



May 28, 2025

The Manager
Corporate Relationship Department
BSE Limited
1st Floor, New Trading Wing,
Rotunda Building,
P J Towers, Dalal Street, Fort,
Mumbai - 400001

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai - 400051

The Secretary
**The Calcutta Stock Exchange
Limited**
7, Lyons Range,
Kolkata - 700001

BSE Security Code: 500043

NSE Symbol: BATAINDIA

CSE Scrip Code: 1000003

Dear Sir/Madam,

Subject: Press Release

Further to our letter dated May 28, 2025, regarding Outcome of Board Meeting, we hereby submit the Press Release on the Financial Results of the Company.

It shall also be made available on Company's website www.bata.in

We request you to take the same on record.

Thanking you,

Yours faithfully,
For BATA INDIA LIMITED

NITIN BAGARIA
AVP (Special Projects) – Company Secretary & Compliance Officer

Encl.: As above

BATA INDIA LIMITED

CIN: L19201WB1931PLC007261

Registered Office: 27B, Camac Street, 1st Floor, Kolkata-700016, West Bengal || Tel.: (033) 22895796 || Fax: (033) 22895748

E-mail: in-customer.service@bata.com || Website: www.bata.in

Bata India announces Q4 results; Volume Growth Continues; Inventory & Product merch agility improves

Gurugram, May 28, 2025: Footwear major Bata India Limited today announced results for the quarter ended 31st March 2025. Revenue from operations for the quarter stood at Rs. 7877.70 million vs. Rs. 7976.74 million for Q4FY24. The Operating Profit for the quarter stood at Rs. 374.09 million vs. Rs. 582.65 million for Q4FY24. Despite continued market headwinds, we witnessed volume led growth for the second quarter consecutively, led by Franchise and E-Commerce channels. Bata continued expansion with a network of 1962 Company Owned Company Operated and Franchise stores driven by franchise model.

Inventory tightening both in terms of quantity and quality was a key focus area. Initiatives in place to improve stock turns and forecast accuracy to achieve an optimal level of inventory and with significantly higher agility. Gross inventory was reduced by 15% and stood at Rs. 8150.57 million as on 31st March 2025.

Bata Board has also recommended a final dividend of Rs. 9/- per share to the approval of shareholders, in addition to the interim dividend of Rs. 10/- per share, already paid in September 2024, total dividend for the year 2024-25 amounting to Rs. 2442.03 million.

Zero Base Merchandising Project was scaled to 146 stores with continuing exciting results on consumer experience and revenue per sqft.

Speaking on the Q4FY25 performance, Gunjan Shah, MD and CEO - Bata India Limited, stated:

“Despite navigating through the demand headwinds persisting during the quarter, we managed to gain volumes and in line with our strategy of driving volume led growth. We continue to drive affordability and reducing complexity across categories. Our initiatives on inventory, merchandising and decluttering worked well and all key inventory metrics improved. We added 19 Franchise Stores in the quarter driven by franchise model focused on town expansion/semi-urban markets

Along with cautious control on costs and focus on efficiency and productivity, we continued to manage our inventory while having strong in deployment of fresh merchandise in anticipation of demand revival and consumption uptick.”

About BATA India:

For close to a century, Bata India has been a symbol of trust and quality for Indian consumers, serving 260,000 customers every day in 2024. Throughout this journey, Bata has continuously evolved to cater to the diverse needs and preferences of its customers to become the largest footwear retailer and manufacturer in the country. Its expansive retail network consists of 1900+ stores (Company Owned and Franchise). Augmented by thousands of Multibrand outlets and a robust omni-channel presence across D2C and marketplaces, Bata India sells close to 50 million pairs annually.

Bata India’s mission is to make global trends and premium fashion accessible to all customers through its extensive retail network. It is redefining the intersection of fashion and comfort through its various brands – Bata Red Label for in-trend global styles, Bata Comfit for technology-enabled comfort in daily wear, athleisure brand Power for fitness sneakers and apparel, NorthStar for sneakers inspired by global youth trends, fashionable range of clogs and slip-ons under Floatz, kids brand Bubblegummers that have won the trust of parents while inspiring fun and Hush Puppies the brand that epitomizes comfort and elegance to name a few.

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