



Bansal Wire Industries Limited

Manufacturers of Steel Wires

October 22, 2026

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street
Mumbai - 400 001

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G,
Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051

Scrip Code: 544209

Trading Symbol: BANSALWIRE

Sub.: Investor Presentation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor presentation on Un-audited Financial Results for the quarter and half year ended September 30, 2026.

The above mentioned Investor Presentation will also be available on the website of the Company i.e. www.bansalwire.com

This is for information and Record of the Exchanges and the Members.

Thanking you,

Yours faithfully,

For **Bansal Wire Industries Limited**

Sumit Gupta

Digitally signed by Sumit
Gupta
Date: 2026.10.22 18:54:21
+05'30'

Sumit Gupta

Company Secretary & Compliance Officer

Enclosed: As Above



WE WIRE THE WORLD

BUILDING MOMENTUM
DELIVERING EXCELLENCE

Q2 & H1 FY27 Investor Presentation
October 2026



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Quarterly Snapshot





Mr. Pranav Bansal
MD & CEO

“Q2FY27 set new records for sales volume, EBITDA and EBITDA per tonne. We sold 1.29L MT in the quarter, up 12.5% year-on-year and 15.1% over Q1FY27. EBITDA rose to ₹105.0 crore and EBITDA per tonne to ₹8,150, both the highest in our history. This has largely been achieved by a combination of a richer product mix and a more efficient Dadri plant.

Value-added products have started to gain traction. IHT wire is commissioned and started adding to the revenue. Steel Tyre Cord received its trial orders and is under customers’ evaluation. The OHT line is under installation, and the expansion will take combined IHT and OHT capacity from 9,000 MT to 15,000 MT by Q4 FY2027.

Overall utilization increased to 74% in Q2, up from 68% in FY26. This resulted in lower operating cost per tonne as fixed costs gets spread over higher volumes.

Operating cash flow for H1FY27 was ₹339 crore, surpasses ₹333 crore generated in all of FY26. Working capital days are reduced from 75 to 49 over last two quarters. This came from changes we made in last few quarters. The momentum is sustainable and shall continue in coming quarters.

Higher margins and lower working capital are lifting returns. ROCE was 22.3% for Q2FY27, against 15.4% in FY26. We have re-ordered our investment priorities towards higher-margin products and shorter payback projects. On this path, we remain on track to achieve our ROCE target of 25%.

For H2FY27, we will stay with what worked this half. Our priorities are higher utilisation at Dadri and a richer mix, funded largely from internal accruals.”



Q2 & H1 FY27 Result Snapshot



Q2 FY27

₹ Crore unless otherwise stated

Sales Volume (MT)	Revenue	EBITDA	PAT	Cash Profits
1,28,867	₹ 1,308.1	₹ 105.0	₹ 52.9	₹ 70.7
12.4% YoY 15.1% QoQ	23.9% YoY 12.0% QoQ	28.7% YoY 85.2% QoQ	38.0% YoY 158.6% QoQ	26.4% YoY 91.9% QoQ



H1 FY27

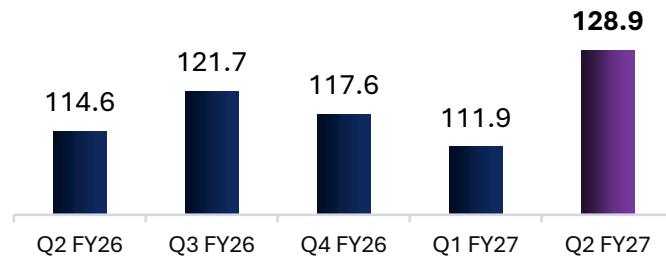
Sales Volume (MT)	Revenue	EBITDA	PAT	Cash Profits
2,40,812	₹ 2,476.0	₹ 161.7	₹ 73.4	₹ 107.5
10.1% YoY	24.1% YoY	3.66% YoY	(5.5)% YoY	1.5% YoY

Reported strong recover from Q1 FY27 with highest ever sales volume and robust operating performance in Q2 FY27.

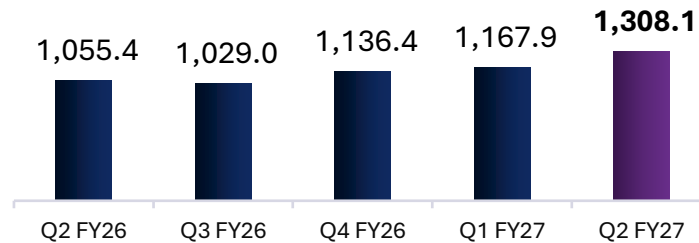
Q2 FY27 Result Highlights



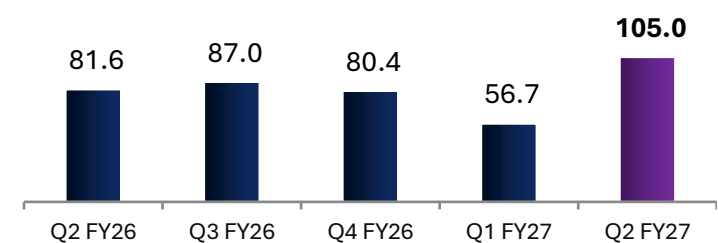
 **VOLUME**
(^{'000 tonnes})



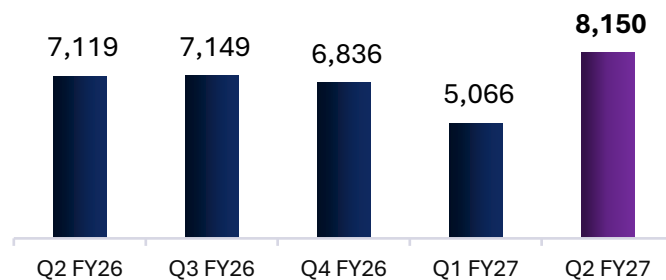
 **REVENUE**
(₹ Crore)



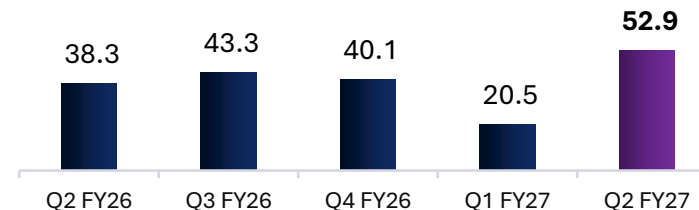
 **EBITDA**
(₹ Crore)



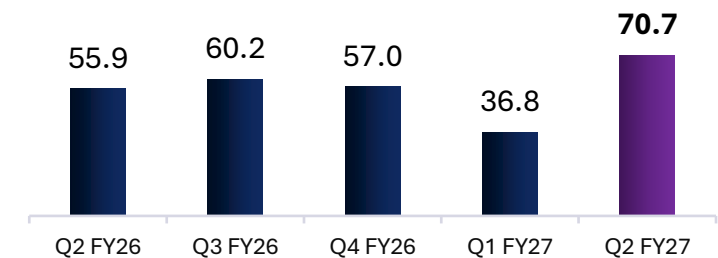
 **EBITDA / TONNE**
(₹ per tonne)



 **PAT**
(₹ Crore)

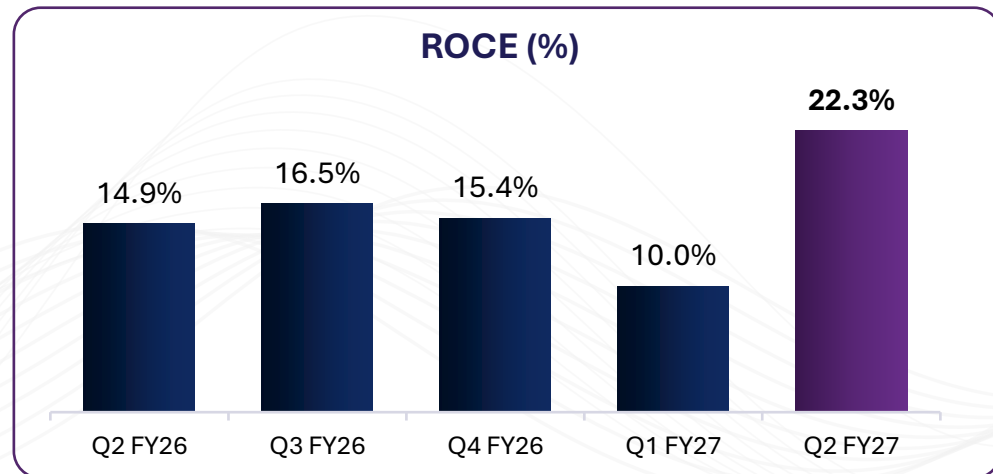
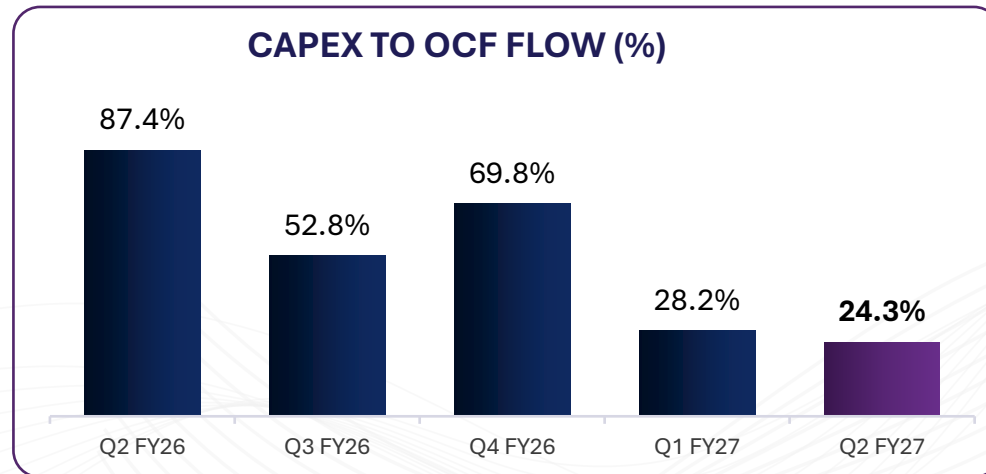
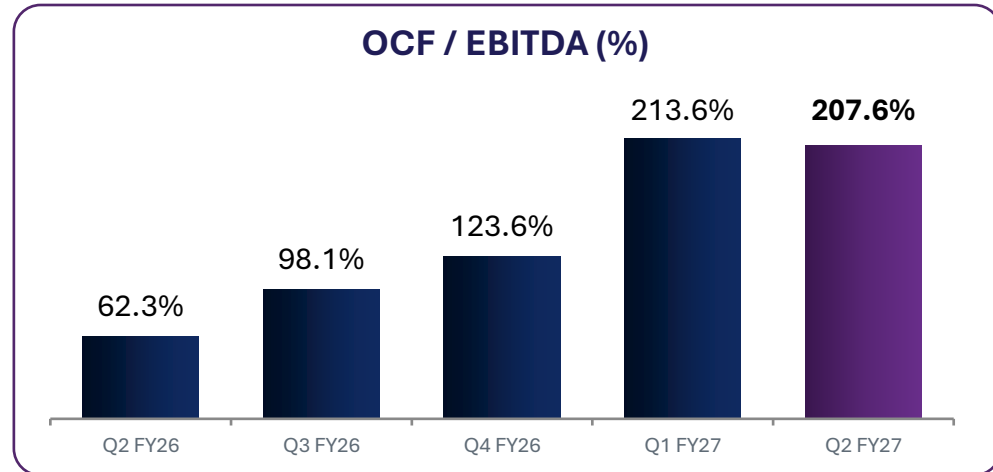
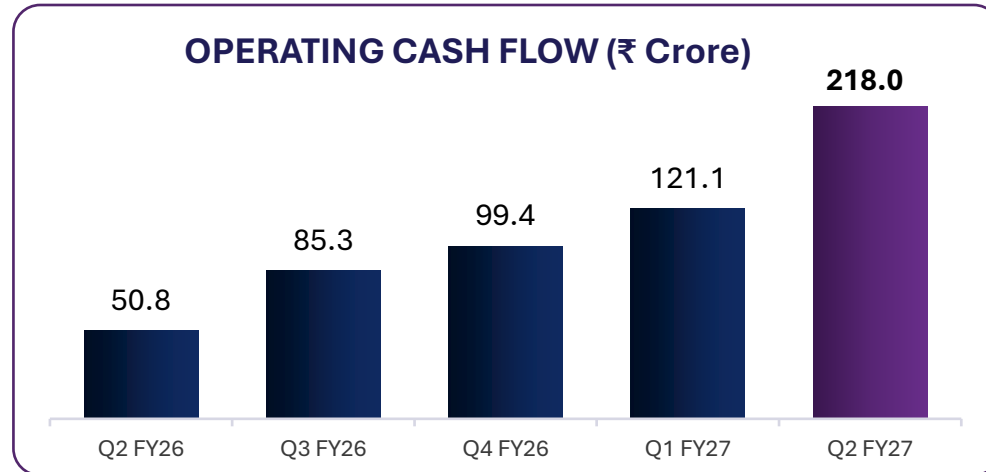


 **CASH PROFIT**
(₹ Crore)



Delivered highest sales volume, EBITDA and EBITDA per tonne, achieved by a combination of richer product mix and more efficient Dadri plant.

Cash Flow and Capital Efficiency



Operating Cash flows of Rs. 339 Cr. in H1 FY27 vs. Rs. 333 Cr. in FY26.
Sustainable operating cash flow generation to support a self-sustaining growth model

Financial Summary of Consolidated Results



₹ Crore unless otherwise stated

Particulars	Q2 FY27	Q1 FY27	QoQ	Q2 FY26	YoY	H1 FY27	H1 FY26	YoY
Revenue from Operations	1,308.1	1,167.9	12.0%	1,055.4	23.9%	2,476.0	1,994.4	24.1%
Total Income	1,308.6	1,168.2	12.0%	1,060.2	23.4%	2,476.8	2,001.8	23.7%
(-) Operating Expenses	1,203.5	1,126.7		993.5		2,315.1	1,858.2	
EBITDA	105.0	56.7	85.2%	81.6	28.7%	161.7	156.0	3.7%
(-) Depreciation	15.5	15.2		14.9		30.7	27.3	
(-) Interest Expenses	17.7	15.5		15.7		33.2	27.8	
Profit Before Tax & Exceptional items	71.8	26.0	175.8%	51.0	40.9%	97.8	101.0	-3.1%
(+/-) Exceptional Items	(0.0)	0.0		0.0		0.0	0.0	
(-) Taxes	18.9	5.6		12.7		24.5	23.4	
Profit After Tax	52.9	20.5	158.6%	38.3	38.0%	73.4	77.6	-5.5%
Basic and diluted EPS (₹) (Not annualised)	0.68	0.26		0.49		0.94	0.99	

Note: EPS has been adjusted for the stock split. The Board approved a 1:5 stock split on 12 Aug 2026 and shareholders approved in AGM held on Sept 17, 2026, effective 16 Oct 2026.

Net Debt – Closing (₹ Crore)

FY24 H1 FY27
681.1 → **333.4**

Working Capital Days

FY24 H1 FY27
80 → **49**

OCF to EBITDA (%)

FY24 H1 FY27
(362.1) → **209.7**

Capex to OCF (%)

FY24 H1 FY27
(91.8) → **25.7**

Net Debt-to-Equity (x)

1.6x → **0.2x**

₹ Crore unless otherwise stated

Cash Flows and Change in Debt

Particulars	FY24	FY25	FY26	H1 FY27	Total
Issue of equity shares	-	705	0	-	705
CFO before change in W/C	149	275	319	162	905
Inflows Total (A)	149	980	319	162	1,610
Change in W/C: (Inc.)/Dec.	(690)	(426)	14	178	(924)
Capex	(495)	(401)	(223)	(87)	(1,206)
Acquisitions/Subsidiaries	(1)	(43)	-	-	(44)
Others incl. interest	355	(36)	(54)	(33)	232
Outflows Total (B)	(830)	(907)	(263)	57	(1,943)
Net (Increase)/Reduction in Net Debt	(681)	73	56	219	(333)

Key Highlights

Growing cash flows with increasing scale and higher profitability

Change in trend for working capital cycle with constant focus

Over 1200 cr. of capex incurrent in phases over last 3.5 years

Cash Inflows exceeding outflows for last 2.5 years with constant focus on working capital cycle and rationale capital allocation

Five Strategic Priorities

1

ROCE and Cash Flow Generation

Focus on cash flow generation through disciplined working capital management and improving ROCE through efficient capital allocation. Aiming for 25%+ ROCE.

2

Specialty Wire Ramp-up

Driving specialty wires portfolio such as tyre cord, IHT, OHT, Brass coated Hose Wire, etc. Large TAM for Steel Tyre Cord as India imports ~2L MT.

3

B2C Farming, Fencing and Poultry

Driving growth in B2C segment which yields higher margins per tonne. B2C segment achieved ~10% of sales through supplying highly durable along with new product launches.

4

Expansion Into New Geography Through Greenfield Expansion

Secured land at Sanand, Gujarat to cater to demands of customers with supply chain efficiencies.

5

Brownfield Expansion & New Product Development

Product development for Auto and Infra sector will lead to future growth. Ramping up capacity utilisation at Dadri plant resulting in better operational efficiencies.

These strategic priorities will result in:

Geographic diversification

Higher volumes & market share

Sustained revenue growth

Improved margins per tonne

Enhanced capital efficiency

Our five strategic priorities are anchored in sustainable growth and maximising returns on capital to drive long-term value creation.

New Products: Progress & Commercialization Roadmap

Steel Tyre Cord



Application

**Tyre
Reinforcement**

Current Status

○ **Trial Orders** have
Started Coming In

IHT Wire



Application

**Automotive
Spring**

Current Status

✓ Commercial production has
commenced

OHT Wire



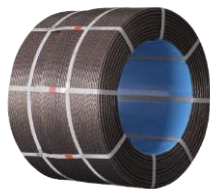
Application

**Automotive
Spring**

Current Status

○ Installation under
process.

LRPC



Application

**Infrastructure –
Bridges, Metro,
etc.**

Current Status

✓ Commercial production
has commenced

Brass Coated Hose Wire



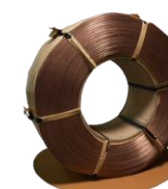
Application

**Hydraulic &
Composite
Hoses**

Current Status

✓ Commercial production has
commenced

Tyre Bead Wire



Application

**Tyre
Reinforcement**

Current Status

✓ Commercial production
has commenced

Moving up the value chain through the development of higher-performance and technologically advanced steel wire products.

Future Expansion Plans



Current (H1 FY27)	Ongoing Expansions			Future (FY28e)
6.8L MT Capacity	Dadri Expansion Enhancing capacity and product mix	60K MT Ongoing Brownfield expansion	FY2027 Q4e Expected completion	8.3L MT Capacity
	Sanand Expansion Strengthening Western India presence	90K MT Planned Greenfield expansion	FY2028e Target commissioning	

Capacity Enhancement

- Dadri 60K MT and Sanand 90K MT
- Specialty lines: IHT+OHT to 15,000 MTPA
- Current capacity utilisation at ~74%

Investment in Growth Capex

- Capex ₹200–225 crore through internal accruals for each of next 5 years.
- Disciplined Debt to Equity ratio

Future Returns and Growth

- Targeted ROCE of 25%+
- Cumulative OCF of ₹800+ Cr over FY27 & FY28
- ~20% EBITDA growth CAGR

A planned capex commitment of ₹200–225 crore per annum will support ~20% annual growth, while maintaining a disciplined focus on returns on capital.



Company Overview



India's Growth is Driving Structural Demand for Steel Wire



Automobiles



**~5-6%
CAGR**

**~7-8%
CAGR**

**OEM market
by FY30**

**Auto-Component
market by FY30**

Auto production supports demand for suspension wires, tyre cord / bead-wire-related applications, fasteners and other cold-heading-quality wire uses.

Agriculture, Poultry & Farming



8.1% CAGR

**Indian Agricultural Fencing
Market 2026–31 forecast**

Agricultural fencing, chain-link mesh and barbed wire
Farming wires for crop support and creeper cages
Galvanised wire for poultry cages and rural applications

Power Transmission & Distribution



**~6.48L
circuit-km**

**Power Transmission &
Distribution by 2032**

Grid build-out supports applications including galvanised steel wire, stranded-conductor steel cores, stay wires, earthing wire and related steel-wire products.

Infrastructure & Construction

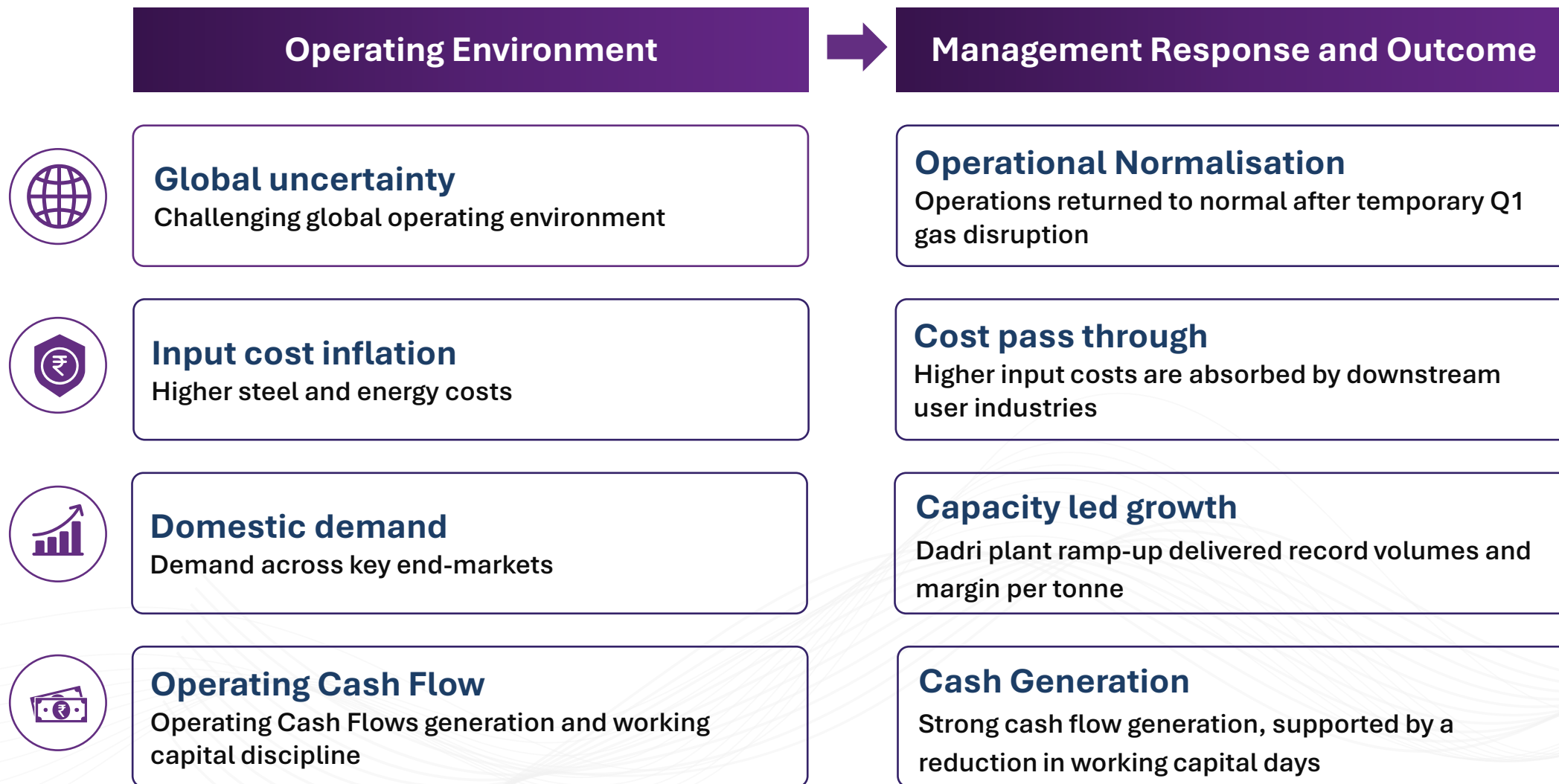


**~230 MT
~7% CAGR**

**India steel demand
by FY2031**

Roads, rail, airports, industrial structures and construction equipment can expand demand for high-carbon steel wire, PC wire/strands, wire ropes and engineering-grade wire.

A broad-based India Capex, Grid, Mobility, Industrialization Cycle and Rural growth expands the addressable market for steel wire and supports deeper participation in higher-value specialty applications



Overview of Bansal Wire Industries



AT FOREFRONT OF STEEL WIRE MANUFACTURING

India's leading stainless steel (#1 by volume) and steel (#2) wire manufacturer, with a comprehensive product portfolio and a strong presence across diverse industries.



1938

Heritage dating back to 1938



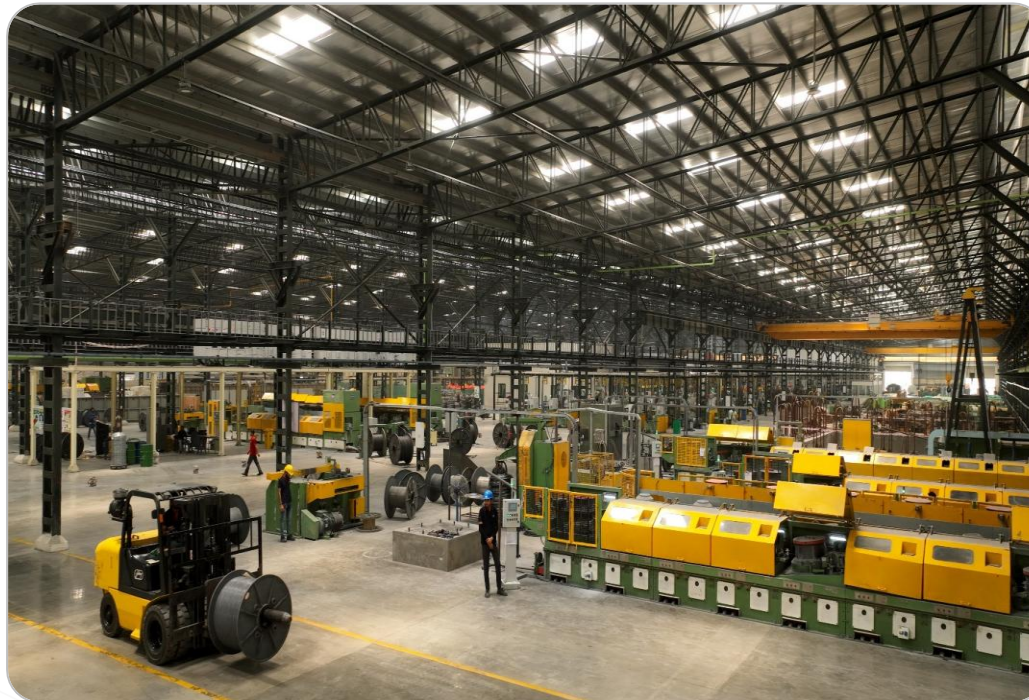
1985

Foundation of the Company



2024

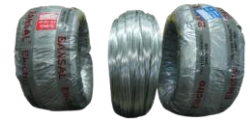
New state-of-the-art plant established at Dadri



PRODUCT PORTFOLIO

A broad steel wire portfolio with 3500+ SKUs serving 5000+ customers.

Mild Steel Wires



Stainless Steel Wires



High Carbon Steel Wires



Specialty Wires



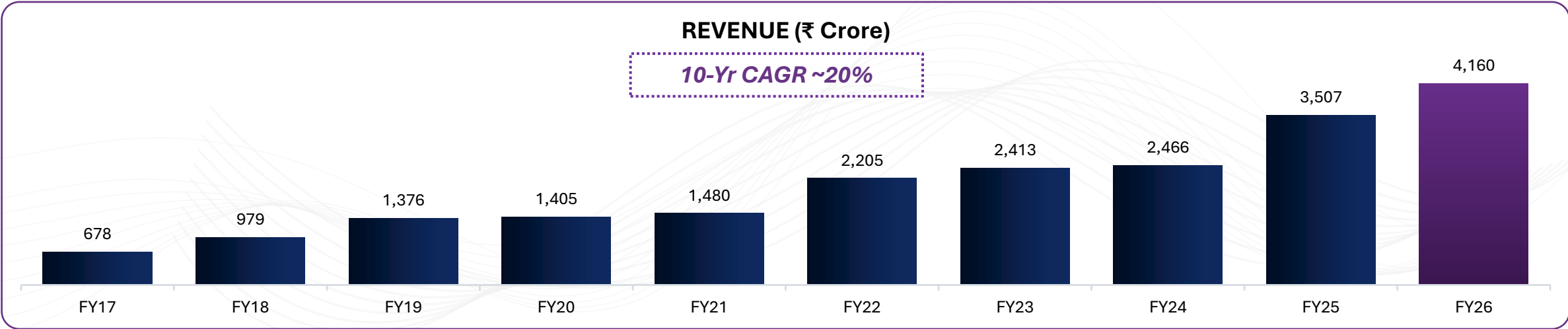
Scale

Innovation

Specialty

Sustainability

Transformational Journey



Products and Applications



We leverage our technical competence to make high performance products across a diverse range of industries

Made-to-Order Specialty Products

	Mild Steel Wires	Stainless Steel Wires	High-Carbon Wires	Specialty Wires
Wire Range	0.10 mm–16 mm	0.03 mm–16 mm	0.02 mm–12 mm	■ Induction hardened and tempered wires (IHT) ■ Oil Hardened and tempered wires (OHT) (under development) ■ Brass coated hose wire ■ Steel Tyre Cord (under development)
Applications	Cable armoring, fencing and general engineering	Consumer durables, hardware, agriculture and general engineering	Automotive, industrial machinery and engineering applications	
Key products	Cable Armouring Wire, Galvanized Wire, Electro-Galvanized Wire and Bright Wire	Spring Wire, Welding Wire, Kitchenware Wire, Rope Wire and Scrubber Wire	Spring Steel Wire, Rope Wire and Auto Control Wire	

INDUSTRY APPLICATIONS (% of Revenue FY26)

AUTOMOTIVE

22%



- Spring control cable
- Tyre reinforcement
- Shock absorbers for EV

GENERAL ENGINEERING

12%



- Fasteners
- Wire mesh
- Conveyor belts
- Chains

INFRASTRUCTURE

11%



- LRPC in Bridges, Flyovers and Metros
- Wire ropes
- Binding wire

CONSUMER DURABLE

9%



- Mattresses
- Kitchenware
- Household items

CABLE

9%



- Cable armoring
- Conductors

HARDWARE

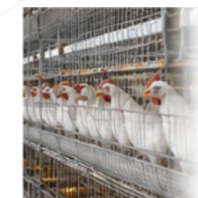
9%



- Chain link
- Barbed wire
- Nails

AGRICULTURE & POULTRY

5%



- Grape trellis
- Poultry cages
- Fencing
- Farm structures

MISCELLANEOUS

23%



- Welding electrodes
- Hose reinforcement
- Filters
- Surgical Equipment

Four Pillars Underpinning Sustainable Growth and Returns for Bansal Wire



Operational Excellence

- ~74% utilisation enabling near term growth headroom
- Lean cost structure & high automation
- Cost-plus pricing with order-backed inventory protecting margins



Customer-centric approach

- 5,000+ customers base
- Minimum lead time
- Product customization
- OTIF: 24 hours delivery



Expansion to value-added products

- Product launches ramping
- Steel Tyre Cord, IHT, OHT, Brass Coated Hose Wire
- Specialty diversification leading to higher EBITDA per tonne



Foundation for growth

- Disciplined capital allocation approach
- Production ramp up at new Dadri plant
- Strong, de-levered balance sheet with focus on operating cash flows and RoCE

Capacity
6.8L MT

10-Yr Revenue CAGR
~20%

Buyer Power

- 5,000+ customers
- End user sector diversification (largest 22%)
- ~90% retention rate among top customers
- Cost-plus pricing model

Supplier Power

- Largest purchaser of steel wire rods in the country
- Bulk sourcing from top domestic wire rod mills

Threat of New Entrants

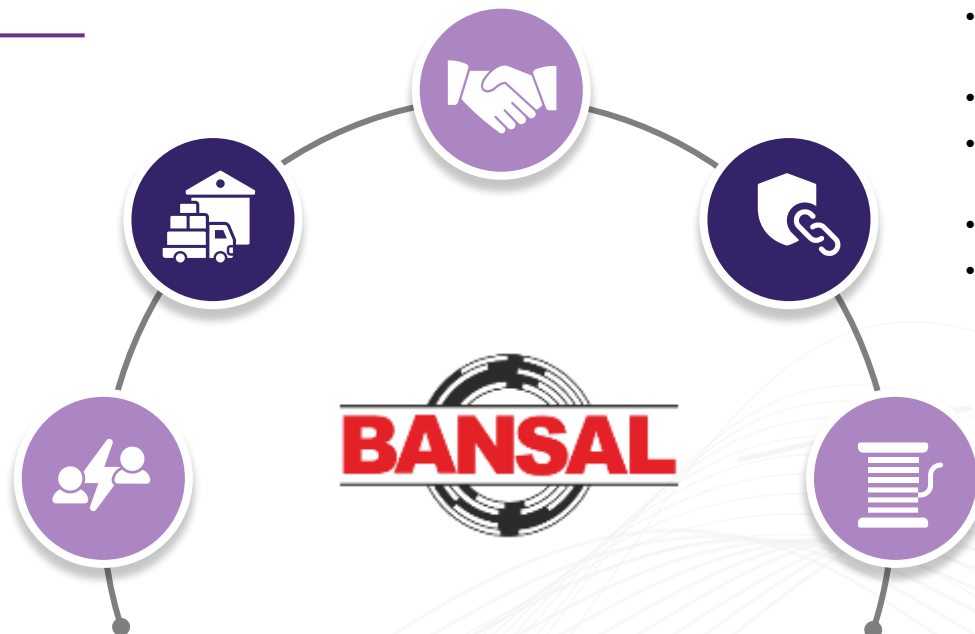
- Strong brand equity and long customer relationships
- Manufacturing capacity at 6.8 lakh MTPA
- Economies of scale from largest single location facility
- 3,500+ SKUs reduce switching leverage
- Lower lead time with OTIF

Threat of Substitutes

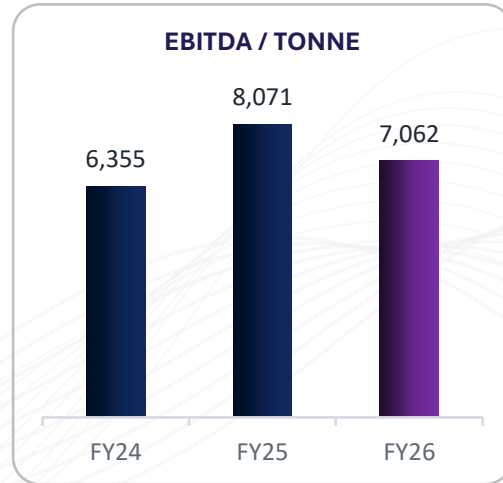
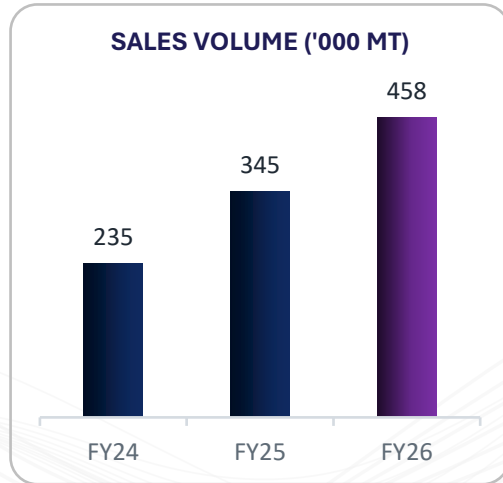
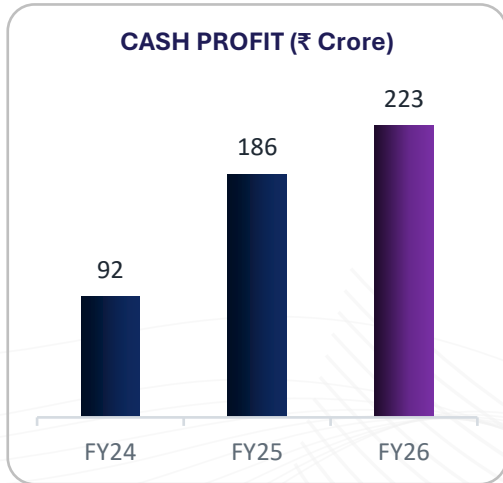
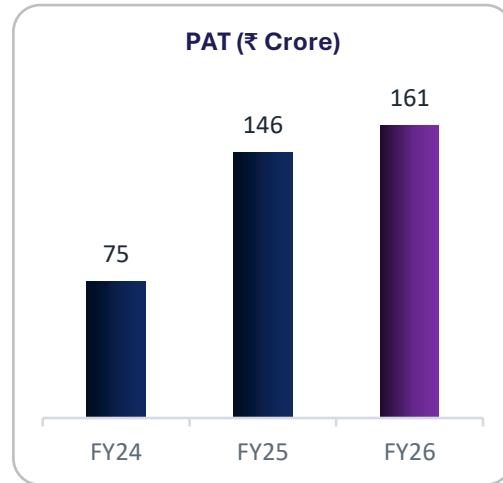
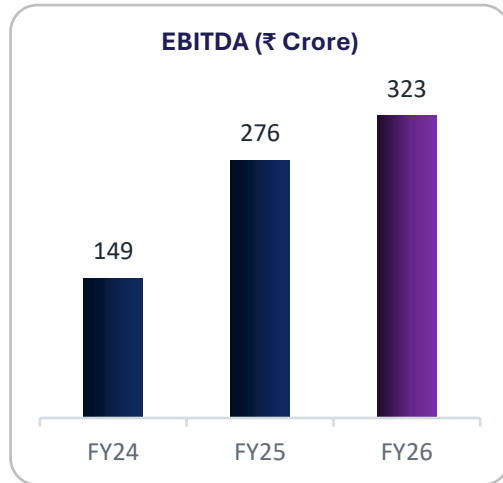
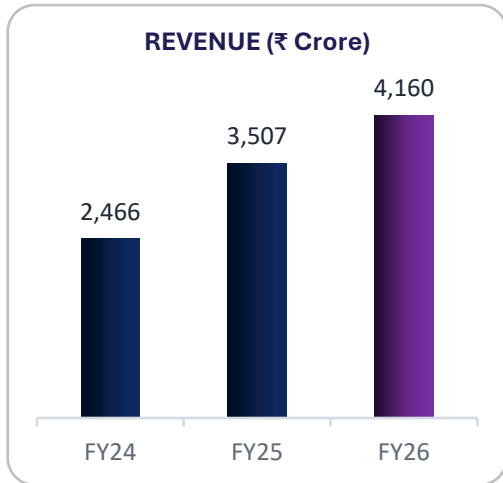
- Steel wire: unique strength, durability and cost advantage
- Heavy industrial applications with viable substitute
- Expanding into specialty wires
- Product innovation further insulates against substitution

Competitive Rivalry

- No. 1 in stainless steel wire segment by volume
- No. 2 in steel wire player in India by volume with a strong lead over others
- Competing in consolidating market
- Expanding market share



Strong Execution Track Record



Particulars	FY24	H1 FY27
Manufacturing facilities (nos.)	5	5
Installed capacity (L MTPA)	2.62	6.80
SKUs	<3,000	3,500+
Customers	<5,000	5,000+
Rooftop solar (MW)	—	7.5
Net debt / EBITDA	4.5x	2.1x
Sales Volume (L MT)	2.35	2.41 (H1)
Speciality Wire	Under Development	Production started

Scaling Growth, Strengthening Profitability and Creating Long-term Value

Manufacturing Footprint



6.8L

MPA Capacity

5

Plants in 2 states

3,500+

SKUs

~74%

Capacity Utilisation

5,848

Group Employees and Workers



**Dadri,
Uttar Pradesh**



Commenced in
Jan 2024

- Flagship facility with 4.2 lakh MT capacity
- Dedicated plant for specialty wires
- 5.0 MW solar shed
- Dedicated R&D centre & Zero Liquid Discharge (ZLD)
- +400 KLD Effluent Treatment Plant (ETP)



**Bahadurgarh,
Haryana**



Acquired in
2023

- Stainless steel, galvanised / high-carbon product specialisation
- 2.5 MW solar shed



**Ghaziabad,
Uttar Pradesh**
(3 Facilities)



Commenced in
1995, 2007, 2009 & 2013

- Multi-grade wire production
- Product portfolio includes stainless steel, high-carbon and low carbon / galvanised wires

Our new and largest manufacturing facility, Dadri, is a key catalyst for growth and innovation, reflecting Bansal Wire Industries' execution capabilities and vision for the future

Advanced In-house Testing Facilities:

- Metallurgical analysis
- Fatigue analysis
- Mechanical analysis
- Chemical analysis
- Polishing & Sample preparation
- Rubber lab
- Stress-strain properties
- Material characterisation
- Ageing simulation



State-of-the-Art R&D Center



Comprehensive material and product evaluation



In house R&D for new product development



IATF certified manufacturing unit



Team of 10+ including metallurgists



Ensure full quality control on process and products

New Product Development

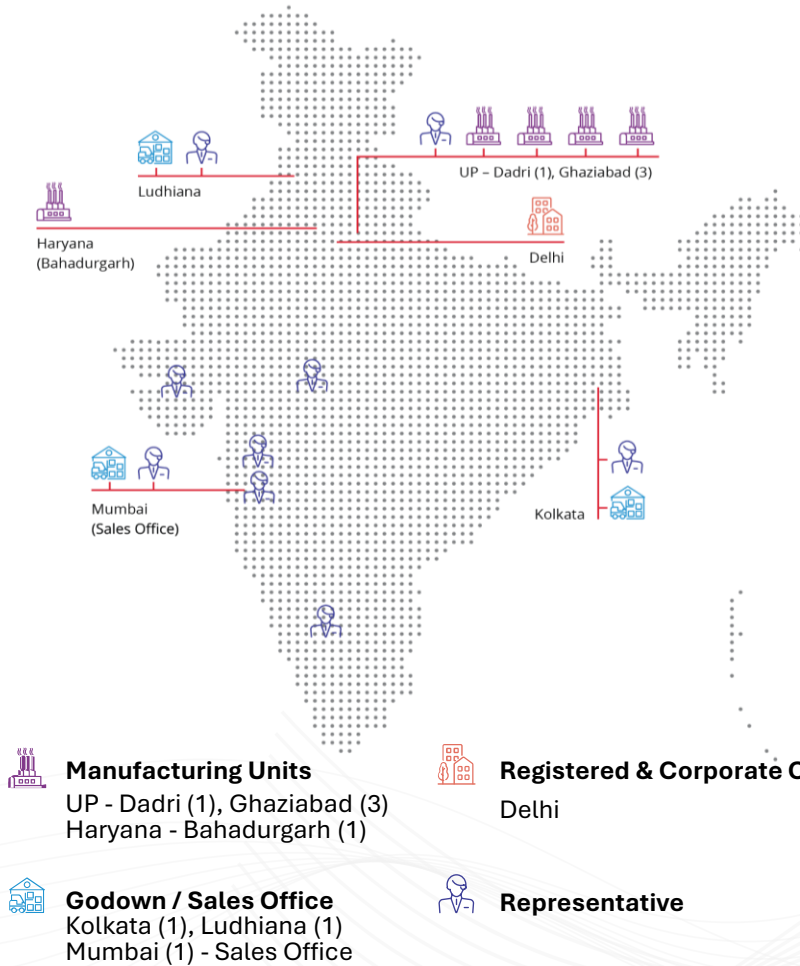


Our R&D center is the engine behind the Company's material science, quality assurance, and product innovation efforts.

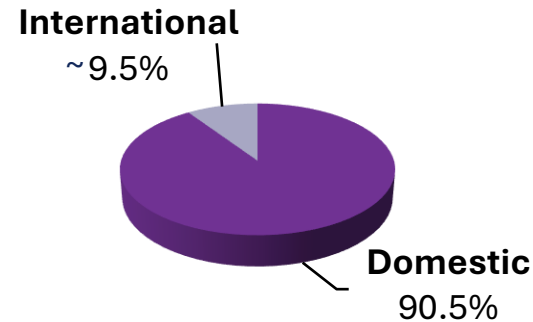
Customer Franchise



Pan-India presence with dominant share of revenue from North India



Revenue Split by Geography



Customer Centricity

Nominated supplier by several Auto OEMs

Consistent quality

On time delivery in full (OTIF)

Appropriate durability

5000+

Customers Across various end-markets

<25%

Revenue share of largest end user industry (auto) - Diversified

~90%

Retention among key customers

<5%

Share of largest single customer

For customers, the value of Bansal Wire Industries goes beyond just the product price

Customer Outreach and Awareness



Strengthening Market Presence

Creating product awareness through events around our key product verticals, i.e. Stainless Steel, High Carbon, Mild Steel, and Specialty Wires, across leading platforms.



Targeted Customer Meet

Dedicated marketing and Sales outreach activities to strengthen "Bansal Wire" brand recall, expand distribution reach and deepen customer engagement across B2B and B2C segments.



Industry Exhibitions & Conferences

Industry events enable us to foster partnerships, market reach and reinforce our commitment to customer need, such as Enhancing Efficiency & Tyre Material Conference by ISIEES.



Our ESG Commitments



Environment

7.5 MW

Rooftop solar (Dadri + Bahadurgarh)

ZLD

Zero liquid discharge; ETP- 400 KLD at Dadri

90%

Reduction in acid use in strand pickling (descaler)

Acid-free

Sand-belt surface preparation for steel cord

60 lakh L

Rainwater harvesting pond



Social

5,848

People (4,798 permanent, 1,050 contract)

₹2.67 Cr

CSR spend FY26

Health

Oncology unit, medical university, dialysis support

Skills

Vocational training programme



Governance

4 of 7

Board members independent (FY26 year-end)

3 of 3

Audit Committee members independent

A+/Stable

CRISIL long-term rating, reaffirmed Oct 2025

6

Board committees



Embedding Sustainability, Resource Efficiency and Strong Governance into Our Growth Journey.



Annexure



Consolidated Balance Sheet



₹ Crore unless otherwise stated

Assets	H1 FY27	FY26
Non Current Assets	1,107.9	1,061.0
Property, plant and equipment	884.1	830.7
Capital Work in Progress	198.1	213.7
Other non-current assets	25.7	16.7
Current assets	1,518.4	1,455.8
Inventories	648.8	707.8
Trade receivables	652.1	594.2
Other current assets	217.5	153.7
Total Assets	2,626.3	2,516.9

Liabilities	H1 FY27	FY26
Equity and Reserves	1,504.4	1,430.7
Equity share capital	78.3	78.3
Other equity	1,426.2	1,352.4
Non-current liabilities	179.2	196.7
Borrowings	112.7	124.9
Provisions	10.0	9.0
Other Non current liabilities	26.6	36.4
Deferred tax Liabilities (net)	29.9	26.4
Current liabilities	942.7	889.5
Borrowings	220.7	427.3
Trade payables	627.6	368.5
Other current liabilities	94.4	93.7
Total Equity and Liabilities	2,626.3	2,516.9

Consolidated Cash Flow From Operations



₹ Crore unless otherwise stated

Particulars	H1 FY27	FY26
Cash flow from operating activities		
Profit before tax	97.9	206.9
Adjustments for:		
Depreciation and amortisation expense	30.7	57.2
Loss/(Profit) Sale of property, plant and equipment and intangible assets	(0.0)	(0.1)
Gain on Foreign Currency Fluctuation (PPE)	0.0	(0.5)
Interest income on fixed deposits	(0.2)	(0.8)
Finance Cost	33.2	56.4
Operating profit/(loss) before working capital changes:	161.5	319.2
Movement in working capital	198.7	55.0
Cash generated/(utilized) in operating activities	360.2	374.2
Income taxes paid	(21.1)	(41.1)
Net cash generated/(utilized) in operating activities	339.1	333.1

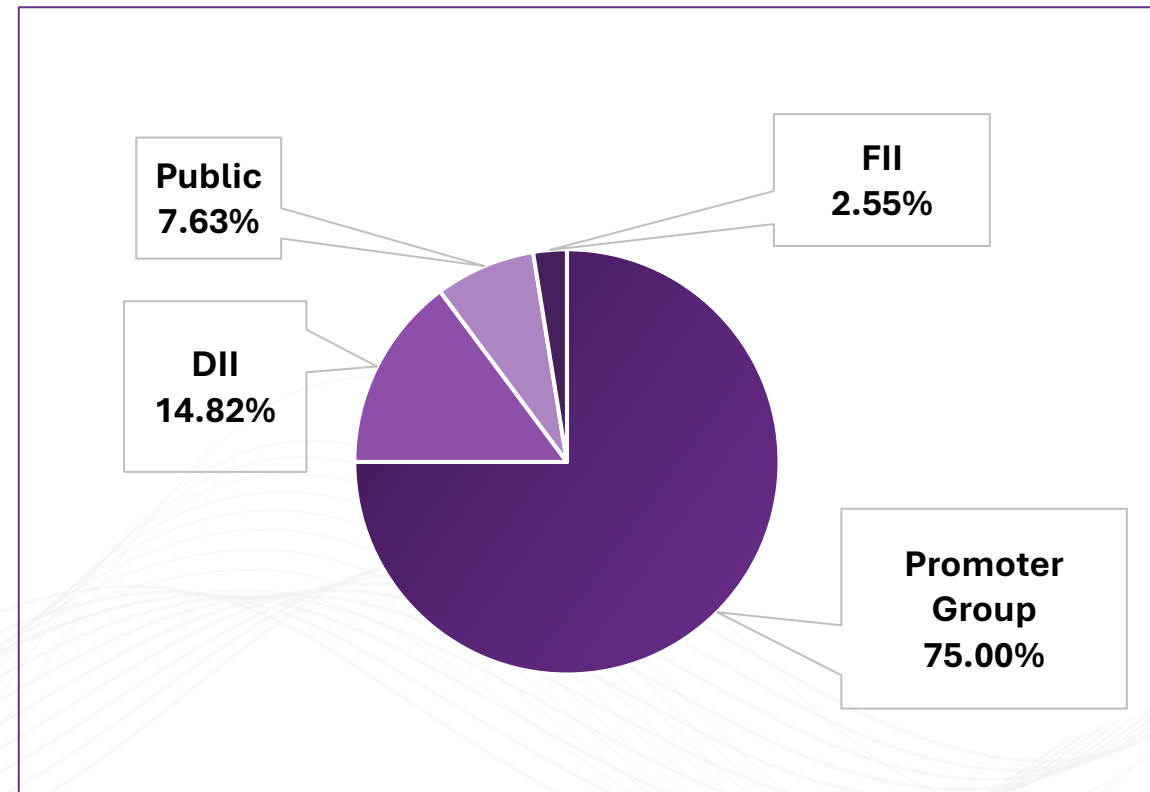
Market Statistics

	Pre-Split*	Post-Split#
BSE/NSE Ticker	544209 / BANSALWIRE	
Stock Price (₹)	323.45	64.69
Market Cap (₹ Crore)*	5,063.8	
Outstanding Shares	15,65,55,952	78,27,79,760
Face Value (₹)	5	1
52 Week High/ Low (₹)	370.0 / 222.5	74.0 / 44.5

*As on Sep 30, 2026 as per NSE

Note: The Board approved a 1:5 stock split on 12 Aug 2026, shareholders approved in AGM held on Sept 17, 2026, effective 16 Oct 2026.

Shareholding as on Sept 30, 2026





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