



December 10, 2024

BSE Limited 25th Floor, P.J. Towers, Dalal Street, Mumbai-400001

National Stock Exchange of India Limited Exchange Plaza, C-1, Block-G, Bandra - Kurla Complex Bandra (E), Mumbai-400051

SCRIP CODE: 539660 SCRIP ID: BESTAGRO

Sub: Disclosure under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Outcome of Investors/Analysts Meet

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform that the officials of the Company attended Road Show organized by Ad Factors in Sofitel Mumbai BKC on December 9, 2024 and December 10, 2024 and discussion were based on generally available information.

Details of participants in the event were as follows:

Date	Name	Type
December 9, 2024	Julius Baer	One-to-One
	Aarjav Partners	
	Seven Islands PMS	Group
	Svan Investments	
	One-up Capital Ideas	
	Spark Capital PMS	
	Progressive Shares	
December 10, 2024	Sunidhi securities	One-on-one
	Aakash Ganga	
	Grow MF	Group
	Unique PMS	
	Valentis Advisors	
	Singular Capital	
	Oculus Capital	
	Prasad Capital Advisors	

Submitted for your information and record.

Thanking You, Yours Faithfully,

For Best Agrolife Limited

Astha Wahi
CS & Compliance Officer

🔞 Registered & Corporate Office : B-4, Bhagwan Dass Nagar, East Punjabi Bagh, New Delhi-110026

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Best Agrolife Limited

Agrochemical companies in India

Globe Through

Best Agrolife Limited, NSE & BSE listed company.

With a farmer-centric approach at the core, BAL aspires to emerge as a global leader in the agrochemical sector through technology, R&D and customer focus.



04

Manufacturing Facilities



35,500+ MTPA*

Formulation Manufacturing Capacity



1,000,000+

Trusted by more than a million farmers



10,000+

Distribution Network across India Facilities



7,000+ MTPA*

Technicals Manufacturing Capacity



1000+

Employees



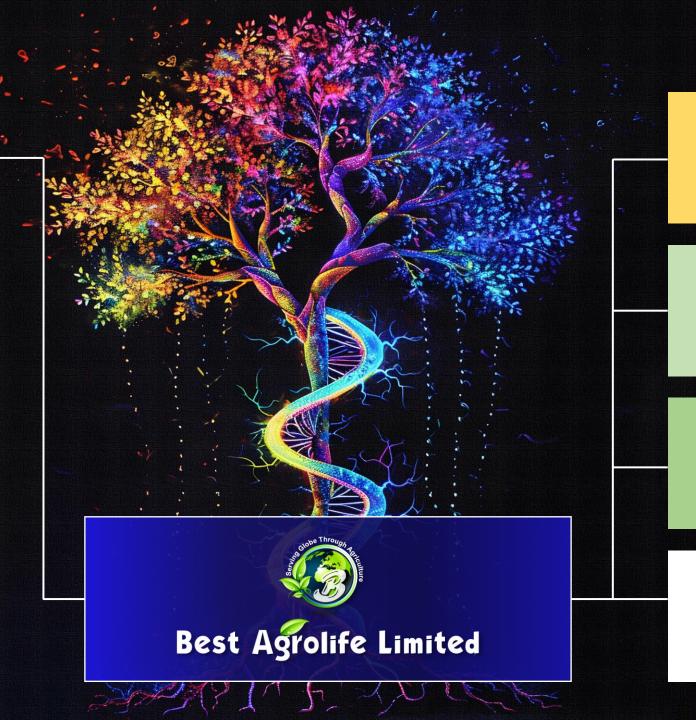
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R&D Labs

COMPANY OVERVIEW









(Wholly Owned Subsidiary)



Best Crop Science Pvt. Ltd.

(Wholly Owned Subsidiary)



(Wholly Owned Subsidiary)



Formulations

Started Formulation Business

2016 2010

Best Brand

Launch of the "Best" Brand

2017

i Technicals Unit Acquisition

I Acquired state-of-the-art I Technical manufacturing I plant from "Arysta Life I Science", a subsidiary of I Platform Subsidiary (NYSE: I PAH)

Business Expansion

- Expanded business in southern parts of India
- 1,000+ Distribution Network
- Got listed among Top 20 agrochemical companies in India

Ternary Patent

- Acquired Best Crop Science Pvt.
- · Received ternary patent for first-of-its-kind insecticide combination - Ronfen
- · Got "A" rating from CARE
- Acquired plant at J&K Agrico Chemicals

NSE Listing

- 2 key 9 (3) registrations for technical manufacturing received
- 1 formulation patent
- Launched 6 new formulation products
- Acquired 99% stake in Kashmir Chemicals and became a major partner in the firm
- Acquired Sudarshan Farm Chemicals India Pvt Ltd.

2021 - 2022 - 2023

New Products

7-f 2018

Launched 9 new products out of novel formulations advanced chemistry

BSE Listing

2019 - 2020

Established PYDON, **DIRON, BESTLINE & IRMA** as top-selling products in the market with top revenue contribution

i New Products and ! Patents

- I Launched key products
- RONFEN (patented 3 way combination)
- CITIGEN & VISTARA (CTPR), AXEMAN, REVEAL
- I Granted patent for a soybean herbicide & fungicide (3 way)
- Established Seedlings India Pvt. Ltd for specialty formulations





10,000+

Distributors Network



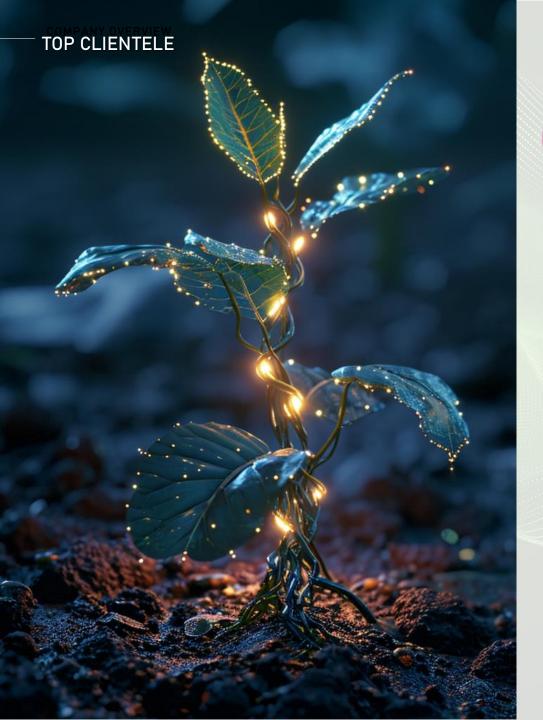
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Depots



States



A strong pan India dealers and distribution network for supply of the BAL products across states



















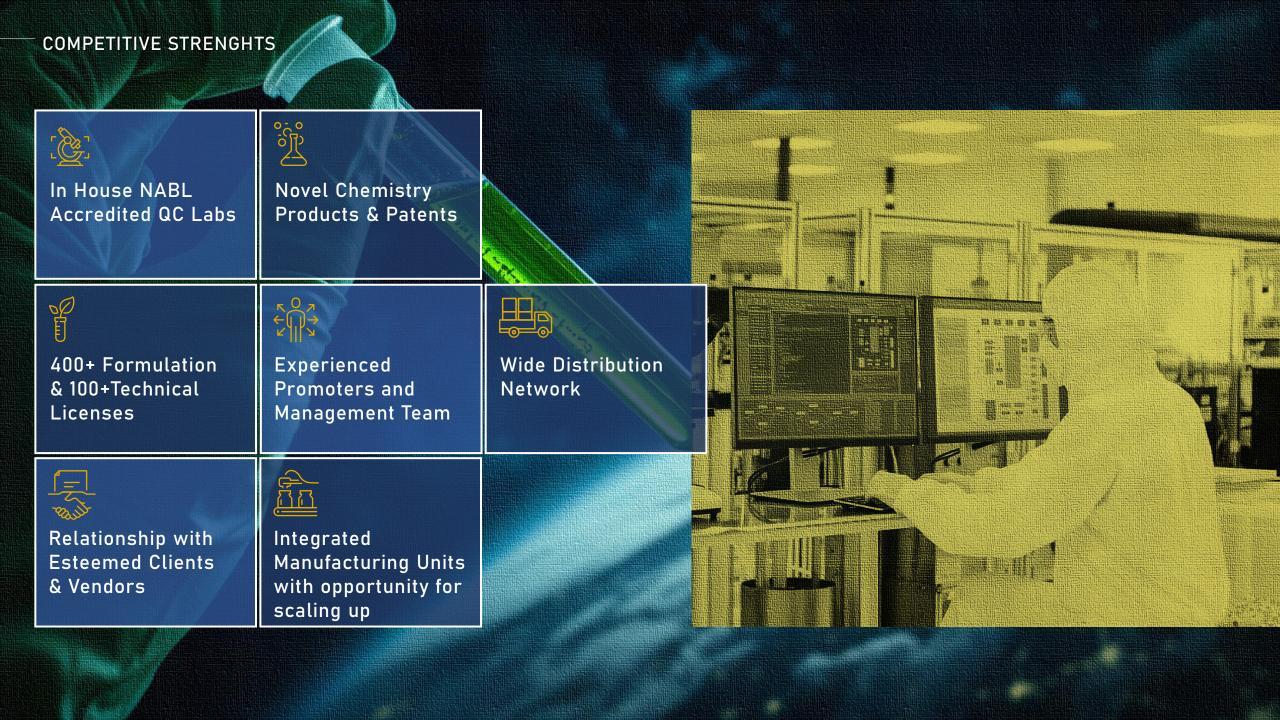














Number of registration held by BAL Group

+413

Formulations registered for manufacture and sale in India

+106

Technicals Registered

74

Formulations registered for manufacture and sale in the export markets

131

Technicals registered for manufacture and sale in the export markets

Number of registration through International Distribution Partners for exports

14

Formulations registered in countries across the world

41

Formulations filed & pending in countries across the world



Gajraula unit is Best Crop Science Pvt Ltd

- Glass-lined reactors (6.3 KL to 25 KL), SS Reactors (5 KL to 15 KL), Hydrogenator
- Chilling Plant (6°C), Brine Plant (-15°C & -25°C), Boiler (3T & 2T)

14 Acres

Area

20

Active Ingredients

7000+ MT

Plant Capacity (per annum)

6

Intermediates

25,000 sq. M. Warehouse

ISO, NAFDAC

Quality Compliance

Dedicated to Technicals manufacturing, this facility is pivotal to our operations.





MANUFACTURING INFRASTRUCTURE

Seedlings India Pvt Ltd

Specialises in fully-automated Formulation plants and new product development





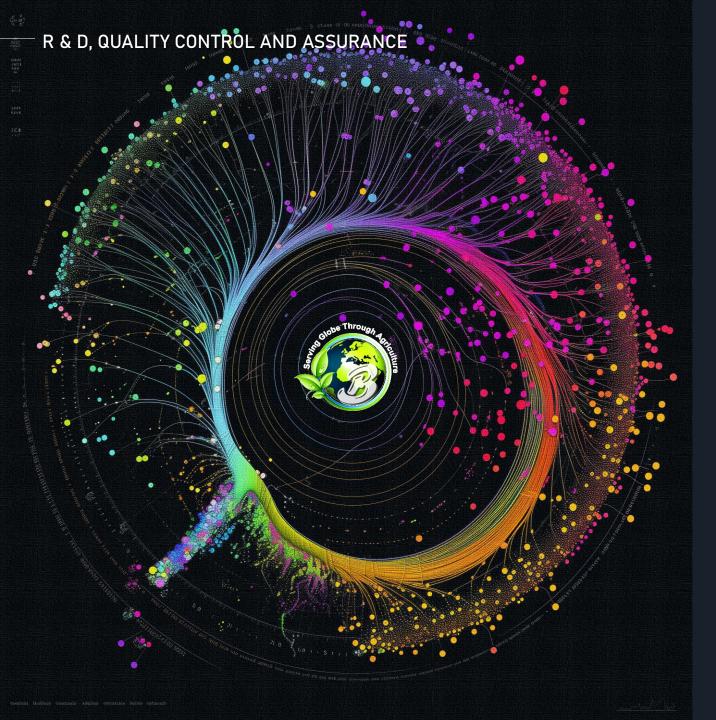
14,200 Sq. Mt. Area in Use

5,000 Sq. Mt. Additional Available Area

9,060 Sq. Mt.

Advanced Formulation R&D facility

SC, SG, SE, ZC, GR



- 60+ Highly Qualified & Industry Experienced Researchers In R&D
- Working On 30+ New Patented & Specialty Products
- ISO 9001:2017 Quality Compliance
- NABL Accredited Labs
- Focus On Quality Assurance
- State Of The Art Laboratories Fully Equipped With The Latest Quality Control Analytical Equipment
- Experienced & Qualified Quality Team
- Fully Operational Pilot Plant For Advanced R&D

Capacity Enhancement Ongoing at Technical & Formulation Units For Advanced Chemistry



NURA

Nano urea is made of two words "Nano" and "Urea". The term Nano is adopted from Greek word that means dwarf and also Nano means 10⁻⁹ or 1 billion part of a meter. Other word urea which is the name of product and fertilisers which provides nitrogen to plant. Nano urea is a nano technology based liquid formulation of urea which provides nitrogen to plants as an alternative to the conventional urea.

NITROGEN CONTENT: It contains 200000 mg/l of nano particles of nitrogen.

- It is available in liquid formulation, so it is water soluble.
- Average physical size of nano urea particles is <100 nm
- Nitrogen present in nano urea effectively meets the crop's nitrogen requirement.
- On the basis of weight, it contains 20% of nano scale particles of nitrogen.
- **Recommended Dose:** 500 ml of a bottle is sufficient for one acre depend on nitrogen requirement of crops.

Benefits of Nano Urea:

- Cheaper than conventional urea
- Cost effective
- Enhance crop productivity
- Environment friendly
- Increases farmers income
- Used on various crops like Paddy, cotton, ground nut, coffee, wheat, mustard, tomato, cabbage, cucumber, maize, capsicum, onion etc.



Faster and improved customer experiences

Deeper insights for informed and real-time decision-making

Drives innovation in business models

SAP

Digital Transformation Benefits

Enhances competitiveness and company's growth

SAP

ACHIEVEMENTS & NEWS UPDATES







Most Innovative Campaign and Product Development Award At PMFAI-SML Annual **Agchem Awards 2024**



Outstanding Innovation In Crop Solution At PMFAI-SML Annual Agchem Awards 2023



PMFAI-SMI.

Annual Awards

PMFAI-SML Annual **Awards Fastest Growing Company Best Agrolife Limited**

THE NEXT 500: LARGEST EMERGING COMPANIES

FORTUNE





FORTUNE INDIA The 500

AgroLife Creates a New Niche

DOMINATE NEWER SEGMENTS.

By JOE C. MATHEW



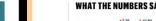
Vimal Kumar Alawadhi, managing director, **Best Agrolife**



Best Agrolife Limited

FORTUNE INDIA The 500

TODAY, OUR EBITDA MARGIN IS IN THE 12-13% RANGE, THREE YEARS FROM NOW, OUR CRORE RANGE AND EBITDA AT LEAST 20%.



Disclaimer

This presentation includes certain forward-looking statements and information including statements concerning the outlook for the business. The statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited to, risks, uncertainties and assumptions based on current expectations, within the meaning of applicable laws and regulations. Forward-looking statements are based on current expectations, estimates and projections about the factors that may affect our future performance, including global economic conditions. The expectations, estimations and projections are majorly identified by the use of words such as "anticipates, "believes," "estimates," "expects," "intends," "plans," "predicts," "projects" and similar expressions. There are numerous risk and uncertainties, way beyond our control, that could cause our actual results to differ from the forward-looking information and statements made in this presentation. The company, based on changes stated above, may alter, amend, modify or make necessary changes in any manner to any such forward-looking statement contained herein or make, written or oral forward-looking statement as may be required from time to time basis of subsequent developments and events. No part of this presentation may be reproduced, quoted, or circulated without prior approval from Best Agrolife Ltd.



TRANSFORMING AGROCHEMICAL BUSINESS THROUGH INNOVATION AND TECHNOLOGY