

30 January 2017

Corporate Relations Department. BSE Limited 1 st Floor, New Trading Ring, Rotunda Building, P J Tower, Dalal Street, Mumbai 400 001 Email: corp.relations@bseindia.com	Corporate Listing Department. National Stock Exchange of India Ltd Exchange Plaza, 5 th Floor Plot No.C-1, G Block Bandra-Kurla Complex Bandra (East), MUMBAI 400 051 Email: cmist@nse.co.in
BSE Code: 532978	NSE Code: BAJAJFINSV

Subject: Unaudited financial results for the quarter and nine months ended 31 December 2016

Dear Sir/s:

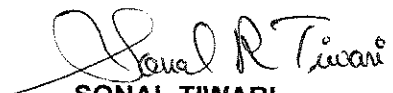
In terms of the provisions of Regulation 30 (read with Part A of Schedule III) and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose the following statements for the quarter and nine months ended 31 December 2016, which were approved and taken on record by our board of directors at its meeting held today, the 30 January 2017.

- Unaudited Stand-alone and Consolidated Financial Results for the quarter and nine months ended 31 December 2016;
- Limited Review Reports for the third quarter ended 31 December 2016; and
- Press release.

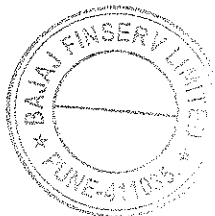
The meeting commenced at 2.45 p.m. and concluded at 3.30 p.m.

Thanking you,

Yours faithfully,
for Bajaj Finserv Limited,


SONAL TIWARI
COMPANY SECRETARY

Encl: as above



Bajaj Finserv Limited

Corporate Office: 6th Floor, Bajaj Finserv Corporate Office, Off Pune-Ahmednagar Road,
Viman Nagar, Pune - 411 014, Maharashtra, India
Registered Office: Mumbai - Pune Road, Akurdi, Pune - 411 035, Maharashtra, India

Tel: +91 20 30405700
Fax: +91 20 30405792

www.bajajfinserv.in
Corporate ID No: L65923PN2007PLC130075

**Bajaj Finserv Limited**

CIN : L65923PN2007PLC130075

Registered Office : Mumbai - Pune Road, Akurdi, Pune 411 035

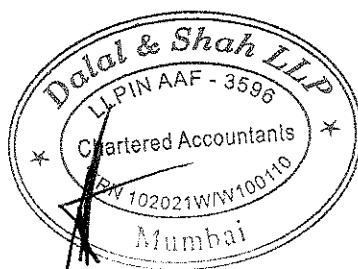
Corporate Office : Off Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014

Website : www.bajajfinserv.in ; E-mail : investors@bajajfinserv.in ; Telephone : +91 20 27472851 ; Fax : +91 20 27407380

Statement of standalone unaudited financial results for the quarter and nine months ended 31 December 2016

(₹ In Crore)

	Particulars	Quarter ended			Nine months ended		Year ended
		31.12.2016 (Unaudited)	30.09.2016 (Unaudited)	31.12.2015 (Unaudited)	31.12.2016 (Unaudited)	31.12.2015 (Unaudited)	31.03.2016 (Audited)
1	Income from operations	22.70	66.69	28.16	130.02	159.80	242.32
2	Expenses						
	(a) Employee benefits expense	4.72	4.77	4.22	14.40	13.06	17.05
	(b) Depreciation and amortisation	0.37	0.36	0.38	1.09	1.14	1.38
	(c) Other expenses (See note 1)	8.14	11.81	9.09	30.38	31.77	38.21
	Total expenses	13.23	16.94	13.69	45.87	45.97	56.64
3	Profit from operations before other income, finance costs and exceptional items (1-2)	9.47	49.75	14.47	84.15	113.83	185.68
4	Other income	2.68	2.75	2.27	8.11	6.81	9.13
5	Profit from ordinary activities before finance costs and exceptional items (3+4)	12.15	52.50	16.74	92.26	120.64	194.81
6	Finance costs	-	-	-	-	-	-
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	12.15	52.50	16.74	92.26	120.64	194.81
8	Exceptional items	-	-	-	-	-	-
9	Profit from ordinary activities before tax (7+8)	12.15	52.50	16.74	92.26	120.64	194.81
10	Tax expense	5.83	11.81	6.54	28.59	24.99	31.68
11	Net profit from ordinary activities after tax (9-10)	6.32	40.69	10.20	63.67	95.65	163.13
12	Paid-up equity share capital (Face value of ₹ 5)	79.57	79.57	79.57	79.57	79.57	79.57
13	Reserves excluding revaluation reserves						2,616.41
14	Basic and diluted earnings per share (₹) before and after extraordinary items (not annualised)	0.4	2.6	0.6	4.0	6.0	10.3



Notes:

1. Other expenses includes following -

(₹ In Crore)

Particulars	Quarter ended			Nine months ended		Year ended
	31.12.2016	30.09.2016	31.12.2015	31.12.2016	31.12.2015	31.03.2016
Operation and maintenance charges of windmill	2.09	2.11	1.99	6.30	6.16	8.26
Energy generation expenses	2.98	6.88	2.02	15.04	12.66	12.82
Legal and professional charges	0.33	0.93	2.60	1.39	4.41	5.84

2. Utilisation of rights issue proceeds :

(₹ In Crore)

Particulars	Amount
Amount receivable from rights issue - as per letter of offer	940.44
Less : Amount not received on shares kept in abeyance	1.30
Amount received from rights issue - (A)	939.14
Deployment of rights issue proceeds :	
(a) Investment in Bajaj Finance Limited - conversion of warrants	169.30
(b) Investment in Bajaj Finance Limited - subscription to rights issue	478.67
(c) Investment in Bajaj Finance Limited - subscription to convertible warrants	102.03
(d) Share issue expenses	3.16
(e) General corporate purposes	185.98
Total deployment of rights issue proceeds - (B)	939.14
Balance amount to be utilised (A - B)	-

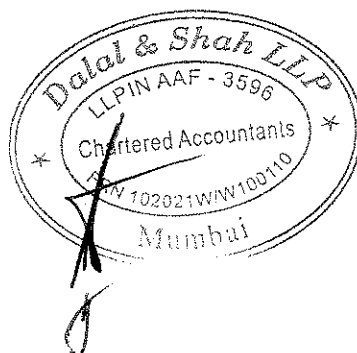
3. On 23 November 2016, the Company exercised its right to convert 9,250,000 warrants of Bajaj Finance Limited into equity at an exercise price of ₹ 441.20 per warrant upon payment of balance 75% amount aggregating to ₹ 306.08 crore. 25% of the subscription amount aggregating to ₹ 102.03 crore had already been paid at the time of allotment of warrants in June 2015. Consequently, the Company's shareholding in Bajaj Finance Limited increased from 57.28% to 58%.
4. The Company has opted to publish Extracts of the Unaudited/Audited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. These standalone financial results are available on the Company's website viz. www.bajajfinserv.in and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).
5. Figures for previous year / period have been regrouped wherever necessary.
6. ₹ 1 crore is equal to ₹ 10 million.
7. The above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 30 January 2017 and subjected to a limited review by the statutory auditors.

By order of the Board of Directors
For Bajaj Finserv Limited


Rahul Bajaj
Chairman

Pune

Date: 30 January 2017





Bajaj Finserv Limited

CIN : L65923PN2007PLC130075

Registered Office : Mumbai - Pune Road, Akurdi, Pune 411 035

Corporate Office : Off Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014

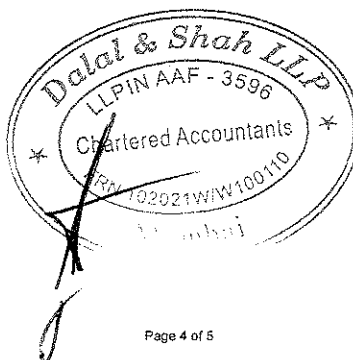
Website : www.bajajfinserv.in ; E-mail : investors@bajajfinserv.in ; Telephone : +91 20 27472851 ; Fax : +91 20 27407380

Statement of consolidated unaudited financial results for the quarter and nine months ended 31 December 2016

Particulars	Quarter ended			Nine months ended		Year ended
	31.12.2016 (Unaudited)	30.09.2016 (Unaudited)	31.12.2015 (Unaudited)	31.12.2016 (Unaudited)	31.12.2015 (Unaudited)	31.03.2016 (Audited)
Gross revenue						
i. Gross written premium						
a) Life insurance - Bajaj Allianz Life Insurance Co. Ltd.	1,484.66	1,446.69	1,225.21	3,935.49	3,478.74	5,897.31
b) General insurance - Bajaj Allianz General Insurance Co. Ltd.	1,721.64	2,178.80	1,348.37	5,427.55	4,170.48	5,900.65
ii. Gross income - Bajaj Finance Ltd.	2,729.11	2,366.14	2,089.67	7,399.05	5,426.14	7,383.66
iii. Income from windpower generation - Bajaj Finserv Ltd.	7.42	27.35	10.37	58.30	47.68	58.37
iv. Investment income (excluding accretions on unit linked investment)	881.19	881.90	708.49	2,554.36	2,188.17	2,996.09
v. Others	10.33	10.86	33.78	41.48	96.89	127.52
Total	6,834.35	6,911.74	5,395.89	19,416.23	15,408.10	22,363.60
1 Income						
(a) Income from operations	3,249.99	2,938.71	2,396.24	8,920.06	6,667.39	9,134.96
(b) Transfer from policyholders' account	43.47	60.96	48.64	284.91	211.98	311.44
Total income from operations (net)	3,293.46	2,999.67	2,443.88	9,204.97	6,879.37	9,446.40
2 Expenses						
(a) Transfer to policyholders' account	13.55	6.99	7.26	126.53	32.09	43.57
(b) Employee benefits expense	266.92	227.80	206.95	720.18	570.67	768.04
(c) Marketing and other commission	117.46	99.12	117.90	326.15	289.15	385.83
(d) Recovery cost	72.00	71.55	58.04	211.84	169.40	233.15
(e) Loan losses and provisions	179.70	169.10	146.18	528.51	386.31	542.85
(f) Depreciation and amortisation	18.09	18.11	15.47	52.54	40.34	57.72
(g) Other expenses	286.57	232.06	204.14	729.52	527.05	734.58
Total expenses	954.29	824.73	755.94	2,695.27	2,015.01	2,765.74
3 Profit from operations before other income, finance costs and exceptional items (1-2)	2,339.17	2,174.94	1,687.94	6,509.70	4,864.36	6,680.66
4 Other income	0.11	0.17	0.02	0.38	0.19	0.34
5 Profit from ordinary activities before finance costs and exceptional items (3+4)	2,339.28	2,175.11	1,687.96	6,510.08	4,864.55	6,681.00
6 Finance costs	961.11	942.49	733.78	2,756.10	2,087.44	2,876.95
7 Profit from ordinary activities after finance costs but before exceptional items (5-6)	1,378.17	1,232.62	954.18	3,753.98	2,777.11	3,804.05
8 Exceptional items	-	-	-	-	-	-
9 Profit from ordinary activities before tax (7+8)	1,378.17	1,232.62	954.18	3,753.98	2,777.11	3,804.05
10 Tax expense	426.90	369.20	276.00	1,122.99	769.38	1,029.51
11 Net profit from ordinary activities after tax (9-10)	951.27	863.42	678.18	2,630.99	2,007.73	2,774.54
12 Add : Tax (debits)/credits pertaining to earlier years	-	-	-	-	-	0.02
13 Add: Share of profit after tax of associates	-	-	-	-	-	-
14 Less: Minority interest in net income of subsidiaries	337.51	287.67	240.89	903.97	662.41	911.29
15 Net profit after tax, minority interest and share of profit of associates (11+12+13-14)	613.76	575.75	437.29	1,727.02	1,345.32	1,863.27
16 Paid-up equity share capital (Face value of ₹ 5)	79.57	79.57	79.57	79.57	79.57	79.57
17 Reserves excluding revaluation reserves	-	-	-	-	-	13,305.24
18 Basic and diluted earnings per share (₹) before and after extraordinary items (not annualised)	38.6	36.2	27.5	108.5	84.5	117.1



Segment-wise revenue, results and capital employed						
(₹ In Crore)						
	Particulars	Quarter ended			Nine months ended	
		31.12.2016 (Unaudited)	30.09.2016 (Unaudited)	31.12.2015 (Unaudited)	31.12.2016 (Unaudited)	31.12.2015 (Unaudited)
						31.03.2016 (Audited)
1	Segment revenue					
	Insurance					
	Gross written premium					
	Life insurance	1,484.66	1,446.69	1,225.21	3,935.49	3,478.74
	General insurance	1,721.64	2,178.80	1,348.37	5,427.55	4,170.48
	Less: Reinsurance ceded	3,206.30	3,625.49	2,573.58	9,363.04	7,649.22
	Reserve for unexpired risk	462.83	892.90	244.48	1,712.81	914.18
		15.90	61.50	82.20	125.40	208.04
		2,727.57	2,671.09	2,246.90	7,524.83	6,527.00
	Investment and other income(excluding accretions to unit linked holders)	886.80	877.72	708.33	2,569.85	2,167.28
	Insurance total	3,614.37	3,548.81	2,955.23	10,094.68	8,694.28
	Investments and others	28.29	52.95	53.84	121.31	215.82
	Retail financing	2,729.11	2,366.14	2,069.67	7,399.05	5,426.14
	Windmill	7.42	27.35	10.37	58.30	47.68
		6,379.19	5,995.25	5,089.11	17,673.34	14,383.92
	Less : Inter-segment revenue	23.57	37.91	19.90	95.32	98.04
	Total	6,355.62	5,957.34	5,069.21	17,578.02	14,285.88
2	Segment profit before tax and finance costs					
	Insurance					
	Life insurance	215.77	225.06	216.86	702.73	721.79
	General insurance	302.27	358.35	94.97	856.34	513.98
	Insurance total	518.04	583.41	311.83	1,559.07	1,235.77
	Investments and others	(5.96)	0.60	3.65	(9.32)	22.66
	Retail financing	864.25	630.61	632.92	2,168.55	1,490.94
	Windmill	1.84	18.00	5.78	35.58	27.74
	Total	1,378.17	1,232.62	954.18	3,753.98	2,777.11
	Less: Finance costs	-	-	-	-	-
	Total profit before tax	1,378.17	1,232.62	954.18	3,753.98	2,777.11
3	Capital employed					
	Segment assets					
	Insurance					
	Life insurance	48,553.30	48,286.57	44,964.49	48,553.30	44,964.49
	General insurance	12,331.83	11,901.78	10,194.11	12,331.83	10,194.11
	Insurance total	60,885.13	60,188.35	55,158.60	60,885.13	55,158.60
	Investments and others	140.40	247.61	462.19	140.40	462.19
	Retail financing	59,419.60	54,468.90	44,799.36	59,419.60	44,799.36
	Windmill	40.63	55.25	41.53	40.63	41.53
	Unallocable	28.88	25.93	25.31	28.88	25.31
	Subtotal	120,514.64	114,986.04	100,486.99	120,514.64	100,486.99
	Segment liabilities					
	Insurance					
	Life insurance	40,620.31	40,576.11	37,802.97	40,620.31	37,802.97
	General insurance	9,166.43	8,950.86	7,742.87	9,166.43	7,742.87
	Insurance total	49,786.74	49,526.97	45,545.84	49,786.74	45,545.84
	Investments and others	22.88	19.67	25.25	22.88	25.25
	Retail financing	5,360.58	2,935.66	3,142.77	5,360.58	3,142.77
	Windmill	1.63	4.00	1.43	1.63	1.43
	Unallocable	26.29	26.29	20.85	26.29	20.85
	Subtotal	55,198.12	52,512.49	48,736.14	55,198.12	48,736.14
	Capital employed					
	Insurance					
	Life insurance	7,932.99	7,710.46	7,161.52	7,932.99	7,161.52
	General insurance	3,165.40	2,950.92	2,451.24	3,165.40	2,451.24
	Insurance total	11,098.39	10,661.38	9,612.76	11,098.39	9,612.76
	Investments and others	117.52	227.94	436.94	117.52	436.94
	Retail financing	54,059.02	51,533.34	41,656.59	54,059.02	41,656.59
	Windmill	39.00	51.25	40.10	39.00	40.10
	Unallocable	2.59	(0.36)	4.46	2.59	4.46
	Total	65,316.52	62,473.55	51,750.85	65,316.52	51,750.85



Notes :

1. The consolidated financial results include results of the following companies:

	Name of the company	% shareholding and voting power of Bajaj Finserv Limited	Segment	Consolidated as
(a)	Bajaj Allianz Life Insurance Company Limited	74%	Insurance - life	Subsidiary
(b)	Bajaj Allianz General Insurance Company Limited	74%	Insurance - general	Subsidiary
(c)	Bajaj Finance Limited*	58%	Retail financing	Subsidiary
(d)	Bajaj Financial Holdings Limited	100%	Others	Subsidiary
(e)	Bajaj Allianz Financial Distributors Limited**	50%	Others	Joint venture

* The consolidated financial results of Bajaj Finance Limited include 100% interest in Bajaj Housing Finance Limited (alongwith later's wholly-owned subsidiary Bajaj Financial Securities Limited) as a subsidiary.

** The consolidated financial results of Bajaj Allianz Financial Distributors Limited include 100% interest in Bajaj Allianz Staffing Solutions Limited.

2. For the purpose of consolidated financials the surplus of the insurance business revenue accounts together with shareholders' income in accordance with the reporting framework of IRDA, amounting to ₹ 1,437.10 crore for the current nine months, has been recognised as "income from operations" (corresponding previous nine months surplus ₹ 1,075.98 crore and previous year surplus ₹ 1,543.25 crore). Transfers from Policyholders' revenue accounts is recognised in total income, but does not form part of segment revenue as for reporting segment information, segment revenues for both insurance businesses represent the premiums earned and other income.

3. Utilisation of rights issue proceeds :

		(₹ In Crore)
Particulars		Amount
Amount receivable from rights issue - as per letter of offer		940.44
Less : Amount not received on shares kept in abeyance		1.30
Amount received from rights issue - (A)		939.14
Deployment of rights issue proceeds :		
(a) Investment in Bajaj Finance Limited - conversion of warrants		169.30
(b) Investment in Bajaj Finance Limited - subscription to rights issue		478.67
(c) Investment in Bajaj Finance Limited - subscription to convertible warrants		102.03
(d) Share issue expenses		3.16
(e) General corporate purposes		185.98
Total deployment of rights issue proceeds - (B)		939.14
Balance amount to be utilised (A - B)		-

4. On 23 November 2016, the Company exercised its right to convert 9,250,000 warrants of Bajaj Finance Limited into equity at an exercise price of ₹ 441.20 per warrant upon payment of balance 75% amount aggregating to ₹ 306.08 crore. 25% of the subscription amount aggregating to ₹ 102.03 crore had already been paid at the time of allotment of warrants in June 2015. Consequently, the Company's shareholding in Bajaj Finance Limited increased from 57.28% to 58%.

5. The Company has opted to publish Extracts of the Unaudited/Audited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The standalone financial results are available on the Company's website viz. www.bajajfinserv.in and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Key standalone financial information is given below:

							(₹ In Crore)
	Particulars	Quarter ended			Nine months ended		Year ended
		31.12.2016	30.09.2016	31.12.2015	31.12.2016	31.12.2015	31.03.2016
	Income from operations and other income	25.38	69.44	30.43	138.13	166.61	251.45
	Profit before tax	12.15	52.50	16.74	92.26	120.64	194.81
	Profit after tax	6.32	40.69	10.20	63.67	95.65	163.13

6. Figures for previous year / period have been regrouped wherever necessary.

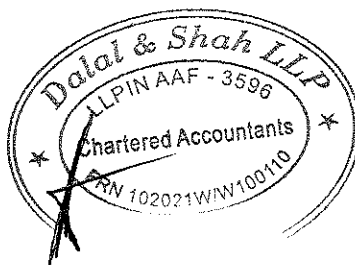
7. ₹ 1 crore is equal to ₹ 10 million.

8. The above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 30 January 2017 and subjected to a limited review by the statutory auditors.

By order of the Board of Directors
For Bajaj Finserv Limited

Pune
Date: 30 January 2017

Rahul Bajaj
(Chairman)



Dalal & Shah LLP

Chartered Accountants

The Board of Directors
Bajaj Finserv Limited
Bajaj Auto Limited Complex,
Mumbai Pune Road,
Akurdi, Pune – 411035

1. We have reviewed the unaudited financial results of Bajaj Finserv Limited (the “Company”) for the quarter ended December 31, 2016 which are included in the accompanying 'Statement of standalone unaudited financial results for the quarter and nine months ended December 31, 2016' (the “Statement”). The Statement has been prepared by the Company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the “Listing Regulations, 2015”), which has been initialled by us for identification purposes. The Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Dalal & Shah LLP
Firm Registration Number: 102021W/W100110
Chartered Accountants



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Anish P Amin

Partner

Membership Number: 40451



Pune
January 30, 2017

Dalal & Shah LLP, 252, Veer Savarkar Marg, Shivaji Park, Dadar (West), Mumbai - 400 028
T: +91 (22) 66691500, F: +91 (22) 66547804 / 07

Registered office and Head office : 252 Veer Savarkar Marg, Shivaji Park, Dadar (West), Mumbai 400028

Dalal & Shah (a Partnership Firm) converted into Dalal & Shah LLP (a Limited Liability Partnership with LLP identity no: LLPIN AAF-3596) with effect from December 21, 2015. Post its conversion to Dalal & Shah LLP, its ICAI registration number is 102021W/W100110 (ICAI registration number before conversion was 102021W).

Dalal & Shah LLP

Chartered Accountants

The Board of Directors
Bajaj Finserv Limited
Bajaj Auto Limited Complex,
Mumbai Pune Road,
Akurdi, Pune – 411035

1. We have reviewed the unaudited consolidated financial results of Bajaj Finserv Limited (the "Company"), its subsidiaries, jointly controlled entity (hereinafter referred to as the "Group") for the quarter ended December 31, 2016 which are included in the accompanying 'Statement of consolidated unaudited financial results for the quarter and nine months ended December 31, 2016' (the "Statement"). The Statement has been prepared by the Company's Management pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations, 2015"), which has been initialled by us for identification purposes. The Statement is the responsibility of the Company's Management and has been approved by its Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
3. A review is limited primarily to inquiries of group personnel and analytical procedures applied to group's financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
4. We did not review the financial statements of two subsidiaries and one jointly controlled entity considered in the preparation of the Statement and which constitute total revenue of Rs 562.35 and 1735.28 crores and net profit of Rs 391.83 and 1207.17. crores for the quarter and period then ended. The financial statements and other financial information of Bajaj Allianz Life Insurance Company Limited, a subsidiary company has been audited by other auditor and Bajaj Allianz General Insurance Company Limited a subsidiary company has been reviewed by other auditor, whose report has been furnished to us, and our opinion on the Statement to the extent they have been derived from such financial statements is based solely on the report of such other auditors. The financial statements and other financial information of Bajaj Allianz Financial Distributors Limited a jointly controlled entity is not subjected to review and have been furnished to us by the Management. Our opinion on the Statement insofar as it relates to amounts in respect of jointly controlled entity is based solely on such unaudited financial statements.
5. The financial statements of Bajaj Allianz General Insurance Company Limited, a subsidiary of Bajaj Finserv Limited, was reviewed by other firm of chartered accountants for the nine months ended December 31, 2016, who vide their report dated January 27, 2017 have reported as follows,: The actuarial valuation of liabilities for Incurred But Not Reported (IBNR) and Incurred But Not Enough Reported (IBNER) policies in force is the responsibility of the Company's appointed actuary (the "Appointed Actuary"). The actuarial valuation of liabilities for policies in force as on December 31, 2016 has been duly certified by the Appointed Actuary. The Appointed Actuary has certified to the Company that the assumptions for such valuation are in accordance with the guidelines and norms issued by IRDA and the Actuarial Society of India in concurrence with IRDA. We have relied on the Appointed Actuary's certificate in this regard. Our conclusion is not qualified in this respect.

Dalal & Shah LLP, 252, Veer Savarkar Marg, Shivaji Park, Dadar (West), Mumbai - 400 028
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Registered office and Head office : 252 Veer Savarkar Marg, Shivaji Park, Dadar (West), Mumbai 400028

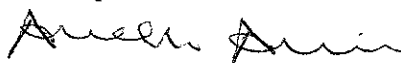
Dalal & Shah (a Partnership Firm) converted into Dalal & Shah LLP (a Limited Liability Partnership with LLP identity no: LLPIN AAF-3596) with effect from December 21, 2015. Post its conversion to Dalal & Shah LLP, its ICAI registration number is 102021W/W100110 (ICAI registration number before conversion was 102021W)

Dalal & Shah LLP

Chartered Accountants

6. The financial statements of Bajaj Allianz Life Insurance Company Limited, a subsidiary of Bajaj Finserv Limited, was audited by other firm of chartered accountants jointly for the nine months ended December 31, 2016, who vide their report dated January 27, 2017 have reported as follows: The actuarial valuation of liabilities for life policies in force is the responsibility of the Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at December 31, 2016 has been duly certified by the Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the Insurance Regulatory Development Authority of India ("IRDAI" / "Authority") and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists on the financial statements of the Company.
7. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Dalal & Shah LLP
Firm Registration Number: 102021W/W100110
Chartered Accountants



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Anish P Amin
Partner
Membership Number: 40451

Pune
January 30, 2017



Press release

Financial results – Q3 FY17

Gross revenue ↑ 27% | Profit after tax ↑ 41%

A meeting of the Board of Directors of Bajaj Finserv Limited was held today to consider and approve the results for Q3 FY17.

Bajaj Finserv Limited (BFS) is the holding company for the various financial services businesses under the Bajaj group. It serves millions of customers in the financial services space by providing solutions for asset acquisition through financing, asset protection through general insurance, family protection and income protection in the form of life and health insurance and retirement and savings solutions.

BFS participates in the financing business through its 58% holding in Bajaj Finance Limited (BFL) and in the protection business through its 74% holding in Bajaj Allianz General Insurance Company Limited (BAGIC) and Bajaj Allianz Life Insurance Company Limited (BALIC). During the quarter, BFS exercised 9,250,000 warrants convertible into equity shares of BFL and thus increased its holding in BFL from 57.28% to 58%.

The results of these companies are reflected in the consolidated results of the Company.

The Government demonetized high value currency notes on 8 November 2016, which had some adverse impact on our general insurance and financing businesses. However, our companies were able to overcome the effect of this and BFS has been able to deliver yet another robust performance in Q3 FY17 as reflected in numbers given below:

Highlights – Q3 FY17 v/s Q3 FY16

✓ Consolidated gross revenue	– ₹ 6,834 crore	v/s ₹ 5,396 crore	↑ 27%
✓ Consolidated income from operations	– ₹ 3,293 crore	v/s ₹ 2,444 crore	↑ 35%
✓ Consolidated profit after tax	– ₹ 614 crore	v/s ₹ 437 crore	↑ 41%
✓ Bajaj Finance, profit after tax	– ₹ 556 crore	v/s ₹ 408 crore	↑ 36%
✓ General insurance, profit after tax	– ₹ 197 crore	v/s ₹ 68 crore	↑ 190%
✓ Life insurance, shareholders' profit after tax	– ₹ 192 crore	v/s ₹ 191 crore	

Highlights – 9M FY17 v/s 9M FY16

✓ Consolidated gross revenue	– ₹ 19,416 crore	v/s ₹ 15,408 crore	↑ 26%
✓ Consolidated income from operations	– ₹ 9,205 crore	v/s ₹ 6,879 crore	↑ 34%
✓ Consolidated profit after tax	– ₹ 1,727 crore	v/s ₹ 1,345 crore	↑ 28%
✓ Bajaj Finance, profit after tax	– ₹ 1,387 crore	v/s ₹ 963 crore	↑ 44%
✓ General insurance, profit after tax	– ₹ 563 crore	v/s ₹ 356 crore	↑ 58%
✓ Life insurance, shareholders' profit after tax	– ₹ 638 crore	v/s ₹ 647 crore	

Summary of consolidated results is given in **Annexure A**.

Bajaj Finserv Limited

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www.bajajfinserv.in
Corporate ID No: L65923PN2007PLC130075

1. Performance

A synopsis on the performance of the individual companies is given below:

A. Bajaj Finance Limited (BFL)

Despite slow credit demand across the country especially after demonetization during November and December 2016, BFL has continued its stellar growth.

- i) Total income for Q3 FY17 **increased by 32%** to **₹ 2,729 crore** v/s ₹ 2,069 crore in Q3 FY16.
- ii) During Q3 FY17, BFL recorded its **highest ever quarterly profit after tax (PAT)** of **₹ 556 crore** v/s ₹ 408 crore in Q3 FY16 – an **increase of 36%**.

Also **BFL's 9M FY17 PAT** at **₹ 1,387 crore** is **higher than the PAT** of **₹ 1,279 crore** for the whole of FY16.

- iii) Assets under management stood at **₹ 57,605 crore** as on 31 December 2016 v/s ₹ 43,452 crore as on 31 December 2015 - an **increase of 33%**.
- iv) Net NPA as on 31 December 2016 stood at 0.39%.
- v) Capital adequacy ratio as on 31 December 2016 stood at a healthy **21.26%** as against the minimum regulatory requirement of 15%.

Summary of financial results is given in **Annexure B**.

B. Bajaj Allianz General Insurance Company Limited (BAGIC)

BAGIC reported yet another **robust performance** in Q3 FY17. It registered its **highest ever nine monthly gross written premium** and **profit after tax**.

- i) Gross written premium for Q3 FY17 **increased by 28%** to **₹ 1,722 crore** v/s ₹ 1,348 crore in Q3 FY16.
- ii) During Q3 FY17, BAGIC wrote **crop insurance** of **₹ 240 crore** v/s ₹ 28 crore in Q3 FY16.
- iii) Profit after tax for Q3 FY17 **increased by 190%** to **₹ 197 crore** v/s ₹ 68 crore in Q3 FY16.
- iv) Net earned premium for Q3 FY17 stood at **₹ 1,259 crore** v/s ₹ 1,037 crore in Q3 FY16 – an **increase of 21%**.
- v) Underwriting result was **₹ Nil** for Q3 FY17 v/s underwriting loss of ₹ 116 crore in Q3 FY16. Underwriting result for Q3 FY16 had impact of Chennai floods of ~ ₹ 82 crore.
- vi) Investment and other income for Q3 FY17 **increased by 40%** to **₹ 295 crore** from ₹ 211 crore in Q3 FY16.
- vii) Claim ratio stood at **70.8%** in Q3 FY17 v/s 77.3% in Q3 FY16.
- viii) Combined ratio stood at **99.6%** in Q3 FY17 v/s 108.7% in Q3 FY16.
- ix) As on 31 December 2016, solvency ratio stood at **258%**, which is well above the normal regulatory requirement of 150%.
- x) Cash and investments as on 31 December 2016 stood at **₹ 10,473 crore** v/s ₹ 9,090 crore as on 31 December 2015 - an **increase of 15%**.

Summary of financial results and key ratios is given in **Annexure C**.

C. Bajaj Allianz Life Insurance Company Limited (BALIC)

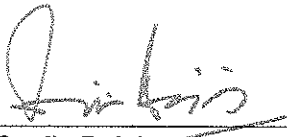
During the current year, BALIC has shifted its focus towards selling more individual regular premium. BALIC's individual rated premium grew by 62% in Q3 FY17 as against the industry growth of 23%. BALIC achieved its highest growth rate during 9M FY17 on individual rated new business and rated new business basis since FY08.

- i) Gross written premium increased by 21% to ₹ 1,485 crore in Q3 FY17 v/s ₹ 1,225 crore in Q3 FY16.
- ii) New business premium increased by 45% to ₹ 782 crore in Q3 FY17 v/s ₹ 538 crore in Q3 FY16.
 - a) Rated individual new business was ₹ 285 crore in Q3 FY17 v/s ₹ 176 crore in Q3 FY16 – an increase of 62%.
 - b) Group new business was ₹ 483 crore in Q3 FY17 v/s ₹ 322 crore in Q3 FY16 – an increase of 50%.
- iii) Renewal premium for Q3 FY17 was ₹ 703 crore v/s ₹ 687 crore in Q3 FY16.
- iv) Shareholders' profit after tax during Q3 FY17 was ₹ 192 crore v/s ₹ 191 crore in Q3 FY16.
- v) Solvency ratio stood at a healthy 771% as on 31 December 2016 as against the minimum regulatory requirement of 150%.
- vi) Total investments stood at ₹ 46,806 crore as on 31 December 2016 v/s ₹ 43,361 crore as on 31 December 2015 - an increase of 8%.

Summary of financial results is given in Annexure D.

2. Exercise of BFL warrants

On 23 November 2016, the Company exercised its right to convert 9,250,000 warrants of Bajaj Finance Limited into equity at an exercise price of ₹ 441.20 per warrant upon payment of balance 75% amount aggregating to ₹ 306.08 crore. 25% of the subscription amount aggregating to ₹ 102.03 crore had already been paid at the time of allotment of warrants in June 2015. Consequently, the Company's shareholding in Bajaj Finance Limited increased from 57.28% to 58%.


Sanjiv Bajaj
Managing Director
30 January 2017

Annexure A - Consolidated results of BFS

(₹ In Crore)		Q3 FY17	Q3 FY16	9M FY17	9M FY16	FY16
	Gross revenue					
	i. Gross written premium					
	a) Life insurance - Bajaj Allianz Life Insurance Co. Ltd.	1,484.66	1,225.21	3,935.49	3,478.74	5,897.31
	b) General insurance - Bajaj Allianz General Insurance Co. Ltd.	1,721.64	1,348.37	5,427.55	4,170.48	5,900.65
	ii. Gross income - Bajaj Finance Ltd.	2,729.11	2,069.67	7,399.05	5,426.14	7,383.66
	iii. Income from windpower generation - Bajaj Finserv Ltd.	7.42	10.37	58.30	47.68	58.37
	iv. Investment income (excluding accretions on unit linked investment)	881.19	708.49	2,554.36	2,188.17	2,996.09
	v. Others	10.33	33.78	41.48	96.89	127.52
	Total	6,834.35	5,395.89	19,416.23	15,408.10	22,363.60
1	Income					
	(a) Income from operations	3,249.99	2,395.24	8,920.06	6,667.39	9,134.96
	(b) Transfer from policyholders' account	43.47	48.64	284.91	211.98	311.44
	Total income from operations (net)	3,293.46	2,443.88	9,204.97	6,879.37	9,446.40
2	Expenses					
	(a) Transfer to policyholders' account	13.55	7.26	126.53	32.09	43.57
	(b) Employee benefits expense	266.92	206.95	720.18	570.67	768.04
	(c) Marketing and other commission	117.46	117.90	326.15	289.15	385.83
	(d) Recovery cost	72.00	58.04	211.84	169.40	233.15
	(e) Loan losses and provisions	179.70	146.18	528.51	386.31	542.85
	(f) Depreciation and amortisation	18.09	15.47	52.54	40.34	57.72
	(g) Other expenses	286.57	204.14	729.52	527.05	734.58
	Total expenses	954.29	755.94	2,695.27	2,015.01	2,765.74
3	Profit from operations before other income, finance costs and exceptional items (1-2)	2,339.17	1,687.94	6,509.70	4,864.36	6,680.66
4	Other income	0.11	0.02	0.38	0.19	0.34
5	Profit from ordinary activities before finance costs and exceptional items (3+4)	2,339.28	1,687.96	6,510.08	4,864.55	6,681.00
6	Finance costs	961.11	733.78	2,756.10	2,087.44	2,876.95
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	1,378.17	954.18	3,753.98	2,777.11	3,804.05
8	Exceptional items	-	-	-	-	-
9	Profit from ordinary activities before tax (7+8)	1,378.17	954.18	3,753.98	2,777.11	3,804.05
10	Tax expense	426.90	276.00	1,122.99	769.38	1,029.51
11	Net profit from ordinary activities after tax (9-10)	951.27	678.18	2,630.99	2,007.73	2,774.54
12	Add : Tax (debits)/credits pertaining to earlier years	-	-	-	-	0.02
13	Add: Share of profit after tax of associates	-	-	-	-	-
14	Less: Minority interest in net income of subsidiaries	337.51	240.89	903.97	662.41	911.29
15	Net profit after tax, minority interest and share of profit of associates (11+12+13-14)	613.76	437.29	1,727.02	1,345.32	1,863.27
16	Paid-up equity share capital (Face value of ₹ 5)	79.57	79.57	79.57	79.57	79.57
17	Reserves excluding revaluation reserves					13,305.24
18	Basic and diluted earnings per share (₹) before and after extraordinary items (not annualised)	38.6	27.5	108.5	84.5	117.1

Annexure B - Summary financial results of BFL

₹ In Crore	Q3 FY17	Q3 FY16	9M FY17	9M FY16	FY16
Total income	2,729	2,069	7,396	5,426	7,384
Interest expenses	980	749	2,820	2,121	2,927
Net interest income	1,749	1,320	4,576	3,305	4,457
Operating expenses	719	549	1,920	1,443	1,949
Loan losses and provisions	180	146	528	386	543
Profit before tax	850	625	2,128	1,476	1,965
Profit after tax	556	408	1,387	963	1,279

Annexure C - Summary financial results of BAGIC

₹ In Crore	Q3 FY17	Q3 FY16	9M FY17	9M FY16	FY16
Gross written premium	1,722	1,348	5,428	4,170	5,901
Net earned premium	1,259	1,037	3,637	3,098	4,224
Underwriting result	-	(116)	29	(95)	(65)
Investment and other income	295	211	802	609	836
Profit before tax	295	95	831	514	771
Profit after tax	197	68	563	356	564

Key ratios

Claim ratio	70.8%	77.3%	71.6%	72.9%	72.3%
Combined ratio	99.6%	108.7%	98.3%	101.2%	99.3%

Annexure D - Summary financial results of BALIC

₹ In Crore	Q3 FY17	Q3 FY16	9M FY17	9M FY16	FY16
Gross written premium	1,485	1,225	3,936	3,479	5,897
New business premium	782	538	2,144	1,672	2,885
Rated individual new business premium*	285	176	624	402	717
Group new business premium	483	322	1,485	1,137	1,994
Renewal premium	703	687	1,792	1,807	3,012
Shareholders' profit	162	150	480	467	611
Amount transferred from the policyholders' account to the shareholders' account (net)	30	41	158	180	268
Total shareholders' profit after tax	192	191	638	647	879

* Rated new business premium = 100% of Regular premium + 10% of Single premium policies sold.