

**BBL/SECT/45/2025-26****Date: 14 November 2025**

To,  
The Listing Department,  
National Stock Exchange of India Ltd.,  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex, Bandra (E),  
Mumbai- 400 051

**NSE Symbol: BANKA****Sub: Investor Presentation on the financial results for the quarter and half-year ended 30 September 2025****Dear Sir/Madam,**

Pursuant to the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the investor presentation on the financial results for the quarter and half-year ended 30 September 2025.

We request you to kindly take note of the same in your record.

Thank you,

**For Banka BioLoo Limited**

**Nitika Lakhota**  
**Company Secretary & Compliance Officer**

*Encl: As above*



# **BLUE & BEYOND: NAVIGATING THE FUTURE OF SANITATION, WATER & SUSTAINABILITY**

## **INVESTOR PRESENTATION (QUARTER 2, FY 2025-26)**

**Banka BioLoo Limited**

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# About Us

Banka Bioloo Limited (BBL) is a social impact organization that strives to improve lives by bringing innovation in the water, sanitation and hygiene (WaSH) facilities, through research, design, partnerships, and education.

Our unique selling points include innovative bio-digester technologies, comprehensive operations and maintenance (O&M) services for Indian Railways, and the "footloo," a foot-operated, low-water flush system. We provide economical and durable packaged sewage treatment plants and Geobag-based Faecal Sludge and Septage Management (FSTPs) systems. Additionally, we offer Compostica, a bio-based, fully compostable biopolymer.

We are committed to social impact, addressing socio-economic inequalities, and enhancing the quality of life for marginalized communities. Through various projects and initiatives, we empower individuals, promote inclusivity, and improve community well-being.

Banka Bioloo business' majorly focuses on

1. **Banka** Railways
2. **Banka** WaSH

Name: **Banka Bioloo Limited**

Established : 2012-13

Headquarters: Hyderabad, India

**Mission:** To touch lives of 10 million+ people globally by creating innovative and sustainable solutions and services for the future.

**Vision:** Save and improve lives by providing sustainable water and sanitation solutions to one and all.

## At a Glance:

- Bio Toilets: **25,000+** units
- Railways O&M: **25,000+** systems daily
- Treated > **12 MLD** of Fecal sludge
- Treated > **6000** MLD of used water
- **1000+** employees on roll
- Presence across **07 zones** of Indian Railways





# Problem: The wastewater crisis

Globally, 3 Billion people are experiencing inadequate sanitation and depleting water quality.



## Solution:

**Banka Bioloo** curates waste & wastewater treatment technologies for businesses & communities to give a sustainable solution.

- **Banka Rail** : Bio Toilets O&M and equipment's for Railways.
- **Banka WaSH**
  - **EPC** : Bio Toilets (DRDO Partnership)
  - **EPC** : Packaged Sewage Treatment Plant (PSTPs) – from 1 to 100 KLD (kilo liter per day)
  - **EPC** : Large Scale Urban Sewage Treatment Plants. – Above 100+ KLD
  - **BOOT** : UrbanSaaS ( STP-as-a-service) for residential/commercial/industrial requirements.
  - **EPC/HAM** : Fecal Septage Plant Treatment Plant (FSTPs)





# Partial Client List





# Business & Financial Overview





# Banka Bio is building portfolio in WaSH & sustainability...

## Banka Rail

- AMOC (annual maintenance & operation contracts) – bio toilets
- “+” - POH (periodic overhauling) – periodic stripping of wagons, and bogie upgradation
- QWS (quick watering system)
- “+” - Supply of engineering products for coach upgradation
- “+” - Furnishing, carpentry, plumbing & passenger amenity works (UGM)
- “+” - Packaged water & wastewater systems.

## Banka WaSH

- EPC in Urban water & wastewater
  - Recycle and reuse
- “+” – OpEx/BOOT in Urban water & wastewater
  - 08 project under operation
- Bio-toilets (DRDO partnership) for on-site treatment of black water.
- Faecal septage treatment (FSTP)



## ...delivered through various business model

- Engineering, Procurement & Construction (EPC)
- Annual Operation & Maintenance (O&M)
- “+” - Design, Built, Operate & Transfer (BOOT)
- Hybrid Annuity Model (HAM)

“+” : New Initiative





# Q2 FY 25-26 order bookings was at ~22 crs

## Banka Railways Order:

- Total new orders received in **Q2 FY 25-26: ~5.18**, with a strong pipeline under evaluation.
- Totalling unexecuted orders for the Railways business stands at **~ 53 crs** as YTD.

## Notable Contract Wins

- WR for the POH works.

## Banka WaSH Order:

- Total new orders received in **Q2 FY 25-26: ~16.3 crs**, with a strong pipeline under discussion.
- Totalling unexecuted orders for the WaSH business stands at **~ 64 crs** as YTD.

## Notable Contract Wins

- Expansion to Bangalore with multiple retail, and hotel projects from reputed groups (Nexus & Hyatt).
- Multiple residential projects from grade "A" developers in Hyderabad.





# Notable Achievements:




Banka Bio has been selected for the **Reckitt Catalyst Program**, a flagship global initiative that supports high-potential innovators addressing public health, hygiene, and WASH challenges. The program offers tailored support, access to sector experts, visibility within the global health community, and **flexible funding of up to \$30,000** for selected enterprises.

For Banka Bio, this selection reinforces our leadership in sanitation and wastewater innovation, enhances our institutional credibility, and opens pathways to partnerships and future catalytic funding. It also provides non-dilutive financial support that strengthens our growth runway and improves investor capital efficiency.






# Notable Achievements:



WASTEWATER IS VALUABLE

## Megaliter Raises Rs 15 Crore In Seed Funding

a subsidiary of



**BANKA BIO**  
CONSERVING YOUR FUTURE

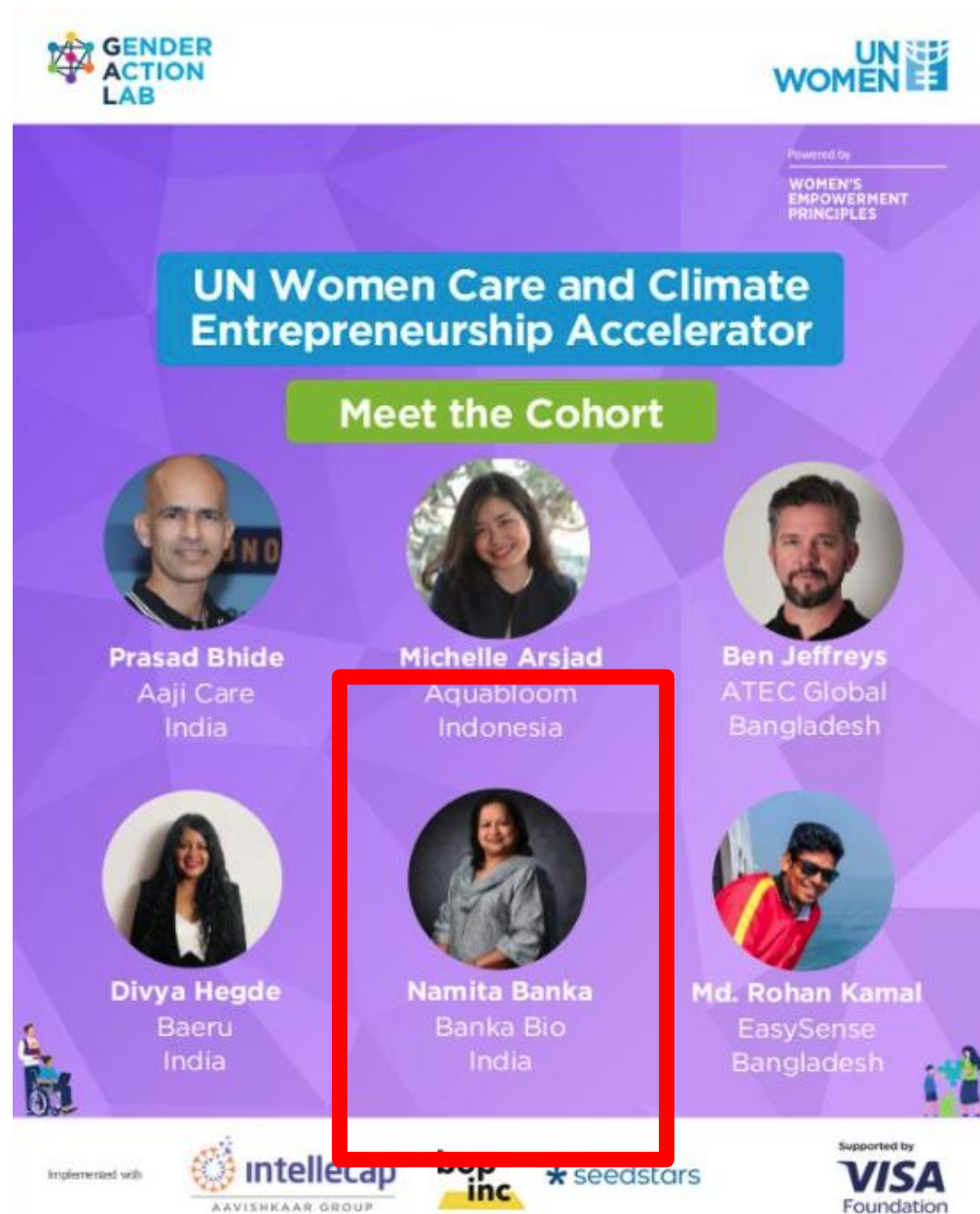
Megaliter Varunaa, the wastewater services subsidiary of Banka Bio, **has successfully raised capital** to accelerate its zero CapEx Urban SaaS model for decentralised STPs. This infusion of funds strengthens Megaliter's ability to deploy and operate long-term BOOT projects, expand into major metros, and scale recurring revenue streams through monthly service fees.

For Banka Bio investors, this milestone demonstrates the **strength of the group's portfolio, validates the long-term commercial viability of our service-led wastewater model, and increases the enterprise value of the parent company.** The funding also reduces the capital burden on Banka Bio for future Megaliter deployments, allowing the group to grow faster while maintaining financial discipline and improving the overall return profile for shareholders.





# Notable Achievements:



Banka Bio has been selected for the **UN Care and Climate Accelerator**, a highly competitive global program that supports women-led and gender-diverse enterprises working at the intersection of climate, sustainability, and community impact. The accelerator provides deep strategic support, access to global mentors, financial readiness coaching, and credibility within UN ecosystems. **The program also offers grants that typically range from 5,000 to 100,000 USD.**

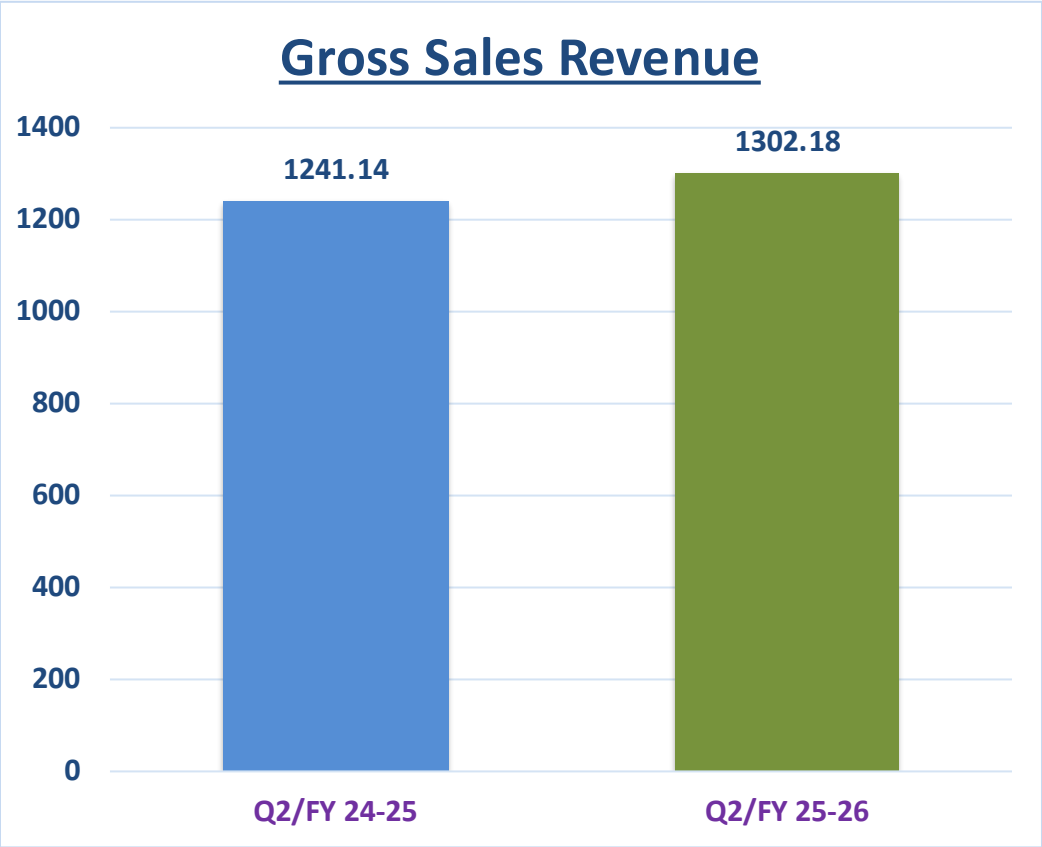
For Banka Bio, this recognition signals strong external validation of our model, strengthens our ESG positioning, and unlocks potential non-dilutive capital that directly enhances our ability to scale operations and expand impact without increasing investor dilution.



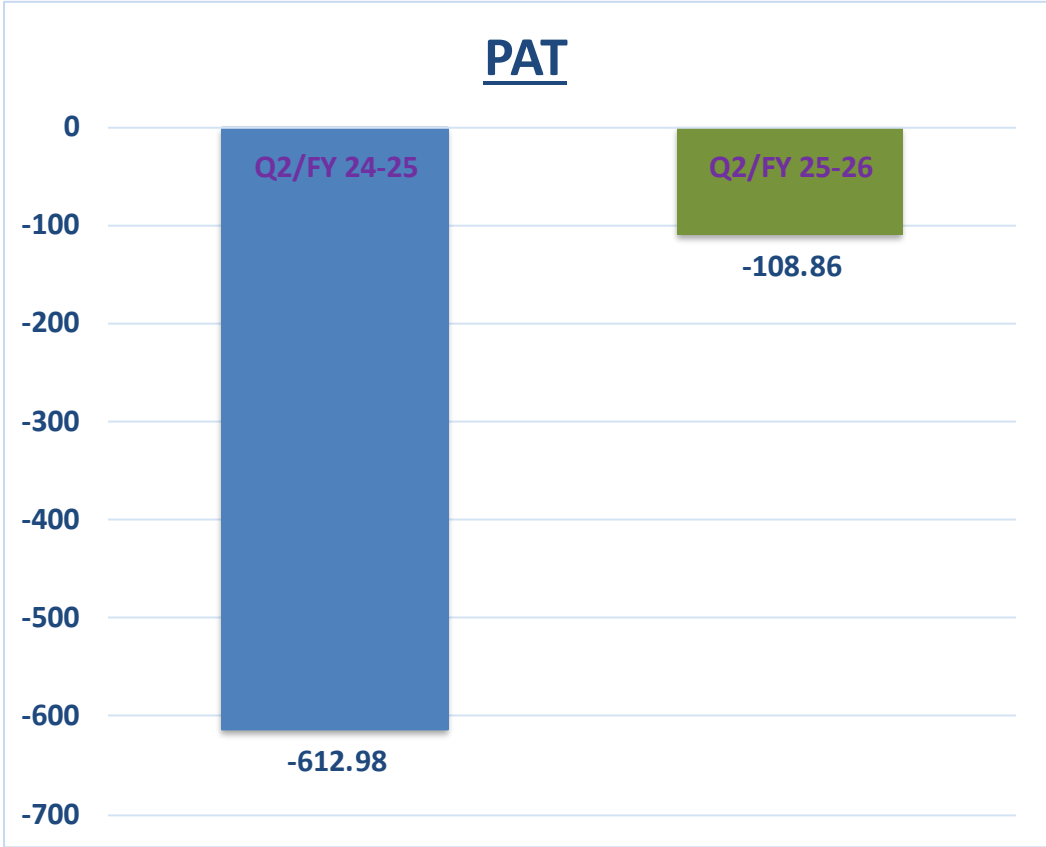


# Financial highlight of Q1-FY25-26 : Standalone

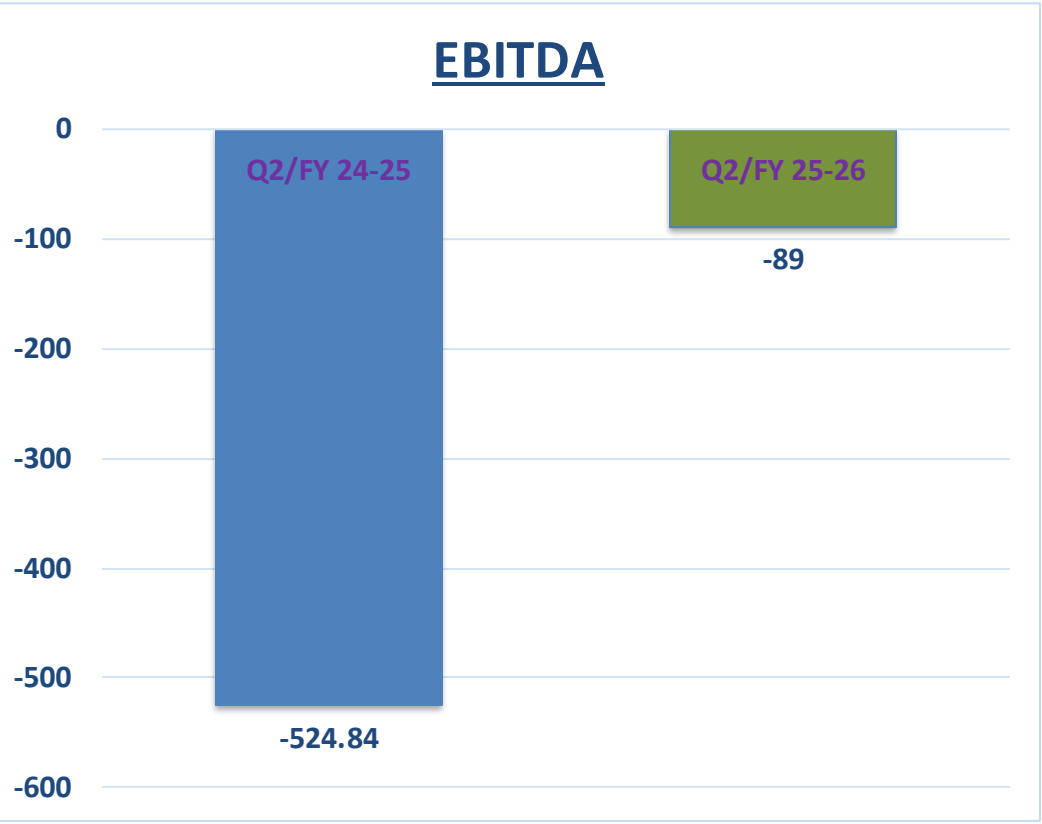
(Figures in Lakhs)



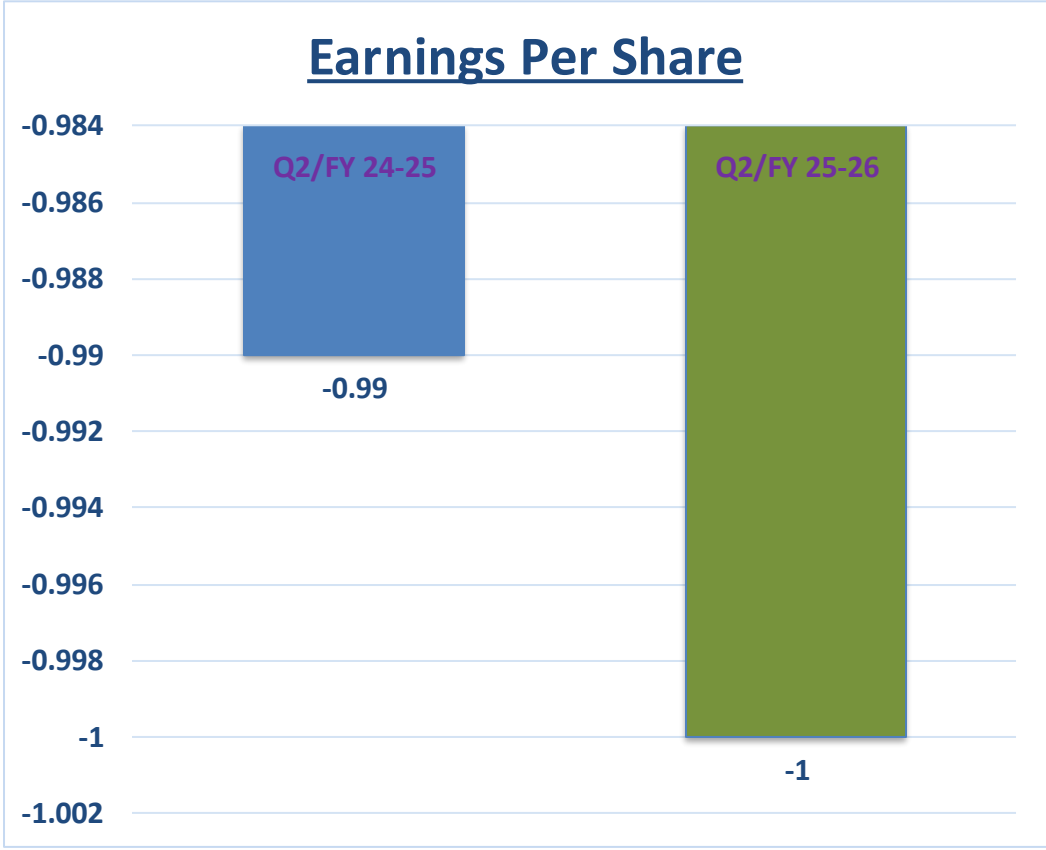
- **Total Order Booking**
  - Q2 has good order booking of ~ 21.5 INR crs. WaSH Q2 order book has grown by 75% QoQ.



- **Execution Lead Growth**
  - Railway execution on track for FY 25-26 guidance.



- WaSH execution with pick-up from Q3, based on new order wins.
- H1 Order booking stands at ~ 52 INR crs, and we are on-track to 100 crs for this FY.





# Financial highlight of Q2 FY25-26 : Standalone P&L A/c

| Particulars                           | Q2 / FY25-26    | Q2 / FY24-25    |
|---------------------------------------|-----------------|-----------------|
| <b>Revenue from Operations</b>        | <b>1324.81</b>  | <b>1434.01</b>  |
| Other income                          | 5.14            | 8.30            |
| <b>Total Income</b>                   | <b>1329.95</b>  | <b>1442.32</b>  |
| • Cost of materials consumed          | 418.54          | 355.24          |
| • Changes in inventories of FG & WIP  | 29.90           | 14.09           |
| • Employee benefits expense           | 720.03          | 691.53          |
| • Finance costs                       | 64.42           | 61.84           |
| • Depreciation & amortisation expense | 47.61           | 44.83           |
| • Other expenses                      | 201.00          | 219.95          |
| <b>Total expenses</b>                 | <b>1481.50</b>  | <b>1387.48</b>  |
| <b>EBITDA</b>                         | <b>-103.94</b>  | <b>99.67</b>    |
| Profit/(loss) before tax (PBT)        | (151.55)        | (657.43)        |
| Tax expense                           |                 |                 |
| (1) Current tax                       | -               | 6.41            |
| (2) Taxes for earlier years           | -               | -               |
| (3) Deferred tax                      | (41.18)         | (11.25)         |
| <b>Total Tax expense</b>              | <b>(41.18)</b>  | <b>(4.84)</b>   |
| <b>Profit after tax</b>               | <b>(110.38)</b> | <b>(652.58)</b> |





# Financial highlight of Q2 FY25-26 : Consolidated P&L A/c

| Particulars                           | Q2 / FY25-26    | Q2 / FY24-25    |
|---------------------------------------|-----------------|-----------------|
| Revenue from Operations (Net)         | 1301.18         | 1241.14         |
| Other income                          | 5.14            | 8.30            |
| <b>Total Income</b>                   | <b>1306.32</b>  | <b>1249.44</b>  |
| • Cost of materials consumed          | 348.04          | 348.28          |
| • Changes in inventories of FG & WIP  | 29.90           | 100.39          |
| • Employee benefits expense           | 720.03          | 691.53          |
| • Finance costs                       | 93.20           | 85.07           |
| • Depreciation & amortisation expense | 69.93           | 61.84           |
| • Other expenses                      | 204.15          | 549.01          |
| <b>Total expenses</b>                 | <b>1465.26</b>  | <b>1836.12</b>  |
| EBITDA                                | (89.01)         | (524.84)        |
| Profit/(loss) before tax (PBT)        | (156.94)        | (617.77)        |
| <b>Tax expense</b>                    |                 |                 |
| (1) Current tax                       | -               | 6.41            |
| (2) Taxes for earlier years           | -               |                 |
| (3) Deferred tax                      | (48.08)         | (11.20)         |
| <b>Total Tax expense</b>              | <b>(48.08)</b>  | <b>(4.78)</b>   |
| <b>Profit after tax</b>               | <b>(108.86)</b> | <b>(612.98)</b> |





# Abbreviation List

- ACF – Activated Carbon Filter.
- AMC- Annual Maintenance Contract.
- ECB - External Commercial Borrowings.
- EPC - Engineering, Procurement and Construction.
- ETP – Effluent Treatment Plant.
- FSM R&D - Faecal Sludge Management Research and Development.
- FSTP - Faecal Sludge Treatment Plant.
- GHMC – Greater Hyderabad Municipal Corporation.
- HH – Household
- KL – Kilo Litre
- KLD – Kilo Litre per Day
- LCC - Life Cycle Costing
- MBBR – Moving Bed Bio-reactor
- MBR – Membrane Bio-reactor
- MLSS - Mixed Liquor Suspended Solids
- NGT - National Green Tribunal
- WaSH – Water Sanitation & Hygiene
- NSE - National Stock Exchange.
- O&M – Operation and Maintenance.
- P&ID – Piping and Instrumentation Drawing.
- PA – Per Annum.
- PCB – Pollution Control Board.
- PPP - Public-Private Partnership.
- PSF – Pressure Sand Filter.
- RMBR – Rotating Media Bio-reactor.
- RWA - Resident Welfare Association.
- SBR - Sequencing Batch Reactor.
- STP – Sewage Treatment Plant.
- TTP – Tertiary Treatment Plant.
- UF – Ultra Filtration.
- VFD – Variable Frequency Drive.
- WTP – Water Treatment Plant.
- HAM – Hybrid Annuity Model





# Thank You !

## Contact Us

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