**BHARTI AIRTEL LIMITED**

**Registered Office: Bharti Crescent, 1, Nelson Mandela Road, Vasant Kunj, Phase II, New Delhi – 110 070, India**

**Financial results for the third quarter and nine months ended December 31, 2010**

**1. Bharti Airtel Limited – Audited financial results for the third quarter and nine months ended December 31, 2010 as per Indian GAAP (as Stand alone entity)**

*(In Rs. Million except per share data)*

| S. No. | Particulars | Quarter Ended December 31, | | Nine Months Ended December 31, | | Year ended March 31, 2010 |
|---|---|---|---|---|---|---|
| | | 2010 | 2009 | 2010 | 2009 | |
| | | Audited | Audited | Audited | Audited | Audited |
| 1 | **Net Sales/ Income from Operations** | **95,637** | **87,555** | **281,873** | **266,976** | **356,095** |
| 2 | **Total Expenditure** | **74,834** | **64,406** | **215,748** | **191,571** | **258,556** |
| | (a) Employee Cost | 3,598 | 3,494 | 10,991 | 11,515 | 15,305 |
| | (b) Depreciation | 11,281 | 9,902 | 32,610 | 28,872 | 38,901 |
| | (c) License Fees & Spectrum Charges | 10,769 | 9,102 | 31,880 | 27,865 | 37,549 |
| | (d) Access & Interconnection Charges | 12,556 | 11,071 | 37,092 | 32,896 | 44,357 |
| | (e) Network Operating Expenses | 21,822 | 18,556 | 62,896 | 55,293 | 74,467 |
| | (f) Sales & Marketing | 9,311 | 6,260 | 23,122 | 17,324 | 24,049 |
| | (g) Administration & others | 5,186 | 5,655 | 15,948 | 16,693 | 22,402 |
| | (h) Other Expenditure including Amortisation | 311 | 366 | 1,209 | 1,113 | 1,526 |
| 3 | **Profit from Operations before Other Income, Interest, Exceptional Items and Tax (1-2)** | **20,803** | **23,149** | **66,125** | **75,405** | **97,539** |
| 4 | Other Income | 149 | 161 | 848 | 573 | 897 |
| 5 | **Profit before Interest, Exceptional Items and Tax (3+4)** | **20,952** | **23,310** | **66,973** | **75,978** | **98,436** |
| 6 | Interest Expense / (Income) Net | 557 | (2,257) | 543 | (5,758) | (8,557) |
| 7 | **Profit after Interest but before Exceptional Items and Tax** | **20,395** | **25,567** | **66,430** | **81,736** | **106,993** |
| 8 | Exceptional items | - | - | - | - | - |
| 9 | **Profit (+) /Loss(-) from Ordinary Activities before Tax** | **20,395** | **25,567** | **66,430** | **81,736** | **106,993** |
| 10 | **Tax Expense** | **1,917** | **2,446** | **7,640** | **8,771** | **12,731** |
| 11 | **Net profit (+)/ loss(-) from Ordinary Activities after tax** | **18,478** | **23,121** | **58,790** | **72,965** | **94,262** |
| 12 | Extraordinary items (net of tax expenses) | - | - | - | - | - |
| 13 | **Profit (+)/ Loss (-) for the period** | **18,478** | **23,121** | **58,790** | **72,965** | **94,262** |
| 14 | Paid-up equity share capital (Face value Rs.5/- each) | 18,988 | 18,985 | 18,988 | 18,985 | 18,988 |
| 15 | Reserves excluding revaluation reserves including employee stock option outstanding (Refer Note 3 below) | 407,901 | 331,224 | 407,901 | 331,224 | 348,363 |
| 16 | **Earnings per share (in Rs.)- Post Stock split** | | | | | |
| | **a. Basic and diluted EPS before Extraordinary items** | | | | | |
| | i) Basic | 4.866 | 6.090 | 15.481 | 19.218 | 24.826 |
| | ii) Diluted | 4.866 | 6.089 | 15.481 | 19.210 | 24.818 |
| | **b. Basic and diluted EPS after Extraordinary items** | | | | | |
| | i) Basic | 4.866 | 6.090 | 15.481 | 19.218 | 24.826 |
| | ii) Diluted | 4.866 | 6.089 | 15.481 | 19.210 | 24.818 |
| 17 | **Public Shareholding** | | | | | |
| | a. Number of shares | 1,207,716,754 | 1,221,158,638 | 1,207,716,754 | 1,221,158,638 | 1,221,736,754 |
| | b. Percentage of shareholding | 31.80% | 32.16% | 31.80% | 32.16% | 32.17% |
| 18 | **Promoters and Promoter Group Shareholding** | | | | | |
| | a) Pledged/ Encumbered | | | | | |
| | - Number of Shares | Nil | Nil | Nil | Nil | Nil |
| | - Percentage of Shares (as a % of the total shareholding of the promoter and promoter group) | Nil | Nil | Nil | Nil | Nil |
| | - Percentage of Shares (as a % of the total share capital of the Company) | Nil | Nil | Nil | Nil | Nil |
| | b) Non-encumbered | | | | | |
| | - Number of Shares | 2,589,813,342 | 2,575,793,342 | 2,589,813,342 | 2,575,793,342 | 2,575,793,342 |
| | - Percentage of Shares (as a % of the total shareholding of the promoter and promoter group) | 100% | 100% | 100% | 100% | 100% |
| | - Percentage of Shares (as a % of the total share capital of the Company) | 68.20% | 67.84% | 68.20% | 67.84% | 67.83% |

**2. Segment Reporting - Audited as per Indian GAAP (as Stand alone entity)**

*(In Rs Million)*

| Particulars | Quarter Ended December 31, | | Nine Months Ended December 31, | | Year ended March 31, 2010 |
|---|---|---|---|---|---|
| | 2010 | 2009 | 2010 | 2009 | |
| | Audited | Audited | Audited | Audited | Audited |
| **1. Segment Revenue** | | | | | |
| Net sales/income from each segment | | | | | |
| a) Mobile Services | 83,874 | 75,365 | 246,275 | 231,213 | 308,449 |
| b) Telemedia Services | 9,013 | 8,472 | 26,979 | 25,408 | 33,833 |
| c) Enterprise Services | 9,937 | 10,756 | 29,590 | 33,383 | 44,497 |
| d) Others | - | 8 | 377 | 23 | 29 |
| **Total** | **102,824** | **94,601** | **303,221** | **290,027** | **386,808** |
| Less: Inter Segment Eliminations | 7,038 | 6,885 | 20,500 | 22,478 | 29,816 |
| **Net sales/Income** | **95,786** | **87,716** | **282,721** | **267,549** | **356,992** |
| **2. Segment Results** | | | | | |
| Profit/(Loss) before tax and interest from each segment | | | | | |
| a) Mobile Services | 21,604 | 21,091 | 64,886 | 69,419 | 89,913 |
| b) Telemedia Services | 2,004 | 2,071 | 6,103 | 5,701 | 7,499 |
| c) Enterprise Services | 991 | 2,274 | 3,378 | 6,395 | 8,488 |
| d) Others | (3,647) | (2,126) | (7,394) | (5,537) | (7,466) |
| **Total** | **20,952** | **23,310** | **66,973** | **75,978** | **98,434** |
| Less: Inter Segment Eliminations | - | - | - | - | (2) |
| **Total profit/(loss) before tax and interest** | **20,952** | **23,310** | **66,973** | **75,978** | **98,436** |
| Less : | | | | | |
| Interest | 557 | (2,257) | 543 | (5,758) | (8,557) |
| **Total profit before tax** | **20,395** | **25,567** | **66,430** | **81,736** | **106,993** |
| **3. Capital Employed** | | | | | |
| (Segment assets - Segment liabilities)* | | | | | |
| a) Mobile Services | 284,895 | 156,736 | 284,895 | 156,736 | 167,976 |
| b) Telemedia Services | 76,302 | 43,821 | 76,302 | 43,821 | 44,035 |
| c) Enterprise Services | 11,414 | 7,097 | 11,414 | 7,097 | 8,095 |
| d) Others** | 38,015 | 132,800 | 38,015 | 132,800 | 134,237 |
| **Total** | **410,626** | **340,454** | **410,626** | **340,454** | **354,343** |

* Does not include inter segment assets and liabilities

** Includes borrowings for 3G and BWA licences of Rs 63,801 mn as of December 31, 2010

## Notes to accounts

1. Notes to the consolidated financial statements form part of the notes to the standalone financial results.
2. Previous year's / periods' figures have been regrouped / rearranged, wherever required.
3. Reserves and surplus as at December 31, 2010 include Rs 2,548 million for the Company, towards employee stock option outstanding account (net of related deferred cost) of the Company.

For Bharti Airtel Limited

Sd/-

Sunil Bharti Mittal
Chairman and Managing Director

For Bharti Airtel Limited

Sd/-

Sanjay Kapoor
CEO (India & South Asia)

New Delhi
February 2, 2011

"Bharti Airtel", or "the Company", wherever stated stands for Bharti Airtel Limited.
For more details on the financial results, please visit our website www.airtel.in