

भारत इलेक्ट्रॉनिक्स लिमिटेड

(भारत सरकार का उद्यम, रक्षा मंत्रालय)

पंजीकृत कार्यालय

आउटर रिंग रोड, नागवारा, बेंगलूर - 560 045. भारत

Bharat Electronics Limited

(Govt. of India Enterprise, Ministry of Defence)

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National Stock Exchange of India Ltd
Exchange Plaza, Plot No. C/1, G Block
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No. 17565/2/SE/NSEC/SEC

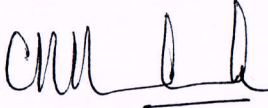
30 May 2013

Dear Sir/Madam

Sub: Information for investors

Under clause 36 of listing agreement, we enclose a statement containing the highlights of 2012-13 and the outlook for 2013-14.

Yours faithfully



C R Prakash
Company Secretary

Bharat Electronics Ltd
Information for Investors

Highlights of 2012-13

Order book as on 01.04.2013 : ₹ 24949 Crs

Orders received during 2012-13 : ₹ 5255 Crs

Major orders acquired during 2012-13 :

National Population Register

Radar & Sonar for Myanmar

Mobile Cellular Communication System

HUMSA New Generation

Electronic Support Measure System for small ships (Sanket 'S')

Infrastructure for Akash (6 Sqdn)

Advanced Composite Communication System & Sanket for Pipavav

AMC for Surveillance Radar Element

Export order book as on 01.04.2013 : 94.08 US\$M

Turnover from indigenous products : 78 %

Defence : Non Defence turnover : 85 : 15

Major supplies during 2012-13 :

Akash Missile System (2 Sqdn) – Supply completed

Akash Missile System (6 Sqdn) – 1st Sqdn supply commenced

Passive Night Vision Devices

Central Acquisition Radar

Mast for Long Range Reconnaissance and Observation System

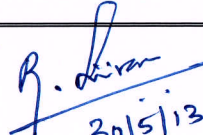
National Command Control Communication and Intelligence (NC³I)

Fire Control System

Hand Held Thermal Imager

Electronic Support Measure System for small ships (Sanket 'S')

JV with Thales approved by FIPB, Government approval awaited


30/5/13 AGM (MS/LO)

Turnover from major segments during 2012-13 : Radar & Fire Control System (33%)
Weapon System (15%)
Communication (15%)
Electronic Warfare & Avionics (8%)
Electro Optics (7%)

Outlook for 2013-14

Company has signed MoU for ₹ 6750 Crs (Turnover) for the year 2013-14

Order expected during 2013-14 : around ₹ 6000 Crs

Major orders expected during 2013-14 :

- Weapon Locating Radar
- Missile Warning System
- Mobile Cellular Communication System
- Passive Night Vision Devices
- Hand Held Thermal Imager with Laser Range Finder

Major projects planned for execution during 2013 – 14 :

- Akash Missile System (6 Sqdn)
- Akash Missile System (Army)
- 3D Tactical Control Radar
- Low Level Light Weight Radar
- Shipborne EW System
- Missile Warning System
- Upgradation of Schilka
- Central Acquisition Radar
- Passive Night Vision Devices
- Low Intensity Conflict Electronic Warfare system
- Mast for Long Range Reconnaissance and Observation System

R. Kiran
30/5/13 AGM (MS/10)