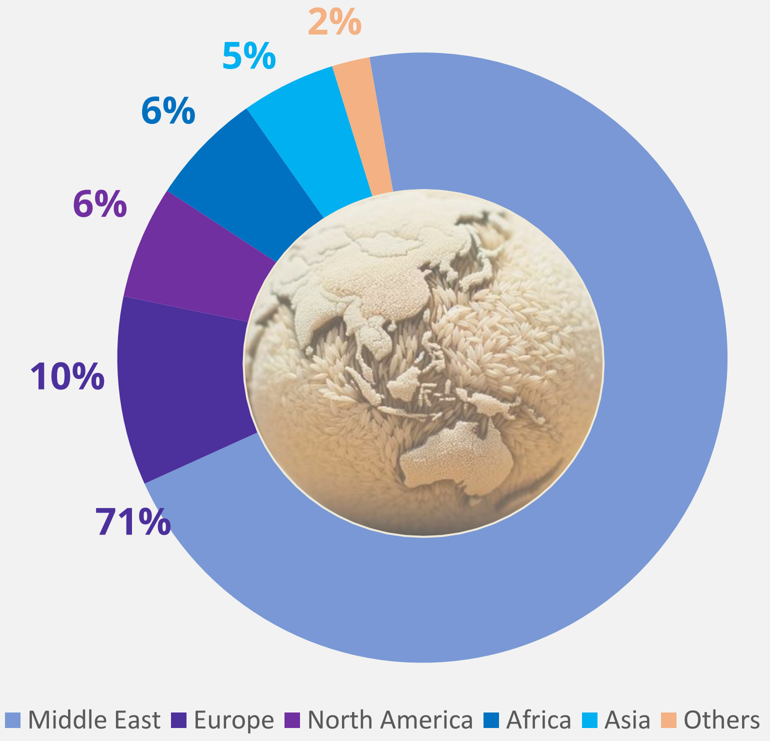
INDIAN PRESENCE GLOBALLY

- Growing US demand for PUSA basmati, commercialized by KRBL
- Indian diaspora abroad fuels rice popularity as both staple and premium restaurant item

DEMAND FROM MIDDLE EAST

- Excellent quality standards have spurred increase in the demand for Indian basmati rice amongst locals
- Middle east accounts for nearly 3/4th India's basmati exports.

BASMATI RICE EXPORTS FROM INDIA FOR FY26 Volume - (%)

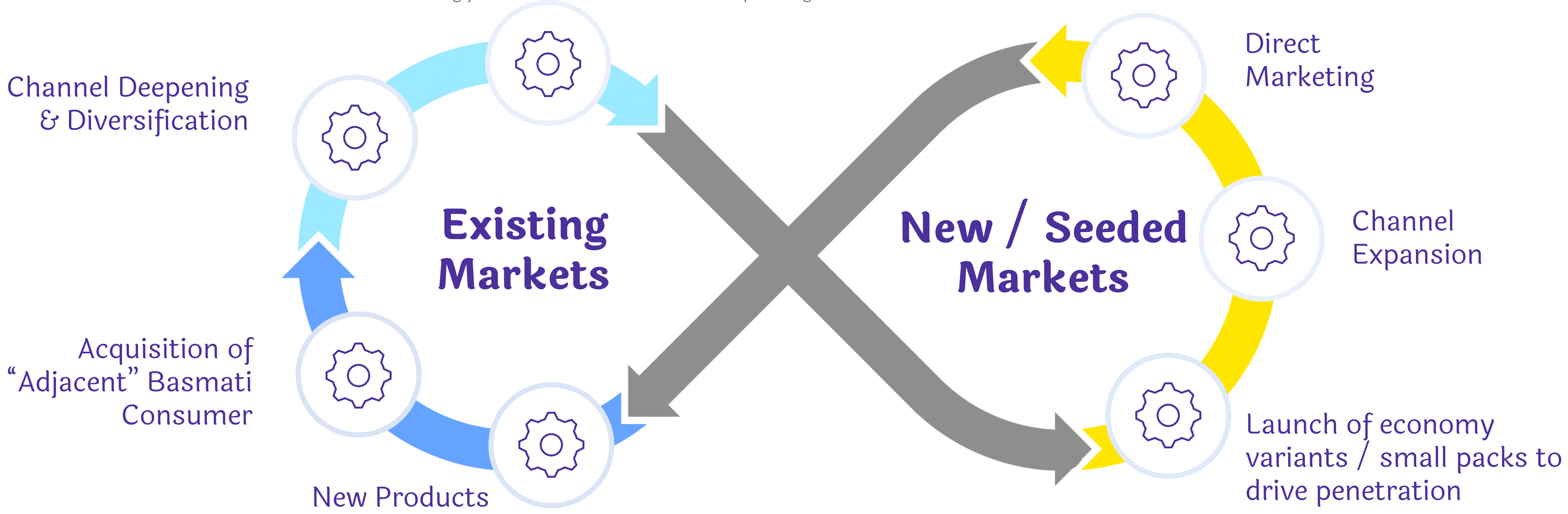


STRATEGY

EXPORT

Direct Marketing

- Penetration to locals with Arabic TVC in mainstream channels
-Targeting geo-location customers through social media
-Increasing focus on India Gate HORECA line up to target HORECA customers



AWARDS & ACCOLADES

WORLD'S NO.1

INDIA GATE

PURE BASMATI RICE

BEST MID-DAY MEAL INITIATIVE, '25

TRANSFORM ASIA AWARDS 2025

ET AWARDS, DESIGN

MULTI WINS FOR CREATIVE, BRAND STRATEGY, BRAND EVOLUTION, VISUAL IDENTITY

India Gate Basmati Rice

THE HUNGERWARE COLLECTION – PLATES THAT SERVE "TRUTH"

WPP Media

India

Best Cause Campaign

Gold, BW MARKETING WORLD MERIT AWARDS 2026

EXCELLENCE IN BARCLAY'S FAMILY BUSINESS AWARDS

KRBL wins **Gold** at the 2025 LACP Spotlight Awards and secures a coveted spot among the World's Top 100 Annual Reports, marking a third consecutive year of excellence!

LACP AWARDS, ANNUAL REPORT

GRAINS OF HOPE,FOMA & E4M AWARDS

CONTACT US

Safe Harbor

This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to KRBL Limited and its affiliated companies ("KRBL") future business developments and economic performance.

While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

KRBL undertakes no obligation to periodically revise any forward-looking statements to reflect future/ likely events or circumstances.

Investor Relations Desk

KRBL Ltd.

Tel: +91-120- 4060 300

Email: investor@krblindia.com


WORLD'S NO.1*
INDIA GATE
THANK YOU!